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# THE TIMES

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## Youth Training Scheme promises work for all under-18s

# Tories pledge £250m to cut jobless total

By Richard Evans, Political Correspondent

A battery of employment measures which could help reduce the jobless total to below 3 million in time for the forthcoming general election was unveiled by the Government yesterday.

The four-pronged £250 million package to "reskill and remotivate" those out of work involves:

- A nationwide extension of the Job Training Scheme (JTS), which provides work experience and qualifications to those unemployed for more than six months, particularly those aged between 18 and 25;
- Extending the Youth Training Scheme to all 17 year olds so that no-one under the age of 18 need be on the unemployment register;
- A nationwide extension of the Restart programme, which offers counselling and help to the long-term unemployed. Advice and assistance will be offered after six months out of work, instead of 12 months;
- A 10 per cent expansion of the Enterprise Allowance Scheme, which helps people out of work to establish their own business.

The expansion of the JTS, which together with the Restart programme has so far been run in nine pilot areas, will come into operation at the end of March and is expected to provide 110,000 places by September and about 250,000 within 12 months. The enterprise scheme will provide help for a further 10,000 people. Money for the new measures will come from existing Government funds.

The package immediately led to Opposition accusations in the Commons that the Government was engaged in a further attempt to "massage" down the unemployment figures, and was doing nothing to reduce the skill shortage of Britain's workforce.

**Parliament 4**

Mr John Prescott, Labour's chief employment spokesman, said: "The Commons and the country will be in no doubt that a general election is near. This is a further example of a government that is obsessed with reducing unemployment figures rather than creating real jobs, because there is not one real job proposed by this package today."

But Lord Young of Graffham, Secretary of State for Employment, insisted that the new measures constituted, "a major redirection of our labour market programmes to help the unemployed back into real jobs".

With Labour planning to make unemployment, particularly amongst the young, a key issue in the general election, the expansion of the YTS programme is unlikely to help their cause.

"For the first time, from this Easter there need be no unemployment under 18 and anyone under that age who remains unemployed will have chosen to remain unemployed," Lord Young said.

In the Lords, he attacked the legacy of previous Labour governments. "If you look at the way unemployment has gone in the last five to seven years we are actually doing rather well," he said.

Lord Young predicted that the package of training measures would provide 1 million more skilled people by 1991.

The JTS, which has been running in Dundee, Billingham, Preston, Huddersfield, Stoke, Port Talbot, Plymouth, Ealing and Crawley, provides six months of training linked with work experience to people out of work for more than six months, and aims to provide them with recognized certificates or qualifications.

Restart, which has been operating in the same pilot areas, aims to motivate and help the long-term unemployed back into jobs.

- The JTS is the latest government initiative to which people can be directed after their Restart interview, and will be funded from the Manpower Service Commission's £3 billion budget (Ronald Faux, Employment Affairs Correspondent, writes).

There are now 25 job-creation and training opportunities provided by the MSC and the Department of Employment in which young people can take part.

Mrs Margaret Thatcher with Mr Malcolm Rollerston, a YTS member, at the Ford Youth Training Centre at Dagenham, Essex, yesterday (Photograph: Chris Harris).

## INSIDE

### 'Ghettos' threat to London

Parts of London could become like the crime-ridden ghettos of New York and Chicago, it was claimed as a report highlighted bad management by eight Labour-run councils.

Mr John Banham, controller of the Audit Commission, which produced the report, said the councils were obstructing solutions to growing problems of poverty, poor housing and bad education, which were creating an urban underclass **Page 2**

### Deal fails

The Philippines army last night resumed firing tear gas at 190 rebel soldiers holding a captured television station in Manila after a deal broke down **Earlier report, page 12**

### Reagan gift

A Bible apparently bearing a personal message from President Reagan dated October 3, 1986 was produced in Tehran, raising questions about the President's contacts with the Iranians **Page 10**

## IN PART ②

### Burton option

Sir Ralph Halpern, chairman of the Burton Group, will ask shareholders today to approve a controversial executive share option scheme **Page 21**

**Kenneth Fleet, page 23**

### In the red

Britain's trade figures improved last month but not enough to prevent 1986 from recording the first current account deficit since 1979 **Page 21**

### Pay gesture

Laurie McMenemy, managing director of financially struggling Sunderland, has volunteered a £1,500 cut in his £4,000 weekly salary **Page 42**

### Defence role

Civilian engineers can now play a vital role in the work of Britain's changing Ministry of Defence, says the introduction to today's nine-page General Appointments section **Pages 27 to 36**

### *Portfolio*

- **There was no winner in The Times Portfolio Gold daily competition yesterday, so today there is £8,000 to be won.**
- **Portfolio list, page 25; how to play, information service, page 20.**

| | | | |
|---|---|---|---|
| Home News | 2-7 | Leaders | 17 |
| Overseas | 8-12 | Letters | 17 |
| Arts | 13 | Obituary | 18 |
| Births, deaths, marriages | 19 | Parliament | 4 |
| | | Sale Room | 18 |
| Books | 15 | Science | 18 |
| Business | 21-26 | Snow Reports | 40 |
| Church | 19 | Sport | 37-40,42 |
| Court | 18 | Theatres, etc | 12 |
| Crosswords | 14,20 | TV & Radio | 41 |
| Diary | 16 | Universities | 18 |
| Features | 14,16 | Weather | 20 |
| Law Report | 37 | Wills | 18 |

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# Labour to unleash council spending

By Philip Webster, Chief Political Correspondent

Local authority spending financed by the rates would be removed from central government expenditure controls under far-reaching plans for local government approved by the Labour Party yesterday.

The national executive committee also supported the introduction of a proportion of full-time paid councillors, ending of penalties against councillors, and the establishment of multi-purpose district councils and regional authorities in England which could threaten the existence of some traditionally Tory county councils, particularly in the south.

The plans, in a consultative document drawn up by Dr John Cunningham, environment spokesman, and to be published soon, are not yet party policy but are expected to form the basis of the manifesto commitments for local government.

Making clear that its proposals would go first to a committee of inquiry, Labour proposes a swift "paving" Bill to restablish a new strategic authority for London to cover the former Greater London Council area, and the phased introduction of regional authorties, starting in the North-west and the North. Initially they will be indirectly elected with members drawn from district and county county councils.

As and when they are established as directly elected bodies the county councils would be dissolved.

The proposals are put forward to put local authorities at the forefront of Labour's plan to cut unemployment.

They promise to free local authorities from unnecessary restrictions on capital spending, but it is the document's proposals to remove controls on expenditure which will be most controversial, and prompt Tory warnings of a local authority spending spree under Labour.

# Channon's warning to City

By Robin Oakley
Political Editor

Mr Paul Channon, Secretary of State for Trade and Industry, warned the City yesterday that if it did not clean up its act on takeovers then the Government will impose a statutory system of regulation.

In a debate initiated by Labour on the role of the City, Mr Channon told MPs that he had agreed with the Governor of the Bank of England that his department and the Treasury would work with the Bank and the Takeover Panel to consider changes to the takeover code and how its application might be strengthened, in the working of the recent Financial Services Act and by further government action.

The review will be conducted as swiftly as possible. The Trade and Industry Department said last night that no possibility was being excluded.

The DTI, the Treasury, the Bank of England, the Takeover Panel, the Stock Exchange and the Securities and Investment Board are all to be involved in the search for a package of measures which, Mr Channon said, will strengthen existing regulation, retain the speed and flexibility of the panel's system of regulation and enable the market to operate freely.

The Government and the City institutions are considering amendments to the takeover code on the disclosure of material interests, indemnities and nominee shareholdings. The Government will consider amendments to the Companies Act.

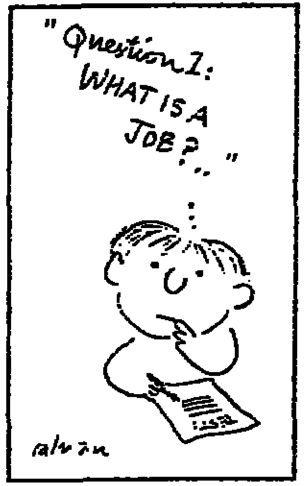
# Baker considering annual pupil tests in all state schools

By Nicholas Wood, Political Reporter

Ministers are considering introducing annual standardized tests in basic subjects for all children in the state schoolsystem as part of plans to raise educational standards.

Pupils in primary and secondary schools would sit a common paper set in Whitehall, which would be marked by their teachers, with a revamped and expanded inspectorate acting as independent checks.

Parents would receive the results to give them an objective yardstick of how their children were progressing in relation to their classmates and their peers throughout the country.


"Question 1: WHAT IS A JOB?.."
alvin

The tests would also be used by the inspectors to monitor the performance of individual schools and teachers, enabling them to spot areas of strength and weakness and take remedial action.

The proposals, likely to be viewed with suspicion by many parts of the educational establishment, are on the agenda for the revolutionary new education Bill now being drawn up by Mr Kenneth Baker, the Secretary of State for Education and Science, for implementation if the Conservatives win a third term of office.

But, it is being stressed in Whitehall, no decision has yet been taken about the precise scope of the planned testing scheme.

Mr Baker has already said he intends to introduce a national curriculum, arrived at by consent, and to underpin this by setting out attainment targets for pupils at the ages of nine, 11 and 14 so everyone would know what they are expected to achieve at key milestones in their school career.

Ministers are also considering specifying by law the shape and broad content of as much as 95 per cent of the school timetable.

To inject some flexibility into such a system, ministers are also thinking of setting up a national curriculum council to advise on changes in subject framework.

The argument is being strongly advanced in Mr Baker's department that this rigid approach is required to combat the "anarchy" of classroom practice observed in some schools.

But, as the Secretary of State has said, this centralization would be balanced by new moves to give school governors control over their budgets and to determine staffing priorities and, eventually, salary levels.

Recently, the Tory-controlled London borough of Croydon became Britain's first education authority to introduce standard attainment tests of pupils at seven and 11 in language and number.

# Police run Wapping inquiry

By Stewart Tendler
and Philip Webster

A senior Northamptonshire police officer has been called in to investigate complaints against the Metropolitan Police rising from the trouble outside the News International plant at Wapping, east London last weekend

Chief Superintendent David Wyrko, working under the direction of the Police Complaints Authority, will look at the complaints, which so far number six in all. They include one from Miss Kate Adie, the BBC TV reporter at the scene.

The complaint was lodged by the BBC on behalf of Miss Adie. It was claimed she was hit on the neck by a police truncheon.

The terms of reference for Mr Wyrko are that he looks at "all allegations and complaints against police officers and about police officers' actions" rising from the police operation and the disorder last weekend outside the plant. The disturbances took place on the anniversary of the move to Wapping by News International.

The Northamptonshire officer was appointed after talks between the complaints authority and Sir Kenneth Newman, the Commissioner of the Metropolitan Police, after the disorders in which police faced sections of a crowd estimated at between 10,000 and 12,000.

After a year of demonstrations and trouble outside the News International plant, police have yet to find a pattern in the disorder which indicates the work of any extremist subversive group trying to cash in on the dispute by heightening violence.

Senior officers believe part of the trouble has come from hardline elements among the print workers and a "yob" element seizing on the situa-

Continued on page 2, col 8

# St Michael's mission behind Iron Curtain

Marks and Spencer plans to open a shop in Prague, its first behind the Iron Curtain. An agreement with the Czech authorities is expected later this year (writes Anne Warden).

There is just one stumbling block. Czech trade officials admitted in London yesterday. "Marks and Spencer wants too big a space ... thousands of square feet." Mr Jaroslav Bocek, of the Czechoslovak Embassy said.

However, premises are being built, talks are well advanced, and an agreement is expected later this year, he added.

An M&S spokesman confirmed discussions have been held with the Czechs, but added: "Somebody is rather jumping the gun. I can't deny it."

# Oxford threaten to use reserves as crew mutiny

By John Goodbody, Sports News Correspondent

Donald Macdonald, the president of the Oxford University Boat Club, yesterday threatened to field a reserve crew for the Boat Race on March 28 as the row over selection reached crisis.

In a controversy unprecedented in the 159 years of the race, Macdonald, supported by almost all his coaches, yesterday gave an ultimatum to his mutinous crew to restart training.

"Unless there is a quick change of mind by the first boat, Isis, the reserve crew, will become the Blue Boat. I have to continue to what has to be done — and that is to produce the fastest crew I can for the race," said Macdonald, aged 31, who is a mature student at Mansfield College.

Yesterday, Macdonald, accompanied by Tom Cadoux-Hudson, another member of the Blue Boat, had an outing at Marlow while Isis trained nearby. The rebel members of the crew did not appear.

Macdonald said: "Sooner or later, we will have to resolve this ridiculous affair and get on with preparing for the race. I hope the crew decide to stay on, because in 10 years' time they will look back on the Boat Race and feel a bit sore that they missed out on it just because of a minor selection matter."

The row began when the coaches, led by Dan Topolski, who has inspired Oxford to a record 10 victories in the last 11 years, picked Macdonald, an old blue, instead of Chris Clark, the American who also rowed in last year's beaten eight.

Most of the squad, including five Americans, rebelled at the decision.

Clark was also dropped from the training squad by the coaches. Macdonald offered to move down to the reserve boat in exchange for Paul Gleeson, the Isis stroke, but insisted there was still no place for Clark.

Gavin Stewart, a spokesman for the crew, said yesterday: "Our actions have always been taken as a crew and have not been American-led. As members of the OUBC, we regret that the process of our crew selection has resulted in such a tense situation.

"Certain solutions have been offered to the crew, but we find them unsatisfactory because they do not properly address the primary consideration of boat speed. We wish to maintain our integrity and that of the boat club by producing the fastest crew."

Macdonald said he hoped that some other Britons in the Blue Boat would join him in the Isis eight, and that he would not hesitate to include himself in the finalcrew.

Full report, page 42

# Russian leader's personal triumph

From Christopher Walker
Moscow

Mr Mikhail Gorbachov, the Soviet leader, scored a personal triumph last night when the ruling Central Committee of the Communist Party removed his main remaining opponent from the Politburo, elevated a close personal supporter, and backed his plans for increasing democracy at all levels.

In a move which consolidated Mr Gorbachov's personal standing, the committee voted to remove Mr Dinmukhamed Kunayev, aged 75, the former Communist Party chief in Kazakhstan, whose replacement there by a Gorbachov loyalist provoked riots.

The 307-member committee also promoted Mr Gorbachov's ally and influential propaganda chief of the party, Mr Alexander Yakovlev, to candidate (non-voting) membership of the Politburo. He is one of the strong-est backers of the Soviet leader's reform programme.

Mr Yakovlev, aged 63, is widely regarded as the *eminence grise* behind the Kremlin leader's many international public relations successes.

The removal of Mr Kunayev had been widely predicted. He was one of the last two former cronies of the late Leonid Brezhnev still to hold a place at the pinnacle of Soviet power and had been the target of implicit criticism during the marathon speech which Mr Gorbachov delivered to the watershed committee meeting on Tuesday.

Mr Kunayev was believed to have been one of the senior figures involved in unsuccessful behind the scenes moves to try and block Mr Gorbachov from taking power in March 1985.

His removal yesterday reduces to 11 the number of full voting members of the Politburo.

- **WASHINGTON:** The State Department was closely studying Mr Gorbachov's speech yesterday, but refused to comment on it or on his proposals for secret elections and a plurality of candidates (Michael Binyon writes).

Opening floodgates, page 16

# Mystery deepens over Waite

From Juan Carlos Gumucio
Beirut

Mr Terry Waite's whereabouts was at the centre of a fresh wave of speculation yesterday and none of the men responsible for his safety in Lebanon was able to dispel rumours that went as far as suggesting that the envoy of the Anglican Church might have ended up joining the list of foreign captives he has been trying to free.

Following the line adopted since the disappearance of Mr Waite seven days ago, the Progressive Socialist Party of Mr Walid Jumblatt, the Druse leader of Lebanon, said nothing about Mr Waite's situation.

It is not clear what had nurtured hopes that Mr Waite would emerge suddenly near the Riviera hotel yesterday.

**Bonn crisis 8**
**Iran offer 8**

Perhaps it was just the idea that Mr Waite needed one week to complete his contacts with members of the mysterious Islamic Jihad group holding two Americans and three Frenchmen. Mr Waite not only failed to appear. He also had no message to calm his bodyguards based at the Riviera hotel.

- **LONDON:** Officials at the Foreign Office and Lambeth Palace said yesterday they were pursuing contacts in Lebanon to trace the whereabouts of the missing envoy, but reported no new leads.

Lambeth Palace said that Monday afternoon was the last time they had confirmation from "trusted contacts" in Lebanon that the envoy was all right and continuing his negotiations with the kidnappers of American hostages.

The Prime Minister yesterday paid tribute to Mr Waite's skill and bravery and said she hoped they would bring him through his Beirut ordeal (Andrew McEwen, Our Diplomatic Correspondent writes).

"His bravery, his skills and the respect he commands the world over are remarkable and I hope these are a great protection for the work he is doing," she said.

# No talks before return to work, says Telecom

By Tim Jones

British Telecom yesterday told its 110,000 striking engineers there could be no further talks on their pay claim until they return to work

In a letter to the National Communications Union, Telecom's management restated its position that any agreement would have to embrace both pay and "comprehensive efficiency measures".

The union claimed yesterday that the strike was beginning to hit the telephone system with a "massive and fast growing" list of faults, but a spokesman conceded that the three-day stoppage by 30,000 clerks is not as solid as that among engineers.

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## NEWS SUMMARY

### TUC press on to Moscow

Mr Norman Willis, the general secretary of the TUC, will lead an official union delegation to Russia, later this year, to attend the annual conference of the All Union Central Council of Trade Unions – a congrees of trades unions held in Moscow.

The decision was taken yesterday in spite of strong opposition by Mr Eric Hammond of the electricians' union and Mr Bill Jordan of the engineers.

Mr Ron Todd, general secretary of the Transport and General Workers' Union, spoke strongly in favour of acccepting the invitation, supported by Mr Ken Gill of TASS who was expelled by the British Communist Party for being too pro-Soviet, and the general council members carried the decision by 34 votes to 10.

Mr Willis had argued that the TUC should not rush into acceptance but other members of the general council thought there was nothing to lose by attempting to improve relations.

### Police inquiry

Three Merseyside policemen have been suspended from duty while regional crime squad detectives investigate allegations that they are involved in a conspiracy to smuggle drugs into Britain.

The men, understood to be two low-ranking detectives and a uniformed constable based at Wavertree, are believed to have been under surveillance for 18 months. Three days ago they were taken to Hoylake police station, Wirral.

### Bridge deaths

Two hours after a man fell to his death from Clifton suspension bridge in Bristol yesterday afternoon, police found the body of a second man slumped in a car parked near by.

The two deaths were being treated as suspicious, but police are not looking for any other person.

Detectives found keys on the body of the younger man which fitted the car

The cause of death of the older man has not been established.

### Couple shot dead

A husband and wife were found shot dead in their home yesterday and their teenage son was found critically injured near by.

Last night police officers were at Peterborough District Hospital in Cambridgeshire waiting to talk to the son, who is said to be in a poorly condition, about the shootings.

Police were called to the detached house in Stamford, Lincolnshire, just before lunchtime after neighbours heard shouting and screaming followed by gunshots.

Officers believe one of the three shot the others before turning the gun on him or herself.

### 'I'll quit' threat

Mr John Ryman, Labour MP for Blyth, last night renewed his threat to resign and force a by-election after the party's national executive endorsed a candidate to replace him at the next election.

Mr Ronnie Campbell, a former miner who will fight the marginal seat for Labour, has been described as a Militant "stooge" by Mr Ryman.

The NEC also accepted a report which cleared the constituency of irregularities and infiltration by members of Militant Tendency.

### Playpen warning

The Consumer Affairs Minister, Mr Michael Howard, yesterday urged manufacturers of "lobster pot" playpens to redesign their products after an inquest heard how a boy aged 14 months died in an accident at his home involving one of the pens.

Jake Harvey, of Normandy Crescent, Cowley, Oxford, was found by his mother lying unconscious with his head caught between one of the V-shaped metal supports of the playpen, an inquest in Oxford was told.

The child died four days later in hospital without regaining consciousness. Death was caused by lack of oxygen to the brain. Mr Nicholas Gardiner, the Oxford coroner, recorded a verdict of accidental death.

# Britain 'gave Nazi war criminals a safe haven'

By Howard Foster

Successive British governments have been operating a secret policy that has given a safe haven to Nazi war criminals since 1948, it is claimed today.

Secret documents recently declassified by the Canadian government show that Britain made a public declaration that it would hunt down all Nazi war criminals. But privately it was operating a policy of non-pursual, according to Scottish Television's documentary programme Scottish Report, to be shown tonight.

The programme cites the cases of three men who settled in Britain after the war and have been the subject of inquiries about alleged war crimes.

Two of them, Vladistov Dering and Stanislov Zvarich, have been able to live in Britain without fear of investigation.

The programme quotes as evidence of the policy a memorandum from the British Secretary of State for Commonwealth relations to the Canadian Secretary of State for External Affairs dated July 1948 stating: "No fresh trials should be started after August 31, 1948. This would particularly affect cases of alleged war criminals not now in custody who might subsequently come into our hands.

"In our view, punishment of war criminals is more a matter of discouraging future generations than of meting out retribution to every guilty individual. Moreover, in view of future political developments in Germany envisaged by recent tripartite talks, we are convinced that it is now necessary to dispose of the past as soon as possible."

Among prominent Nazis who were able to find sanctuary in Britain, according to the programme, were Vladistov Dering, an Auschwitz doctor who carried out experimental operations on young Jewish women, and Stanislov Zvarich, who supposedly murdered babies in front of their mothers

Dering came to Britain and then worked as a doctor in Somalia before returning to run a practice in Harley Street. Before he died in the 1960s he was awarded an OBE.

According to Mr Eli Rosenbaum, an American investigator, Poland requested Dering's extradition but this was turned down in the late 1940s.

The television programme includes an interview with a Soviet Embassy official who states that a request was made for the extradition of Zvarich but again this was refused

A third man, still living (Zvarich died in a Bolton hospital in 1984) is alleged to be Antonas Gecas, who was alleged to have been a member of a murder squad responsible for the killing of at least 200 people. Gecas, who denies the allegations, is still living in Edinburgh.

# Eight Labour-ruled councils blamed for 'horrific' London

By Nicholas Wood, Political Reporter

Many parts of London are in danger of spawning a poverty-stricken "urban underclass" locked into a vicious circle of family breakdown and crime, Mr John Banham, controller of the independent Audit Commission, said yesterday.

He said: "There is a spectre hanging over parts of London. They could become all too easily like parts of New York or Chicago."

Asked what he meant, he described a "horrific" situation in which "a 15-year-old black is having her third child by different fathers," unemployment stands at 80 per cent, gangs roam the streets, drug-related crime is rife and "you have to set up creches in schools".

He said that part of the blame falls on a group of eight Labour-run councils whose mismanagement of their affairs will plunge them into a £290 million financial crisis in eight weeks' time.

Mr Banham, who takes over as director-general of the Confederation of British Industry in March, was speaking as the council watchdogs released a report highlighting waste and inefficiency in the performance of the eight, which provide services to 1.4 million people.

Mr Banham said that figures cited in the report show that every year, 95,000 children leave inner London schools with no O-levels or their CSE equivalent; unemployment among young men is 34 per cent; nearly 40 per cent of families live in council housing, one fifth of which is unfit for human habitation; the crime rate is 50 per cent above the national average and has increased by 90 per cent since 1971, and nearly one child in three is born into a single-parent family.

The report discloses that the eight councils are spending an average of £7 a week per household more than a second group of equally deprived London authorities without producing any observable benefit.

The report names Brent, Camden, Hackney, Haringey, Islington, Lambeth, Lewisham and Southwark as exemplifying bad management practices.

It accuses them of adopting an "amateur approach" to their responsibilities, with inexperienced councillors meddling in business that should be left to professional staff.

Mr Banham said that the councils were obstructing a solution to the social and economic problems in their areas.

"The key to solving this problem is a productive partnership between the private sector, the Government and the local boroughs. But the chances of attracting that kind of investment are very small, like zero, if would-be private investors have no confidence in local management."

He singled out the use of creative accounting – borrowing money to pay for current expenditure - as the chief source of the looming financial crisis in the eight.

Mr Banham denied that his report was political, pointing out that many of the 16 authorities praised are under Labour control.

Meanwhile, politicians of all shades were closely studying the report, which, after the Conservative onslaught on the "loony left" is bound to be used as fresh ammunition in the party crossfire.

Mr Norman Tebbit, the Tory chairman, was said to be preparing a new broadside aimed at embarrassing Mr Neil Kinnock, the Labour leader, in the run-up to his party's local government conference in Leeds on February 6.

He is expected today to challenge Mr Kinnock to purge the eight councils of their leaders, who include Mr Bernie Grant in Haringey and Miss Linda Bellos in Lambeth.

Yesterday, Mr John Cunningham, Labour's local government spokesman, defended the eight, saying they were doing an adequate job in some cases and a good job in most.

Meanwhile, it was disclosed yesterday that schoolchildren in Brent – one of the boroughs named in the Audit Commission's report – are being sent home because there are not enough teachers to take classes.

The disclosure comes as the early findings of a school inspectors' investigation into education in the borough point to a "chaotic" situation.

Dr Rhodes Boyson, Minister for Local Government, has complained about the teacher shortage to the council's chief executive.

Dr Boyson says he is "very concerned" about the shortage of teachers at Claremont School in Brent which the minister believes is one of the best comprehensives.

He also said that some German, history and mathematics teaching is also being taught by non-specialist teachers.

Dr Boyson urges the council to put its left-wing political prejudices to one side and mount a "massive advertising campaign" to fill teacher vacancies.

# Report highlights the areas set for financial breakdown

By Our Political Reporter

The Audit Commission's report graphically highlights the severe social and economic problems facing parts of the capital.

The commission, the independent watchdogs charged with maximizing economy and efficiency in local government, bases its findings on an analysis of 24 authorities facing comparable levels of deprivation.

The group A: eight worst councils – Brent, Camden, Hackney, Haringey, Islington, Lambeth, Lewisham and Southwark – are all Labour-run, but the majority of the remainder, all given a favourable verdict, are also under Labour control.

The report says: "Large parts of London appear set on precisely a course which will lead to financial and management breakdown.

"In the commission's view, the problems facing some London borough's are not due solely to social and economic factors over which they have no control."

The report compares the group A councils with eight others also in London (Group B – Hammersmith and Fulham, Greenwich, Kensington and Chelsea, Newham, Tower Hamlets, Waltham Forest and Wandsworth and Westminster) and a further eight making up the most deprived metropolitan boroughs (Group C – Birmingham, Bradford, Coventry, Kirklees, Knowsley, Manchester, Sandwell and Wolverhampton).

It finds "marked contrasts" in management performance between group A and the rest:

- Exluding education, the group A employs twice as many staff per local resident as group C and one third more than group B.
- Group A finds it difficult to recruit and keep senior staff. During the past three years, 50 per cent of senior officers have left, on average. At least 15 chief officer posts are vacant in group A, compared with only five in the other two. Vacancy rates among more junior staff often exceed 20 per cent of approved establishment.

A comparison between the two groups of London boroughs shows that group A:

- Makes most use of creative accounting.
- Spends £7 a week per household more.
- Takes seven weeks longer on average to relet houses or flats requiring minor repairs.
- Has lower rents, but arrears nearly three times as high although tenants can qualify for housing benefit.
- Spends 20 per cent a year per household more on refuse collection for a comparable standard of service.
- Spends over £5,700 a year more for every child in residential care for comparable standards.
- Spends £400 a year per vehicle more on maintenance.
- Emergency moves to bridge the financial gap, which amounts to £400 million for all London boroughs, could include increasingly relatively low council rents, cutting back on recruitment and implementing auditors' suggestions for value improvements worth up to £100 million a year in group A.

The commision says auditors' reports refer all too frequently to the long time it takes to secure action, adding that most authorities in London have at least 10 standing committees

The problem of management by members is compounded by the high turnover among councillors.

In addition, many councillors find it hard to distinguish between their roles as politicians, employers and trade unionists.

The report proposes four remedies:

- Allowing managers to manage and streamlining the committee structure.
- Strengthening the position of the chief executive and improving pay and conditions to attract badly needed senior staff to work in London.
- Strengthening local accountability. At present, inner London domestic ratepayers meet only 17 per cent of the cost of local government services (compared with 27 per cent in outer London and 24 per cent in shire areas) and commercial ratepayers meet 49 per cent of the cost (double that elsewhere).
- Urgent reform of the grant and capital expenditure systems. At present, some deprived London authorities are receiving less grant per capita than other less deprived provincial authorities.

*The management of London's authorities: preventing the breakdown of services*, (Stationery office: £2.30).

**Josephine Barstow and Neil Howlett in Jonathan Miller's unconventional production of *Tosca* for the English National Opera at the London Coliseum.**

**The production opened last night as the organizers of the London International Opera Festival launched a campaign to attract younger audiences. They are offering tickets at reduced prices.**

**The £28 subscription will admit persons under the age of 30 to a performance at the Royal Opera House and one at English National Opera, as well as to events at the National Film Theatre, the Wigmore Hall and the Donmar Warehouse.**

# Havers 'knew of spy satellite film'

By Michael Evans, Whitehall Correspondent

Sir Michael Havers, the Attorney General, had lunch with Mr Duncan Campbell, the journalist who broke the Zircon story, while he was researching the BBC programme which was banned, according to an article on the spy satellite affair in the *New Statesman* published today.

Sir Michael was told of the outline of the series, *Secret Society*, although there was no specific reference to Project Zircon, which was to be the first programme, entitled "Zipper".

The *New Statesman* says that Sir Michael, "in friendly notes (signed 'yours ever, Michael') regretfully declined to appear. In the Commons on Tuesday, Sir Patrick Mayhew, the Solicitor General, said that the only correspondence between Sir Michael and Mr Campbell had arisen from a letter sent by the journalist shortly before July 15 last year.

The article gives no further details about the Zircon project because of the injunction won by Sir Michael to prevent any further release of information about the spy satellite, by Mr Campbell or the *New Statesman*.

The *New Statesman* says that Mr Campbell told Sir Frank Cooper, former Permanent Secretary at the Ministry of Defence and Professor Sir Ronald Mason, former Chief Scientific adviser, that he knew of the satellite project, when he interviewed them for the programme.

Sir Ronald has said that the reference to the defence project took him by surprise when Mr Campbell asked him for a comment. Sir Frank Cooper said that he thought it was prudent to make no comment.

Sir Michael will decide today whether to apply for an injunction against the Welsh Campaign for Civil and Political Liberties which plans to show a copy of the banned BBC film to a private audience on Saturday.

# Minister talks to Aids patients in hospital

By Thomson Prentice, Science Correspondent

**Mr Norman Fowler, Secretary of State for Social Services, visited Aids patients in Britain for the first time yesterday and emphasized the need for community care as well as hospitalization for victims of the disease.**

**Mr Fowler toured the Aids unit at St Mary's, Paddington, one of the three hospitals in London treating the acquired immune deficiency syndrome.**

**He met patients suffering from the disease and discussed their treatment with them and medical staff. The visit was similar to those Mr Fowler made at hospitals in San Francisco and New York last week.**

**He was able to compare the management of patients at St Mary's with the policies and methods adopted in the United States.**

**Earlier, on BBC Radio Two, Mr Fowler said that Aids sufferers need not be kept in NHS hospitals except during "crisis periods".**

**"A lot of patients can be treated in their own homes, and local authorities and voluntary organizations will need to provide resources for care within the whole community."**

**Keeping an Aids patient in hospital unnecessarily was bad for the individual and bad for the hospital, he said.**

- **Mr Jack Ashley, Labour MP for Stoke South, called yesterday for special financial consideration to be given to haemophiliacs who contract Aids through infected blood given by the NHS.**
- **Seven thousand copies of the Government's information leaflet on Aids have been put into Braille.**

# Police to hold own Wapping inquiry

Continued from page 1

tion for a confrontation with the police.

However, they believe that a proportion of the trouble last weekend could be attributed to individuals coming to the demonstration hoping for excitement and possibly a chance to take on the police.

It is pointed out that despite the big crowd no real attempt was made to halt newspaper lorries leaving the plant.

Out of a total of 67 people arrested Scotland Yard said 34 came from London. Others came from Hampshire, Surrey, the West Midlands, Bristol, Derbyshire, Liverpool, Northamptonshire and Warwickshire.

The occupations of those arrested included 13 printworkers; two unemployed print workers, 11 students, a teacher, a lecturer, a youth worker, a student nurse, a trade union official, a miner, a postman, a Civil Servant, an archeologist, a surveyor, 17 unemployed, and one self-employed

The Labour Party last night renewed its demand for a proper public inquiry into the weekend disturbances outside the News International plant.

The party's national executive committee, meeting in London, unanimously passed a motion voicing concern at "eye witness accounts of indiscriminate police action and of deliberate violent intent" by a small minority who attached themselves to the demonstration.

But it said it was "deeply disturbed by the fact that police inflicted injuries on people engaged in lawful and peaceful demonstration."

The NEC said it supported the demand of Wapping residents and the unions that the Government secure the immediate return of Mr Rupert Murdoch, proprietor of News International, to the negotiating table "to achieve an honourable settlement to the dispute."

Violence by "undesirable elements" among the 12,000 demonstrators who took part in last Saturday's demonstration outside the plant was also condemned yesterday by the general council of the TUC.

The council also repeated calls for a public inquiry into the clashes which left more than 300 injured.

Mr Norman Willis, general secretary, said: "I don't want to see the police as our enemy. I don't want to see this sort of mayhem happening again. We don't want a situation where our right to encourage people on public demonstrations is destroyed by a small minority".

Only two general council members did not vote for the condemnation. Mr Eric Hammond, general secretary of the Electrical, Electronic Telecommunication and Plumbing Union, declined because he did not wish to be identified with a motion which attacked the police.

Mr Arthur Scargill, president of the National Union of Mineworkers also voted against the condemnation. During the pit strike, he had always refused to condemn violence on the picket lines.

After the general council meeting, Mr Tony Dubbins, general secretary of the National Graphical Association, described the reasons given by Mr Douglas Hurd, Home Secretary, for rejecting an independent inquiry into the violence as "unacceptable and inadequate".

Leading article, page 17

# Student loans pledge

By John Clare
Education Correspondent

Mr George Walden, the minister responsible for higher education, gave an assurance yesterday that if student loans were introduced the opportunities of those from lower income backgrounds would not be damaged.

Mr Walden, who is chairing a Government inquiry into the feasibility of supplementing student grants with loans, has returned from the United States, where loans were introduced in 1959 and have won general acceptance.

However, he emphasized that American students, who incur an average debt of about £7,000, were also required to contribute to the cost of their education and that there was no possibility of that happening in Britain.

Mr Walden said the two most important lessons he had learnt were that a loan system should not be too complex and that banks should not be allowed to profit freely.

The two great advantages of loans were that they made the distribution of scarce resources more just

# Vauxhall braced for £50m loss

By Daniel Ward
Motor Industry
Correspondent

Vauxhall expects its losses for 1986 to exceed £50 million and the company predicts that it will not be back in profit until 1988.

Fluctuating exchange rates which have forced steep increases in the cost of imported components and the cars are blamed by the company for the losses.

During the past 10 years Vauxhall Motors has made a profit only once, of £2 million in 1978, and its accumulated losses are now more than £300 million.

The organization is now embarking on an efficiency drive which it hopes will save over £300 million in the next three years.

In spite of the difficulties, the company remains optimistic. A spokesman said: "I see no reason why we should not expand substantially the number of cars we make in Britain over the next three years," indicating that the plants at Luton and Ellesmere Port, Liverpool could increase output by 30,000 vehicles if an investment of £100 million were made.

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TWA

# Police use special armed unit in chase for M-way gunmen

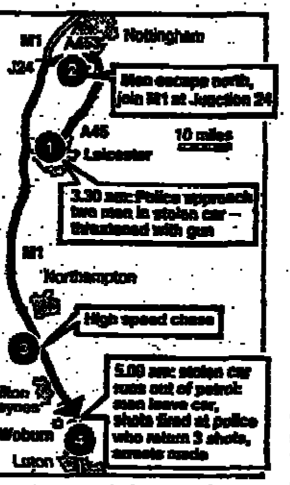
By Craig Seton

Mr Charles McLachlan, Chief Constable of Nottinghamshire, disclosed yesterday that an armed police vehicle on routine patrol near Nottingham was used in the arrest of two men after a gun battle on the M1 motorway.

Two officers on patrol in an "armed response car", equipped with pistols and a pump-action shotgun, were called into a chase for the two men and pursued them at speeds of up to 90mph to Bedfordshire where the shots were exchanged in darkness.

It was the first time the special mobile weapons unit from Nottinghamshire has been engaged in a gun battle. According to the police, the suspects leapt from their car after it ran out of petrol near Woburn and started firing with a pistol and a shotgun.

The Nottinghamshire officers, both trained in the use of firearms, fired three pistol shots in return before the two men surrendered.


M1
A453
Nottingham
J24
2
Men escape north, join M1 at Junction 24
A46
10 miles
1
Leicester
3.30 am: Police approach two men in stolen car – threatened with gun
M1
Northampton
High speed chase
3
5.00 am: stolen car runs out of petrol: men leave car, shots fired at police who return 3 shots, arrests made
Milton Keynes
Woburn
Luton

No one was injured. Two men, aged 19 and 21, from Southend, Essex, were being questioned by Bedfordshire police. One was treated briefly in hospital for a suspected drugs overdose.

Mr McLachlan said that he initiated the plan for armed response cars in 1976 and introduced it to Nottinghamshire in 1978. It is believed to be the only force in Britain to have such vehicles. Secure chests in the back of each car hold two pistols, a pump-action shotgun and body armour.

Mr McLachlan said: "The officers are firearms-trained and are not allowed to take the weapons from their containers without the approval of a senior officer." A total of 126 officers out of the force's strength of 2,259 were trained to use the cars. Sixty-seven officers drove the vehicles, and 38 were in a back-up team.

The chase began at 3.30am yesterday in Melton Road, Leicester, when a police traffic patrol saw a small car which had been reported stolen in Ipswich. "The vehicle contained two men and as it was followed on the A46 north, one of the occupants pointed what appeared to be a firearm at the police car. Further police cars were called in to join the pursuit," a Leicestershire police spokesman said.

Up to six police cars joined the chase as the fugitives' headed towards Nottingham before turning off south of the city and joining the M1. The armed response car, one of three on duty 24 hours a day in Nottinghamshire, was then ordered to join the chase.

Mr McLachlan said: "The idea was never to shoot, but to chase and let the vehicle run out of petrol.

As the pursuit continued, every exit along the southbound carriageway of the M1 from junction 24 in Nottinghamshire through Leicestershire and Northamptonshire to junction 12 in Bedfordshire was sealed. The 90-minute chase ended just after 5am between junctions 13 and 12.

A Bedfordshire police spokesman said: "The two occupants got out of their car and one of them fired a number of shots. One of the armed police officers from Nottinghamshire returned fire and the men surrendered."

## Patrol disclosure adds fuel to guns debate

By Stewart Tendler, Crime Reporter

**The disclosure by the Nottinghamshire police that they mount regular mobile patrols carrying arms is bound to add fuel to debate about arming the police.**

**Mr Charles McLachlan, Chief Constable of Nottinghamshire, said the decision to have three armed, marked police cars on permanent patrol on parts of the A1, M1 and in Nottingham itself was taken in 1978 after a car chase involving an armed criminal which brought home the dangers that officers could face.**

**Mr McLachlan said he believed he might well be the only force which has adopted the policy. Several years ago a similar tactic proposed in Greater Manchester by Mr James Anderton, the Chief Constable, met considerable criticism.**

**It has taken eight years for the use of the Nottinghamshire cars to become public, suggesting the number of incidents in which they have been involved is very small. The two main roads through the county are patrolled partly because criminals have begun to make use of the road network to strike at targets some distance from their homes.**

**But even the Metropolitan Police in London have not resorted to armed patrols, although they cope with most of the shooting incidents in Britain. However a number of officers carry weapons in London as part of protection duties or police operations.**

**The news of the tactic comes at a time when the police service is waiting for a Home Office report on gun policy. Considerable disquiet has risen about a number of accidental shootings, culminating earlier this month in the acquittal of Inspector Douglas Lovelock for the wounding of Mrs Cherry Groce in 1985.**

## Police tell of stunt rivalry

A police superintendent told the inquest on Mr Michael Lush, who died rehearsing for a television stunt, that he was called in to interview Mr Paul Matthews, the escapologist who had been responsible for training Mr Lush and setting up the stunt.

He told Mr Matthews he wanted to satisfy himself that an offence of manslaughter had not been committed.

Mr Matthews told him he considered himself to be the expert for the stunt although he had never done a jump of the type he was asking Mr Lush to perform, he told the inquest at Milton Keynes, Buckinghamshire.

Det Supt Thomas Wright said he told Mr Matthews he was concerned because he had heard there was a certain "unhealthy rivalry" between him and others in the stunt business.

After interviewing Mr Matthews, Mr Wright said he told him: "I am left with the impression that you were not sufficiently expert in this field to supervise this stunt."

He said Mr Matthews replied: "I felt we had taken all the advice possible and planned it properly."

Miss Alison Toop, Mr Lush's girl friend, wept as a pathologist described the multiple injuries that killed him.

Dr Andrew Tudway, a pathologist, told how Mr Lush's body had been shattered by his 120-ft fall.

Dr Tudway gave the cause of death as multiple injuries and said Mr Lush, aged 25, had multiple fractures of the jaw, nose, face, ribs, pelvis and breastbone, after he plunged to the ground while training for the stunt for the *Late, Late Breakfast Show* at Long Crendon on November 13.

Blood and urine samples showed he had drunk a small quantity of alcohol before the accident.

## 'Cynthia obsessed with sex matters'

A police inspector told a court yesterday that he believed party-giver Cynthia Payne was obsessed with sex.

Insp Colin White, who led the raid on Mrs Payne's home during a sex party in May last year, told the Inner London Crown Court that he had read a book about Mrs Payne.

Mr David Spens, defending, asked: "Having read it did you gain the impression that she is a person who is preoccupied with sexual matters to an unusual degree?" He replied: "Yes." Mrs Payne, aged 53, of Ambleside Avenue, Streatham, south-west London, denies 10 counts of controlling prostitutes at her home between December 1985 and May 1986.

Mr White agreed with Mr Spens that there was no evidence to suggest that Mrs Payne took part in any sexual activity during the parties. He also agreed that everyone at the three parties monitored by the police was over the age of consent and a more than willing guest.

The inspector said that no charges had been brought against any male guest at the party last May or against any of the women allegedly working as prostitutes.

The court was told that Mrs Payne had four convictions for running brothels, one for controlling prostitutes and one for keeping a disorderly house, for which she was sentenced to 18 months imprisonment, later reduced on appeal to six months.

Mr Spens asked Mr White if she had pleaded guilty at all past court appearances. He agreed that she had.

The court was shown some items seized from Mrs Payne's house after the raid. They included a large luncheon vouchers sign with "The Lady Voluptua" printed on it.

During the raid, police found whips, chains, belts and canes in drawers in a bedroom at the house, the court was told.

The hearing was adjourned and is expected to resume on Monday.

## Preacher in rape case collapses in the dock

A travelling preacher, accused of drugging and raping devout young virgins, collapsed in the dock at the Central Criminal Court yesterday with a suspected heart attack.

The South African-born preacher, aged 57, slumped forward in his chair and fell to the floor during the sixth day of his trial.

Court officials and prison officers administered first aid and carried him from the court. A medical team from nearby St Bartholomew's Hospital was called in.

The jury has been told the preacher has a history of heart trouble.

The prosecution has alleged the self-styled evangelist abused the confidence and trust of four young virgins who believed in him as a Man of God. They came under his spell and he drugged all four with laced drinks and raped three of them, said Mr Hubert Dunn, for the prosecution.

The preacher denies four charges of rape and three of administering a stupefying drug with intent to rape or commit indecent assault between 1980 and 1985.

Judge Nina Lowry later told the jury the preacher had been admitted to hospital for observation and tests, but the trial would continue in his absence.

The case continues today.

## ITN offers news service to Europe

By Gavin Bell, Arts Correspondent

**ITN is preparing to offer an English language news service to a consortium seeking to capture 20 million television viewers throughout Europe.**

**The company yesterday disclosed the format of a nightly news programme to be broadcast on the Super Channel satellite service, due to be launched on Monday.**

**The half-hour mixture of political and economic news, along with sport and weather reports, is billed as the first pan-European television news programme in English.**

**Super Channel, sponsored by a consortium of ITV companies and the Virgin group, aims to reach six million homes in 14 countries via local cable services.**

**It will be in competition with Sky Channel, controlled by News International.**

**ITN said it was not trying to compete with the existing national news services, but would provide broader coverage of stories which these services sometimes ignored.**

**Mr Richard Hooper, joint managing director of Super Channel, said the ITN programmes had been scheduled not to clash with national news bulletins.**

**Some 44 per cent of subscribers to cable television in Europe had a good command of English.**

**Mr Richard Platt, head of programming at Sky Channel, said he welcomed the competition, but he doubted whether many continental Europeans would want to watch news programmes in English.**

**The Super Channel news programme will be presented at 10pm European time (9pm in Britain) on weekdays.**

**The Shetland festival of Up-Helly-A', reaching its fiery climax watched by the figure of a Viking – one of the squad supporting the Guizer Jarl, the central figure of the celebration the origins of which are rather obscure. Every year at Up-Helly-A' Shetlanders let their hair down as the long winter draws to a close. More than 950 dressed up for the occasion – each group performing some sort of entertainment, from biting satire to absolute nonsense. An official reported not many accidental fires but quite a number of sore heads in the cold light of yesterday morning (Photograph: John Rogers).**

### Satellite link

## Making a telephone call at 30,000ft

By Harvey Elliott, Air Correspondent

Businessmen will be able to make credit card telephone calls from their airline seats to anywhere in the world by the end of next year.

Tests of a new system linking a cordless telephone via a satellite to the world's telephone network are to be carried out at the end of this year and will be fully operational by the end of 1988.

The International Maritime Satellite Organization has placed a contract with the British electronics company, Racal, to develop and supply a system for sending and receiving both telephone and telex messages in flight.

The first test will be held in a few months using a Jetstream aircraft belonging to the company and will then be fitted on board three British Airways 747s for a full commercial evaluation by the end of the year.

The cordless telephone will be housed in a booth in the cabin and passengers will simply slot in their credit card which will automatically release the cordless telephone.

They will then take it back to their seats

The machine will retain the credit card which will then automatically be debited for the cost of the call, and returned when the handset is replaced.

Racal said last night that it had been "overwhelmed" with inquiries from airlines about the system which is the first in the world to use satellite links.

It has teamed up with a number of international electronics companies to perfect the system which will beam the telephone calls via a satellite dish on the aircraft to a stationary satellite and then back to earth at the Goonhilly earth station in Cornwall.

Some airlines still believe there could be strong passenger resistance to the idea.

## Kray twins will tell life stories in a book

By Martin Fletcher

Ronald and Reginald Kray, the notorious twins serving life sentences for murder, have agreed terms with one of London's most respectable publishing houses for their complete life stories.

However the publishers, Sidgwick and Jackson, have neatly bypassed the opprobrium that would be attached to paying convicted criminals large sums of money for the story of their misdeeds.

Officially it will be a book written on the Krays with their "co-operation". No direct payment will be made to them. Instead a substantial five-figure sum is to be paid to a writer approved by the twins, and what he will do with it is, of course, a matter for him. Sidgwick's managing director, Mr William Armstrong, declined to name the writer yesterday.

The company stumbled across their "coup" when a relatively "minor" villain approached Miss Susan Hill, a Sidgwick editor director, with a dictionary of rhyming slang that Reginald Kray had compiled.

Her interest in this was communicated to Kray, who began writing to her. Finally Mr Armstrong and Miss Hill went to visit Kray in Parkhurst top security prison on the Isle of Wight last summer, met with his approval, and the upshot was that Kray, since transferred to Gartree in Leicestershire, and his brother, Ronald, who is in Broadmoor, agreed to tell all

Mr Armstrong denied yesterday that the book would glamorize two of the most infamous criminals.

Far from corrupting anyone it might actually prove "inspiring" as Kray was now a reformed character upon whom other prisoners looked almost with awe.

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# PARLIAMENT

## Costs of war and garrison £2.6bn

*Expenditure on the Falklands* since the start of the war in 1982 totalled £2.6 billion by the end of the last financial year, Ministry of Defence officials told the defence select committee.

The campaign itself, including the cost of replacing equipment, cost £1.5 billion; the *subsequent cost of keeping a* garrison there stands at £1.1 billion. Of that £1.1 billion, the building of the new Mount Pleasant airfield has cost so far just over £300 million, but it will save £25 million a year in transport costs.

## Nigerians to need visas

Visitors from Nigeria will require visas from February 1. Mr Douglas Hurd, the Home Secretary, said in a written reply that he is to lay before Parliament on Thursday a statement of a change in immigration rules, providing that citizens of Nigeria arriving at a United Kingdom port on or after February 1 will *require visas to enter the* United Kingdom unless they are settled here and returning after an absence of less than two years, or are returning during a period of limited leave granted for a long-term purpose *such as work or study.*

## Companies on the move

The Government's failure to restore cuts made in regional grants had resulted in some non-European companies moving production from West Yorkshire to other parts of the EEC, including a tractor manufacturer which recently moved to France, Mr Richard Wainwright (Colne Valley, L) said during question time in the Commons.

Mr Giles Shaw, Minister for Industry, said that he was aware of the problem and had written to the chairman of that particular company to seek clarification.

## Hotel phones 'disgrace'

Criticism of British hotels that make big profits out of guests *using hotel telephones came* from Conservative MPs during Commons questions.

Mr Robert McCrindle (Brentwood and Ongar, C) said it was disgraceful that some leading hotels put on mark-ups of up to 300 per cent on *direct-dial* phone calls.

Mr John Butcher, Under-Secretary of State for Trade and Industry, said that the British Hotels, Restaurants and Caterers Assaociation recommended that charges should be clearly stated in the hotel tariff.

## Visible trade deficit £8.5bn

The only country besides the United Kingdom which had combined an oil surplus with a deficit on visible earnings was war-torn Iraq, Mr Robin Cook, an Opposition spokesman on trade and industry, said during questions. The Government had inherited a trade surplus of £3 billion and managed to convert it to a deficit of £6 billion. That morning's figures showed that *the visible trade deficit must be* quadrupled to £8.5 billion.

Mr Alan Clark, Minister for Trade, replied that Mr Cook was a master craftsman at bandying statistics. He had expressed his reservations *about the City in a moving* way, but its earnings of £8.5 billion precisely balanced that deficit.

## US accused of trade 'harm'

The manner in which trade *negotiations* between the EEC and the United States were opened by the Americans illustrated their increasing propensity to take *unilateral* action in the trade field, irrespective of their GATT obligations, Mr Alan Clark, Minister for Trade, said during Commons questions.

## Airbus upset for America

The A320 European Airbus had been an outstandingly successful aircraft and no doubt the enroachment it was making into the market previously dominated by the *United States was the cause of* so much heart-searching by the Americans in an attempt to stifle it, Mr Alan Clark, Minister for Trade, said during question time.

He was referring to threats made by the US to raise tariff barriers against the European-built Airbus

## Origin mark

Mr Alan Clark, Minister for Trade, said during Commons questions that he was glad to dispel the mistaken idea that it was no longer legal for manufacturers to put the mark of origin on their products. "*Although we no longer require* manufacturers to put this mark on, I think it is highly desirable that they should."

## Medical study

The House of Lords' science and technology committee has launched an investigation to find out if patients are benefiting enough from the fruits of medical research.

# Measures for employment training are announced

### YOUTH JOBS

*New measures to increase job* opportunities by improving the quality of training for the unemployed were outlined to both Houses of Parliament. In statements, employment ministers emphasized the need for quality of training and made clear that their measures were directed at the long-term unemployed and at *younger people.*

The youth training scheme is to be expanded so that 17-year-olds without a job would be able to join. That would mean, it was said, that anyone under 18 who was unemployed after Easter *would have chosen to be* unemployed.

The statement was made in the House of Lords by **Lord Young of Graffham**, Secretary of State for Employment, who said that he was writing to the chairman of the Manpower Services Commission to ask the MSC to undertake further measures that would give priority to its task to motivate and train unemployed people, particularly the younger generation, to fill the jobs that were now becoming available.

He said: First, restart is a success. By the end of March MSC staff should have interviewed all the 1,250,000 people who will have been out of work for over a year.

Last October we announced that the MSC would pilot in nine areas restart interviews being offered to those out of work for six months or more. We thought that the earlier the help was received the more effective it would be. The results of these pilots have convinced us to extend the restart counsel*ling in two ways.*

First there will be an earlier interview. From the end of March everyone who becomes unemployed for more than six months will be invited to attend a restart interview.

*But* we have decided to go further and our second extension is to offer a restart interview at regular six-month intervals. In the future there will be regular contact between MSC staff and unemployed people to help them at different times and in different way back to work.

The counselling interview is, *of course, only the first step* — although a vitally necessary one — in the process of getting the unemployed back to work. This brings me to the second of the new measures I am annoucing today.

*Last October we also* announced that the MSC would commence piloting an entirely novel training scheme designed specially to meet the needs of those who have been out of work for six months or more.

This scheme has three essential elements. It applies to those who have been out of work for the requisite period. It takes place on employers' premises and it must lead to recognized vocational qualifications.

*The MSC has* considered the pilots and last week the MSC endorsed the report of a working party on the shape of the new scheme. We wish to accept their recommendations in full.

The MSC is concerned that *quality be pre-eminent and I* agree completely. They are further concerned that quality dictate the speed of any extension and I again agree, as I agree that qualifications from recognized examining and validating bodies must be part of every individual programme. Indeed these will be conditions of the job training scheme which will be available for people who come *to the first six-month* restart interview.

We have therefore decided that the new job training scheme should be expanded on a national basis to coincide with the extension of the restart programme from *March* this year provided that the MSC can maintain quality in each area. *With that very important proviso*, we will ask the MSC to provide up to 110,000 places by September of this year.

This will mean that in a full year nearly a quarter of a million unemployed people will be *given high quality* training in skills that will enable them to compete, and to compete successfully, for jobs in today's labour market. This will offer a fresh start in particular to the under-25s.

I hope that this new training measure will play a major part over the next few years to provide the skills necessary to *maintain our place in the world.* It will if the MSC can maintain the necessary quality of provision.

We are already ahead of most other countries in the *steps* we have taken in the last four years to train school-leavers, but there is a further step that I can announce today.

The successful introduction of a two-year youth training scheme last year enabled us to guarantee a place to every *unemployed 16-year-old school-*leaver. Indeed, out of 475,000 school-leavers only 2,376 were still awaiting the offer of a place on this training programme by Chrismas.

We propose to extend the *guarantee of a place to every* unemployed 17-year-old school-leaver. This will mean that each and every unemployed young person under the age of 18 is now guaranteed high quality training leading to a recognized *qualification.*

This guarantee is unequalled by any of our principal competitors. For the first time, from this Easter, there need be no unemployment under 18 and anyone under that age who remains unemployed *will* have chosen to remain unemployed.

Finally, there will be a further *increase in the enterprise allow*ance scheme.

Over the last three and half years more than 200,000 unemployed people have started to work for themselves under this programme. Self-employment is *rapidly increasing in all parts of* the country. Far from a North-South divide, the increase since 1979 has been greatest in Yorkshire and Humberside — 77 per cent — than it has been in any other region. The 43 per cent *increase in the Northern region* is close to the 46 per cent increase in the South-east.

We are presently expanding the enterprise allowance scheme towards an annual target of 100,000 unemployed people set*ting themselves up in business.* Next year that target will be increased to 110,000 — an expansion of 10 per cent — but here again we shall be asking the MSC to pay attention to quality and to the amount of help the *new businessmen and women* will have to help them succeed.

The measures we have announced today constitute a major redirection of our labour market programmes to help the unemployed back into real jobs.

**Lord Young: Anyone under 18 unemployed after Easter will have made own choice.**

# Statutory commission on the City demanded

**A demand for a statutory and independent commission to supervise City financial services was made by Mr John Smith, chief Opposition spokesman on trade and industry, when he moved an Opposition motion deploring the damage to British industry arising from the Government's complacent policy to takeovers which encouraged predators.**

**He said that apologists for the Government's policy had laid most stress on some statutory aspects *of the Government's* approach and less on self-regulation as the scandals had deepened. But it was still essentially a self-regulatory system. The whole basis of such a system was that the obligation to observe *the rules overcame the* instinct for gain, but no reasonable observer of the Guinness scandal could have confidence that such objectivity had been demonstrated.**

**The most startling thing was that but for revelations flowing from Mr Ivan Boesky's plea bargain with the Securities and Exchange Commission in the United States, Mr Ernest Saunders, the former Guinness chairman, might still be riding high and one of the most audacious coups in Britain's financial history might have been accomplished with ease and without penalty.**

**In the Guinness bid for Distillers, a careful plot was laid *and executed to get control of* Distillers by fair means or foul, with more emphasis on foul. The system to protect the public had failed miserably.**

**The Stock Exchange Council had failed to exercise its *responsibilities by allowing the* departure by Mr Saunders from his undertakings. The council had been a pushover for Mr Saunders.**

**The DTI had thought it sufficient for these matters to be handled by the self-regulatory organizations.**

**Referring to a letter written by Mr Gerald Ronson when he returned £5,800,000 to Guinness in which he said that "I did not focus on the legal implications of what had occurred", Mr Smith said amid laughter: "Many people are behind bars for failing to focus on the legal implications. It will, no doubt, pass into the lexicon of memorable phrases, together with being economical with the truth."**

**He added: "The Guinness affair has shot like a searchlight through the system of self-regulation and has been shown to be hopoelessly inadequate."**

**The notion that conspirators would pause in the ante-room of crime because of the possibility that they might get five years instead of two is simply not credible.**

### Labour onslaught

# Decision 'nothing to do with real jobs'

**Mr John Prescott**, chief Opposition spokesman on employment, questioning Mr Kenneth Clarke, *Minister for Employment*, who had repeated Lord Young of Graffham's statement in the Commons, said the House and country would be in no doubt that a general election was near. This was a further example of a *Government* obsessed with reducing unemployment figures rather than creating real jobs. Not one real job was proposed in the package.

The Government had a deplorable record of expenditure on training. Britain's major competitors invested seven and sometimes 14 times as much in the training of their labour force.

What was the estimated cost of the scheme and would extra resources be devoted to it? Could the House be assured that it would not be at the expense of *existing alternative training* schemes? What level of allowances would be paid to participants?

The scheme cruelly exploited the desire of the unemployed to find work. It did nothing to *reduce the de-skilling of Britain's* labour force and was merely a further attempt to massage the unemployment figures downward and was a major step towards an industrially conscripted labour force work*ing for meagre benefit.*

Mr Clarke said that some unemployed people needed further training to polish up existing skills and to acquire new ones to improve their chance of getting into the labour market. Why could Mr Prescott not welcome the announcement of a major training scheme?

The cost depended on the extent to which the rate of progress the Government would like to see was achieved. "If we get up to the kind of figure I am talking about some of the cost will be switched from programmes elsewhere. Some will be new and some *will* be switched funds within our new budget."

The level of allowances received by each trainee would depend on his personal circumstances. "We are going to ensure *that those people who are at* present receiving benefits will not lose money. The level of allowance will vary between that received by a young single man and that by a married man who is a householder with children."

*There would be an addition* for travel and out-of-pocket expenses to those who took part in the scheme.

There was no element of compulsion in any kind of work training or any other scheme in this country.

**Mr Peter Thurnham** (Bolton North East, C) said that the JTS had been successful and many who had completed it had got a job.

**Mr Clarke** agreed and added that there was no lack of employment and training boards willing to provide the training required.

***Mr Malcolm Bruce** (Gordon, L)* said that the Alliance shared the concern about the skill shortages emerging and they welcomed the announcmeent to the extent that it would help to provide an outlet for long-term unem*ployed people, but there was* worry and scepticism about the value of the schemes. He asked for an assurance that the MSC would not advance the scheme to meet government requirements if they could not be *assured that they were meeting* proper skill and training requirements.

He also asked for an assurance that the unemployed would not be forced into schemes which they did not see *as applicable* to their own skills, or lose their unemployment benefits.

These are substantial sums, used while the Government is cutting aid to industry and on regional development grants which would help to create a new industrial base and jobs which would help the unemployed in the long term.

***Mr Clarke:*** I agree that it is important that we should offer training of genuine use to the trainee.

# Leyland Bus talks over

Rover Group had successfully concluded negotiations for the sale of Leyland Bus and the majority of *Unipart*, *Mr Paul* **Channon**, Secretary of State for Trade and Industry, said during Commons questions.

Negotiations were taking place for the disposal of majority interests of Jaguar-Rover-*Australia and Istel and* commercial discussions on Leyland Trucks were being taken forward.

**Mr John Taylor** (Solihull, C): The last time he spoke of the future of Leyland in the House *he looked forward* to the prospect of either a trade buyer or privatization. Since there seems to be no trade buyer in prospect may we look forward to privatization?

**Mr Channon:** Leyland is to be retained *within the* Rover Group while preparations are made for later flotation or trade sale.

# Committee of Privileges to consider the Speaker's ban

**The House of Commons decided without a division that its Committee of Privileges should consider the ban imposed by the Speaker (Mr Bernard Weatherill) on the screening for MPs of the BBC film about the secret Zircon project.**

***The amendment to refer it to*** **the privileges committee was moved by Mr Tony Benn. The Speaker said that his ruling would stand until the committee had reported and the House had considered its report. The Government then accepted the amendment.**

**Opposition MPs criticized the *Government for acting* tardily to prevent the making of the film and the publication of the *New Statesman* article based upon it. Several Conservative MPs supported Mr Benn's amendment.**

**Mr John Biffen, Leader of the House, opening the debate, *moved* the government motion confirming the Speaker's ruling *and said the freedom granted by* parliamentary privilege could be properly maintained only if MPs continued to exercise it in a way which would not bring the House into disrepute.**

**The issue was whether the House supported the Speaker's action in ensuring that a High Court injunction, granted on the *ground of national security*, was not flouted by the use of House of Commons facilities.**

Mr Peter Shore: MP's duty to scrutinize policy.

**Mr Peter Shore, chief Opposition spokesman on House of Commons affairs, said that no MP would wish to make public material which could be of use to a potential enemy, but it was an MP's duty to scrutinize government policy. Sometimes *those two duties conflicted.***

**The Government had prior knowledge, ample time and sufficient information to prevent disclosure by the BBC, the *New Statesman* and anyone else, but bumbled it.**

**Mr Tony Benn (Chesterfield, Lab), speaking to his amendment to refer the matter to the *privileges committee*, said there was no precedent for the Speaker's ruling.**

**Parliament must know the general nature of major defence projects, *their purpose* and cost.**

**Mr Cranley Onslow (Woking, C) mentioned "one other important piece of parliamentary lore": the right of any MP when he felt it appropriate to require that the House remembered its *obligation to keep matters secret* by "spying strangers". The House should not forget that it had that duty and had a procedure which had been rightly used in the national interest.**

**Mr Jonathan Aitken (Thanet South, C) *said the Government's* motion was flawed. It set a dangerous precedent, which *could make the House bow* before the injunction of the courts.**

**Mr Timothy *Raison* (Aylesbury, C) said it was all a bit of a muddle, but a bit of a muddle on a very important matter.**

**Sir Patrick Mayhew, the Solicitor General, said the debate had shown there were conflicting interests between rights and privileges of MPs and the need in certain cases to keep secrets secret.**

**The question had been raised of why the Government had not *sought legal action in October*, but then the BBC had acted responsibly and agreed not to show the programme. There had been no indication then that the material would be made public in another form.**

# Comment on film is clarified

***Mr John Biffen**, Lord Privy Seal* and Leader of the House, said in the Commons that he had not intended to suggest on the BBC's *Today* programme that the Speaker had indicated that his ban on the showing of the *film about the Zircon project on* the precincts of the House would continue as long as the court injunction.

**Mr Peter Shore**, shadow Leader of the House, on a point of order, had said that it was his clear *understanding that the* House had agreed that the Speaker's ruling of January 22 *prohibiting the showing of the* film in the precincts would last until the privileges committee had reported and the House had debated the report.

But on Wednesday morning, on the *Today* programme, Mr Biffen had *said:* "The Speaker has indicated that his ruling will continue as long as the injunction".

**The Speaker:** My instruction of January 22 will remain in force until the Committee of Privileges reports to the House and the House has made its determination thereupon, unless in the *meantime that injunction* has been removed.

**Mr Biffen:** I fully endorse the interpretation you gave and if any remarks of mine on the BBC indicated otherwise it was wholly unintended.

# Qualified welcome for police Bill

A qualified though "not wildly enthusiastic" welcome was given to the Ministry of Defence Police Bill by **Mr Martin O'Neill**, an Opposition spokesman on defence, when the Commons gave the Bill a second reading late on Tuesday night.

*The Bill* brings together and rationalizes the legislation relating to the ministry's police force. It deals mainly with the membership, control and powers of the force and requires the establishment of a police com*mittee to advise the Secretary of* State. It also provides for the continuation of a Defence Police Federation to *represent* members of the force.

**Mr O'Neill** said that the force was one of the largest in the country involving 4,200 personnel; the Secretary of State was, in that sense, a one-man police authority.

There were a variety of views about police accountability. Some chief constables felt that MoD police travelling through their areas while on duty were subject to limited accountability under the present legislation.

If the public confidence in the police was to be restored or maintained, according to their view, they were entitled to expect a greater degree of accountability in this force.

On the matter of discipline, members of the MoD force ought to have some form of assistance in the shape of solic*itors and barristers provided by* the defence Police Federation.

**Sir Eldon Griffiths** (Bury St Edmunds, C) said he wanted to see military bases properly protected against intruders, thieves and the occasional demonstrator who turned up for no useful purpose and did unnecessary damage to MoD property.

**Mr Archibald Hamilton**, Under-Secretary of State for Defence Procurement, said that the MoD force would be accountable to the Secretary of State for Defence and the MoD police committee, which would have outside members, so it would be accountable to Parliament.

On discipline, he said that the defence police federation had asked for the Bill to be amended to allow members to be legally represented in the same way as members of the home department police. The appropriate *amendment was being drafted.*

Firearms would be issued only to MoD police fully qualified in their use.

The Bill was read a second time.

## Parliament today

**Commons** (2.30): Debate on Government motion on developments in the EEC.

**Lords** (3): Consumer Protection Bill, committee, third day.

# Money 'loss' query by MP

### HARRODS

**Mr Paul Channon**, Secretary of State for Trade and Industry, declined to comment during Commons questions on a suggestion that the Treasury was losing £20 million a year since *the takeover of the House of* Fraser by the Al Fayed brothers.

**Mr Dale Campbell-Savours** (Workington, Lab) said that Harrods under its former management had been paying roughly that amount in corporation *tax.*

Since the takeover by Al Fayed and the registration of the *company in Lichtenstein*, they no longer paid taxes to the British Government because they chose to offset their liability against borrowings for the purchase of Harrods.

Was that not a disgrace? Did *not the minister*, when the original decision was taken, know that that was likely to happen and had the decision not in effect written off £20 million worth of revenue to the Exchequer annually?

**Mr Channon** said it would be far wiser not to comment on that. He would consider everything that was said in the House.

Earlier, he said he had not yet completed consideration of new information supplied to him by Lonrho plc in December about the circumstances in which the purchase by the Al Fayed family of the House of Fraser was approved.

He said that the material submitted on behalf of Lonrho plc concerning the purchase was voluminous and was still receiving careful consideration.

**Mr Edward Taylor** (Southend East, C) asked if he would say in general whether the Monopolies and Mergers Commission had any power to direct the unscrambling or the alteration of a takeover or merger if information provided at the time of the approval proved to be inaccurate or misleading.

**Mr Channon** said that if it appeared that material facts were brought to his notice or made public, which were not disclosed at the time, he had a discretion whether to make a reference to the Monopolies and Mergers Commission.

If the commission made an adverse finding, he had the discretion to remedy or prevent the adverse effects through the normal powers available to him including, in appropriate cases, the power of divestment.

***Sir Alex Fletcher** (Edinburgh,* C) said the Al Fayed family was greatly assisted in acquiring the House of Fraser and Harrods because Lonrho sold them 30 per cent stake in the House of Fraser.

***Mr Channon:*** *He makes another* important point. I would prefer not to comment on the details of this case until I am in a position to consider the whole problem carefully.

COMMENTARY

## Geoffrey Smith

**If the Government now goes *ahead with* Sizewell on the basis of the Layfield report, as is generally expected, how much of a *political risk* will it be taking? Quite a bit, if one draws simple conclusions from *the opinion polls.***

**A MORI poll published by *Reader's Digest* this week *found that, although* fewer than a third of the public favour the closure of all *Britain's* nuclear power stations, 54 per cent are against building any more.**

**This *means not* only that most British people are opposed to what the Government is likely to do, but also that the issue has to be regarded as quite distinct from that of nuclear defence. Very roughly speaking, nearly twice as many people disapprove of the extension of peaceful nuclear power as deplore the retention of nuclear weapons.**

## Target section of electorate

***This points*** **to the target section of the electorate on this issue. Most people who are against both nuclear weapons and building more nuclear power stations would be unlikely to vote Conservative anyway. But what about those who accept the necessity for nuclear weapons but do not want more nuclear power stations?**

**The MORI poll shows that 55 per cent of Conservative voters *believe* that more nuclear power stations should be built, while 38 per cent *disapprove. This finding* can be interpreted in two ways. It indicates that most Conservatives *will support the Government* if it goes ahead on Sizewell. But it also suggests *that there are a sizeable* number of potential Conservative voters who might be *prized away on this issue.***

**Against that, there are 39 per cent of Alliance supporters *who would agree with building* more nuclear power stations, even though 56 per cent of Alliance voters would be against doing so. This precisely reflects public opinion as a whole, which must be comforting to those Alliance leaders who so often claim that this is one of the strengths of their party.**

**It might also imply that there are a good many Alliance supporters who could be persuaded to defect to the Conservatives for this reason. But I do not believe that is so.**

**Most people do not switch their allegiance on a single issue. They have to be considerably aroused by it before they do so. Nuclear defence is a swing issue because the very future of the country could depend upon it one way or the other.**

**The case for building more nuclear power stations is *based on coolly rational* calculation, not on emotive argument. It is fear of a *Chernobyl in Britain that is* more likely to change voting intentions.**

**In theory therefore the Conservatives should have more to lose than to gain electorally by proceeding with Sizewell. But will they really lose in practice? I have been struck by the confidence of the Conservative MPs I have spoken to since the publication of the Layfield report. Even East Anglian Tories do not seem to be worried by the electoral dangers of going ahead.**

**Why, I asked one Conservative MP, should you not be afraid of losing the support of those who are not unilateral nuclear disarmers but are none the less against building more *nuclear power stations?* Such people are not likely to be political extremists.**

**"Because we can convince them" was the simple response. It was a revealing answer because it *points to* what was for me a surprising degree of conviction on this issue in Conservative ranks.**

## Conviction could be potent

***It is a conviction*** **that is clearly not widely reflected as yet in public opinion. But it could be politically potent for all that. In the aftermath of Chernobyl I believe that British opinion is above all confused about nuclear power. That is entirely reasonable.**

**The Conservatives will have a logical argument to present, and if they put it with force and clarity they should stand a good chance of neutralising the issue in electoral terms.**

**It may still operate to their disadvantage in some constituencies where local feeling runs high. But I do not expect it to be a decisive factor in the next general election.**

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# Pictures of hacked PC too 'horrifying' for the jury to see

Photographs of the body of Police Constable Keith Blakelock were so horrifying that a murder trial jury were spared having to look at them yesterday.

Jurors in such trials are normally expected to examine such pictures, but Mr Roy Amlot, for the prosecution, asked Mr Justice Hodgson to excuse the jury at the Central Criminal Court from seeing photographs of the officer's body because they were so horrifying.

But Mr Amlot reserved the right to introduce the photographs if anything was subsequently to turn on the nature of the wounds.

Six people are on trial accused of murdering PC Blakelock, aged 40, during disturbances in Tottenham, north London, on October 6, 1985.

Yesterday, the sixth day of the trial, Professor David Bowen, a pathologist, described more than 40 stabbing or cutting wounds he found on the officer's head, neck, back, arms and leg.

Professor Bowen said the officer had died as a result of multiple injuries. These included a very severe wound across the right cheek which started at the edge of the lip and travelled to the back of the neck.

The 6 inch long gash had fractured and splintered the lower jaw.

"An ordinary knife would not have been sufficient to cause this wound", Professor Bowen told the jury. "It would have been a sharp, heavy weapon such as an axe, a machete or a sword."

Professor Bowen found a knife with a 6 inch serrated blade buried up to the hilt in PC Blakelock's neck.

He also described five stab wounds beneath the officer's armpits.

Among many other wounds, the ring finger on the officer's right hand had been almost severed. Professor Bowen said this was almost certainly sustained when PC Blakelock raised his hand to protect himself.

He found grazing on the officer's shoulders possibly caused by stamping.

There were 13 stab or cut wounds on PC Blakelock's back.

On trial are Winston Silcott, aged 27, a greengrocer, of Martlesham, Broadwater Farm Estate, Tottenham; Mark Braithwaite, aged 29, unemployed, of Canonbury Villas, Islington; Engin Raghip, aged 20, unemployed, of Finsbury House, Partridge Way, Wood Green, all North London; and three juveniles, two aged 15 and one 16 who cannot be identified.

All deny murder, riotous assembly and affray. The juvenile aged 16 denies making petrol bombs with intent to burn or disable police officers or to enable others to do so and throwing a petrol bomb at an unknown police officer with intent to burn or disable.

Raghip denies providing bottles to make petrol bombs.

Mr Michael Mansfield, for the defence, claimed police had used the pretext of disturbances in the area to "invade" Broadwater Farm Estate.

He alleged senior officers had "a pretty dim view" of the estate and a contingency plan had been in existence for some time.

He made the allegation while cross examining Chief Supt David French, who as a superintendent was one of the senior officers at the scene of the Broadwater Farm fighting.

Mr French dismissed the allegation as "rubbish". He agreedthere was a contingency plan for Broadwater Farm Estate

The case continues today.

Mr Ken Sams demonstrates his "unconventional flying object" outside Parliament yesterday (Photograph: Tim Bishop).

# Inventor's new polythene kite shows its mettle

**Ken Sams, the kite inventor who triggered a "UFO" alert at Heathrow Airport last year, flew his toy outside the Houses of Parliament yesterday to show in his own words that "there's nothing threatening about it".**

**Mr Sams, aged 64, has spent the past 15 years perfecting what he calls his "unconventional flying object", a metallic kite which has proven to be a perfect radar reflecting device.**

**When he flew it in Hyde Park last year the kite caused a blip on Heathrow's radar screens and a search helicopter was launched to track down the mysterious object.**

**Mr Sams, from Ealing, west London, was fined £10 for breaking air navigation regulations.**

**He has since changed the kite's material from silver mylar, a highly durable material used in American space flights, to a more conventional polythene, which he claims will not trigger radar alerts.**

**A Civil Aviation Authority spokesman said that there should be no problem**

**"It's like any other kite and will only become a problem if flown above 60 metres or within five kilometres of an airport."**

# Jopling delivers first EEC beef

**By John Young**
**Agriculture Correspondent**

A small but historic dent in the EEC food "mountains", valued at some £8,500 million, was made yesterday when Mr Michael Jopling, the Minister of Agriculture, Fisheries and Food, helped to unload a consignment of beef at a Red Cross day centre at Milton Keynes, Buckinghamshire.

The beef, brought from an intervention store in Northampton, was the first to be delivered under the new EEC scheme to distribute surplus food to the needy.

Mr Jopling said he was enormously impressed by the speed at which the charities responsible for administering the scheme had moved. So far as he was aware, no other EEC country had yet even started to move food out of store.

Mrs June Coleridge, director of the Buckinghamshire branch of the Red Cross, said that in normal circumstances beef might be an occasional treat.

Inside the centre, Mr Jopling chatted with the 30 or so pensioners waiting for lunch and gave each a pack of butter.

Mrs Elizabeth Duffy claimed it was the first thing anyone had given her since she moved to Bletchley 47 years ago.

# Drugs killed Boy George's friend

Boy George, the pop singer, sat in a coroner's court yesterday with his head in his hands, rubbing his hair and nose and biting his nails, as the court was told about the death of his friend, Mark Golding.

Dr Paul Knapman, the Westminster coroner, recording a verdict of death due to drugs dependence, said: "We have here a familiar story.

"Pop musicians and their hangers-on — the smoking of cannabis, the taking of heroin and heroin substitutes, and someone has died. I can't believe anybody would register any surprise."

Mr Golding, aged 20, was found unconscious at a house in Paddington, west London, shortly before Christmas, and died on the way to hospital.

Hours earlier he had been arrested with Boy George — real name George O'Dowd — and another man, Mark Batham, on their way back from a party.

Police had gone to the house where the party was held, and found a syringe, cannabis resin, two bottles containing methadone, heroin, silver paper with traces of heroin and an empty bottle of amyl nitrate.

After he was released on police bail Mr Golding went to stay with Mr Batham at his flat in Westbourne Grove, Paddington. Mr Batham told the inquest he woke to find Mr Golding unconscious beside him.

Mr Golding died on the way to St Mary's Hospital, Paddington.

Dr Iain West, head of forensic medicine at Guy's Hospital, said Mr Golding had died of methadone intoxication. There were also traces of cannabis and heroin in his body, but they had not contributed to his death.

Boy George, who looked pale, gaunt and red eyed, said in evidence that after they were released Mr Golding telephoned him, upset because police had blamed him for their arrest.

"He was told it was his fault because of the way he was dressed and how he looked," Boy George said. "He was not suicidal but he was unhappy."

The inquest was interrupted when Boy George's father, Mr Gerry O'Dowd, tried to question a doctor who had prescribed methadone for his son and Mr Golding.

He was cut short by Dr Knapman who warned him: "You are getting very close to contempt."

Dr Christine Pickard told the coroner her assistant had precribed 500 millilitres of the heroin substitute methadone to Mr Golding two days before he died.

Dr Pickard said: "It was a little more than usual. He had been living with Mr O'Dowd (Boy George) and felt it was not appropriate that he should live there any longer.

Mr Golding was the second of Boy George's friends to die within a few months. Last August Mr Michael Rudetsky, aged 27, an American musician, was found dead at Boy George's home in Hampstead.

# Civil Servant 'clucked like a chicken' at work

A Civil Servant who clucked like a chicken at the office and once arrived for work wearing a tennis skirt yesterday lost a High Court libel action against his government employers over their assessment of him in an annual staff report.

Mr Stephen Caird took out the action against the Department of Employment, his employer at the young workers' scheme office in Leeds, Mr Charles Hartley, the author of the report, and Mr Donald Holmes, the officer who countersigned it.

Mr. Caird complained that the report, which said he was "quite unsuitable to deal with the public", had given him seven E grades and contained offensive remarks.

In his summing-up to the jury after a six-day hearing in London, Mr Justice Michael Davies said: "Apparently he was wont to flap his arms like a chicken or hen and make clucking noises". On one occasion, Mr Caird was said to have laid an egg. "Quite what is meant by this, I do not know", the judge said.

Another employee had said that Mr Caird ran around the office shouting, "Faster, faster, faster", because he felt he and his colleagues were treated like battery hens.

The judge said the attitude of witnesses was that the chicken impersonations were a joke at first, but then became disruptive.

The jury decided that the report had been written with no malice. Mr. Caird, of Redhall Lane, Leeds, was ordered to pay defence costs estimated at £10,000.

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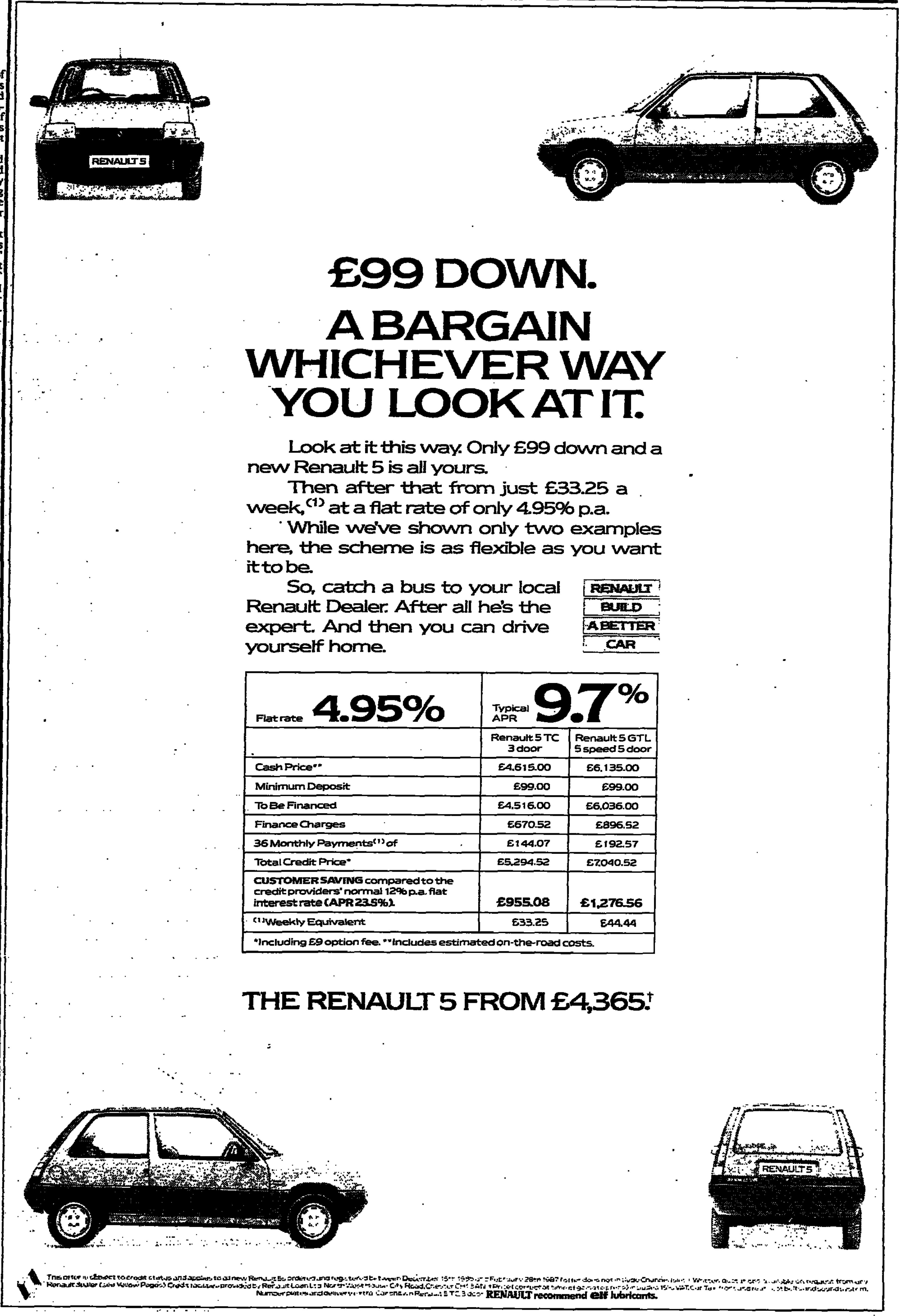

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# 'Hailsham's angels' end tug of love kidnappings

By Frances Gibb, Legal Affairs Correspondent

An boy aged eight who was kidnapped by his mother in a "tug of love" snatch has been returned to his father in Cyprus after the intervention of the Lord Chancellor's Department.

The success is the latest by departmental officials, now dubbed "Hailsham's angels", under new laws aimed at combatting child kidnapping across international boundaries.

Under the Child Abduction and Custody Act 1985, the Lord Chancellor's Department is the central authority for England, Wales and Northern Ireland, and acts as a link with similar authorities abroad to secure the return of a child who has been seized.

Since the law came into force last August, five children abducted to this country have been tracked down and returned.

In the latest case, the boy was seized from Cyprus and brought to England just before Christmas by his mother. The father obtained a court order giving him custody of the child and made an application through the European Convention on Child Abduction for the child's return.

The authorities in Cyprus contacted the Lord Chancellor's Department for the court order to be enforced.

Officials immediately contacted solicitors to act on the father's behalf and they obtained a "search and find" order in the High Court which was carried out by the High Court tipstaff. Within a week the child was found and returned to his father.

Since the new law came into force, "Hailsham's angels" have secured the return of three children abducted to England from Canada, and one from Austria.

The new act enabled the United Kingdom to join 11 other countries, mostly European but also including Australia and Canada, in a reciprocal arrangement to combat child kidnapping.

No child snatched from parents in this country and taken abroad has yet been successfully returned.

# Pusher wins back her job at college

**A drug pusher, who was given leave of absence without pay from her work to serve a nine-month prison sentence, returned to her job on her release in spite of being dismissed because of a loophole in industrial regulations.**

**Mrs Josephine Gray, aged 31, a technician at the Walsall College of Technology, West Midlands, was dismissed by the college principal. But her union, Nalgo, took legal advice and said she could not be dismissed because she was officially on leave of absence.**

**Mrs Gray was sentenced at Wolverhampton Crown Court last March after admitting charges of possession and supplying cannabis. She was arrested after the police seized 119 grams of the drug at her flat in Palfrey, Walsall, which she shared with a man who was later jailed for one year.**

**Mr Ted Moorman, a college governor and leader of Walsall council's Tory group, said yesterday: "She wasn't paid but was given leave of absence. That having been done it was found under the rules she couldn't be sacked. The personnel committee has since taken steps to make sure the regulations are tightened."**

**He said the woman, who was now "undergoing rehabilitation", had been allowed out of prison to attend a one-day appeal hearing.**

# Owen says BT sell-off was bad strategy

By Richard Evans
Political Correspondent

The British Telecom dispute should serve as a warning not to transfer strategic industries like water and electricity into the private sector, Dr David Owen, the SDP leader, said yesterday.

Although BT was now in private hands, the strike showed private monopolies were just as vulnerable to industrial action as public monopolies.

Dr Owen said: "That vulnerability was there when it was a nationalized industry, but at least as a public monopoly, the Government had an influence on its position. Now, as a private monopoly, British Telecom is just as vulnerable, but there is no government influence."

The Alliance has argued consistently that BT's monopoly position is wrong, whether in be in public or private hands. Dr Owen said: "Only the Alliance is committed to open up these statutory monopolies to competition and to regulate them to put consumer interest first.

"It is clear that the small Mercury company is a wholly insufficient alternative supplier. We are determined to break the monopoly position, to balance British Telecom's excessive market power."

Orson the rabbit snuggling up to Suk-Yee Pang, aged two, from the Camden Chinese Day Nursery yesterday. Children from the nursery were guests at London Zoo of the Hong Kong Tourist Associtaion, which is sponsoring eight rabbits on the eve of the Chinese year dedicated to the creature (Photograph: Ros Drinkwater).

# Powell claims 'I was right on race'

By Peter Evans
Home Affairs Correspondent

The non-white population of Britain will approach four million by the year 2001, according to figures yesterday by Mr Enoch Powell MP, based on an official survey.

He said that in a speech at Eastbourne in 1968, for which he was bitterly attacked, he forecast that the "immigrant and immigrant-descended population" in 2002 would be 4.5 million.

The Ulster Unionist MP for South Down, who was speaking to the Westminster Rotary Club, was quoting the results of the Labour Force Survey, which counts people by the colour they claim to have.

Although the statisticians give a warning against errors of sampling, the results showed that in 1984 the "non-white population accounted for one in five of the population of inner London and the corresponding figure for outer London was one in eight, about the same as for the West Midlands".

The Office of Population Censuses and Surveys, considering the results of the survey, noted that the age-composition of the non-white population for the next few years ahead would not differ greatly from that of the recent past. Consequently, the estimated current rate of increase might be expected to continue during that period.

For 1991, Mr Powell said, they produced three million, or 5.4 per cent of the projected population of Britain. That represented a near doubling — from 3.5 to 5.4 per cent — in the 15 years 1976 to 1991. "At the same rate the figure would in 2001 approach four million, or 7 per cent of the projected population."

Mr Powell said the Government should tell people in inner London and other cities what the future would be 10, 20 or 30 years ahead.

"Within limits much closer than are accepted in almost any other area of national policy, we do possess the means to know this future;

Mr Powell said: "Scarcely anybody would dispute that in the last 25 years the most acute single cause of public anxiety in Britain, and not least in London, has been the progressive change in the composition of the population, following the large influx which came from the New Commonwealth in the 1950s and onwards."

# JP courts 'thwarting jail policy'

By Our Home Affairs Correspondent

Court sentencers are thwarting government policy to cut prison numbers, according to a book today by Miss Vivien Stern, director of the National Association for the Care and Resettlement of Offenders.

Miss Stern says: "Undoubtedly all those who pass sentences on offenders use prison as a last resort. It is just that for some the last resort comes more readily than for others."

Home Office research found that one magistrates' court in a sample sent 7 per cent of burglars to prison, whereas another sent 47 per cent. One court fined 19 per cent of burglars and another fined 62 per cent.

Fewer than one in 200 first offenders at one court were sent to prison while at another the figure was more than one in 10. At one court 48 per cent of first offenders guilty of shoplifting were fined compared with 86 per cent at another.

Miss Stern says: "It is no wonder that with such arrangements, the intentions of the policy-makers, even if they were accepted as legitimate, are thwarted." The 28,000 magistrates are not government servants but build up their own sentencing culture in their own particular court.

Not only does this country have one of the highest prison populations in Europe, but it also has more alternatives than most other West European countries. They have made no inroads into the use of custody in the decade from 1974.

While figures suggest community service, for example, has stopped some people going to prison, it is likely that much of its use is for people who were formerly given probation orders, and for unemployed people who cannot afford to pay fines.

A National Crime Policy Committee, including judges and representatives of other parts of the criminal justice system, should be set up to plan crime policy, she suggests. Its first priority should be to reduce the use of prison.

*Bricks of Shame* (By Vivien Stern; Penguin Special: £3.95).

# Two charged with trying to murder PC

Two men, one said to be an escaped prisoner, appeared before Thames Magistrates yesterday charged with the attempted murder of a police officer during a chase in east London on Monday.

Michael Turner, aged 29, and John Newham, aged 27, a street trader, of Kirwyn Way, Kennington, south-east London were remanded in custody for an appearance at Lambeth Magistrates Court on February 5.

Both are charged with the attempted murder of Police Constable Ian Thomas and possessing pistols with intent to endanger life at Narrow Street, Poplar on January 26.

Turner is also accused of resisting arrest and Newham with using a pistol with intent to impede Turner's arrest.

# Marriage over

Commander Sir Peter Agnew, of Smith Square, Westminster, a retired Tory MP and former Government whip, aged 86, yesterday divorced his second wife, Julie, aged 76. The couple were married in October 1984 and parted six weeks later.

# Methadone 'not a life destroyer', says doctor

**A senior psychiatrist yesterday praised the work of Ann Dally, the doctor who is accused of feeding the drug black market.**

**Dr Henry Beckett, a consultant psychiatrist, told the General Medical Council's professional conduct committee that he did not believe the heroin substitute methadone was a "life destroying drug".**

**He said he supported the maintenance method used by Dr Dally, who supplied methadone to addicts as a means of stabilizing their lifestyles.**

**Earlier she told the committee that the maintenance method kept drug addicts away from the heroin black market and reduced the risks of addicts becoming involved in crime.**

**Dr Dally, aged 60, is accused of irresponsibly prescribing the drug and not checking the backgrounds of her patients at her clinic in Devonshire Place, London.**

**Dr Beckett, who is a member of the Royal College of Psychiatry, served with Dr Dally on the DHSS working party to set guidelines for drug addiction treatment. He told the hearing Dr Dally's methods of treatment helped reduce violent crime.**

**"If a clinic refuses a heroin addict drugs, he has to go to the black market. I do not want to see addicts having to find money by mugging, robbing, credit card fraud and prostitution. Dr Dally has the welfare of her patients on her mind all the time. Not only does she focus on the needs of patients but she always takes care and has a great respect for the needs of society."**

**The consultant said he was torn between helping halt black market dealing and condoning use of a drug he felt could be dangerous.**

**"But then I realised after some years that my patients were not dying. They were succeeding and becoming an asset to society.**

**"It is not the life destroying drug that the newspapers are telling us."**

**Dr Dally's work ensured the black market in drugs did not have the field to itself and decreased its "malignant effect", he said.**

**The hearing continues.**

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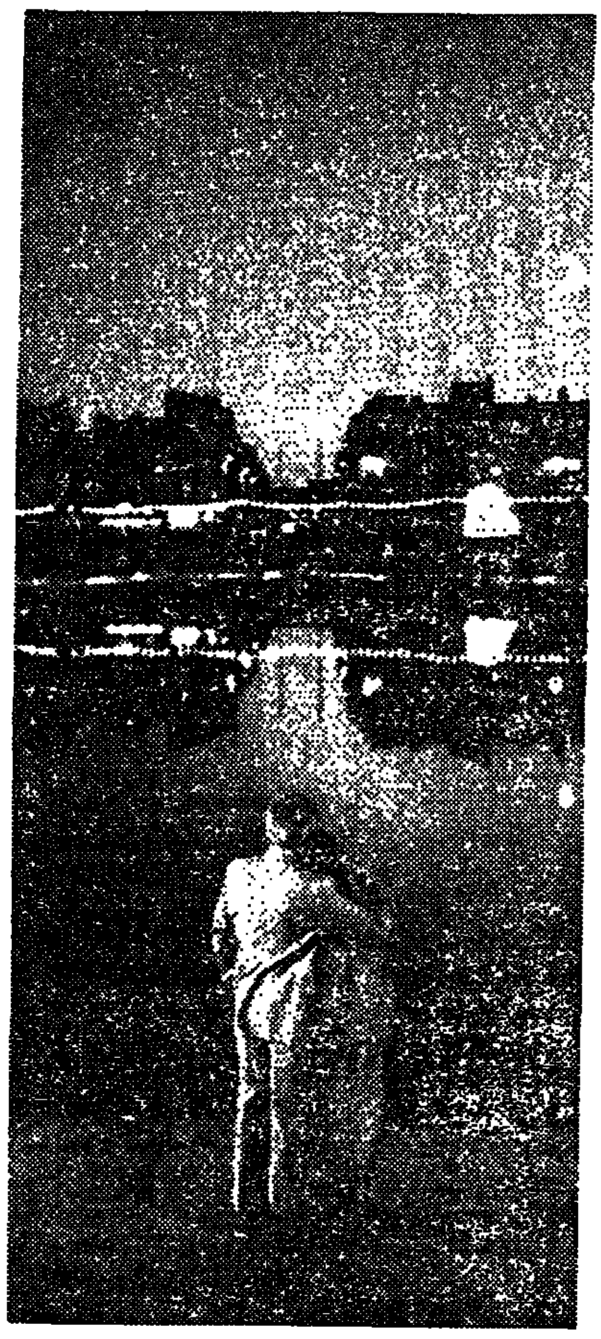

bonds for a year or more. (For the full details of repayment, see paragraph 6 of the prospectus shown below.)

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| INVESTMENT | AVERAGE MONTHLY INCOME OLD RATE | AVERAGE MONTHLY INCOME NEW RATE | INVESTMENT | AVERAGE MONTHLY INCOME OLD RATE | AVERAGE MONTHLY INCOME NEW RATE |
|---|---|---|---|---|---|
| £ 2,000 | £18·75 | £ 20·42 | £ 15,000 | £140·63 | £ 153·13 |
| £ 5,000 | £46·88 | £ 51·04 | £ 20,000 | £187·50 | £ 204·17 |
| £ 8,000 | £75·00 | £ 81·67 | £ 25,000 | £234·38 | £ 255·21 |
| £10,000 | £93·75 | £102·08 | £100,000 | £937·50 | £1,020·83 |

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The minimum purchase for new investors is £2,000; if you already have a bond, it is £1,000.

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PROSPECTUS 30 May 1986

1 The Director of Savings is authorised by the Lords Commissioners of Her Majesty's Treasury to receive until further notice applications for National Savings Income Bonds ("Bonds")

2 The Bonds are a Government security issued under the National Loans Act 1968. They are registered in the National Savings Stock Register and are subject to the Regulations relating to the National Savings Stock Register for the time being in force so far as these are applicable. The principal of and interest on the Bonds will be a charge on the National Loans Fund

PURCHASE

3.1 Subject to a minimum initial purchase of £2,000 (see paragraph 4) a Bond may be purchased for £1,000 or a multiple of that sum. Payment in full must be made at the time of application. The date of purchase will for all purposes be the date of receipt of the remittance, with a completed application form, at the Bonds and Stock Office, Blackpool or such other place as the Director of Savings may specify.

3.2 An investment certificate bearing the date of purchase, will be issued in respect of each purchase

HOLDING LIMITS

4.1 No person may hold either solely or jointly with any other person less than £2,000 or more than £100,000 of Bonds. Bonds inherited from a deceased holder will not count towards this permitted maximum. Furthermore Bonds held by a person as trustee will not count towards the maximum which he is permitted to hold in his personal capacity, nor will Bonds held in trust count towards the permitted maximum of a beneficiary's personal holding

4.2 The Treasury may vary the maximum and minimum holding limits and the minimum initial purchase from time to time, upon giving notice. No such variation will prejudice any right under the prospectus enjoyed by a Bondholder immediately before the variation in respect of a Bond then held by him.

INTEREST

5.1 Interest will be calculated on a day to day basis from the date of purchase at a rate determined by the Treasury ("the Treasury rate")

5.2 Interest will be payable on the 5th day of each month. The Director of Savings may defer payment of accrued interest otherwise due in respect of a Bond within the period of six weeks following the date of purchase until the next interest date following the end of that period

5.3 If on repayment the Bond has by reason of paragraph 6.1, earned less interest than the total already paid in respect of the Bond under paragraph 5.2 the balance will be deducted from the sum to be repaid. Any interest earned on the Bond and not already paid before repayment will be added to the sum to be repaid. If in the case of repayment under paragraph 6.2 it is not reasonably practicable to stop an interest payment from being made after the repayment date the amount of that interest payment will be deducted from the sum to be repaid

5.4 The Treasury may from time to time vary the Treasury rate upon giving six weeks' notice

5.5 The Treasury may from time to time vary the intervals at and dates on which interest is payable, upon giving notice, and in so doing may specify holding limits above or below which any variation will apply. No variation will apply to a Bond issued before the variation unless the Bondholder agrees to such application

5.6 Interest on a Bond registered in the sole name of a minor under seven years of age will normally be paid into a National Savings Bank account in the name of the minor

5.7 Interest on a Bond will be paid without deduction of Income Tax but it is subject to income tax and must be included in any return of income made to the Inland Revenue

REPAYMENT

6.1 A Bondholder may obtain repayment of a Bond at par before redemption upon giving 3 calendar months' notice. The Bond will earn interest at the Treasury rate from the date of purchase up to the repayment date where repayment falls on or after the first anniversary of purchase. Where the repayment date falls before the first anniversary of purchase the Bond will earn interest at half the Treasury rate from the date of purchase up to the repayment date.

6.2 Where an application for repayment of a Bond is made after the death of the sole or sole surviving registered holder no fixed period of notice is required and the Bond will earn interest at the Treasury rate from the date of purchase up to the date of repayment, whether or not repayment occurs before the first anniversary of the purchase.

6.3 Any application for repayment of a Bond must be made in writing to the Bonds and Stock Office, Blackpool and accompanied by the investment certificate. The period of notice given by the Bondholder will be calculated from the date on which the application is received in the Bonds and Stock Office.

6.4 Application may be made for repayment of part of a Bond in an amount of £1,000 or a multiple of that sum provided that the holding of Bonds remaining after the part repayment is not less than the minimum holding limit in paragraph 4.1 as varied from time to time under paragraph 4.2. The preceding sub-paragraphs will apply to the part repaid as to a whole Bond; the remaining balance will have the same date of purchase and the same interest dates as were applicable to the original Bond immediately prior to repayment.

PAYMENTS

7 Interest will be payable direct to a National Savings Bank, or other bank or building society account or by crossed warrant sent by post. A Bondholder may only designate one account or method of payment to apply to his entire holding of Bonds at any time. Capital will be repayable direct to a National Savings Bank account or by crossed warrant sent by post.

MINORS

8 A Bond held by a minor under the age of seven years, either solely or jointly with any other person, will not be repayable, except with the consent of the Director of Savings.

TRANSFER

9 Bonds will not be transferable except with the consent of the Director of Savings. Transfer of a Bond or part of a Bond will only be allowed in an amount of £1,000 or multiple of that sum and will not be allowed if the holding of the transferor or transferee would thereby be outside the holding limits imposed by paragraph 4.1 as varied from time to time under paragraph 4.2. The Director of Savings will normally give consent in the case of, for example, devolution of Bonds on the death of a holder but not to any proposed transfer which is by way of sale or for any consideration.

NOTICE

10 The Treasury will give any notice required under paragraph 4.2, 5.4, 5.5 or 11 of the prospectus in the London, Edinburgh and Belfast Gazettes or in any other manner which they think fit. If notice is given otherwise than in the Gazettes it will as soon as is reasonably possible thereafter be recorded in them.

GUARANTEED LIFE OF BONDS

11 Each Bond may be held for a guaranteed initial period of 10 years from the first interest date after the date of purchase. Thereafter, interest will continue to be payable under the terms of the prospectus until the redemption of the Bond. The Bond will be redeemed at par either at the end of the guaranteed initial period or on any interest date thereafter in either case upon the giving of six months' notice by the Treasury. The Director of Savings will write to the Bondholder before redemption at the last recorded address for his Bondholding, informing him of the date of the redemption notified by the Treasury

Please note: Interest is earned for each day at 1/365 of the annual rate (and at 1/366 of the annual rate for each day in a leap year)
This note does not form part of the prospectus

APPLICATION TO PURCHASE
To NSIB, Bonds and Stock Office, Blackpool, FY3 9YP

INCOME BONDS

CAPITAL LETTERS PLEASE

1 I/We accept the terms of the Prospectus and apply for a Bond to the value of:- £ ______,000 Initial minimum of £2,000 and multiples of £1,000 to a maximum of £100,000

2 Surname(s) ______ All forename(s) ______ Mr/Mrs/Miss ______

Address ______

______ Postcode ______

Name of Trust (if applicable) ______ Date of Birth (essential if under 7) Day ☐ Month ☐ Year ☐

3 NAME AND ADDRESS FOR DESPATCH OF INVESTMENT CERTIFICATE (if different from above) 104415

Name ______

Address ______

______ Postcode ______

If you already have a National Savings Income Bond, insert Register No. ☐☐☐☐☐☐☐☐

4 Enter full account details for interest to be paid direct to a Bank/Building Society or National Savings Bank Account, or name and address only if you prefer crossed warrants by post

Bank Building Society Name ______ Bank Sorting Code (Shown in the top right hand area of your own cheques) ☐☐☐☐☐☐

Address ______

______ Postcode ______

A/c/Roll No ______ A/c Name(s) ______

5 Signature(s) (In a joint holding all holders must sign) ______

______ Date ______ 19______

## Cost of bottle of whisky drops from four hours to two and 86% of homes have colour TV

# More Britons rush to join the rising middle classes

By David Cross

Britons are becoming more and more middle-class, according to the latest government statistics published today.

More than 23 per cent of men of working class origin now consider themselves members of the middle classes, compared with 16 per cent in 1972.

In addition only 52.6 per cent of those born to working class parents have remained in working-class jobs, compared with 61.2 per cent in 1972.

Professor Albert Halsey, of the Department of Social and Administrative Studies at Oxford University, said the figures show "there is considerable support for the optimistic liberal theory of a technologically-led expansion of middle-class opportunities".

On the negative side, however, a pattern has emerged of a more unequal society "as between a majority in secure attachment to a still-prosperous country and a minority in marginal economic and social conditions".

The former has moved into the suburban locations of the newer economy of a "green and pleasant land", while the latter has tended to be trapped into the old provincial industrial cities and their displaced fragments of peripheral council housing estates.

Professor Halsey said: "In short a still recognizable Britain is facing new challenges in the late twentieth century as it carries on its ancient struggle to combine freedom and equality in a United Kingdom."

The picture of general comfort, tinged with hardship for a minority, exacerbated by growing unemployment, emerges clearly from the seventeenth edition of *Social Trends*, the Government's annual compendium of statistical information, charts and tables.

*It* shows that whereas a married man on average earnings, with a wife not earning, had to work for four hours and 17 minutes to pay for a bottle of whisky in 1971, he can now buy the same bottle with a mere two hours 11 minutes of work.

The cost of a dozen eggs has fallen from 22 minutes of work to 14 and of a colour television licence from 19 hours 40 minutes to 16 hours seven minutes.

The proportion of households with a colour television has increased from 66 per cent to 86 per cent between 1979 and 1985 while the proportion with only a black and white television has fallen from 31 to 11 per cent. In 1985, 31 per cent of homes had a video recorder and 13 per cent had a home computer.

People are also travelling much more in privately owned vehicles rather than on public transport. Cars, taxis and motor-cycles accounted for 83 per cent of all passenger transport in 1985 compared with less than 55 per cent in 1961.

Then a quarter of all travel was by bus or coach and 15 per cent by rail. These proportions fell to less than 10 per cent and just over 7 per cent respectively in 1985.

High income families now tend to spend less than others on basic foods such as bread and eggs and relatively more on products such as cheese, fresh fruit and fruit products.

The expectation of life both men and women is brighter than it ever has been. A boy born between 1982 and 1984 can expect to live to the ripe old age of 71 and a girl to 77 even if there is no further improvement in longevity in the future. At the turn of the century life expectancies were 48 and 52 years respectively.

For the first time, however, the problem of Aids makes an appearance in *Social Trends*. The report says that by the end of last June, 389 cases had been reported, of whom 202 had died. Of these cases 376 involved men, of whom 91 per cent were homosexual or bisexual and 5 per cent haemophiliac. Of 604,706 blood donors tested, only 13 were seropositive, and of these 11 were found to be in high risk groups.

On the employment front, the report shows that the civilian labour force grew by 1.7 million from 1971 to 1985 when it totalled 26.6 million.

In 1984 female part-time employees accounted for 20 per cent of all workers in employment compared with 13 per cent in 1971. The number of self-employed rose from 7.4 per cent of the workforce in 1971 to 10.6 per cent in 1984.

During the 12 months to August 1986, the number of days lost through industrial stoppages fell to 2.3 million, its lowest level since 1967.

Overall the population has remained fairly constant since 1971. The current level of 56.5 million is expected to rise gradually to 59 million by the end of the century.

In 1985, about 2.4 million people were of non-white ethnic origin, about half of them from India, Pakistan and Bangladesh and a quarter from the West Indies or Guyana.

The size of the average household fell from 3.1 people in 1961 to 2.6 in 1985. The number of pre-school age children in England and Wales is now on the increase and projected to continue growing until about 1996, but the total in secondary schools will continue falling until the end of the decade.

*Social Trends 17* (Stationery Office, PO Box 276, London SW8 5DT; £19.95)

Teachers demonstrating in London in 1985 in support of their pay claim, which led to a heavy loss of teaching days in the 15 months to last March, and beyond.

# A million teaching days lost

Mark Dowd, Education Reporter

More than a million teaching days were lost in Britain between December 1984 and March 1986 because of industrial action.

The actual figure is 1,054,000 days, equivalent to two days on strike for every teacher in Britain, although the effects of the action were much more devastating than this suggests because of the manner in which unions staggered strikes to maximize their impact.

The declining birth rate is reflected in falling school rolls. Between 1976 and 1985 the total number of pupils in the maintained sector fell by 17 per cent, but the underlying trend is reflected in the fact that children in primary schools fell by 26 per cent, compared with only 5 per cent in the secondary sector.

Independent schools are more than holding their own in attracting pupils away from the state sector. In 1976, 5.9 per cent of pupils of all ages were educated in public schools. By 1986 this had risen to 6.7 per cent. Schools have been marginally more successful academically. The percentage of boys leaving schools without a single qualification fell from 18.4 per cent in 1977 to 16.4 per cent in 1985.

Degree courses continue to be dominated disproportionately by the middle classes.

Nearly half of full-time students aged 18 to 24 in 1984 had fathers in the professional and managers socio-economic groups, compared with 26 per cent in the general population.

# Decline in cinema audiences is reversed

The cinema is staging a comeback in Britain according to the new edition of *Social Trends*.

Attendances, after a long decline, have increased by more than a fifth between 1984 and 1985.

Radio attracted fewer listeners, having steadily declined since a peak at the time of the Falklands war. The average time each person spent listening to radio diminished to eight hours and 40 minutes per week.

By contrast in the first quarter of 1986 men spent an average weekly 26 hours and four minutes lounged in front of television sets, while women clocked up 30 hours, 38 minutes. An estimated 1.6 million homes were not in possession of a television licence.

The most rapidly growing past-times in Britain are snooker, billiards and pool, which boasted an increase in participation of two-thirds between 1977 and 1983.

English basketball increased its attraction as a spectator sport 150-fold between 1971 and 1985. With estimated attendance of 300,000 it is already attracting more than a third of the numbers who watch Test and county cricket.

If there is a national spectator sport it seems to be motor racing, which brings in nearly 11 million spectators.

# Number of elderly to increase by 2m

The number of people aged 60 or over in the United Kingdom is expected to increase by two million by the year 2015.

This will be a slightly slower increase than that which has already increased the number by 2.5 million in the past quarter-century, but means that by 2015 13.6 million of the population, or 22.8 per cent, will be 60 or over. At present the proportion is 20.5 per cent.

An ageing population has been the principal feature of Britain's demography since 1971, according to the latest edition of *Social Trends*.

The proportion of people aged 60 or over was four times greater in 1985 than in 1901. The slowing down of the increase, according to the latest projections, is due to low birthrates in the 1920s and 1930s.

Even among the elderly, it is the oldest group who are expected to show the most dramatic increase in the coming years. Those aged 85 or over are projected to make up 13 per cent of the elderly by 2015, compared with only 8 per cent in 1985.

These population changes, the report states will lead to greater demands on health and social services, as it is the oldest who need these services most.

Among those aged 65 or over in 1985, there were more than two million widows, and just over 500,000 widowers. Although more boys are born than girls, greater mortality among men means that women outnumber men from about age 50 upwards. In the 75 and over age group the ratio of women to men is more than two to one.

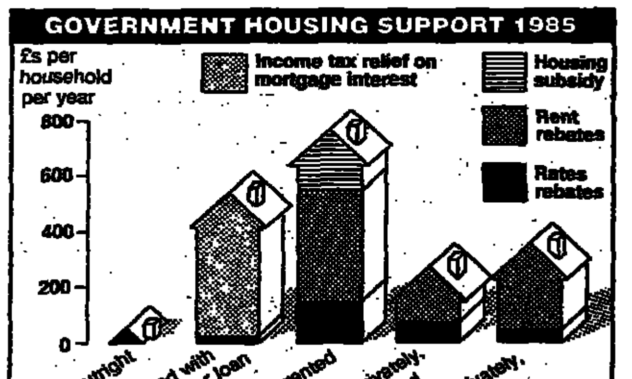
A total population growth of 4 per cent is projected between 1985 and 2001, with only slow growth thereafter. There were 656,000 live births in England and Wales in 1985, 15 per cent more than in the trough of 1977, but 25 per cent fewer than the peak of 1964.

A total of 55,400 immigrants were granted settlement in the United Kingdom in 1985, about 4,400 more than in 1984, but still well below the figures in the late 1970s which were always above 69,000 a year.

About half those granted settlement in 1985 were wives and children of men already settled in this country. Husbands of women settled here constituted a further eighth.

There were some 2.4 million people of non-white ethnic origin living in Britain in 1985. About half were from the Indian sub-continent and about a quarter from the Caribbean.

The most significant change in the marital composition of the population between 1971 and 1985 was a four-fold increase in the number of those who had been divorced.



# Eight million gained from mortgage relief

By Christopher Warman, Property Correspondent

The Inland Revenue estimates that about eight million people had a mortgage in 1985-86 and benefited from mortgage tax relief totalling £4,750 million, it was disclosed in the report.

Details of spending on housing indicate that on average people buying their home in 1985 spent £47.84 a week, including net mortgage payments, rates and water charges, and maintenance and insurance.

For people earning more than £300 a week the figure was £59.56. Outgoings were less in all other tenures except for those renting unfurnished homes in the private sector. There, for people earning more than £300 a week the outgoings were £64.04 on average, made up of £60.99 rent, rates and water, and £3.05 maintenance and insurance.

During the period 1971 to 1984, housing amenities improved generally, with the number of households having central heating increasing from 35 to 66 per cent although night storage heaters declined in popularity from 9 to 6 per cent.

Figures for owner occupation among different ethnic groups show that while 62 per cent of white people own or are buying their homes, 75 per cent of Indian, Pakistani or Bangladeshi households are buying theirs, compared with only 35 per cent of West Indian or Guyanese households.

Households renting property in the public sector received an average of £760 in 1985 in central and local government support and subsidy.

This compares with £540 a household received, almost entirely in mortgage tax relief by home owners.

In 1985 there were nearly 22.5 million homes, more than one and a half times the figure of a little over 14 million in 1951. During that time the number of owner-occupied homes increased from just over four million to nearly 14 million.

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John Dankworth
composes music on trains.

Peter Barkworth
reads scripts on a train.

This advertisement
was conceived on a train.

The only thing
ever created in cars is a jam.

InterCity

## Mounting anxiety in the West as Waite mystery deepens

# Bonn Cabinet meets under shadow of the hostage crisis

**From John England, Bonn**

Chancellor Kohl, returned to power in the West German federal elections on Sunday, got back to work yesterday by holding his first Cabinet meeting since the poll in the shadow of Bonn's continuing hostage crisis.

As the Cabinet met, West German police continued a large-scale operation, in connection with the kidnappings of two Germans in Beirut, which on Tuesday uncovered a cache of liquid explosive in the Saarland.

Developments in efforts to free the kidnap victims, Dr Rudolf Cordes and Herr Alfred Schmidt, were at the top of the Cabinet's agenda, but Bonn is remaining firmly by its news blackout on any dealings with the kidnappers.

Herr Friedhelm Ost, the chief government spokesman, appealed to the news media not to publish or broadcast "speculation or disinformation" which could harm the hostages, but would not expand upon his remark.

The police action in the Saarland, where the suspected Lebanese terrorist brothers, Mr Abbas Ali Hamadi, aged 30, and Mr Muhammad Ali Hamadi, aged 22, now in remand jail in Frankfurt, had their homes, resulted in the *discovery of 20 litres of* methyl nitrate in a field at Beckingen, near Saarlouis.

Police say Mr Muhammad Hamadi had three wine bottles containing the same substance in his baggage when he was arrested at Frankfurt airport on January 13.

He is suspected of involvement in the hijacking of a TWA airliner in 1985 and Washington has asked Bonn to extradite him to the US to stand trial for air piracy and the murder of an American Navy diver.

The kidnappers of Dr Cordes and Herr Schmidt, believed to be members of the Hamadi family in Beirut, have demanded his release in return for freedom for their captives.

On Tuesday police also raided the home of a Lebanese in Merzig, in the Saarland, where Mr Abbas Hamadi lived until December. Reports said the police smashed their way into the house and fired a shot which injured the man's son, aged 22.

While the Government remained silent on the hostages in Lebanon, it became clear that Mr Abbas Hamadi, who was arrested at Frankfurt airport on Monday, cannot be extradited to the US if Washington asks Bonn to hand him over also in connection with the TWA hijacking.

*He has lived in West Germany* for eight years and has West German citizenship.

## Lebanese to face court

Paris — The Paris Appeal Court decided yesterday that Georges Ibrahim Abdullah, presumed leader of the Lebanese Armed Revolutionary Factions, should be sent for trial on charges of attempted murder and complicity in murder before the new centralized assize court, which has been set up specifically to process terrorist cases (Diana Geddes writes).

Mr Abdullah has been imprisoned in France since October 1984 and his release was among the principal demands of the terrorists responsible for the wave of bombings in Paris last September.

Mr Abdullah is also accused of involvement in the murders of US and Israeli diplomats in Paris and the attempted murder of a US diplomat in Strasbourg.

Mrs Ferial Polhill, wife of hostage Robert Polhill, joining a protest against the kidnap of Beirut University College staff.

### Pledge and warning by Tehran

# Rafsanjani offers his help

**From Robert Fisk, Tehran**

The second most powerful man in the Iranian Government — Hojatoleslam Ali Akbar Hashemi Rafsanjani, the Parliament's Speaker — promised yesterday that Iran would do all it could to help Mr Terry Waite if it turned out he had been kidnapped in Beirut.

In what was an unexpected but nevertheless specific offer, the Speaker said: "If we can do anything for him, we shall do so."

The Iranians, he said, had no new information about Mr Waite, who is trying to secure the release of foreign hostages in Lebanon and it was regrettable that he had gone missing. "This is a person who is trying to solve a humanitarian problem and now he is the victim of the same problem," he added.

Yet Mr Rafsanjani's statement — potentially the most helpful offer of assistance since Mr Waite disappeared in Beirut more than a week ago — was combined with a warning to Western governments that they should not "accuse anyone they wanted of being a terrorist" while supporting terrorist acts against Iranians of Lebanese.

In 1982, he said, the Iranian *chargé d'affaires* and his colleagues in Beirut were kidnapped by the Phalangist militia which were "under the influence" of the US and France. "These men have families and children, too, and are still being held prisoner; why do you not feel something for this man and his friends when they are abducted?" he asked.

"Israeli soldiers enter Lebanon, take Lebanese prisoners, then transport them to Israel and imprison them. This is against international law. But everybody knows that your (Western) governments are supporting Israel. So when the people of Lebanon are subjected to such oppression, they have to aim their attacks at your planes, your embassies and your officials."

In a series of equally significant remarks, the Hojatoleslam — who is likely to control the most political power in Iran after the death of Ayatollah Khomeini — repeated his promise to intercede on behalf of the American hostages in Lebanon, if the US Government released Iranian military equipment which had been paid for by the Shah's government but impounded by the US after the Iranian revolution.

Iran, he complained, was even being forced to pay rent for the warehouse space taken up by the weapons which it was not allowed to claim.

American payments to Iran to be negotiated at The Hague have nothing to do with the hostages in Lebanon, he insisted. For their part, the French also wanted help in freeing hostages. But they should stop giving military help to Iraq and demonstrate their neutrality, Mr Rafsanjani said. He had received a letter from the German foreign minister seeking Iran's assistance in freeing the two Germans kidnapped in Lebanon this month, he went on, and Iran would try to help.

It was one of the more hopeful statements to come from the Iranians for several months.

### US alert

# Build-up of ships after abductions

*From Mohsin Ali*
**Washington**

In a move apparently prompted by recent kidnappings in Lebanon, the Pentagon announced last night that it is extending the tour of duty of the aircraft carrier John F Kennedy with the Sixth Fleet in the Mediterranean.

The Kennedy and her 11-ship battle group were due to return to the United States later this month and be replaced by the aircraft carrier Nimitz, which entered the Mediterranean earlier this month.

The Nimitz has been moved farther to the east in the Mediterranean than originally planned.

The Pentagon will not give a reason for its indefinite extension of the Kennedy battle group's normal six-month tour, but the US has often kept two carriers in the Mediterranean.

Aircraft from two carriers took part in air raids on Libya in April last year.

The US is also sending two or more naval vessels into the northern Gulf and moving an aircraft carrier closer to the strategic area, as a show of support for friendly moderate Arab countries after Iranian military advances against Iraq, the Pentagon said.

The Navy is moving some ships of its Middle East task force of guided missile destroyers and frigates into the northern Gulf, where 21 leaders from the Islamic world are holding a conference against which pro-Iran groups have made threats.

Pentagon sources were reported as saying that the Navy also planned to expedite the movement of the USS Kitty Hawk and its escorts into the northern Arabian Sea from the area round the Philippines.

## WORLD SUMMARY

### Strike by 15,000 closes Rand mine

**Johannesburg (AP) — About 15,000 black miners went on strike at Randfontein Estates Gold Mining Co. yesterday, halting production at one of South Africa's biggest gold mines.**

**Johannesburg Consolidated Investment Co., which owns Randfontein, said the dispute was resolved in subsequent talks with the miners' leaders, and that the strikers had agreed to begin returning to work later last night.**

**The walkout followed a dispute between black computer operators and a supervisor at the mine, sparking a sympathy strike by most of the black work force, the company said. The mine is about 50 miles west of Johannesburg.**

**A company director, Mr Ken Maxwell, said none of the strikers were dismissed, but the computer supervisor at the centre of the dispute was suspended.**

### Speaker elected

**Cape Town (AP) — Mr Louis le Grange, the former Minister of Law and Order, was elected speaker of South Africa's three-chamber Parliament yesterday over opposition from most mixed race and Asian delegates. An electoral college of white, Asian and Coloured members voted 52-36 to give him the post. The result of the secret ballot indicated that two members of the Asian or Coloured chambers voted for Mr le Grange, rather than Mr Philip Sanders, the chairman of the Coloured chamber.**

### Artists blocked

**An international exhibition and auction of dissident paintings, depicting the Hungarian capital during the Soviet invasion in October 1956, was broken up yesterday by the police in Budapest who confiscated all 38 exhibits (Michael Dynes writes).**

**The exhibition was held in a private flat by the dissident group *Incomu* (Unknown), led by a number of prominent dissidents including Tamas Molnar, Peter Bokros and Robert Palinkas. All now face prosecution, heavy fines and possible internal exile.**

### The world's top chef

**Paris — A French chef, Jacky Fréon of the Hotel Lutétia in Paris, has won the first international competition to find the world's best cook, organized by perhaps the most famous of all French chefs, Paul Bocuse (Diana Geddes writes).**

**M Fréon, aged 38, was awarded the "Bocuse d'Or" prize of £6,500 for his *"Fine volaille de bresse aux richesses de France"* by a jury consisting of a representative from each of the 20 countries taking part in the competition held in Lyons.**

**Britain was represented by Kevin Cape of the Connaught Hotel, London, but he was not even among the 10 finalists.**

### Tamils kill 6

**Colombo (AP) — Tamil rebels killed six policemen in an ambush on a convoy and government security forces killed 20 guerrillas during retalitory attacks on rebel hideouts yesterday, the Government said.**

**Residents said at least 15 civilians also were killed by government forces. The Government said civilians may have been killed in the crossfire, but gave no figures. It was the bloodiest such confrontation this year.**

### Focus on rights

**Harare — Zimbabwe's human rights record dominated 45 minutes of private talks yesterday between the Canadian Prime Minister, Mr Brian Mulroney, and Mr Robert Mugabe, the Zimbabwean leader (Jan Raath writes).**

**Canadian officials were unable to give details, but shortly before he left Canada Mr Mulroney was presented by Amnesty International with an appeal to take up the cases of political detainees here.**

### Liberace gravely ill

**Palm Springs (Reuter) — Liberace, left, the supershowman pianist, was fighting for his life yesterday, gravely ill with pernicious anaemia, emphysema and heart disease.**

***Breathing through an* oxygen mask and gasping for breath, the entertainer, aged 67, is being cared for by doctors in his Palm Springs mansion, which is *decorated in the* Liberace style, with an antique car in the breakfast room.**

### The tireless negotiator

# Life of guns and blindfolds

**By Andrew McEwen, Diplomatic Correspondent**

Mr Waite is widely rated as the most successful negotiator of the modern hostage-taking era.

Some of his peers put him on the same ladder — though many rungs lower — as Count Folke Bernadotte, whose negotiations with Heinrich Himmler helped bring about the release of Scandinavians from German concentration camps in 1945.

The comparison is based not on numbers but on the scale of the achievement in relation to the difficulty of the task. The Swedish nobleman helped free 30,000 prisoners against Mr Waite's 10 hostages, but both displayed exceptional skills.

Mr Waite's personal courage, patience and ability to establish a rapport are said to be unequalled. He is credited with helping to negotiate the release of three Britons in Iran in 1981, four Britons in Libya in 1985, and three Americans in Beirut in 1986.

His first success came within a year of his appointment by the Archbishop of Canterbury as Secretary for Anglican Communion Affairs. When three Anglicans were detained in Iran he became the church equivalent of a roving ambassador. His negotiations helped bring about the release of the three Anglicans in February 1981.

His success led to the establishment of a special church fund financed by British philanthropists. It was used to finance his travels to Libya at a time when official diplomacy was at a standstill following the murder of WPC Yvonne Fletcher outside the Libyan People's Bureau in London in April 1984. Colonel Gadaffi's regime had taken British political hostages following the arrest of six Libyans on bombing charges in London.

For five months Mr Waite negotiated tirelessly, his genial manner, straight talking, honesty and impressive stature gradually winning respect in Tripoli. In February 1985 he flew home in triumph with four Britons held for nine months.

His success led to a request from two American churches to borrow his services to work for American hostages in Beirut. In November 1985 he began long and dangerous negotiations, concentrating on hostages held by Islamic Jihad.

Mr Waite, a married man with four children, told an Italian television programme: "I am taken in a car to a deserted building, usually in the night. I walk into the building alone. I'm collected by someone and blindfolded, then I'm taken to another location and I have to conduct discussions while someone has a gun in my back".

Later he told *The Times* that he also used American helicopters which whisked him in and out of Beirut at dead of night.

Mr Waite has insisted that he knew nothing about the American attempt to trade arms sales to Tehran for Iranian influence on the hostage-takers in Lebanon. He also knew nothing of the diversion of profits from the deal to finance operations by the Contra rebels in Nicaragua.

When the scandal broke last autumn Mr Waite said that it had made his job immensely more difficult and dangerous, bringing him under suspicion of being either used or duped by the Americans.

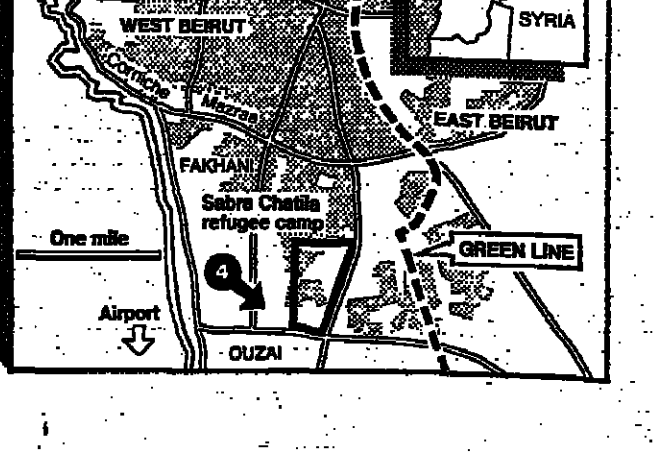
1 Jan 12: Terry Waite arrives at Beirut Airport and is escorted by armed Druze militamen to Riviera Hotel

2 Jan 13: Waite and bodyguards travel to Shouf mountains for a meeting with Druze leader Walid Jumblatt, who has guaranteed his safety

3 Jan 14-19: Waite meets Lebanese Moslem political, religious and military leaders. In the evening he makes contact with Islamic Jihad, holding at least two US hostages

4 Jan 20: After delaying return to London because of progress in talks with kidnappers, Waite dismisses his bodyguards and disappears, probably into the Shia southern suburbs of Beirut

5 Jan 24-28: Unconfirmed reports reaching Beirut suggest Waite is in the Bekaa Valley



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State of the Union speech: ● Russian anger ● Few fresh domestic ideas ● Contra aid to go on

# Reagan rhetoric leaves Democrats unmoved

**From Michael Binyon, Washington**

America was cheered and relieved yesterday that President Reagan looked and sounded his old self on Tuesday. But few thought his State of the Union address to Congress, filled with optimistic rhetoric but offering few fresh legislative proposals, would do much to help him restore his popularity and credibility.

Democrats and many of Mr Reagan's Republican supporters expressed disappointment that he refused to apologize for the Iran arms sales and that he attempted to brush away the entire affair in a few sentences. They said his speech did not live up to the promises beforehand of substantial domestic initiatives to recapture the political initiative.

In his speech, opening the final two years of his second term, Mr Reagan spoke vaguely about a "rare moment of opportunity" on arms control negotiations with the Soviet Union, and said the US was always open to more constructive relations with the Soviet Union.

But he vigorously attacked the Russians for their "single-minded determination to expand their power". He also insisted defiantly that his Strategic Defence Initiative — "the path, for both sides, to a safer future" — would go forward. And he said he would never abandon the Nicaraguan Contra rebels, or "consign them to death, defeat, or a life without freedom".

He put forward a modest list of domestic policy initiatives, including a proposal, not yet finalized, to provide better health insurance for the elderly, reduced farm subsidies and experimental projects at state level to change the welfare system. But he gave few details.

He also outlined proposals to improve America's economic competitiveness, to improve its educational system and to change the ways Congress draws up the Budget.

None of this appeared to sway the Democrats, who now control the Senate and the House of Representatives. In the official Democratic response, Mr Jim Wright, the Speaker of the House, and Senator Robert Byrd, the Senate majority leader, said Mr Reagan could avoid "two years of unrelieved conflict" with the Democrats. But he must first heal the Administration's "breach of faith" in the Iran-Contra affair.

They said the dealings had cast a "long shadow" over the country. There was a gathering sense of mistrust and the sale of arms, in contradiction to stated US policy, raised real questions of trust and competence.

Until recently Democrats had been hesitant to attack Mr Reagan in such terms.

Indeed their chilly reception of his speech, punctuated at times with ironic applause and jeers, would have been unthinkable only a year ago.

Mr Reagan told the packed chamber he regretted that serious mistakes were made in the Iran policy. "I took a risk with regard to our action in Iran. It did not work, and for that I assume full responsibility," he said.

He added: "The goals were worthy. I do not believe it was wrong to try to establish contacts with a country of strategic importance or to try to save lives. And certainly it was not wrong to try to secure freedom for our citizens held in barbaric captivity."

Republicans, in a carefully orchestrated gesture, rose at this point to give the President a prolonged ovation. But the Democrats remained seated in pointed silence.

Mr Reagan also failed to win the applause he sought when he declared that "we will not sit idly by if our interests or our friends in the Middle East are threatened, nor will we yield to terrorist blackmail".

Commentators across the country yesterday said the President did not go far enough in confronting the Iran affair. They also raised doubts whether he would be able to achieve the welfare and budget reforms he proposed, and regretted the omission of any mention of renewed racism in the US or the fall in housing construction.

All agreed, however, that Mr Reagan appeared vigorous, healthy and confident, and that flashes of his old style showed through a speech that was comparatively subdued, with none of the usual praise for American heroes.

The President dwelt on economic successes — falling inflation and unemployment — and praised American values and excellence in calling for a new commitment to education.

The country was clearly happy to see the President back on television, vigorous and optimistic after almost a month's seculsion following his prostate operation.

Senator Edward Kennedy, left, and his nephew, Representative Joseph Kennedy, leaving the House floor after Mr Reagan's address.

## Moscow press attacks message

Moscow (AP) — The Soviet press said President Reagan's State of the Union address was disappointing and complained that he had "maliciously attacked" socialism and Soviet policy.

Although Mr Reagan called for "more constructive relations" between the two superpowers, he "hedged" his statements by tying improved relations to policy changes, such as an improvement in the Soviet human rights record, Tass, the Soviet news agency, said.

"He also maliciously attacked the Soviet Union's foreign and domestic policies and the socialist system."

Tass issued a summary of the speech, concentrating on statements about arms control and superpower relations.

The agency cast most of Mr Reagan's statements in a negative light, saying, for example, that the President's speech announced the intention "to continue to give greater scope to US interference in the Middle East".

Tass said Mr Reagan misrepresented the character of the Soviet-US talks at Reykjavik. Tass said the President used "a rather cautious tone" in discussing the Iran arms sale scandal.

Mr Vladimir Alexeyev, A Novosti press agency commentator said the biggest disappointment was that Mr Reagan "reaffirms his obstinate support of Star Wars".

## What President told Congress

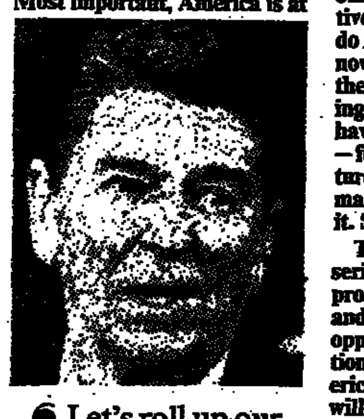
**The following are excerpts from President Reagan's State of the Union speech to Congress:**

**Six years ago I was here to ask the Congress to join me in America's new beginning.**

**The results are something of which we can all be proud. Our inflation rate is now the lowest in a quarter of a century. The unemployment rate — still too high — is the lowest in nearly seven years and our people have created nearly 13 million new jobs. Over 61 per cent of everyone over the age of 16, male and female, is employed — the highest percentage on record.**

**Let's roll up our sleeves, go to work, and put America's economic engine at full throttle.**

**We can also be heartened by our progress across the world. Most important, America is at peace tonight and freedom is on the march. We have done much these past years to restore our defences, our alliances and our leadership in the world.**



❛ Let's roll up our sleeves . . . and put our economic engine at full throttle ❜

**But though we have made much progress, I have one major regret. I took a risk with regard to our action in Iran. It did not work, and for that I assume full responsibility.**

**The goals were worthy. I do not believe it was wrong to try to establish contacts with a country of strategic importance or to try to save lives. And certainly it was not wrong to try to secure freedom for our citizens held in barbaric captivity. But we did not achieve what we wished and serious mistakes were made in trying to do so. We will get to the bottom of this and I will take whatever action is called for.**

**But in the past, we must not deny ourselves the successes of the future. Let it never be said of this generation of Americans that we became so obsessed with failure that we refused to take risks that could further the cause of peace and freedom in the world.**

**Much is at stake here and the nation and the world are watching — to see if we go forward together in the national interest or if we let partisanship weaken us.**

**And let there be no mistake about American policy: We will not sit quietly by if our interests or our friends in the Middle East are threatened, nor will we yield to terrorist blackmail.**

**Now, ladies and gentlemen of the Congress, why don't we get to work?**

**While the world is safer, it is not safe. Since 1970 the Soviets have invested $500 billion more on their military forces than we have. There is no surer way to lose freedom than to lose our resolve.**

**Today the brave people of Afghanistan are showing that resolve. We are ready to support a political solution that guarantees the rapid withdrawal of all Soviet troops and genuine self determination for the Afghan people.**

**In Central America, too, the cause of freedom is being tested and our resolve is being tested there as well. Here, especially, the world is watching to see how this nation responds.**

**Democracy is on the march in Central and South America. Communist Nicaragua is the odd man out — suppressing the Church, the press and democratic dissent and promoting subversion in the region. We support diplomatic efforts, but these efforts can never succeed if the Sandinistas win their war against the Nicaraguan people . . .**

**Nicaraguan freedom fighters have never asked us to wage their battle, but I will fight any effort to shut off their lifeblood and confine them to death, defeat or a life without freedom. There must be no Soviet beachhead in Central America.**

**We always remain open to more constructive relations with the Soviet Union. But more responsible Soviet conduct around the world is a key element of the US-Soviet agenda. Progress is also required on other items of our agenda as well — real respect for human rights and more open contacts between our societies and, of course, arms reduction.**

**In Iceland last October we had one moment of opportunity that the Soviets dashed because they sought to cripple our Strategic Defence Initiative — SDI. I wouldn't let them do it then. I won't let them do it now or in the future. This is the most positive and promising defence programme we have undertaken. It's the path — for both sides — to a safer future; a system that defends human life instead of threatening it. SDI will go forward.**

**The United States has made serious, fair, and far-reaching proposals to the Soviet Union, and this is a moment of rare opportunity for arms reduction. But I will need, and American negotiators in Geneva will need, Congress's support.**

**Enacting the Soviet negotiating position into American law would not be the way to win a good agreement. So I must tell this Congress I will veto any effort that undercuts our national security and our negotiating leverage.**

**Our basic trade policy remains the same: We remain opposed as ever to protectionism because America's growth and future depend on trade. But we will insist on trade that is fair and free. We are always willing to be trade partners, but never trade patsies.**

**We have had great success in restoring our economic integrity, and we have rescued our nation from the worst economic mess since the Depression.**

**But there's more to do; for starters, the federal deficit is outrageous. What the Congress finally needs to do is pass a constitutional amendment that mandates a balanced budget.**

**I will propose a new national welfare strategy — a programme of welfare reform through state-sponsored, community-based demonstration projects. I will submit legislation shortly to help free the elderly from the fear of catastrophic illness.**

**It is widely said that America is loosing her competitive edge. Well, that won't happen if we act now. How well prepared are we to enter the 21st century? In my lifetime America set the standard for the world. It is now time to determine that we should enter the next century having achieved a level of excellence unsurpassed in history.**

❛ I took a risk with regard to our action in Iran . . . I assume full responsibility ❜

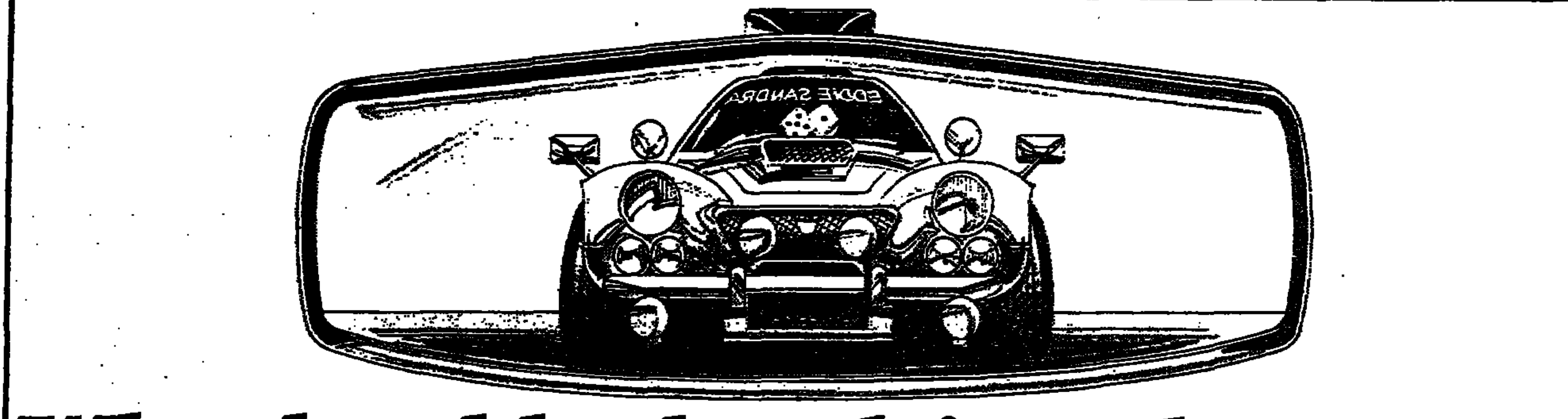
**The Congress will soon receive my comprehensive proposals to enhance our competitiveness, including new science and technology centres and strong new funding for basic research.**

**The Bill will include legal and regulatory reforms and weapons to fight unfair trade practices. Competitiveness also means giving our farmers a shot at participating fairly and fully in a changing world market.**

**Let's redouble our personal efforts to provide for every child a safe and drug-free learning environment.**

**Why is the Constitution of the US so exceptional? The difference is so small, it almost escapes you — but it's so great it tells you the whole story in just three words: WE THE PEOPLE.**

**You can bet it's (the sun) rising, because — my fellow citizens — America isn't finished; her best days have just begun.**



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# Coffee pickers tell of atrocity by guerrillas in El Salvador

From Alan Tomlinson, San Vicente

Coffee pickers at a plantation in El Salvador, on the outskirts of this eastern provincial capital, say left-wing guerrillas tortured and killed seven peasants, including three women.

The atrocity, one of the worst attributed to the rebels during the seven-year civil war, has effectively sabotaged the harvest on the coffee-rich slopes of the San Vicente volcano. Picking has ceased since the incident.

Five of the dead, including the women, were found blindfolded with their thumbs tied behind their backs at the bottom of a dry well. They had been beaten, burnt around the face, slashed with machetes and finished off with bullets through the back of the head.

The mother of one of the victims said she found evidence that her daughter had been raped when she prepared the body for burial. Another of the dead women, aged 19, was six months pregnant.

A sixth bullet-riddled body was discovered near the roadside where the guerrillas singled out their victims from 160 pickers walking home from the Las Colinas plantation on Monday last week.

The seventh body had not been found, but 34-year-old Maria Alvarado, the wife of the missing man, does not expect to see him again. "If they didn't spare the women, why should they have spared him?" she said in the matter-of-fact way that war-hardened Salvadorean peasants speak.

She had married 24-year-old Pedro Marino only five months ago, and is now left with his two children from an earlier union to look after, along with six of her own.

Her unmarried sister, 28-year-old Margarita, another of the dead, left three more mouths to feed. The husband of a third sister was also killed, leaving the Alvarados without a man in the house.

There was no doubt in their minds that guerrillas from the Farabundo Marti National Liberation Movement were responsible for the massacre. "We knew their faces because we had seen them here many times before," said Maria Alvarado.

She had continued on her way home when her husband was stopped by the guerrillas, believing he was to hear another political lecture. The rebels handed out pamphlets to the homeward-bound workers calling for a better minimum wage for coffee pickers who earn only £1.50 per hundredweight bag.

"They had always been friendly before," said Maria Alvarado, who did not suspect anything was wrong until shots rang out an hour later.

# Storm over Tambo meetings

**Mr Oliver Tambo, the president of the African National Congress, speaking at a congressional black caucus meeting in Washington on Tuesday. He is joined by Representative Walter Fauntroy, left, and Mr Randall Robinson, the president of Trans Africa. Conservative Republicans strongly criticized yesterday's planned first meeting here between Mr Tambo and Mr George Shultz, the US Secretary of State (Mohsin Ali writes). Mr Robert Dole, the Senate Republican minority leader, warned that, unless Mr Shultz handled the meeting properly, it might send "the wrong message on terrorism". He called on Mr Shultz to press Mr Tambo to renounce the use of violence in the struggle in South Africa.**

# Managua releases US 'spy'

Managua (AP) – Mr Sam Nesley Hall, the self-styled American soldier of fortune accused of spying in Nicaragua, has been allowed to leave the country because the Sandinista Government regards him as mentally unstable.

Mr Hall, the brother of an American congressman, was taken to Sandino international airport, on the outskirts of Managua, and turned over to Mr Luis Moreno, US vice-consul, on Tuesday.

"I just have one thing to say to the Nicaraguan people," Mr Hall said, just before flying to San José. "I'm sorry I tried to ambush them."

He said he felt "terrific" about going home and that he had been well-treated during his six weeks in custody. "Prison authorities were terrific. They treated me like a human being," he said.

Mr Gary Froelich, Mr Hall's lawyer, said the family was trying to arrange for him to receive a complete medical examination in Miami before going home to Dayton, Ohio.

Mr Froelich said: "He told me he had not been mistreated but he appeared very fatigued, very, very tired."

Señor Javier Chamorro Mora, Deputy Foreign Minister, said that Mr Hall was being released "so he may be taken to the United States and receive adequate treatment at a specialized institution".

He said a psychiatrist and a clinical psychologist had found Mr Hall to be "a very unstable personality … inclined to carry out acts that could end his own life".

As a result, he said, Mr Hall had been "declared exempt from responsibility" for acts that clearly violated Nicaragua's criminal code.

Mr Hall, aged 49, was arrested on December 12 in a restricted area of the Punta Huete air base, near Managua. The authorities said they found maps and sketches of military targets stuffed in his socks.

President Ortega said Mr Hall admitted bringing explosives into the country for the US-backed Contra rebels.

## Passport revelation

# Iran Speaker fuels what he believes is Reagan's pyre

From Robert Fisk, Tehran

The handwriting struggled across the page, the 'g' beginning with a flourish but the letters 'o' and 's' curiously flattened, an elderly man's work carefully copied from St Paul's epistle to the Galatians. "And the Scripture, foreseeing that God would justify the Gentiles by faith, preached the gospel beforehand to Abraham, saying, 'all the nations shall be blessed in you'."

But there could be no doubting the familiar signature: "Ronald Reagan, October 3, 1986." Nor could there be any mistaking the delight written across the beaming features of Hojatoleslam Ali Akbar Hashemi Rafsanjani, the Speaker of the Iranian Parliament, when the Bible bearing Mr Reagan's name was held up to public view by his Assembly secretary in Tehran yesterday.

He had even arranged that a Hungarian journalist should be prompted to ask about the hitherto unseen personal message from the leader of the world's greatest superpower to America's spiritual and political enemy in Iran.

It was pure theatre, and the television crews advanced towards the brown-covered Bible as Rafsanjani knew they would. Only minutes earlier he had produced a photocopy of two pages from the Irish passport which he claimed Mr Robert McFarlane had used on his secret mission to Tehran last year. And there, indeed, was Mr McFarlane's photograph on the right hand page, square jawed, square shouldered, unsmiling, his dark tie tight at the neck of an immaculate white shirt. Just beneath it, in equally neat handwriting, was the name of the supposed bearer, Sean Devlin.

The passport, announced the Hojatoleslam, was a forgery; in truth the document itself appeared to be real even though the holder's identity was not. Mr Devlin, it said, was born on 14 August 1937 in Dublin — the Irish name for the capital, 'Baile Athe Cliath', was written onto page two. So was the description in Irish of the bearer's "hazel" eyes — "cnodhonna", a gaelic word unlikely to be common currency among any potential forgers in Iran or America. But page one — which carries the number on Irish passports — was missing.

No matter. Mr Rafsanjani had added another contribution to that dribble of disclosures which is evidently meant to drown Mr Reagan and his colleagues. Everyone knew about the Bible, but the date beside Mr Reagan's name — October 3 last year — raised new and important questions for by then the American President was supposed to have broken contact with the Iranians.

Not so, said the Hojatoleslam. Only a month ago, he announced, Mr Charles Dunbar of the US State Department had met Iranian arms dealers in Frankfurt in an attempt to open further discussions with the leadership in Tehran. Nor had Mr McFarlane brought the Bible with him to Iran on his secret mission as was once supposed. "The Bible was sent after the McFarlane mission was defeated," Mr Rafsanjani said. "Another individual brought it. They (the Americans) have sent other things that we will talk about in the future."

Who this mysterious individual was and what other revelations were promised, the Iranian Parliament's Speaker did not disclose. Yet he spoke of Mr Reagan's gesture in sending the Bible in an unusually moderate, almost friendly tone. The volume, he said in all seriousness, was being "studied from an intelligence point of view".

But "we had no ill-feeling when this Bible was sent to us because he (Mr Reagan) is a Christian and he believes in this religion and because we as Muslims believe in Jesus and the Bible. For him, it was a common point between us. We believe that this quotation in the Bible is one that invites people of all religions to unity".

It was, in its way, an extraordinary little speech; somewhere, one suspected, there was a ghost of the friendship that Mr Reagan had tried to bring about between Washington and Tehran. Yet Mr Rafsanjani concluded sadly. "He (Mr Reagan) has said he wants to re-establish relations with the Islamic Republic of Iran, but inside the United States the rivals of Mr Reagan have taken advantage of this opportunity to defeat him." Mr Reagan had been sick and he was old, the Hojatoleslam added, but his courage should not have deserted him, especially in the final years of his presidency.

*Hojatoleslam Rafsanjani*

**❝ We believe this quotation . . . is one that invites people of all religions to unity❞**

At his press conference, held in the Iranian Parliament building amid bowls of rubber plants, plastic roses and bearded young men dressed in dark green fatigues, Mr Rafsanjani fielded questions about his country's arms supplies with the confidence of an expert. Indeed, the Hojatoleslam even embarked upon a treatise about the difficulties of combining British, American and Eastern bloc missile systems into a unified air defence network. Weapons supplied by the American Administration last year, he said, cost a mere $30 million — an infinitesimal figure compared to Iran's total arms budget; Mr Reagan's missiles could not possibly alter the course of the Gulf War against Iraq. It was their faith that would allow Iran's combatants to win and once President Saddam Hussein of Iraq was overthrown, the Iraqi Baath party would fall apart.

# Rescue mission for a language of slaves

From Christopher Thomas, St Helena, South Carolina

A slave language called *Gullah*, still spoken by 250,000 black Americans, is being formally written down for the first time.

*Gullah* is a lyrical version of a West African trade language that spread with slavery around the Caribbean and South America. It contains about 25 West African tribal dialects as well as English and a Caribbean cadence.

It was the common language for overseers, plantation owners and slaves. Today it is spoken on the many Sea Islands stretching between North Carolina, South Carolina, Georgia and North Florida.

Linguists and *Gullah* speakers are working on the island of St Helena off South Carolina to translate the Bible into *Gullah* and, in the process, the formal structure of the language is being studied for the first time. It is hoped the work will ensure the language's survival.

Professor William Stewart, a linguist at the graduate school of the City University of New York, said that although some people considered *Gullah* to be a dialect, he and the seven other members of the Sea Island Translation Team considered it to be a separate language. It has its own grammar, sentence structure and phonetics. It contains some picturesque use of English, such as "dayclean" for morning.

*Gullah* speakers can speak some English but most are illiterate. Mrs Pat Sharpe, a linguist and member of the translation team, said: "One of the best ways for Sea Island speakers to perfect their English pronunciation is to become literate."

She is sponsored by Wycliffe Bible Translations, a non-denominational organization, and the related Summer Institute of Linguistics. She said she had no doubt that *Gullah* qualified as a language. "It is formally structured. It is one of many languages which happen not to have been written down."

The team does not see any danger of *Gullah* dying out because of the rapid resort and residential development along the coast. The Rev Irwin Greene, head of the translation team, said he hoped one day to push for bilingual education in *Gullah* and English on the islands, at least in the lower grades. "When a person loses his language he loses his entire culture."

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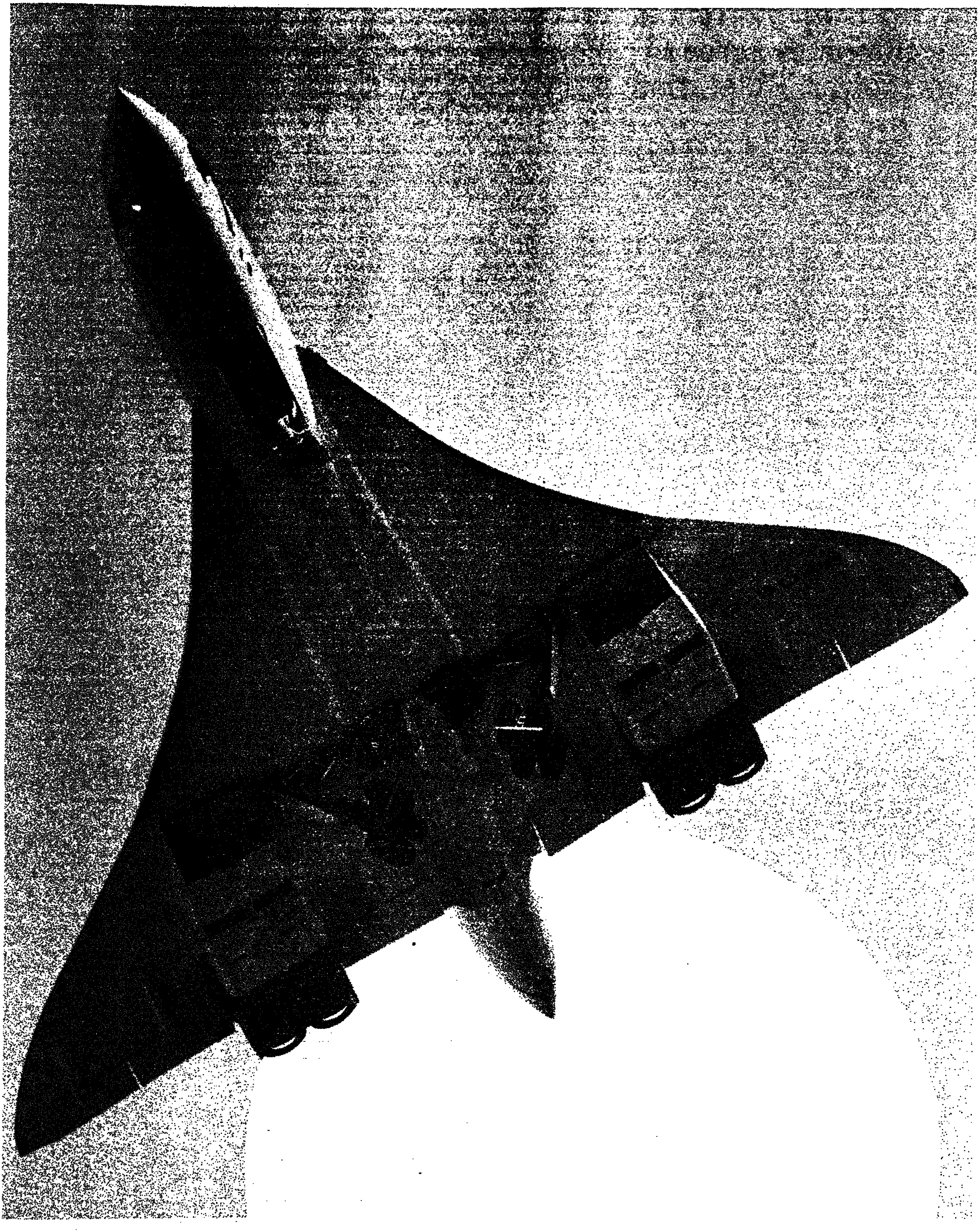

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# Army coup plotters in Philippines agree to quit seized TV station

From David Watts, Manila

A dissident Philippines colonel and his civilian supporters agreed yesterday to leave a Manila television station more than 48 hours after their occupation began.

Colonel Oscar Canlas, insisting that he was not surrendering but carrying out the orders of his commander-in-chief, said he needed more time to prepare the withdrawal of the civilians who accompanied some 100 military men.

By yesterday morning some 180 armed forces personnel, thought to include a general, had been arrested.

The plot involved plans to capture some nine military installations, including an army camp containing the Ministry of Defence, another key army base in Manila, an air base on the city outskirts and an important naval base on the coast.

Colonel Canlas and General Fidel Ramos, Chief of Staff of the armed forces, met in the early hours for a negotiating session in which the colonel listened to the general's request that he obey orders and give up the television station.

Clearly unconvinced by his commander's arguments, Colonel Canlas, an air force intelligence officer, stayed through another day of ceaseless activity in which the colonel's wife, uncle and a tearful daughter urged him to give up his "fight for democracy".

Meanwhile, troops armed with automatic weapons had the television station sealed off. Lorries topped with barbed wire blocked entrance roads.

During the day there were reports that the former President, Mr Ferdinand Marcos, was about to arrive from Hawaii as part of a wider plot against the Government of President Aquino.

The airport at Cebu in the central Philippines went on red alert in case of such an eventuality, but Mr Marcos later denied from his Honolulu home that he had any such intention.

A military spokesman said there was no direct evidence linking Mr Marcos to the bizarre events of the last two days.

Hints that the stand-off was about to end came early yesterday evening, when Colonel Canlas called in four journalists, gave them a "manifesto" and said he was prepared to put an end to the occupation. Outside, the colonel was serenaded by the playing of Paul Anka's pop song, "One More Chance".

The general commanding the besieging troops thanked "dear Oscar" over a loud-hailer for his positive response and told him and his men to lay down their arms and come out with their security assured.

Earlier in the day, a Cabinet meeting congratulated Mrs Aquino for her masterful handling of the latest crisis and made plans for a special crisis committee to handle incidents.

Colonel Oscar Canlas being escorted back to the television station by his supporters after meeting General Fidel Ramos.

# Cricket tour of South Africa

Hong Kong (Reuter) – A group of Hong Kong cricketers will leave for South Africa next month for a series of 10 matches, despite a government policy of discouraging links with Pretoria.

A spokesman for the Hong Kong Cricket Club said the group would play 10 games in South Africa as private individuals and would not represent the club or the Colony.

Hong Kong banned imports of iron, steel and gold coins from South Africa last year and a government directive discouraged tourism and other links.

The spokesman said the group, which will play under the name of the Mandarins, would include the Hong Kong Cricket Club captain, Terry Smith.

## What a pilot saw in space

New York (AP) – A Japan Air Lines pilot who claimed to have seen an unidentified flying object alongside his aircraft last November actually saw an unusually bright image of the planet Jupiter and possibly Mars, according to Mr Philip Klass, an investigator of UFO claims.

He said astronomical calculations show that on November 17, when the pilot thought he saw a UFO, Jupiter was extremely bright and was visible precisely where the pilot reported that he thought he saw the UFO.

## Winter deaths

Belgrade (Reuter) – Winter weather has claimed 10 lives in Yugoslavia in the past two weeks, including a 79-year-old war veteran in the north-west city of Ljubljana, killed when snow and ice fell on him from a hotel roof, and a cattle breeder buried alive by an avalanche in the southern republic of Montenegro.

## Climber dies

Dar es Salaam (AP) – Ernest Maly, a Swiss mountaineer aged 42, has been killed climbing one of the two peaks of Mount Kilimanjaro.

## Charity cheats

Delhi (AFP) – A Singapore gang has stolen $100,000 by cashing bank drafts sent by charity organizations to Mother Teresa of Calcutta, according to *The Statesman* newspaper.

## Youth sued

Stockholm – The Swedish state railway company is to sue a 14-year-old boy for £1,000 damages for spraying underground passenger cars with graffiti, the first of 10 such planned cases.

## Lost writers

Mexico (AFP) – A total of 358 journalists, 90 of whom worked in Argentina, were murdered or have disappeared without trace in Latin America over the past 16 years, according to the Latin American Journalists' Federation.

## Sting drawn

Sydney (Reuter) – An Australian research company claimed a breakthrough in the prevention and treatment of the lethal box jellyfish sting.

# Shake-up in Palme police hunt

From Christopher Mosey
Stockholm

Sweden's Socialist Prime Minister, Mr Ingvar Carlsson, yesterday announced a parliamentary commission of inquiry into the investigation of the assassination of his predecessor, Mr Olof Palme.

This is likely to be part of a drastic government shake-up of the murder hunt with the Stockholm police chief, Mr Hans Holmer, and his entire team being taken off the case.

Mr Carlsson is understood to be deeply concerned at the harm being done to Sweden's international reputation by the conduct of the police investigation. He gave no details as to the powers of the commission, nor when it would start work.

Swedish radio said Mr Holmer and his team would revert to other duties unconnected with the assassination. Mr Holmer declined all comment.

His removal from the Palme case has been widely expected following a series of incidents in which he had arrested suspects only for them to be freed by the courts or the public prosecutor's office because of lack of evidence.

Mr Holmer cannot be ordered to leave the investigation. As chief of police, he must volunteer to stand down.

Despite later denials from Mr Carlsson that a plan existed to remove Mr Holmer, Swedish radio said it stood by its story.

● Arms inquiry: The Swedish state prosecutor's office announced yesterday that Mr Mats Hellstrom, Minister of Agriculture, would be among those questioned concerning illicit Swedish arms dealings with Iran. Mr Hellstrom was Minister for Foreign Trade at the time.

The move follows the death in Stockholm earlier this month of Admiral Carl Algernon, the senior civil servant responsible for vetting all Swedish arms sales and a key witness in the Iran weapons inquiry.

# Greek row over jailed sailor

From Mario Modiano
Athens

President Christos Sartzetakis of Greece was in the centre of a political storm yesterday after rejecting the Government's recommendation to commute to 20 years' imprisonment the life sentence passed 11 years ago on a young homosexual for killing his lover.

For the first time in recent Greek history, hundreds of protesters, led by left-wing politicians, marched through Athens on Tuesday night chanting slogans. When riot police blocked their way some 300 yards short of the President's residence in central Athens, there were scuffles.

Christos Roussos was aged 19 and serving in the Greek Navy when a court-martial sentenced him to life imprisonment for killing his protector and lover who, he argued, was forcing him to prostitute himself as a transvestite.

Three earlier pleas for reprieve had also been rejected, but what seems to have aroused a wave of public sympathy this time is partly that the prisoner, who has been on a hunger strike for 73 days, is being force-fed in hospital, but above all because his drama inspired the scenario of the new and popular Greek film *Anghelos*.

A government spokesman yesterday denied that the Justice Minister had offered his resignation, but the issue came up during a two-hour meeting between President Sartzetakis and Mr Andreas Papandreou, the Prime Minister, yesterday.

Mr Papandreou said after his audience that the question lay in a constitutional area in which the President was free to exercise his prerogatives.

Yesterday 22 prominent left-wing intellectuals and academics, along with actor Michael Maniatis who portrayed Roussos in the film, camped outside the Athens University and began a hunger strike in solidarity with Roussos.

### French Communist Party in crisis

# Critics of hard line walk out as purge begins

From Diana Geddes.
Paris

The French Communist Party, plagued by internal dissension and self-doubt, is facing one of the most serious crises of its 67-year history after the resignations of a leading member of its powerful Politburo and of a former Communist minister from the party's Central Committee.

M Claude Poperen, aged 56, a member of the Communist Party since the age of 14, resigned on Monday from the Politburo, of which he has been a member for the past 17 years, and from the Central Committee in protest at the leadership's description of the *rénovateurs* or reformists as "liquidators".

Although not considered a mainstream *rénovateur*, M Poperen has been critical of the hardline pro-Moscow leadership and of its unwillingness to accept constructive self-criticism in analysing the reasons for the party's continuing disastrous decline.

Over the past decade, the Communist vote has fallen from 22 per cent to less than 10 per cent.

It is only the second time in the party's history that a Politburo member has resigned for political reasons.

M Marcel Rigout, another critic of the present party line and one of the four Communist ministers in the last Socialist government, wrote to the party's Central Committee last week expressing his "deep surprise and shock" at the "liquidator" jibe by M Georges Marchais, the party's General Secretary, during a television interview a fortnight ago, and threatening to resign his seat on the Central Committee.

> ❛ Reformist movements will not be tolerated ❜

Far from seeking to pacify M Rigout or other reformists, the Central Committee replied with an attack on those Communists "who do not accept the democratic rules governing the functioning of the party, and who dream of transforming it into a social-democratic party".

To pursue those goals was indeed to seek to "liquidate" the party, the letter, adopted with only four abstentions by the 148-member committee, said. In other words, the various reformist movements which have sprung up over the past 2½ years in the hope of saving the party from schism or extinction will not be tolerated. The purge is on.

Deeming that the committee's letter replied "neither to the questions or fears I have expressed for the unity and future of the party", M Rigout has now resigned from the Central Committee and has put both his parliamentary seat and his post as a regional councillor "at the party's disposition".

Nevertheless, he wants to continue to work within the party for the ideals in which he has always believed, he said.

M Pierre Juquin, leading *rénovateur*, former Politburo member and former party spokesman, said that M Rigout's resignation should be seen as a call to all Communists to "tell the leadership that we Communists cannot go on being insulted and being treated as enemies".

> ❛ The leadership is now cut off from the rank and file ❜

The clamps may have been put on the party, but the leadership was now cut off completely from the rank and file, he said.

M Juquin insisted that he had no intention of resigning his seat on the Central Committee and that he would continue to fight from the inside to try to transform the party into a modern revolutionary party open to dialogue.

"The Communist Party is going through an extremely difficult period," he said. "It is in decline. It has suffered an erosion of its electoral base, a fall in membership and a weakening of its press and intellectual base. In order to correct that situation, the party should be reacting in exactly the opposite way to that chosen by the leadership.

"A leadership, which has led the party from more than 20 per cent of the vote to under 10 per cent and now perhaps much less, . . . should use the word 'liquidator' with much greater prudence."

M Juquin was particularly severe in his criticism of M Marchais, suggesting he had deliberately made his "violent and insulting" statement in order to split the party.

M Marchais, aged 66, has announced already that he will not be party candidate for the presidential elections, but he appears to have no intention of giving up leadership of the party he has led since 1972.

# Foundations for Jewish-Arab peace laid in the classroom

From Ian Murray, Majd el Kurum, near Acre

The man in the smart suit with the pink carnation in his buttonhole was President Herzog of Israel but the high school class in this Arab town showed little awe of him.

Why, Hassan, aged 17, asked him, did Israel use an iron-fist policy in the occupied West Bank? His class-mate, Khalid, asked why, if Israel really wanted peace, did it sell arms to Iran?

It was a rougher questioning than the President has grown used to and he needed all his political skills to answer. In general, he explained, he was at the school because he believed that only by meeting each other could Israel's Arab and Jewish communities find a way to bridge their differences.

He had come to inspect the work of Interns for Peace, founded 10 years ago, which specializes in arranging introductions between Jewish and Arab-Israeli schools. This year 15,000 children will meet each other to learn about each other's way of life.

Yesterday was the first meeting here between classes of 11-year-olds from the two communities. After three months of preparation by the volunteer Interns, the Jewish children were driven 15 miles from Kiryat Yam, near Haifa, into this town in Arab Galilee.

The preparation began with a meeting between the schools' head teachers, followed by meetings with the form teachers. Finally, the Interns visited the classes talking to them about the prejudices they had about each other.

"The Jewish children tend to believe all Arabs are filthy, not nice and dangerous," Mr Oded Hon, the Jewish field supervisor, said. "They think they might do something dangerous."

President Herzog: awkward questions from children.

The Interns find that Arab children usually meet Jews regularly, while 80 per cent of the Jewish children have never met an Arab. Jewish children, therefore, have more prejudices and have more opposition from their parents about any meetings with the Arabs.

Mr Zvi Quester, an Intern, said that this year there had been a small but increasing number of Jewish parents who had refused to allow their children to join in the meetings.

The Interns were founded by Rabbi Bruce Cohen, from Connecticut, but he found they only began to win wide support in Israel after the 1982 Lebanon war "which polarized society".

Now the group has an annual budget of $750,000 (£490,196), paying 20 Interns who live and work in Arab and Jewish communities. Another five Interns are now working in factories which employ staff from both communities, trying to get all the workers to understand each other.

But the Interns believe that it is among children that it is most important to start work, so they do not grow up with prejudices and political fixations. The group of teenagers questioning the President were too old to have joined in one of the schemes and, the Interns said, it was too late for them to have avoided a political background.

"If you plant the goodwill among children, later when they form their political views they will always remember their childhood," Mr Hon said.

But it is not a system which Rabbi Cohen believes can work in the occupied territories. "Co-operation can only exist among equals," he said. It would be impossible between people living under occupation and their occupiers. The Interns, therefore, work only among Jews and Israeli Arabs.

In this way the children yesterday are more fortunate than their fellow Palestinians living in refugee camps. All of the children, both Jew and Arab in the school yard were waving Israeli flags to welcome their President. The Interns for Peace had one common factor to build on.

ENTERTAINMENTS

CONCERTS

OPERA & BALLET

THEATRES

ART GALLERIES

CINEMAS

# THE ARTS

## Splitting hairs

**TELEVISION**

You remember the old David Frost sketch about "Controversy", the television programme of fierce debate in which the contestants turned out to agree about everything except how to pronounce the word controversy? I had the same sinking feeling with the return of *Split Screen* (BBC2), the programme which promises "two partisan views" expressed in two films made from "deeply opposed positions". This first bout was set up as a confrontation between, in the red corner, those who believe that sex education in schools is a good thing and, in the blue corner, those who think it is not.

No, that is not quite right, because what the Family Planning Association's film said was that sex education taught well in schools is a good thing, whereas the film by Family and Youth Concern said that sex education taught badly in schools is a bad thing. There seems to be a certain amount of common ground here. Much of the "anti" film was given over to a sensible primary-school headmaster arguing that he thought it the serious responsibility of every head to decide how sex education should be taught in his school: "I would find it my duty to be very careful about the selection of material".

That is hardly saying that the whole idea is undesirable, and I dare say the Family Planning Association would have reservations about some of the more bizarre examples from the books quoted by the stern-faced lady from Family and Youth Concern, who looked as if the amount of concern she had to exercise was a heavy burden.

In the "pro" film, which incidentally was better made and edited, the FPA made it clear that they were not throwing "how to do it" textbooks at children, and the thought of mass-induction contraceptive advice quoted in the "anti" film as the paradigm of schools sex education was rejected. Instead there were courses for teachers so that they would be properly prepared, within the parameters of "respect for the child" and the teaching of "sexuality in the context of caring and loving relationships".

This is not, perhaps, quite the same as "marriage, commitment and family life" advocated by the other side with apocalyptic support from Viscount Tonypandy, but not exactly an unbridgeable gap away. Presumably the two-film format of *Split Screen* is designed to avoid the usual studio slanging matches, but in this case an unsplit screen might have enabled both sides to reach a measure of concensus.

**William Holmes**

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Di Trevis: "The most important thing to appear on a stage is an actor"

## Simply passionate delivery

### Di Trevis, the first woman director to have her own National Theatre company, opens up tonight with Molière's *School for Wives* at the Lyttelton: interview by Harry Eyres

Di Trevis, the first woman director to have her own company at the National Theatre, has been portrayed in some quarters as a nakedly ambitious careerist and a dogmatic feminist. But at 37 she is hardly an infant prodigy, nor, when we spoke in her functional office on the fourth floor of the National, did her femininity seem aggressive. She was perhaps a little subdued by the combined vexations of flu and the technical rehearsals for her new production of Molière's *School for Wives*, which opens at the Lyttelton tonight, but there was no mistaking the passionate dedication to theatre which is her mainspring.

"I don't come from a well educated theatrical background", she says. She was born on a council estate outside Birmingham, but her father was literate enough to know a good deal of poetry and speeches from Shakespeare by heart. She was educated at the grammar school her father had had to leave at 13, and then at Sussex University. "I wanted very much to go to university, for the intellectual training." It was only a year after leaving Sussex that she decided to become an actress.

"I auditioned for the Glasgow Citizens' and got in. It was fantastic luck. There was a wonderful group of actors and a very good repertoire of European and English classics; it was an exciting visual theatre; and there were extremely astute, irreverent, funny, intelligent directors."

These were formative, happy years. She describes herself as a nervous, very highly-strung actress. "I was terribly thin, verging on the anorexic, with either platinum blonde or auburn curls, and I played a lot of ladies masquerading as tarts."

The real breakthrough came in 1981 when, after nine years acting in Glasgow and the West End, she was given a new play to direct by the Citizens'. "I realized that I had mistaken my love of working in the theatre with a love of acting." She is no longer anorexic; her round, rather Greek face is ringed by brown curls with no more than a hint of auburn and static electricity; there is an impressive sureness about her which indicates that her energy currents are now channelled in the right direction.

After five years' successful work with the Royal Shakespeare Company, Contact in Manchester and now the National Theatre, how does she see her role as director? "It's really an enabling role. Your responsibility is to deliver the play: through your 20th-century sensibility — if it's a classical play — you deliver a play from another century for the audience of your day." The child-bearing metaphor is no accident — she sees directing as a creative, organic process. Her flexible, nurturing way with plays tends to involve simple sets and designs. "One designer accuses me of wanting to do everything with a table and two chairs. It's true that I don't necessarily work from a finished image from the beginning. I like to keep my options open."

This sounds like a challenge to the production values which some critics have recently accused the subsidized theatres of adopting. But she refuses to be drawn: "I don't want to play into the hands of the philistinism which argues that if we were given less money we would do better work. I am just not particularly excited by technological invention in the theatre. After all the single most important thing to appear on a stage is an actor."

Does this presuppose a primary concern with the words? "Yes, words — and feelings. I do think we've got a process of corruption of language going on, and if we're not careful we will erode the audience's capacity to listen. It's because people have been fed, through television sometimes, an easy-to-assimilate language, easy images, stock situations, clichéd feelings, which are a travesty of, for instance, the tragic sense of life."

The first play she and her company are giving us is not a tragedy. "*School for Wives* is a terribly funny play, because Molière is a very great comic writer; but it's also full of the most marvellous contemporary relevance. It's about society trying to control nature. Moliere sees sexual behaviour as the least pernicious of the evil things that people do to each other."

It can be seen as a subversive play, then, not just in its own time but in ours, when in the panic about Aids the Government itself can be viewed as trying to control our sexual behaviour. It is also a play which raises the inevitable question of feminism. Di Trevis is calmly forthright: "I am a feminist in that I completely support the view that women are equal and that — which is a self-evident truth — they have been disadvantaged. I cannot though in my work — I don't think anyone can — *only* present a feminist view." The play she is directing after *School for Wives* is Lorca's *Yerma*; but after that she will direct *The Revenger's Tragedy* — hardly a feminist tract.

Ultimately theatre itself is the point for Di Trevis. "If somebody goes to the theatre once, as I did, and is moved by it and is encouraged to think that there is another world of feelings and ideas, then the value of theatre in terms of that one life is incalculable."

## Shared delights

**CONCERTS**

### COE/Maazel
Festival Hall

There could be few better ways of celebrating Mozart's birthday (the 231st anniversary) than being in the company of the Chamber Orchestra of Europe, which is in scintillating form at present. This all-Mozart gala concert (benefiting several cancer research funds) ostensibly offered a showcase for the violinist Gidon Kremer and the soprano Arleen Augér, and their contributions certainly did not lack star quality. But it was the COE's superb playing in the Symphonies Nos 25 and 41 that stole the show.

Lorin Maazel's punishing conducting schedule (300 concerts in a little over two years) appears, remarkably, not to have blunted his famous penchant for novel effects. Here he sat the violins to his left and right, and gave each fiddle section its own little posse of cellos and basses. It looked odd but sounded well: the ensemble was always disciplined, the players' responsiveness outstanding.

What really distinguishes this orchestra, however, is the characterful and boundlessly self-confident way in which the principal players seize their solo opportunities. If Maazel milked this trait at times — and the exceedingly broad pace of the "Jupiter" Symphony's first two movements seemed designed to do just that — then one could easily share his delight in purely sensual effects.

For the Violin Concerto in A, K219, Kremer was both soloist and director. He did well to vary the tempo so flexibly; nevertheless, one felt that if he had stood still, instead of darting over to the first violins at every tutti entry, he might have got his own passagework in smoother order more quickly. It was not until the Adagio that he settled into his customary well-focused tone, and here he paraded a virtuosic catalogue of articulation.

The spaciously unfolding contours of the aria "L'amerò, sarò costante" (from the opera *Il re pastore*) could have been written with Arleen Augér's languid, seemingly effortless legato style in mind. She gave a ravishing performance, and then rose to the very different test of the anguished concert aria "Bella mia fiamma" with a fine mustering of power and passion.

**Richard Morrison**

### Bruson/Griffiths
Wigmore Hall

It took four encores and as many songless returns to let him go: Renato Bruson was freed on Tuesday night only by offering the ransom of Gastoldi's mouth-watering "Musica prohibita". It drew long purrs of contentment from an audience already lulled into ecstacy by two Tosti serenades and by Massenet's "Tristesse du soir". Bruson's reward to himself and his listeners after an evening of the highest high art.

For Bruson, even the applause sounds different. This is not the histrionic ovation of the starstruck voice buff, nor is it the affectionate and knowing greeting of an old friend. It carries strong and solid admiration and grateful relief for a singer who looks like a sober don, immobile and bespectacled before his notes, sings like the baritone you would want beneath your window every night and, above all, simply and entirely *sings*. Everything is there, at one, within the voice: there is scarcely a moment's awareness of word, note, pitch or rhythm existing as separable entities.

So it was in Liszt's Three Petrarch Sonnets, each gliding vowel, each gentle Venetian "c" and "g" binding Petrarch's conceits into the tranquil benedictions Liszt made of them. All that was missing was a pianist of comparable perception: Paul Wynne Griffiths merely accompanied, merely assiduously.

After three Fauré songs, Bruson turned to two Don Quichottes: Ibert's tale-telling kingdom of Calvino-esque fantasy Chansons and Ravel's rapt, single-focus triptych, *Don Quichotte à Dulcinée*. Bruson made the distinction: Ibert's tango-dirge death-song, superbly weighed and measured, turned over to Ravel's "chanson romanesque" with a wry urbanity which said it all.

**Hilary Finch**

**THEATRE**

### An Oath to Freedom
Almeida

In spite of its unheroic-sounding name, PETA (the Philippine Education Theatre Association) is a hydra-headed national theatre which for the past 20 years has been striving to forge a sense of national identity and cultural self-respect among the country's innumerable scattered islands. Now, in celebration of the first anniversary of the 1986 revolution, the company is making its first international tour, which reaches the Almeida midway between North America and mainland Europe.

They come as ambassadors of goodwill, to make contact with their compatriots and to bring news of the homeland. It is an evening of impassioned agit-prop, free from any sense of revolutionary disenchantment, and it is no place for a reviewer taking notes and quailing at invitations to join in choruses of "People Power".

Introduced by a genially fluent narrator, the show consists of a rapid survey of recent Philippine history, reaching its climax with the overthrow of Marcos and ending with an anxiously critical, if poorly focused, account of Mrs Aquino's first year in power.

The fact that it switches between English and Filipino betrays its divided intention of speaking intimately to its own people and simultaneously introducing the country as if to tourists. From an English viewpoint, its main success is in telling political history through national legend: particularly through the Filipino myth of creation in which the archetypes of Strength and Beauty, Malakas and Maganda, are discovered in a hollow bamboo.

The sentimentally idealized portrait of Marcos and his wife in the role of these immortals, discovered in the Malacanang Palace, is a famous international image, and the company exploit it brilliantly — complete with a look-alike Imelda who waddles forth smothered in finery to murder Bizet's Habanera.

The atmosphere of the event is that of an exorcism. It is as though Marcos were still in power, and the company were engaged in the ritual re-enactment of casting him out once again. They do it with tremendous flourish and indignation, and with some expert pantomime and thrilling music. They brought Tuesday night's Filipino spectators to their feet.

**Irving Wardle**

Marcos, his wife and American eagle in *An Oath to Freedom*

### Fools' Paradise
The Place

This lengthy piece slips into the International Mime Festival because of its hero, Baptiste Deburau, the celebrated white-face Pierrot immortalized by Barrault in *Les Enfants du paradis*. Interpreted by Mike Shepherd, mimes based on the famous originals are the plums in an otherwise indigestible pudding, where the faint story-line allows no scope for revealing character, and places Baptiste against an incomprehensible background.

The play is presented by the Kneehigh Theatre of Cornwall — founded by Shepherd in 1980 — and is undeniably ambitious in scope. Starting off in 1820 when Baptiste first takes over the role of Pierrot, Jon Oram's script makes regular detours into the story of a rival actor that may have formed a strong thread in *Les Enfants* but is here never integrated into what happened to Baptiste. Oram also directs, which can only have concealed from him the weakness of his wandering script. The 1830 Revolution bursts into the story and stays there for half an hour, permitting beggars to rise in a greenish light bemoaning their lot.

The saving grace of the enterprise is Shepherd's considerable artistry as Baptiste. When not performing as Pierrot he moons about in a half-witted manner wearing a floppy black hat passed on to a jumble sale by Virginia Woolf. The script allows us to suppose him naïve to the point of idiocy, despite the precision he displays as a mime.

**Jeremy Kingston**

## Grandeur and hopelessness

### Paul Griffiths begs attention for *Music in Our Time* on Radio 3 tonight

It is not too often that Radio 3's *Music in Our Time* rises above the intriguing to the important; and it could hardly be otherwise when the same is true of music in our time in general. But tonight's programme is special.

It is a recording of a fine concert that was given at St John's just over a year ago, based on the works of two composers who both felt a compulsion to achieve the immediacy and integrity of 19th-century music, but with means that could never be defined in any way as second-hand.

The grandeur and hopelessness of the enterprise was for Jean Barraqué a principal subject: much of his output consists of a cycle of meditations on Hermann Broch's *The Death of Virgil*. However, it would be a travesty to suggest that Barraqué was solely occupied with matters of creative difficulty and impasse.

The real creation with which he battled was that of a fully established and integrated self; and it is the voice of emergent self-knowledge that one hears in his early *Séquence*, the work included in this evening's broadcast.

Though ostensibly a setting of poems by Nietzsche, the piece is more a concert drama than a song-cycle, a drama in which the singer turns towards the end, after much explosive lyricism, to discover the person she is becoming.

Bill Hopkins was a pupil of Barraqué in the mid-1960s, and he accepted his teacher's uncompromising view of what music might be. Inevitably that was to result in music of a rather different kind, for composition at this intensity of self-perception could hardly be imitative. Nevertheless, Hopkins's music shares with Barraqué's not only a saturated complexity but also a shining truth and beauty of utterance.

Anyone who believes that music can no longer shock with a force of independent identity, that nothing remains to be discovered in the realm of the unheard, should listen tonight.

## Technologically tangled

**OPERA**

### Der fliegende Holländer
Royal, Glasgow

Full range: Oddbjorn Tennfjord (left) with Norman Bailey

John Cox's new production of *Der fliegende Holländer* for Scottish Opera falls in with current common practice in accentuating Wagner's evidently profound and hugely significant connections with industrial technology: Daland's ship is an early steamer, and Daland himself wears a stove-pipe hat imitated from a photograph of Brunel, while the spinning chorus are obviously about to enjoy the glories of higher productivity, thanks to automation. But even an audience perhaps unused to these things (and there has been little Wagner in Scotland recently) may feel the stage is too filled with apparatus at the expense of magic. Of course, there are times when the scenery is trundled back to admit the odd cosmic vista, but bare whiteness is not altogether a substitute for the lack of a phantom ship, nor for the more important lack of a grand dimension in the central relationship.

This second lack is only to a small degree the fault of the singers. Norman Bailey's Dutchman is indeed sadly beset by wobble, and his ability to search into the words is now limited by a uniformity of tone; but he still knows what the part means, or might mean. Kathryn Harries as Senta is also well equipped. She expunges the part of any hysteria, remaining upright in her stance and firmly dignified in her vocal production, which loses its controlled maturity only in the very top register. Her obsession is not foolishness but determination: she is the will who must sacrifice herself for the sake of conscience, and if this means some constraint in her singing, perhaps especially in the rather slowly taken ballad, then the interpretation is one that a more challenging production might take life from.

This one, unfortunately, remains bound by its machinery, and by a sentimental view of the protagonists. It is sentimental, for instance, to have the Dutchman remain for the beginning of the Spinning Scene, so that he can be startledly recognized by Senta, and it is deeply sentimental to have the final atonement portrayed on stage by the collapsed Senta's raising an arm to the reappearing Dutchman.

As for the machinery, Eugene Lee's designs include a rocking platform for Daland's ship, whose hydraulic heaves and asthmatic wheezes are a ludicrous intrusion. The appearance of the Dutchman's ship is feebly represented by a net of rope at the start and half a scarlet sail at the end. OK, so the audience is the ghostly crew, but it would have been better to leave all the visuals to their imaginations.

Sir Alexander Gibson in the pit makes the score seem much more a product of its period than a token of things to come, but there is musical distinction from Oddbjorn Tennfjord, who has not only the right nationality for Daland but an appropriate full range and ready expressiveness. John Treleaven as Erik is bravely expressive too, if stretched. Patrick Power sings a lovely Steersman and Claire Livingstone a ripe-toned, admonitory Mary.

**Paul Griffiths**

## RSC's busy programme

The Royal Shakespeare Company appears to have made a rapid recovery from the shock of being accorded a standstill grant by the Arts Council. Plans for the 1987 season include a record number of 47 productions in Britain and overseas, and a move to a new venue in central London.

Terry Hands, the new artistic director, says financial constraints have meant the cancellation of one major production. However seven Shakespeares have survived, along with a Genet season, a new play by Doug Lucie, the British première of Vaclav Havel's *Temptation* and a first play by John Berger.

At Stratford, Antony Sher will be Shylock in *The Merchant of Venice* and Malvolio in *Twelfth Night*. Deborah Findlay joins the RSC for the first time to play opposite Sher as Portia and Olivia. Hands is excited by the prospect of a first RSC production by Jonathan Miller, *The Taming of the Shrew*. The Barbican season features Adrian Noble's production of *Macbeth*, starring Jonathan Pryce and Sinead Cusack, and Barry Kyle's of *Richard II* with Jeremy Irons in the title-role.

Frank Gero, the American impresario, has made available the Mermaid Theatre for an RSC repertoire which will open with Trevor Nunn's production of *The Fair Maid of the West* by Thomas Heywood and will be followed by other transfers from the RSC's first season at the Swan.

The most topical, and arguably the most intriguing, production has been scheduled for The Pit. It is the British première of *Sarcophagus*, a play about the Chernobyl nuclear disaster written by Vladimir Gubaryov, the science editor of *Pravda*.

**Gavin Bell**

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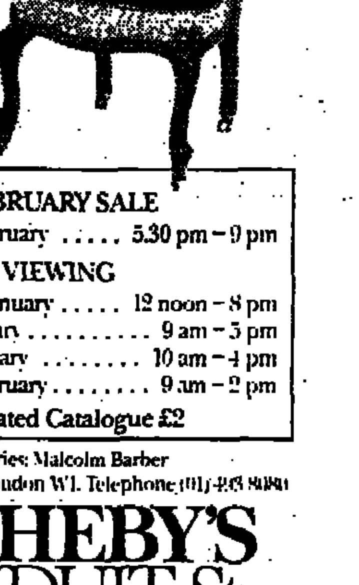

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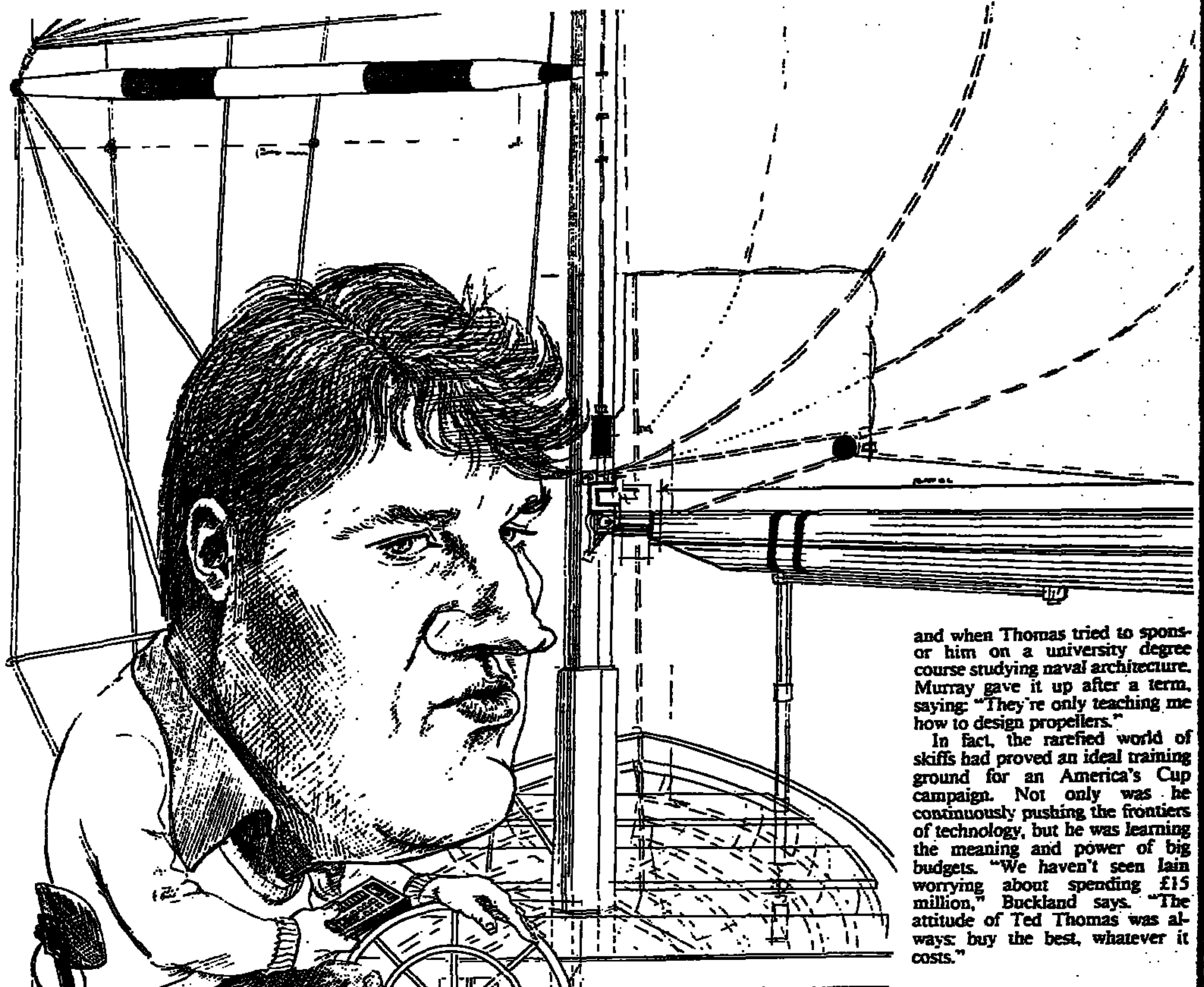
# And a sober star to steer her by

THE TIMES PROFILE

## IAIN MURRAY, AMERICA'S CUP DEFENDER



The battle lines are drawn between two men with striking similarities fighting a £25 million clash for the America's Cup. Both are highly talented but introverted sailors with a string of world championships to their credit, but only one will be a household name when the best-of-seven series for the America's Cup ends off Fremantle some time in February.

For Dennis Conner, the American, this weekend sees the culmination of a mammoth five-boat, three-year campaign to re-write the history books and recover the cup he lost to Alan Bond's marauding crew on Australia II back in 1983.

Iain Murray, the Australian with the same thick-set features as Conner, is the man charged with defeating the American challenger to retain the cup and preserve the billion dollar industry that has been built up around it since the trophy moved to Perth.

The similarities between them are remarkable. Each suffers a weight problem, topping the scales at over 14 stone: each displays an embarrassed coyness before the gaze of the media and public, yet has a steely will to succeed matched by few other sportsmen: each has a natural ability to get the best out of boat and crew. And each has a dedicated band of disciples willing to give all to win.

The most obvious differences between the two are that, at 28, Murray is Conner's junior by 16 years — and that he doesn't drink. Conner is regularly seen around the city's bars, whereas Murray is teetotal — though it has not always been that way. Murray renounced alcohol five years ago. "He just doesn't have the time for hang-overs these days," says Don Buckley, his crewman from the early days of dinghies.

At the age of 19, his friends say, Murray discovered he had sailing ability, was quite good at making money and had plenty of girls chasing him around, and changed from being a retiring teenager into a playboy with a passion for fast cars. "We certainly had some riotous nights," Andrew Buckland, Murray's former skiff crewman, admits. Once, while sailing their skiff at Mounts Bay, the club commodore, an avid dinghy sailor, called his crew "poofters" for not spending enough at the bar, then bought five jugs of rum and Coke. Murray shot to his feet, took out the equivalent of £100 from his pocket and answered with a call for five jugs of rum and a can of Coke — and proceeded to drink everyone under the table.

Affectionately nicknamed "Lumpa" — as in "Lumpa Lard" — by his crew, Murray remained impassively distant throughout the recent shouting match between the boss of his syndicate, Kevin Parry, and his rival for the honour of defending Australia's hold on the cup, Alan Bond. "Iain is a quiet, unassuming introvert with an ego waiting to be filled," one friend observes. His mentor and sponsor, Ted Thomas, says: "He's pragmatic, unflappable and single-minded in his approach. He has a temperament ideally suited to the America's Cup."

Conner has vastly more experience than Murray, having begun his America's Cup racing career as starting helmsman aboard Courageous in 1974 while Murray, born and bred in Sydney, was still at high school. However, the 12-metre game changed dramatically in 1983, when Ben Lexcen showed the world that a scientific breakthrough could beat the best with his radical, wing-keeled Australia II — a boat that could out-tack and out-accelerate Conner's burgundy-painted Liberty, as well as pointing higher into the wind. Murray, then aged 25, with six world titles to his credit in the hi-tech world of 18ft skiffs, played an unsung role in that victory, jumping ship from the disastrously slow Australian challenger Advance to act as tune-up helmsman aboard the conservatively-designed Challenge for John Bertrand and his crew.

It was a scene that appealed to Murray's innovative mind, a world that pushed back the frontiers of science even further than in the skiffs. When Alan Bond failed to entice him into the Australia II camp, Murray grasped the offer from Parry, another Perth business magnate, to head his Taskforce 10 syndicate. Murray quickly assembled a group of keen, experienced followers, including Buckley and Britain's Derek Clark and Lawrie Smith, both veterans of Peter de Savary's Victory '83 campaign.

The group began work in 1984 with a budget of £2 million — a figure that will have gone more than seven times over budget by the time the cup is won and lost, saying as much for Kevin Parry's complete confidence in the man who combines the functions of his skipper, designer and project director as it does for Murray's no-stone-unturned policy in seeking out the best in design, equipment and sails. "I'm convinced he is one of the greatest sportsmen this country has produced," Parry says of his protégé. "He has the ability to inspire the kind of *esprit de corps* that champion teams are made of."

He is not the kind of guy who goes to pieces in the awful, tension-ridden moments when he's waiting to compete, says Parry. "Winning demands a very deep inner courage, a special quality within a person's heart and mind. Iain Murray has got that. I don't have to be on his back. He's a guy who instinctively understands the score. In this business, as in any other business, you have to have good leadership, and that's something Iain has always had."

For a young Sydney-sider, Murray stepped into his first boat late in life — at the age of 11 — several years after many of his friends had learned the ropes. Starting in the Flying Ant Class, he was slow the first season and too heavy to be competitive in the second. It was only when he moved up into a 12ft Cherub trapeze dinghy, designing and building the boat himself, that he found success, winning the inter-dominion championship. A year later he was sailing a 16ft dinghy sponsored by his local club, then progressed to a highly agile 12ft skiff. He won the inter-dominion championship again at 17, once again in a boat of his own design and manufacture.

The next season brought him his first big break. Still 17, he joined the ranks of the professionals under the guiding hand of Ted Thomas, general manager of the Channel 7 TV network — the company now sponsoring his efforts to retain the cup for Australia. "In a way, he was the son that Ted never had," Andrew Buckland says. "The relationship has borne pretty good results either way."

Murray astounded everyone by winning the world championship in his first year and, backed by Channel 7 to the tune of more than £50,000 per season, went on to dominate this highly competitive professional class, securing every major title for the next five years.

"Just like Conner, Iain has always looked for a technological edge," Buckland says. He won that first skiff championship by ensuring that he had more accurate weather information than everyone else, but was so impressed by a foam-cored fibreglass boat at the championships that he decided this was the way to go in the future.

"He asked me if he could visit Boeing in Seattle," Thomas recalls. "He learnt more in four months study of composite technology than most experts can expect to learn in four years. He's a genius with an incredible capacity to sail, design and build boats." The result was the first boat ever built out of Nomex paper honeycomb and Kevlar. "It was just a fabulous boat," Buckland says, "indestructible, light and extremely fast."

A development of this sophisticated form of construction, with carbon fibre replacing the Kevlar, gave Murray and his two-man team not only a decided edge over the competition but full-time jobs designing and building skiffs for other crews. It was a success story that came without any formal training in design or construction; and when Thomas tried to sponsor him on a university degree course studying naval architecture, Murray gave it up after a term, saying: "They're only teaching me how to design propellers."

In fact, the rarefied world of skiffs had proved an ideal training ground for an America's Cup campaign. Not only was he continuously pushing the frontiers of technology, but he was learning the meaning and power of big budgets. "We haven't seen Iain worrying about spending £15 million," Buckland says. "The attitude of Ted Thomas was always: buy the best, whatever it costs."

Surprisingly though, Murray rarely sketches out an idea on paper. "He doodles in his head, spending a long time working out a problem before committing it to paper," Buckland says. "It's very rare that things have to be changed later." His greatest attribute, according to Dr Peter Van Oossanen, head of research at the model ship basin in Holland where all three Kookaburra 12 metres were tested, is his intuitive instinct for what is fast and slow just by looking at it. Whereas his fellow designer John Swarbrick spent five months developing Kookaburra I, Murray spent three days at the test tank in Holland and made several significant changes. Later, when the original lines of Kookaburra II were being determined, he didn't like what he saw and alternative plans were accepted instead.

Kookaburra III, named this week as the Royal Perth Yacht Club's champion after speed trials against a revamped KII, resulted from a design competition between Swarbrick, another Australian designer, Scott Kaufmann, now resident in the United States, and Murray. Murray's ideas proved fastest in the test tank and it was this boat, with Murray at the helm, that so convincingly toppled Alan Bond's world championship-winning crew to earn the right to defend the cup.

Murray's technical edge in computers, sail shape and design beat Bond's 15 years' experience. If the weather holds true to the statistical pattern next week, he will "roll over Conner, too", Dr Van Oossanen predicts.

**Barry Pickthall**

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### BIOGRAPHY

**1959:** Born in Sydney.
**1976-1981:** 18ft skiff world champion.
**1983:** Skipper of Advance, Australian America's Cup contender. Later tune-up helmsman aboard Challenge to Australia II.
**1984:** Etchells world champion. Marries Alex Murray in June.
**1985:** Australian Yachtsman of the Year.

# Paying the price

### Sir Ralph Halpern is sprinting ahead in the salary stakes, but other top executives are not so lucky

Sir Ralph Halpern, already Britain's highest paid executive, is in the news again today, as Burtons Group shareholders consider a controversial share option scheme that could considerably inflate his £1 million-a-year salary.

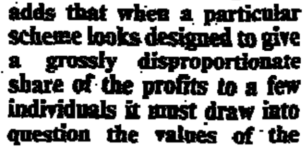
Sir Ralph apart, Britain's captains of industry are underpaid by European standards. According to a survey of top peoples' pay by Hay Management Consultants, Britain lies at the bottom of the league.

The average salary for a managing director of a subsidiary with a £100 million turnover is £47,430 in Britain. His Austrian counterpart receives £107,710; in Germany the norm is £104,630 and in Italy £60,220. Similar parsimony extends to middle managers in Britain, although share options, which give employees the right to buy shares at a preferential rate, are increasingly being seen as a way of boosting worthy executives' pay.

However, Burtons were this week forced by the City to limit the maximum share option available to Sir Ralph and 80 other executives to £2.5 million each — originally Sir Ralph was in line for £8 million. Today the scheme will be put before shareholders. If approved Sir Ralph will sprint even further ahead of BOC chairman Dick Giordano, Britain's previously highest paid industrial captain, who earns around £800,000.

Sir Ralph is seen as leading the fight to prove there is nothing immoral or unfair about fat pay-packets for top executives who create company wealth.

Some believe Sir Ralph is rightly being rewarded for producing brilliant success from some unpromising material. Others forsee a "dangerous macho attitude" developing towards salaries.



Top earners: Sir Ralph (left) overtook Dick Giordano

Mr Anthony Beaumont-Dark, former stockbroker and the Tory MP for Birmingham Selly Oak, says: "Before the year is out someone will be wanting to be on £1.25 million. The difference between genuine reward, greed and avarice is becoming narrower.

"I am all in favour of share options and rewards, but there has to be a sense of balance and justice. Where is the need for building on a £1 million salary and what effect does it have not only on the shop floor but on other less highly paid executives in the company?

"Some of these boys should be careful they are not storing up problems for themselves. We are getting to the stage where the chairman of ICI is gravely under-privileged on £300,000 a year."

The Industrial Society also sounds caution. Its director Alistair Graham says entrepreneurs who take high risks and indulge in enterprise that is successful should be rewarded. But he adds that when a particular scheme looks designed to give a grossly disproportionate share of the profits to a few individuals it must draw into question the values of the company and seriously undermine the contribution made by all the workforce.

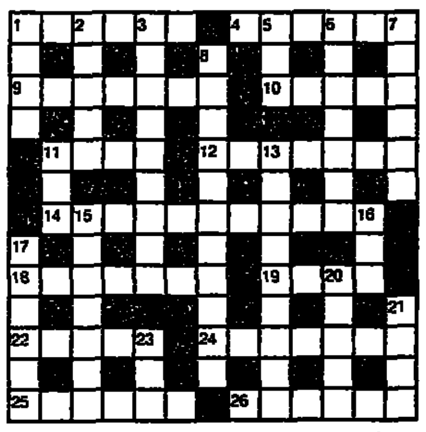
Richard Price, director of employment affairs for the Confederation of British Industry, maintains that publicity given to apparently spectacular earnings fails to note that senior management pay has lagged behind average pay increases.

He also points out that Britain has to compete in the international market for executives of the highest calibre.

But with 56 per cent of public companies now operating share schemes as long term incentives and a substantial number of organizations planning changes to their incentive arrangements, have greed and avarice taken over from the Protestant work ethic? Not at all says Andrew Hutchinson, principal research executive with the Institute of Directors. After all, he says, God's favour goes to the best performers.

**Ronald Faux**

## CONCISE CROSSWORD NO 1168



ACROSS

1 Gloomy (6)
4 Consecrate with oil (6)
9 Circular domed building (7)
10 Student (5)
11 Fictitious story (4)
12 Sheet pasta (7)
14 Story principal character (11)
18 Mediterranean vessel (7)
19 Thick cake slice (4)
22 Computer data (5)
24 Cross country runner (7)
25 Come out (6)
26 Customer (6)

DOWN

1 Market (4)
2 Elegant (5)
3 Artificial (9)
5 Short sleep (3)
6 Assails (7)
7 Cashier (6)
8 Handwriting (11)
11 Chart (3)
13 On the left (9)
15 Ill health return (7)
16 Flap (3)
17 Government position (6)
20 Nimble (5)
21 Dry (wine) (4)
23 Label (3)

SOLUTIONS TO NO 1167

ACROSS: 1 Autobahn 5 Thus 9 Chianti 10 Panic 11 Sheer 12 Edict 13 Infer 15 Regal 16 Inlet 18 Wharf 20 Incur 21 Stubble 23 Eyot 24 Redolent

DOWN: 1 Accrue 2 Trifling 3 Ban 4 Haile Selassie 6 Hunk 7 Sector 8 Aperitif 11 Stalwart 14 Fallible 15 Reside 17 Threat 19 Echo 22 UFO

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# The horse's lot is not a happy one

### Police on horseback may look out of date but they play, as Stewart Tendler reports, a crucial role

Horse power: one (left) controlled the FA Cup Final crowd in 1923; scores were on duty at Wapping last weekend

In an age of police computers and helicopters, the mounted policeman seems as much an anachronism as the blue police telephone box. Yet despite the growing armoury of riot equipment marshalled by police both in London and the provinces it seems unlikely forces will dispense with their horses for a long time to come.

The advancing line of riders at Wapping last Saturday may have looked like a moment from a medieval battlefield or a scene from Tsarist Moscow, but police argue the horse remains the least of many evils.

The police have supplies of both CS gas and plastic bullets for use in public disorder incidents. Water cannon are still being tested and the Yard has also announced it will use armoured Land Rovers in riot situations.

> ‘Horses are the least of many evils’

It may well be a brave police commander who uses the full range of police riot equipment in an industrial dispute but, *in extremis*, he might have little choice. Deputy Assistant Commissioner Wyn Jones, the officer in overall command at Wapping, in the aftermath of last weekend's violence made no bones about the fact that using horses prevented an escalation of police tactics.

He said: "Without the horses we would have had even worse injuries and lines could have been over-run. They are an alternative to a lot more dangerous methods."

Police accept that the horses present a dangerous image and have propaganda value for opponents, as shown during the miners' dispute, but other methods run larger risks.

The horses remain a tried and tested strategy. In fact it was their successful use during the Chartist disturbances in the 1830s which led to their general use for crowd control in London.

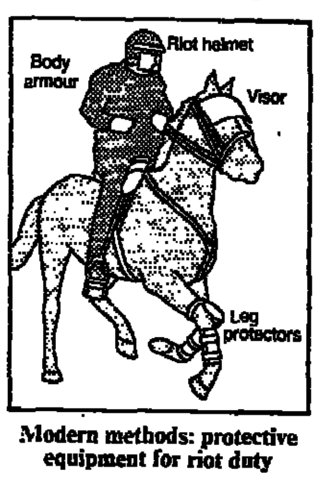
The value of the horses lies in their sheer bulk. Superintendent Peter Hayward, in charge of the Yard's mounted section, said: "They are larger and heavier than people and frequently we can do something without injuries to either side."

A general police manual on public order notes the horses should not be used in densely-packed crowds. They are best used to hold back or push crowds to open gaps for police on foot to make arrests.

In accomplishing such tasks very little protects the horses from attack. For public order incidents, the horses are equipped with eye shields and pads over the joint at each knee and fetlock. Any more equipment might well hamper the horses.

The eye protection was originally used only for demonstrations but it has now become common at many football matches since last season, when the horses became targets for missiles. No special shoes are used for the horses for demonstrations and they wear nothing over their hooves.

The riders, high in the air and obvious targets, are given more protection. They wear the NATO-style riot helmets now issued to all police in riot situations. Police will not discuss protection for the riders' bodies but it is believed they have recently started to wear a form of body armour under their coats against attack; in one demonstration last year an officer was hit in the back with a piece of scaffolding which narrowly missed his spine.



Modern methods: protective equipment for riot duty

The riders do not carry riot shields. Their equipment includes a standard truncheon for mounted officers, which is about three feet long and regarded by senior officers as a weapon of last resort.

The horses used by the Metropolitan Police — there are currently 201 in service — are bought from breeders when they are about three years old. Described as "medium hunters", they usually stand between 16 and 17 hands. Anything larger might prove too clumsy and gangly for police duties.

The horses must be big enough to carry an officer weighing anything from 8st for a woman officer to 15st for a mature male colleague. They serve for an average of 20 years, although one mount stayed with the police until it was 34.

It takes anything up to a year or more to train the horses, depending on whether there has been any training before the police bought the mount. Much of the training hinges on teaching the horse to accept a rider rather than specific police manouevres.

> ‘Very little protects them from attack’

The public order training is carried out at a special centre at Hounslow, purpose-built to teach both foot and mounted officers how to cope with crowd problems.

Newly-trained horses are broken in to public order duties carefully and gradually. They spend six months on patrol or ceremonial duties before being sent to a football match, and it might be a year before they have to face a crowd at a demonstration.

# BOOKS

# White tribe playing for stalemate

## Peter Ackroyd reviews an insider's analysis of the cockpit and chess-board of our times: South Africa

BLACK AND GOLD
Tycoons, Revolutionaries and Apartheid
**By Anthony Sampson**
*Hodder & Stoughton, £12.95*

Like some land of fable, South Africa takes whatever shape the beholder desires. So, in the opening pages of this interesting book, Anthony Sampson reports how Mrs Thatcher, when describing the Afrikaners, seemed to be "talking about herself". And that is the problem: the country has become a cockpit for vicarious emotions, with the pious moral rhetoric of the left no less disgusting than the oblique racial prejudice of the right. You know that when politicians, journalists, or various pressure groups talk about South Africa, they are often talking about something else.

It becomes difficult to see the situation with any clarity, therefore; which is why Anthony Sampson's account becomes so useful. He has the right credentials, after all: for four years he was editor of the black South African magazine, *Drum*; and for the last three decades he has retained his contacts with all the principal participants of a civil struggle which may now be entering its last stage.

That is perhaps why this history of South Africa is remarkably uncontentious, which is not to say that it is unopinionated; Sampson has always been interested in the institutions of the modern world; and the thrust of his analysis here is directed towards the network of groups that control the power in South Africa — notably the Anglophone business community, the Afrikaner political élite, and such black organizations as the ANC and the UDF. The odd men out here are the Afrikaners, since, on the evidence of Sampson's book, they alone have a vested interest in thwarting the natural processes of change. The multinational corporations, who for many years effectively financed apartheid, seem finally to have understood that violence and civil war may be bad for business; while the black leaders have taken their cue from other revolutionary nationalist movements. But the point is that both of these groups are specifically 20th-century phenomena, while the Afrikaner government seems to have entrenched itself somewhere in the 19th.

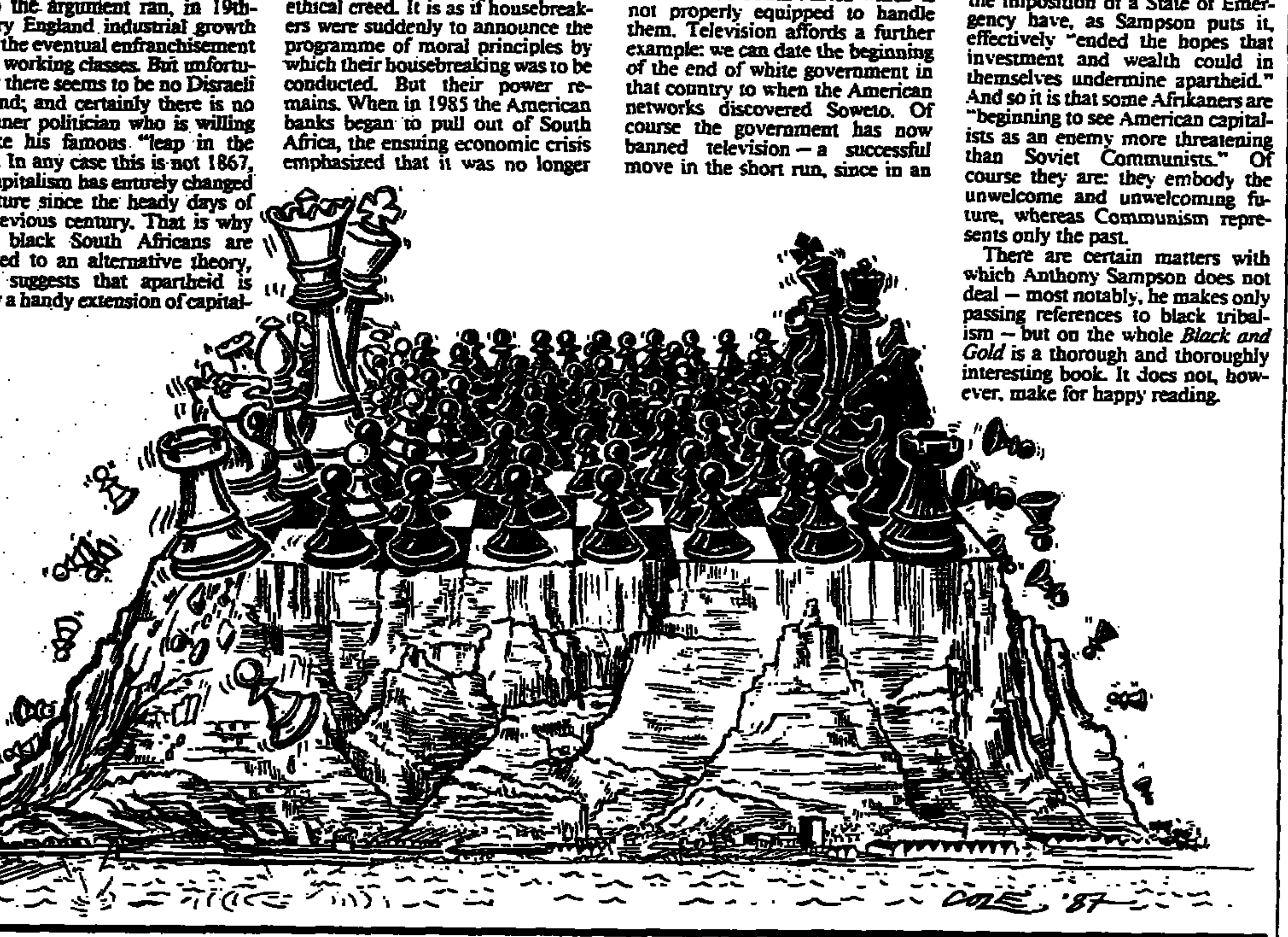
This is not to say that the multinationals are to be congratulated for a stand that has really been forced upon them. For many years they were touching pitch and pretending they were not defiled: they proclaimed that they were good for South Africa while they really meant that South Africa was good for them. They made active use of apartheid, at the same time as their public relations experts were mouthing the cliché that economic development would help to dissolve that pernicious institution — just as, so the argument ran, in 19th-century England industrial growth led to the eventual enfranchisement of the working classes. But unfortunately there seems to be no Disraeli on hand; and certainly there is no Afrikaner politician who is willing to take his famous "leap in the dark". In any case this is not 1867, and capitalism has entirely changed its nature since the heady days of the previous century. That is why many black South Africans are attracted to an alternative theory, which suggests that apartheid is simply a handy extension of capitalism, and that a change in regime should swiftly be followed by a change in the industrial and financial structures of the country itself.

The multinationals may be harder to beat than the white government, however; they are more pervasive and therefore less easily identifiable. They also tend to be more slippery, and one of the entertaining aspects of this book — if entertainment is quite the right word under the circumstances — is to be found in Sampson's record of the contortions that the large companies go through in order to promulgate something close to an ethical creed. It is as if housebreakers were suddenly to announce the programme of moral principles by which their housebreaking was to be conducted. But their power remains. When in 1985 the American banks began to pull out of South Africa, the ensuing economic crisis emphasized that it was no longer possible for Afrikaners to retreat "back to the laager" when their prosperity was actually being determined elsewhere. It was an object lesson in the way that a nation's affairs are really conducted in the late Twentieth Century, but it had wider ramifications also — nationalism of any kind would seem to be a far more precarious commodity than is generally supposed.

And yet this is one of the facts of the end of the century, facts being levied against a ruling caste in South Africa which is not properly equipped to handle them. Television affords a further example: we can date the beginning of the end of white government in that country to when the American networks discovered Soweto. Of course the government has now banned television — a successful move in the short run, since in an age of limited attention span South Africa's disappearance from the screen also signals its disappearance from public consciousness. But in the long run it must prove counter-productive — as the "cultural revolution" in China once demonstrated, you cannot exorcize the modern world without at the same time creating a fatal imbalance and consequent social instability. At a time when even the most starkly Communist countries are melting in the embrace of new technology, South Africa (with the possible exception of Albania and the Galapogos Islands) stands alone in its resistance to the general movement of world history.

That is why the multinationals are now pulling out; sanctions and the imposition of a State of Emergency have, as Sampson puts it, effectively "ended the hopes that investment and wealth could in themselves undermine apartheid." And so it is that some Afrikaners are "beginning to see American capitalists as an enemy more threatening than Soviet Communists." Of course they are: they embody the unwelcome and unwelcoming future, whereas Communism represents only the past.

There are certain matters with which Anthony Sampson does not deal — most notably, he makes only passing references to black tribalism — but on the whole *Black and Gold* is a thorough and thoroughly interesting book. It does not, however, make for happy reading.



# A morality of Yuppie values

**FICTION**

**Andrew Sinclair**

DIARY OF A YUPPIE
**By Louis Auchincloss**
*Weidenfeld & Nicolson, £9.95*

REPARATIONS
**By Gordon Wardman**
*Secker & Warburg, £9.95*

FORTUNATA AND JACINTA
**By Benito Perez Galdós**
*Viking, £17.95*

THE FIFTH GENERATION
**By Karen Gershon**
*Gollancz, £9.96*

Everything about *Diary of a Yuppie* appeals and appals except its title, which repels. Yet Yuppie is the American slang term for the young upwardly mobile monster. Robert Service, who is apparently keeping a journal. He is a New York lawyer, specializing in corporate take-overs, married to a perfect Alice with two perfect daughters, and engaged in a cool affair with a museum fund-raiser. The only ethic of the Yuppie is not performing a criminal act under the law. Anything else goes. "We can lose nothing but honour," he says to the senior partner of his firm, who defends such an antique concept; only to be asked, "What about duty to our client?"

Louis Auchincloss is an American lawyer and the President of a museum in New York. He describes the amorality which he dissects in a prose so unerring and penetrating that the operation is a miracle of surgery. Not since rereading *The Great Gatsby* have I felt a whole new class so economically taken apart. And the art of Auchincloss lies in keeping within the vocabulary and perceptions and justifications of his despised Yuppie, who has an unexpected affinity for Walter Pater. This is not only a flawless and enjoyable book, but the most significant novel Mr Auchincloss has written in his distinguished career.

*Reparations* is at the inverse end of the social spectrum. Set in 1999 in London, Gordon Wardman postulates a reactionary and savage England, split between the rich and the poor, where the revolutionary leaders are those who suffered in Scargill's miners' strike, and now have their own martyr's memorial in a decayed pit town. The futurist lingo is not as extreme as in *The Clockwork Orange*; and government is more violent and less efficient than in *1984*; but Wardman's social divisions resemble the theories of Burgess and Orwell. "Theft is property," cries the teenage revolutionary heroine, turning Proudhon's dictum on its head; but otherwise the prose is short on humour and swift to shock.

Wardman's triumph is the creation of his old ideological soldier, Hank Gilbey, who retrieves Keir Hardie's lost assets and returns them to the rebelling workers' movement, after delivering many expletives, some explosives, and a few lethal bullets. Curiously enough, Gilbey is as amoral as any Yuppie in his war of survival in this terminal England, now a Fourth World country, where speculation and crime mingle on the frontier of drugs and leisure services.

The introduction to *Fortunata and Jacinta* compares its author, Galdós, to Dickens and Balzac and Dostoevsky, and suggests that he may be the most profound of them all, certainly in his portrayal of women. The society he analyses is that of Madrid in the 1870s, a period of Royalist and Republican coup and counter-coup. This volume runs to 800 large pages, and is one of Galdós's 100 works of fiction, mainly grouped in two great cycles of novels, the *Episodios Nacionales* and the *Novelas Españoles Contemporáneas*. It suggests a writer of prodigious powers and waste of words, as economical as an earthquake.

Fortunata herself erupts into the novel, sucking an egg, from nowhere, while a whole short novel has been used to introduce Jacinta's dull husband, Juanito Santa Cruz. Fortunata is a mercurial creation, who behaves like a devil according to *bourgeois* and ecclesiastical morality, but dies saying she is an angel — and is accepted as one. Galdós's veracity and range are extraordinary; but he does not bear comparison with the other great Victorian novelists. He is more like a verbose Trollope without the sense of humour. The Spaniards were probably right when they rebelled from his being granted the Nobel Prize.

The opening of *The Fifth Generation* is horrific. It deals with those Jewish children kept in German households so that their skin could be made into choice lampshades. One of them survives the war and is taken to grow up in England, only to be told by a neo-Nazi group that he is Hitler's son. He goes to Germany in search of his true identity. It turns out that he may or may not be Hitler's son, and that the pro-Nazi group may or may not be Israeli Nazi-hunters, trying to use him to track down Hitler and Eichmann in South America. The young man becomes so bewildered about his roots that he is taken to a mental institution.

The labyrinthine plot with double and false identities gives Karen Gershon infinite opportunity to speculate on the guilt of the Germans and the horror of the holocaust. But the complications of the story overwhelm the wise reflections on the sins of the fathers being visited on the children for generations. This novel would have been better written as social and political philosophy.

# Comradely cold comforts of a puritan egalitarianism

**Woodrow Wyatt**

CHOOSE FREEDOM
The Future for Democratic Socialism
**By Roy Hattersley**
*Michael Joseph, £12.95*

**Roy Hattersley is a decent fellow who combines a healthy desire for power with a troubled conscience. All right, he likes a good lunch and other pleasures of the flesh. That does not make him insincere, but puts him in a better position than a hair-shirted aesthete to understand what the generality would like if they could get it. Here he tries to persuade us that this is what he offers.**

**There is nothing about defence (though that would seem a prerequisite for anyone obeying the injunction in the title), because Mr Hattersley is too honest to defend Labour's defence policy, knowing it would put our freedom at peril. He follows his mentor, Tony Crosland, in dismissing any inconvenient issue as irrelevant. He follows him, too, in the proposition "that until we are truly, equal, we will not be truly free."**

**Mr Hattersley condemns old-style nationalization. He is against the powerful Marxist and Militant elements in his own party, aware that their longing to direct the details of our lives is inimical to the freedom of the individual. That last refuge of those in a socialist party who do not want real socialism is egalitarianism. Mr Hattesley does not suggest that everyone, after taxation, should have exactly the same income; but none are to have more than is good for them.**

**Hugh Gaitskell suffered from this puritanism, as did Tony Crosland. When I sometimes asked the latter what was the most to be allowed, it always came out somewhere around his own current disposable income, which he thought enough for anyone. It would not be enough for Sir Ralph Halpern. I suspect that Mr Hattersley also judges the ultimate socially acceptable top income to be about his. Not bad: but putting the clamps on there, or a bit lower to avoid charges of hypocrisy, would be savage.**

**He denies any incentive value in the ambition to make a lot of money, thereby increasing the nation's wealth and raising living standards all the way down. Egalitarians treat a nation's wealth as though either it were static, or automatically rose without the need for stimulus to high flyers. He makes the untenable claim that the gap between rich and poor is as great as it was a century ago. Clearly Mr Hattersley doesn't shop in Marks & Spencer and Sainsbury's, or ignores what he sees.**

**He is scornful of the trickle-down effect to the rest of the population of top earners not punitively taxed. He has no explanation why the standard of living is much higher in the United States, West Germany, Japan, and France, and now is above ours even in Italy. None of these countries has his egalitarian tax approach. He might have drawn some lessons helpful to his case from Sweden, but does not.**

**Mr Hattersley deplores our class divisions. So do I. It is mysterious why the British like them so much: perhaps they feel it is always possible to rise socially, but in the meanwhile there are plenty of others to look down on. Tony Crosland in *The Future of Socialism* advocated opening the public schools to all on merit. When he was writing this passage he accepted some of my thinking. But here Mr Hattersley abandons his mentor, and despairingly demands compulsory state-provided education for all. Oh dear, you will never get rid of class distinctions that way in this curious country of ours. Eton and other public schools would flourish mightily in the Irish Republic.**

**Mr Hattersley acknowledges that the Labour Party has, for the time being, surprisingly lost the battle of ideas. His intentions are good, and his advocacy of them is well written and well researched. But I fear that his egalitarianism will seem to a decisive number not an increase of their individual freedom but a curtailment. Even the unemployed live better than the Saxon Kings, who in their day thought themselves rich.**

# Death on the loony Left

**CRIME**

**Marcel Berlins**

ALL GOOD MEN
**By Janet Daley**
*Chatto & Windus, £9.95*

When in doubt, the Literary Editor instructs, review a first novel. Daley's is about homicide among London's loony Labour left in the lead-up to a safe-seat selection for Parliament. Militants, moderates, and mistresses — all have motives, and Scotland Yard duly obliges. An entertaining and well-written debut, even if Daley seems less interested in her mystery than in describing the loonies' excesses: which she does with equal dashes of perceptive humour and tiresome exaggeration.

- **Child's Play**, by Reginald Hill (*Collins, £8.95*). No other crime writer managers so successfully and consistently to marry all the virtues of the traditional mystery with completely modern characters. Dalziel and Pascoe, among the most endearing copper couples around, investigate an eccentric will, an heir returned from the grave, sundry corpses, and the plight of a homosexual policeman.

- **Spider Webs**, by Margaret Millar (*Gollancz, £9.95*). Old-fashioned courtroom melodrama, crafted with unwaning skill by one of America's most reliable pros. Trial of unlikeable black yachtsman for killing respectable white woman at sea, interspersed with snatches from the lives of the court personnel. Superior forensic tension, with verdict in doubt to the last.

- **Lestrade and the Hallowed House**, by M.J. Trow (*Macmillan, £8.95*). Even the chapter-headings are Sherlockian parodies, as Inspector Sholto Lestrade gets his retrospective own back on the Great Detective. A series of bizarre murders (one of them by cyanide gas in a ping-pong ball), the kidnapping of the new King of England, a cast that includes Sherlock's cleverer brother Mycroft, Rudyard Kipling, and a pair of coppers called Dickens and Jones, create an irresistible mix of over-the-top pun and villainy.

- **The Ritual Bath**, by Faye Kellerman (*Collins, £8.95*). Rape and murder in ultra-religious Jewish teaching community, with investigating Los Angeles cop falling for college widow. Far more than you want to know about the customs of fanatical Judaism: but some sparky writing from a first novelist.

# The cliquish Muse in a mortarboard

**POETRY**

**Andrei Navrozov**

THE FABER BOOK OF CONTEMPORARY AMERICAN POETRY
**Edited by Helen Vendler**
*Faber, £9.95*

In her introduction to this anthology, Helen Vendler dwells on the contrast between British and American poetry, reminding us that her homeland was an enormous wilderness only recently settled, educationally and ethnically diverse, with a poetry that was bound to be diffuse, heterogeneous. This, of course, is a truism.

According to the US Census, in the sample year 1900 12 million (or roughly 16 per cent) of a total population of 76.3 million were "foreign-born". One may wonder whether this admixture made that much of a difference in a country whose culture was dominated by a native élite. But let us assume that such a measure of cultural diversity is significant.

Of a total of 23 living poets anthologized by Miss Vendler, 17 (or roughly 74 per cent) are professors at American colleges and universities. May not one assume that this measure of cultural uniformity is just as significant? In fact, is it not astonishing that an editor so visibly preoccupied with "diversity" should be so blatantly cliquish in her choices? Whatever America is or may have been, *The Faber Book of Contemporary American Poetry*, is about as "diffuse" as an IQ test, and as "heterogeneous" as a KKK picnic.

The history of self-serving misidentification of poetic practice with academic routine in the US began with the publication in 1938 of *Understanding Poetry* by Cleanth Brooks and Robert Penn Warren (still in print after four editions), although Louis Untermeyer's *Modern American Poetry* (now in its seventh edition) had flirted with the notion as early as 1919. Adopted as standard texts by US colleges and universities, these books shaped the American intellectual's perception of poetry as a subject of academic analysis for generations.

Emily Dickinson Rules, OK?

When Untermeyer's anthology first appeared, a bitter Basil Bunting spoke prophetically of the coming of "the age of poetry for commentators." More recently, the academic canon was expanded and updated when Donald Allen's *New American Poetry 1945-1960*, currently a common university text, was published in 1960. Thus Miss Vendler's anthology is but the last of many steps towards an Ivy League orthodoxy of poetic expression and critical discussion in what Peter Quartermain has called "the history of the politics of poetry" in America. This latest endeavour ought to have been entitled *The Conformist's Book of Contemporary Academic Verse*, although, from the commercial point of view, *How To Get Tenure: The New American Poet's Guide* might have been rather more successful. Accordingly, Miss Vendler's "Introduction: Contemporary American Poetry" contains every critical platitude an aspiring academic poet needs to win the approval of his peers.

Consider "poets who are women". In the old days, Miss Vendler laments, their poetry "was limited both in subject (love, God, children, death) and in expression." But today, she exults: "Art, race relations, cultural mythology, metaphysics are now available subjects for any younger woman." The tone of this juxtaposition reminds one of Soviet guides conducting tours of the Tolstoy estate at Yasnbaya Polyana, near Tula, who explain to visitors that while in the old days there was but one writer, Count Tolstoy, today there are hundreds of writers in the Tula region.

But never mind the chatter about "available subjects" (does Miss Vendler really believe that, as a poet, Rita Dove is more free to discuss anything, including "art", in 1980 than Emily Dickinson was in 1807?). The unforgivable thing is Miss Vendler's deliberate exclusion of women whose achievement is at least as great as, say, that of Elizabeth Bishop (d. 1979) — Djuna Bernes (d. 1982); Babette Deutsch (d. 1982); or Laura Riding, for instance — yet who are outside the academic poet's purview. As for the men, the unforgivable omission is Anthony Hecht — in my opinion the only big name of contemporary American poetry bound to endure — although the absence of Richard Eberhart is at least as puzzling. And — if diversity is so important — where is Joseph Brodsky?

"The poets included here", Miss Vendler warns, write "from [sic] a Freudian culture, one in which a vaguely Freudian model of the soul has replaced an older Christianized Hellenic model." A modern-day car salesman would be more subtle. "This Buick Skylark is not for everyone", he would purr. By contrast, Miss Vendler, with the combined cultural power of America's academic establishment behind her, pitches Freud the old Detroit way: "The model of the soul you can't afford to miss."

In reality, of course, one can be just as pedestrian describing a sunset one sees as a sunset one dreams about. But unlike its quaintly old-fashioned predecessors, Miss Vendler's model of the soul exhibits creative sterility instead of concealing it under the "Hellenic" hood. There can be little doubt that this anthology, published in America as *The Harvard Book of Contemporary American Poetry*, is destined to go down in the history of manufactured ideas as the Edsel of our generation.

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# THE TIMES DIARY

## Throwing the Book

Church of England clergy considering resignation if plans to ordain women are pushed through (PHS, February 26) should reconsider fast. I understand that a confidential Synod report to be presented at the meeting of the House of Bishops next week recommends that any who give up their livings over the issue would do just that — without compensation. Though this tough, on-your-bike approach is expected to be welcomed by a majority of the House, it will be vigorously opposed by lay traditionalists. Peter Bruinvels, Tory MP and General Synod member, told me yesterday: "I would fight this unprincipled and untheological move with the utmost vigour." And he would not be alone, he added ominously.

## On the Eire

Rhonda Paisley, daughter of the Reverend Ian, is about to make her debut as a television chat show hostess — presenting an edition of RTE's successful *Saturday Live* from Dublin. The show's producer, Paul Cusack — elder son of actor Cyril — tells me he invited her because "she represents a strand of thought which is part of Irish life". Even more controversial is a tentative plan to include Paisley himself as one of his daughter's guests. Cusack's in tray is already overflowing with complaints from angry Nationalists and security for her appearance will be tight.

**● Meanwhile, another famous sibling, Sean Haughey — son of Charles — is making waves. Fianna Fail's national executive has imposed him as candidate for a Dublin seat — despite a 56-3 vote against by the local party.**

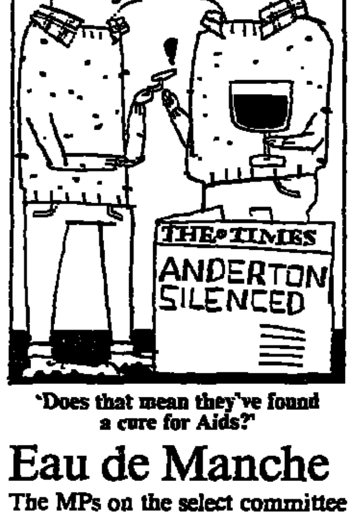
## Doing better

Alec Howe, CND press officer and son of the Foreign Secretary, has co-authored *School Report*, a collection of the school reports of the rich and famous, to be published by Weidenfeld this spring. Among those who have submitted their teachers' assessments, apart from Sir Geoffrey himself, is Norman Tebbit (wonder how Alec got that one). Profits will go not to CND but to the hospitals' Radio Lollipop — one broadcasting outfit yet to incur Tebbit's wrath.

## Tarzan's launch

Michael Heseltine was never quite the Winslow Boy but he did make a court debut at the tender age of eleven. His unofficial biographer, Tory MP Julian Critchley, tells me Heseltine was called as a key witness in an unseemly fuss between Broughton and Brockhurst prep schools over their joint occupation of Broughton Hall during the war. In an incident to become celebrated — albeit in a mutant version — in the film *The Happiest Days of Our Lives*, the two headmasters came to blows and writs were served. Three lawsuits later, young Heseltine, a pupil at Broughton, was called into court and saved the day for his school.

BARRY FANTONI



'Does that mean they've found a cure for Aids?'

## Eau de Manche

The MPs on the select committee which finally finished consideration of the Channel Tunnel Bill late last week were, despite opposing views, a good-natured lot. On the final morning Tory MP Jonathan Aitken, one of the project's most vigorous critics, alluded to a French proverb: "It's a sad woman who has to buy her own perfume". The reference was not lost on David Mitchell, the transport minister in charge of the bill. He immediately sent his private secretary to buy a bottle of perfume for Betty Boothroyd, the Labour MP who had so patiently chaired the committee for the past two months. When the committee rose for the last time that lunchtime, he presented it with the words: "Hope it's not Channel No 5."

**● Roger Houghton publishes a book this autumn that should be a must for the cast of *Howard's Way*. It's called *Between The Sheets* and it's a survival guide to sailing.**

## Physician...

Sidelight on an outspoken interview with the new chairman of the Design Council, Simon Hornby, in next month's *Vogue*: interviewer Lord Snowdon asked him, "What do you intend to do about the Council's unreadable, unfashionable and out-of-touch magazine, *Design*?". *Design* boasts on its masthead an honorary adviser — Lord Snowdon.

**PHS**

# Is Gorbachov opening the flood gates?

### by Robert Service

Calls for Communist Party reform in the Soviet Union have recurred periodically since the 1917 revolution. Mikhail Gorbachov is only the latest in a series of leaders who have seen the absence of elective practices inside his party as a prime cause of malaise, political, economic and cultural.

His speech to the Central Committee on Tuesday emphasizes a need to introduce the elective principle to party office. Similar calls were made by all oppositionists in the party in the 1920s and '30s who fell foul of the leadership. The elective principle has been enshrined in all party statutes since 1917. Theoretically, all party offices have been elective for the past 70 years. The reality has usually been otherwise.

In advising the Central Committee to respect the elective principle, Gorbachov invokes the authority of Lenin. Yet the decline of democratic procedures in the party was in fact presided over by Lenin himself.

As Gorbachov said in his speech, the momentum of reform ran into trouble in the years of Brezhnev's ascendancy after Khrushchev's removal in 1964. Officials grew lazier; discussions, particularly at the lower levels of the party, became more perfunctory. It became hard for officials to lose their posts even if criminal misdemeanours were involved. A principal theme in Gorbachov's 130-page speech is the necessity to reinvigorate the party by going back to the more open politics of earlier years. But he wants to go further even than Khrushchev dared or wanted: Khrushchev never seriously campaigned for electivity.

Why does Gorbachov consider these changes necessary? He argues that the party has no choice but to reform itself. Otherwise there will only be "an intensification of crisis phenomena." The link between party officialdom and the rest of the population, he says, has to be reconstructed. Above all, the party has to set its own house in order. Gorbachov's professed aim is to foster renewed trust between rulers and ruled. He claims that the elective practices will produce a more sensitive tuning of official policies, better leadership and greater efficiency.

Local political cliques will, he affirms, be broken up. Time serving officials, toadies (as they are still described), careerists: all will become creatures of the past. But he is out only to reform, not to revolutionize, the system. "Democratic centralism", as Soviet officials like to style their system, will not be abandoned.

Nobody knows better than he that, if he is to succeed, he must offer such reassurances to his fellow party officials. But it is a moot point whether his chances of total success are great. A look back to Khrushchev is instructive. By giving greater authority to large central party bodies like the Central Committee and by encouraging lower party officials as well to enter party debates, Khrushchev assumed that the resultant policies would be to his liking. Frequently they were not. In the end, the Central Committee ratified his ousting.

The same could happen, eventually, to Gorbachov. At the moment he is leading from the front. By implication he is willing to withstand open criticism himself. He notes, rather casually, that the Politburo contends that "further democratization should also apply to the formation of the central leading party bodies."

No doubt such a process would help in eliminating figures like Dinamukhmed Kunaev, who was dropped from the Politburo yesterday; but it could equally well lead to the dropping of Gorbachov himself if his colleagues begin to resent him or if his other reforms, in society and in the economy, *do* not yield the immediate improvements he promises. Gorbachov wants multi-candidate elections to party office. One day he may find a rival put up against himself for the general secretaryship of the party. It is doubtful, in addition, that local political cliques will be permanently crushed by the inception of multi-candidate ballots for party office; more likely there will be a proliferation of smaller, competing cliques.

In general, the phrasing of Gorbachov's speech is resonant with words and sentences used in the heady days of de-Stalinisation in the mid-1950s. Gorbachov, like Khrushchev, seems to be "a believer" as well as a pragmatist. His speech exudes the feeling that it is the practices of officialdom and not the underlying nature of the Soviet political system which is causing the "crisis phenomena".

These are exciting times. We do not yet know whether Gorbachov's proposals will be implemented when the members of the Central Committee return to their various jobs in Moscow and the outlying regions. One thing, however, can be said with confidence. It is improbable that all the citizens of the USSR, if given an opportunity to participate more actively in public life (even on the limited scale approved by Gorbachov), will always agree with Gorbachov's line of the day. At that point he will have to choose whether to democratize further or to retreat into the old authoritarian modes of political life that at present he ridicules and condemns.

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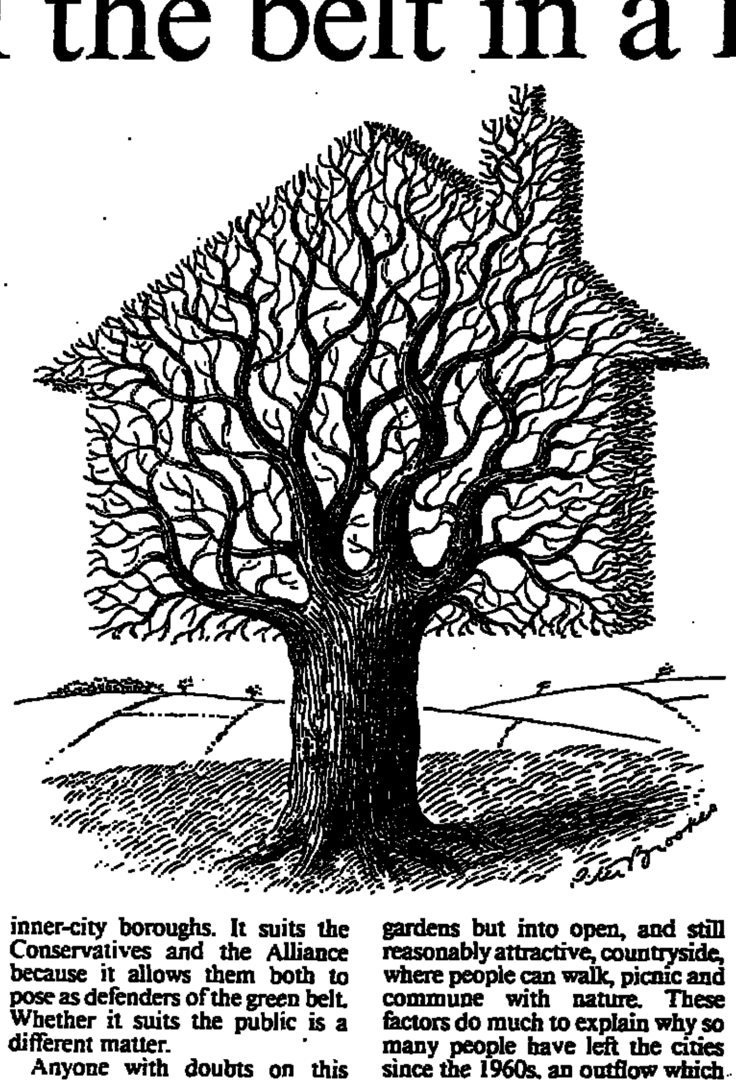
*The author is reader in Soviet history and politics at the School of Slavonic and East European Studies, University of London.*

### David Nicholson-Lord urges more country houses — not new city slums

# Pull the belt in a little



The European Year of the Environment, less than a month old and already looking long in the tooth, could yet be rescued from oblivion. Forget the old chestnuts like acid rain, chemical pollution and nuclear power. The forthcoming debate over land use, dear to the heart of anyone with a stake in a green and pleasant England, is already beginning to crackle with heresies.

Consider, first, the EEC food mountains and the issue of surplus farmland, millions of acres of it. Once this might have been considered good fortune (not least by house builders and their potential customers). Now it produces furrowed brows and unconvincing solutions. Will another wisdom prevail?

Consider, next, the Prince of Wales's speech in October in which he spoke up for the countryside against new building, and in so doing not only got some of his facts badly wrong but aligned himself with the privileged ranks of the green-belters — an odd position for a radical prince.

Consider, finally, the stifling political consensus which advocates regenerating cities by building immediately on vacant urban land. In a little-noticed speech in mid-December, Jeff Rooker, Labour's housing spokesman, broke that mould by advocating more green space in cities in exchange for more houses on green fields.

But if Labour is toying with heterodoxies, the government is intensifying its assault on derelict and vacant urban land, with the express intention of redeveloping it for shops, industry and housing. If Labour takes up the Rooker line and the Tories remain committed to filling emptying cities with more bricks and mortar, the ingredients are present for a challenging and long-overdue public debate on possibilities which have so far been mooted only by the professionals.

Chief among these is that houses, lots of them, should be built on farmland, and that proper and permanent urban regeneration may mean something very different from keeping cities more or less the way they are. The principal myth to be exploded is that Britain's housing needs can be met by building on empty land. The persistence of this belief in the face of so much evidence to the contrary can be explained only by a degree of electoral disingenuousness. Rooker notwithstanding, new urban housing too often suits Labour because it ensures a ready supply of captive voters for rotten inner-city boroughs. It suits the Conservatives and the Alliance because it allows them both to pose as defenders of the green belt. Whether it suits the public is a different matter.

Anyone with doubts on this would do well to ignore the prestige projects frequently paraded as exemplars of urban regeneration — Albert Dock in Liverpool, for example, or London wharves prettified under the aegis of the Docklands Development Corporation — and look instead at the lower-cost schemes.

Many, undoubtedly, are an improvement on what went before: in the case of tower-blocks, they could scarcely be otherwise. Many, too, fulfil the widespread preference for homes with gardens. Most of them, however, have one thing in common. They are poky. They are thus, almost certainly, the slums of the future.

Houses built in Britain in the past 40 years are smaller than those built pre-war. This is the result largely of restrictive planning policies and sits uncomfortably with the demand for more personal and living space born of greater affluence. Pound for pound, however, there is generally more space outside cities — space which translates not only into more or larger rooms and bigger gardens but into open, and still reasonably attractive, countryside, where people can walk, picnic and commune with nature. These factors do much to explain why so many people have left the cities since the 1960s, an outflow which is a major cause of the inner city's spiral of decline.

Cities, of course, have been subject to decentralization more or less since they were invented. There is much evidence to suggest that, whatever the arguments about economies of scale, people do not like them when they get too big and cramped and have gone on living in them largely through economic necessity. The crucial feature about the present bout of urban depopulation is that the jobs are going too — out into the small towns. Against such a background, to build houses for people where there will be relatively few jobs seems, at the very least, misguided.

Nor can it offer a solution to national housing need. Estimates vary on the number of new houses needed annually over the next decade or so, but in 1984 the Housing Research Foundation put the figure minimally at 200,000 and said that no more than 20 per cent could be provided in larger towns and cities: conclusions broadly in line with other studies. The bulk, therefore, will have to be small-town, rural and suburban.

Pressures and misconceptions on these points have already led a Conservative cabinet to abandon its free-market philosophy in housing; three years ago Patrick Jenkin, then Environment Secretary, spoke challengingly of relaxing the green belt in favour of letting houses be built where people wanted to live. The wrath from the shires was instantaneous: the government's climbdown only slightly less so.

The green belt was once a subtle device for preventing built-up areas conjoining and, equally important, for giving city dwellers a taste of open space and countryside. For the man usually credited with its invention, Ebenezer Howard, the latter aim was paramount. In the half century or so since it was introduced into mainstream planning, these ideals have been overlain with cruder calculations, as well-heeled green-belters have come to appreciate its value in maintaining their amenity and property prices. In the process, the lattice-work of green space which Howard envisaged for his garden cities has become the contemporary equivalent of an Iron Age earthwork, many miles across, thrown up against a grubby race of intruders from the cities.

That this was ever allowed to happen, to the point where the green belt is treated, in theory at least (the distinction is important), as morally sacred terrain, can be traced to the panic which seized planners and conservationists at the uncontrolled ribbon development of the inter-war years and the prospect it threatened of vanishing farmland and countryside.

As we now know, those fears, exacerbated by the Second World War and the new emphasis this gave to national self-sufficiency in food, were largely groundless.

Those, like Prince Charles, who wish to contribute to the debate should read *Land Use and Living Space*, by the late Professor Robin Best. Urban regeneration, he wrote, must involve a fundamental and imaginative effort to give city dwellers more space and beauty, but we must all recognize that the future, for many, lies in the countryside. The signs are that in 1987 this intellectual Rubicon may at long last be crossed. It would be a marvellous memorial for European Environment Year.

*David Nicholson-Lord's* The Greening of the Cities *is published this year by Routledge and Kegan Paul.*

# Not enough to halt the don drain

Lecturers in senior common rooms up and down the country are reputedly spending much of their time these days talking about the three Rs, a development which ought to please the Education Secretary since he has repeatedly said that he feels the basics are being overlooked in many of our centres of learning.

The bad news for Kenneth Baker, however, is that these particular three Rs stand for poor levels of remuneration, recruitment and retention; a point that Diana Warwick, general secretary of the Association of University Teachers, probably wasted little time in making to Baker at a private meeting last week.

Their encounter was billed as an attempt to avert disruption by lecturers, who are being urged by the AUT to refuse to mark degree examination papers this summer unless the government revealed its hand on a pay settlement.

Now the figures are public. The association wanted a 24 per cent increase over two years. Baker, they say, is offering 10 per cent over three years.

Baker has conceded that lecturers are underpaid and that they deserve more money, but after much dragging of feet the offer he made has left the leaders of the AUT feeling that it was hardly worth the wait. Lecturers and other academic-related staff have had no pay increase since April 1985. Moreover, university lecturers are clearly piqued that the general focus of government and media attention has drifted away from the higher education sector since Baker succeeded Sir Keith Joseph in May. Clearly he has had his hands full over the teachers' pay dispute, launching city technology colleges and charting the course for a national schools curriculum.

In truth, there is more than a hint of *déjà vu* about the dons' current frustrations. In 1974, the Houghton Report recommended substantial pay increases for primary and secondary school teachers: lecturers, on the other hand, felt they had been less generously treated, which led to a souring of relations between universities and government.

And so it is now. Teachers are about to get a relatively handsome pay increase while lecturers still have to wait for precise details of theirs. If the government remains true to its plans, a good honours graduate will soon start his teaching career on £8,500 with the possibility of a £17,500 maximum. The lecturers' salary scales are currently still those for April 1985, ranging from £8,020 to £15,700.

Yet although dons may be a trifle envious of the £608 million figure made available for teachers in primary and secondary schools, they must look on less covetously at the price the teaching unions have had to pay for it, namely the threat of losing negotiating rights and the imposition of a contract regulating their conditions of work.

At the centre of this government's philosophy is a simple equation: more money for a rigid definition of duties, and the evidence suggests that dons show markedly more interest in the former than the latter.

That morale is low is indisputable. Reports of academic desertions, either for industry or richer pickings across the Atlantic, are once again in vogue: those soldiering on hope this brain drain will persuade the government to be more generous.

But if the dons are to extract more money from the Treasury, they willl have to make concessions. Both Baker and George Walden, the minister with special responsibility for higher education, have declared that the system of tenured appointments must be phased out. Vice-chancellors, at last, seem to be moving in this direction but diehards among lecturers still maintain that it represents a threat to academic freedom. Nearer to the truth is that it hinders promotion prospects and is a real cause of frustrated ambition among other members of the profession.

University and polytechnic lecturers should perhaps emulate the teachers' unions which, after years of opposition, have consented to exploring appraisal schemes for assessing teaching performance.

A small number of vice-chancellors have begun work on devising appraisal apparatus, but the AUT has done no more than say it is prepared to talk about it.

There are genuine opportunities now to redefine duties and responsibilities and to improve teaching standards. They should not be missed. But they are unlikely to be taken up with enthusiasm unless Baker extends a little of his pre-election cash windfall in the direction of the disgruntled dons.

If he doesn't, he may find that there will be increasingly fewer lecturers in Britain's 44 universities to carry on their senior common room exchanges about the overriding importance of paying attention to the three Rs.

**Mark Dowd**

### Matthew Parris

# Take care — and be like him

"Health", said the man who had come to lobby me, "is the most precious thing we possess. You cannot put a price on it. You cannot weigh it against other benefits, or say it is worth so much and no more. You cannot . . ." He paused to light a cigarette, ". . . you cannot keep from the sick what they need to make them well, because of *money*. It's heartless. It's . . . *immoral*. It's . . ." Words failed him. His eyes bulged with indignation and he inhaled with concentrated fury. "Don't you politicians care? Have you no *conscience*?"

I said nothing. Seven years in Parliament had taught me that no purpose is served by arguing with constituents. A bad argument irritates, a telling argument wounds. Better not to argue.

So I didn't mention the cigarettes. I didn't ask how *he* priced this priceless asset, his health. I didn't suggest that if the NHS had a duty to him, he might have some duty to the NHS, or its other patients, or his own lungs. I just sat, smiled wanly, heard (for a second time) that I had no conscience, and promised to write to the Minister.

It is true that I felt insulted. Insulted to be accused of having no conscience; and insulted to be thought worthy of nothing better than such inadequate reasoning. But I kept it to myself.

And it is only quite recently that I have come to recognize that the mistake was probably my own. Some inkling of the source of my error came while I was eating a Lyons Individual Fruit Pie in a station buffet. Somebody's toddler — a cheeky little tyke who had just trodden on his own biscuit — looked up at me first hopefully, then reproachfully, then indignantly, as I ate every crumb — rightly, of course, for not only was it Individually mine but children must not accept fruit pies from strangers. But there was no escaping the accusation in the child's eyes, and I thought: "Where have I seen that look before?" — and remembered the constituent who had so angered me.

"Why," I asked myself, "do I feel no anger towards the child?" Because he was a child, naturally. He could not help it. He could not be blamed for the poor stewardship of his own biscuit; nor expected to forage for himself. His failure of concern for others did not disqualify him from deserving *their* concern. There was no shared conscience between us. No symmetry of obligation. We belonged, the toddler and I, to different moral castes. Conscience, in the child, amounted to a lively expectation of what it was due. But, in the adult, it must extend to a keen recognition of the extra obligations that the gap between adult and child imposes.

And so it might have been between me and my constituent, if — and only if — it was assumed that he was morally infantile. That assumption, on my part, would have entirely drawn the sting from our confrontation. It would have invested me with the status of a sort of "Care-ocrat"; a member of the Care-ocracy in a Care-archy. My job to care, his to be cared about. It could have been a Tory Carearchy or a socialist one, for both can exist. They would differ in many ways but not in this: that Those Who Care govern Those Who Are Cared About.

"Conscience", as politicians and the media increasingly use that term, accepts the divide, and asks only how best we can "help" those on the other side of it. The fact that the bonds of moral obligation are loosening, and citizens can place fewer demands upon one another, only intensifies their sense of what is due from the state, and the Care-ocrats' sense of obligation to them. It is really just the old colonial mentality, never far beneath the surface of British politics, in different clothes.

I could have gone down that road with my constituent. But it would have meant a great defeat for me. For I wanted to see him as an equal. I wanted him to be a fellow citizen with me, heirs, alike, to the same moral conscience, making the same demands upon both of us equally.

I know, you see, what that moral conscience would say to *me*. It would say: "Give up smoking. Shoulder your own responsibilities to others, or stop whining about their responsibilities to you." To see him as my moral equal would be to believe that the same demands applied to him. Far better, then, (I am sure you will agree) to bite my lip.

And most MPs do. If, though, I were to single out what distinguishes Norman Tebbit from almost all his parliamentary colleagues, it is that he speaks and reasons as if that moral divide did not exist. He does not make moral allowances for people (except, I have noticed, for youth and ignorance). He applies to all the same harsh standards he would apply to himself. It makes him the very opposite of a typical Tory — it was they, after all, who invented the paternalist conscience. It makes him a puritan.

Now it may be that such an attitude causes him to be unsympathetic; and you may call it uncaring. It may be that it misses many keys to motivating his countrymen. It may be blind to the spirit of the age and it may be an error of political judgement. I offer no opinion. But it is not — most emphatically not — a failure of conscience.

*The author is presenter of LWT's* Weekend World.

### Henry Stanhope

# Four score and No 10

Much has been written of the late Lord Stockton's remarkable achievement in living to the age of 92. In fact he was merely running true to form. Our prime ministers are surprisingly enduring.

One might have thought that an accumulation of stress would have consigned most to an early grave. They spend the first part of their careers fighting to enter Parliament, the second struggling to stay there and the third trying to run the NHS, the nuclear deterrent or something equally preposterous. Then, at a time when any sensible person would be searching for his (or her) slippers, they take on the biggest job of all. Politics at this level is like piloting a jumbo jet, with the hardest test at the end, when one is jet-lagged.

Yet Britain's other prime ministers since the Second World War have included Clement Attlee (84), Winston Churchill (90) and Anthony Eden (80), while Lord Home remains a sprightly 83. Among the others this century only Andrew Bonar Law (65) failed to reach his three-score-years-and-ten — although Ramsay MacDonald and Neville Chamberlain (both 71) only just made it. Among the others, Balfour and Lloyd George were both 82, Baldwin 80, Asquith 76 and Campbell Bannerman 72.

On the whole they lasted longer than their aides. Attlee outlived most senior members of his Cabinet — the late Emmanuel Shinwell being the most obvious exception. So did Eden and Macmillan, even though both retired through ill health.

In the 19th century Gladstone lived until 89 despite (or because of) being prime minister four times; Lord John Russell reached 86, Rosebery 82 and Palmerston 81, while Wellington did not meet his own Waterloo until the age of 83. Disraeli got to 77 and Aberdeen 76 — in spite of the Crimean War. In contrast, Melbourne died at 69, Liverpool 58 and Pitt the Younger at a mere 47, but the life span then was significantly shorter than today.

One obvious explanation for the general longevity is that those who become prime minister are by nature great survivors. Trussed with red tape; weighted down by old copies of *Hansard* and tossed into the Thames from the roof of the Palace of Westminster, the average inhabitant of No 10 would still struggle free in time for the next division bell. Even if he were not born with it, long experience in Parliament equips him (or for that matter her) with the self-preservation instincts of a feral cat. No one who has so long survived his own front bench, let alone the other, is likely to lay himself quietly down before the great reaper.

Another possible reason is that the very act of winning through acts like a tonic on the nervous system. It's the victor, not the vanquished, whether huntsman or fox, who at the end of the chase is able to carry on . . . and on . . . and on.

But the explanation which I prefer is that the job of prime minister is considerably less onerous than it sounds. Harold Macmillan acknowledged this himself while interviewing Ludovic Kennedy several years ago when he said that his time in Downing Street was the easiest he had ever had in government. He said it with the confident air of one who knew that he would never be believed. But perhaps he was speaking the truth. With no boxes to open, no ministry to run and the right to hire and fire one's dangerous colleagues, a premier has a fairly pleasant life — by the standards of the average politician, or paint salesman. He doesn't even have to travel to the office.

To be fair, past premiers have tried to make the best use of their idle hours. Disraeli for instance wrote novels, while Macmillan read them (though not necessarily Disraeli's). Gladstone went around saving young ladies from sin, while Lloyd George used to save them for himself. Asquith relieved the tedium of Cabinet meetings by writing love letters to Venetia Stanley — as if to prove the effortless superiority of the Balliol man. James Callaghan was a gentleman farmer, Edward Heath a gentleman sailor, Winston Churchill a gentleman bricklayer and Lord Home a gentleman prime minister. Harold Wilson started assembling his memoirs before he even had any.

As for Mrs Thatcher, recent experience might suggest that as soon as the famous door is shut behind her, she switches on the television, if only to gather further material for the Conservative Campaign against Kate Adey (Cockade).

This is not to complain. Our prime ministers' refusal to go gently into that good night ensures that we always have four or five old ones around, as one likes to have the odd bottle of *premier cru* claret in the cellar. It is a reassuring national characteristic.

THE TIMES

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# ON THE BATTLE GROUND

More than a hundred banners could be seen amongst the ten thousand demonstrators whose march to Wapping last Saturday night ended in the worst mob violence since the miners's strike. Half-a-dozen bore the titles of the News International newspapers and may reasonably be supposed to have been borne by striking employees of the company. About twenty belonged to print unions. About thirty to other unions.

By the time the night was over more than one hundred and fifty policemen had been injured by darts, paving stones, spears, bottles and ball bearings. And Labour's rush to disassociate itself from the blood in Wapping's streets was swift and, we trust, sincere.

More detailed reports have now been gathered of the colours that flew over the battlefield on Saturday. There were two flags whose slogans suggest that they were from the official British Communist party. But they should perhaps be placed on the moderate wing of the secret Wapping army.

Behind them, in various guises, were at least eleven banners belonging to the Workers Revolutionary Party. This ultra-left group normally despises the proponents of other paths to socialism. It has little time for anything so feeble as CND; it did little even to advance the cause of Arthur Scargill. But, on the evidence of the flag-poles, WRP factions were at Wapping in force.

The WRP's idea of a good debate is to argue whether Britain is so close to revolution that every comrade must work night and day to push it over the brink tomorrow, or whether we live merely in revolutionary times in which comrades can relax a little and push it over in a year or two. The two sides to this controversy (their passions fuelled by alleged sexual irregularities amongst the ranks) divided some years ago into the WRP which publishes the *Newsline* newspaper and the WRP which publishes the *Worker's Press*.

These groups now reserve for each other the hatred which previously they had felt towards the rest of the left. But they were both represented on Saturday night. So too were the WRP Young Socialists with their characteristic slogans to "Arm the African Workers" and "Smash the YTS"; so too the so-called International Communists, another WRP splinter group. Besides these even the banners of the official Labour Party Young Socialists (mereadherents to the Militant Tendency) or the *New Worker* group (mere pro-Moscow Stalinists) may pale.

The Metropolitan Police on Saturday night were facing enemies not of News International but of themselves. They faced those whose very creed is violence, who are contemptuous of the law, whose purpose is to provoke the forces of order into violent retaliation.

The trade union movement has a grievance over the manning of the Wapping plant. The Labour Party suports that grievance and its expression in the traditional manner of a free society. This year that expression has gone well beyond the legal bounds of our society on many occasions.

That has not stopped Labour support. It has not stopped Labour MPs from speech-making while spears and darts fly at the police. But when a demonstration is proved to be a magnet for forces which are opposed to the police by their very nature, its supporters have a duty to look again. It may be the tiniest cancer but it cannot be deprived of its living cells too soon.

# A STRIKE AGAINST EFFICIENCY

The strike of British Telecom engineers has the potential to become an uncompromising set piece confrontation at the expense of the public in the mould, if not on the scale, of the miners' strike. But there is no good reason for this to happen and every reason for all involved to make sure that it does not.

There are important and familiar issues at stake: principally the need for BT to rid itself of the cost burden of restrictive practices and demarcation outdated by technical change – which its monopoly position has allowed it to pass on to the public. Yet BT management, at least, thought a conditional pay rise for 1986 was within a whisker of agreement after eight months of negotiation.

The indications are that neither side wished to provoke confrontation. Mr John Golding, the new general secretary of the National Communications Union, stepped back from an agreement. Instead, he demanded a pay rise without strings, evidently sensitive to the fears of his members over the effects of the flexibility demanded by BT, not least perhaps on their lucrative overtime payments. Yet Mr Golding was soon saying that his union had agreed to the principle and detail of flexible working and that the issue was how much BT was prepared to pay for these changes.

Nor did BT behave like a company spoiling for a fight. Otherwise, it would surely not have let it be known that it was prepared to offer higher bonus payments this year for changed working practices. Yet this it has subsequently done, raising the average pay rise to 7 per cent on its calculations.

The NCU, formerly the Post Office Engineering Union, evidently did not want the strike. In a previous moment of madness in 1983, it had emptied its coffers to pay for predictably futile industrial action against the privatization of BT. Instead it opted for a guerrilla campaign which BT, whose network maintenance depends on overtime, could not be expected to accept. Mr Golding has now painted himself further into a corner by demanding a 10 per cent pay rise without strings, when he must have known all along it neither would nor should be possibility.

Unless Mr Golding manages to extricate himself from this staged battle – and there are still plenty of available exits– both his members and the public must expect a tough time. There can surely be no retreat by BT from the basic proposition that pay rises must be paid for by productivity rather than by exploiting monopoly power. In a financial and commercial sense, BT may have moved from the public to the private sector. Its industrial relations, however, are still locked in the culture of the public sector, with a national monopoly and a national union dancing at the customer's expense.

BT is under some pressure from the competition of the infant Mercury and Vodaphone networks. It must also stick within the price constraints monitored by its regulator Oftel. These pressures will increase. BT can no longer pretend that different teams arriving in different vehicles are needed to handle maintenance, testing and installation that could be done by one man.

Moreover, the new generation of digital telephone exchanges, which are forecast to cover half its customers by 1990, should not require anything like the same maintenance. Yet the cost benefits cannot be realized if the rigid distinction between inside and outside maintenance work is retained. Rapid technical development and competition both demand much freer changes in working practices. BT is trying to put these under the control of the 30 district managers who run individual profit centres within the network.

A system in which each small change in work patterns has to run the gauntlet of national negotiations, rather than being the stuff of everyday management, has no more place than the Strowger electromagnetic exchanges which BT is now replacing. Change will come. It is up to Mr Golding and the NCU how much BT, its engineers and the public have to suffer in the process.

# MR REAGAN GOES TO WASHINGTON

When President Reagan delivered his State of the Union speech to Congress on Tuesday night, he had to achieve three aims in order to ensure that the last two years of his Presidency would not be spent in lame-duck paralysis. These were to establish that he was in good health, to put an end to the damaging erosion of his authority caused by the Iran-Contra scandal, and to revive his programme of domestic and foreign policies which the scandal has obstructed.

It was relatively easy for Mr Reagan to demonstrate that he was not the dithery and wool-gathering recluse depicted by Washington's rumour-mill. Born actor that he is, he gave a polished performance of a well-crafted speech. Some observers have noted ominously that his voice grew slightly hoarse about three-quarters of the way through the half-hour address. But he was so much fitter and livelier than the indecisive invalid painted by rumour that his supporters in Congress visibly recovered their confidence. Middle America, too, is likely to feel reassured.

Inevitably, the President faced a harder task in attempting to put Irangate behind him. He made two admissions yesterday: that freeing the American hostages was a major aim of the policy rather than incidental to the main purpose of re-establishing diplomatic relations with Iran, and that the policy "did not work."

These admissions were an almost direct response to public feelings. In the *New Republic* William Schneider recently summed up the evidence of opinion polls on Irangate thus:"Americans' judgement of Reagan's Iran policy is very simple: it didn't work.....Why doesn't the President just admit that and get on with the business of governing?"

He has now done exactly that. But will he be able to get on with governing? A qualified apology might have settled the Irangate controversy if it had been delivered on Day One. It is less certain to do so today. First reaction to it from the press was the familiar one that vital questions remain to be answered. And some Democrats nervously hope that Irangate can be spun out by congressional inquiries into another Water-gate.

Yet there are marked differences. Watergate produced fresh scandals daily; the essential truth of Irangate is already known and only details remain obscure. Watergate mixed crime and constitutional abuse at the highest level; any crimes in Irangate concerned low-level officials like Colonel Oliver North while President Reagan's authorisation of contacts with Iran, even if mistaken, was almost certainly legal and constitutional.

All this is reflected in a growing public boredom with the scandal. To the media and Congress, however, it remains fascinating. The likelihood, then, is that Irangate will neither be "settled" nor allowed to die entirely. Instead it will meander along, distracting the administration from its wider tasks but not altogether disabling it.

Even before Irangate, of course, Mr Reagan's programme faced an uphill struggle in a Congress controlled by the opposition party. Will he now seek compromise or the full Reaganite package of higher defence spending, cuts in domestic expenditure, opposition to tax increases, resistance to protectionism, aid for the Contras, and continued funding for the Strategic Defence Initiative? His speech suggested that he will stand as firm as possible.

Congress will probably override him by cutting projected defence spending and eliminating Contra aid. The prospects for SDI funding, which has the support of some influential Democrats, are more difficult to forecast. But the great battle will be on the budgetary arithmetic. President Reagan can veto tax increases; the Congress can force through domestic spending. That will presumably leave a deficit of something like $160 billion – which, under the weakened Gramm-Rudman law, is supposed to be reduced by about $50 billion this year.

If the President regains his political strength, he might be able to force a reluctant Congress to cut domestic programmes to meet the Gramm-Rudman target. If Irangate continues to weaken him, the US deficit will go rolling merrily along.

# LETTERS TO THE EDITOR

## Mergers and the public interest

*From Sir Roger Falk*

Sir, As a former member of the Monopolies and Mergers Commission for 15 years (a record?) the present public and political debate about that ephemeral concept, "the public interest", prompts me to ask your indulgence in printing a short comment.

The media correctly reveals to the public that the commission's remit is to decide whether a merger is *against* rather than *in* the public interest.

I must confess, after some years of pondering the matter both during and after I had finished my stint, that I find the distinction very baffling and, indeed, often imprecise. It is interesting that the Government now seems to be coming to the same conclusion and that competition policy is, yet again, going to be re-examined.

I suggest that some salutary (and timely) reading is contained in the annexes, entitled "General Observations on Mergers", to our reports of June 9, 1969, published at the conclusion of our work on the Unilever – Allied Breweries and the Rank – De la Rue references.

I should like to draw attention to two sentences in particular:

> There is no reason to think that this merger activity has so far led to the growth of companies whose absolute size is such as to raise important questions for the public interest. It is, however, leading to the continued absorption of medium-sized companies, not necessarily accompanied by gains in efficiency.

The full reports are available for public inspection at the offices of the Monopolies Commission. They should, I submit, be brought out of the darkness into the light.

Yours etc,
ROGER FALK,
603 Beatty House,
Dolphin Square, SW1.
January 27.

## Reconciliation of the faiths

*From Bishop P. C. Rodger*

Sir, Now that justification by grace alone, received in faith, has ceased (according to the theologians) to be a matter of contention between Anglican and Roman Catholic churches (report, January 23, leading article, January 24), may I express the hope that this theme will be widely preached and studied within these two communions and indeed elsewhere?

For one thing, it would be good to have a question of our eternal destiny as high on the agenda as those of mainly professional-ecclesiastical interest, such as the papacy, episcopacy, or the ordination of women.

For another, we need very much to bring to the attention of our society those categories of forgiveness, restoration and thankfulness, for want of which it is dying at present.

We hear a great deal spoken nowadays of "the Protestant ethic", but hardly anything (even within Protestant churches) of that which really gripped the heart of St Paul, Martin Luther, John Wesley and many another, viz., that we have been accepted and loved by God just as we are. When a society like ours is beset by fear and stress, only made more acute by the ideology of competition, this is the news that it needs to hear.

Yours faithfully,
†PATRICK RODGER
12 Warrender Park Terrace,
Edinburgh.
January 25.

*From the Rev Dr M. E. Burkill*

Sir, I share the scepticism of your leader (January 24), which doubts that the origin of the Reformation lay in a linguistic misunderstanding. Surely the upheaval of those times came about through the application of justification by faith to the practices of the Church.

It is sad that the Anglican-Roman Catholic International Commission (ARCIC) has only now turned its attention to justification. If the New Testament understanding of this doctrine were applied to the rest of the work of the commission, then some startling results might ensue. It would certainly alter the documents on Eucharist and ministry.

Luther was so convinced of the centrality of justification by faith within Christianity that he called it the mark of a standing or falling church. It is because justification is no longer regarded as being a central theological issue that the real cause of division at the Reformation is missed.

If the ARCIC document on justification sees the historic differences as merely linguistic, then that document in turn will come to be seen as just another interesting intellectual exercise. Justification by faith alone must be seen to be applied to the practices of the Anglican and Roman Catholic churches for the ARCIC consultations to have any lasting value.

Yours faithfully,
MARK BURKILL,
2 Gatley Road,
Cheadle, Cheshire.

## Donor organs

*From Dr J. F. Searle*

Sir, Your leading article (January 19) on the shortage of organs for transplantation perpetuates the assumption that this shortage is due to the unwillingness of intensive-care specialists to ask the relatives' permission to use organs for this purpose.

You suggest that life-support machines are switched off and organs which could be used are wasted. Where is the evidence to support this view? There are other reasons for the shortage of donor organs.

Over five years in the intensive-care unit of this hospital brain-stem death has occurred in 48 patients. Organs for transplantation were removed from 21 of these. Of the other 27 patients, 17 were unsuitable donors. Medico-legal constraints prevented removal in three patients. The relatives of five patients were not willing for organs to be donated. In only two cases was permission not sought.

It is clear that there are often good reasons why organs are not always provided from brain-stem dead patients.

Furthermore, there has been a significant fall in the number of patients with a serious head injury since the introduction of seat-belt legislation in February, 1983.

The pool of actual potential organ donors may in fact be considerably smaller than is commonly believed by transplant surgeons.

Yours faithfully,
J. F. SEARLE (Consultant anaesthetist),
Division of Anaesthesia,
Royal Devon & Exeter Hospital (Wonford),
Barrack Road,
Exeter, Devon.

## Changes in China

*From Mr Robert Adley, MP, for Christchurch (Conservative)*

Sir, "The enforced resignation of China's General Secretary, Mr Hu Yaobang, under pressure from his colleagues, has dealt a severe blow to his country's much cultivated image." And "Hu Yaobang was not just a lively and engaging leader who did credit to his country abroad and to the central leadership when he travelled outside Peking".

Thus you base your solemn warnings (leading article, January 17) about possible cataclysmic changes in the People's Republic of China. In Hong Kong rumour-peddling pessimists, of whom there is no shortage, see a splendid opportunity for mischief-making.

There is perhaps an altogether different scenario. It was not necessary to be a genius to forecast that China's rapid economic changes were going to bring demands for political and social changes too. Equally, if stability is to be maintained, these changes must be gradual. Too much too soon has never been a good recipe for the success of evolutionary rather than revolutionary change.

Those who see impending disaster in Mr Hu's position must, in logic, be painting Mr Deng as a hard-line reactionary. Yet the fear in Hong Kong, and the question constantly being asked, is "how can we be certain that in China life after Deng will be the same?"

Yours etc,
ROBERT ADLEY,
House of Commons.

## No hedge against snow

*From Mr Desmond Gunner*

Sir, Monty Lang is right (January 24) about hedges helping to dump snow into the road on their leeward sides. We have a better arrangement in Sussex, where it is the time-honoured practice to surround our fields with shelter belts of trees 10 to 20 yards wide, called "rews" in West Sussex and "shaws" in East.

It has been clearly demonstrated in the recent bad weather that where these run along the windward side of a road they have the effect of dumping the drifting snow in their undergrowth and leaving the road clear.

They also have the advantages at other times of the year of giving the traveller the impression of passing through heavily-wooded countryside; providing shelter for a multitude of wildlife from which it can "rob" the adjacent fields; act as wildlife highways between woodlands and living stores of mature timber, all in addition to their original purpose of providing shelter for farm livestock.

Now that there is talk of set-aside of farmland, special consideration should be given to the possibility of encouraging the planting of shelter belts around fields, especially where they border roads. The most valuable part of the wood for both landscape and wildlife is its edge and a linear wood is all edge.

If it is going to save surplus food production, save councils the cost of snow clearance, increase wildlife and give humans pleasure, surely farmers ought to be encouraged to plant such belts by those who will benefit.

Yours faithfully,
DESMOND GUNNER,
Dower House,
Blackboys,
Uckfield, East Sussex.
January 24.

## Multiplying magpies

*From Mr David Barclay*

Sir, Mr Bromley's concern (January 26) over the general increase in the magpie population should be of widespread concern. The cause of this increase, and that of corvids generally, can be directly attributed to the reduction in the number of gamekeepers.

However, I would commend to Mr Bromley and others that a consultation with a gamekeeper versed in traditional methods of predator control would quickly provide a deadly solution to this serious and growing problem in the countryside.

Yours faithfully,
DAVID BARCLAY,
Desnage Lodge,
Higham,
Bury St Edmunds, Suffolk.
January 26.

## Tough option

*From the Director of the Children's Society*

Sir, Your Home Affairs Correspondent's two articles on juvenile offenders (January 19, 20) looked at what MPs, the courts and academics think of custodial sentences and non-custodial alternatives. However, if we are to continue the move to non-custodial schemes, the view of the general public is equally important.

For many ordinary people the non-custodial provision seems to be a soft option compared with the short, sharp shock regime with its vigorous activities and exercise. However, many young people postively enjoyed this exercise; monotonous activities like scrubbing the floors had to be introduced to make it more uncomfortable.

By contrast, I would argue that the non-custodial alternatives which we and other organisations offer are now a tough option – they are demanding in a constructive way. They make young people take responsibility for their own actions; to move from spontaneous destructive activities to considered constructive ones and increasingly to carry out some form of reparation for their criminal activities.

This is not only a tough option but also a statement that we care about our young people and about our society. We want them to play a mature and responsible part in its future development.

Yours faithfully,
IAN SPARKS, Director,
The Children's Society,
Edward Rudolf House,
Margery Street, WC1.

## Clearly missing

*From Mr Christopher Booker*

Sir, A notable omission from Tom Devonshire Jones's article (January 17) on the contribution of contemporary artists to our churches was any mention of the work of our most distinguished living glass engraver, Laurence Whistler.

Over the past 30 years his luminous "meditations in glass" have appeared in more than a dozen churches, including Salisbury Cathedral and Sherborne Abbey, and his 12 Targe windows in St Nicholas, Moreton, in Dorset, completed in 1985, form a work of ecclesiastical art unique anywhere in the world.

Yours faithfully,
CHRISTOPHER BOOKER,
The Old Rectory,
Litton, Bath, Avon.

## Lost to Britain

*From Professor D. W. Rhind*

Sir, The serious nature of the current "brain drain" has been stressed in recent reports by the Royal Society, the Advisory Board for the Research Councils and the Lords' Select Committee on Science and Technology, together with letters in your columns. The situation is exemplified by the exodus of many of our best scientists to the USA.

I write on a related point: there is a parallel move of staff from universities to commerce, especially multinational companies. Though perhaps desirable in general, it has now reached a scale which is very seriously hindering our ability to provide good teaching and research.

Academic salaries are not the only, but are the main cause of this outflow; they are now so low as to make such a movement inevitable. Consider my own, relatively small department. In the last year, two staff have left and both have received *starting* salaries around 70 per cent greater than those which they received from the university. Moreover, they also received other benefits, such as a company car and private health insurance.

If this is happening in a geography department, the situation in certain other disciplines must be at least as serious! Even more extreme is the case of one of my lecturers who is certainly amongst the best in Britain in his highly technological field : he currently receives £1,500 a year less salary than does his primary school teacher wife – and she will shortly be dispensed a 16 per cent pay rise. Needless to say, I do not expect to keep him long.

It is, of course, dangerous to argue from individual cases to the general. None the less, I am absolutely convinced of the devastating effects being wrought by the magnitude of the salary shortfall which is faced by those foolish enough to contemplate starting or continuing a career in a university. I trust Mr Baker understands the situation and will act soon.

Yours faithfully,
D. W. RHIND,
7 New Place,
Welwyn, Hertfordshire.

## In plain language

*From Mr Robert Robinson*

Sir, Little did your Plain Man realise that in judging the sample of my own prose ("Five figures of speech", January 24) he was also judging the sub-editorial standards of *The Times*.

The sub-editor, in preparing my article for the printer back in 1985, managed to omit three words from the middle of the sentence quoted which, indeed, rendered it "incomprehensible". In the circumstances I am not disposed to be as hard as I might have been on your Plain Man's inability to follow my simple flight of fancy.

Yours sincerely,
ROBERT ROBINSON,
16 Cheyne Row, SW3.

## ON THIS DAY

JANUARY 29 1918

*The houses described below may have been badly designed but they were solidly built. A great number survive, now, from the "various dungeon cells" to the "low-ceiled attics", transformed into flats with all mod cons*

◆

### THE AVERAGE LONDON HOUSE.

### MODELS OF BAD CONSTRUCTION.

(FROM A CORRESPONDENT.)

The changes, either brought about already, or threatened in the near future, by the war, to say nothing of the recent air raids, have caused the moderately well-to-do to view their houses in a new light. Many a mistress of a London house, from choice or necessity now doing without or with fewer servants, has lately for the first time become acquainted with her own dwelling, and knows at last how bad it is.

The average London house – the kind of house which is to be found all over the huge district now called Kensington, in the neighbourhood of Hyde Park and the Regent's Park, in St. John's-wood and other such residential areas – seems to have been planned for the sake of the drawing-room and the dining-room, in which the householders of previous generations heavily entertained their friends. The whole of the first floor is drawing-room; the dining-room is large enough to squeeze the hall into a passage. Yet neither room is large enough to have spaciousness and dignity. Behind the dining-room – often shut off from it by gloomy folding-doors – there is a useless little cubby-hole, like a well with its cramped floor-space and its high walls. The stairs are steep and narrow, and there is no room on the landings for good cupboards. On the second floor there is a bed-room, unnecessarily big because it has to be the same size as the front drawing-room, and behind it a box called a dressing-room. Above come some low-ceiled attics, some of them without fireplaces. Of these, one is usually the nursery! Below all, at the foot of a dark and break-neck flight of stone stairs, is the dug-out called the kitchen, set about with various dungeon-cells called pantry, scullery, and so forth. This dug-out, it is true, may have advantages during an air-raid, but that is only a temporary recommendation.

BAD FITTINGS.

The fittings are even worse than the structure. There are sash-windows, which are windows that at their widest can never be more than half-open, can never be shut so as to keep out draughts and, when the cords go wrong (which happens frequently), must be taken out of the frames, fastened in again, and repainted. There are wooden floors which create and harbour dirt; cornices and "roses" apparently designed as homes of refuge for aged dust. If there are any hot and cold water-pipes up the house, there is seldom more than one tap to a floor, and the "system", as it is ironically called, has been added as cheaply as possible since the house was built. The bath-room and the upstairs lavatory, if any, are gimcrack makeshifts, stuck in anywhere and anyhow – sometimes, positively, on the half-landing between drawing-room and dining-room. There are no house-telephones or speaking-tubes to the basement; no service-lift; no labour-saving devices for washing up and drying. The heating and lighting are out of proportion expensive. The whole place seems to have been designed in order to make, not to save, work for servants, in days when servants were cheap; and unremitting labour can hope to do no more than keep the dingy discomfort decently out of sight.

Ground space, of course, is valuable in London; and so long as each middle-class family insists on a self-contained dwelling (and the lingering dislike of flats is not all prejudice) there must be underground kitchens and toilsome staircases. Yet there is much space wasted. Behind each house lies a so-called garden. It is useless as a garden; but the half of it would be quite big enough for a "lung" and, if built over, the other half would have made all the difference to the spaciousness of the house. From France we have learned nothing about windows; from America nothing about clothes-closets, water supply, and sanitation; from Italy nothing about plaster or stone floors . . .

Nothing can be done with such houses as they stand . . . But now that we have grown used to being ordered about, may we not hope that after the war some responsible body will be appointed to order the details of what new houses may be built? Some of the desiderata are a common kitchen for each row of houses; common "central" heating; an adequate water supply; casement windows; stone or plaster floors; and plain cornices.

## All mixed up

*From Ms Elizabeth Knight*

Sir, I have recently bought 54ml of toothpaste; 57g of curry powder; 210g mustard and 269g of gherkins. These are all standard packs. What standard? I thought when we converted to "Frogometres" we might eventually conceptualise packaging in 100s/500s etc. I still can't cope – and "4p off" compared with 25 per cent extra on a different size makes me gibber.

I wonder if this letter ought to go into an envelope 190mm x 127mm or 229mm x 102mm.

Yours truly,
ELIZABETH KNIGHT
(91cm x 75cm x 97cm; shoe size, 38),
Sandringham Court,
18 Winn Road,
Southampton, Hampshire.
January 21.

هكذا من الأصل

# COURT AND SOCIAL

## COURT CIRCULAR

BUCKINGHAM PALACE

January 28: The Duchess of York this evening opened the Exhibition "Russian Style, Court and Country Dress from the Hermitage" at the Barbican Art Gallery.

Her Royal Highness was received upon arrival by the Right Hon the Lord Mayor (Sir David Rowe-Ham).

Mrs John Floyd and Wing Commander Adam Wise were in attendance.

YORK HOUSE
ST JAMES'S PALACE

January 28: The Duke of Kent, as President of the Britain-Australia Bicentennial Committee, this evening attended The Britain-Australia Society's Australia Day Dinner at Grosvenor House, London W1.

Sir Richard Buckley was in attendance.

THATCHED HOUSE LODGE

January 27: Princess Alexandra this afternoon opened the Unit Five Community Workshop of the Richmond Fellowship, of which Her Royal Highness is Patron, at the Beverley Trading Estate, 190 Garth Road, Lower Morden, Surrey.

In the evening, Princess Alexandra was present at a Gala Performance of *Whose Life is it Anyway?* given by the Teddington Theatre Club, to mark the Diamond Jubilee Year of the Club, at Hampton Court Theatre, East Molesey, Surrey.

Mrs Peter Afia was in attendance.

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A memorial service for Hilary Magnus, QC, will be held in Lincoln's Inn Chapel on Wednesday, March 18, 1987, at 5 pm.

A service of thanksgiving for the life of Christine MacDougall will be held at the Ruislip Parish Church, St Martin of Tours, on Saturday, January 31, 1987 at 11.30 am.

## Birthdays today

Dr R.C. Alston, 54; Mr Malcolm Binns, 51; Mr Leslie Bricusse, 56; Major-General Sir George Burns, 76; Dr Alec Coppen, 64; Lord Ferrier, 87; Miss Germaine Greer, 48; Lord Gregson, 63; Mr Paul Hodder-Williams, 77; Mr John Junkin, 57; Mr H.N. Lewis, 61; Major-General K.F. Mackay Lewis, 90; Professor Abdus Salam, 61; Air Chief Marshal Sir Alasdair Steedman, 65; Viscount Tonypandy, 78; Mr Brian Trubshaw, 63; Air Commodore F. West, VC, 91.

## University news

**Oxford**

MAGDALEN COLLEGE: Elected to a fellowship by examination in engineering science: Miss Eithne Mary McCabe, BE (University College, Dublin), of Trinity and Lincoln colleges, for three years from October 1, 1987.

**Cambridge**

Professor Donald Anthony Low, MA, DPhil, PhD, Smuts Professor of the History of the British Commonwealth, Cambridge University, fellow of Churchill College and former Vice-Chancellor of the Australian National University, has been elected President of Clare Hall from October 1, 1987, for seven years.

JESUS COLLEGE: Elected into fellowships in class IV for three years from October 1, 1987: Ian Colin Harris, BA, of Peterhouse; Xun-Hai Zhang, BA (Peking), of Darwin College.

**Manchester**

Appointments

David Ian Alistair Poll, BSc (Lon), PhD (Cranfield), senior lecturer in aerodynamics at the College of Aeronautics, Cranfield, to be professor of aeronautical engineering from a date to be arranged.

Anthony Ian Ogus, BA, BCL, MA (Oxon), professor of law, Newcastle Univeristy, to be professor of law from a date to be arranged.

Ronald Douglas Gregory, BA (Cantab), PhD (Manch), to a personal chair in mathematics from February 1, 1987, in lieu of his present appointment as senior lecturer in mathematics.

## Correction

Yesterday's report of the memorial service for Dr Nigel Dean Compston omitted among those present the names of Mrs Compston (widow) and Dr and Mrs Alistair Compston (son and daughter-in-law).

## Appointment

**Mr Mike Carney, aged 49, personnel director of Oxfam, who has been appointed secretary of the Water Authorities Association from the end of April.**

## Marriage

**Mr T.C. Brown
and Lady Vanessa Pelham**

The marriage took place on Saturday at All Saints Church, Brocklesby, between Mr Timothy Brown, only son of Mr and Mrs Peter Brown, and Lady Vanessa Pelham, youngest daughter of the Earl and Countess of Yarborough. The Rev Stephen Phillips officiated.

The bride, who was given in marriage by her father, was attended by Zara and Max Bailey, Bertie and Tom Snowball and Katherine and Michael Willetts. Mr Hugo Smith was best man.

A reception was held at the home of the bride and the honeymoon will spent abroad.

Sale room

# US warship builders sell collection

By Geraldine Norman
Sale Room Correspondent

**The collection of art and antiques formed by the Congoleum Corporation, the biggest supplier of warships to the US Navy, was sold by Christie's in New York on Tuesday for £1,284,055 with only 4 per cent left unsold.**

**Corporate collecting is a new phenomenon. It is usually justified by providing staff with a good environment to work in and generally reflects the collecting interest of a senior executive.**

**The president of Congoleum, until it was sold in August 1986, was Mr Eddy Nicholson, a leading collector of American furniture and pictures. The headquarters in Portsmouth, New Hampshire, was decorated with his purchases in those fields.**

**Congoleum had made a corner in a nineteenth-century American sporting artist called Arthur Fitzwilliam Tait, for whom a new auction price record was set when "Duck Shooting" - two men, two dogs and a boat - made $418,000 (estimate $250,000-$350,000), or £269,677. The anonymous purchaser is said to have been another corporate collection.**

**Another Tait entitled "Bass Fishing" made $104,500 (estimate $125,000-$175,000), or £67,419.**

**In the furniture section the top price was $46,200 (estimate $50,000-$70,000), or £29,806, for a Queen Anne style mahogany high chest of drawers made in Massachusetts in about 1755. As in a country house sale, the small decorative items were bid to enormous prices. A pair of andirons, for example, estimated at $200, sold for $1,210.**

**In London yesterday Christie's jewellery sale attracted very strong bidding with a total of £467,159 and only 4 per cent left unsold.**

**After a weak patch at the beginning of last year, diamonds are said to be back in demand. A brilliant-cut single stone ring which Christie's had estimated at £6,000-£8,000 sold for £14,850.**

**An unusual citrine bracelet, one huge rectangular stone fixed to a plain hoop, made £2,970 (estimate £500-£700). The top price was £41,800 (estimate £16,000-£18,000) for an emerald and diamond three-stone ring.**

**The sale was exceptionally well attended, reflecting the large numbers of jewellery dealers in town for the International Silver and Jewellery Fair and Seminar opening at the Dorchester in Park Lane tomorrow.**

**There are 38 dealers exhibiting silver, jewellery, portrait miniatures and objets de vertu. There is also a loan exhibition of jewellery given to the nation by the National Art Collections Fund.**

## Forthcoming marriages

**The Bishop of Moray, Ross and Caithness
and Mrs J.G.M. Black**

The engagement is announced between George Sessford and Joan Black, widow of the Rev C.W. Black, of Wester Ross.

**Mr P.K. Walker
and Miss S.J.L. Sheldon**

The engagement is announced between Paul, son of Mr and Mrs Sinclair Walker, of The Old House, Greensted Hall, Ongar, Essex, and Sophie, daughter of Sir Gervase and Lady Sheldon, of Hopton, Churt, Surrey.

**Lieutenant N.J. Barker, RN,
and Miss S.H. Cosans**

The engagement is announced between Nicholas, elder son of Lieutenant-Commander and Mrs J.A. Barker, of Elsenham, Essex, and Sarah, daughter of the late Mr F.J. Cosans and Mrs Cosans, of Horsmonden, Kent.

**Mr R.H. Bigley
and Miss D.M.M. Nicholson**

The engagement is announced between Robert, eldest son of Mr and Mrs John Bigley, of Whetstone, London, and Deborah, only daughter of Mr and Mrs William J. Nicholson, of Whixley, Yorkshire.

**Mr D.G.V.F. de Freitas
and Miss M.J. Craike-Pickering**

The engagement is announced between David Gerald Vivian Fitzwilliam, son of Mr and Mrs Gerald de Freitas, of 63 Onslow Gardens, South Kensington, London, and Miranda Jane, daughter of Mr Peter J.C. Pickering, of Barton Seagrave, and Mrs Michael Cox, of Brighurst Cottage, Denford, Northamptonshire.

**Mr A.J.H. Fairhead
and Miss M.V.A. Thornhill**

The engagement is announced between John, elder son of Mr and Mrs A.T. Fairhead, of Brancaster Staithe, Norfolk, and Vanessa, eldest daughter of Mr and Mrs G.E.P. Thornhill, of Winthorpe, Nottinghamshire.

**Mr S.D. Glendenning
and Miss E. McAulay**

The engagement is announced between Simon, son of Mr and Mrs I.T. Glendenning, of Morpeth, Northumberland, and Elizabeth, daughter of Mr and Mrs H.A. McAulay, of Stowting, Kent.

**Dr R. Jackson
and Dr J.A. Hatton**

The engagement is announced between Robert, first son of Mr and Mrs J. Jackson, of Henley in Arden, Warwickshire, and Jacqueline Anne, daughter of Mr J.H. Hatton and Mrs M. Hatton, of Hawkshaw and Rossendale, Lancashire.

**Mr A.R. Magill
and Miss N.O. Courtney Bennett**

The engagement is announced between Alan, youngest son of Air Vice-Marshal and Mrs G.R. Magill, of Pollensa, Majorca, and Nicola, eldest daughter of Mr and Mrs P.M. Courtney Bennett, of Rye, Sussex.

**Mr W.P. Roffe-Silvester
and Miss P.A. Towler**

The engagement is announced between William, son of Mr Peter Roffe-Silvester, of Williton, Taunton, Somerset, and Mrs Jane Roffe-Silvester, of Bampton, Devon, and Pamela, daughter of Mr and Mrs Stuart Towler, of Wiveliscombe, Taunton, Somerset.

**Mr C.F. Saunders
and Miss M.H. Farren**

The engagement is announced from Mozambique between Christian, eldest son of Mr and Mrs F.G. Saunders, of Ashley Green, Ambleside, Cumbria, and Martina, daughter of Mr and Mrs H.G. Farren, of Hill Brow, Bickley, Kent.

**Mr M.G. Symington
and Miss H.R. Joly de Lotbiniere**

The engagement is announced between Martin, son of Mr and Mrs J.A. Symington, of Oporto, Portugal, and Henrietta, younger daughter of Mr and Mrs T.H. Joly de Lotbiniere, of Notton, Wiltshire.

**Mr H.J. Taylor
and Miss E.A. Snyder**

The engagement is announced between Howard, only son of Mr and Mrs Gerald Taylor, of Leeds, Yorkshire, and Elizabeth, eldest daughter of Judge Robert O. Snyder and the late Mrs Margaret B. Snyder, of St Louis, Missouri, United States.

**Mr P.G. Vaughan-Fowler
and Miss E.L. Gibbins**

The engagement is announced between Philip, third son of Group Captain and Mrs P.E. Vaughan-Fowler, of Boars Hill, Oxford, and Emma, younger daughter of Mr and Mrs R.E. Gibbins, of Stourport-on-Severn, Worcestershire.

## Luncheons

**HM Government**

Sir Geoffrey Howe, QC, Secretary of State for Foreign and Commonwealth Affairs, and Lady Howe were hosts at a luncheon held yesterday at 1 Carlton Gardens in honour of the High Commissioner for Malawi and Mrs Mkona.

**HM Government**

Mrs Lynda Chalker, Minister of State for Foreign and Commonwealth Affairs, was host at a luncheon held yesterday at Lancaster House in honour of members of a visiting delegation from the Inter-Governmental Authority on Drought and Development.

**London Export Group**

The Chinese Ambassador, Mr Hu Dingyi, was present yesterday at a luncheon given by the London Export Group at the New World Restaurant, London, W1, to celebrate the Chinese New Year. Mr Graham Perry and Mr Stephen Perry were the hosts and Mr James Prior, MP, proposed the toast to the Chinese New Year. The Earl of Bessborough spoke on behalf of the guests. Among those present were representatives of the House of Lords and the House Commons and UK industrialists involved in Sino-British trade.

**National Liberal Club**

Sir Leonard Smith, Chairman of the National Liberal Club, presided at a luncheon held at the club yesterday. The Rev Dr Gordon E. Barritt, Chairman of KIDS, the organization helping parents with handicapped children in their own homes, was the guest speaker.

## Receptions

**HM Government**

Mr John Butcher, Parliamentary Under-Secretary of State for Trade and Industry, was host at a reception held yesterday at Admiralty House to mark the Videotex Users Show 1987.

**National Association of Health Authorities**

Mr Norman Fowler, Secretary of State for Social Services, was the principal guest at the annual reception of the National Association of Health Authorities held yesterday at the Queen Mary Nurses Home, Westminster Hospital. Mr A.C. Taylor, chairman of the association, received the guests.

**Balfour Diamond Jubilee Trust**

Lord Rayner was host at a reception given by the Balfour Diamond Jubilee Trust at the Banqueting House, Whitehall, yesterday in honour of Lord and Lady Sieff of Brimpton. The Ambassador of Israel and Mr James Callaghan, MP, and Mrs Callaghan were among the guests.

## Dinners

**Fruiterers' Company**

The Lord Mayor, accompanied by the Sheriffs, was the principal guest at the annual livery dinner of the Fruiterers' Company held yesterday at Plaisterers' Hall. The Master, Mr Norman Sheldon, the Lord Mayor, Mr Gordon Hope-Mason, Sir Patrick Mayhew, MP, and the Clerk, Mr Ronald Eccles, were the speakers. Among others present were:

The Ambassador of Israel, the Ambassador of South Africa, the Right Rev Lord Coggan, Sir John Donaldson, Marshal of the RAF Sir Michael Beetham and the Masters of the Plaisterers', Gardeners', Glass-Sellers' and Farmers' Companies.

**Britain-Australia Society**

The Duke of Kent was the guest speaker at a dinner given by the Britain-Australia Society last night at Grosvenor House to celebrate Australia Day (January 26). Lord Shackleton, chairman, presided and the other speakers were Lord Home of the Hirsel and Mr Stuart Devlin. Among those present were:

The Australian High Commissioner, the Agents-General for Australia and their ladies, Viscount De L'Isle, VC, and Viscountess De L'Isle, the Right Rev Ralph Brown, Lady Home of the Hirsel, Lord Rawlinson of Ewell, QC, and Lady Rawlinson, Field Marshal Lord and Lady Carver, Sir Zelman Cowen, QC, the Hon Barry and Mrs McFadzean, Lady McKay, Sir George and Lady Bishop, Sir Peter and Lady Gadsden, Sir George and Lady Porter, Sir Patrick and Lady Wright, Air Chief Marshal Sir David and Lady Craig, Sir Jack and Lady Rampton, Sir Anthony Burney, Lieutenant Commander Sir Richard Buckley, Sir Robert and Lady Crichton-Brown, Rear-Admiral Sir David and Lady Haslam, Dr and the Hon Mrs Richard Bergel, Mr and the Hon Mrs A Dent, Mr and Mrs B Matthews, Mrs Stuart Devlin, Mr Thomas Borges, Mr and Mrs Maneck Dalal, Air Vice-Marshal and Mrs A Caillard, Mr and Mrs A Seabrooke, Mr and Mrs D Birkin, and Mr John Swire.

## Latest wills

Dame Geraldine Maitland Aves, of Highgate, London, Chief Welfare Officer at the Ministry of Health, 1941-63, left estate valued at £262,997 net.

Mr Joseph Cubitt Frederick Kerry, of Great Ryburgh, Norfolk, left £887,549 net. After bequests totalling £76,700 he left the residue equally between the Norwich Institution for the Blind, Age Concern, the Cancer Research Campaign, Arthritis Care, the RNLI, the British Kidney Patient Association, the British Heart Foundation, Dr Barnardo's, and the Friends of Norwich Hospitals.

Other estates include (net, before tax paid):

| | |
|---|---|
| **Davidson**, Mrs Edith Ivy, of West Putford, Devon | £397,692 |
| **Hopkins**, Mr Illtyd Thomas, of St Leonard's on Sea, East Sussex | £306,053 |
| **Monro**, Anne Ruth, of Colwall, Herefordshire | £766,234 |
| **Percival**, Mrs Winifred Mary Elizabeth, of Durham Moor | £386,305 |
| **Rothery**, Miss Emmeline, of Congleton, Cheshire | £411,899 |
| **Southcombe**, Miss Doris Winifred, of London SE15 | £353,574 |
| **Turner**, Mrs Kathleen Mary, of Chesterfield | £573,079 |
| **Wilson**, Mrs Eileen Dorothy, of Patterdale, Cumbria | £693,052 |

## George Washington Ball

The thirty-third George Washington Ball takes place at Grosvenor House, Park Lane, on Wednesday, February 25, 1987. Dinner tickets at £40 and supper and discotheque at £25 are available from the English-Speaking Union, 37 Charles Street, London, W1X 8AB. Telephone: 01-629 0153/409 1201.

## Wadham College

Wadham College, Oxford, is anxious to bring up to date its records of members. *The College Gazette* was circulated recently with a request for information. Old members who have not received copies of the gazette are invited to write to the editor, Wadham College, Oxford, OX1 3PN.

## Judge knighted

A knighthood has been conferred upon Mr Justice Phillips on his appointment as justice of the High Court.

## Privy Council

Lord Justice Russell to be a Privy Councillor on his appointment as a lord justice of appeal.

Science report

# French to use treated fleas to save rabbits

By Beatrice Lacoste

**While Britain and Australia are still trying to exterminate a flourishing rabbit population 35 years after myxomatosis was introduced to eradicate them, France is planning to conserve its wild rabbits. The idea is to protect the rabbits by using the fleas that normally carry and transmit the disease.**

**Scientists at the National Veterinary School, in Toulouse, working with the French National Association for Hunting, are planning to vaccinate thousands of fleas in the laboratory and then release them so that, in turn, they will immunize their hosts, the rabbits.**

**Myxomatosis is spread by insects and fleas that bite, but a vaccine for the disease was discovered in 1979, the SG33. The period of protection conferred by the vaccine is six months, enough to give young rabbits which are vulnerable to the disease a good chance not to be infected with the myxomatosis virus.**

**The vaccine will be inoculated into the fleas by dipping them into a concentrated solution of SG33. Researchers find that it takes about ten fleas to vaccinate a rabbit. Hundreds of thousands of vaccinated fleas, or *spilopsyllus*, will be set free outside the rabbit burrows.**

**The new method could save most of the population of rabbits which game hunters seek every autumn.**

**In Britain last summer there more than 20 million rabbits caused damage to crops estimated at £100 million.**

**According to the Ministry of Agriculture, rabbits have been building up a resistance to myxomatosis and the disease kills fewer than half of the country's rabbits.**

**In Australia, wildlife workers gathered in Sydney last June to launch a four-year campaign to exterminate 30,000 rabbits in a small uninhabited island in the South Pacific that is at risk of becoming barren. A doe can produce up to 30 young a year, and the Australian National Parks and Wildlife Service found no alternative but to send out teams of archers to shoot capsules of myxomatosis-infected fleas into inaccessible areas where rabbits breed.**

**The island was discovered by Captain Cook in 1774 and rabbits were brought there at the beginning of the 19th century to provide sport for garrison officers.**

# OBITUARY

## MR DAVID EVANS

### Drinking water for the forces during the war

Mr David Evans, FRS, whose work on the development of electrolytic cells was of vital importance in providing drinkable water for the armed forces in the Second World War, died on January 17. He was 82.

He was born on April 6, 1904, and educated privately. At first he trained to be a doctor but his interest in chemical engineering led him to abandon his medical studies.

After qualifying in this new sphere, he formed the electro-chemical engineering company, ECD Ltd., in 1932. As its technical and managing director he was responsible for its valuable wartime work.

While Evans did not invent electrolytic cells it was his development of a hypochlorite cell design that safeguarded forces water supplies during the Second World War.

Each service was supplied with water treatment equipment for its particular needs. This incorporated the Evans cell, which could sterilize water whatever its source.

The solution from the cells also formed the basis of the Bunyan-Stannard irrigation treatment of severe burns, which alleviated pain, reduced scar tissue and shortened recovery time.

His war work led to his election as an FRS.

After the war Evans further developed the design and registered the name Clorocel - now well-established - for the sterilisation of drinking water and effluents, particularly in ships, where it also prevents marine organisms growing in seawater circuits, such as fire-mains.

Today, large Clorocels, based on his inventive designs, are being manufactured for several nuclear and conventional Italian power stations.

Evans was essentially a private and modest man, courteous and cultured. He would have achieved even greater distinction in his field, but for his selfless devotion to his invalid wife, Peggy.

She died in 1985. There were no children.

## MR CHARLES FURTH

Mr Charles Arthur Furth, MBE, academic publisher, died on Christmas Eve. He was 76.

His career began and ended with George Allen & Unwin, and his loyalty to its founder, Sir Stanley Unwin, was legendary. Only during the six years of war was he separated from his chosen profession, and even then his last job as a member of the Control Commission was to re-establish the German publishing industry in the British sector.

His initial training was in the German book trade. At Allen & Unwin he started in the production department but soon took on a general editorial role. He backed Lancelot Hogben's successful popularizations *Mathematics for the Millions* and *Science for the Citizens*.

After the war, he entered the expanding field of education, establishing a secondary school list for the home market and for West Africa. He also revived the fortunes of Thomas Murby, geological publisher, and created one of the best social sciences lists at college level in the country.

He had a talent for choosing the right authors, who often became friends. When he was building up his list in economics, he took an extra-mural degree in the subject himself.

Furth was never a very public publisher. He went quietly about his business, often content to let the equally energetic but more flamboyant Sir Stanley take the credit.

## PROFESSOR JOHN ROOK

Professor John Rook, CBE, who did valuable research on the metabolism of the dairy cow, died on January 6. He was 60.

John Allan Fynes Rook was born on May 1, 1926, and went to Scarborough High School for Boys and graduated with first class honours at the University College of Wales in 1947.

He was an agricultural research council post-graduate scholar at the National Institute for Research in Dairying from 1947 to 1949.

He was engaged in research in mineral metabolism and calorimetry at the Hannah Dairy Research Institute from 1950 to 1954, and in animal nutrition and lactation at the NIRD from 1954 to 1965.

In that year he was appointed to the chair of agricultural chemistry at Leeds University. In 1971 he became director of the Hannah Research Institute, Ayrshire, and Hannah professor of animal nutrition at Glasgow University.

Rook made a distinguished personal contribution to research through his work on mineral imbalance, energy metabolism and milk composition in the dairy cow, and he was an able teacher and leader of research.

In 1981 he came to the Agricultural and Food Research Council in London as second secretary. The changes in the agricultural and food research service announced in October 1985 owed much to him.

He was elected a fellow of the Royal Society of Edinburgh in 1973 having received a DSc from Aberystwyth University three years earlier. He was appointed honorary professor of animal nutrition at Wye College in 1981.

He was president of the British Society of Animal Production in 1982-3 and edited its scientific journal, *Animal Production*, for over a decade.

Ill health caused him to retire last year, and he returned to his native Yorkshire to write and to care for his small group of farm animals of rare breeds.

He married, in 1951, Marion Horsbrough Millar. She survives him with their daughter and two sons.

## DR ALI BEDRI

Dr Ali Bedri, MBE, who made a substantial contribution to medicine and welfare in the Sudan during the period before independence, died recently in Khartoum.

He was born in 1903, the son of Babiker Bedri, Sudanese educationist. He qualified as a teacher at the old Gordon College but subsequently decided to study medicine.

He was one of the first group of students to enter the Kitchener School of Medicine, from which he graduated in 1928. He served with great distinction in Dongola, Singa and the Nuba Mountains.

He came to this country to continue his post-graduate training, and in 1939 became a Fellow of the Royal College of Physicians.

On his return to the Sudan, he was marked out for promotion by his personality and abilities and, in 1942, he was the first Sudanese doctor to become the assistant deputy director of medical services under Sir Eric Pridie, an international authority on tropical medicine.

In 1944 he was appointed a member of the northern advisory council, on which he served with distinction. Later, he became Minister of Health under the first legislative assembly of the Sudan.

On the victory of the National Unionist Party in 1954, Bedri returned to private medical practice.

But he continued to take an active role as president of the Sudan medical council as well as working with the Red Crescent.

## DR WILFRID LEWIS

*Sir Bernard Lovell writes:*

Your obituary notice on W. B. Lewis (January 14) omits to pay tribute to that part of his life which many would regard as the most significant of his career.

I refer to the years of the Second World War when Lewis was a dominating influence on the radar developments at the Telecommunications Research Establishment.

The fact that many of the ablest university scientists could be absorbed instantly into the government establishment at the outbreak of war was the outcome of a confidential talk between Tizard and Cockcroft early in 1938.

Soon, groups of scientists were introduced to the secrets of radar, and a most important consequence was that Lewis transferred from the Cavendish Laboratory to the Air Ministry research establishment, then situated at Bawdsey Manor, Suffolk, several months before the war began - not at the outbreak of war, as stated in your obituary notice.

Indeed, at that moment the superintendent, A. P. Rowe, appointed him as his deputy.

During the war the establishment moved to Dundee, then to Worth Matravers in Dorset and, finally, to Malvern, Worcestershire, where Lewis succeeded Rowe as chief superintendent in 1945.

The circumstance that Lewis was so well established in September 1939 was a factor of cardinal importance to the successful assimilation of the many university scientists who joined the establishment at that time.

By virtue of his distinguished research at the Cavendish Laboratory, he had the instant respect of those eminent but often rebellious newcomers who did not immediately appreciate the difference between their university laboratories and a government laboratory under civil service regulations.

He became a vital link enabling Rowe to create from such diverse individuals one of the great war time laboratories from which emerged the scientific devices that were of such importance to the allies.

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# PERSONAL COLUMNS

## BIRTHS, MARRIAGES, DEATHS

Behold, all souls are mine; as the soul of the father, so also the soul of the son is mine: the soul that sinneth it shall die. Ezekiel 18 : 4.

### BIRTHS

**BOOTH** - On January 3rd, at the West Middlesex Hospital, to Isobel (née Whitehead) and William, a daughter, Josephine Laura, a sister for Frances.

**BURWELL** - On January 21st, to Carole and Terry, a son, Adam George John, a brother for Thomas Edward.

**DE COURCY WHEELER** - On January 22nd, to Agnes and James, The Manor House, Chillingham, Northumberland, a daughter.

**DICKERSON** - see Siberry.

**DRUMMOND MORAY** - On January 26th, in Edinburgh, to Carole and John, a son (Andrew James George), a brother for Susannah.

**DUVAL** - On January 18th, at St Mary's Hospital, Paddington, to Julia (née Littlewood) and Jonathan, a daughter, Katharine Emily, a sister for Alexander.

**GILLETT** - On January 27th, to Julia (née Holmes) and Christopher, a daughter, Tessa.

**HERRICK** - On January 20th, at The Norfolk and Norwich Hospital, to Vanessa (née Benaut) and David, a son, Peter David Edmund, brother for Adam.

**KELLY** - On January 21st, at West Cumberland Hospital, to Pauline (née Jarrad) and Rob, a daughter, Hannah Alexandra.

**LAMB** - On January 26th, in Hong Kong, to Fiona (née Gordon) and Gordon, a daughter, Nicola Hannah, a sister for Michael.

**MACDOUGALL** - On January 26th, in Miami, Florida, to Amanda (née Toal), and Neil, a son, Alastair Neil Richard.

**METCALFE** - On January 22nd 1987, in BMH Hong Kong, to Margaret (Maggie) (née Haviland) and Jeremy, a daughter, Olivia Margaret Selwyn, a sister for Sarah.

**PRETTEJOHN** - On January 21st 1987, to Tania and Philip, a son, Jack Muir.

**RAMSAY** - On Saturday January 24th, at The Portland Hospital, to Cilla (née Webster) and Jonathan, twin sons, Edward and Rupert.

**RASHLEIGH BELCHER** - On January 23rd, in London, to Georgina (née Rothman) wife of Henry, a son George Edmund, a brother for Amy.

**RENNIE** - On January 26th, to Jackie and Neil, a daughter, Harriet Louise.

**RONAN** - On January 17th, to Amanda (née Kent) and Simon, a daughter, Jessica Anne.

**ROSS** - On January 28th 1987, to Sarah (née Caplin) and Nick, a son, brother for Adam.

**SIBERRY** - On January 26th, at Queen Charlotte's Hospital, to Penny (née Dickerson) and Charles, a son, Paul Michael.

**STEVENSON** - On January 22nd 1987, at Cambridge, to Jenifer (née Kenyon) and Simon, a daughter, Hannah Katriona Marion.

**WHITE** - On January 21st, to Victoria (née Shelbourne) and Julius, a son.

### DIAMOND ANNIVERSARIES

**LONSDALE:CHARLES** on January 29th 1927, at the Register Office, Great Grimsby, John Dobson Lonsdale to Alice Gertrude Charles.

### DEATHS

**ACHESON-GRAY** - On January 26th, Lesley Margaret (née Giddy) in her 90th year, widow of Gerald, dear mother of Robert, Nevill, Patrick and a devoted and much loved grandmother and great-grandmother. Service at St Andrews Church, Oxshott on Wednesday 4th February at 2.30pm, followed by private Cremation. Cut flowers only by request to F.W. Paine 108 High Street, Esher.

**ARMSTRONG** - On January 26th 1987, at home, Colonel Jack Francis (Charles) Armstrong M.B.E., formerly Royal Scots Fusiliers, of Ebony, Tenterden, Kent. Beloved husband of May and much loved father of Robin and Gillian. Funeral Service at St Mary's Church, Ebony, at 10.45am on Saturday 31st January. Family flowers only. Donations, if desired to Royal Army Benevolent Fund, Duke of York's Headquarters, Chelsea, London SW3 4SP.

**ATKINSON** - On January 23rd 1987, in H.F. Verwoerd Hospital, Victoria, South Africa, John Anthony (Tony) aged 51 after a short illness. Greatly missed by his wife Pam, his daughter Caroline and son Charles. Funeral to be announced.

**CLEMENT** - On January 27th, suddenly, James Robertson, beloved husband of Isolda and father to Robert and Helen. Private cremation. Family flowers only.

**COOKE** - On January 27th, in Hospital, Edward Davidson, late HM Inspector of Schools and beloved husband of Elizabeth and father of Anne, of Ledbury, Herefordshire. Private Cremation on Friday January 30th.

**CUNLIFFE** - On January 26th, suddenly but peacefully at home, Gordon Edward, dear husband and friend of Lilian, dearly loved father of Clare, father-in-law of Christopher, and much loved Pompa of Catherine, the late Rosalind, Robert and Michael Ben. Private cremation. Family flowers only. Donations, if desired, to Church of England Children's Society.

**DE BEAR** - On January 26th 1987, Mollie Maureen (née Campfield) wife of the late Archie de Bear. Funeral at Golders Green Crematorium on Monday February 2nd at 2.10pm.

**DREY** - On Sunday January 25th 1987, peacefully in hospital, Nicholas Peter Francis, beloved only son of Rudolf and Pamela and brother of Elizabeth. Funeral Service at St. John's Church, Blackheath on Friday February 6th at 2.15pm, followed by cremation at Eltham Crematorium. Flowers to Francis Chappell & Sons, 4 Lee High Road, SW13 by midday, or donations to Brompton Hospital, London SW3.

**EVANS** - On Tuesday January 27th 1987, in The Lindo Wing, St Mary's Hospital, Paddington, following surgery after a fall, Lieutenant General Sir Geoffrey Evans KBE, CB, DSO (and 2 bars), devoted husband of Ida. Cremation privately at his request.

**GARDNER** - On January 26th, suddenly but peacefully at Haddon House, Withington, Glos, Nicola, most dearly loved daughter of Cecil and Pat, sister of Graham, granddaughter of Joy Gardner and Ralph and Muriel Lee. Private cremation. Thanksgiving Service, Friday January 30th, 3.00pm at Withington Church. Cut flowers only, but if desired donations for Dr. Barnado's Homes may be left at the Church or sent to L.T. Sly, the Beeches, West End, Northleach, Cheltenham, Glos.

**HARBORD** - On January 28th, peacefully after a long illness bravely endured, Nina. Beloved wife of Charles and mother of Eve and Anne. Funeral at the British Cemetery, Lisbon, Friday 30th January.

**HOBSON** - On January 27th 1987, Louie, (née Chilvers), peacefully at Fernbank Nursing Home in her 99th year. Formerly of St. Annes, Lancs, and of British Columbia. A Full life. Service at St. Andrews Church, Tarring, Worthing, at 2.15pm, Monday February 2nd, followed by cremation. Flowers and enquiries to H.D. Tribe Ltd., 130 Broadwater Rd., Worthing 34516.

**HARDY** - On January 26th, peacefully and unexpectedly, Aileen Maude Langton Hardy, widow of Colonel T H Hardy, beloved mother of David and grandmother of Zoe. Funeral private. Family flowers only.

**JOHNSON** - On January 27th 1987, peacefully in the Christie Hospital, Manchester, Lesley, aged 54, daughter of the late Owen and the late Gladys Hearn, of Calcutta and Exeter, beloved wife of Brian, mother of Christopher Frances (Brewin), Nikki (Lusher) and Laurence and a much loved grandmother. Late head of Piper Hill School, Wythenshawe. Requiem mass at St Winifred's Church, Heaton, Mersey, on Monday 2nd February at 12 noon, followed by private interment. Donations if desired to the Christie Hospital, Manchester 20. Enquiries to George Ball and Son, 061 4322131.

**LAURIE** - On Tuesday January 27th, suddenly at home, David Ernest Laurie, dear husband of Barbara and much loved father of Nicholas and Martha, father-in-law of Alan and Vivienne and dear grandfather of Harry and Nicolle. Funeral at Holy Trinity Church, Henley, Tuesday 3rd February at 11.00am followed by a private burial. Family flowers only but donations if desired to RNLI or NSPCC.

**MAC CONAILL** - On January 28th 1987, at Castle Mahon nursing home, Blackrock, Cork, Ireland. Prof Michael A. Dearly beloved husband of the late Eileen and dear father of Michael, Mairead, Alastair and Roderick. Deeply mourned by his loving family. Daughters in law, grandchildren, sister in law, collegues and friends. May he rest in peace. Requiem mass, at 12.00 noon on Thursday at St Joseph's, S.M.A Church, Wilton. Funeral afterwards to St Finbarrs Cemetery, cork.

**MALINS** - On January 26th, peacefully in Kidderminster General hospital, Doctor Joanna Middlemore Malins late of Elmley Lovett.

**McLAREN** - On January 26th, peacefully in Montreal, Norman, formerly of the National Film Board of Canada.

**NEWNHAM** - On January 26th 1987, peacefully at home, Hugh, husband of Doris and father of Liz. Funeral service at Woodvale Crematorium, Lewes Road, Brighton, Sussex, on Wednesday February 4th, at 2pm. No flowers please, but donations may be sent to Brompton Hospital, Fulham Road, London SW3 6HP, for Oncology Research.

**ORCHARD** - On January 27th 1987, Cynthia Frances, of Stadhampton Oxon. Devoted wife of the late Doctor George Orchard. Much loved mother of Hugh, Gillian, Adrian and the late Julian and loving grandmother. Funeral Service Oxford Crematorium on Friday January 30th at 11.00am. Family flowers only please.

**PHIPPS** - On January 27th 1987, after a short illness, Gladys Montague, of Garden Court, Westhumble, dearly loved sister of Vi, Marjorie and Phyllis. Funeral private. Donations to the RAF Benevolent Fund may be sent to Sherlock and Sons, Trellis House, Dorking.

**PINCHES** - On January 27th, suddenly at the Norfolk and Norwich hospital, Jack, loving husband of Olga, dear father of Janet and Julia. Funeral service at St Mary's Church, South Walsham on Tuesday, February 3rd at 11am., followed by interment in South Walsham Burial Ground. Family flowers only, but donations in lieu if desired, for the Norfolk and Norwich Spastic Association, can be sent c/o Gordon Barber Funeral Directors, 317 Aylsham Road, Norwich.

**RICHARDSON** - On January 26th 1987, peacefully at his home Belluton House, Pensford, Frank Clement, aged 85 years. Funeral service at St Mary Redcliffe Church, Bristol on Monday February 2nd 1987 at 2.15pm followed by cremation at Arnos Vale Crematorium, Bristol at 3pm. Family flowers only. Donations invited to Keynsham Hospital, Bristol c/o the secretary, Mr L Payne.

**SCHMIDT** - On January 22nd, suddenly, Anita, daughter of Wilhelm and Else Kronheimer, wife of Gerhard Schmidt. Funeral at Wolvercote Cemetery, Oxford on Tuesday February 3rd at 11.30 am.

**STOCK** - On January 26th 1987, tragically, Edward Christian Spry, beloved son of Timothy and Philippa Stock. Funeral at Canford Crematorium, Bristol, 11.20am Friday 30th January. No flowers but friends welcome.

**STORRS** - On January 27th, Millicent, much loved wife of Robert and mother of Fiona and Alison. A Thanksgiving Service will be arranged, details later.

**THRESHER** - On January 26th, peacefully in her sleep, Carolyn Evelyn, beloved mother of Vicki and Granny of Richard and John. Service at Putney Vale Crematorium, Monday February 2nd at 12.15pm. No flowers please, but donations if wished to Special Forces Benevolent fund, 8 Herbert Crescent, London SW1X 0EL.

**TOWNLEY MILLERS** - On January 28th, peacefully at the Clarence Nursing Home, Tunbridge wells, Peggy, widow of Richard, sister of John Firth. Cremation service at Tunbridge Wells, on Thursday, February 5th, at 12.30.

**WARD-THOMPSON** - On Wednesday January 21st 1987, suddenly in Palma, Mallorca, Simon Ward, aged 45. Son of the late Lt. Comm. Ward-Thompson RN and the late Mrs Phoebe Rouse. Much loved father of Tamlyn and dear brother of Mrs Camilla Brown. Funeral to take place Friday January 30th at Capdepera, Mallorca at 12 noon. For all those who loved Simon a Memorial Service will be announced at a later date.

**WATTS** - On January 27th 1987, Winifred Valerie (née Cumming), beloved wife of Gervase and mother of Nigel, Simon, Timothy, Alasdair, Clare, Adrian, Paul and grandmother of Jude, Emma, David and Catriona. Requiem Mass on Friday 30th January at the Church of St Joseph and St Theresa, Chamberlain Street, Wells at noon, followed by interment at Ashwick, Oakhill. Family flowers only. Donations if desired to Dorothy House Foundation, 164 Bloomfield Road, Bath BA2 2AT.

**WRIGHT** - On January 23rd, peacefully surrounded by his loving family Philip John. A Thanksgiving Service, at which all are most welcome, will be held at St Paul Church, Clifton, Bristol, on Friday 20th February at 3.30pm. No flowers please: any donations to Cancer Relief, MacMillan Fund, 3 Westbury Park, Bristol BS6 7JB, would be appreciated.

### MEMORIAL SERVICES

**LEGGE** - A Memorial Service for the late Professor Mary Dominica Legge will be held at Somerville College, Oxford, 2.30 pm Saturday 21st February 1987. R.S.V.P. the Principal's Secretary.

**MAGNUS** - A memorial service for Hilary Magnus QC, will be held in Lincoln's Inn Chapel on Wednesday March 18th 1987 at 6pm.

### IN MEMORIAM - PRIVATE

**HACKETT** Cliff - January 29th 1985, sorely missed and remembered this day and every day. Joanne and Adam.

**ROWLANDSON** - Sir Stanley Graham, sadly missed and always remembered. Vera, Richard, Elisabeth, Katherine and Edward.

## Church news

### Appointments

The Rev P Atherton, curate, St Clement, diocese of Oxford, to be urban industrial missioner in Oldham, diocese of Manchester.

The Rev C W A Bacon, team Vicar, Thornaby team ministry with special responsibility for St Peter Ad Vincula, diocese of York, to be priest-in-charge, Beeford with Frodingham and Foston, same diocese.

The Rev S A Beake, domestic chaplain to the Bishop of Southwell, to be Vicar, St Andrew, Shottery, diocese of Coventry.

The Rev M J Cartwright, Vicar, St Paul, Stockton-on-Tees, diocese of Durham, to be Vicar, Market Rasen with Legsby and Linwood, diocese of Lincoln.

The Rev J H Catlin, team Vicar, St Stephen, Bournemouth, diocese of Winchester, to be team Vicar, St Chad, Kirkby, diocese of Liverpool.

The Rev W Charlton, Vicar, Thurcroft, near Rotherham, diocese of Sheffield, to be Vicar, St Alban, Hull, diocese of York.

Rev D L Claringbull, senior industrial chaplain and priest-in-charge, St Paul's, Birmingham, diocese of Birmingham, to be also an honorary Canon of St Philip's Cathedral, Birmingham, same diocese.

The Rev C D Cordy, at present with permission to officiate in the diocese of Norwich, to be priest-in-charge of Smallburgh with Dilham and Honing with Crostwight, same diocese.

The Rev M R Crumpton, district minister, The Ascension, Wall Heath, Kingswinford, diocese of Lichfield, to be Vicar of Moxley, same diocese of.

The Rev S V Durant, Vicar, Emmanuel, Harrow Road, and area Dean of Paddington, diocese of London, to be team Rector, Hackney Marsh team ministry, same diocese.

The Rev K M Forrest, Rector, Wigan, diocese of Liverpool, to be also an honorary Canon of Liverpool Cathedral, same diocese.

Canon J Gathercole, leader, Worcestershire Industrial Mission, diocese of Worcester, to be also Archdeacon of Dudley, same diocese.

The Rev J T Gunn, Vicar, Friday Bridge, Wisbech, diocese of Ely, to be Vicar, Larkfield, and priest-in-charge, Leybourne, diocese of Rochester.

The Rev J M Hancock, Vicar, St John, Hebburn, diocese of Durham, to be Vicar, South Westoe, same diocese.

The Rev K M Harre, curate, North Walsham, diocese of Norwich, to be priest-in-charge, St Helen's, Norwich, and Chaplain, the Great Hospital, same diocese.

The Rev S C Harvey, curate, Oldham Parish Church, diocese of Manchester, to be Chaplain and head of religious education, St Peter's School, York.

The Rev M Hough, curate, Newbottle, diocese of Durham, to be Vicar, Christ Church, Felling, same diocese.

The Rev H Hutchinson, curate, St Andrew with St Anne, Auckland, diocese of Durham, to be Vicar, Coundon St James, same diocese.

The Rev M J Jackson, curate, Houghton-le-Spring, St Michael and All Angels, diocese of Durham, to be Vicar, St Mark's, Millfield, Sunderland, same diocese.

### ANNOUNCEMENTS

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**ELEANOR FINLAYSON** - b 1886 Fiancee (1909) of Poet J. E. Flecker. Writer seeks anyone with information about her. Reply to BOX H81.

**STAMP COIN & BANKNOTE** Fair - York Racecourse Grandstand (AA signposted) Friday 30th (noon-7pm) Saturday 31st (10am-5pm) (40p) 120 dealers. Refreshments. Free parking. NRN Fairs. Tel: York (0904) 86262.

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### BIRTHDAYS

**AKMAL** Congratulations and best wishes on your 21st Birthday. Work hard for your degree! Lots of Love Dad.

**JENNIFER NEWTON** denies she was born this day 1947. It might have been somebody who looked like her, but it definitely was not her.

### SERVICES

**THE MARRIAGE BUREAU** - HEATHER JENNER, 124 New Bond St, W1. 01-629 9634.

**FRIENDSHIP**, Love or Marriage. All ages, areas. Dateline, Dept (Q16) 23 Abingdon Road, London W8. Tel: 01-938 1011.

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### ANNOUNCEMENTS

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**RELIABLE** resident housekeeper required to assist with upkeep of large modern house. Richmond area. Animal lover essential to care for our lively dog "Sam". Driving licence necessary. Own suite provided. Colour TV. Salary £7,296 per annum. Regret no pets or children. References required. Applications Mrs S Frachmann, Haversham Grange, Haversham Close, Twickenham, Middlesex TW1 2JP.

**LEITH'S** Good Food, 1 Sebastian St, EC1. Requires an experienced cook for their busy kitchens. To work 5 day week including some weekends. Salary according to experience circa £7,600 pa plus overtime. Please call 01 251 0216.

**FRENCH** speaking au pair required to start mid-March. 2 children, 6½ and 5. Central location. Own room. Excellent conditions. Tel 01 628 4944 (day) and 481 8404 (eves & weekends)

**COOK** Reqd by catering co for friendly WC1 kitchen. Tel 01 406 2224.

### LEGAL NOTICES

IN THE HIGH COURT OF JUSTICE
No 0048 of 1987
CHANCERY DIVISION
Mr REGISTRAR BRADBURN
IN THE MATTER OF
THE UNITED ASSOCIATION FOR THE PROTECTION OF TRADE LIMITED
and
IN THE MATTER OF
THE COMPANIES ACT 1985

NOTICE IS HEREBY GIVEN that by an Order dated the 16th January, 1987 made in the above matters the Court has directed a Meeting of the Ordinary Members of the above-named United Association for the Protection of Trade Limited (hereinafter called "the Association") (being persons for the time being appearing in the Register of Members of the Association as an Ordinary Member thereof other than a person so appearing who has ceased to be an Ordinary Member thereof pursuant to the provisions of the Articles of Association thereof and includes any persons entitled to the rights of a Member by operation of law) for the purpose of considering and if thought fit approving (with or without modification) a Scheme of Arrangement proposed to be made between the Association and its said Ordinary Members and UAPT-INFOLINK plc and INFOLINK Limited and that such Meeting will be held at the registered office of the Association at Coombe Cross, 2/4 South End, Croydon CR0 1DL on Tuesday, the 24th February, 1987, at 11 o'clock in the forenoon at which place and time all the aforesaid Ordinary Members are requested to attend.

Any person entitled to attend the said Meeting can obtain copies of the said Scheme of Arrangement, form of proxy and copies of the Statement required to be furnished pursuant to section 426 of the above-mentioned Act at the registered office of the Association situate at Coombe Cross, 2/4 South End, Croydon CR0 1DL and at the offices of the under-mentioned solicitors at the address mentioned below during usual business hours on any day (other than a Saturday, Sunday or Bank Holiday) prior to the day appointed for the said Meeting.

The said Ordinary Members may vote in person at such Meeting or they may appoint another person whether an Ordinary Member of the Association or not as their proxy to attend and vote in their stead.

It is requested that forms appointing proxies be lodged with the Association, at its registered office at Coombe Cross, 2/4 South End, Croydon CR0 1DL, not less than 48 hours before the time appointed for the said Meeting, but if forms are not so lodged they may be handed to the Chairman at the said Meeting.

By the said Order the Court has appointed Eric Robert Francis Gillet or failing him Ernest Raymond Hazlehurst or failing him John Cameron McNeil Greig to act as Chairman of the said Meeting and has directed the Chairman to report the result thereof to the Court.

The said Scheme of Arrangement will be subject to the subsequent approval of the Court.

Dated this 29th day of January 1987
NORTON, ROSE, BOTTERELL & ROCHE
of Kempson House, Camomile Street
London EC3A 7AN
Ref: DBA/63/E177047
Solicitors for the Company

RE: BARKING TEA SERVICES LIMITED
(IN LIQUIDATION)
Court Number 008046 of 1985
Winding-up Date, 4th November 1985
The Official Receiver is the Liquidator with a Committee of Inspection
Order Dated: 28th November 1986

## To Place Your Classified Advertisement

Please telephone the appropriate number listed below between 9am and 6pm. Monday to Friday, or between 9.30am and 1.00pm on Saturdays.

Birth, Marriage and Death Notices 01-481 4000

Birth and Death notices may be accepted over the telephone. For publication the following day please telephone by 1.30pm. Marriage notices not appearing on the Court & Social page may also be accepted by telephone.

Trade Advertisers:

| | |
|---|---|
| Appointments | 01-481 4481 |
| Public Appointments | 01-481 1066 |
| Property | 01-481 1986 |
| Travel | 01-481 1989 |
| U.K. Holidays | 01-488 3698 |
| Motors | 01-481 4422 |
| Personal | 01-481 1920 |
| Business to Business | 01-481 1982 |
| Education | 01-481 1066 |

Forthcoming Marriages, Weddings, etc for the Court and Social Page
Cannot be accepted by Telephone
Please send Court and Social Page notices to:

Court & Social Advertising,
Times Newspapers Ltd.,
1, Pennington Street,
London E1 9DD

Please allow at least 48 hours before publication. Any enquiries for the Court & Social page may be made after 10.30am on 01-822 9953

You may use your Access, Amex, Diners or Visa card.

# Bonuses for top Civil Servants

**By Michael Evans**
**Whitehall Correspondent**

More than 600 senior Civil Servants are to be offered the chance to compete for special discretionary payments of up to £2.000 for good performance.

The announcement of the new "productivity" incentive offer which was studied and approved by the Top Salaries Review Board. is due to be made by the Government in the spring.

The Civil Servants who will benefit from the revolutionary scheme will be Grade 2 deputy secretaries and Grade 3 under-secretaries.

According to very senior Whitehall sources yesterday the discretionary payments will only be awarded if the Civil Servants can demonstrate sustained high performance.

The productivity payments will amount to £2.000 for deputy secretaries and £1.500 for under-secretaries.

Mr Richard Luce. Minister of State responsible for the Civil Service. said yesterday that the scheme was part of major changes that have been taking place in the civil service in recent years.

In 1985 a performance bonus experiment was launched for staff in Grades 3-7 and the lessons learned from this project are now being studied by Mr Luce.

The Government has won full support from the civil service unions for these incentive schemes.

It is intended that the discretionary awards project will eventually be expanded to lower grades.

The Whitehall sources said that there were also new proposals under discussion to stop increments being awarded automatically to Civil Servants when they move up the ladder.

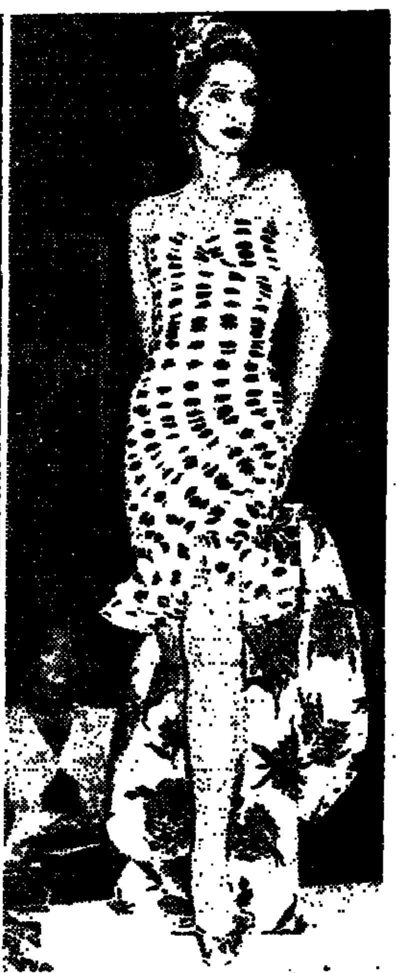
Yesterday the Cabinet Office's Management and Personnel Office. which is responsible for overseeing the running of the Civil Service. published its first report and highlighted the reforms. which have brought dramatic changes to the Whitehall world.

The report shows a big increase in Civil Servants seconded to "the outside world"

*The Challenge of Change in the Civil Service by the Cabinet Office Management and Personnel Office.*

# Paris fashion message is short and sweet

Yves Saint Laurent: Flamenco raffled off-the-shoulder dress



Ungaro: Flirty hemline on a draped bustier dress

Yves Saint Laurent: Frilled, tulip-shaped dress

Chanel: Lagerfeld's boldly patterned crinoline

Ungaro: Gently draped puffball hemline

Short and sweet is the message from Yves Saint Laurent. Hemlines flirting with the thigh, sweetheart necklines framing the bosom and tailoring to caress the curves made this his best and sexiest collection for years.

"I want women to look feminine again," said Saint Laurent after the show, which was hailed as a triumph and a fashion landmark by the all-important American buyers.

Yves Saint Laurent, the man who put women into trouser-suits, has now produced a celebration of femininity. This underlined the new fashion mood which is sweeping the Paris shows for spring and summer.

Saint Laurent now believes in the romance of the ruffle and the wickedly short evening dress. His skirts were all well above the knee, wrapped, slit or draped, and often broke out into ripples of sheer chiffon or ruffles of soft silk. Dresses gave the same message of fit and flare as a tube of raffia lace fanned out above the knee. The most saucy of these little-nothing dresses had a skirt that was just a thigh-full of satin bows.

Even the tailoring was tender. The models swelled out of off-the-shoulder necklines — also ruffled and frilled — that seemed to be held up on a wish and a prayer.

Colours were succulent: soft rose pink, wistaria and a pale flower pattern like 18th century brocade. Colours hotted up at night into flamenco red or with vivid Spanish embroideries.

A fashion madness has taken over Paris and the salons of haute couture are at their most frivolous and escapist.

Marie Antoinette would not have looked out of place in the mad mob caps at Chanel, where the mood was on the wild side. Designer Karl Lagerfeld showed crazy crinolines, flat at the front but sticking out at right angles over the rear on frills of tulle.

This froth of femininity threatened to overwhelm the show which also contained some more wearable clothes, including shapely suits with fresh white colars, a new heart-shaped neckline and a fashion folly that was great fun: a slim dress covered with a swingy crinoline that Lagerfeld called a "cage dress".

Emanuel Ungaro also liked ruffles and frills. His collection was all-woman with dresses draped around the derriere and flirty hemlines

(Photographs: Harry Kerr)

## Letter from Venice

# Gondola gets that sinking feeling

The stately gondola, symbol of Venice for more than 1,000 years, is in danger of disappearing. The few surviving master builders are approaching old age, with only a handful of young apprentices to whom they can pass on their art.

Fearful that only motorboats will remain in the gracious canal city by the year 2000, Venice's Agency for the Conservation of the Gondola and the Rights of Gondoliers last month launched an SOS to save the traditional art of gondola building.

At the end of the sixteenth century there were more than 10,000 of the 40 ft narrow, flat-bottomed craft ferrying politicians, merchants and tradesmen on business and pleasure through the city's 180 narrow winding canals.

The privacy of covered cabins afforded lovers an ideal clandestine rendezvous, while wily politicians could strike private deals away from prying eyes on the misty back canals.

Today the onslaught of motorized water buses and taxis has reduced numbers to fewer than 400, worked by about 370 gondoliers who make most of their living from the tourist trade, Signor Sergio Vazzoler of the gondola agency said.

But the real danger, he added, is the diminishing number of craftsmen with the lifetime's knowledge needed to build the entirely handmade, all wood gondolas, and the elaborate traditional brass finishes.

In the five remaining "squeri" or gondola yards in Venice there are only four "maestri", working without diagrams or blueprints to plot the carefully-calculated starboard list and curve of the port gunwhale needed to offset the pull of the gondolier's single oar. It takes one man working alone two to three months to build a single gondola.

In the past, the art was passed down to the sons of the old masters, but low wages and the attractions of quick money to be earned in the industrial complexes of the mainland have all but dried up the numbers of willing apprentices.

In addition, gondolas which now sell for about 13 million lire (about £6,300), are not lasting so long. In the past a gondola had a lifetime of about 30 years if well maintained, but the force of the wash caused by motorized craft has reduced that lifespan by about half.

These problems have raised the prospect of gondolas of the future being built of plastic — an idea which Signor Vazzoler described as "horrifying".

The agency, appealing for the preservation of the traditional craft, has therefore proposed the establishment of a special gondola school where four or five students at a time could be trained. The youngsters would start to learn the skill in the evenings after school and take up full-time apprenticeships after their education.

A second idea is a museum dedicated to the gondola and its role in the history of the city that is still known as La Serenissima (the Most Serene).

The gondola is still much in demand, not just by tourists for whom a visit to Venice would be incomplete without a gentle journey down the Grand Canal steered by a singing gondolier dressed in the traditional striped T-shirt and straw boater.

Public gondola services which take up to 20 people are still the quickest and cheapest way of crossing the Grand Canal, while humbler versions of the craft are ideal for fishing in the lagoon and negotiating the narrow winding canals of the inner city.

Regular races between gondoliers in different quarters of the city attest to the popularity of the craft among Venetians, while traditional spectacles such as the September historical regatta along the Grand Canal are as much a highlight of local life as a tourist attraction.

Many Venetians still take their final farewell from the city in an ornate, black funeral gondola rowed slowly out to the cemetery island of San Michele.

The proposals for a school and a museum have received widespread support in Venice. Signor Vazzoler said efforts were now being made to put them into action by finding suitable premises and the finance and organization to run them. "Time is pressing if we want to avoid the disappearance of the artisans who build gondolas and who can now be counted on one hand," he said.

**Jill Serjeant of Reuters**

## THE TIMES INFORMATION SERVICE

## Today's events

### Royal engagements

Princess Anne. Master of the Carmens' Company. attends a court meeting at Carpenters' Hall. Throgmorton Avenue. EC2. 9.45: later as President of the British Knitting and Clothing Export Council. attends a banquet given by the council at Mansion House when the council's export awards will be presented. 7.20.

The Duchess of Kent opens The Spa. Scarborough. North Yorkshire. 10.30: and opens Scarborough Hospital Phase I development. 11.45.

### Exhibitions in progress

Harveys History of Wine Collection: The history of wine and its production: Corinium Museum. Cirencester. Tues to Sat 10 to 5. Sun 2 to 5. closed Mon (ends Mar 29).

Ernest Willows — Welsh Airship Pioneer: Penarth to Panama (last voyage of Brunel's pioneering ship): both at Welsh Industrial and Maritime Museum. Bute St. Cardiff. Thurs to Sat 10 to 5 (ends Jan 31).

### Last chance to see

Iona and Iain McGregor: Turning Wood; Deborah Dewar: Desert Paintings; both at The Open Eye Gallery. 75 Cumberland St. **Edinburgh**. 10 to 6.

Karen Mence: Exhibition of Drawings and Portraits: Niccol Centre. Brewery Ct. **Cirencester**. 9 to 5.

### Music

Chopin Celebrity Piano Recital by Peter Katin: St David's Hall. The Hayes. **Cardiff**. 7.30.

Musical Offering: Vivaldi. Scarlatti and Telemann: Royal Exchange. **Manchester**: 1 to 2.

Bournemouth Sinfonietta: Mozart. Beethoven and Schubert: Pavilion Theatre. **Weymouth**. 7.30.

Avon Cities Jazz Band: **Newton Abbot** Community Centre. Kingsteignton Rd. 8.

Tyneside Chamber Orchestra: Mozart Piano Concerto by Denis Matthews: King's Hall. **Newcastle-upon-Tyne** University. 1.10.

Lunchtime Recital by Peter Buckoke and Caroline Clemmow (double bass and piano): Great Hall. Exeter University. 1.10.

Scottish National Orchestra: Beethoven. Bruch. Sibelius Concert with Edith Volckaert (violin): City Hall. **Glasgow**. 7.30.

Hallé Concert: Vaughan Williams. Beethoven. Prokofiev: **Manchester** Free Trade Hall. 7.30.

Chilingirian Quartet play Komitas and Bartok String Quartets: St George's. Brandon Hill. **Bristol**. 1.

Arioso Concert Series: Horn Trio (Brahms): Birmingham and Midland Institute. Margaret St. **Birmingham**. 1.

Lunchtime Concert: Andrew Snedden plays Liszt: **Durham** University. Music School. Palace Green. 1.10.

### Talks, films and lectures

Open Lecture on Italian Art by Prof P Boyde: Michelangelo The Last Judgement: Lecture Theatre 2. Queen's Building. Exeter University. 11.

Perry Art Lecture: Private Enterprise and Public Sculpture by Dr Nicholas Penny: Reception Room. Wills Memorial Building. **Bristol** University. 5.15.

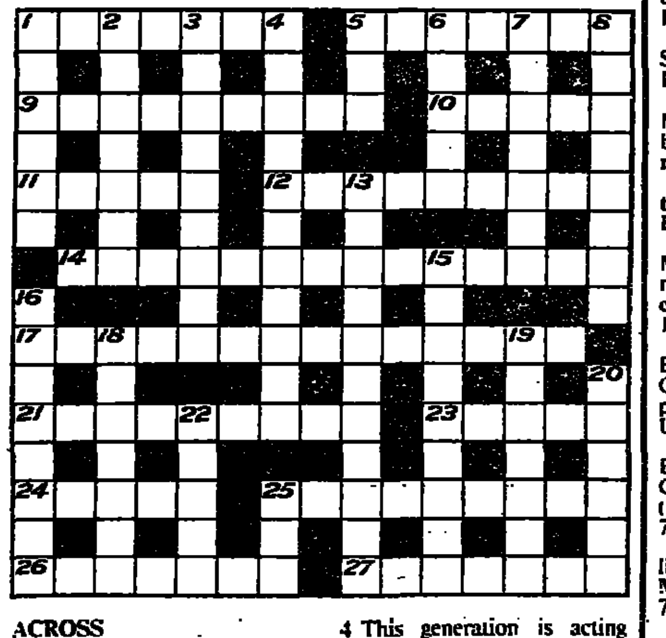
Geological and Metallogenic Evolution of the Arabian Shield by Dr N Jackson: Lecture Room 10. Geology Dept. 1: The Relationship between Acidification and Invertebrate Communities in a Freshwater System by Mr Malcolm Greenwood: Medical Sciences Lecture Theatre 2. 5.15: both at **Leicester** University.

### General

1984 Film: *Brazil* directed by Terry Gilliam: **Plymouth** Arts Centre. 38 Looe St. 9.

Meeting: Cleveland Antique Collectors' Club: Talk by Robert Copeland on Spode and Blue Printed Ware: Marton Country Club. **Middlesbrough**. 8.

## The Times Crossword Puzzle No 17,266



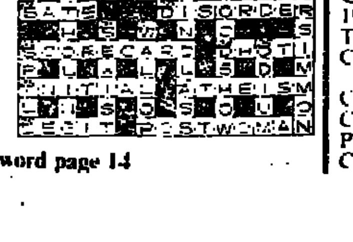
**ACROSS**

- 1 Redcap in trouble with lousy mount (7).
- 5 Series of eight months full of hail (7).
- 9 Discard manual holder for cuttings (9).
- 10 An extremist, when he gets jolly blue (5).
- 11 Too weak to produce loud abuse? (5).
- 12 Disputed inheritance held up by Freeman (9).
- 14 Survey shows the fiddle has a place in artistic revival (14).
- 17 Raking in great fees for minister's perk (6,8).
- 21 Galen worked in his part of the world for relief of discomfort (9).
- 23 Legend about the Black Mountain of Africa (5).
- 24 Finnish author (5).
- 25 As worn by the Hound of Heaven? (3-6).
- 26 Our queen is having a baby, can't keep quiet (7).
- 27 Crafty directors, it's right they should be milked (7).

**DOWN**

- 1 It's not all loss, if you become callous (6).
- 2 Distance gained by the police on *The Times* (7).
- 3 Head swallows the tablet — no frills (9).
- 4 This generation is acting without any prompting (11).
- 5 A satisfactory outcome, would you call it? (3).
- 6 One of a handy pair (5).
- 7 T.A. never changed this old soldier (7).
- 8 Masefield's main complaint (3-5).
- 13 Exciting serial — The Sword under the Rock (5-6).
- 15 Not where the Bard lived in London (9).
- 16 Tucking into venison, is unable to be the wine-pourer (8).
- 18 Gibbon composed poetry about Jehovah (7).
- 19 Sadly unable to get over the English mists (7).
- 20 Do all this team get the red card? (6).
- 22 He started a row in the barrack-room (5).
- 25 Stop that girl! (3).

**Solution to Puzzle No 17,265**



Concise Crossword page 14

## Books — paperback

FICTION

**By The Open Sea**, by August Strindberg, translated with an introduction by Mary Sandbach (Penguin Classics, £3.95)
**Heaven and Earth**, by Frederic Raphael (Penguin, £2.95)
**Manhattan Transfer**, by John Dos Passos, introduction by Jay McInerney (Penguin, £4.95)
**The Incredible Journey**, by Catherine Martin, introduction by Margaret Allen (Pandora, £4.95)
**The Silver Age**, by James Lasdun (Penguin, £3.50)

NON-FICTION

**An Indian Summer**, A Personal Experience of India, by James Cameron (Penguin, £3.95)
**De Anima, On The Soul**, by Aristotle, translated with introduction and notes by Hugh Lawson-Tancred (Penguin Classics, £3.95)
**Festivals of the Athenians**, by H.W. Parke (Thames & Hudson, £6.95)
**Plague of Caterpillars, A Return to the African Bush**, by Nigel Barley (Penguin, £2.25)
**The Hills of Adonis, A Journey in Lebanon**, by Colin Thubron (Penguin, £3.95)

PH

## Newton stamps

A set of special stamps to mark the 300th anniversary of the publication of Sir Isaac Newton's book in which he established the law of gravity will be available from post offices on March 24. They are designed by Sarah Godwin, aged 22.

## Anniversaries

Births: **Thomas Paine**, radical. Thetford. Norfolk. 1737; **William McKinley**, 25th president of the USA 1897-1901. Niles. Ohio. 1843: **Frederick Delius**, composer. Bradford, 1862; **Vincente Blasco Ibañez**, novelist. Valencia. 1867: **W C Fields**, actor. Philadelphia. 1880.

Deaths: **George III**, reigned 1760-1820. London. 1820: **Edward Lear**, artist and poet. San Remo. Italy. 1888: **Alfred Sisley**, landscape painter. Moset-sur-Loing. 1899: **Douglas Haigh**, 1st Earl Haigh, field-marshal. Dryburgh. 1928: **H L Mencken**, writer. Baltimore. 1956: **Fritz Kreisler**, violinist. New York. 1962: **Robert Frost**, poet. Boston. Massachusetts. 1963.

The Victoria Cross was founded. 1856.

## Roads

**London and South-east: Victoria:** Hobart Place closed at junction with Grosvenor Gdns due to burst water main repairs. **West End:** Gower St reduced to one lane at Bedford Sq due to works. **Surrey:** Single alternate line traffic with temporary lights at A30 London Road, Sunningdale, due to water board work.

**The Midlands: M5:** Southbound traffic reduced to single lane because of works between junctions 5 (Droitwich) and 6 (Worcester). **A1:** Delays and lane restrictions due to works N of Newark at Markham Moor, Nottinghamshire. **A5:** Works on A5 at Bluebell Crossroads between Telford and Shrewsbury, Shropshire.

**The North: M1 S Yorkshire:** Works between junctions 31 and 33 causing slip roads at junction 31 and M1 M18 link to be closed at times. **M63:** Lane closures and traffic restrictions due to widening at Barton Bridge. Greater Manchester. **A6 Greater Manchester:** Diversions in operation because of repairs to bridge on Chorley Rd, Swinton, at junction with Moorside Rd.

**Wales and the West: M5 Somerset:** Outside lane closed between junctions 24 and 25 on both N and southbound carriageway due to construction work. **A420:** Temporary lights on Homeapple Hill, Wick, Avon. **A494:** Traffic restrictions because of works at Llanferres between Mold and Corwen, Clwyd.

**Scotland: Strathclyde:** Westbound restrictions and delays due to works on Calder St between Cathcart and Dixon St. **Lanarkshire:** Single lane traffic and temporary lights, half a mile S of New House on A73. **Grampian:** Restrictions on A92 Aberdeen City at King St, St Machar because of roundabout construction.

Information supplied by AA

## Parliament today

**Commons** (2.30): Debate on Government motion on developments in the EEC.

**Lords** (3): Consumer Protection Bill, committee, third day.

## The pound

| | Bank Buys | Bank Sells |
|---|---|---|
| Australia $ | 2.41 | 2.29 |
| Austria Sch | 20.10 | 19.00 |
| Belgium Fr | 60.70 | 57.30 |
| Canada $ | 2.145 | 2.045 |
| Denmark Kr | 10.84 | 10.24 |
| Finland Mkk | 7.35 | 6.85 |
| France Fr | 9.53 | 9.03 |
| Germany Dm | 2.875 | 2.715 |
| Greece Dr | 237 | 217 |
| Hong Kong $ | 12.35 | 11.75 |
| Ireland Pt | 1.088 | 1.028 |
| Italy Lira | 2050 | 1930 |
| Japan Yen | 246 | 232 |
| Netherlands Gld | 3.235 | 3.055 |
| Norway Kr | 11.13 | 10.53 |
| Portugal Esc | 220 | 210 |
| South Africa Rd | 4.15 | 3.55 |
| Spain Pta | 202 | 192 |
| Sweden Kr | 10.33 | 9.78 |
| Switzerland Fr | 2.40 | 2.27 |
| USA $ | 1.61 | 1.54 |
| Yugoslavia Dnr | 905 | 805 |

Rates for small denomination bank notes only as supplied by Barclays Bank PLC. Different rates apply to travellers' cheques and other foreign currency business.

Retail Price Index: 393.0

London: The *FT* index closed down 1.2 at 1440.4.

## Our address

Information for inclusion in The Times Information Service should be sent to: The Editor. TTIS. The Times. PO Box 7. 1 Virginia Street. London. E1 9XN

Portfolio Gold

Portfolio - how to play
Monday-Saturday record your daily Portfolio total.
Add these together to determine your weekly Portfolio total.
If your total matches the published weekly dividend figure you have won outright or a share of the prize money stated for that week, and must claim your prize as instructed below.

How to claim
Telephone The Times Portfolio claims line 0254-53272 between 10.00 am and 3.30 pm, on the day your overall total matches The Times Portfolio Dividend. No claims can be accepted outside these hours.
You must have your card with you when you telephone.
If you are unable to telephone someone else can claim on your behalf but they must have your card and call The Times Portfolio claims line between the stipulated times.
No responsibility can be accepted for failure to contact the claims office for any reason within the stated hours.
The above instructions are applicable to both daily and weekly dividend claims.

## WEATHER

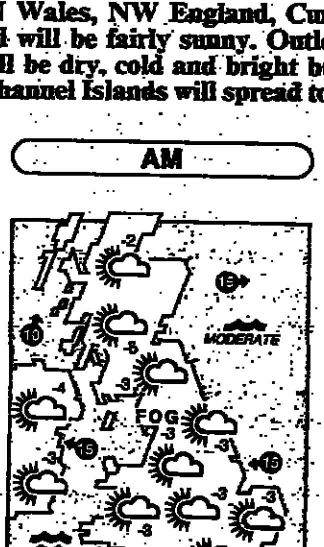
SW England and S Wales will have a bright day and there will be some sunshine, but it will be quite windy. SE and central southern England, E Anglia, the Midlands, east, NE and central northern England will be bright with some sunshine but with a brisk easterly wind in some southern areas. N Wales, NW England, Cumbria, the Isle of Man, N Ireland and all of Scotland will be fairly sunny. Outlook for tomorrow and Saturday: Much of Britain will be dry, cold and bright but the cloudy weather with some sleet or snow in the Channel Islands will spread to parts of southern England on Saturday.

### HIGH TIDES

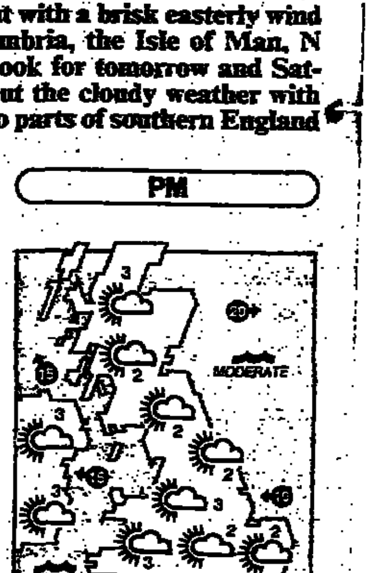
| TODAY | AM | HT | PM | HT |
|---|---|---|---|---|
| London Bridge | 1.13 | 6.6 | 1.42 | 6.9 |
| Aberdeen | 12.48 | 4.2 | 12.57 | 4.3 |
| Avonmouth | 6.56 | 12.8 | 7.24 | 12.9 |
| Belfast | 10.33 | 3.6 | 11.01 | 3.4 |
| Cardiff | 6.41 | 11.8 | 7.09 | 11.9 |
| Devonport | 5.35 | 5.4 | 6.10 | 5.3 |
| Dover | 10.45 | 6.3 | 11.13 | 6.5 |
| Falmouth | 5.05 | 5.2 | 5.40 | 5.1 |
| Glasgow | 12.01 | 4.6 | 12.26 | 4.9 |
| Harwich | 11.33 | 3.9 | 11.56 | 3.8 |
| Holyhead | 9.55 | 5.7 | 10.27 | 5.5 |
| Hull | 6.01 | 7.1 | 6.12 | 7.3 |
| Ilfracombe | 5.34 | 9.0 | 6.03 | 9.0 |
| Leith | 2.06 | 5.4 | 2.22 | 5.5 |
| Liverpool | 10.54 | 9.4 | 11.23 | 9.3 |
| Lowestoft | 9.07 | 2.4 | 9.08 | 2.4 |
| Margate | 11.51 | 4.6 | - | - |
| Milford Haven | 5.54 | 7.0 | 6.22 | 6.9 |
| Newquay | 4.45 | 7.0 | 5.12 | 6.8 |
| Oban | 5.38 | 4.0 | 6.11 | 3.8 |
| Penzance | 4.32 | 5.5 | 5.06 | 5.4 |
| Portland | 6.40 | 2.2 | 7.16 | 2.0 |
| Portsmouth | 11.02 | 4.5 | 11.39 | 4.6 |
| Shoreham | 10.48 | 6.2 | 11.24 | 6.3 |
| Southampton | 10.25 | 4.4 | 11.05 | 4.6 |
| Swansea | 6.00 | 9.4 | 6.29 | 9.3 |
| Tees | 3.17 | 5.3 | 3.28 | 5.5 |
| W'ton-on-Nze | 11.26 | 4.1 | 11.47 | 4.0 |

Tide measured in metres: 1m=3.2808ft.

### AM



### PM



### AROUND BRITAIN

| | Sun hrs | Rain in | Max C | Max F | |
|---|---|---|---|---|---|
| Scarboro | | | | | |
| Bridlington | 1.1 | .03 | 3 | 37 | cloudy |
| Cromer | 0.4 | .02 | 3 | 37 | bright |
| Lowestoft | - | - | 3 | 37 | cloudy |
| Clacton | - | - | 3 | 37 | cloudy |
| Southend | - | - | 3 | 37 | cloudy |
| Margate | - | - | 3 | 37 | dull |
| Folkestone | - | - | 3 | 37 | cloudy |
| Hastings | - | - | 4 | 39 | cloudy |
| Eastbourne | - | - | 4 | 39 | dull |
| Brighton | - | - | 3 | 37 | dull |
| Worthing | - | - | 4 | 39 | cloudy |
| Littlehmptn | - | - | 4 | 39 | cloudy |
| Bognor R | - | - | 5 | 41 | cloudy |
| Southsea | - | - | 4 | 39 | cloudy |
| Sandown | - | - | 4 | 39 | dull |
| Shanklin | - | - | 4 | 39 | cloudy |
| Bournemth | - | - | 5 | 41 | cloudy |
| Poole | 0.1 | - | 6 | 43 | cloudy |
| Swanage | - | .01 | 5 | 41 | rain |
| Weymouth | 1.3 | - | 6 | 43 | cloudy |
| Exmouth | - | - | 5 | 41 | cloudy |
| Teignmouth | - | - | 5 | 41 | cloudy |
| Torquay | - | - | 6 | 43 | dull |
| Falmouth | - | - | 6 | 43 | cloudy |
| Penzance | - | - | 7 | 45 | cloudy |
| Scilly Isles | - | .01 | 7 | 45 | dull |
| Jersey | - | - | 2 | 36 | cloudy |
| Guernsey | 0.4 | - | 5 | 41 | cloudy |
| Newquay | - | - | 7 | 45 | cloudy |
| Ilfracombe | - | - | 5 | 41 | cloudy |
| Minehead | - | - | 4 | 39 | cloudy |
| B'pool Airpt | - | - | 4 | 39 | cloudy |
| Morecambe | - | - | 3 | 37 | dull |
| Douglas | 0.6 | .01 | 4 | 39 | bright |
| B'ham Airpt | - | - | 2 | 36 | cloudy |
| Bristol (Ctrl) | - | - | 5 | 41 | dull |
| Carlisle | 0.2 | - | 3 | 37 | cloudy |
| London | - | - | 5 | 41 | cloudy |
| Manchester | - | - | 3 | 37 | dull |
| N'cstl-n-Tyne | - | - | 5 | 41 | cloudy |
| Nottingham | - | - | 3 | 37 | cloudy |
| Anglesey | 0.8 | - | 5 | 41 | bright |
| Cardiff (Ctrl) | - | - | 3 | 37 | cloudy |
| Colwyn Bay | - | - | 5 | 41 | cloudy |
| Tenby | - | - | 5 | 41 | cloudy |
| Aberdeen | 0.3 | - | 5 | 41 | cloudy |
| Edinburgh | - | - | 4 | 39 | cloudy |
| Eskdalemuir | 1.1 | - | 3 | 37 | cloudy |
| Glasgow | - | - | 4 | 39 | cloudy |
| Kinloss | 0.2 | .01 | 5 | 41 | shower |
| Lerwick | - | .01 | 2 | 36 | snow |
| Prestwick | - | .02 | 4 | 39 | shower |
| Stornoway | 1.0 | .03 | 6 | 43 | shower |
| Tiree | 0.2 | .07 | 7 | 45 | shower |
| Wick | 1.0 | .23 | 5 | 41 | shower |
| Belfast | - | - | 4 | 39 | cloudy |

These are Tuesday's figures
*Figures not available

### LIGHTING-UP TIME

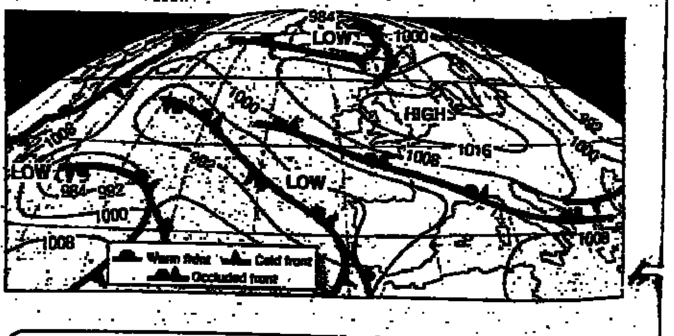
London 5.14 pm to 7.13 am
Bristol 5.24 pm to 7.22 am
Edinburgh 5.06 pm to 7.42 am
Manchester 5.15 pm to 7.28 am
Penzance 5.40 pm to 7.30 am

Sun rises: 7.44 am
Sun sets: 4.44 pm
Moon rises 8.19 am
Moon sets 4.23 pm
New moon 1.44 pm

### YESTERDAY

Temperatures at midday yesterday: c, cloud; f, fair; r, rain; s, sun.

| | | C | F | | | C | F |
|---|---|---|---|---|---|---|---|
| Belfast | f | 3 | 37 | Guernsey | c | 3 | 37 |
| B'rngham | s | 4 | 39 | Inverness | c | 3 | 37 |
| Blackpool | f | 4 | 39 | Jersey | f | 2 | 36 |
| Bristol | s | 5 | 41 | London | s | 5 | 41 |
| Cardiff | s | 4 | 39 | M'chester | s | 3 | 37 |
| Edinburgh | c | 3 | 37 | Newcastle | c | 3 | 37 |
| Glasgow | f | 1 | 34 | R'naldsway | s | 5 | 4[illegible] |



### ABROAD

MIDDAY: c, cloud; d, drizzle; f, fair; fg, fog; r, rain; s, sun; sn, snow; t, thunder.

| | | C | F | | | C | F | | | C | F | | | C | F |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Ajaccio | c | 15 | 59 | Cologne | c | 1 | 34 | Madrid | c | 13 | 55 | Riyadh | f | 18 | 64 |
| Akrotiri | c | 16 | 61 | C'phagn | s | -7 | 19 | Majorca | d | 15 | 59 | Rome | f | 17 | 63 |
| Alex'dria | s | 17 | 63 | Corfu | f | 17 | 63 | Malaga | f | 17 | 63 | Salzburg | sn | -2 | 28 |
| Algiers | c | 17 | 63 | Dublin | f | 5 | 41 | Malta | s | 18 | 64 | S F'risco* | fg | 9 | 48 |
| Amst'dm | f | 3 | 37 | Dubrovnik | c | 12 | 54 | Melb'rne | f | 19 | 66 | Santiago* | s | 29 | 84 |
| Athens | f | 18 | 64 | Faro | c | 16 | 61 | Mexico C | s | 15 | 59 | S Paulo* | r | 24 | 75 |
| Bahrain | s | 19 | 66 | Florence | c | 12 | 54 | Miami | s | 15 | 59 | Seoul | s | 6 | 43 |
| Barbads* | f | 29 | 84 | Frankfurt | sn | -1 | 30 | Milan | fg | 1 | 34 | Sing'por | f | 28 | 82 |
| Barcelna | f | 15 | 59 | Funchal | f | 16 | 61 | Montreal | s | 13 | 9 | Strasb'rg | c | -2 | 28 |
| Beirut | | | | Geneva | r | 4 | 39 | Moscow | c | 18 | 0 | Sydney | s | 25 | 77 |
| Belgrade | r | 0 | 32 | Helsinki | s | 20 | -4 | Munich | s | -1 | 30 | Tangier | f | 19 | 66 |
| Berlin | f | 0 | 32 | Hong K | f | 17 | 63 | Nairobi | f | 27 | 81 | Tel Aviv | s | 15 | 59 |
| Bermuda* | c | 20 | 68 | Innsbrck | c | -2 | 28 | Naples | c | 16 | 61 | Tenerife | c | 17 | 63 |
| Biarritz | s | 18 | 64 | Istanbul | r | 9 | 48 | N Delhi | s | 21 | 70 | Tokyo | s | 11 | 52 |
| Borde'x | s | 15 | 59 | Jeddah | s | 27 | 81 | N York | s | -6 | 21 | Toronto* | f | -6 | 21 |
| Brussels | c | 2 | 36 | Jo'burg* | s | 25 | 77 | Nice | s | 12 | 54 | Tunis | s | 20 | 68 |
| Budapst | f | -1 | 30 | Karachi | c | 34 | 93 | Oslo | f | 10 | 14 | Valencia | | | |
| B Aires* | f | 36 | 97 | L Palmas | f | 17 | 63 | Paris | f | -1 | 30 | Vanc'ver* | c | 5 | 41 |
| Cairo | s | 17 | 63 | Le Toquet | fg | -1 | 30 | Peking | s | 10 | 50 | Vienna | s | -1 | 30 |
| Cape Tn | s | 23 | 73 | Lisbon | r | 15 | 59 | Perth | s | 34 | 93 | Warsaw | f | -3 | 27 |
| C'blanca | f | 19 | 66 | Locarno | s | 5 | 41 | Reykjvik | c | 1 | 34 | Wash'ton* | s | -2 | 28 |
| Chicago* | sn | -7 | 19 | L Angels* | c | 18 | 64 | Rhodes | r | 15 | 59 | Wel'ton | c | 18 | 64 |
| Ch'church | c | 24 | 75 | Luxembg | c | -2 | 28 | Rio de J | c | 26 | 79 | Zurich | sn | -1 | 30 |

* denotes Tuesday's figures are latest available

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PART 2

THE TIMES

THURSDAY JANUARY 29 1987

BUSINESS AND FINANCE 21-26
SPORT 37-42
TELEVISION 41

**Executive Editor**
**Kenneth Fleet**

**STOCK MARKET**

**FT 30 Share**
1440.4 (-1.2)

**FT-SE 100**
1811.6 (-2.8)

**Bargains**
39468 (35800)

**USM (Datastream)**
140.65 (+0.32)

**THE POUND**

**US Dollar**
1.5395 (+0.0075)

**W German mark**
2.7480 (-0.0219)

**Trade-weighted**
68.8 (same)

## MP names 'fraudulent' dealer

Mr Dale Campbell-Savours, Labour MP for Workington, said in the Commons that he has given the Department of Trade and Industry the name of a licensed dealer which was trading "fraudulently" in shares in the City and urged the Government to close it immediately. He did not publicly name the company.

Replying for the Government at Question Time, Mr Michael Howard, Minister for Corporate and Consumer Affairs, confirmed Mr Campbell-Savours had been in touch with him and his department was aware of the case.

In response to the MP's warning that the DTI could be held as negligent if it failed to close the company forthwith, Mr Howard said the department would take action where necessary.

## WH Smith up

WH Smith, the newsagents group, reported better than expected results for the six months to end November with pretax profits 21 per cent higher at £25.8 million on turnover up from £580.8 million to £717.6 million. An interim dividend of 2.4p was declared.

Tempus page 23

## Bid up £10m

Courtaulds increased its bid for Fothergill & Harvey by £10 million to £38.4 million. F&H's directors rejected the offer as inadequate initially, but will discuss the increased and final offer tomorrow.

Tempus, page 23

## Branching out

Blackhorse Agencies, part of Lloyds bank, has bought two estate agents, Fairlie Robertson and Parkinsons, with 27 offices between Southampton and Portsmouth. The acquisitions brings Blackhorse Agencies' total branches to 329.

## Offer stopped

Simon Engineering announced it had received notices of withdrawal from Valuedale's offer in respect of 22,000 Simon shares. The last figure for acceptances announced by Valuedale two weeks ago was 34,267. Valuedale's offer closes today.

## WCRS merger

WCRS, the advertising agency formerly called Wight Collins Rutherford Scott, is forming a joint venture with the Goodall Partnership, a mangement consultancy. The initial cost of the deal will be £400,000 rising to £800,000 depending on profits.

| | | | |
|---|---|---|---|
| Stock Market | 22 | Property | 24 |
| Wall Street | 22 | Money Mrkts | 24 |
| Co News | 22,24 | Foreign Exch | 24 |
| Comment | 23 | Traded Opts | 24 |
| City Diary | 23 | Share Prices | 25 |
| Econ View | 23 | Unit Trusts | 26 |
| Tempus | 23 | Commodities | 26 |
| Commercial | | USM Prices | 26 |

### Trade upturn comes too late

# Britain drops into the red

By David Smith, Economics Correspondent

Britain's trade figures showed an improvement last month, and were better than market expectations. But the brighter picture was not enough to prevent 1986 from recording the first current account deficit since 1979.

Trade in goods was in deficit by £763 million last month. Exports slipped by £2 million to £6.513 billion but there was a far bigger fall in imports, which dropped by £271 million to £7.276 billion.

Officials believe that the lower pound, particularly against the European currencies, together with signs of a slowdown in unit labour costs, will produce strong export growth in the coming months.

Yesterday's figures, which showed a £552 million current account improvement between the third and fourth quarters and signs of a slowdown in consumer imports, were greeted with relief by ministers.

The visible trade deficit of £763 million was £269 million below the November deficit of £1.032 billion. The current account, after taking into consideration the estimated £800 million surplus on services and other invisibles, was in surplus by £38 million, compared with a £232 million deficit in November.

For the year as a whole, visible trade was in deficit by a record £8.68 billion. The trade gap on goods other than oil widened from £10.274 billion in 1985 to £12.824 billion last year. The oil surplus halved to £4.144 billion, in line with lower oil prices.

But a big increase in net invisible earnings, up from £5.66 billion to £8.493 billion, kept the current account deficit down to £187 million. It did not save the Government from criticism, however.

Mr Ian Wrigglesworth, Liberal-SDP Alliance trade and industry spokesman, said: "These figures confirm our deteriorating trade position. Last year's manufacturing deficit of £8.5 billion is appalling and will get worse in 1987."

Mr Roy Hattersley, Labour's Shadow Chancellor, said: "Today's figures reveal that even the forecast of just two months ago was too optimistic. Such is the rate of Britain's decline under the Tories — they constantly pretend the economy is stronger than the truth demonstrates."

The Chancellor, Mr Nigel Lawson, forecast a current account surplus of £3.5 billion in the Budget last March. In the autumn statement in November, the forecast was revised down sharply to one of "broad balance." Treasury officials said yesterday the actual deficit of £187 million was not out of line with the autumn statement forecast.

The latest indications are that the volume of exports is increasing at nearly twice the rate of imports. In the fourth quarter, export volume, excluding oil and erratic items of trade, rose by 6 per cent. The corresponding figure for imports was 3.5 per cent.

But for last year as a whole, the position was reversed. Import volume rose by 6.5 per cent, while export volume increased by only 3.5 per cent.

Britain appears to be doing well in the EEC, in line with the pound's substantial fall against other European currencies. In the fourth quarter, exports to the Common Market rose by 13 per cent, while imports from the EEC increased by only 4.5 per cent.

Capital goods imports are rising strongly, which is taken as evidence of industry's willingness to invest.

## Dollar hits 6½-year low

By Our Economics Correspondent

The dollar plunged to a six-and-a-half year low against the mark yesterday but recovered a little later on strong market talk that a Group of Five meeting could take place before the weekend.

The reports, dismissed as "ridiculous" by the West German Ministry of Finance in Bonn, were also played down by the US Treasury in Washington.

The next scheduled venue for a Group of Five meeting is Paris and officials said that Mr James Baker, the US Treasury Secretary, has no plans to leave Washington until he flies to Saudi Arabia on Sunday.

Market suspicions about possible action to support the dollar were heightened by the West German Bundesbank's withdrawal from the market yesterday after several days of supporting the dollar.

This tactic, of refraining from intervention to allow sharp movements in the currency, before hitting the markets with concerted central bank intervention, was used effectively when the problem was a strongly rising dollar.

The dollar fell by 2.3 pfennigs to DM1.7850, trading well below the key DM1.80 level. It also lost ground against other European currencies, dropping below two Dutch guilders.

The pound managed a 75-point gain to $1.5395, having earlier traded even higher, at nearly $1.55. But the pound was pulled down against the mark, closing at an all-time low of DM2.7491, 2 pfennigs down on the day.

## Murdoch gains 55% of H&WT

By Ray Heath

The battle for the Melbourne Herald and Weekly Times group appears to be over, with News Corporation finally securing control.

Advertiser Newspapers of Adelaide, which controls 11.5 per cent of H&WT, has accepted News Corporation's Aus$15 (£6.80) a share offer, despite the Aus$16 a share bid made last week by the John Fairfax publishing group.

News Corp, which had declared its bid of Aus$213 billion unconditional with 42 per cent acceptances, now has almost 55 per cent.

At the same time News Corporation, controlled by Mr Rupert Murdoch, seems to have sidestepped the legal obstacle to control of H&WT put up by the Fairfax group.

Mr Murdoch has sold the television interests in South Australia and Victoria owned jointly by H&WT and Advertiser Newspapers.

Fairfax claimed the takeover documents had not disclosed that News Corporation was controlled by a foreigner. Australian born Mr Murdoch became a US citizen in 1985.

Under Australia's broadcasting laws, a foreigner is not allowed to hold more than 15 per cent of a broadcasting licencee. Mr Murdoch's position with regard to television and radio stations was due to be examined by the Australian Broadcasting Tribunal.

John Rogers

Eggar: a few people will find themselves 'rather wealthy'

## Those bonds start a Russian roulette

By Teresa Poole, Business Correspondent

**The Foreign Office would like to hear from relatives of a Briton who lost a number of belongings in the 1917 Russian revolution, including 70 tins of corned beef, opera glasses, gloves and shawls, six abacuses and 1,984 boxes of matches. But officials think he was being ambitious in valuing his goods at more than 1 million roubles.**

**He is one of 37,000 people who by 1951 had registered more than 60,000 claims against the Soviet Union for unredeemed Tsarist government bonds and the loss of property abandoned to the Bolsheviks.**

**Advertisements will appear today, telling claimants' descendants how to apply for compensation from a £46 million Russian fund.**

**Mr Tim Eggar, a junior minister at the Foreign Office, said yesterday that quite a few people would find themselves "rather wealthy."**

**The fund, which has lain dormant in a London bank since being frozen by Britain in 1917, became available when Sir Geoffrey Howe, the Foreign Secretary, and Mr Eduard Shevardnadze, the Soviet foreign minister, finally reached agreement on a settlement last July.**

**Calculated at 1920 values, claims registered by 1951 came to more than £400 million, so the eventual payout is unlikely to be more than 10 per cent of the value of the bonds or goods.**

**Apart from bonds, claims range from property, banks, insurance companies, gold, copper and coal mines to jewellery, furniture and bank balances.**

**There will be two types of claims. Holders of Russian bonds must be British citizens and have owned the bonds on July 14, 1986 (the day before the Anglo-Russian agreement). They have two months to submit a claim.**

**Claims for the loss of belongings or personal injury will be valid only if they were registered by 1951 and bona fide relatives will have five months to claim but must have documents**

## Statements by Parnes and Lyons expected

By Lawrence Lever

Mr Anthony Parnes and Sir Jack Lyons are expected to make separate statements soon on their involvement in the multi-million pound price support operation for Guinness's shares during the brewing group's bid for Distillers.

At the same time S&W Berisford, the company which received £1.5 million under an invoice marked "work in connection with the acquisition of Distillers" is to return the money after a request from Guinness.

Mr Parnes has held a series of meetings with his solicitors over the past two days.

Spokesmen for Mr Parnes and Sir Jack refused to say yesterday whether either have any interest in two Swiss companies which were paid £6.5 million last year. The companies, identified by Guinness on two invoices, are called Consultations et Investissements and Konsultat SA. Guinness has said that it has no satisfactory explanation for the payments.

The payments to the two companies were made through accounts held at the private Swiss bank Pictet & Cie. A spokesman for the bank said yesterday that it had not purchased any Guinness shares for its own account and could not say whether any of its customers had.

The spokesman refused to say whether it held accounts for Consultations or Konsultat but he did say that the bank was not in discussions with the Swiss regulatory authorities about any aspect of the Guinness affair.

Meanwhile another recipient of money from Guinness under a mystery invoice admitted yesterday that the money was intended to compensate it for losses it had suffered on dealings in Guinness shares.

The Austrian bank Zentralsparkasse und Kommerzialbank said it had received £254,000 and is conducting an internal investigation into the circumstances of the payment.

Herr Helmut Roubin, a spokesman for the bank, said that the payment had been made after a short-term investment in Guinness shares made last year. He said the transaction was not illegal under Austrian law and that the bank was not aware that the deal breached British laws.

He described the £254,000 as a "compensatory payment" to cover its losses on the Guinness shares.

According to documents filed at Companies House, Mr Parnes and Sir Jack are directors and the principal shareholders in J Lyons Chamberlayne, which received £300,000 from Guinness.

Mr Michael Dee, a director of Marketing and Acquisitions Consultants — a company which was paid more than £5 million by Guinness under another mystery invoice — said that he knew only some of the owners of the company but would not name them.

He said that he received the money from Guinness "well after the bid" and had dealt with it "in accordance with my instructions".

"I cannot disclose any names. There are some very tough people involved — they will defend their legal rights."

S&W Berisford has already admitted receiving £1.5 million under one of the invoices, but says that the payment was for developing Guinness's international trading and unconnected to the 2.8 million Guinness shares it has purchased.

- New rules to be issued by the Securities and Investments Board should make it easier for investors to bring civil actions for damages if they suffered loss as a result of insider trading by an authorized investment business, Sir Kenneth Berrill, chairman of theSIB said.

## Prior Harwin petitions 'not based on insolvency'

The Department of Trade and Industry made clear yesterday that its pending High Court winding-up petitions against Prior Harwin, the licensed dealer, were not based on insolvency.

Mr Paul Channon, the Trade Secretary, authorized a statement in open court to the effect that the winding-up of Prior Harwin plc and Prior Harwin Securities was being sought under the "public interest" provisions of the 1985 Companies Act.

Mr Terence Mowshenson, for the Trade Department, told the Companies Court that he had been asked to state publicly that the petitions arose because the companies had not been managed according to the provisions of the Licensed Dealers (Conduct of Business) Rules.

There had been "misleading comment" to the effect that the petitions were based on insolvency, he said. The Official Receiver is to file, within the next 14 days, a report about the companies' solvency.

The winding-up petitions stand adjourned.

### Man in the news: Sir Ralph Halpern

## Burton's extraordinary affair

Sir Ralph Halpern, chairman of the Burton Group, wrote to his 34,000 shareholders a few weeks ago promising them a "memorable year." He can scarcely have realized how prophetic that statement would turn out to be.

At noon today he comes face to face with his shareholders for the annual meeting of the company in London's Grosvenor House Hotel. It promises to be an extraordinary affair.

Last year 1,200 turned up. One of Sir Ralph's advisers admitted yesterday: "I rather expect there will be a few more than that this time. Can't think why, can you?"

The meeting — the once-a-year opportunity for small shareholders to seek answers from their board on such searching corporate issues as why one of the shops ran out of socks two days before Christmas, or why they cannot find trousers with turn-ups anymore — would have been a testing time for Sir Ralph anyway.

He upset the powerful institutions who hold the major blocks of shares in the company by proposing a share incentive scheme which could have been worth £8 million to him. This suggestion, coming from the country's highest paid businessman — he picked up £1 million last year — stretched the loyalty of the City too far. The embarrassed Burton board has now been forced to accept a limit of £2.5 million on the scheme.

But while this row was still simmering last week Sir Ralph — in Zurich meeting financiers with his right-hand man, finance director Mr Michael Wood — was horrified to hear that the shares in his company were being cut back on the London stock market because of fears that investigators from the Department of Trade might be about to examine the way Burton had taken over the Debenhams group in 1985.

As Sir Ralph was busy scotching these rumours, the Sunday tabloid newspapers were adding the final touches to titillating accounts of his affair with a teenage topless model.

How will he cope today, having had the most intimate details of his personal life described in lurid fashion for the benefit of breakfast tables throughout the country?

Sense of humour: Sir Ralph with his daughter Jennifer

One source, who has worked with Sir Ralph for several years and was involved during the tense takeover battle for Debenhams, said: "He will be very positive today and will not flinch from facing the issues or speaking directly if he has to. He is in very strong form. Obviously he does not like his private life being hauled across the coals but he has a great sense of humour and finds some things very amusing. He has also had total support from the board. He knows he is a high profile person and has to carry that weight."

Another investment chief in the City said: "It is a shame that Sir Ralph's very real achievements have been overlooked because of the way he has conducted his private life." But there is no sign the City thinks any less of him. He lunched at one well known firm of stockbrokers this week. Afterwards the host said: "I think people in the City are far more concerned about how the company is trading than Sir Ralph's sex life."

Indeed, the story of his business life has as many racy elements as his private life. His family left their Vienna home soon after Ralph was born in 1938 as the Nazi menace loomed.

Ralph's first job was as a £5-a-week trainee at Selfridge's. There he acquired a taste for retailing and went on to join the Peter Robinson group without realizing it was owned by Burton.

Sir Montague Burton — who started the business with £100 — had died in 1952 leaving the company the largest multiple tailor in the world.

But fashions were changing and the company had a tired post-war image. Halpern thought its only hope was in its Top Shop store which he launched into a separate high street chain.

By 1977, after a power struggle, he was running the whole group. He expanded and in 1985 made his biggest strike with the bitter £560 million takeover of Debenhams.

One thing is sure. His corporate empire-building is not yet over. But his immediate target remains getting off the pages of the tabloids.

**Cliff Feltham**

## MARKET SUMMARY

### STOCK MARKETS

| | |
|---|---|
| **New York** | |
| Dow Jones | 2152.14 (+1.69)* |
| **Tokyo** | |
| Nikkei Dow | 19789.92 (+103.10) |
| **Hong Kong:** | |
| Hang Seng | 2553.25 (+29.24) |
| **Amsterdam:** Gen | 257.7 (-5.4) |
| **Sydney:** AO | 1527.6 (-5.8) |
| **Frankfurt:** | |
| Commerzbank | 1741.1 (-98.5) |
| **Brussels:** | |
| General | n/a |
| **Paris:** CAC | 424.9 (same) |
| **Zurich:** SKA Gen | 539.60 (-8.70) |
| **London:** FT. A | n/a |
| FT. Gilts | 85.31 (-0.06) |

**Recent issues** Page 24
**Closing prices** Page 25

### INTEREST RATES

London: Bank Base: 11%
3-month Interbank $11\frac{1}{16}$-11%
3-month eligible bills: 10⅝-$\frac{19}{32}$%
buying rate
US: Prime Rate 7½%
Federal Funds 6¼%*
3-month Treasury Bills 5.46-5.44%*
30-year bonds 100⅜-$100\frac{13}{32}$*

### CURRENCIES

| London: | New York: |
|---|---|
| £: $1.5395 | £: $1.5415* |
| £: DM2.7480 | $: DM1.7840* |
| £: SwFr2.3054 | $: SwFr1.4990* |
| £: FFr9.1693 | $: FFr5.9540* |
| £: Yen233.08 | $: Yen151.50* |
| £: Index:68.8 | $: Index:102.7 |
| ECU £0.750755 | SDR £0.828689 |

### MAIN PRICE CHANGES

| | |
|---|---|
| **RISES:** | |
| Meyer Intnl. | 301p (+12p) |
| Higgs & Hill | 558p (+21p) |
| TSL Thermal | 112p (+26p) |
| Randsworth | 148p (+22p) |
| Fothergill & Harv | 302p (+26p) |
| Armstrong Equip. | 158p (+12p) |
| Assoc. News | 512p (+14p) |
| United News | 494p (+18p) |
| Reed Intnl. | 512p (+14p) |
| Storehouse | 282p (+11p) |
| Fisons | 617p (+11p) |
| ICI | 1247p (+26p) |
| London United | 533p (+19p) |
| Daejan Holdings | 705p (+20p) |
| Local London | 483p (+28p) |
| Granada | 351p (+10p) |
| **FALLS:** | |
| BP | 785p (-8p) |
| Royal Ins. | 918p (-9p) |
| Racal | 210p (-8p) |
| Mercantile House | 368p (-17p) |

Prices are as at 4pm

### GOLD

London Fixing:
AM $416.50 pm-$413.75
close $409.50-410.10 (£266.00-266.75)
New York:
Comex $409.60-410.10*

### NORTH SEA OIL

Brent (Mar.) pm $18.30bbl ($18.50)
* Denotes latest trading price

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WALL STREET

# Share prices still rising aided by weak dollar

New York (Agencies) – Share prices remained higher in active, early trading yesterday. Strong institutional demand fuelled a market in which dollar-sensitive issues such as paper stocks and pharmaceutical issues continued to benefit from the US currency's further weakness.

The Dow Jones industrial average rose by 9.56 points to 2,160.01. Rising shares outnumbered declining ones by seven to five as 54 million shares changed hands.

Merck rose by 2⅛ to 139 and Bristol Myers by 1 to 94¾. In the paper stocks, International Paper gained 1¼ to 93¾ and Union Camp 1⅜ to 63⅝.

On Tuesday, shares rallied to broadly higher levels in heavy trading. The Dow average jumped by 43.17 points to a highest-ever 2,150.45, passing last Thursday's previous record close of 2,145.67.

This rise was accompanied by some futures-related volatility, which created a few movements reminiscent of Friday's extreme changes. The Dow average slumped by 44 points last Friday in one of the wildest-moving days ever, but rebounded by 5 points on Monday.

Tuesday's rise meant that the index has risen in 16 out of the 18 sessions so far this month – a total gain of 254.5 points, or 13.4 per cent.

On Tuesday, advancing stocks outnumbered declining ones by 1,135 to 432. Volume rose to 192.8 million shares from Monday's 138.8 million.

The Dow Jones transportation average, lifted by strong airlines issues, was up by 19.38 points to a best-ever 884.93, passing its previous high of 882.51 which was achieved on January 19. The utilities index closed 1.67 points higher at 225.93.

Participants said on Tuesday that the day's gain showed that the New Year rally had not run out of steam.

|  | Jan 27 | Jan 26 |  | Jan 27 | Jan 26 |  | Jan 27 | Jan 26 |
|---|---|---|---|---|---|---|---|---|
| AMR Cp | 59¼ | 58⅞ | Firestone | 28⅛ | 28⅝ | Pepsico | 32 | 31⅜ |
| ASA | 41⅝ | 40⅜ | Fst Chicago | 32¼ | 32⅜ | Pfizer | 67½ | 65⅜ |
| Aetna Life | 61½ | 61⅝ | Fst Int Bncp | 55⅝ | 56⅝ | Phelps Dod | 24⅜ | 24⅜ |
| Allied Signal | 46⅛ | 45½ | Fst Penn C | 9⅛ | 9⅝ | Philip Mor | 84⅜ | 82⅜ |
| Alls Chalm | 2⅝ | 2⅜ | FT Wachva | 40⅜ | 40⅝ | Philip Ptrl | 12⅜ | 12⅜ |
| Alcoa | 39⅝ | 39⅝ | Ford Motor | 74¼ | 73⅜ | Polaroid | 79½ | 76 |
| Amax Inc | 14⅞ | 14 | GAF Cp | 40⅛ | 39⅝ | Proct Gble | 87⅜ | 86⅝ |
| AMR Hess | 26⅛ | 25⅞ | GTE Cp | 62 | 61⅝ | Pub Svc Eg | 44 | 44⅝ |
| Am Brands | 47⅝ | 46⅝ | Gen Cp | 76½ | 77 | Raytheon | 74⅜ | 73 |
| Am Can | 96½ | 91⅝ | Gn Dynam | 74⅝ | 74⅜ | Rynlds Met | 46¼ | 45⅜ |
| Am Cynmd | 87½ | 86½ | Gen Elec | 101 | 98⅝ | Rockwell Int | 55¼ | 53⅜ |
| Am Ele Pwr | 30⅛ | 30⅝ | Gen Inst | 20⅛ | 20⅜ | Royal Dutch | 107½ | 106 |
| Amex | 69¼ | 68 | Gen Mills | 48⅝ | 46⅝ | SFE Sopac | 31⅜ | 30⅝ |
| Am Home | 84¼ | 83½ | Gen Motors | 71¼ | 70 | Sara Lee | 41¼ | 40⅝ |
| Am Motors | 3 | 3⅜ | Gen Pub Ut | 23⅛ | 23⅜ | Schlumb | 36⅜ | 35⅝ |
| Am Stand | 46½ | 45⅜ | Genesco | 3⅝ | 3⅜ | Scott Pap | 75⅜ | 74 |
| Am Telph | 26 | 25½ | Georgia Pac | 45⅛ | 44½ | Seagram | 68⅝ | 67⅜ |
| Amoco Cp | 72½ | 73⅜ | Gillette | 56⅛ | 56⅝ | Sears Roeb | 45⅜ | 44⅜ |
| Armco Steel | 5⅝ | 5⅝ | Goodrich | 51⅜ | 50⅜ | Shell Trans | 67½ | 66⅝ |
| Asarco Inc | 18⅝ | 17⅜ | Goodyear | 46⅝ | 46 | Singer | 44¼ | 42½ |
| Ashland Oil | 57⅞ | 58⅝ | Gould Inc | 18⅝ | 18⅜ | Smthkln Bk | 104½ | 101½ |
| Atl Richfld | 68¼ | 68⅝ | Grace Cp | 53 | 53 | Sony Cp | 20½ | 20⅜ |
| Avon Prod | 29⅝ | 29 | Grt Atl Pac | 24½ | 23⅜ | Sth Cal Eds | 36⅝ | 35⅜ |
| Bk Boston | 29½ | 43⅝ | Greyhnd | 34⅛ | 32⅜ | SW Bell | 119 | 119⅜ |
| Bank NY | 40½ | 40⅜ | Gruman | 26⅝ | 26⅜ | Std Oil | 56⅜ | 56⅝ |
| Bankamer | 14½ | 14¼ | Gulf & West | 70⅝ | 69⅝ | Sterl Drug | 50⅝ | 50 |
| Bkrs Tst NY | 48⅝ | 47⅜ | Heinz | 44⅜ | 44⅛ | Stevens JP | 40⅝ | 41⅜ |
| Beth Steel | 7⅛ | 6⅝ | Hercules | 58 | 58⅝ | Sun Cpmp | 61⅝ | 60⅝ |
| Boeing | 49⅝ | 50⅜ | Hewlet Pk | 49⅝ | 48⅜ | TRW Inc | 98 | 97⅜ |
| Boise Casc | 79⅜ | 74⅜ | Honeywell | 64¼ | 63⅜ | Teledyne | 323 | 310⅜ |
| Borden | 54⅝ | 51⅝ | IC Ind | 26⅝ | 26⅜ | Tenneco | 41¼ | 41⅝ |
| Borg Warnr | 40⅝ | 40⅜ | ITT Cp | 59⅛ | 58⅝ | Texaco | 38⅜ | 38⅜ |
| Brist Myer | 93¾ | 91¼ | INCO | 13⅛ | 13⅜ | Tex Eastn | 34½ | 33⅜ |
| BP | 49¼ | 48⅜ | Ingersoll | 67⅛ | 64⅜ | Tex Inst | 141⅜ | 139⅜ |
| Brunswick | 38 | 37⅜ | Inland Steel | 23⅜ | 22⅜ | Tex Util | 36⅝ | 35⅜ |
| Burl Ind | 42⅝ | 42¼ | Ibm | 129⅜ | 127⅜ | Textron | 64⅝ | 65 |
| Burl Nth | 62⅝ | 61⅝ | Int Paper | 92⅝ | 88⅜ | Travelers | 49 | 48 |
| CBS | 138⅜ | 139 | Irving Bk | 52 | 51¼ | UAL Inc | 56 | 55½ |
| CPC Int | 44⅛ | 43⅜ | Jhsn & Jhsn | 77¼ | 75⅜ | USG | 41⅜ | 41⅜ |
| Cmpbell Sp | 60 | 59⅝ | K Mart Cp | 48 | 47 | USX Cp | 23⅛ | 23⅜ |
| Can Pacific | 15 | 14⅝ | Kaiser Alum | 14⅝ | 14⅛ | Unilever NV | 250⅜ | 247⅜ |
| Caterpillar | 42⅜ | 41⅜ | Kerr McGee | 31 | 31½ | Un Carbide | 25 | 24¼ |
| Celanese | 242⅝ | 242⅝ | Kimbl Clark | 98 | 96⅜ | Un Pac Cp | 69⅜ | 68⅝ |
| Centrl SW | 39 | 38¾ | Kroger | 31 | 30⅝ | Unisys Cp | 95⅛ | 95⅜ |
| Champion | 37⅞ | 37 | LTV Cp | 2⅛ | 2⅜ | Utd Brands | 41½ | 41 |
| Chase Man | 39½ | 39⅜ | Litton | 79½ | 79⅜ | Utd Tech | 49⅜ | 48 |
| Chem NY | 48⅝ | 47⅜ | Lockheed | 50⅜ | 50⅜ | Unocal | 28⅜ | 29 |
| Chevron | 52 | 50⅜ | Lucky Str | 26⅛ | 26¼ | Walter Jim | 53⅛ | 52⅜ |
| Chrysler | 45½ | 44⅜ | Man H'nver | 47⅜ | 47⅝ | Warn Lamb | 69 | 65⅜ |
| Citicorp | 56½ | 56⅜ | Manville | 2 | 1⅝ | Wells Far | 54⅜ | 54¼ |
| Clark Eq | 23 | 22⅜ | Mapco | 60⅛ | 60 | Westg El | 63⅜ | 62⅝ |
| Coca Cpla | 42⅞ | 41⅜ | Marine Mid | 50⅛ | 50¼ | Weyerhsr | 48 | 46 |
| Colgate | 46⅜ | 45⅜ | Mt Marrieta | 45 | 44⅜ | Whirlpool | 33¼ | 32⅜ |
| Columb Gas | 49 | 48⅝ | Masco | 32½ | 31⅝ | Woolworth | 43⅜ | 43 |
| Cmb'tn Eng | 35 | 34⅜ | Mcdonalds | 68½ | 67 | Xerox Cp | 67¼ | 66⅜ |
| Cmwlth Edi | 37½ | 36⅝ | McDonnell | 75 | 75⅝ | Zenith | 24 | 23⅜ |
| Cons Edis | 51½ | 50⅜ | Mead Cp | 68⅝ | 67 |  |  |  |
| Cn Nat Gas | 36 | 36 | Merck | 136⅛ | 134 |  |  |  |
| Cons Pwr | 16⅛ | 15⅜ | Minsta Mng | 131¼ | 128⅜ |  |  |  |
| Cont Data | 29 | 28⅜ | Mobil | 43⅛ | 42⅜ |  |  |  |
| Corning Gl | 55⅛ | 54⅜ | Monsanto | 79 | 81⅛ |  |  |  |
| Crane | 39⅝ | 38⅜ | Morgan Jp | 46⅜ | 45⅝ |  |  |  |
| Curtiss Wrt | 55⅝ | 55⅜ | Motorola | 45½ | 45 |  |  |  |
| Data Genl | 34½ | 34⅝ | NCR | 57⅝ | 56⅜ |  |  |  |
| Deere Cp | 25⅜ | 25⅜ | NL Indstrs | 5⅝ | 5⅜ |  |  |  |
| Delta Air | 57⅞ | 55⅜ | Nat Distil | 52⅝ | 52⅜ |  |  |  |
| Detroit Edi | 18⅝ | 18⅜ | Nat Md Enr | 23⅜ | 22⅜ |  |  |  |
| Digital Eq | 146⅝ | 144⅜ | Nat Semi | 14 | 13⅝ |  |  |  |
| Disney | 55 | 54⅜ | Norfolk Sth | 90⅛ | 92⅝ |  |  |  |
| Dow Chem | 70⅝ | 69⅜ | NW Bancrp | 41⅛ | 40 |  |  |  |
| Dressr Ind | 23⅝ | 23 | Occid Petl | 31⅛ | 31 |  |  |  |
| Dupont | 97⅝ | 95⅜ | Ogden Cp | 47⅛ | 48 |  |  |  |
| Duke Pwr | 50⅝ | 50⅜ | Olin Cp | 48¼ | 48⅝ |  |  |  |
| East Kodak | 76½ | 74⅜ | Owens Ill | 59⅝ | 59⅝ |  |  |  |
| Eaton Cp | 83½ | 80⅝ | PPG Ind | 83⅝ | 82 |  |  |  |
| Emerson El | 101⅝ | 99 | Pac Gas El | 26⅛ | 26⅜ |  |  |  |
| Emery Air | 12⅛ | 12⅜ | Pan Am | 5½ | 5⅜ |  |  |  |
| Exxon | 81½ | 80⅜ | Penney JC | 79⅝ | 78⅜ |  |  |  |
| Fed Dpt Sts | 88⅝ | 87⅜ | Pennzoil | 71½ | 67⅜ |  |  |  |

CANADIAN PRICES

|  |  |  |
|---|---|---|
| Agnco Eag | 30 | 30⅜ |
| Alcn Alum | 44 | 43⅜ |
| Algoma Stl | 10⅜ | 10⅜ |
| Can Pacific | 20 | 19⅝ |
| Cominco | 15⅜ | 14⅜ |
| Con Bathrst | 33 | 31½ |
| Hkr Sid Can | 26½ | 26 |
| Hdsn B Mn | 23 | 22⅜ |
| Imasco | 35 | 34⅜ |
| Imperial Oil | 54⅝ | 54¼ |
| In Pipe | 44⅝ | 43⅜ |
| Ryl Trustco | 31⅜ | 30⅝ |
| Seagram | 92½ | 91½ |
| Steel Co | 20¼ | 19⅜ |
| Thmsn N 'A' | 31⅜ | 30⅜ |
| Varity Corp | 2.75 | 2.75 |
| WCT | 14⅜ | 14⅜ |
| Weston | 34½ | 34 |

STOCK MARKET

# Dealers hope that bid may be in the offing for Ultramar

By Michael Clark

Shares of **Ultramar**, the independent oil exploration company, were putting on a calm face yesterday despite whispers in the market that Rainbow Corporation, the acquisitive New Zealand retailing, amusements and property group, has sold its remaining stake in the company.

The market was buzzing with speculation that Rainbow had sold its remaining 16.4 million shares (5.9 per cent) at 200p – a premium to the ruling market price – to one big buyer outside the market. Ultramar finished the day 1p firmer at 181p and still some 40p below its high for the year.

Only last week, Rainbow reduced its stake – which is held by Admetus, a company jointly owned by Rainbow and Equiticorp, the Australian bank, – from 7 per cent.

Dealers are hoping that the shares have been picked up by one buyer who may now decide to launch a full bid for the company. At the last count, New Zealand financier Mr Ron Brierley's IEP Securities held a 13 per cent stake in Ultramar.

The South African mining group, Gold Fields of South Africa, which earlier this week increased its holding in Consolidated Gold Fields, is also thought to have a sizeable holding. At these levels, Ultramar is valued at almost £500 million.

The rest of the equity ran into early profit-taking following this week's record-breaking run. There was also talk of another computerized "buying and selling programme" which may have affected sentiment. Market men claimed that Scrimgeour Vickers, the broker, was selling £150 million worth of Alpha stocks and re-investing them in Beta stocks on behalf of the Unilever Pension Fund. However, this was being discounted in certain quarters last night.

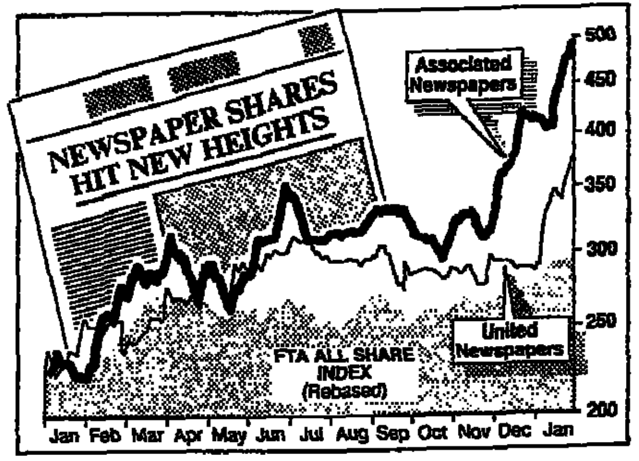
In the event, another firm start to trading on Wall Street enabled prices to close above their worst levels of the day, helped by selective support for blue chips.

The FT index of top 30 shares reduced an early fall of 7.6 to close with a net fall of 1.2 on the day at 1,440.4. The broader based FT-SE 100 lost 2.8 at 1,811.6.

Dealers described conditions as much quieter in contrast to Tuesday's surge, which saw share prices hit their highest levels ever.

**● Watch Raine Industries, the housebuilder and engineer. Mr Nigel Rudd, of Williams Holdings fame, has taken the chair and installed an aggressive management team. Raine already has 23 per cent of Tilbury and other deals are planned. Its shares, at 78p, have been a firm market lately.**

Gilts failed to gain much inspiration from the latest trade figures, which were much in line with expectations, but still managed to wipe out earlier losses of £⅛ at the longer end of the market. Prices finished with gains stretching to £1/16.



The rest of the equity market may have been pausing for breath, but two of the big newspaper publishers continued to keep up an unrelenting pace with double-figure gains. **Associated Newspapers**, the publisher of the *Daily Mail*, *The Mail on Sunday* and *The London Evening Standard*, led the way with a 14p rise to a new peak of 512p, closely followed by the rival **United Newspapers**, owner of the *Daily Express*, *Sunday Express* and *The Star*, with a 27p rise to 503p, also a new high.

Much of the credit for Associated's recent popularity must go to Mr Luke Johnson, an analyst at Kleinwort Grieveson, who has wholeheartedly recommended the shares as a "buy" to his clients over the past few weeks.

In his first circular, he referred to Associated as a "treasure trove of value" and went on to point out the benefits expected to accrue from the group's decision to transfer publication of its titles to the Surrey Docks and the editorial offices to Kensington.

United was also the subject of a bullish circular from Mr Johnson last week. He thinks the shares are attractive and that the running yield of 5.7 per cent makes it an ideal income stock. He expects the real benefits of the rationalization at Express Newspapers to filter through in the current year and is looking for a 40 per cent rise in earnings.

**Reed International**, the paper and packaging group, was another stock that continued to scale fresh heights with a 12p rise to a record 370p as the shares continued to enjoy something of a re-rating. The group, which has big interests in the US, has been making the most of the weaker dollar.

Dealers have reported strong interest in the shares from American investors over the past few weeks and are convinced that they still have further to run.

**British Telecom**, "The People's Share," have stood up remarkably well to the effects of the telephone engineers' strike and firmed 0.5p to 219p. The company has shot down reports that it is about to cave in to the strikers' demands. Reports that it had presented the National Communications Union with a formal offer to end the dispute have been denied.

BT says it has written to the NCU, confirming its position that an agreement should embrace both pay and efficiency measures.

A BT spokesman said: "The company is maintaining informal contact with the union's headquarters, but there was no significant development to report and no formal meetings were planned."

Early on in the dispute, shares of BT had encountered nervous selling. This hiccup brought to a halt the group's recent rally. For months, the shares have laboured under the fear of re-nationalization if Labour is returned at the next election. This fear has subsided somewhat in recent weeks, allowing the shares to climb above the 200p mark for the first time since the autumn.

A leading City chartist, Mr Richard Lake, of Savory Milln, the broker, who last recommended **Saatchi & Saatchi**, the advertising agency, on November 13 at 670p, is tipping them as a "buy" once again – this time at 812p a share. He expects them to go to £10 a share within the next couple of months.

Also recommended as "buys" by Mr Lake are **Commercial Union**, at 320p, which he says is "reversing nicely" and should go to 350p, GKN, up 2p at 295p, which is "returning to a buying level." He says: "I am still very bullish about the whole market."

**● FRANKFURT:** Share prices plunged in moderate trading yesterday in the wake of a four-pfennig fall of the dollar. The Commerzbank index posted its largest drop ever, tumbling 98.5 points to 1741.1, its lowest level in more than a year.

Losses at the closing bell were slightly smaller than the index indicates as bargain hunting among domestic investors helped some equities to recover in the last few minutes of trading, brokers said. The Commerzbank index is compiled at midday and therefore does not reflect later dealings.

Equities came under severe pressure early in the session as the prospects of a dollar decline toward DM1.70 made investors fear for the earning prospects of West Germany's export-oriented industries, brokers said.

The dollar tumbled to a six-and-a-half-year low of DM1.7754 at the Frankfurt foreign exchange fixing, from DM1.8195 set Tuesday.

**● Polly Peck, the overseas trader, is showing signs of recovery helped by support on both sides of the Atlantic. The loan stock, issued at the group's £42 million rights issue a couple of years back, is now back to par and the shares, 4p lower at 167p yesterday, stand equivalent to 200p prior to the one-for-five scrip issue.**

Selling pressure came largely from foreign institutional investors, one Frankfurt broker said. Domestic investors were buying heavily but could not keep up with foreign sales, he said.

Trading was surprisingly thin as many traders decided to stay on the sidelines, another broker said.

**● TOKYO:** The Nikkei Dow stock market average climbed to its fifth consecutive record, closing high in extremely heavy trading. The advance of the Tokyo market continues to be underpinned by Wall Street's rally and falling interest rates, brokers said.

The index rose 103.10 points to a record closing high of 19,789.93, surpassing the previous record of 19,686.83 set on Tuesday when it rose 132.11 points. Declines led advances by a small margin and turnover rose to its highest level in almost four months of 1.5 billion shares, up from 850 million the previous day.

Bank, securities company, pharmaceutical, rubber, warehouse, insurance and other financial shares advanced but strength in the yen pushed down electrical, precision, auto and other export issues, brokers said.

ALPHA STOCKS

| Company | Volume '000 | Company | Volume '000 | Company | Volume '000 |
|---|---|---|---|---|---|
| Allied-Lyons | 4,400 | Gen Accident | 488 | Rank Hovis | 1,100 |
| Amstrad | 15,000 | GEC | 11,000 | Reckitt Colman | 94 |
| ASDA-MFI | 3,400 | Glaxo | 1,500 | Redland | 1,500 |
| Ass Br Foods | 4,000 | Granada | 2,600 | Reed Int | 1,000 |
| BET | 119 | Grand Met | 1,600 | Reuters | 1,000 |
| BTR | 4,000 | GUS 'A | 280 | RTZ | 959 |
| BAT | 1,900 | GRE | 1,000 | Rowntree | 2,100 |
| Barclays | 2,600 | GKN | 4,700 | Royal Ins | 1,700 |
| Bass | 325 | Guinness | 10,000 | Saatchi | 1,100 |
| Beecham | 4,600 | Hanson | 6,300 | Sainsbury (J) | 309 |
| Blue Circle | 118 | Hawker Siddeley | 1,000 | Scot Newall | 1,200 |
| BOC | 6,300 | Hillsdown . | 160 | Sears | 4,80 |
| Boots | 29,000 | Imp Chem Ind . | 2,100 | Sedgwick Gp | 638 |
| BPB Ind | 1,000 | Imp Cont Gas . | 1,400 | Shell | 3,300 |
| Br Aerospace | 2,100 | Jaguar | 4,800 | Smith & Nephew | 6,200 |
| Br Gas | 35,000 | Ladbroke | 883 | STC | 4,100 |
| Br Petroleum | 2,900 | Land Securities | 349 | Stan Chart | 480 |
| Br Telecom | 11,000 | Legal & Gen | 761 | Storehouse | 5,200 |
| Britoil | 5,100 | Lloyds | 2,900 | Sun Alliance | 712 |
| Burton | 4,800 | Lonhro | 1,800 | Tarmac | 1,800 |
| Cable & Wireless | 2,300 | Marks & Spencer | 4,200 | TSB P/P | 8,300 |
| Cadbury Schwep | 2,800 | Midland | 2,700 | Tesco | 1,600 |
| Coats Viyella | 1,000 | Nat West | 1,500 | Thorn EMI | 2,700 |
| Com Union | 4,200 | P & O Dfrd | 4,100 | Trafalgar House | 2,300 |
| Cons Goldfields | 1,400 | Pearson | 697 | Trusthouse Forte | 2,700 |
| Cookson Gp | 1,100 | Pilkington Bros | 1,200 | Unilever | 219 |
| Courtaulds | 2,100 | Plessey | 7,800 | Utd Biscuits | 2,000 |
| Dee Corp | 1,600 | Prudential | 1,000 | Wellcome | 3,300 |
| Dixons Gp | 2,100 | Racal Elect | 15,000 | Whitbread 'A' | 462 |
| Fisons | 1,900 | Rank Org | 821 | Woolworth | 1,100 |

COMPANY NEWS

**● YELVERTON INVESTMENTS:** No dividend (same) for the year to Oct. 31. Pretax profit £349,000 (£24,000). Earnings per share 2.8p (0.5p).

**● RANDSWORTH TRUST:** The company has been granted planning consent to build the Randsworth Centre, a 72,750 sq ft development, on its freehold site at Wilson Street, London, EC2. Plans are well advanced to start construction in the middle of this year.

**● LEDA INVESTMENT TRUST:** Total dividend per income share 7.59p (6.65p) for 1986. Total income £622,913 (£574,694). Earnings per share 7.64p (6.87p).

**● HARVEY & THOMPSON:** Interim dividend raised to 2.5p (1.75p) for the six months to Dec. 27. Pretax profit on ordinary activities £604,000 (£295,000). Since June, the company has opened two shops and bought a pawnbroking business. This brings the number of branches to 20. The board intends to continue the expansion programme and hopes to open at least two more outlets by the end of the year.

**● LONDON SCOTTISH FINANCE CORP:** Agreement has been reached for the purchase from Home Supply Finance of the goodwill and debts of its consumer-credit business, with a balance of about £800,000 and a base of more than 6,000 customers. The price will be about £560,000 in cash and shares.

**● BIOTECHNOLOGY INVESTMENTS:** No interim dividend for the period to Nov. 30. Net pretax loss $269,358 (£174,000), against a loss of $8,709. Gross revenue $1.05 million ($1.27 million). Loss per share 0.4 cents (nil).

**● CARR'S MILLING INDUSTRIES:** A total of 400,000 ordinary shares has been placed at 215p a share. Proceeds will be used to reduce gearing incurred as a result of the acquisition of Keytor for £819,500 cash.

More company news is on page 24

**● NORTH KALGURLI MINES:** An unconditional cash offer is to be made for Windsor Resources. A takeover of Windsor will combine the operating interests of both, resulting in gold production in the next full year of 165,000 oz.

**● HESTAIR:** The company has sold 6.5 acres at the Hestair Dennis site at Guildford, Surrey, for £12.6 million, compared with a book value of £12 million. Hestair has formed a joint venture with London & Edinburgh Trust to develop industrial units on the site. The price for the land is payable on receiving planning consents.

**● CAMFORD ENGINEERING:** Dividend lifted to 2.5p (1.75p) for the year to Sept. 30. Turnover £53.82 million (£51.32 million). Pretax profit £2.56 million (£1.9 million). Earnings per share 11.58p (8.40p).

**● ELECTRONIC RENTALS:** The company has established a £50 million sterling commercial paper programme, arranged by Morgan Grenfell, which will also be acting as a dealer, together with County NatWest Capital Markets.

**● MAINMET HOLDINGS:** Dividend 0.75p (nil) for the half-year to Nov. 30. Turnover £1.6 million (£993,277). Pretax profit £129,298 (£24,242 loss). Earnings per share 3.65p (0.99p loss). Orders have been received exceeding £1.5 million. These, together with other negotiations, now advanced, give the company confidence that it will continue to record a satisfactory improvement in results for the remainder of this year and beyond.

# Reagan acts to end the deficits

From Bailey Morris, Washington

President Reagan attempted yesterday to restore public confidence in his economic policies, presenting a blueprint for a new era of US competitiveness to eradicate the record deficits which are retarding growth.

The optimistic message contained in Mr Reagan's annual state of the union address was intended to calm public fears over erratic movements in the dollar and recent volatility in the US stock market, officials said.

Mr Reagan was anxious to present an action-orientated programme to downplay reports that deep divisions among his key advisers had paralysed the economic policy process and sent confusing signals to US allies.

Mr Reagan's message was delivered as administration officials prepared a new campaign to pressure West Germany, Japan and other nations into taking more vigorous action to stimulate their economies to counter the US downturn. Mr James Baker, Treasury Secretary, was expected to renew the pressure at the next meeting of the Group of Five nations which could be as early as February 7.

A battle for control of US economic policy has reportedly erupted between Mr Baker and Mr Donald Regan, White House Chief of Staff, who has moved to consolidate his power after weathering a storm of controversy related to the Iran arms scandal.

Administration officials confirmed that Mr Regan was responsible for attempting to bar Mr Richard Darman, the top aide to Mr Baker at the Treasury, from the key meetings to decide the final wording of the state of the union message.

In recent days, Mr Baker has made numerous public statements intended to restore public confidence in the US policy on the dollar which he said was not designed to "talk down the currency."

The Treasury Secretary, reacting to leaked comments from White House officials that they would like the dollar to drop further, said that only he and President Reagan are authorized to speak on the dollar.

But Mr Baker refused to deny reports which say the administration wants the dollar to move sharply lower to counter protectionist pressures in Congress. He said the administration welcomed a further, orderly decline but did not want to see the dollar in a "free fall". He also declined to discuss "reference points" or target zones for the dollar to bring stability to exchange rates, something France and other US allies have been demanding.

## BASE LENDING RATES

ABN ........ 11.00%
Adam & Company ........ 11.00%
BCCI ........ 11.00%
Citibank Savings† ........ 12.45%
Consolidated Crds ........ 11.00%
Co-operative Bank ........ 11.00%
C. Hoare & Co ........ 11.00%
Hong Kong & Shanghai 11.00%
Lloyds Bank ........ 11.00%
Nat Westminster ........ 11.00%
Royal Bank of Scotland 11.00%
TSB ........ 11.00%
Citibank NA ........ 11.00%

† Mortgage Base Rate.

Russian Compensation

The Foreign Compensation
(Union of Soviet Socialist Republics)
(Registration and Determination of Claims)
Order 1986

Her Majesty's Government announces that this Order is due to come into effect on 1 February 1987. Copies are available from HMSO.

A fund of about £46 million will become available for distribution to those who can satisfy the terms of the Order. Claims may be made by:

- Original British or Commonwealth claimants or their successors in respect of financial and property claims arising before 1939 which were registered with the Foreign Office Claims Department or the Russian Claims Department of the Board of Trade between 1918 and 1951.
- British holders on 14 July 1986 of bonds issued or guaranteed by Russian authorities prior to 7 November 1917.

It is not possible to forecast what percentage of the assessed value of successful claims will be paid. Claims registered between 1918 and 1951 were valued by the claimants at approximately £400 million. This did not include all the bonds for which claims can legitimately be made. It follows that the payout as a percentage of the amount claimed is likely to be small.

Application forms and explanatory leaflets may be obtained by sending the coupon below to the Foreign Compensation Commission, c/o Price Waterhouse, 134 Buckingham Palace Road, London SW1W 9SA (telephone 01-823 4181).

Please note that completed application forms in respect of bonds *must* be received by 31 March 1987. Those in respect of property, debts and other claims *must* be received by 30 June 1987.

To: Foreign Compensation Commission, c/o Price Waterhouse, 134 Buckingham Palace Road, London SW1W 9SA

Please send me an explanatory leaflet and application form for:
Bond claim ☐ Property, debts and other claims ☐ (please tick as appropriate)
Please complete in BLOCK CAPITALS
Surname/Name of Company
Forenames
Mr, Mrs Miss, Title
Address
Telephone number: Home
Work
Company contact name (if applicable)
Date

TT 29/1

Daejan Holdings
PLC

INTERIM STATEMENT
Unaudited results for the half year ended
30 September 1986

|  | 6 months to 30.9.86 £'000 | 6 months to 30.9.85 £'000 |
|---|---|---|
| Rent and Service Charges less Property Outgoings | 4,481 | 3,926 |
| Surplus on Sales of Properties and Other Income | 6,618 | 5,603 |
|  | 11,099 | 9,529 |
| Financing Charges and Other Expenses | 2,405 | 2,144 |
| Group Profit before Tax | 8,694 | 7,385 |
| Taxation | 3,200 | 3,000 |
| Minority Interests | 14 | 6 |
|  | £5,480 | £4,379 |
| Earnings Per Share | 33.62p | 26.87p |

An Interim Dividend of 5.0p per share (1986 – 5.0p) will be paid on 19 March 1987 to shareholders registered on 19 February 1987. This dividend will absorb £815,000 (1986 – £815,000).

The present level of the Group's activities indicates a satisfactory increase in profits before tax for the year ending 31 March 1987.

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Truffles

Chef Jacques Chibois, from Le Royal Gray at Cannes, will be bringing the true flavours of Provence to Truffles from 3rd to 17th February, in association with the Department du Var.
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Dinner: 4 courses £19.50
or 5 courses £24.
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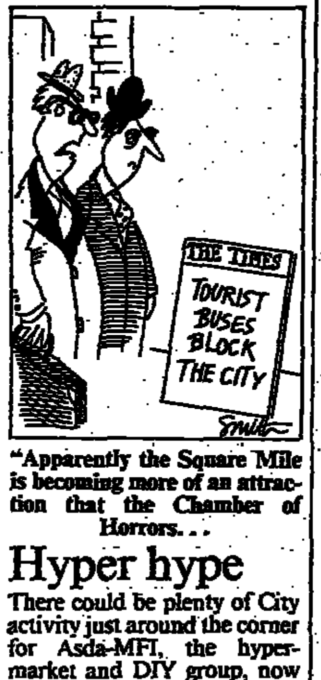
## THE TIMES CITY DIARY

### No medal for Valor

Michael Montagu, pillar of respectability in the sometimes less-than-respectable world of business, faces a somewhat embarrassing day today. Montagu, chairman of the National Consumer Council and former head of the English Tourist Board, is being hauled before a roomful of angry creditors in a west London accountant's office to explain the collapse of one of his businesses.

Major Circle, which changed its name to Valor Kitchens in 1984 and then back to Major Circle in 1986, ceased trading 15 months ago and has now gone into liquidation. It is a 95 per cent-owned subsidiary of Valor, the publicly-quoted gas fire manufacturer, of which Montagu is also chairman. Never normally publicity-shy, Montagu was strangely unavailable for comment yesterday, but his public affairs adviser Phyllis Oberman issued a statement saying that "all non-disputed creditors had been paid" and that although it will not affect the current year's trading at Valor it will result in an extraordinary item "currently estimated to be £700,000."


THE TIMES
TOURIST BUSES BLOCK THE CITY
Smith

**"Apparently the Square Mile is becoming more of an attraction that the Chamber of Horrors. . .**

### Hyper hype

There could be plenty of City activity just around the corner for Asda-MFI, the hypermarket and DIY group, now that Geoffrey Carr, the erstwhile top stores analyst from Scrimgeour Vickers, is joining as business development director. *His* departure from Scrimgeour leaves Nick Bubb in charge of the prestigious retail team, which is being strengthened by the addition of Paul Deacon, ex-Wood Mackenzie, and Keith Wills, from Royal broker Rowe & Pitman.

**● A letter in yesterday's *Times* suggested "ensuings" as an anagram for "Guinness", adding that there "still seem to be plenty of them in the present affair." I wonder if it has occurred to the writer, a Mr Room, from Hampshire, that the anagram for "Genius" is "sueing"?**

### Tory blues

The Conservative Research Department is losing another of its bright young men to the lure of a government department. Andrew Turner is to take over from Nick True as special adviser to Norman Fowler, the Social Services Secretary. Andrew Dunlop, head of the department's key political desk, left recently to work for George Younger, the Defence Secretary, and at the turn of the year the economic section headed by Judith Chaplin decamped, Mrs Chaplin to become head of the Institute of Directors' Policy Unit. Does the research department needed a spell of Opposition — where the pickings of office are more meagre — in which to re-order its personnel?

**● Bob Erith, chairman of Savory Milln, the stock broking firm, is a man of hidden wit. He had Chancellor Nigel Lawson in to lunch the other day and, by way of a "non-assessable" gift, gave him a copy of Sir Walter Scott's novel entitled *The Fortunes of Nigel*.**

### Let us pray

The actuaries' bible is Day & Jamieson but for David Hopkinson, the nearest thing the City has to a secular bishop, it is the real thing, plus naturally the Book of Common Prayer. Speaking to the actuarial Argonauts, he commended both to investments managers in their times of trouble. From Leviticus, where farmers are instructed to leave a strip around the edge of fields and the gleanings for the poor and needy, the message for those who have imbibed the heresy of short-term performance is "don't be greedy". With Cranmer we pray "For right judgement in all things". Roughly translated this means that wise investment managers must look at the big picture, which is not necessarily the short-term maximization of assets. David, managing director of M&G, goes *ex cathedra* shortly, but I'm sure he will continue to make regular trips down the mountain.

**Carol Leonard**

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ECONOMIC VIEW

# Sterling M3 should not be dropped too hastily

The question of whether to set monetary targets, and if so which ones, does not become any easier. As the Chancellor ponders how to draft this section of the Budget Red Book, he will be uncomfortably aware that not only has the principal broad measure of the money supply, sterling M3, been growing at a rate well above its target for most of this financial year but the narrow measure, M0, has also been accelerating recently and may finish 1986-87 above target.

The simplest solution would be to call it a day and not set any monetary targets in future. Mr Robin Leigh-Pemberton, Governor of the Bank of England, set out a strong case for abandoning the broad money target in his Loughborough lecture last October.

"Where there *is* a reliable relationship between money growth and nominal income," said Mr Leigh-Pemberton, "a simple, publicly-understood, monetary rule has considerable advantages, serving as an external discipline on the authorities and as a guide to both the financial markets and the wider economy as to the authorities' likely behaviour. But these advantages are lost if in practice the rule proves to be too facile and, as a result, needs to be frequently adjusted or overridden."

But if targets for sterling M3 are to be abandoned *what* should be put in their place? Financial markets have never had much faith in the relevance of M0. Being largely composed of notes and coins, it is widely seen as more of a proxy for the level of retail sales than an indicator of monetary conditions.

Enthusiasts for the control of money through the monetary base discount the present M0 because the Bank of England does not seek to control the base quantitatively through balances with the central bank. Generally £M3 has been a better predictor of inflation than the narrow measures of money. Now that M0 may also be about to exceed its target — if only by a relatively small margin — it does not even have the virtue of behaving itself.

Leigh-Pemberton: advantages in a simple monetary rule

In practice both the Government and markets will probably look primarily at the exchange rate as the best indicator of the appropriate level of interest rates. But no target is going to be set for the pound this side of joining the European Monetary System as a full member.

Sterling can fluctuate for a wide variety of reasons which may have nothing directly to do with monetary conditions, the two most obvious examples recently being the oil price and balance of support for the political parties as revealed in the opinion polls.

A monetary policy with no explicit destination steered by an indicator, which only gives a glimpse of the road intermittently, leaves something to be desired.

It may be true that the need for explicit targets is now less urgent than in the 1970s. The ultimate goal remains very clear — the inflation rate, as Mr Nigel Lawson put it, is "judge and jury" so far as the success of monetary policy is concerned and by that yardstick the Government has not done badly.

On the other hand, if a credible way can be found of shoring up the Government's monetary policy it would certainly help to secure the post-Budget, and perhaps pre-election, cut in interest rates that must be one of the Chancellor's aims. There is a strong case for a conservative fiscal policy involving a lower public sector borrowing requirement than previously planned, not least because of the partial recovery in oil revenues. The impact of this would be considerably strengthened if monetary policy were more carefully specified than is expected.

Monetary targets are only worth having if there is some expectation that they will be met without resorting to absurdly inappropriate policies. Whether this is likely depends a good deal on the reasons for recent overruns. The reasons for sterling M3 growing above its target are complex. But one important factor suggests itself from the charts.

When inflation falls, money loses its value less rapidly and people are more keen to hold it. Increased demand for money does not signal a new rise in inflation. It is simply a change in the proportion of money people are willing to hold in relation to national income, not a preliminary to higher spending.

Last year saw a steep fall in inflation as commodities, including oil, became cheaper. As the charts clearly show, this was matched, not only in Britain but also in West Germany and the US, by accelerated growth in broad measures of money. This year we are likely to see a more stable level of inflation.

In Britain it is likely to rise slightly mid-year before possibly falling back towards the end of the year. In Germany it will probably be slightly positive after last year's fall in prices and in the US it is also expected to rise a bit. Once people have adjusted to lower levels of inflation and the step change in the stock of money has been negotiated, the trend in broad money may become more predictable.

Changes in the rate of inflation are not the only factor affecting money growth. Developments in the way financial institutions operate have also had a wide variety of effects as the Governor detailed in his lecture. Banks have rapidly increased their mortgage lending. Individuals have accumulated money in building societies as the societies have offered more of the services formerly provided only by banks, reducing M3 but swelling wider measures of money such as PSL2.

And the big cut in Corporation Tax rates has probably encouraged industrial and commercial companies to hold more money in their British subsidiaries, while the rapid development of new financing instruments has generated extra credit.

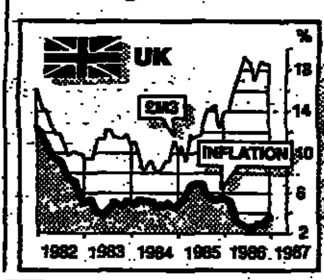
It may be that the rapid changes in the structure of financial institutions recently and their effects on personal and company behaviour argue in favour of a more complex measure of money than those examined so far.

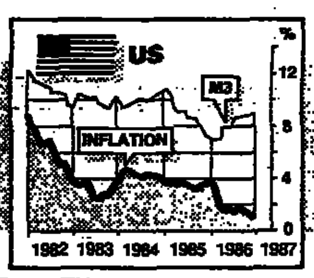
The usefulness of monetary data in the context of practical policy-making depends on whether money is held for transactions (potentially inflationary) or is regarded as an asset.

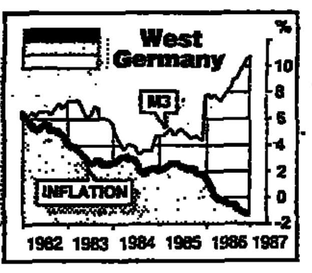
It is theoretically possible to weight each type of deposit according to the probability of it being spent or saved on the basis of the interest rate penalty of holding it. Measures of this kind, sometimes known as Divisia indices, might be easier to target accurately. They would adjust semi-automatically for changes in the operation of financial markets. The danger is that such a complicated system would carry little credibility, but in the present situation there may be little credibility to lose.

When the best assessment has been made, it may be that the level of uncertainty about changes in the behaviour of broad money is such that the balance of advantage is against setting a target for 1987-88. But the Chancellor should not abandon a target for broad money too hastily.

**Rodney Lord**
*Economics Editor*







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COMMENT Kenneth Fleet

# More rounds in the Harrods big fight

Although the Department of Trade and Industry inspectors looking into Guinness have not yet written their report, the investigation and the fall-out from it have done enormous damage to the standing and reputation of Ernest Saunders, the company's former chairman and chief executive. He may, however, find some solace in the rise and rise of two other tycoons damned by such inquiries, Robert Maxwell and Roland "Tiny" Rowland. Although stigmatized by Board of Trade inspectors as unfit to be a director of a public company, Captain Bob is now head of a great printing and publishing empire and a ubiquitous figure in City and sporting life. Tiny Rowland, also a latter day newspaper mogul, doth bestride the sprawling Lonrho like a Colossus, despite his dubbing by Edward Heath as "the unacceptable face of capitalism."

Mr Rowland continues his feud with the Alfayed brothers, who seized the glittering prize of Harrods from under his nose (and with his practical assistance). This is a heavyweight contest in which the Alfayeds have determination and muscle at least as great as Mr Rowland's. It is also a bare-knuckled bout that will last at least 30 rounds, and probably until death.

The latest legal action promises to open old wounds. One Jacobus Phillipus Esterhuysen, a minority shareholder, has begun an action in the High Court against Lonrho, which seeks to discover what actually happened during its long involvement with a rich amethyst mine in Zambia. Two companies controlled by Lonrho but also with minority shareholders, Northchart and Coronation Syndicate, originally owned 55 per cent of Northern Minerals whose chief asset was the Kundalilla mine. In 1968 a Liechtenstein company, Blorg, was set up by the owners of Northern. At the same time as Blorg was founded, so was Contango — shares held by the Bank of Liechtenstein for Lonrho. The allegation is that a large slice of Blorg's profits, which should have gone to Northchart and Coronation, went to Contango.

The issues raised by Mr Esterhuysen's action, although the sums involved are relatively trivial, are serious. But the case is only part of the unrelenting struggle. In the Commons yesterday, using the doubtful medium of Teddy Taylor, Tory MP for Southend, he succeeded in getting Paul Channon to say that he was "considering" the voluminous material sent to him last month by Lonrho as part of Tiny's hysterical and disruptive campaign against the Alfayeds' acquisition of House of Fraser. When Mr Rowland has to call in aid MPs like Mr Taylor and yesterday's Commons bedfellow, Dale Campbell-Savours of Workington Labour fame, he is scraping the barrel for political support.

## Rewards to riches

When Trevor Francis became Britain's first £1 million footballer he found the enormous price tag became an anchor around his feet. Likewise, Sir Ralph Halpern, chairman of the Burton Group, must be wondering whether the status of becoming the country's first £1 million a year businessman is worth the hard tackling, some of it clearly waist high, he has had to face. The issue facing shareholders at the company's annual meeting today is straightforward. No one can begrudge offering hard working executives a bonus for success, but Sir Ralph, whose judgement in retailing cannot be faulted, has misunderstood the difference between rewards and riches. It is not the option scheme but the size of the potential payouts involved which has stirred the conscience of the city and raised the hackles of shareholders. The original scheme would have given Sir Ralph and 80 other executives share options worth eight times their salary. In Sir Ralph's case this was worth, on the latest calculation, £8 million. Did he really expect such an act of corporate generosity to pass unobserved?

The scheme was two-tiered. Executives would have been able to exercise options worth four times salary if the company's real earnings per share growth exceeded 30 per cent within a five year period. A further four times remuneration would be on offer if the company's cumulative earnings per share growth put it in the top 25 companies in the FT-SE 100 share index.

The size of the options proposed was double the guidelines laid down elsewhere.

The remuneration committee of non executive directors at Burton Group — which included Sir Ralph Halpern — have now decided that no one should be able to collect more than £2.5 million from the scheme. The belated gesture should ensure the proposals are nodded through.

The evidence points to a headstrong chairman swept away by his own achievements. When a balance was needed between giving management an incentive and offering them a pot of gold none was provided. But the damage has been done, repairs have been made, and Sir Ralph and his team should be given their slimmed down option package and told to get on with the job.

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TEMPUS

# Here is the good news — from WH Smith

WH Smith has suffered from a tendency to be accident prone. Lately, however, it is showing signs of shaking this off.

Yesterday's results pleased the market, even taking into account the £1.8 million windfall from last autumn's flotation of Yorkshire Television. Both profits and turnover were well ahead and gross margins widened. Moreover, a tighter hold on the strings of the working capital purse meant that the interest charge was contained at lower-than-expected levels.

Wholesaling in Britain is recovering from last year's cancellation of the News International contracts in London. However, 95 per cent of its businesses are outside London.

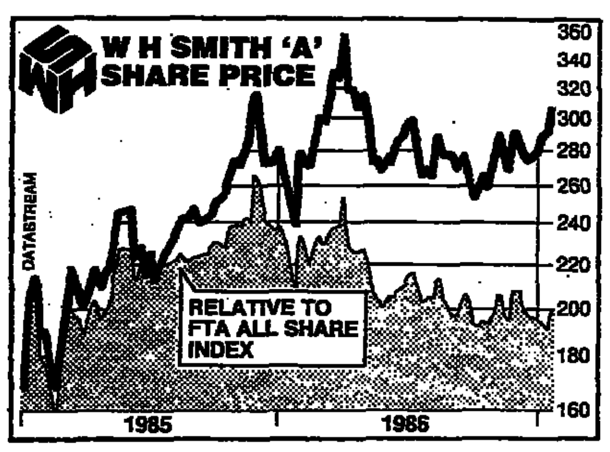
The outlook is brighter after an announcement that the *Daily Express* is raising its cover prices by 10 per cent. A general round of increases would be welcome because the benefits would flow through to the bottom line.

Our Price, the record chain acquired last May, is now fully integrated. Its interests complement those of WH Smith well and market share has risen from 21 per cent to 23 per cent, reflecting an increase in volume as well as the opening of 11 more outlets.

Elsons, the American retail and wholesale operation, has been something of a problem. Although undoubtedly showing potential, the entrepreneurial style of management took some time to integrate into a larger group. The team there has now been augmented with satisfactory results.

In addition, the opportunities for growth at Elsons are better than expected. Although the costs of taking up these opportunities can be funded by Elsons itself, the effect is that the business is taking a year longer than expected to make a pretax contribution at group level.

In Britain, WH Smith continues to make progress in its traditional retail newsagent market and the programme of storeopening in this sector continues.



The appetite of the do-it-yourself enthusiast appears to be insatiable despite thoughts to the contrary even among experts. WH Smith opened 10 Do It All outlets in the first half of 1986-87 and should launch another 10 by the year end.

Management tools, including Epos (electronic point of sales) systems, are being installed. This is expensive but the benefits are already being felt.

Taking all WH Smith's operations together, the programme to open three stores a week continues. Capital expenditure will exceed £50 million this year and will rise higher in 1987-88.

For the year as a whole, profits of £59 million before any property profits should be achievable. However, on 20p of earnings, the shares look fully valued at present. On a longer-term view, it may prove wrong to write this company off as boring.

### Fothergill/ Courtaulds

In normal circumstances, to increase your bid by 33 per cent, offering shares with a cash and loan note alternative, would be considered a classic knockout bid. However, things in the City these days are far from normal, especially in the takeover arena.

Recently indeed, the names of several companies spring to mind as having been snatched from the jaws of death by the phenomenon now influencing City affairs, namely "public opinion".

Courtaulds is making sure that Fothergill & Harvey does not escape so easily. Its initial bid — little more than a shot across the bows — was rejected by F&H, which proceeded to produce two impressive profit and dividend forecasts for 1986 and 1987.

Courtaulds' appetite was whetted by the increasing amount of information available on F&H's PTFE (engineered surfaces) and electrical insulation's businesses — the niche markets which are particularly attractive to the larger group. It is true that Courtaulds is not represented directly in these markets but perhaps that explains why it is making this bid.

Courtaulds plans to improve the results of the composites division — an area which has been a less satisfactory performer. It comprises an important part of F&H's business.

On an exit p/e ratio for 1987 of about 15 times, Courtaulds need to be right in its identification of areas for future growth. It needs something to sink its teeth into once it has squeezed the maximum out of its existing businesses and F&H, although small, is as good a starting point as any.

F&H directors are taking time to consider this offer, although their initial reaction is to reject it. However this looks like one of those offers you can't refuse.

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## COMPANY NEWS

● **MICROSYSTEMS GROUP:** Final dividend 1.5p, making 2.25p, for the year to Oct. 31. Turnover £11.45 million (£7.55 million). Pretax profit £2.54 million (£1.39 million). Earnings per share 13.94p (7.94p on old capital). Following its USM launch, Microsystems has consolidated its position and currently has a healthy level of orders. It is confident that 1987 will be a year of further significant growth. The group is to make an agreed offer worth about £7.1 million for the ordinary capital of Analytical Instruments.

● **EQUIPU:** Sketchley has received acceptances for 6.64 million shares (87.4 per cent), of which about 67.4 per cent are in respect of the share and cash consideration. Sketchley is now interested in 6.86 million shares (90.4 per cent).

● **PHOENIX PROPERTIES & FINANCE:** Talks are on which may lead to an acquisition, the board reports. A further announcement will be made as soon as possible.

● **RHP GROUP:** The annual meeting was told that the first quarter of 1986/87 has started well and sales invoiced and orders received are 5 per cent up on last year. Profits for the period, which include Graviner, are "significantly ahead" of last year, although MTE continues to disappoint.

● **CROWN TV PRODUCTS:** Total dividend 3.5p (same, excluding a special dividend) for the year to Sept. 30. Turnover £3.31 million (£1.57 million). Pretax profit £434,000 (£418,000). Earnings per share 4.6p (7p). Crown now has the technical capacity to double turnover again in the current year, the board reports. It is confident that the expected rise in turnover will result in a "healthy increase" in profits.

● **SPECTRUM GROUP:** No dividend (nil) for the year to June 30. Turnover £14.42 million (£40.73 million). Pretax loss £1.04 million (loss £2.51 million). Loss per share 9p (14p). The board reports that considerable progress was made during the year in the reduction of costs. It has sought to relocate activities to smaller and less costly premises.

● **CRAY ELECTRONICS:** Interim dividend 1.24p (0.95p) for the six months to Oct. 31. Turnover £21.48 million (£20.09 million). Pretax profit £3.05 million (£2.11 million). Earnings per share 6.11p (4.77p).

● **PARKFIELD GROUP:** Conditional contracts have been exchanged for the £2.15 million purchase of the Spectrum Group's photographic distribution business. The price will be met by the issue of 1.1 million new ordinary shares to be vendor-placed at 195p each. The book value of the assets being acquired is about £1.7 million.

## COMMERCIAL PROPERTY

# Reinventing the investment wheel

The sale of securities in single commercial buildings could take place this year. But there are still important questions to be answered.

Firstly: is there a demand for such an investment vehicle? So far the pressure for securitization or unitization comes from those supplying products rather than those investing in commercial developments.

The argument runs that the market for large and expensive commercial developments is illiquid. There are only a limited number of investors for schemes of £10 million and more.

But if the returns from commercial developments were competitive, demand would exist and investors would be queuing up to buy or putting their money into existing property unit trusts.

Those in favour of unitization say smaller funds cannot buy larger developments as they are too expensive and too risky. But surely a spread of investments in a variety of small buildings offers less risk than buying a stake in one development, particularly an office block let to one tenant.

Richard Ellis and County Bank say their latest research among financial institutions shows an increasing willingness to invest in such vehicles. But there is little indication that the funds are going to increase their overall investment in property. And those committed to the sector seem quite happy to undertake direct development and buy prime, ready-made investments for large sums.

**A model of the £54 million retail and leisure complex to be developed at Princes Quay, Hull. Land Securities is to join the Teesland Group and Balfour Beatty Developments in constructing the 238,500 sq ft complex. Land Securities has a 150 year lease at a peppercorn rent from Kingston-upon-Hull City Council for the site which was formerly a dock.**

Allowing for the difficulties of assessing demand for such securities until they come into being, what kinds of vehicle are best suited to selling parts of single developments?

Richard Ellis and County Bank are pushing ahead with their property income certificates (Pincs). The Royal Institution of Chartered Surveyors has been advocating single property unit trusts. And the Barkshire Committee headed by Mr John Barkshire, chairman of Mercantile House Holdings, is trying to develop a trust for sale.

But why reinvent the wheel when one can have a single-asset property company? The Stock Exchange has agreed to the listing of single-asset companies, opening the way for a readily understood and flexible form of investment vehicle to be floated.

Mr Norman Bowie of the College of Estate Management at Reading University, believes the single-asset property company would be the answer to selling shares in a single commercial development.

RE and County argue that Pincs which offer a share of rental income and capital growth in a single property but without any right to ownership of the property itself have distinct tax advantages. They say the Pincs are tax transparent because rental payments are passed directly to investors without the investment vehicle attracting tax.

However, the level of corporation tax is now so low that the effect on investors in a single-asset property company would be minimal. Mr Bowie argues that such companies present the investor with a choice of shareholdings, tailored to his tax position and level of risk taking.

**Judith Huntley**

## IN BRIEF

**Rental growth for food stores has outstripped inflation by 2.4 per cent a year since 1977, says Healey & Baker, the surveyor, in its latest report. Edge-of-town and out-of-town rents have grown faster than those in central areas at 13.6 and 9.85 per cent annually respectively.**

● **Herring Son & Daw, the chartered surveyor, is to become a public limited company. The firm, which operates a central London practice, has been trading as an unlimited company rather than a partnership for 14 years. It says this is the only way for it to manage its business and retain profits to finance expansion.**

● **Central and City Properties, the private company which was one of the first to develop on the eastern fringe of the Square Mile, has sold the site, which was to have been the final phase of its Gardiners Plaza scheme at Alie Street. Countryside Properties has bought the site, which has permission for 40,000 sq ft of offices, for £3 million. It will be Countryside's first City scheme. Central and City is now concentrating on central London.**

## TRADITIONAL OPTIONS

| First Dealings | Last Dealings | Last Declaration | For Settlement |
|---|---|---|---|
| Jan 5 | Jan 16 | Apr 2 | Apr 13 |
| Jan 19 | Jan 30 | Apr 23 | May 5 |
| Feb 2 | Feb 13 | May 7 | May 18 |

Call options were taken out on: 28/1/87 Berkeley & Hay Hill, Amstrad, H. Cory, Paragon, GRA, FKI Electric, Cowan de Groot, Rivlin, RHP, Priest, J. Webb, Dominion, Birmid, Arlington, Cradley Print, Gibbs & Dandy, Notts. Brick, Eagle Trust, Early's of Witney, NMW, Lambert Howarth, Riley Leisure, Jones Mining, Carnford, Burdene, New London, Cluff Oil, BBA, Low & Bonar, Viking, W. Lawrence, Mersey Docks, Border TV, Armour Trust, Theme, Arncliffe, Fobel, Burns And., Wheway Watson, Bramar, 600 Group, Norton Opax, Portals, Pentland, Acorn, Meggitt, Sound Diffusion.
Puts: GRA, S. Banks, Bestwood, Ladbroke, Riley Leis., Rockware, Dominion.
Puts & Calls: Amstrad, Control Securities.

## FOREIGN EXCHANGES

### STERLING SPOT AND FORWARD RATES

| | Market rates day's range January 28 | Market rates close January 28 | 1 month | 3 months |
|---|---|---|---|---|
| N York | 1.5390-1.5485 | 1.5390-1.5400 | 0.58-0.56prem | 1.78-1.76prem |
| Montreal | 2.0580-2.0710 | 2.0580-2.0610 | 0.57-0.47prem | 1.77-1.62prem |
| Ams'dam | 3.0901-3.1025 | 3.0960-3.1025 | 1⅝-1½prem | 4¾-4½prem |
| Brussels | 56.80-57.40 | 56.88-57.00 | 11-8prem | 42-38prem |
| C'phgen | 10.3900-10.4420 | 10.4190-10.4415 | ⅛prem-⅜dis | 1⅝-⅞prem |
| Dublin | 1.0336-1.0438 | 1.0379-1.0389 | 21-30dis | 59-81dis |
| Frankfurt | 2.7390-2.7640 | 2.7455-2.7520 | 1½-1⅜prem | 4⅝-4½prem |
| Lisbon | 212.35-214.95 | 212.35-213.30 | 112-268dis | 287-518dis |
| Madrid | 195.50-196.35 | 195.50-196.15 | 19-44dis | 71-97dis |
| Milan | 1952.10-1969.25 | 1956.95-1961.35 | 2prem-1dis | 3prem-1dis |
| Oslo | 10.5460-10.7377 | 10.6464-10.6690 | 3⅝-4dis | 12-12¾dis |
| Paris | 9.1550-9.2480 | 9.1630-9.1800 | 1¼-⅞prem | 3⅛-2⅝prem |
| St'khlm | 9.8850-9.9446 | 9.8850-9.9025 | ⅞-⅜prem | 2-1½prem |
| Tokyo | 232.52-233.70 | 233.05-233.70 | 1¼-1⅛prem | 3⅝-3⅜prem |
| Vienna | 19.29-19.44 | 19.30-19.33 | 9⅝-8⅝prem | 27½-25¾prem |
| Zurich | 2.2985-2.3199 | 2.3075-2.3155 | 1½-1¼prem | 4¼-4prem |

Sterling index compared with 1975 was same at 68.8 (day's range 68.6-69.0).

### OTHER STERLING RATES

| | |
|---|---|
| Argentina austral* | 2.0316-2.0392 |
| Australia dollar | 2.3394-2.3435 |
| Bahrain dinar | 0.5800-0.5840 |
| Brazil cruzado* | 24.9934-25.1349 |
| Cyprus pound | 0.7375-0.7475 |
| Finland marka | 6.8930-6.9330 |
| Greece drachma | 201.65-203.85 |
| Hong Kong dollar | 11.9770-11.9791 |
| India rupee | 19.80-20.00 |
| Kuwait dinar KD | 0.4285-0.4325 |
| Malaysia dollar | 3.9050-3.9118 |
| Mexico peso | 1475.0-1525.0 |
| New Zealand dollar | 2.8611-2.8737 |
| Saudi Arabia riyal | 5.7700-5.8100 |
| Singapore dollar | 3.2812-3.2883 |
| S Africa rand (fin) | 6.5480-6.6948 |
| S Africa rand (com) | 3.1308-3.1455 |
| U A E dirham | 5.6495-5.6895 |

*Lloyds Bank

### DOLLAR SPOT RATES

| | |
|---|---|
| Ireland | 1.4870-1.4920 |
| Singapore | 2.1250-2.1280 |
| Malaysia | 2.5290-2.5315 |
| Australia | 0.6597-0.6604 |
| Canada | 1.3365-1.3370 |
| Sweden | 6.4000-6.4050 |
| Norway | 6.9000-6.9050 |
| Denmark | 6.7200-6.7250 |
| West Germany | 1.7725-1.7740 |
| Switzerland | 1.4875-1.4885 |
| Netherlands | 2.0000-2.0010 |
| France | 5.9200-5.9250 |
| Japan | 150.45-150.55 |
| Italy | 1264.0-1266.0 |
| Belgium(Comm) | 36.73-36.78 |
| Hong Kong | 7.7570-7.7600 |
| Portugal | 137.50-138.50 |
| Spain | 127.00-127.50 |
| Austria | 12.45-12.47 |

Rates supplied by Barclays Bank HOFEX and Extel.

## RECENT ISSUES

**EQUITIES**

| | |
|---|---|
| Ashtead (122p) | 150 -1 |
| British Gas (50p) | 68½ -1½ |
| Cap & Regional (65p) | 69 +1 |
| Daniels S (130p) | 166 +1 |
| Fletcher King (175p) | 181 -2 |
| Gaynor (94p) | 115 |
| Geest (125p) | 191 +5 |
| Glentree (16p) | 48 +2 |
| Gorden Russell (190p) | 213 |
| Guthrie Corp (150p) | 168 |
| Halls Homes (95p) | 120 |
| Harmony Leisure (23p) | 29 |
| Hornby (100p) | 96 +3 |
| Hoskyns Gp (128p) | 174 +3 |
| Johnson Fry (150p) | 165 +2 |
| Lon Ass Inv Tst (14p) | 26 |
| Lloyds Chemist (105p) | 149 |
| Logitek (65p) | 81 +1 |
| Lon & Metro (145p) | 197 +1 |
| MIL (144p) | 155 |
| Mezzanine (150p) | 77 |
| Mayborn (102p) | 111 +1 |
| Nobo (152p) | 155 |
| Northumbrian Food (60p) | 88 |
| Plum Hldgs (90p) | 119 |
| Spandex (170p) | 244 -3 |
| Sumit (135p) | 138 |
| TSB Chan Isles (70p) | 109 |
| TSB Group (100p) | 82 -1½ |
| Virgin (140p) | 143½ -1½ |
| Ward Group (97p) | 106 -1 |
| Wilding Office (135p) | 158 -2 |
| Property Tst F/P | 3¼ |
| Parkdale F/P | 68 |
| Walker (Alfred) N/P | |

(issue price in brackets).

**RIGHTS ISSUES**

| | |
|---|---|
| Amer Bus F/P | 9½ +1 |
| Belhaven F/P | 69 |
| Freshbake F/P | 144 +3 |
| Marling F/P | 88 +2 |

## MONEY MARKETS AND GOLD

**Base Rates %**
Clearing Banks 11
Finance House 11½

**Discount Market Loans %**
Overnight High: 11 Low 10½
Week fixed: 10¾

**Treasury Bills (Discount %)**
Buying — Selling
2 mnth 10⅝ — 2 mnth 10⅝
3 mnth 10⅝ — 3 mnth 10⅝

**Prime Bank Bills (Discount %)**
1 mnth 10¹⁵⁄₁₆-10²⁷⁄₃₂ — 2 mnth 10²⁷⁄₃₂-10⁴⁵⁄₆₄
3 mnth 10¾-10¹⁹⁄₃₂ — 6 mnth 10⁷⁄₃₂-10⁵⁄₃₂

**Trade Bills (Discount %)**
1 mnth 11¹⁄₁₆ — 2 mnth 11¹¹⁄₃₂
3 mnth 11¼ — 6 mnth 10²⁷⁄₃₂

**Interbank (%)**
Overnight: open 11 close 9
1 week 11⅛-11 — 6 mnth 10¾-10⅝
1 mnth 11⅛-11¹⁄₁₆ — 9 mnth 10¾-10⅝
3 mnth 11¹⁄₁₆-11 — 12 mth 10¹³⁄₁₆-10¹¹⁄₁₆

**Local Authority Deposits (%)**
2 days 11 — 7 days 11
1 mnth 10¾ — 3 mnth 10¾
6 mnth 10¾ — 12 mth 10¾

**Local Authority Bonds (%)**
1 mnth 11⁵⁄₁₆-11³⁄₁₆ — 2 mnth 11⅛-11
3 mnth 11³⁄₁₆-10¹⁵⁄₁₆ — 6 mnth 11-10⅞
9 mnth 11-10¾ — 12 mth 10¹⁵⁄₁₆-10¹¹⁄₁₆

**Sterling CDs (%)**
1 mnth 11³⁄₃₂-11¹⁄₃₂ — 3 mnth 10³¹⁄₃₂-10²⁷⁄₃₂
6 mnth 10¾-10⅝ — 12 mth 10¹¹⁄₁₆-10⁹⁄₁₆

**Dollar CDs (%)**
1 mnth 6.15-6.10 — 3 mnth 6.10-6.05
6 mnth 6.10-6.05 — 12 mth 6.10-6.05

### EURO MONEY DEPOSITS %

Dollar — call 6⅛-5¾
7 days 6⁷⁄₁₆-6 — 1 mnth 6⁷⁄₁₆-6⁵⁄₁₆
3 mnth 6⅜-6¼ — 6 mnth 6⅜-6¼
Deutschemark — call 4¼-3¾
7 days 4⁵⁄₁₆-4³⁄₁₆ — 1 mnth 4⁵⁄₁₆-4³⁄₁₆
3 mnth 4⁵⁄₁₆-4³⁄₁₆ — 6 mnth 4⁵⁄₁₆-4³⁄₁₆
French Franc — call 9-8
7 days 9¼-9 — 1 mnth 9¼-8¾
3 mnth 9⁵⁄₁₆-8¹³⁄₁₆ — 6 mnth 9¹⁄₁₆-8¹³⁄₁₆
Swiss Franc — call 1¼-¾
7 days 7¼-7 — 1 mnth 3¾-3⅝
3 mnth 3⁵⁄₁₆-3³⁄₁₆ — 6 mnth 3¾-3½
Yen — call 4½-3⅞
7 days 4⅞-4¾ — 1 mnth 4⅝-4¼
3 mnth 4⁵⁄₁₆-4³⁄₁₆ — 6 mnth 4½-4

### BULLION

Gold:$409.50-410.25
Krugerrand (per coin, ex vat):
$408.00-411.00 (£265.50-267.80)
Sovereigns (new, ex vat):
$99.50-100.50 (£64.50-65.25)
Platinum
$545.00 (£352.65)
Silver
$5.6100-5.6300 (£3.6450-3.6650)

### ECGD

Fixed Rate Sterling Export Finance Scheme IV. Average reference rate for interest period November 29, 1986 to December 31, 1986 inclusive: 11.382 per cent.

## LONDON FINANCIAL FUTURES

| Three Month Sterling | Open | High | Low | Close | Est Vol |
|---|---|---|---|---|---|
| Mar 87 | 89.32 | 89.32 | 89.24 | 89.25 | 4658 |
| Jun 87 | 89.73 | 89.75 | 89.68 | 89.69 | 709 |
| Sep 87 | 89.91 | 89.93 | 89.85 | 89.87 | 715 |
| Dec 87 | 89.91 | 89.93 | 89.89 | 89.90 | 538 |
| Mar 88 | 89.78 | 89.78 | 89.78 | 89.80 | 10 |
| Jun 88 | 89.65 | 89.65 | 89.65 | 89.62 | 10 |
| Previous day's total open interest 18551 | | | | | |
| Three Month Eurodollar | | | Previous day's total open interest 27519 | | |
| Mar 87 | 93.85 | 93.87 | 93.81 | 93.84 | 3151 |
| Jun 87 | 93.96 | 93.96 | 93.91 | 93.93 | 2365 |
| Sep 87 | 93.90 | 93.90 | 93.86 | 93.87 | 428 |
| Dec 87 | 93.76 | 93.76 | 93.71 | 93.72 | 82 |
| US Treasury Bond | | | Previous day's total open interest 4532 | | |
| Mar 87 | 99-17 | 99-23 | 99-02 | 99-21 | 5201 |
| Jun 87 | N/T | — | — | 98-27 | 0 |
| Sep 87 | N/T | — | — | — | 0 |
| Short Gilt | | | Previous day's total open interest 111 | | |
| Mar 87 | N/T | — | — | 99-01 | 0 |
| Jun 87 | N/T | — | — | — | 0 |
| Sep 87 | N/T | — | — | — | 0 |
| Long Gilt | | | Previous day's total open interest 16481 | | |
| Mar 87 | 114-24 | 114-31 | 114-12 | 144-27 | 22469 |
| Jun 87 | 114-22 | 114-22 | 114-22 | 115-00 | 25 |
| Sep 87 | N/T | — | — | 115-11 | 0 |
| Dec 87 | N/T | — | — | 114-31 | 0 |
| FT-SE 100 | | | Previous day's total open interest 3367 | | |
| Mar 87 | 182.10 | 183.70 | 182.08 | 183.30 | 850 |
| Jun 87 | N/T | — | — | 186.30 | 0 |

## LONDON TRADED OPTIONS

| | Series | Calls Apr | Calls Jul | Calls Oct | Puts Apr | Puts Jul | Puts Oct |
|---|---|---|---|---|---|---|---|
| Allied Lyons (*336) | 300 | 48 | 57 | 67 | 2½ | 7 | 11 |
| | 330 | 28 | 38 | 45 | 11 | 20 | 22 |
| | 360 | 11 | 22 | 27 | 30 | 35 | 38 |
| British Gas (*69) | 50 | 20½ | 23½ | — | ½ | ½ | — |
| | 60 | 11½ | 14½ | 17 | 1 | 1½ | 2½ |
| | 70 | 4½ | 7½ | 10 | 4½ | 5½ | 6½ |
| BP (*784) | 650 | 145 | 157 | — | 2 | 5 | — |
| | 700 | 95 | 113 | — | 7 | 13 | — |
| | 750 | 53 | 73 | 93 | 23 | 30 | 40 |
| Cons Gold (*760) | 600 | 175 | 187 | — | 3 | 8 | — |
| | 650 | 130 | 147 | — | 7 | 19 | — |
| | 700 | 87 | 107 | 122 | 14 | 32 | 35 |
| Courtaulds (*379) | 280 | 108 | 111 | — | 1 | 1½ | — |
| | 300 | 88 | 91 | — | 1 | 3 | — |
| | 330 | 60 | 67 | 75 | 5 | 8 | 11 |
| | 360 | 38 | 45 | 51 | 9 | 14 | 21 |
| Com Union (*303) | 260 | 47 | 54 | — | 2 | 5 | — |
| | 280 | 29 | 37 | 44 | 7 | 10 | 14 |
| | 300 | 17 | 24 | 31 | 16 | 20 | 23 |
| Cable & Wire (*355) | 300 | 60 | 72 | — | 2 | 4 | — |
| | 325 | 40 | — | — | 6 | — | — |
| | 350 | 23 | — | — | 14 | — | — |
| | 360 | — | 26 | 40 | — | 25 | 30 |
| GEC (*207) | 160 | 52 | 58 | — | 1 | 3 | — |
| | 180 | 33 | 42 | 48 | 3 | 6 | 8 |
| | 200 | 16 | 25 | 32 | 8 | 12 | 16 |
| Grand Met (*465) | 360 | 110 | — | — | 1 | — | — |
| | 390 | 80 | — | — | 1½ | — | — |
| | 420 | 52 | 68 | 80 | 4 | 9 | 12 |
| | 460 | 27 | 42 | 57 | 20 | 23 | 25 |
| ICI (*1244) | 1050 | 210 | 225 | — | 3 | 8 | — |
| | 1100 | 165 | 180 | — | 7 | 14 | — |
| | 1150 | 115 | 140 | 174 | 12 | 22 | 32 |
| | 1200 | 77 | 107 | 134 | 25 | 33 | 55 |
| Land Sec (*347) | 300 | 54 | 59 | 68 | 2 | 3 | 4 |
| | 330 | 33 | 38 | 46 | 5 | 8 | 12 |
| | 360 | 15 | 20 | 27 | 17 | 23 | 28 |
| Marks & Spen (*194) | 180 | 24 | 27 | 37 | 4 | 7 | 9 |
| | 200 | 8 | 15 | 21 | 12 | 17 | 19 |
| | 220 | 4 | 6 | — | 27 | 29 | — |
| Shell Trans (*1089) | 900 | 207 | 222 | — | 3 | 5 | — |
| | 950 | 157 | 175 | — | 10 | 11 | — |
| | 1000 | 107 | 130 | 145 | 10 | 20 | 32 |
| Trafalgar House (*300) | 260 | 50 | 58 | 65 | 2 | 4 | 7 |
| | 280 | 33 | 40 | 49 | 5 | 9 | 12 |
| | 300 | 19 | 25 | 35 | 13 | 18 | 21 |
| TSB (*82) | 70 | 14 | 17½ | 19 | 1 | 2 | 3 |
| | 80 | 7 | 10½ | 12½ | 3½ | 5 | 5½ |
| | 90 | 2¼ | 3¾ | — | 10 | 10½ | — |
| Woolworth (*710) | 650 | 85 | 105 | 120 | 10 | 15 | 20 |
| | 700 | 55 | 70 | 85 | 22 | 35 | 45 |
| | 750 | 22 | 32 | 48 | 45 | 50 | 55 |

| | Series | Calls Mar | Calls Jun | Calls Sep | Puts Mar | Puts Jun | Puts Sep |
|---|---|---|---|---|---|---|---|
| Beecham (*480) | 390 | 98 | 105 | 120 | 1 | 1½ | 4 |
| | 420 | 68 | 77 | 90 | 2 | 4 | 10 |
| | 460 | 34 | 55 | 63 | 9 | 18 | 23 |
| | 500 | 13 | 26 | 42 | 28 | 35 | 40 |
| Boots (*269) | 200 | 72 | 77 | — | ½ | 1½ | — |
| | 220 | 52 | 57 | 64 | 1 | 3 | 6 |
| | 240 | 33 | 39 | 45 | 2 | 7 | 12 |
| BTR (*291) | 260 | 36 | 41 | 50 | 2 | 6 | 8 |
| | 280 | 20 | 28 | 36 | 6 | 14 | 17 |
| | 300 | 9 | 17 | 26 | 17 | 25 | 28 |
| Bass (*791) | 700 | 103 | 123 | 130 | 5 | 8 | 13 |
| | 750 | 60 | 85 | 100 | 10 | 20 | 30 |
| | 800 | 30 | 47 | 67 | 30 | 43 | 50 |
| Blue Circle (*689) | 650 | 55 | 67 | 85 | 10 | 18 | 25 |
| | 700 | 25 | 40 | 55 | 28 | 43 | 47 |
| | 750 | 10 | 20 | 32 | 70 | 80 | 82 |
| De Beers (*965) | 750 | 230 | 245 | 260 | 5 | 10 | 20 |
| | 800 | 180 | 195 | 210 | 10 | 17 | 35 |
| | 850 | 135 | 145 | 175 | 15 | 30 | 50 |
| | 900 | 100 | 125 | 145 | 28 | 48 | 65 |
| Dixons (*313) | 300 | 26 | 40 | 48 | 5 | 9 | 12 |
| | 330 | 9 | 22 | 34 | 22 | 28 | 30 |
| | 360 | 4 | 14 | 18 | 50 | 50 | 52 |
| GKN (*293) | 240 | 59 | 62 | 68 | 1 | 1½ | 2 |
| | 260 | 39 | 45 | 51 | 2 | 5 | 8 |
| | 280 | 26 | 32 | 38 | 5 | 11 | 14 |
| | 300 | 15 | 22 | 26 | 15 | 22 | 24 |
| Glaxo (*1236) | 1000 | 255 | 280 | 310 | 2 | 8 | 14 |
| | 1050 | 205 | 235 | 265 | 5 | 10 | 19 |
| | 1100 | 160 | 195 | 225 | 8 | 20 | 32 |
| | 1150 | 120 | 160 | 190 | 12 | 30 | 45 |
| Hanson (*145) | 120 | 27½ | — | — | ½ | — | — |
| Hanson (cont) | 135 | 13½ | 18½ | 24½ | 1½ | 4 | 5½ |
| | 150 | 5 | 10 | 14½ | 7½ | 10½ | 11½ |
| | 165 | 1½ | 5½ | 9 | 21 | 22 | 23 |
| Jaguar (*596) | 500 | 97 | 117 | 128 | 1 | 6 | 9 |
| | 550 | 47 | 70 | 80 | 5 | 16 | 18 |
| | 600 | 18 | 37 | 50 | 24 | 32 | 48 |
| Thorn EMI (*575) | 420 | 182 | 177 | — | ½ | 1 | — |
| | 460 | 122 | 137 | 142 | 1 | 2 | 3 |
| | 500 | 82 | 98 | 105 | 1½ | 5 | 10 |
| | 550 | 40 | 57 | 65 | 6 | 18 | 25 |
| Tesco (*430) | 360 | 77 | 87 | 97 | 2 | 3 | 9 |
| | 390 | 47 | 60 | 75 | 4 | 6 | 12 |
| | 420 | 25 | 37 | 58 | 10 | 17 | 23 |
| THF | 260 | 50 | 58 | 65 | 2 | 4 | 7 |
| | 280 | 33 | 40 | 48 | 5 | 9 | 12 |
| | 300 | 19 | 25 | 35 | 13 | 16 | 21 |

| | Series | Calls Feb | Calls May | Calls Aug | Puts Feb | Puts May | Puts Aug |
|---|---|---|---|---|---|---|---|
| Brit Aero (*579) | 460 | 128 | 125 | 135 | 1 | 3 | 3 |
| | 500 | 83 | 85 | 95 | 2 | 5 | 11 |
| | 550 | 37 | 48 | 60 | 8 | 20 | 27 |
| BAT Inds (*494) | 390 | 108 | 113 | — | 1 | 1 | — |
| | 420 | 78 | 83 | 93 | 1½ | 3 | 8 |
| | 460 | 40 | 52 | 63 | 2 | 12 | 17 |
| | 500 | 12 | 30 | 43 | 18 | 28 | 30 |
| Barclays (*539) | 460 | 85 | 92 | 105 | 1 | 5 | 10 |
| | 500 | 47 | 60 | 75 | 3 | 15 | 18 |
| | 550 | 12 | 22 | 37 | 22 | 35 | 37 |
| Brit Telecom (*221) | 180 | 43 | 50 | 53 | ½ | 1½ | 2½ |
| | 200 | 23 | 32 | 35 | 1 | 4 | 5 |
| | 220 | 6 | 17 | 21 | 5 | 9 | 14 |
| Cadbury Schwpps (*225) | 160 | 65 | 71 | 77 | ½ | 1 | 2 |
| | 180 | 46 | 51 | 59 | 1 | 3 | 5 |
| | 200 | 26 | 33 | 44 | 1 | 5 | 9 |
| Guinness (*288) | 280 | 19 | 31 | 48 | 10 | 17 | 22 |
| | 300 | 7 | 22 | 38 | 22 | 25 | 32 |
| | 330 | 1 | 11 | 29 | 44 | 45 | 47 |
| Ladbroke (*401) | 360 | 45 | 53 | 63 | 1½ | 5 | 8 |
| | 390 | 18 | 32 | 43 | 6 | 15 | 18 |
| | 420 | 5 | 18 | 27 | 23 | 32 | 37 |
| LASMO (*174) | 140 | 35 | 39 | 44 | 1 | 4 | 5 |
| | 160 | 18 | 27 | 31 | 3 | 7 | 12 |
| | 180 | 5 | 17 | 22 | 13 | 19 | 23 |
| Midland Bank (*609) | 550 | 65 | 75 | 90 | 4 | 12 | 15 |
| | 600 | 20 | 42 | 57 | 12 | 32 | 37 |
| | 650 | 5 | 22 | 38 | 47 | 57 | 62 |
| P & O (*562) | 460 | 105 | 115 | 125 | 1 | 3 | 6 |
| | 500 | 65 | 75 | 85 | 1½ | 7 | 12 |
| | 550 | 23 | 37 | 52 | 8 | 18 | 25 |
| Racal (*211) | 180 | 33 | 41 | 50 | 1 | 5 | 8 |
| | 200 | 14 | 25 | 32 | 3 | 10 | 13 |
| | 220 | 3½ | 12 | 19 | 13 | 19 | 22 |
| RTZ (*752) | 600 | 157 | 175 | — | 2 | 3 | — |
| | 650 | 107 | 127 | 144 | 2 | 8 | 13 |
| | 700 | 67 | 90 | 110 | 6 | 20 | 30 |
| | 750 | 30 | 60 | 82 | 20 | 37 | 47 |
| Vaal Reef (*96) | 80 | 16½ | 19½ | 23½ | 1 | 3½ | 4 |
| | 90 | 8 | 13 | 15 | 4 | 6 | 7½ |
| | 100 | 3½ | 7½ | 9½ | 8½ | 11 | 12 |

| | Series | Calls Mar | Calls Jun | Calls Sep | Puts Mar | Puts Jun | Puts Sep |
|---|---|---|---|---|---|---|---|
| Lonrho (*259) | 200 | 61 | 68 | — | 1½ | 2½ | — |
| | 220 | 41 | 44 | 48 | 1½ | 6 | 8 |
| | 240 | 21 | 27 | 32 | 5½ | 10 | 14 |
| | 260 | 8 | 14 | 18½ | 14 | 20 | 24 |

| | Series | Calls Feb | Calls May | Calls Aug | Puts Feb | Puts May | Puts Aug |
|---|---|---|---|---|---|---|---|
| Tr 11¾% 1991 (*£104) | 102 | 2½ | 2½ | 3½ | ⁵⁄₃₂ | ¾ | 1³⁄₁₆ |
| | 104 | ⅞ | 1⅜ | 2⁵⁄₁₆ | ¹¹⁄₁₆ | 1⅝ | 2¹⁄₁₆ |
| | 106 | ¼ | ¹³⁄₁₆ | 1½ | 2 | 2⁹⁄₁₆ | 3³⁄₁₆ |
| Tr 11¾% 03/07 (*£113) | 110 | 3⅝ | 4⁷⁄₁₆ | 5¼ | ½ | 1¾ | 2⁷⁄₁₆ |
| | 112 | 1¾ | 3¼ | 4⅜ | 1⅜ | 2⅝ | 3⁵⁄₁₆ |
| | 114 | ⅝ | 2⅜ | 3³⁄₁₆ | 2¼ | 3⅝ | 4⁵⁄₁₆ |
| | 116 | ¹¹⁄₃₂ | 1⁹⁄₁₆ | — | 3⅜ | 4⅜ | — |
| | 118 | ⁵⁄₃₂ | 1¹⁄₁₆ | — | 5¼ | 6⁵⁄₁₆ | — |
| | 120 | ³⁄₃₂ | ²¹⁄₃₂ | — | 7³⁄₁₆ | 8 | — |

| | Series | Calls Jan | Calls Feb | Calls Mar | Calls Apr | Puts Jan | Puts Feb | Puts Mar | Puts Apr |
|---|---|---|---|---|---|---|---|---|---|
| FT-SE Index (*1814) | 1575 | 240 | — | — | — | ½ | — | — | — |
| | 1600 | 215 | 225 | 233 | — | ½ | 1 | 2 | — |
| | 1625 | 190 | 200 | 208 | — | ½ | 1 | 3 | — |
| | 1650 | 165 | 177 | 185 | 197 | ½ | 2 | 4 | 7 |
| | 1675 | 140 | 155 | 163 | 175 | ½ | 3 | 7 | 12 |
| | 1700 | 115 | 133 | 145 | 155 | ½ | 6 | 11 | 18 |
| | 1750 | 65 | 85 | 105 | 120 | ½ | 14 | 25 | 32 |
| | 1800 | 18 | 50 | 73 | 87 | 2 | 32 | 42 | 55 |

January 28, 1987. Total contracts 41845. Calls 31655. Puts 10190.
FT-SE Index. Calls: 1897. Puts: 1765.

*Underlying security price.

WHSMITH

INTERIM RESULTS

| | Half year to 29.11.86 | Half year to 30.11.85 | Full year to 31.5.86 |
|---|---|---|---|
| | £000 | £000 | £000 |
| Turnover | 717,604 | 580,815 | 1,281,590 |
| Profit before tax | 25,798 | 21,298 | 49,195 |
| Earnings per share | 8.72p | 7.50p | 17.19p |
| Dividend | 2.4p | 2.0p | 6.0p |

Profits advance to new peaks

* Turnover increased by 23.5% over last year.
* Profit before tax up 21.1%.
* Earnings per share improved by 16.3% to 8.72p.
* Shareholders' dividend increased by 20% to 2.4p.
* 78 shops opened worldwide.

"Our retail strategy is continuing to produce strong growth as the market share in all our major retail sectors is rising further and the new specialist chains in Britain and North America are developing fast. December 1986 sales were good and I expect that our annual results will continue this trend of growth."

*Simon Hornby, Chairman*

A copy of the Interim Statement is available from Julian Smith, W.H. Smith & Son (Holdings) PLC., Strand House, 7 Holbein Place, London SW1W 8NR.

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STOCK EXCHANGE PRICES

# Equities pause for breath

ACCOUNT DAYS: Dealings began Monday. Dealings end February 6. §Contango day February 9. Settlement day February 16.
§Forward bargains are permitted on two previous business days.

Where stocks have only one price quoted, these are middle prices taken daily at 5pm. Yield, change and P/E ratio are calculated on the middle price

## Portfolio —Gold—

From your portfolio card check your eight share price movements on this page only. Add them up to give you your overall total and check this against the daily dividend figure. If it matches, you have won outright or a share of the total daily prize money stated. If you are a winner follow the claim procedure on the back of your card. You must always have your card available when claiming.

| No. | Company | Group | Gain or loss |
|---|---|---|---|
| 1 | AB Food | Foods | |
| 2 | Dalgety | Industrials A-D | |
| 3 | Br Mohair | Textiles | |
| 4 | Wilson (Connolly) | Building,Roads | |
| 5 | Feb | Building,Roads | |
| 6 | Central TV | Cinemas,TV | |
| 7 | Fisher (Albert) | Foods | |
| 8 | Fitch Design | Paper,Print,Adv | |
| 9 | Brent Walker | Leisure | |
| 10 | Smith (WH) 'A' | Drapery,Stores | |
| 11 | McInerney | Property | |
| 12 | Reed (Austin) | Drapery,Stores | |
| 13 | Barratt Devs | Building,Roads | |
| 14 | Gold Greenlees | Paper,Print,Adv | |
| 15 | Cullens | Foods | |
| 16 | Joseph (Leopold) | Banks,Discount | |
| 17 | Etam | Drapery,Stores | |
| 18 | Bibby (J) | Industrials A-D | |
| 19 | Bilton (P) | Property | |
| 20 | RMC | Building,Roads | |
| 21 | Security Serv | Industrials S-Z | |
| 22 | Rentokil | Chemicals,Plas | |
| 23 | Cambridge Elect | Electricals | |
| 24 | Vinten | Industrials S-Z | |
| 25 | Young 'A' | Breweries | |
| 26 | Park Foods | Foods | |
| 27 | Metal Box | Industrials L-R | |
| 28 | Scot TV | Cinemas,TV | |
| 29 | FR Group | Motors,Aircraft | |
| 30 | Telephone Rentals | Electricals | |
| 31 | Sirdar | Textiles | |
| 32 | Courtaulds | Textiles | |
| 33 | Amstrad | Electricals | |
| 34 | Expamet | Industrials E-K | |
| 35 | Lamont | Textiles | |
| 36 | Extel | Industrials E-K | |
| 37 | Midland | Banks,Discount | |
| 38 | Gt Western Res | Oil | |
| 39 | EIS | Industrials E-K | |
| 40 | Macro 4 | Electricals | |
| 41 | Woolworth | Drapery,Stores | |
| 42 | MEPC | Property | |
| 43 | Ulster TV | Cinemas,TV | |
| 44 | Unigate | Foods | |
| | © Times Newspapers Ltd. | Daily Total | |

Please take into account any minus signs

**Weekly Dividend**

Please make a note of your daily totals for the weekly dividend of £8,000 in Saturday's newspaper.

| MON | TUE | WED | THU | FRI | SAT | Weekly Total |
|---|---|---|---|---|---|---|
| | | | | | | |

## Portfolio —Gold—

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DAILY DIVIDEND
£8,000
Claims required for
+48 points
Claimants should ring 0254-53272

### BRITISH FUNDS

**SHORTS (Under Five Years)**

| 1986 High | Low | Stock | Price | Ch'ge | Int. only yld% | Gross Red. yld% |
|---|---|---|---|---|---|---|
| 100⅛ | 94¾ | Treas 10¼% 1987 | 99⅞● | .. | 10.3 | — |
| 100 | 94¼ | Exch 2½% 1987 | 99¼● | .. | 2.5 | — |
| 99⅞ | 95½ | Exch 10½% 1987 | 99½ | .. | 10.5 | 10.912 |
| 100¼ | 94⅞ | Fund 6½% 1985-87 | 99¼ | .. | 6.6 | 9.828 |
| 101¼ | 95⅝ | Treas 10% 1987 | 99¾ | .. | 10.0 | 10.518 |
| 97⅞ | 93¼ | Treas 3% 1987 | 97⅛ | .. | 3.1 | 8.221 |
| 104½ | 94¼ | Treas 12% 1987 | 101 | .. | 11.9 | 10.419 |
| 99½ | 93 | Treas 7¾% 1985-88 | 98 | .. | 7.9 | 9.893 |
| 104¼ | 93⅞ | Exch 10½% 1988 | 100½ | .. | 10.5 | 10.354 |
| 102¼ | 93¼ | Treas C9¾% 1988 | 99⅛ | .. | 9.8 | 10.323 |
| 93⅛ | 91¼ | Treas 3% 1978-88 | 93½ | .. | 3.2 | 7.900 |
| 102¼ | 92⅞ | Treas 9¼% 1988 | 98½ | .. | 9.8 | 10.372 |
| 107⅛ | 95½ | Treas 11½% 1989 | 102● | .. | 11.3 | 10.865 |
| 105¼ | 93¼ | Treas 10½% 1989 | 100½ | .. | 10.5 | 10.383 |
| 104¼ | 92⅞ | Exch 10% 1989 | 99⅛● | .. | 10.1 | 10.401 |
| 111½ | 95¼ | Exch 10¼% 1989 | 101⅛ | .. | 10.1 | 9.838 |
| 101½ | 98 | Exch 11% 1989 | 101¼ | –⅛ | 10.9 | 10.402 |
| 93¼ | 87⅞ | Treas 5% 1986-89 | 90½ | .. | 5.5 | 8.509 |
| 103¼ | 94½ | Treas C9¼% 1989 | 98¼ | .. | 9.7 | 10.400 |
| 92 | 85⅞ | Treas 3% 1989 | 89¼ | .. | 3.3 | 7.963 |
| 114¼ | 97⅞ | Treas 13% 1990 | 106⅞ | .. | 12.2 | 10.311 |
| 108¼ | 95 | Exch 11% 1990 | 101¾● | .. | 10.8 | 8.027 |
| 113¼ | 100 | Exch 12½% 1990 | 105⅞ | .. | 11.8 | 10.300 |
| 89¼ | 81⅞ | Treas 3% 1990 | 85½ | –½ | 3.5 | 10.345 |
| 100½ | 88¼ | Treas 8¼% 1987-90 | 95½ | +⅛ | 8.5 | 8.194 |
| 105¼ | 94 | Treas 10% 1990 | 99⅞ | .. | 10.1 | 9.806 |
| 86¼ | 79 | Exch 2½% 1990 | 82¼ | .. | 3.0 | 10.344 |
| 101¼ | 95¼ | Treas C10% 1991 | 100⅛ | .. | 10.0 | 10.353 |
| 112¼ | 95½ | Treas 11¾% 1991 | 104½ | .. | 11.3 | 9.152 |
| 94¼ | 86 | Fund 5¾% 1987-91 | 88¼ | –⅛ | 6.5 | 8.915 |
| 110½ | 97⅛ | Exch 11% 1991 | 102½ | .. | 10.7 | 10.306 |
| 86½ | 78½ | Treas 3% 1991 | 81⅞ | –⅛ | 3.7 | 8.225 |

**FIVE TO FIFTEEN YEARS**

| 1986 High | Low | Stock | Price | Ch'ge | Int. only yld% | Gross Red. yld% |
|---|---|---|---|---|---|---|
| 118¾ | 99½ | Treas 12¾% 1992 | 109⅞ | .. | 11.6 | 10.307 |
| 107¼ | 92¾ | Treas 10% 1992 | 99 | ●–⅛ | 10.1 | 10.283 |
| 109¼ | 92¼ | Treas C10¼% 1992 | 101 | –⅛ | 10.4 | 10.291 |
| 117½ | 100¼ | Exch 12¼% 1992 | 108● | .. | 11.3 | 10.357 |
| 123½ | 103¼ | Exch 13½% 1992 | 113 | .. | 11.9 | 10.405 |
| 108 | 92⅞ | Treas 10% 1993 | 98¾ | –⅛ | 10.1 | 10.288 |
| 121⅛ | 98½ | Treas 12½% 1993 | 110¼ | –⅛ | 11.3 | 10.327 |
| 91⅛ | 81¾ | Fund 6% 1993 | 84⅛ | –⅛ | 7.1 | 8.057 |
| 138 | 105⅛ | Treas 13¾% 1993 | 116¼ | –⅛ | 11.8 | 10.389 |
| 133¼ | 104⅛ | Treas 14½% 1994 | 120¾● | .. | 12.0 | 10.325 |
| 122¼ | 103 | Exch 12½% 1994 | 110⅛● | .. | 11.3 | 10.441 |
| 127¼ | 106⅞ | Exch 13½% 1994 | 115¼ | .. | 11.7 | 10.459 |
| 103⅞ | 88¾ | Treas 9% 1994 | 93⅞ | .. | 9.6 | 10.188 |
| 120 | 98 | Treas 12% 1995 | 108½ | .. | 11.1 | 10.407 |
| 77⅛ | 71½ | Gas 3% 1990-95 | 76 | –⅛ | 3.9 | 6.734 |
| 110¼ | 90½ | Exch 10¼% 1995 | 99⅞ | .. | 10.3 | 10.324 |
| 126 | 102¼ | Treas 12¾% 1995 | 113¾ | .. | 11.2 | 10.337 |
| 133¾ | 108 | Treas 14% 1996 | 120 | –⅛ | 11.7 | 10.495 |
| 103¼ | 86¼ | Treas 9% 1992-96 | 93¾ | .. | 9.6 | 10.165 |

OVER FIFTEEN YEARS

UNDATED

INDEX-LINKED

### BANKS DISCOUNT HP

| 1986 High | Low | Company | Price Bid | Offer | Ch'ge | Gross div p | Yld % | P/E |
|---|---|---|---|---|---|---|---|---|
| 321 | 203 | Nat Aust Bk | 242 | 246 | ●-5 | | | |
| 594 | 436½ | Nat West | 587 | 592 | +3 | 27.6 | 4.7 | 8.2 |
| 128 | 79 | Ottoman | 128 | - | .. | 6.00 | 4.8 | 9.9 |
| 394 | 258 | Provident | 313 | 315 | +1 | 18.6b | 5.9 | 11.0 |
| 232 | 220 | REA Gp | 227 | 232 | ●-1 | 2.9 | 1.3 | 17.2 |
| 152 | 102 | Rothschild LG Hld | 151 | 152½ | ●+3 | 7.6 | 5.0 | 15.9 |
| 380 | 280 | Royl Bnk Of Scot | 312 | 314 | -1 | 15.4 | 4.9 | 7.9 |
| 825 | 501 | Schroders | 785 | 800 | -2 | 15.4 | 1.9 | 15.2 |
| 894 | 429 | Stand Chart | 778 | 780 | .. | 46.4 | 6.0 | 9.6 |
| 102 | 72 | TSB | 81½ | 82½ | ●-1½ | 6.1 | 7.4 | |
| 818 | 636 | Union | 725 | 735 | +2 | 52.8 | 7.2 | 73.5 |
| 39¼ | 21 | Wells Fargo | £33¼ | | | f | | |
| 320 | 225 | Wintrust | 300 | 310 | .. | 7.7 | 2.5 | 15.0 |

### BREWERIES

| 1986 High | Low | Company | Price Bid | Offer | Ch'ge | Gross div p | Yld % | P/E |
|---|---|---|---|---|---|---|---|---|
| 355 | 281 | Allied-Lyons | 335 | 338 | ●-3 | 14.5 | 4.3 | 15.4 |
| 840 | 285 | Bass | 787 | 795 | ●-2 | 24.3 | 3.1 | 14.0 |
| 74½ | 22 | Belhaven | 71 | 72 | t +1½ | 1.0 | 1.4 | 36.3 |
| 145 | 87 | Boddingtons | 129 | 131 | | 4.8 | 3.7 | 16.4 |
| 608 | 375 | Brown (Matthew) | 552 | 556 | ●+2 | 20.0b | 3.6 | 19.3 |
| 171 | 57 | Buckleys | 163 | 164 | -1½ | 4.3 | 2.6 | 37.8 |
| 188 | 142 | Bulmer (H P) | 149 | 152 | ●+2 | 2.7 | 5.1 | 15.5 |
| 750 | 410 | Burtonwood Brew | 682 | 692 | ●+2 | 15.4 | 2.2 | 22.9 |
| 515 | 405 | Clark (Matthew) | 462 | 470 | +1 | 12.1 | 2.6 | 16.0 |
| 234 | 128 | Devenish (J A) | 217 | 220 | ●-5 | 3.9 | 1.8 | 38.3 |
| 216 | 185 | Greenall Whitley | 209 | 210 | ●-1½ | 7.9 | 3.8 | 12.6 |
| 300 | 185 | Greene King | 295 | 298 | ●-3 | 8.4 | 2.8 | 17.0 |
| 355 | 262 | Guinness | 288 | 289 | ●+½ | 11.6 | 4.0 | 10.9 |
| 648 | 473 | Hardys & Hansons | 635 | 644 | ● .. | 26.7 | 4.2 | 14.1 |
| 91 | 65 | Highland Dist | 70 | 71 | +½ | 3.1 | 4.4 | 13.6 |
| 147 | 130 | Invergordon Dist | 136 | 140 | ●-1 | 6.8 | 4.9 | 4.9 |
| 288 | 160 | Irish Dist | 193 | 198 | ●+1 | 6.0 | 3.1 | |
| 118 | 77 | Marston Thompson | 117 | 118 | -½ | 3.3 | 2.8 | 18.8 |
| 516 | 353 | Morland | 390 | 402 | ● .. | 10.0 | 2.5 | 19.2 |
| 288 | 131 | SA Breweries | 222 | 230 | | | | |
| 234 | 178 | Scot & New | 205 | 210 | ●-2½ | 10.3 | 4.9 | 12.7 |
| 548 | 393 | Vaux | 500 | 507 | ●-4 | 17.9 | 3.6 | 17.3 |
| 316 | 227 | Whitbread 'A' | 283 | 285 | -3 | 11.5 | 4.0 | 13.1 |
| 318 | 248 | Do 'B' | 283 | 285 | +1 | 11.5 | 3.9 | 13.6 |
| 265 | 210 | Whitbread Inv | 263 | 267 | +1 | 11.0 | 4.2 | 34.0 |
| 432 | 289 | Wolverhampton & D | 290 | 293 | a -1 | 7.0 | 2.4 | 16.5 |
| 330 | 185 | Young 'A' | 278 | 285 | +5 | 11.4 | 4.0 | 19.5 |

### BUILDINGS AND ROADS

### TOBACCOS

| 1986 High | Low | Company | Price Bid | Offer | Ch'ge | Gross div p | Yld % | P/E |
|---|---|---|---|---|---|---|---|---|
| [illegible] | 444 | BAT | 492 | 494 | -3 | 18.4 | 3.7 | [illegible] |
| [illegible] | [illegible] | Carreras | [illegible] | 158 | ● | | | |
| [illegible] | 135 | Rothmans B | 192 | 194 | -2 | 10.0 | 5.5 | [illegible] |

● Ex dividend a Ex all b Forecast dividend e Interim payment passed f Price at suspension g Dividend and yield exclude a special payment k Pre-merger figures n Forecast earnings o Ex other r Ex rights s Ex scrip or share split t Tax-free .. No significant data

# THE TIMES UNIT TRUST INFORMATION SERVICE

| | Bid | Offer | Chng | Yld |
|---|---|---|---|---|
| **ABBEY UNIT TRUST MANAGERS**<br>80, Holdenhurst Rd Bournemouth BH8 8AL<br>0345 717373 (Linkline) | | | | |
| Gilt & Fixed | 106.6 | 114.9● | -0.1 | 10.44 |
| High Inc Equity | 105.7 | 112.4 | +0.7 | 4.63 |
| Worldwide Bond | 204.4 | 217.4e | +3.5 | 4.46 |
| American Growth | 160.0 | 170.2 | +0.4 | 0.83 |
| Asian Pacific | 62.1 | 66.0● | +0.2 | 1.71 |
| Assets & Earns | 120.9 | 128.5 | +0.8 | 2.22 |
| Capital Reserve | 66.7 | 67.1 | +0.1 | 1.50 |
| Comm & Energy | 105.7 | 112.4 | -0.5 | 1.01 |
| European Capital | 100.0 | 105.3 | +0.6 | 1.19 |
| General | 148.8 | 158.2● | +3.8 | 2.69 |
| Japan | 79.2 | 84.2 | -0.1 | |
| UK Growth Inc | 117.9 | 125.4 | +1.1 | 1.25 |
| Do Accum | 170.4 | 181.2 | +1.3 | 0.97 |
| US Emerging Co's | 54.5 | 57.9 | -0.3 | 0.09 |
| Equitas Progress | 230.0 | 247.8 | +1.7 | 2.91 |
| Mascomp Acc | 70.3 | 74.7 | +0.1 | 2.19 |
| American Inc | 49.4 | 52.5e | .. | 5.00 |
| **ALLIED DUNBAR UNIT TRUSTS**<br>Allied Dunbar Centre Swindon SN1 1EL<br>0793 610366 & 0793 28291 | | | | |
| UK Special Sits | 249.6 | 264.6 | +0.8 | 3.02 |
| Growth & Income | 145.8 | 154.6 | -0.4 | 2.93 |
| Capital Trust | 245.3 | 260.0 | +0.9 | 2.66 |
| Balanced | 390.9 | 414.3 | +2.0 | 3.32 |
| Accum Trust | 600.9 | 637.0 | +2.6 | 2.98 |
| American Income | 33.0 | 35.1● | -0.1 | 4.25 |
| High Income Tst | 277.0 | 293.6 | +1.0 | 4.54 |
| Equity Income | 153.5 | 162.7 | +0.7 | 4.70 |
| High Yield | 159.8 | 169.4 | +0.8 | 4.99 |
| Govt Secs Trust | 28.5 | 29.7 | -0.1 | 8.18 |
| International | 96.9 | 103.2● | +0.5 | 0.79 |
| Japan Fund | 125.7 | 133.9 | -0.3 | 0.01 |
| Pacific Trust | 203.6 | 216.8 | -0.5 | 0.83 |
| Amer Spec Sits | 70.4 | 75.0 | -0.2 | 1.48 |
| Secs Of Amer Tst | 213.5 | 227.4 | +0.9 | 0.54 |
| Ald Asset Value | 253.8 | 269.0 | +1.2 | 3.16 |
| Conv & Gilt Trust | 35.9 | 37.8 | .. | 6.48 |
| Smaller Co's | 139.8 | 148.2● | +0.5 | 2.91 |
| 2nd Smaller Co's | 178.9 | 189.6 | +0.9 | 2.11 |
| Recovery Trust | 91.7 | 97.2 | +0.6 | 1.92 |
| **ARBUTHNOT SECURITIES**<br>See Royal Trust Fund Management Ltd | | | | |
| **BAILLIE GIFFORD**<br>3, Glenfinlas St, Edinburgh EH3 6YY<br>031-225 2581 (Dealers 031-226 6066) | | | | |
| Intl Ex (22) | 483.3 | 503.7 | .. | 0.64 |
| Japan Ex (43) | 442.2 | 462.6c | .. | 0.20 |
| UK Ex (31) | 253.7 | 269.0 | .. | 1.35 |
| P'sal Pens Intl | 541.6 | 570.5 | .. | .. |
| P'sal Pens UK | 231.5 | 243.7 | .. | .. |
| BG America | 168.2 | 179.0 | -1.5 | 0.00 |
| BG Energy | 176.2 | 187.5● | +0.6 | 1.78 |
| BG Income Grwth | 224.2 | 238.6● | +6.3 | 4.82 |
| BG Japan | 201.8 | 214.7 | +3.1 | 0.00 |
| BG Technology | 175.7 | 187.0 | -0.5 | 0.00 |
| **BALTIC TRUST MANAGERS**<br>20, Chiswell Street, London EC1<br>01-374 6801 | | | | |
| American | 50.3 | 53.5c | +0.3 | 1.97 |
| Australian | 22.4 | 23.9 | -0.4 | 1.71 |
| Japan & General | 122.1 | 129.9 | +1.2 | 0.05 |
| High Income | 49.1 | 52.3 | +0.1 | 5.76 |
| International Trust | 91.3 | 97.2 | +0.2 | 0.84 |
| Income Gth Tst | 54.7 | 58.2c | +0.1 | 3.48 |
| Gilts & Fixed Int | 20.3 | 21.6● | | 10.65 |
| Global Markets | 37.4 | 39.8 | +0.3 | 1.36 |
| Special Situations | 49.4 | 52.6 | +0.2 | 1.82 |
| **BARCLAYS UNICORN**<br>Unicorn House, 252, Romford Rd E7<br>01-534 5544 | | | | |
| America | 91.2 | 96.5 | +0.4 | 1.45 |
| Aust Accum | 188.2 | 199.1● | -3.4 | 0.87 |
| Do Income | 132.7 | 140.4● | -2.4 | 0.87 |
| Capital | 77.0 | 81.4c | +0.4 | 2.79 |
| Exempt Trust | 479.5 | 507.4 | +5.1 | 3.79 |
| Extra Income | 82.8 | 87.6 | +0.6 | 5.03 |
| Financial | 249.4 | 263.9 | +2.0 | 2.84 |
| 500 | 295.6 | 312.8c | +1.6 | 2.89 |
| General | 153.3 | 162.2 | +0.9 | 2.95 |
| Gilt & Fixed Inc | 52.5 | 55.2 | | 9.92 |
| Japan & Gen Inc | 181.4 | 191.9 | +1.7 | 0.00 |
| Do Acc | 183.5 | 194.1 | +1.7 | 0.00 |
| Growth Accum | 193.4 | 204.6 | +1.4 | 2.11 |
| Income Trust | 368.4 | 389.8● | +2.4 | 3.63 |
| Leisure Trust | 86.4 | 91.4● | +0.3 | 1.43 |
| Special Situations | 160.0 | 169.3 | +1.4 | 2.14 |
| Recovery | 218.3 | 231.0 | +0.8 | 2.64 |
| Trustee Fund | 115.6 | 122.3● | +0.6 | 3.78 |
| Univ Tech Accum | 58.8 | 62.2 | +0.2 | 0.05 |
| Do Income | 58.3 | 61.6 | +0.2 | 0.05 |
| Worldwide Trust | 155.5 | 164.5● | +1.2 | 1.12 |
| B. Tst Inv Fund Acc | 368.8 | 390.2 | +2.2 | 3.11 |
| Do Inc | 235.3 | 248.9 | +1.3 | 3.11 |
| **BARING FUND MANAGERS**<br>PO Box 156, Beckenham, Kent BR3 4XQ<br>01-658 9002 | | | | |
| Australia | 81.4 | 87.0 | -1.2 | 0.30 |
| Eastern | 74.8 | 79.7 | -0.7 | 0.30 |
| Equity Income | 63.8 | 67.8 | +0.2 | 5.80 |
| Europe | 142.9 | 152.0 | +0.2 | 1.00 |
| Growth & Inc | 68.1 | 74.1 | -0.2 | 3.00 |
| Japan Special | 111.8 | 118.8c | -0.7 | 0.30 |
| Japan Success | 93.8 | 99.6 | +0.6 | 0.30 |
| First Europe | 123.3 | 131.1 | +0.1 | 0.80 |
| First Japan | 89.0 | 94.7 | +0.7 | 1.10 |
| First N Amer | 52.4 | 55.7 | +0.7 | 1.10 |
| First Smaller Co's | 72.6 | 78.2 | +0.6 | 2.70 |
| **BARRINGTON MANAGEMENT**<br>10, Fenchurch St, London EC3<br>01-623 6000 | | | | |
| Amer Smlr Co Inc | 64.8 | 69.4● | | 0.38 |
| Do Accum | 66.5 | 70.2● | | 0.38 |
| European Inc | 102.8 | 108.5● | | 1.21 |
| Do Accum | 125.7 | 133.7 | .. | 1.21 |
| Fund of Inv Tr Inc | 23.8 | 25.1 | | 1.52 |
| Do Accum | 30.5 | 32.2 | | 1.92 |
| General Inc | 177.6 | 187.4● | | 2.78 |
| Do Accum | 245.5 | 254.0● | | 2.78 |
| Gilt Yield Inc | 111.2 | 114.6 | .. | 10.22 |
| Do Accum | 183.3 | 188.8 | .. | 10.22 |
| High Yield Inc | 100.5 | 106.0● | | 4.67 |
| Do Accum | 204.0 | 215.2 | | 4.67 |
| Intl Rec Inc | 110.8 | 116.9 | | 1.86 |
| Do Accum | 117.2 | 123.6 | | 1.55 |
| Japan Inc | 241.9 | 256.2 | .. | 0.29 |
| Do Accum | 243.6 | 257.0 | .. | 0.29 |
| Japanese Spec Inc | 110.7 | 116.8 | .. | 0.00 |
| Do Accum | 111.1 | 117.2 | .. | 0.00 |
| N American Inc | 52.8 | 55.7 | .. | 0.74 |
| Do Accum | 61.5 | 64.9 | .. | 0.74 |
| Pacific Inc | 141.0 | 148.8 | .. | 0.58 |
| Do Accum | 159.0 | 167.7 | .. | 0.58 |
| Planned Investment | 141.1 | 149.1 | .. | 3.20 |
| Smaller Co's Inc | 93.9 | 99.1 | .. | 0.92 |
| Do Accum | 112.0 | 118.2 | | 0.92 |
| Smaller Inc A | | | .. | .. |
| UK Equity Gth Inc | 29.7 | 31.3e | .. | 0.92 |
| Do Accum | 49.0 | 51.7e | | 0.92 |
| Worldwide Tech Inc | 42.9 | 45.3 | | 1.00 |
| Do Accum | 43.3 | 45.7 | | 1.00 |
| KB High Yield Inc | 146.1 | 153.1 | | 5.08 |
| Do Accum | 245.1 | 258.6 | | 5.08 |
| **BROWN SHIPLEY**<br>9-17, Perrymount Rd Haywards Heath<br>0444 458144 | | | | |
| Financial | 147.2 | 157.5 | +0.8 | 2.27 |
| Smaller Co's Acc | 265.7 | 281.2 | +1.1 | |
| Do Income | 169.6 | 179.5 | +0.7 | 0.90 |
| High Income | 73.4 | 79.5 | | 5.21 |
| Income | 85.9 | 91.8 | +0.2 | 4.30 |
| Man Portfolio Inc | 75.0 | 80.2e | +0.7 | 2.53 |
| Do Acc | 126.5 | 135.3c | +1.2 | |
| North American | 60.8 | 65.0 | +0.4 | 1.39 |
| Orient | 88.4 | 94.5 | +0.6 | 0.24 |
| **BUCKMASTER MANAGEMENT**<br>The Stock Exchange London EC2P 2JT<br>01-588 2868 | | | | |
| Fellowship Inc | 55.7 | 59.3 | .. | 2.50 |
| General Inc (4) | 244.3 | 255.4 | .. | 2.24 |
| Do Accum (4) | 393.5 | 411.3 | .. | 2.34 |
| Income Fund (3) | 112.8 | 118.1 | +1.4 | 4.37 |
| Do Accum (3) | 201.5 | 211.0 | +2.4 | 4.37 |
| Intl Inc (2) | 140.8 | 148.8 | .. | 1.19 |
| Do Accum (2) | 187.2 | 195.3 | .. | 1.19 |
| Smaller Inc (5) | 68.2 | 72.0s | .. | 2.21 |
| Do Accum | 73.3 | 77.4s | .. | 2.21 |
| **CS FUND MANAGERS**<br>125, High Holborn, London WC1V 6PY<br>01-242 1148 | | | | |
| CS Japan Fund | 92.0 | 97.9 | +0.4 | 0.51 |
| **CANNON FUND MANAGERS**<br>1, Olympic Way, Wembley, HA9 0NB<br>01-902 8876 | | | | |
| Growth | 316.8 | 336.2 | +4.9 | 2.83 |
| Income | 365.2 | 388.5 | +4.9 | 4.38 |
| Far East | 244.3 | 258.5 | +1.5 | 0.24 |
| North American | 159.1 | 169.3 | +1.7 | 0.54 |
| Global | 54.0 | 57.1 | +0.1 | 0.79 |
| European | 57.8 | 60.9 | | 1.23 |
| Japan | 61.2 | 64.8 | +0.5 | 0.50 |
| **CAPEL (JAMES) MANAGEMENT**<br>PO Box 551 Bevis Marks London EC3 7JQ<br>01-621 0011 | | | | |
| Capital | 393.2 | 418.4 | +2.2 | 1.69 |
| Income | 314.1 | 334.2 | +2.0 | 4.68 |
| North American | 309.3 | 329.1 | -2.8 | 1.13 |
| **CATER ALLEN**<br>1, King William St. EC4N 7AU<br>01-623 6314 | | | | |
| Gilt Trust | 92.1 | | .. | .. |
| **CENTRAL BOARD OF FINANCE OF CHURCH OF ENGLAND**<br>2, Fore Street, London EC2Y 5AQ<br>01-588 1815 | | | | |
| Inv Fund | 418.9 | | .. | 4.48 |
| Fixed Int | 135.8 | e | .. | 10.53 |
| Deposit | 100.0 | | .. | 10.80 |
| **CHASE MANHATTAN FUND MANAGERS**<br>72/73 Basinghall Street, London EC2V 5DP<br>01-606 6622 | | | | |
| S & C Special Sits | 56.1 | 59.4 | .. | 0.60 |
| **CHARITIES OFFICIAL INVESTMENT FUND**<br>2, Fore Street, London EC2Y 5AQ<br>01-588 1815 | | | | |
| Income | 387.78 | | .. | 5.03 |
| Accum | £11,393 | | .. | |
| Deposit | 100.0 | | .. | 10.75 |
| **CLERICAL MEDICAL UNIT TRUST MANAGERS**<br>Narrow Plain, Bristol BS2 0JH<br>0800 373393 | | | | |
| Amer Growth | 25.8 | 27.4 | .. | 1.90 |
| Equity High Income | 47.9 | 50.7 | -0.1 | 4.10 |
| European Growth | 32.4 | 34.3 | .. | 2.00 |
| General Equity | 42.8 | 45.3 | +0.3 | 2.40 |
| Gilt & Fixed Int Gth | 29.1 | 30.7 | -0.1 | 3.30 |
| Gilt & Fixed Inc | 23.8 | 25.2 | -0.1 | 9.50 |
| Intl Inc Tst | 26.2 | 27.8 | +0.2 | 5.00 |
| Japan Growth | 35.6 | 37.7 | +0.2 | 0.90 |
| Pedigree Gth | 26.5 | 28.1 | +0.1 | 2.50 |
| **COMMERCIAL UNION TRUST MANAGERS**<br>St Helen's, 1, Undershaft, London EC3P 3DQ<br>01-283 7500 Dealing 01-686 9919 | | | | |
| UK & Gen Inc | 48.9 | 52.4 | +0.4 | 3.34 |
| Do Accum | 48.9 | 52.4 | +0.4 | 3.34 |
| Income Inc | 48.7 | 52.1 | +0.6 | 4.79 |
| Do Accum | 48.7 | 52.1 | +0.6 | 4.79 |
| Worldwide Inc | 48.5 | 51.9 | -0.3 | 1.92 |
| Do Accum | 48.5 | 51.9 | -0.3 | 1.92 |
| **COUNTY UT MANAGERS LTD**<br>161, Cheapside, London EC2V 6EU<br>01-726 1999 | | | | |
| Energy Trust | 50.9 | 53.8 | .. | 3.62 |
| Extra Income | 182.9 | 193.6● | +0.9 | 4.95 |
| Financial | 187.8 | 198.8● | +1.1 | 2.17 |
| Gilt Strategy | 57.2 | 59.0 | .. | 1.38 |
| Growth Investment | 315.3 | 333.7● | +1.6 | 2.33 |
| Income & Growth | 46.1 | 48.7c | +0.3 | 4.48 |
| Japanese Growth | 215.9 | 228.5 | +3.2 | 0.54 |
| Nth Amer Growth | 105.7 | 111.8 | +1.2 | 1.40 |
| Intl Recovery | 122.6 | 129.7● | +0.4 | 2.19 |
| Smaller Co's | 244.6 | 258.9 | +0.5 | 1.88 |
| Global Inc Tst | 62.5 | 66.2 | .. | 6.53 |
| Special Sits Acc | 313.9 | 332.2 | +0.3 | 1.35 |
| **CROWN UNIT TRUST SERVICES**<br>Crown House, Woking GU21 1XW<br>04862 5033 | | | | |
| High Income Trust | 278.2 | 293.8 | +1.5 | 4.45 |
| Growth Trust | 250.2 | 266.2e | +1.3 | 2.70 |
| American Trust | 134.4 | 143.0 | +1.5 | 0.70 |
| **CRUSADER UNIT TRUST MANAGERS LTD**<br>Reigate, Surrey RH2 8BL<br>07372 42424 | | | | |
| UK Income | 53.3 | 56.7c | +0.1 | 4.72 |
| UK Growth Accum | 56.9 | 60.6c | +0.2 | 2.41 |
| Do Dist | 56.9 | 60.6e | +0.2 | 2.41 |
| European Growth | 63.6 | 67.7 | +0.7 | 1.86 |
| Pacific Growth | 58.4 | 62.2 | .. | 0.61 |
| **EFM UNIT TRUST MANAGERS**<br>4, Melville Crescent, Edinburgh<br>031-226 3492 | | | | |
| American Fund | 72.9 | 77.6 | +0.1 | 1.29 |
| Capital Fund | 115.8 | 125.3 | +0.6 | 1.38 |
| Growth & Inc Fund | 148.7 | 158.3e | +1.2 | 3.95 |
| High Dist Fund | 125.7 | 133.8 | +0.5 | 5.04 |
| International Fund | 221.1 | 235.4 | +1.8 | 0.96 |
| Resources Fund | 27.1 | 28.8 | -0.1 | 0.35 |
| Smllr Jap Co's Fnd | 33.4 | 35.5 | -0.1 | .. |
| Tokyo Fund | 180.7 | 192.4 | +1.0 | 0.00 |
| (Ex) Amer (2) | 147.7 | 151.7 | .. | 1.97 |
| (Ex) Japan (3) | 115.5 | 118.7 | +1.6 | 0.17 |
| (Ex) Pacific (4) | 326.5 | 335.5 | .. | 0.28 |
| (Ex) Smaller Jap (4) | 196.3 | 207.7 | .. | 0.10 |
| Eurofund | 29.2 | 31.0● | +0.3 | 3.23 |
| **EAGLE STAR UNIT TRUST MANAGERS**<br>Bath Road, Cheltenham, Gloucester GL53 7LQ<br>0242 521311 | | | | |
| UK Balanced Inc | 77.9 | 82.7● | +0.5 | 2.86 |
| Do Accum | 80.0 | 84.9● | +0.6 | 2.79 |
| UK Growth Accum | 99.9 | 106.0 | +0.6 | 1.94 |
| UK High Inc Inc | 77.3 | 82.0 | +0.6 | 4.26 |
| N American Accum | 74.3 | 79.3 | +0.8 | 0.67 |
| Far Eastern Accum | 113.7 | 121.3 | +0.7 | 0.84 |
| European Accum | 93.1 | 99.3 | +0.7 | 1.16 |
| UK Gilt & FI Inc | 52.9 | 56.1 | -0.1 | 8.73 |
| Do Accum | 56.3 | 59.7 | -0.1 | 8.21 |
| **ENDURANCE FUND MANAGEMENT LTD**<br>Adam Centre, Hexagon House, 28, Western Road, Romford RM1 3LB<br>0708-66966 | | | | |
| Endurance | 119.6 | 127.3 | +2.1 | 2.80 |
| **EQUITABLE UNITS ADMINISTRATION**<br>35 Fountain St, Manchester<br>061-236 5685 | | | | |
| Equitable Pelican | 84.4 | 89.8 | +0.3 | 3.16 |
| High Income Trust | 83.6 | 89.0 | +0.3 | 5.08 |
| Gilt & Fixed Int | 50.3 | 53.6● | -0.2 | 8.59 |
| Tst Of Inv Trusts | 79.2 | 84.3c | +0.3 | 1.72 |
| Special Sits Trust | 85.0 | 90.5 | +0.8 | 2.27 |
| Nth Amer Trust | 62.8 | 66.9 | +0.5 | 1.58 |
| Far Eastern Trust | 101.8 | 108.3 | .. | 0.42 |
| Intl Growth | 57.1 | 60.8c | +0.2 | 1.06 |
| **EQUITY & LAW**<br>St George Hse Corporation St. Coventry CV1 1GD<br>0203 553231 | | | | |
| UK Growth Accum | 164.5 | 175.0 | .. | 2.92 |
| Do Income | 141.0 | 154.0 | .. | 2.92 |
| Higher Inc Accum | 281.3 | 299.2 | .. | 4.06 |
| Do Income | 222.3 | 236.4 | .. | 4.06 |
| Gilts/Fixed Accum | 99.3 | 104.5 | .. | 8.66 |
| Do Income | 82.2 | 86.5 | .. | 8.66 |
| Nth Amer Tst Accum | 141.1 | 150.1 | .. | 0.00 |
| Far East Tst Accum | 178.6 | 190.0 | .. | 0.02 |
| Euro Tst Accum | 172.6 | 183.6 | .. | 0.65 |
| General Trust | 260.6 | 277.2 | .. | 3.04 |
| **F & C UNIT MANAGEMENT**<br>1, Laurence Pountney Hill, London EC4R 0BA<br>01-623 4680 | | | | |
| US Smaller Co's | 72.6 | 77.3 | +0.1 | 0.20 |
| Capital Fund | 120.3 | 128.0 | -0.2 | 0.19 |
| UK Income Fund | 83.7 | 89.1 | +0.3 | 4.41 |
| Far Eastern Fund | 75.7 | 80.6 | -0.1 | 0.00 |
| Overseas Income | 74.1 | 78.9 | +0.3 | 3.46 |
| Fixed Interest | 57.4 | 61.1 | -0.1 | 10.50 |
| Natural Res Fund | 55.2 | 58.8 | +0.5 | 2.93 |
| European Income | 86.3 | 91.8c | -0.1 | 2.76 |
| Financials Fund | 52.5 | 55.9 | +0.2 | 2.69 |
| **FS INVESTMENT MANAGERS**<br>190, West George St, Glasgow G2 2PA<br>041-332 3132 | | | | |
| Balanced Gth Inc | 49.0 | 52.1 | .. | 1.40 |
| Do Accum | 50.0 | 53.2 | .. | .. |
| Income Gth Inc | 44.4 | 47.2 | .. | 5.30 |
| Do Accum | 47.6 | 50.6 | .. | .. |
| Service Co's Inc | 55.1 | 58.6 | .. | 1.00 |
| Do Accum | 55.9 | 59.5 | .. | .. |
| Higher Inc | 24.7 | 26.3 | +0.1 | 7.00 |
| Do acc | 24.7 | 26.3 | +0.1 | .. |
| **FIDELITY INVESTMENT SERVICES LTD**<br>River Walk, Tonbridge, TN9 1DY<br>0732 361144 | | | | |
| American | 112.4 | 119.6 | +0.9 | 0.65 |
| Amer Equity Income | 35.2 | 37.5c | -0.1 | 4.14 |
| Amer Special Sits | 54.5 | 58.0 | .. | 0.14 |
| Australia | 35.4 | 37.5 | .. | 3.15 |
| European | 49.6 | 52.5 | +0.4 | 0.00 |
| Far East Inc | 37.4 | 39.6 | .. | 3.90 |
| Gilt & Fixed Int | 30.0 | ● | .. | 9.92 |
| Growth & Income | 106.8 | 113.7 | +1.6 | 4.24 |
| Japan Special Sits | 44.8 | 47.6c | +0.4 | .. |
| Japan | 150.4 | 160.5 | +1.6 | .. |
| Managed Int | 149.0 | 158.6 | +1.0 | 0.28 |
| Max Income Equity | 93.1 | 99.1 | +0.9 | 4.62 |
| Professional Gth | 37.8 | 40.3 | +0.5 | 2.13 |
| South East Asia | 43.5 | 46.3 | +0.1 | 0.07 |
| Special Sits | 190.2 | 202.4 | +0.4 | 0.31 |
| **FLEMING (ROBERT)**<br>8, Crosby Sq, London EC3A 6AN<br>01-638 5858 | | | | |
| American Exempt | £379.8 | 386.5 | .. | 1.30 |
| Japan Exempt | £469.5 | 478.8 | .. | 0.88 |
| Am Property Tst | $10000.0 | | .. | 5.00 |
| Property Trust | £2023.0 | | .. | 5.60 |
| **FRAMLINGTON UNIT MANAGEMENT**<br>3, London Wall Bldgs, London Wall, London EC2M 5NQ<br>01-628 5181 | | | | |
| Amer & Gen Inc | 214.4 | 226.8 | -0.2 | .. |
| Do Accum | 219.0 | 231.6 | -0.2 | .. |
| Amer Turnarnd Inc | 207.8 | 219.8 | -1.4 | 1.27 |
| Do Accum | 215.6 | 228.0 | -1.3 | 1.27 |
| Capital Tst Inc | 233.8 | 247.2 | +1.0 | 2.03 |
| Do Accum | 284.8 | 301.2 | +1.2 | 2.03 |
| Conv & Gilt Inc | 94.2 | 99.6 | +0.6 | 4.98 |
| Do Accum | 128.2 | 135.6 | +1.0 | 4.98 |
| Extra Inc Tst Inc | 186.2 | 197.0● | +1.1 | 4.10 |
| Do Accum | 204.5 | 216.4● | +1.4 | 4.10 |
| Income Trust | 137.4 | 145.2 | +0.6 | 3.62 |
| Do Accum | 147.0 | 155.4 | +0.6 | 3.62 |
| Intl Growth Fd Inc | 170.4 | 180.2 | .. | .. |
| Do Accum | 189.2 | 200.2 | +0.2 | .. |
| Japan & Gen Inc | 97.0 | 102.6 | .. | 0.07 |
| Do Accum | 98.0 | 103.6 | +0.2 | 0.07 |
| Monthly Income Fd | 95.6 | 101.2● | +0.8 | 4.43 |
| Recovery | 161.0 | 170.2● | -15.1 | 1.34 |
| Do Accum | 175.8 | 186.0● | +0.4 | 1.34 |
| European Inc | 69.6 | 73.6 | .. | 0.78 |
| Do Accum | 69.6 | 73.6 | .. | 0.78 |
| Financial Inc | 52.0 | 55.0 | .. | 1.00 |
| Do Accum | 52.0 | 55.0 | .. | 1.00 |
| **FRIENDS PROVIDENT MANAGERS**<br>Pixham End, Dorking, Surrey<br>0306 885055 | | | | |
| FP Equity Dist | 218.4 | 231.8 | .. | 2.53 |
| Do Accum | 367.8 | 390.4 | .. | 2.53 |
| FP Fixed Int Dist | 109.8 | 110.4 | .. | 6.17 |
| Do Accum | 129.3 | 137.5 | .. | 6.17 |
| Stewardship Dist | 188.4 | 199.9 | .. | 1.57 |
| Do Accum | 196.1 | 208.1 | .. | 1.57 |
| FP North American | 127.6 | 135.2● | .. | 1.14 |
| FP Pacific Basin | 176.9 | 187.6● | .. | 0.37 |
| **GT UNIT MANAGERS**<br>8th Floor, 8, Devonshire Sq, London EC2M 4YJ<br>01-283 2575 Dealing 01-626 9431 | | | | |
| Amer Special Sits | 66.8 | 71.1 | -0.6 | 0.50 |
| UK Cap Fnd Inc | 115.9 | 123.3c | +2.0 | 2.40 |
| Do Accum | 166.4 | 177.1c | +2.6 | 2.40 |
| Income Fund | 84.5 | 89.9 | +0.7 | 5.60 |
| Pension Exempt | 201.5 | 209.8c | +3.9 | 1.80 |
| International | 181.1 | 192.7 | +1.4 | 0.90 |
| US & General | 54.7 | 58.2 | +0.7 | 0.80 |
| Tech & Growth | 66.8 | 71.1 | -0.6 | 0.50 |
| Japan & General | 251.3 | 267.4 | +1.8 | 0.10 |
| Far East & Gen | 124.3 | 132.3 | +2.2 | 0.10 |
| European Fund | 281.2 | 299.2 | -2.3 | 0.30 |
| Germany Fund | 72.3 | 77.0 | -1.5 | 0.90 |
| Intl Inc Fund | 52.3 | 55.7 | +0.6 | 4.50 |
| **GARTMORE FUND MANAGERS**<br>2, St Mary Axe, London EC3A 8BP<br>01-623 1212 Dealing 01-623 5766 Dealing 01-623 5806 | | | | |
| American Trust | 89.3 | 94.5 | +0.4 | 0.70 |
| Australian Trust | 28.1 | 29.7 | -0.8 | 0.14 |
| British Tst Accum | 70.7 | 74.9 | +0.6 | 1.58 |
| Do Dist | 61.3 | 64.9c | +0.5 | 1.58 |
| Commodity Share | 74.7 | 79.0 | +0.3 | 1.80 |
| European Trust | 57.7 | 61.1 | -0.7 | 0.59 |
| Extra Income Trust | 54.8 | 58.0 | +0.3 | 4.86 |
| Far Eastern Trust | 151.2 | 160.0 | +1.3 | 0.00 |
| Fixed Interest Fund | 25.6 | 27.1● | +0.1 | 9.79 |
| Intl Fixed Int Tst | 24.6 | 25.1 | -0.2 | 8.30 |
| Global Fund Accum | 192.4 | 203.7 | +1.5 | 0.30 |
| Do Dist | 183.1 | 193.8 | +1.4 | 0.30 |
| Gold Share Trust | 17.1 | 18.1 | +0.1 | 1.21 |
| Hedged American | 35.1 | 37.2 | +0.6 | 0.50 |
| High Income Trust | 158.7 | 168.0e | +0.5 | 5.37 |
| Hong Kong Trust | 37.7 | 40.0 | .. | 1.20 |
| Income Fund | 88.2 | 93.4c | +0.5 | 3.10 |
| Insurance Agencies | £55.95 | 57.18 | -0.22 | 1.82 |
| Japan Trust | 139.8 | 148.3 | +0.4 | 0.00 |
| Managed Exempt | 279.2 | 290.9 | +1.6 | 2.06 |
| Oil & Energy Trust | 37.5 | 39.6● | .. | 2.70 |
| Special Sits Trust | 111.8 | 118.4 | +1.1 | 0.72 |
| UK Smlr C's Rec Tst | 80.9 | 86.1 | +1.0 | 1.20 |
| **GOVETT (JOHN) UNIT MANAGEMENT**<br>Winchester Hse, 77, London Wall, London EC2N 1DA<br>01-588 5620 | | | | |
| Intl Growth | 92.1 | 97.9● | +0.2 | 1.08 |
| American Growth | 68.4 | 72.7 | .. | 0.86 |
| American Inc | 73.0 | 77.6 | -0.1 | 4.14 |
| European Growth | 249.9 | 264.7 | +2.8 | 0.22 |
| Gold & Minerals | 51.8 | 55.1 | +0.1 | 0.63 |
| Japan Growth | 157.8 | 167.8 | -0.6 | .. |
| **GRE UNIT MANAGERS**<br>Royal Exchange, EC3P 3DN<br>01-688 9903 | | | | |
| Gilt & Fixed Int | 116.6 | 121.2 | .. | 9.22 |
| Growth Equity | 219.7 | 232.5 | +1.1 | 1.87 |
| Guardhill | 306.8 | 317.9 | +0.5 | 2.60 |
| N American | 151.2 | 160.0 | +3.1 | 1.31 |
| Pacific | 270.1 | 285.9 | -0.7 | 0.09 |
| Property Share | 302.2 | 319.8● | +2.5 | 1.24 |
| Smaller Companies | 236.0 | 249.6 | +2.2 | 1.56 |
| European Trust | 278.9 | 295.2 | +1.5 | 0.96 |
| **GUINNESS MAHON UNIT TRUST MANAGERS**<br>PO Box 442, 32 St Mary-at-Hill London EC3P 3AJ.<br>01-623 9333 | | | | |
| High Income | 55.3 | 59.4● | | 6.04 |
| N Amer Trust | 117.5 | 125.1 | | 0.72 |
| Recovery | 249.8 | 265.8 | .. | 1.81 |
| Gilt Trust | 38.1 | 39.5c | .. | 9.16 |
| St Vincent Inc | 94.1 | 97.1 | .. | 4.85 |
| St Vincent US Gth | 76.1 | 79.3 | .. | 0.75 |
| Temple Bar Sm Co's | 189.5 | 200.0 | .. | 3.41 |
| Euro Gth Tst | 50.6 | 53.9 | +0.3 | 0.80 |
| **HAMBROS BANK UNIT TRUST MANAGERS**<br>Admin: 5, Rayleigh Rd, Hutton, Brentwood, Essex.<br>Enquiries 0277 227300 Dealing 0277 217915 | | | | |
| Hambros Smlr Co's | 150.4 | 159.6● | +1.4 | 1.82 |
| Hambros N Amer | 67.9 | 72.1 | +0.3 | 0.90 |
| Hambros Jap & F E | 131.0 | 138.0 | +0.2 | 0.43 |
| Hambros Scandvn | 79.1 | 83.9 | -0.5 | 0.90 |
| Hambros European | 109.5 | 116.2 | +0.6 | 0.79 |
| Hambros Canadian | 32.1 | 35.3 | +0.2 | 1.18 |
| Hambros Equity Inc | 95.9 | 101.7 | +0.8 | 4.82 |
| Hambros High Inc | 67.3 | 71.4 | +0.5 | 4.90 |
| Hambros Res Assts | 66.3 | 70.3● | +0.4 | 1.81 |
| Hambros Intl Sits | 57.9 | 61.4 | +0.5 | 0.81 |
| **HENDERSON**<br>Premier UT Administration Admin 5, Rayleigh Rd, Hutton, Brentwood, Essex.<br>Enquiries 0277 227300 Dealing 0277 217238 | | | | |
| Amer Recovery Tst | 112.1 | 119.3 | .. | 0.17 |
| Amer Smaller Co's | 53.3 | 56.7 | .. | 0.28 |
| Australian | 87.6 | 93.2 | .. | 1.82 |
| Capital Growth Inc | 65.3 | 69.4 | +0.3 | 1.46 |
| Do Accum | 75.8 | 80.8 | +0.4 | 1.45 |
| European | 282.0 | 300.0 | .. | 1.17 |
| Euro Inc Tst | 50.4 | 53.0 | .. | 3.89 |
| Euro Smaller Co's | 113.1 | 120.3 | .. | 0.55 |
| Extra Income | 195.0 | 207.4● | +0.8 | 3.82 |
| Financial Trust | 172.0 | 173.0 | -3.4 | 2.30 |
| Fixed Interest Tst | 55.1 | 58.6● | .. | 8.86 |
| Gilt Trust | 42.9 | 45.6c | -0.1 | 8.85 |
| Global Healthcare | 79.8 | 84.5 | +0.5 | 0.01 |
| Global Resources | 96.6 | 102.8c | +0.1 | 0.68 |
| Global Tech | 122.1 | 130.6 | +0.8 | 0.41 |
| Gold | 67.1 | 71.6 | +0.9 | 2.16 |
| High Income Tst | 210.6 | 224.0c | +1.5 | 4.25 |
| Hong Kong | 68.2 | 72.6 | .. | 1.06 |
| Income & Growth Inc | 162.1 | 172.4 | +1.1 | 3.10 |
| Do Accum | 321.2 | 361.7 | +12.2 | 3.10 |
| Income Assets | 123.7 | 131.6 | +0.8 | 3.32 |
| International | 190.7 | 202.9 | +0.4 | 0.78 |
| Japan Special Sits | 188.1 | 202.3 | .. | 0.01 |
| Japan Tst | 180.1 | 193.7● | .. | 0.01 |
| North American | 147.2 | 156.8● | .. | 0.55 |
| Pacific Smaller Co's | 81.4 | 86.6 | .. | 1.15 |
| Pref & Gilt | 50.0 | 53.2● | +0.3 | 9.72 |
| Recovery Tst | 119.4 | 127.0 | +0.4 | 2.21 |
| Singapore & Malay | 35.6 | 37.9● | .. | 1.80 |
| Smaller Co's Div | 134.8 | 143.4● | +0.6 | 4.18 |
| Special Sits Inc | 156.1 | 166.0 | +0.9 | 1.51 |
| Do Accum | 219.9 | 233.9 | +1.3 | 1.51 |
| Worldwide | 409.5 | 431.0 | .. | 2.37 |
| Euro Exempt | 137.8 | 145.1 | +1.2 | 2.07 |
| Global Tech Exempt | 94.1 | 99.1 | +0.4 | 1.08 |
| High Income Exempt | 137.0 | 144.2 | +0.8 | 4.54 |
| Japan Exempt | 184.1 | 193.8c | +1.3 | 0.15 |
| N Amer Exempt | 89.2 | 93.9 | +0.2 | 1.62 |
| Pacific Exempt | 194.5 | 204.7 | -0.7 | 2.18 |
| Smaller Co's Exempt | 127.9 | 134.6 | +0.7 | 1.55 |
| Best of British | 40.0 | | .. | 2.50 |
| **HILL SAMUEL UNIT TRUST MANAGERS**<br>NLA Tower, Addiscombe Road, Croydon<br>01-686 4355 01-628 8011 | | | | |
| British Trust Units | 598.8 | 633.7 | +2.9 | 2.84 |
| Capital Trust Units | 109.9 | 116.3● | +0.8 | 2.51 |
| Dollar Trust Units | 198.7 | 210.3 | +1.8 | 2.30 |
| European Trust | 153.6 | 162.6● | -1.1 | 0.94 |
| Far East Trust | 138.9 | 148.1 | +0.1 | 1.90 |
| Financial Trust | 390.6 | 413.4 | +0.6 | 2.61 |
| Gilt Fixed Int Inc | 28.0 | 29.1 | .. | 8.85 |
| Do Growth | 40.0 | 42.5 | .. | 8.00 |
| High Yield Trust | 72.6 | 76.8 | +0.4 | 4.89 |
| Income Trust | 91.7 | 97.1 | +0.6 | 4.24 |
| International | 141.3 | 149.8● | +0.7 | 1.73 |
| Japan Tech Tst | 37.0 | 39.2 | -0.3 | 0.00 |
| Natural Resources | 39.9 | 42.3 | .. | 1.78 |
| Security Trust | 208.3 | 220.5 | +1.0 | 2.97 |
| Smaller Cos | 99.6 | 105.4 | +0.7 | 1.71 |
| Special Sits | 106.1 | 112.3 | +0.6 | 2.24 |
| US Smaller Cos | 25.3 | 26.8 | +0.2 | 0.93 |
| **KEY FUND MANAGERS**<br>35, Fountain Street, Manchester<br>(03038) 93354 | | | | |
| Equity & Gen | 49.9 | 53.3 | +0.2 | 1.75 |
| Gilt & Fixed Int Fund | 63.4 | 67.4 | .. | 10.69 |
| Higher Inc | 131.1 | 140.2 | +1.9 | 4.67 |
| Income | 56.0 | 59.6 | +0.4 | 4.28 |
| International | 280.8 | 300.4 | -2.6 | 1.45 |
| **KLEINWORT BENSON**<br>SEE BARRINGTON MGMT CO LTD | | | | |
| **L & C UNIT TRUST MANAGEMENT**<br>Piercy House, Copthall Ave, EC2R 7BE<br>01-588 2800 | | | | |
| Income Fund | 481.6 | 491.5c | .. | 4.98 |
| International & Gen | 279.1 | 284.8c | .. | 0.93 |
| **LEGAL & GENERAL UNIT TRUST MANAGERS**<br>5, Rayleigh Road, Brentwood Essex<br>0277 234634 | | | | |
| Equity Distribution | 296.2 | 315.1 | +0.3 | 2.49 |
| Do Accum | 468.5 | 498.4 | +2.1 | 2.49 |
| Do Income | 66.5 | 70.8● | +0.2 | 4.80 |
| European | 78.8 | 83.8c | +0.6 | 1.54 |
| Far Eastern | 126.7 | 134.8 | +1.0 | 0.87 |
| Gilt Trust | 75.3 | 79.7 | -0.3 | 7.41 |
| O'seas Equity | 89.1 | 94.8 | +0.5 | 1.59 |
| Natural Res | 77.4 | 82.3 | -0.3 | 1.71 |
| N American Trust | 84.8 | 90.2● | +0.1 | 1.81 |
| UK Special Sits | 72.7 | 77.3 | +0.5 | 0.26 |
| International Bond | 48.3 | 51.4 | +0.1 | 6.81 |
| Japanese Tst | 55.4 | 58.9 | +0.1 | 0.85 |
| Managed Tst | 50.0 | 53.2 | +0.1 | 2.81 |
| **LLOYDS BANK UNIT TRUST MANAGERS**<br>Registrars Dpt, Goring-By-Sea, Worthing, W Sussex<br>0444 459144 | | | | |
| Balanced | 202.5 | 215.4 | +1.2 | 2.82 |
| Do Accum | 365.5 | 388.8 | +2.1 | 2.82 |
| Cont Euro Gth Inc | 47.6 | 50.6 | +0.5 | 0.60 |
| Do Accum | 47.6 | 50.6 | +0.5 | 0.60 |
| Energy Intl | 57.8 | 61.4 | -0.3 | 2.63 |
| Do Accum | 64.7 | 68.8 | -0.3 | 2.63 |
| Extra Income | 173.4 | 184.4 | +1.5 | 4.85 |
| Do Accum | 318.0 | 338.2 | +2.6 | 4.85 |
| German Gth Inc | 73.0 | 77.6 | +0.7 | 0.28 |
| Do Accum | 73.2 | 77.8 | +0.7 | 0.28 |
| Income | 299.2 | 318.2 | +2.0 | 4.19 |
| Do Accum | 601.2 | 639.5 | +4.0 | 4.19 |
| Intl Tech | 205.3 | 218.4 | +1.0 | 0.21 |
| Do Accum | 214.8 | 228.5 | +1.0 | 0.21 |
| Japan Growth | 85.0 | 90.4 | +0.4 | 0.01 |
| Do Accum | 85.3 | 90.7 | +0.4 | 0.01 |
| N Amer & Gen | 111.5 | 118.7● | +0.8 | 0.99 |
| Do Accum | 120.9 | 128.6 | +0.8 | 0.99 |
| Pacific Basin | 152.1 | 161.8c | +1.5 | 0.02 |
| Do Accum | 158.8 | 168.9c | +1.5 | 0.02 |
| Smaller Cos & Rec | 219.3 | 233.2 | +1.8 | 1.80 |
| Do Accum | 247.6 | 263.4 | +1.7 | 1.80 |
| Worldwide Growth | 218.1 | 232.0 | +1.1 | 0.33 |
| Do Accum | 307.2 | 326.8 | +1.4 | 0.33 |
| UK Growth Fund | 53.5 | 56.9 | +0.7 | 1.72 |
| Do Accum | 54.0 | 57.4 | +0.7 | 1.72 |
| **LONDON & MANCHESTER**<br>Winslade Park, Exeter EX5 1DS<br>0392 215347 | | | | |
| General Trust | 48.5 | 51.5 | +0.2 | 3.50 |
| Income Trust | 40.6 | 43.2 | +0.1 | 5.80 |
| International Trust | 39.2 | 41.7 | +0.2 | 0.60 |
| American | 33.7 | 35.8 | +0.2 | 2.00 |
| Japan | 50.1 | 53.2 | +0.3 | 0.00 |
| Trust of Inv | 33.9 | 36.0 | +0.1 | 2.00 |
| **M & G SECURITIES**<br>Three Quays, Tower Hill EC3R 6BQ<br>01-626 4588 Dealing : 0245-266266 | | | | |
| Amer & Gen Inc | 227.5 | 240.0● | +1.4 | 1.27 |
| Do Accum | 267.1 | 281.8● | +1.7 | 1.27 |
| Amer Recovery | 247.4 | 261.0 | +0.3 | 0.39 |
| Do Accum | 270.6 | 285.5 | +0.3 | 0.39 |
| Am Smaller Co Acc | 58.3 | 61.5● | +0.1 | 0.16 |
| Australia Acc | 132.8 | 140.1 | -1.5 | 0.48 |
| Commodity Acc | 260.6 | 274.9● | +1.1 | 2.17 |
| Compound Growth | 482.7 | 495.1 | +4.7 | 3.15 |
| Conversion Growth | 367.0 | 382.7 | +4.8 | 2.54 |
| Do Inc | 211.1 | 222.7 | +2.3 | 5.35 |
| Dividend Fund Inc | 456.1 | 481.2 | +6.2 | 4.74 |
| Do Accum | £13.65 | 14.40 | +0.15 | 4.74 |
| European Acc | 301.5 | 318.1 | -0.3 | 1.10 |
| Extra Yield Inc | 258.2 | 272.4 | +3.3 | 5.19 |
| Do Accum | 566.4 | 597.5 | +7.2 | 5.19 |
| Far Eastern Inc | 165.5 | 174.6 | +0.2 | 1.14 |
| Do Accum | 202.4 | 213.5 | +0.2 | 1.14 |
| Fund Of Inv Inc | 281.9 | 297.4 | +1.6 | 2.59 |
| Do Acc | 447.0 | 471.6 | +2.5 | 2.59 |
| General Income | 708.2 | 747.2● | +8.0 | 3.53 |
| Do Accum | £15.23 | 16.07 | +0.17 | 3.53 |
| Gilt & Fixed Int | 58.8 | 61.7 | .. | 9.63 |
| Do Accum | 92.4 | 97.0 | .. | 9.63 |
| Gold Income | 51.2 | 54.0● | +0.4 | 2.21 |
| Do Accum | 55.0 | 58.0 | +0.4 | 2.21 |
| High Income Inc | 357.3 | 370.9● | +3.8 | 4.97 |
| Do Accum | 984.5 | 1038.6 | +10.1 | 4.97 |
| Intl Growth Inc | 811.5 | 856.1● | +4.6 | 1.46 |
| Do Accum | £13.13 | 13.85● | +0.07 | 1.46 |
| Intl Inc | 63.6 | 67.1 | +0.2 | 4.77 |
| Japan Acc | 863.0 | 915.7 | -1.2 | 0.34 |
| Japan Smaller Acc | 86.3 | 91.5 | -0.1 | 0.00 |
| Midland & Gen Inc | 651.2 | 687.0 | +4.2 | 2.77 |
| Do Accum | £16.46 | 17.36 | +0.10 | 2.77 |
| Recovery Fund Inc | 417.3 | 440.3● | +5.0 | 3.01 |
| Do Accum | 545.8 | 575.7 | +6.5 | 3.01 |
| Second Gen Inc | 794.7 | 838.4● | +6.5 | 3.38 |
| Do Accum | £15.91 | 16.79 | +0.12 | 3.38 |
| Smaller Cos Inc | 747.5 | 759.8 | +2.8 | 2.66 |
| Do Accum | £11.78 | 12.81 | +0.04 | 2.66 |
| Trustee Fund Inc | 499.2 | 531.6 | +3.3 | 4.06 |
| Charibond Inc (3) | 109.5 | a | +0.8 | 11.19 |
| Charifund Inc (2) | 444.8 | 448.9e | .. | 5.33 |
| Pension Exempt (1) | 520.5 | 541.4 | | 3.84 |
| NAACIF Inc (3) | 40.5 | a | +0.2 | 8.06 |
| Do Accum (3) | 509.7 | | +1.7 | 8.06 |
| **MIM BRITANNIA UNIT TRUST MANAGERS LTD**<br>74/78, Finsbury Pavement, London EC2A 1JD<br>01-588 2777 Dealing:01-638 0478/9 | | | | |
| UK Specialist Trusts | | | | |
| Growth Gilt | 61.0 | 61.9c | .. | 0.30 |
| Smaller Co's | 154.5 | 163.9 | +0.8 | 1.19 |
| Special Features | 97.5 | 103.4 | +2.1 | 0.91 |
| Do Accum | 102.1 | 108.3 | +2.2 | 0.91 |
| General Funds | | | | |
| UK Growth | 41.0 | 43.5 | +0.3 | 2.09 |
| Managed Inv | 61.0 | 64.7c | +0.2 | 1.11 |
| High Income Funds | | | | |
| Extra Inc | 80.7 | 84.4● | +0.2 | 7.11 |
| Gilt | 24.8 | 26.1 | .. | 9.30 |
| Inc & Growth | 231.6 | 245.8 | +1.9 | 3.87 |
| Nat High Inc | 218.9 | 232.3 | +1.4 | 4.77 |
| Pref Shares | 17.7 | 18.8 | .. | 10.08 |
| Sector Specialist Funds | | | | |
| Commodity | 158.8 | 168.4 | +0.8 | 1.47 |
| Financial Secs | 51.0 | 54.1 | +0.2 | 1.88 |
| Gold | 65.1 | 69.6 | +0.1 | 0.47 |
| Do Accum | 67.4 | 72.3 | +0.1 | 0.47 |
| Intl Leisure | 15.1 | 16.0 | .. | 0.00 |
| Prop Shares | 68.4 | 72.6 | +0.6 | 0.39 |
| Univ Energy | 45.4 | 48.2● | +0.2 | 1.55 |
| World Tech | 44.8 | 47.5 | +0.1 | 0.00 |
| Exempt Funds | | | | |
| Exempt | 94.4 | 98.5 | +0.5 | 3.47 |
| Overseas Growth Fund | | | | |
| Amer Growth | 106.2 | 113.7 | -0.1 | 1.16 |
| Aust Growth | 80.4 | 85.3 | -1.3 | 1.14 |
| European Perf | 94.3 | 100.1 | +0.9 | 0.38 |
| Do Accum | 94.5 | 100.4 | +0.8 | 0.38 |
| Euro Smaller | 18.0 | 19.1 | +0.3 | 1.04 |
| Far East | 58.4 | 62.0 | +0.1 | 0.06 |
| Hong Kong | 33.8 | 35.9● | +0.1 | 1.31 |
| Intl Growth | 39.9 | 42.3 | +0.2 | 1.22 |
| Intl Recovery | 113.1 | 120.0 | +1.5 | 0.45 |
| Japan Perf | 74.8 | 79.4● | +0.2 | 0.00 |
| Japan Smaller Cos | 15.3 | 16.2 | -0.1 | 0.00 |
| US Small Co | 69.8 | 74.1 | -0.1 | 0.00 |
| Do Accum | 70.6 | 74.9 | -0.1 | 0.00 |
| Overseas Income Funds | | | | |
| Intl High Inc | 58.5 | 62.1 | +0.1 | 3.93 |
| US Income | 59.8 | 63.2c | -0.4 | 4.18 |
| Do Accum | 64.7 | 68.6c | -0.4 | 4.18 |
| NEL Trusts | | | | |
| Nelstar Gilt | 68.9 | 71.7c | -0.1 | 9.90 |
| **MLA UNIT TRUST MANAGEMENT**<br>1, Sessions House Square, Maidstone, Kent ME14 1XX<br>0622 674751 | | | | |
| MLA American | 24.4 | 25.8 | +0.1 | 0.95 |
| MLA General | 36.7 | 38.8 | +0.2 | 1.93 |
| MLA International | 59.3 | 62.8 | -0.5 | 0.84 |
| MLA Gilt Unit | 23.3 | 24.6c | .. | 10.56 |
| MLA Income | 46.8 | 49.6c | +0.4 | 4.53 |
| MLA European | 33.7 | 35.7 | -0.1 | 0.70 |
| **MENCAP UNIT TRUST**<br>Unicorn Hse, 252, Romford Rd, E7<br>01-234 5544 | | | | |
| Mencap | 151.1 | 159.8 | +1.0 | 4.86 |
| **MERCURY FUND MANAGERS LTD**<br>33, King William St, EC4R 9AS<br>01-280 2860 | | | | |
| Amer Growth | 101.6 | 107.5 | +0.9 | 1.31 |
| Do Accum | 105.9 | 112.0 | +1.0 | 1.31 |
| Amer Income | 52.0 | 55.0 | +0.2 | 3.77 |
| Do Accum | 55.6 | 58.8 | +0.3 | 3.77 |
| European Growth | 145.2 | 153.6 | +0.3 | 0.86 |
| Do Accum | 150.3 | 159.0 | +0.3 | 0.86 |
| General | 277.7 | 293.8 | +1.8 | 2.10 |
| Do Accum | 456.0 | 482.5 | +2.5 | 2.10 |
| Gilt & Fixed | 63.8 | 64.2 | .. | 7.56 |
| Do Accum | 97.6 | 98.0 | .. | 7.56 |
| Income | 92.6 | 97.9● | +0.3 | 4.02 |
| Do Accum | 104.3 | 110.3● | +0.4 | 4.02 |
| International | 275.1 | 291.1 | .. | 1.28 |
| Do Accum | 342.6 | 362.5 | +0.1 | 1.28 |
| Japan | 190.9 | 202.0● | +1.1 | 0.00 |
| Do Accum | 196.2 | 207.6● | +1.1 | 0.00 |
| Recovery | 230.4 | 243.8 | +0.7 | 2.79 |
| Do Accum | 248.6 | 263.0 | +0.8 | 2.79 |
| Exempt Dist | 273.8 | 280.6c | .. | 2.56 |
| Exempt Accum | 424.4 | 435.2c | .. | 2.56 |
| Euro Fund Inc | 84.0 | 88.8 | .. | 3.38 |
| Do Accum | 86.2 | 91.2 | .. | 3.38 |
| **MIDLAND BANK GROUP UNIT TRUST MANAGERS**<br>Courtwood Hse, Silver St, Head, Sheffield S1 3RD<br>0742 769842 | | | | |
| Capital Income | 86.5 | 91.7 | +0.6 | 1.86 |
| Do Accum | 118.8 | 126.3 | +0.8 | 1.86 |
| Commodity & Gen | 136.3 | 144.6 | +0.3 | 2.45 |
| Do Accum | 194.8 | 205.8 | +0.4 | 2.45 |
| Extra High Inc | 61.8 | 65.5 | +0.2 | 7.80 |
| Do Accum | 74.1 | 78.6● | +0.2 | 7.80 |
| Gilt & Fixed Inc | 52.2 | 54.5 | -0.2 | 9.05 |
| Do Accum | 88.3 | 92.2 | -0.3 | 9.05 |
| High Yield | 171.8 | 182.2 | +1.3 | 5.24 |
| Do Accum | 298.2 | 316.4 | +2.2 | 5.24 |
| Income | 192.5 | 204.3c | +1.0 | 3.46 |
| Do Accum | 319.0 | 338.5c | +1.7 | 3.46 |
| Japan & Pacific | 311.5 | 330.4 | +0.8 | 0.13 |
| Do Accum | 326.7 | 346.6 | +0.8 | 0.13 |
| N American Inc | 118.2 | 125.4 | .. | 1.56 |
| Do Accum | 142.2 | 150.9 | .. | 1.56 |
| Euro Gth Inc | 136.4 | 144.7 | +1.1 | 1.38 |
| Do Accum | 164.2 | 174.2 | +1.3 | 1.38 |
| Managed Portfolio | 56.2 | 59.4c | +0.2 | 3.41 |
| Smaller Cos Inc | 130.3 | 138.2● | +0.5 | 2.23 |
| Do Accum | 140.0 | 148.6● | +0.6 | 2.23 |
| **MURRAY JOHNSTONE UNIT TRUST MANAGEMENT**<br>163, Hope Street, Glasgow G2 2UH<br>041 221 9252 | | | | |
| American | 124.1 | 132.4 | +0.3 | 2.92 |
| European | 274.4 | 292.9 | +2.3 | 1.39 |
| Smaller Cos | 240.1 | 256.3 | .. | 1.71 |
| **NATIONAL PROVIDENT INVESTMENT MANAGERS**<br>48, Gracechurch St, EC3P 3HH<br>01-623 4200 Ext 288 | | | | |
| NPI UK | 222.3 | 236.5 | +2.5 | 3.10 |
| Do Accum | 362.9 | 386.1 | +3.9 | 3.10 |
| NPI Overseas | 656.4 | 698.3 | +3.5 | 1.10 |
| Do Accum | 803.7 | 855.0 | +3.1 | 1.10 |
| Far East Acc | 99.0 | 105.4c | +1.2 | 0.80 |
| American Acc | 64.5 | 68.7● | .. | 3.10 |
| European Acc | 59.6 | 63.5 | -1.2 | 1.10 |
| Worldwide Acc | 58.9 | 62.7 | -0.1 | 1.10 |
| **NORWICH UT MANAGERS**<br>PO Box 4, Norwich NR1 3NG<br>0603 622200 | | | | |
| Group Trust | £13.50 | 14.21 | +0.02 | 3.29 |
| Intl Trust | 141.4 | 148.8 | -0.3 | 1.05 |
| **OPPENHEIMER TRUST MANAGEMENT**<br>66, Cannon Street, London EC4N 6AE<br>dealings 01-236 3885/6/7/8/9/0 | | | | |
| International Growth | 159.7 | 170.0● | -0.1 | 1.17 |
| Income & Growth | 64.5 | 68.5 | +0.7 | 3.47 |
| Worldwide Rec | 101.8 | 108.3 | +0.8 | 1.80 |
| American Growth | 33.6 | 35.8 | -0.4 | .. |
| Japan Growth | 54.6 | 57.9 | -0.4 | 0.00 |
| European Growth | 80.4 | 85.5c | +1.0 | 1.06 |
| UK Growth | 59.5 | 63.3 | +0.9 | 0.57 |
| Pacific Growth | 46.9 | 49.9 | -0.2 | .. |
| High Income | 36.5 | 38.8● | +0.3 | 7.72 |
| Practical Income | 67.5 | 71.8 | +0.5 | 1.74 |
| Do Accum | 123.8 | 131.7 | +0.8 | 1.74 |
| **PEARL TRUST**<br>252, High Holborn, WC1V 7EB<br>01-405 8441 | | | | |
| Growth Fund Inc | 99.0 | 105.3 | +0.7 | 2.39 |
| Do Accum | 148.5 | 158.0 | +1.1 | 2.39 |
| Income Fund | 136.9 | 145.6 | +0.8 | 3.47 |
| Intl Equity Inc | 144.0 | 153.2 | +0.5 | 1.48 |
| Do Accum | 145.3 | 154.6 | +0.6 | 1.48 |
| Unit Trust Inc | 141.6 | 150.8 | +0.6 | 2.70 |
| Do Accum | 248.1 | 263.9 | +1.1 | 2.70 |
| **PERPETUAL UNIT TRUST**<br>48, Hart Street, Henley On Thames<br>0491 576868 | | | | |
| Intl Growth | 298.3 | 313.1 | +1.7 | 0.71 |
| Income | 209.9 | 223.6 | +1.2 | 4.30 |
| Worldwide Rec | 158.4 | 169.1c | +0.9 | 1.38 |
| Amer Growth | 72.4 | 77.3c | +0.8 | 0.75 |
| Intl Emerg Co's | 84.2 | 89.9 | +0.5 | 0.52 |
| Far East Grwth | 87.5 | 93.5● | -0.4 | 0.60 |
| European Gth | 62.5 | 66.8● | +0.3 | 1.27 |
| **PROLIFIC UNIT TRUST MANAGERS LTD**<br>222, Bishopsgate, London EC2<br>01-247 7544/7 | | | | |
| International | 131.6 | 140.1 | +0.6 | 0.89 |
| High Income | 68.5 | 73.3 | +0.3 | 3.71 |
| Conv & Gilt | 103.7 | 110.4 | .. | 6.68 |
| Far Eastern | 194.7 | 208.3 | +1.0 | 0.14 |
| North American | 130.0 | 139.1 | -0.1 | 0.05 |
| Special Sits | 78.8 | 83.7 | +0.7 | 1.36 |
| Technology | 125.0 | 133.7 | +0.4 | 0.00 |
| Extra Income | 100.4 | 107.4 | +0.5 | 3.96 |
| Euro Gth & Inc | 50.1 | 53.4● | +0.6 | 2.86 |
| **PRUDENTIAL UNIT TRUST MANAGERS**<br>51-59, Ilford Hill, Ilford Essex, IG1 2DL<br>01-478 3377 | | | | |
| Holborn Equity | 449.4 | 475.5 | +2.2 | 2.84 |
| European | 113.3 | 119.8 | +1.4 | 0.89 |
| Holborn Comms | 56.6 | 59.9● | +0.3 | 0.50 |
| Holborn High Inc | 69.7 | 73.7 | +0.3 | 5.85 |
| Holborn Intl | 108.1 | 114.3● | +0.2 | 0.78 |
| Japanese | 117.4 | 118.9 | +3.3 | 0.05 |
| N American | 62.5 | 67.2 | +0.5 | 0.58 |
| Holborn Spec Sits | 72.2 | 78.3 | +0.2 | 1.91 |
| Holborn UK Growth | 91.1 | 96.7c | +0.8 | 1.94 |
| Holborn Gilt Trust | 191.4 | 199.3 | -0.2 | 2.30 |
| Holborn Smlr Cos | 54.7 | 57.8 | +0.4 | 2.01 |
| Holborn Eqty Inc | 54.0 | 57.1c | +0.2 | 4.51 |
| **NM ROTHSCHILD ASSET MANAGEMENT**<br>St Swithins Lane, London EC4P 4DU<br>01-280 5456 | | | | |
| NC Income | 97.3 | 103.5 | +0.1 | 3.99 |
| NC Japan | 196.2 | 208.7 | +2.0 | .. |
| NC Major UK Co | 56.2 | 59.7● | +0.4 | 2.07 |
| NC Smaller Aus | 68.0 | 72.3c | -0.1 | 0.98 |
| NC American Inc | 293.8 | 312.5 | -2.1 | 1.10 |
| Do Accum | 320.9 | 341.3 | -2.2 | 1.10 |
| NC Smaller Cos | 158.0 | 168.9 | +1.4 | 1.76 |
| NC Smlr Europ Co's | 203.4 | 216.3 | +1.1 | 0.48 |
| NC Exempt Gilt | £123.0 | 128.0 | .. | 8.92 |
| **ROWAN UNIT TRUST**<br>33 King William Street, London EC4R 9AS<br>01-638 5978 | | | | |
| American (4) | 222.5 | 236.5 | .. | 1.66 |
| Securities (2) | 780.0 | 795.0 | .. | 2.45 |
| High Yield (5) | 191.0 | 194.5 | .. | 6.32 |
| Merlin (3) | 462.0 | 470.0● | +3.0 | 1.25 |
| Fixed Interest | 168.5 | 187.5 | .. | 2.41 |
| High Interest | 115.0 | 116.0● | .. | 13.15 |
| Far East (2) | 250.5 | 254.0 | .. | 0.05 |
| **ROYAL LIFE FUND MANAGEMENT**<br>New Hall Place, Liverpool L69 3HS<br>051-227 4422 | | | | |
| Equity Trust | 68.0 | 71.9 | +0.4 | 2.57 |
| Intl Trust | 80.8 | 85.4c | +0.4 | 1.34 |
| Gilt Trust | 25.4 | 26.7 | .. | 8.61 |
| US Trust | 35.0 | 37.0 | +0.1 | 1.72 |
| Pacific Basin Tst | 48.7 | 51.5 | .. | 0.46 |
| 20 Clifton St, London EC2<br>01-920 0311 | | | | |
| Equity Dist | 129.1 | 138.7 | +0.8 | 1.45 |
| Do Accum | 182.4 | 193.1 | +0.9 | 1.45 |
| High Income Trust | 99.2 | 105.0 | +0.7 | 4.02 |
| Do Accum | 118.7 | 125.7 | +0.9 | 4.03 |
| US Growth | 59.9 | 63.4 | .. | 0.90 |
| Do Accum | 61.1 | 64.7 | .. | 0.90 |
| **ROYAL LONDON UNIT TRUST MANAGERS**<br>Royal London House, Colchester CO1 1RA<br>0206 576115 | | | | |
| American Growth | 86.8 | 92.4● | +0.5 | 0.78 |
| Gilt Income | 54.2 | 57.1 | +0.3 | 9.07 |
| High Income | 85.8 | 91.1 | +0.4 | 4.50 |
| Income & Growth | 106.6 | 113.5● | +0.8 | 3.93 |
| Japan Growth | 101.7 | 108.2 | +0.9 | 0.03 |
| Special Sits | 126.0 | 134.1 | +1.3 | 1.13 |
| UK Growth Tst | 48.8 | 52.0s | +0.2 | 1.94 |
| **ROYAL TRUST FUND MANAGEMENT**<br>(formerly Arbuthnot Securities Ltd) 3, Finsbury Square, London EC2A 1RT<br>01-638 2433 Unit Dealing 01-638 2531 | | | | |
| Capital Growth Inc | 67.0 | 71.6 | +0.8 | 1.38 |
| Do Accum | 76.8 | 82.1 | +0.9 | 1.38 |
| Ryl Tst Pacific Basin | 155.2 | 165.9 | +1.5 | 0.89 |
| Do 6% Withdrawal | 61.0 | 65.6 | +0.8 | 0.89 |
| Finance & Property | 79.0 | 84.4● | +1.5 | 3.32 |
| Ryl Tst Fixed & Conv | 48.9 | 51.4c | +0.1 | 8.48 |
| Do Accum | 83.1 | 87.4c | +0.2 | 8.48 |
| Equity Income | 86.8 | 91.7c | +0.9 | 4.15 |
| Do Accum | 203.2 | 217.3c | +2.2 | 4.15 |
| High Yield Income | 82.8 | 88.5 | +0.5 | 6.07 |
| Do Accum | 223.5 | 239.0 | +1.3 | 6.07 |
| Intl Income | 90.1 | 96.5 | +0.5 | 0.80 |
| Do Accum | 92.4 | 98.8 | +0.4 | 0.80 |
| Do 5% Withdrawal | 83.5 | 89.3 | +0.4 | 0.80 |
| Managed Fund | 67.3 | 70.9 | +0.3 | .. |
| Preference Income | 28.4 | 30.3 | .. | 10.25 |
| Do Accum | 95.0 | 101.6 | .. | 10.25 |
| Ryl Tst Smlr Co's | 69.8 | 74.6 | +0.3 | 1.11 |
| Portfolio Tst UK | 84.7 | 87.7 | +1.0 | 1.31 |
| Portfolio Tst Japan | 106.4 | 110.2 | +1.1 | 0.00 |
| Portfolio Tst US | 75.4 | 78.1 | +2.0 | 0.98 |
| Portfolio Tst Europe | 129.5 | 134.2 | +1.4 | 0.00 |
| Portfolio Tst HK | 51.1 | 52.9 | +0.7 | 0.10 |
| **SAVE & PROSPER**<br>28, Western Rd, Romford RM1 3LB<br>(Romford) 0708-66966 | | | | |
| Amer Inc & Growth | 69.2 | 72.5 | -0.8 | 7.10 |
| Capital Units | 110.8 | 117.8● | +0.1 | 1.16 |
| Commodity | 62.4 | 66.3 | -0.3 | 0.57 |
| European Growth | 123.3 | 131.1 | +0.4 | 1.01 |
| Financial Secs | 103.9 | 110.5 | +0.1 | 2.46 |
| High Return Units | 203.9 | 216.9● | +0.9 | 4.57 |
| High Yield Units | 183.4 | 195.1 | +0.5 | 3.92 |
| Income Units | 104.9 | 111.5● | +0.7 | 5.30 |
| Investment Trust | 100.8 | 107.2 | +0.2 | 2.23 |
| Japan Growth | 103.0 | 109.5 | -0.1 | 0.00 |
| Japan Smaller Cos | 119.8 | 127.4 | +0.1 | 0.00 |
| Masterfund | 32.0 | 34.0● | +0.1 | 2.85 |
| Scotbits | 141.8 | 150.8● | +0.1 | 2.50 |
| Scotshares | 167.8 | 178.5 | +0.5 | 2.73 |
| Scotyields | 172.2 | 183.1 | +0.6 | 4.20 |
| Select International | 86.0 | 91.4 | +0.4 | 1.06 |
| Smaller Co's Inc | 180.7 | 192.2 | +1.4 | 3.76 |
| Special Situations | 107.2 | 114.0 | +0.4 | 1.42 |
| UK Equity | 200.8 | 213.6 | +0.8 | 2.82 |
| US Growth | 76.8 | 81.7 | +0.6 | 1.25 |
| Universal Growth | 96.3 | 102.4 | +0.4 | 1.08 |
| **NM SCHRODER UNIT TRUST**<br>Enterprise House, Portsmouth<br>0705 827733 | | | | |
| American Acc | 142.7 | 151.8 | +0.2 | 1.04 |
| Australia Acc | 82.9 | 88.6c | -4.5 | 1.18 |
| European Inc | 129.7 | 137.9 | -0.9 | 0.91 |
| Do Accum | 133.3 | 142.3 | -0.9 | 0.91 |
| Extra Inc | 67.5 | 71.8 | +0.3 | 6.96 |
| Far East Gth Accum | 65.1 | 69.5 | +0.2 | 0.00 |
| Gilt & Fixed Inc | 54.4 | 57.3e | -0.1 | 8.78 |
| Gold Fund Inc | 46.6 | 49.5 | +0.5 | 1.72 |
| Do Accum | 48.1 | 52.2 | +0.5 | 1.72 |
| Income | 196.9 | 209.4 | +1.2 | 4.66 |
| Intl Income | 124.4 | 132.3 | +0.4 | 0.51 |
| Do Accum | 172.2 | 183.1 | +0.5 | 0.51 |
| Jap Smlr Co's Ac | 134.7 | 143.2● | +0.4 | 0.00 |
| Sing & Malay Acc | 71.7 | 76.2 | +0.5 | 0.75 |
| Smaller Co Inc Acc | 150.0 | 159.5 | +0.9 | 1.06 |
| Special Sits Inc | 117.0 | 124.4 | +0.7 | 0.68 |
| Do Accum | 122.2 | 129.9 | +0.6 | 0.68 |
| Tokyo Fund Inc | 241.2 | 256.5 | +0.7 | 0.00 |
| Do Accum | 243.8 | 258.7 | +0.7 | 0.00 |
| US Smaller Co's Ac | 54.0 | 57.4 | -0.9 | 0.00 |
| UK Equity Inc | 113.8 | 121.0● | +0.3 | 2.82 |
| Do Accum | 177.8 | 189.2● | +0.4 | 2.82 |
| **SCIMITAR ASSET MANAGEMENT**<br>33-35 Gracechurch St London EC3V 0AX<br>01-623 6776/6711 | | | | |
| UK Equity Inc | 28.6 | 30.1 | +0.5 | 4.98 |
| Do Acc | 28.9 | 30.4 | +0.5 | |
| Euro Tst Inc | 30.5 | 32.6 | +0.1 | 0.18 |
| Do Acc | 30.6 | 32.6 | +0.1 | |
| Global Gth Inc | 31.3 | 33.4 | +0.4 | 0.86 |
| Do Acc | 31.6 | 33.6 | +0.4 | |
| Managed Exempt | 130.7 | 138.2 | +2.3 | 2.05 |
| Pacific Basin | 24.6 | 26.2 | +0.1 | .. |
| **SCOTTISH EQUITABLE**<br>28, St Andrews Sq, Edinburgh<br>031-556 9101 | | | | |
| Intl Income Units | 158.2 | 168.3 | -0.3 | 2.32 |
| Do Accum | 238.5 | 253.7 | .. | 2.32 |
| **SCOTTISH LIFE INVESTMENTS**<br>19, St Andrews Sq, Edinburgh<br>031 225 2211 | | | | |
| UK Equity | 200.1 | 214.1 | +0.6 | 1.64 |
| American | 155.5 | 165.4 | +0.4 | 1.24 |
| Pacific | 207.7 | 222.2 | -0.3 | 0.05 |
| European | 271.8 | 290.7 | +1.7 | 0.50 |
| **SCOTTISH MUTUAL INVESTMENT MANAGERS**<br>109, Vincent St, Glasgow G2 5HN<br>041-248 6100 | | | | |
| UK Equity | 187.4 | 199.4 | +0.7 | 2.86 |
| Gilt & Fixed | 113.3 | 120.6 | -0.2 | 8.45 |
| UK Smlr Co's Eq | 167.9 | 178.7 | +0.6 | 2.16 |
| European | 222.5 | 236.6 | +1.6 | 1.13 |
| N American | 129.0 | 137.3 | +1.2 | 1.26 |
| Pacific | 201.7 | 214.6 | +0.8 | 0.19 |
| **SCOTTISH UNIT MANAGERS**<br>29, Charlotte Sq, Edinburgh<br>031-226 4372 | | | | |
| Pacific | 74.1 | 78.7 | +0.2 | 0.00 |
| World Growth | 41.7 | 44.3 | +0.2 | 0.87 |
| N American | 34.8 | 36.1 | .. | 0.00 |
| Income Fund | 50.9 | 54.1c | +0.3 | 4.42 |
| European | 47.6 | 50.6e | .. | 0.76 |
| N Amer Inc | 27.5 | 29.2 | .. | 3.85 |
| UK Growth | 34.1 | 36.2 | +1.0 | 2.16 |
| Extra Inc | 38.0 | 39.3● | +0.4 | 4.84 |
| **SCOTTISH WIDOWS**<br>PO Box 902, Edinburgh EH16 5BU<br>031-655 6000 | | | | |
| Peg Eq Inc | 258.9 | 275.5 | +3.1 | 2.57 |
| Do Accum | 302.5 | 321.9 | +3.6 | 2.57 |
| **SENTINEL FUNDS MANAGEMENT**<br>30, City Rd, London EC1Y 2AY<br>01-638 6011 | | | | |
| Amer Tech & Gen | 119.5 | 127.5 | .. | 1.00 |
| Pacific | 216.3 | 230.3 | +0.3 | 0.00 |
| Sec Income Fnd | 189.9 | 202.2● | +1.9 | 4.54 |
| Special Situations | 251.2 | 267.5 | +5.4 | 1.49 |
| Intl Growth | 46.6 | 49.6● | +0.5 | 0.16 |
| American Majors | 75.7 | 80.6 | +0.5 | 1.26 |
| Small Co's | 47.4 | 50.6 | +0.4 | 1.87 |
| Japan Tech & Gen | 116.9 | 124.5 | +0.3 | 0.00 |
| International Income | 58.3 | 63.2● | +0.6 | 6.63 |
| Exempt | 645.8 | 673.8● | +3.1 | 4.70 |
| UK General | 38.8 | 41.1 | +0.9 | 3.63 |
| Euro Growth | 42.2 | 45.0c | +0.5 | 0.32 |
| Euro Income | 56.4 | 60.1 | +0.5 | 2.50 |
| **STANDARD LIFE**<br>3, George St, Edinburgh EH2 2XZ<br>031 225 2552 | | | | |
| Income Units | 27.4 | 29.2 | +0.3 | 2.46 |
| Do Accum Units | 30.8 | 32.8 | +0.4 | 2.46 |
| **STEWART, IVORY UNIT TRUST MANAGERS**<br>45, Charlotte Sq, Edinburgh<br>031-226 3271 | | | | |
| American Fund | 231.0 | 246.1 | +0.5 | 1.11 |
| Do Accum | 261.0 | 278.1 | +0.6 | 1.11 |
| Do Withdrawal | 158.6 | 169.1 | +0.3 | 1.11 |
| Australian Fund | 136.0 | 144.8 | -2.2 | 0.82 |
| Do Accum | 138.3 | 147.3 | -2.2 | 0.82 |
| British Fund | 676.2 | 720.2 | +7.9 | 4.01 |
| Do Accum | 927.0 | 987.3 | +10.8 | 4.01 |
| European Fund | 343.3 | 365.7 | +2.9 | 0.40 |
| Do Accum | 362.1 | 385.8 | +3.1 | 0.40 |
| Japan Fund | 68.7 | 73.2 | +0.8 | 0.20 |
| Do Accum | 69.0 | 73.8 | +0.8 | 0.20 |
| Saints PPP | 194.9 | 205.0 | -0.1 | .. |
| **SUN ALLIANCE**<br>Sun Alliance Hse, Horsham, Sussex<br>0403 56293 | | | | |
| Equity Trust Acc | 434.5 | 459.7● | +6.3 | 2.37 |
| N Am Trust Acc | 63.7 | 67.7● | +0.3 | 1.35 |
| Far East Trust Acc | 96.7 | 102.8● | +0.4 | 0.00 |
| Worldwide Bond | 52.2 | 55.5 | -0.1 | 6.03 |
| European | 56.6 | 60.2 | -0.1 | 1.62 |
| Equity Inc Tst | 54.3 | 57.6 | +0.2 | 4.44 |
| **SUN LIFE OF CANADA**<br>2,3,4, Cockspur Street, London SW1Y 5BH<br>Dealing no:01-930 2802 | | | | |
| UK Income | 27.7 | 29.4 | +0.2 | 4.23 |
| Do Growth | 27.0 | 28.7 | +0.2 | 2.67 |
| **TSB UNIT TRUSTS LTD**<br>Charlton Place, Andover, Hants, SP10 1RE<br>0264 56789 Dealings: 0264 63432/3/4 | | | | |
| American Inc | 122.3 | 130.1 | -0.2 | 1.39 |
| Do Accum | 128.5 | 136.7 | -0.2 | 1.39 |
| Extra Income Inc | 129.5 | 137.7 | +1.0 | 4.86 |
| Do Accum | 155.1 | 165.0 | +1.2 | 4.86 |
| General Unit Inc | 171.9 | 182.8● | +2.0 | 2.88 |
| Do Accum | 285.9 | 304.1● | +3.2 | 2.88 |
| Gilt & Fixed Inc | 47.6 | 48.5● | -0.1 | 9.01 |
| Do Accum | 65.1 | 67.6● | -0.2 | 9.01 |
| Income | 240.4 | 256.7 | +2.3 | 4.12 |
| Accum | 381.3 | 405.6 | +3.7 | 4.12 |
| Pacific Inc | 188.5 | 200.5 | +3.0 | 0.36 |
| Do Accum | 194.6 | 207.0 | +3.1 | 0.36 |
| Intl Inc | 349.2 | 371.4 | +1.9 | 1.05 |
| Do Accum | 434.3 | 462.0 | +1.3 | 1.05 |
| Selected Opps Inc | 72.5 | 76.9 | +0.4 | 1.75 |
| Do Accum | 79.9 | 85.0 | +0.5 | 1.75 |
| Natural Res | 61.2 | 65.1 | +0.4 | 1.38 |
| Do Accum | 63.5 | 67.5 | +0.4 | 1.38 |
| **TARGET TRUST MANAGERS**<br>Target House, Gatehouse Rd, Aylesbury Bucks<br>(0296) 394000 | | | | |
| Amer Eagle | 74.2 | 78.7 | +0.1 | 0.09 |
| Australian | 24.5 | 25.9● | +0.3 | 0.10 |
| Commodity | 86.5 | 91.8 | .. | 0.96 |
| Equity | 141.1 | 150.1 | +0.6 | 3.27 |
| European Spec Sits | 128.0 | 135.2 | +2.5 | 0.69 |
| Extra Income | 122.5 | 130.2 | +0.9 | 5.47 |
| Financial | 298.4 | 314.4 | +0.6 | 1.87 |
| Gilt Income | 99.4 | 104.1 | -0.2 | 8.39 |
| Gold Income | 79.9 | 84.7 | +0.3 | 0.59 |
| Do Accum | 147.2 | 156.4 | +0.5 | 0.59 |
| Income | 95.9 | 101.7 | +2.9 | 3.99 |
| Japan | 107.1 | 113.3 | +0.2 | 0.10 |
| Pacific Inc | 115.4 | 122.3 | +0.8 | 0.87 |
| Do Reinvest | 141.7 | 150.5 | +1.0 | 0.87 |
| Pref Share Fd | 17.6 | 18.7 | +0.1 | 9.66 |
| UK Capital | 79.4 | 84.4● | +1.6 | 1.21 |
| Special Sits | 104.5 | 111.2c | +2.4 | 0.56 |
| Technology | 51.8 | 55.0● | +0.9 | 0.10 |
| World Income | 61.6 | 65.1 | [illegible] | [illegible] |
| Worldwide Capital | 157.1 | 167.1 | +0.7 | [illegible] |
| Equity Ex (2) | [illegible] | 183.1 | | [illegible] |
| Do Accum (2) | 184.6 | 195.2 | | [illegible] |
| **THORNTON UNIT MANAGERS LTD**<br>Park House 16 Finsbury Circus London EC2M 7DJ<br>01-374 4966 | | | | |
| Far East & Gen | 68.1 | 72.4e | [illegible] | [illegible] |
| Japan & Gen | 92.8 | 98.2 | [illegible] | [illegible] |
| Nth Amer & Gen | 51.8 | 54.2e | -0.1 | [illegible] |
| Oriental Inc | | | | |
| Do Accum | 25.1 | 26.7 | [illegible] | [illegible] |
| Pacific Tech | 57.8 | [illegible] | [illegible] | [illegible] |
| Tiger | 74.1 | 79.2 | [illegible] | [illegible] |
| UK & Gen | 45.8 | 48.8● | [illegible] | [illegible] |
| **3i UNIT TRUST MANAGERS**<br>31, Homer Road, Solihull, West Midlands B91 3QA<br>01 928-3356 | | | | |
| Smaller Co's | 67.5 | 71.7 | [illegible] | [illegible] |
| **TOUCHE REMNANT**<br>Mermaid House, 2, Puddle Dock, London EC4V 3AT<br>01-248 1250 | | | | |
| American Growth | 43.5 | 47.3 | [illegible] | [illegible] |
| General Growth | 57.3 | 61.6 | [illegible] | [illegible] |
| Global Tech | 34.0 | 37.4 | [illegible] | [illegible] |
| Income Growth | 67.7 | 72.0 | [illegible] | [illegible] |
| Income Monthly | 50.9 | 54.2 | [illegible] | [illegible] |
| Japan Growth | 53.4 | 56.9 | [illegible] | [illegible] |
| Max Equity Inc | 26.8 | 28.4 | [illegible] | [illegible] |
| Do Accum | 26.8 | 28.4 | [illegible] | [illegible] |
| O'seas Growth | 54.8 | 58.7 | [illegible] | [illegible] |
| Smaller Cos | 72.3 | 76.8 | [illegible] | [illegible] |
| Special Opps | 56.7 | 60.2c | [illegible] | [illegible] |
| **TYNDALL MANAGERS LTD**<br>401, St John Street London EC1V 4QE<br>01-837 8494 | | | | |
| Australian | 69.6 | 70.6 | -1.1 | [illegible] |
| Capital | 369.5 | 390.6● | +1.6 | [illegible] |
| Europe Growth Acc | 122.1 | 130.0 | +1.1 | [illegible] |
| Exempt | 332.6 | 352.3 | +2.1 | [illegible] |
| Far Eastern | 195.9 | 208.5 | +0.7 | [illegible] |
| Fin & Prop | 66.9 | 70.9 | +0.7 | [illegible] |
| Gilt Capital | 128.3 | 129.4 | -0.1 | [illegible] |
| Gilt Income | 97.5 | 100.5 | -0.3 | [illegible] |
| High Yield | 61.9 | 65.8 | +0.5 | [illegible] |
| Income | [illegible] | [illegible] | +1.8 | [illegible] |
| Intl Earnings | 176.1 | 186.5 | +0.4 | [illegible] |
| Intl Growth Inc | [illegible] | [illegible] | [illegible] | [illegible] |
| Japan Growth Acc | 658.3 | 698.7 | +4.5 | [illegible] |
| Nat Resources Inc | 208.3 | 220.3 | -0.8 | 1.16 |
| Nth Amer Gwt Inc | 119.8 | 126.9e | +0.4 | 0.35 |
| Preference Inc | 114.5 | 121.2 | +0.1 | [illegible] |
| Small Co's Div Inc | 66.9 | 70.6● | +0.5 | 5.15 |
| Small Co's Inc | 228.8 | 242.3c | +1.3 | 1.72 |
| Special Sits Inc | 122.8 | 130.2 | .. | 1.64 |
| **UK PROVIDENT UT MANAGERS**<br>UK House, Castle St, Salisbury SP1 3SH<br>0722 336242 | | | | |
| UK Equity | 132.6 | 140.8● | .. | 2.25 |
| **VANGUARD TRUST**<br>65 Holborn Viaduct EC1A 2EU<br>General Enquiries 01-236 3053 Dealing Line 01-236 2468 | | | | |
| Growth Inc | 210.2 | 223.6 | +0.9 | 1.90 |
| Do Accum | 316.2 | 336.9 | +4.7 | 1.90 |
| High Yield | 229.8 | 244.8● | +1.6 | 4.38 |
| Do Accum | 238.8 | 253.9 | +1.6 | 4.38 |
| Special Sits | 46.5 | 49.4● | +0.6 | 1.82 |
| Do Accum | 47.2 | 50.2● | +0.6 | 1.82 |
| Trustee | 152.3 | 162.0 | +2.1 | 3.81 |
| Do Accum | 226.2 | 239.2 | +0.4 | 3.81 |
| Amer & Gen | 66.5 | 70.6 | +0.7 | 1.35 |
| Do Accum | 66.7 | 71.8 | +0.7 | 1.35 |
| Master Portfolio | [illegible] | [illegible] | [illegible] | [illegible] |
| Do Accum | [illegible] | [illegible] | [illegible] | [illegible] |
| Aging Rdn Aus (6) | 132.1 | 140.6 | .. | 1.79 |
| Do Accum | 133.1 | 141.6 | .. | 1.79 |
| Far East & Gen Inc | 58.1 | 61.9 | -0.1 | 0.00 |
| Do Accum | 58.1 | 61.9 | -0.1 | 0.00 |
| Euro Fund Inc | 48.7 | 52.8 | .. | 1.17 |
| Do Acc | 48.7 | 52.8 | .. | 1.17 |
| **WARDLEY UNIT TRUST MANAGERS**<br>Wardley House, 7, Devonshire Sq, London EC2<br>01-929 1532 | | | | |
| American Trust | 69.4 | 74.3 | .. | 1.80 |
| Far East & Gen | 126.4 | 132.8 | +2.3 | 0.90 |
| Intl Growth | 54.7 | 58.7 | +0.4 | 0.58 |
| Income Trust | 95.1 | 101.7 | +0.4 | 5.90 |
| Japan Growth | 141.8 | 151.7 | +2.7 | 0.10 |
| Small Companies | 122.8 | 130.5 | +0.5 | 2.88 |
| Technology | 42.3 | 45.3 | +0.1 | 0.30 |
| Australia | 50.7 | 54.3● | -1.1 | 1.79 |
| UK Trust | 150.2 | 159.5 | +0.1 | 2.40 |
| European Growth | 63.5 | 67.2 | +0.1 | 0.38 |
| Hong Kong | 31.7 | 33.5 | .. | 1.80 |
| **WAVERLEY ASSET MANAGEMENT**<br>13, Charlotte Sq, Edinburgh<br>031-225 1551 | | | | |
| Australian Gold | 23.3 | 25.4e | -0.2 | 6.13 |
| Pacific Basin | 23.3 | 24.7 | -0.2 | 1.76 |
| Canadian Bal Gth | 57.3 | 60.9 | -0.2 | 5.68 |
| Cinnie Mae Fnd | £104.4 | 108.7 | -0.1 | 7.86 |
| **WELLINGTON FUND MANAGERS**<br>145 Borough High Street London SE1 1HR<br>01-928 6011 | | | | |
| Growth Fund | 177.2 | 186.5 | .. | 0.78 |
| Income Fund | 25.2 | 26.9e | .. | 4.49 |
| **WHITTINGDALE UNIT TRUST MANAGERS**<br>2 Honey La EC2 8BT<br>01-606 9085/6 | | | | |
| Shr Dist Gilt Fund | 76.8 | 77.1 | .. | 8.00 |
| US Govt Bond Fd | £52.1 | 52.3 | | |
| Challenger | 59.8 | 61.1 | +0.3 | 2.00 |
| **WINDSOR TRUST MANAGERS LTD**<br>Windsor House, 83, Kingsway, London WC2B 6SD<br>01-405 8331 | | | | |
| Conv & Equity | 53.4 | 56.6 | +0.6 | 6.92 |
| Income | 61.6 | 65.5 | +0.4 | 4.46 |
| Growth | 62.3 | 66.3 | +0.5 | 1.88 |

● Ex dividend. c Cum dividend. k Cum stock split. s Ex stock split. m Cum all (any two or more of above). a Ex all (any two or more of above). Dealing or valuation days: (1) Monday. (2) Tuesday. (3) Wednesday. (4) Thursday. (5) Friday. (20) 25th of month. (21) 2nd Thursday of month. (22) 1st and 3rd Wednesday of month. (23) 20th of month. (24) 3rd Tuesday of month. (25) 1st and 3rd Thursday of month. (26) 4th Tuesday of month. (27) 1st Wednesday of month. (28) Last Thursday of month. (29) 3rd working day of month. (30) 16th of month. (31) 1st working day of month. (32) 20th of month. (33) 1st day of February, May, August, November. (34) Last working day of month. (35) 15th of month. (36) 14th of month. (37) 21st of month. (38) 3rd Wednesday of month. (39) 2nd Wednesday of month. (40) Valued monthly. (41) Last Thursday of Stock Exchange account. (42) Last day of month. (43) 2nd and 4th Wednesday of month. (44) Quarterly. (45) 6th of month. (46) 2nd Tuesday of month.

# UNLISTED SECURITIES

| 1986 High | Low | Company | Price Bid | Offer | Ch'nge | Gross div p | Yld % | P/E |
|---|---|---|---|---|---|---|---|---|
| 15¼ | 8¼ | A & M Gp | 12 | 13 | | 0.6e | 4.6 | 17.9 |
| 65 | 50 | ATA Selection | 52 | 56 | | 2.1 | 3.9 | 14.5 |
| 145 | 93 | Abbeycrest | 142 | 147 | +3 | 3.6 | 2.5 | 20.7 |
| 68 | 35 | Aberdeen Sth Hse | 54 | 56 | | 1.7a | 3.0 | 15.6 |
| 142 | 45 | Access Satellite | | | | 4.6 | .. | |
| 106 | 38 | Acorn Comp | 49 | 51 | -1 | | .. | 3.5 |
| 21 | 8 | Acsis Jewellery | 19 | 21 | -1 | | .. | 10.7 |
| 20 | 15 | Adam Leisure | 14 | 16 | ● .. | | | 1.9 |
| 116 | 90 | Airsprung | 113 | 118 | | 8.1 | 7.0 | .. |

| 1986 High | Low | Company | Price Bid | Offer | Ch'nge | Gross div p | Yld % | P/E |
|---|---|---|---|---|---|---|---|---|
| 38 | 17 | Fergebrook | 21 | 22½ | +½ | .. | .. | 1.8 |
| 158 | 105 | Fields (Mrs) | 153 | 157 | -1 | | | |
| 73 | 51 | Fletcher Dennys | 63 | 68 | ● .. | 3.6 | 5.5 | 15.3 |
| 65 | 31 | Fletwick | 54 | 57 | -1 | | | 9.9 |
| 320 | 100 | Flogas | 315 | 320 | -2 | 5.0 | 1.6 | |
| 58 | 30 | Floyd Oil | 52 | 54 | -2 | | | 21.7 |
| 88 | 80 | Ford & Weston | 80 | 83 | .. | 4.3 | 5.2 | 9.8 |
| 240 | 130 | French Conn | 170 | 180 | +5 | 7.5 | 4.3 | 11.4 |
| 147 | 69 | Freshbake | 144 | 148 | +4 | 2.9 | 2.0 | 24.8 |
| 360 | 210 | Fuller Smith 'A' | 332 | 342 | +2 | 6.3 | 1.9 | 17.5 |

| 1986 High | Low | Company | Price Bid | Offer | Ch'nge | Gross div p | Yld % | P/E |
|---|---|---|---|---|---|---|---|---|
| 32 | 18 | Optometrics | 18 | 23 | .. | | | |
| 310 | 198 | Osborne & Little | 293 | 298 | | 4.7 | 1.6 | 28.3 |
| 50½ | 29½ | Owners Abroad | 48 | 48½ | -2¼ | 2.1 | 4.4 | 13.7 |
| 143 | 65 | PCT | 130 | 140 | | 4.6 | 3.4 | 15.4 |
| 255 | 180 | Pacer Systems | 162 | 172 | +2 | | | |
| 85 | 44 | Pacific Sales | 40 | 50 | -1 | 4.3 | 9.6 | 10.8 |
| 251 | 118 | Panthenia | 127 | 132 | | 5.3 | 4.1 | 11.9 |
| 228 | 168 | Parkfield Gp | 208 | 212 | ●+8 | 2.6 | 1.3 | |
| 62 | 10 | Paul M Lee | 58 | 62 | | .. | | 26.4 |

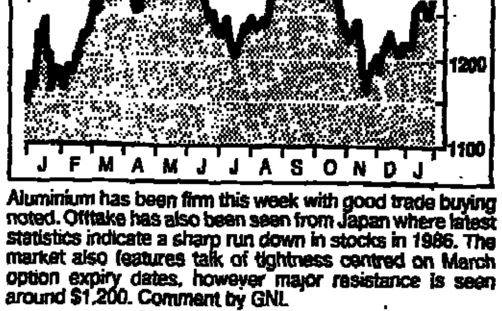
# INVESTMENT TRUSTS

| 1986 High | Low | Company | Price Bid | Offer | Ch'nge | Gross div p | Yld % | P/E |
|---|---|---|---|---|---|---|---|---|
| 138 | 121 | Ailsa | 137 | 139 | +1 | 3.6 | 2.6 | 27.0 |
| 922 | 833 | Alliance | 920 | 924 | +1 | 31.8 | 3.4 | 44.1 |
| 156 | 136 | Amer Trust | 149 | 151 | -1 | 4.4 | 2.9 | 41.8 |
| 436 | 390 | Ang Amer Sec | 432 | 436 | +2 | 8.9 | 2.1 | 68.3 |
| 472 | 106 | Atlantic Assets | 118 | 119 | +½ | 0.9 | 0.8 | 90.5 |
| 150 | 131 | Bankers | 147 | 150 | ● .. | 4.4b | 3.0 | 51.4 |
| 282 | 240 | Berry | 280 | 284 | +3 | 1.5 | 0.6 | .. |
| 69½ | 61 | Br Assets | 68 | 69 | .. | 2.9 | 4.2 | 31.3 |
| 39½ | 37 | Br Empire Sec | 39 | 40 | .. | 0.9 | 2.3 | 69.8 |
| 521 | 465 | Br Inv | 515 | 520 | .. | 22.8 | 4.4 | 33.2 |
| 115 | 99½ | Brunner | 114 | 116 | .. | 3.5 | 3.0 | 45.4 |
| 828 | 765 | Cont & Ind | 818 | 833 | .. | 31.4 | 3.8 | 35.8 |
| 253 | 210 | Crescent Japan | 245 | 248 | +5 | 0.4 | 0.2 | .. |
| 153 | 143 | Derby Inc | 142 | 145 | ●+1 | 13.0 | 9.0 | 15.6 |
| 176 | 133 | Do Cap | 172 | 176 | +2 | | | |
| 410 | 348 | Drayton Cons | 408 | 410 | .. | 15.4 | 3.8 | 37.9 |
| 209 | 185 | Drayton Far East | 207 | 219 | +2 | 1.6 | 0.8 | .. |
| 701 | 631 | Drayton Japan | 675 | 678 | +9 | 1.4e | 0.2 | .. |
| 252 | 205 | Dundee Lon | 249 | 252 | ●+6 | 8.6 | 3.4 | 41.2 |
| 124 | 107 | Edin Amer Asset | 122 | 123½ | .. | 0.9 | 0.7 | 96.1 |
| 175 | 154½ | Edinburgh | 171 | 172 | -½ | 5.3b | 3.1 | 50.4 |
| 470 | 397 | Electric Gen | 467 | 472 | ●+5 | 6.6 | 1.4 | 78.7 |
| 200 | 165 | English Int | 194 | 197 | .. | 5.5 | 2.8 | 54.7 |
| 117 | 98 | English Scot | 115 | 117 | +1 | 2.0 | 1.7 | 70.3 |
| 160 | 68 | Ensign | 77 | 79 | .. | 1.3 | 1.7 | 78.5 |
| 139 | 117 | F & C Alliance | 137 | 139 | +1 | 2.7 | 2.0 | 72.6 |
| 238 | 161 | F & C Pacific | 237 | 239 | +4 | 2.1 | 0.9 | 91.9 |
| 14¼ | 8½ | First Charlotte | 13¼ | 14 | .. | 0.1 | 0.7 | |
| 375½ | 310 | First Scot Amer | 375 | 378 | +3½ | 15.0 | 4.0 | 36.0 |
| 603 | 495 | Fleming American | 600 | 603 | +2 | 8.2 | 1.4 | 98.7 |
| 219 | 159 | Fleming Claver | 211 | 214 | ● .. | 8.1 | 3.8 | 41.0 |
| 368 | 308 | Fleming Enterprise | 383 | 386 | +8 | 12.9 | 3.5 | 41.1 |
| 153½ | 103 | Fleming Far East | 149 | 150 | +1½ | 1.4 | 0.9 | .. |
| 156 | 127 | Fleming Fledgling | 155 | 157 | +2 | 3.6 | 2.3 | 60.2 |
| 156 | 96 | Fleming Japan | 152 | 154 | +1 | 1.0 | 0.7 | 71.5 |
| 180 | 138 | Fleming Mercantile | 175 | 177 | .. | 5.5 | 3.1 | 45.5 |
| 181 | 134 | Fleming Overseas | 177 | 180 | ● .. | 2.9b | 1.6 | 88.6 |
| 175 | 140 | Fleming Tech | 173 | 176 | ●+1 | 0.9 | 0.5 | .. |
| 398 | 126 | Fleming Universal | 167 | 170 | +1 | 2.1b | 1.2 | 82.4 |
| 117 | 82½ | For Col | 116 | 117 | .. | 2.4b | 2.1 | 78.7 |
| 142 | 68 | Gates (Frank G) | 139 | 142 | -1 | 5.7b | 4.0 | 13.3 |
| 110 | 88 | GBC Capital | 108 | 110 | +1 | .. | | .. |
| 250 | 155 | GT Japan | 236 | 239 | +4 | 2.6 | 0.8 | .. |
| 228 | 149 | General Funds | 225 | 230 | +2 | 2.9 | 1.3 | .. |
| 354 | 295 | General Cons | 352 | 356 | +2 | 17.9b | 5.1 | 31.1 |
| 181 | 125 | Glasgow Stock | 179 | 182 | +1 | 3.3 | 1.8 | 73.9 |
| 387 | 107 | Globe | 140 | 141 | +1½ | 5.3 | 3.8 | 36.1 |
| 161 | 128 | Govett Atlantic | 159 | 162 | +1 | 4.3b | 2.7 | 48.5 |
| 271½ | 173 | Govett Oriental | 256 | 258 | .. | 3.3 | 1.3 | .. |
| 303 | 256 | Govett Strategy | 293 | 298 | .. | 6.4 | 1.8 | 73.8 |
| 463 | 310 | Greenfriar | 440 | 447 | +2 | 2.8 | 0.7 | .. |
| 330 | 215 | Gresham House | 320 | 340 | .. | 8.4 | 2.5 | 35.5 |
| 228 | 176 | Hambros | 218 | 220 | -2 | 6.4 | 2.9 | 48.3 |
| 108 | 104 | India Fund | 105 | 110 | .. | | | .. |
| 953 | 595 | Invest in Success | 945 | 960 | +3 | 8.2 | 0.9 | .. |
| 318 | 253 | Inv Cap | 315 | 317 | .. | 17.1b | 5.4 | 29.5 |
| 185 | 132 | Ivory & Sime | 173 | 178 | .. | 7.1 | 4.0 | 24.1 |
| 68½ | 53½ | Japan Assets | 66½ | 67½ | -½ | 0.7 | 1.0 | .. |
| 128 | 104 | Kleinwort Charter | 119 | 121 | +2 | 3.7 | 3.1 | 46.1 |
| 160 | 142 | Kleinwort O'seas | 154 | 157 | | 3.6 | 2.3 | .. |
| 380 | 283 | Kleinwort Smaller | 350 | 360 | +5 | 12.0 | 3.4 | .. |
| 294 | 225 | Law Debenture | 282 | 285 | +1 | 9.0 | 3.2 | 34.4 |
| 74 | 56 | Lon Merchant Sec | 69 | 71 | ●-1 | 3.7 | 5.3 | 14.2 |
| 68 | 55 | Lon Trust | 64 | 68 | +1 | 1.1e | 1.7 | 71.4 |
| 141 | 111 | Merchants | 138 | 140 | | 6.4b | 4.6 | 36.7 |
| 30½ | 21½ | Merrill Lynch | 273 | | | f | | |
| 247 | 187 | Monks | 243 | 246 | ● .. | 3.7b | 1.5 | 92.5 |
| 175 | 147 | Murray Income | 174 | 176 | ● .. | 8.6b | 4.9 | 32.5 |
| 194 | 154 | Murray Intl | 185 | 187 | -3 | 7.1a | 3.8 | 38.5 |
| 399 | 270 | Murray Small | 388 | 393 | -2 | 4.1b | 1.0 | .. |
| 435 | 217½ | Murray Venture | 228 | 232 | .. | 7.1b | 3.1 | 52.4 |
| 526 | 427 | New Court | 523 | 528 | +3 | 22.5 | 4.3 | 31.0 |
| 287 | 49 | New Darien Oil | 65 | 67 | .. | 0.9e | 1.4 | 72.5 |
| 243 | 179 | 1928 | 240 | 245 | | 5.7 | 2.3 | 47.3 |
| 65 | 58 | Nthgate Inc 83 | 64½ | 65½ | +½ | 4.8b | 7.4 | 18.6 |
| 271 | 225 | New Tokyo | 250 | 252 | -1 | 0.3 | 0.1 | .. |
| 395 | 305 | Nth Atlantic Sec | 391 | 394 | .. | 4.9 | 1.2 | .. |
| 66 | 20 | Nth Sea Assets | 34 | 37 | | .. | .. | 10.7 |
| 442 | 332 | Nthn Amer | 439 | 442 | ●+1 | 7.7 | 1.7 | .. |
| 121 | 67 | Pacific Assets | 117 | 119 | | 1.8 | 0.8 | .. |
| 58 | 26 | Do Wnts | 57 | 59 | +1 | | | .. |
| 45½ | 35 | Personal Assets | 44½ | 46 | +1 | 0.5 | 1.1 | .. |
| 476 | 383 | Raeburn | 467 | 472 | ●+2 | 19.3 | 4.1 | 37.8 |
| 196 | 157 | River & Merc | 192 | 195 | +1 | 8.6b | 4.4 | 35.7 |
| 303 | 241 | River Plate | 300 | 305 | .. | 12.4 | 4.1 | 35.1 |
| 309 | 231 | Robeco | 308 | - | +3 | .. | .. | .. |
| 270 | 205 | Rolinco | 269 | - | +2 | | | |
| 410 | 294 | Romney | 394 | 399 | +1 | 7.1 | 1.8 | 60.6 |
| 18¼ | 12½ | Rorento | 16¾ | - | +½ | | | |
| 433 | 334 | Scottish | 427 | 428 | ●-2½ | 9.4 | 2.2 | 65.3 |
| 92 | 76 | Scot American | 90 | 91 | +½ | 2.6b | 2.9 | .. |
| 138 | 104 | Scot Eastern | 136 | 138 | .. | 2.9 | 2.1 | 71.7 |
| 100 | 81 | Scot Merc 'A' | 90 | 93 | ●+1 | 6.4 | 7.0 | .. |
| 608 | 483 | Scot Mtge | 604 | 608 | .. | 12.6 | 2.1 | 65.4 |
| 350 | 280 | Scot Nat | 348 | 352 | +12 | 7.6 | 2.2 | 58.7 |
| 795 | 633 | Second Alliance | 792 | 795 | +1 | 26.4 | 3.3 | 39.1 |
| 170 | 89 | Secs Tst of Scotland | 100½ | 101½ | | 4.3b | 4.3 | 37.1 |
| 95 | 74 | Smaller Cos | 94 | 95½ | +2 | 2.0 | 2.1 | 68.4 |
| 119 | 110 | TR Australia | 116 | 118 | .. | 3.3 | 2.8 | 34.9 |
| 67½ | 59½ | TR City Of Lon Dfd | 66½ | 68 | ● .. | 3.1 | 4.6 | 31.7 |
| 124 | 100 | TR Ind & Gen | 119 | 120 | -½ | 2.9b | 2.4 | 51.7 |
| 225 | 109 | TR Natural Res | 142 | 145 | +3 | 5.9 | 4.1 | 30.9 |
| 110 | 97 | TR North America | 107 | 109 | .. | 2.6b | 2.4 | 54.8 |
| 210½ | 144 | TR Pacific Basin | 210 | 211 | +1½ | 1.4 | 0.7 | .. |
| 79 | 45 | TR Property | 77 | 79 | .. | 1.9 | 2.4 | 52.0 |
| 131½ | 112 | TR Tech | 129 | 130 | -½ | 2.6 | 2.0 | 61.1 |
| 202 | 152 | TR Trustees | 197 | 200 | ● .. | 6.1 | 3.1 | 44.2 |
| 188 | 142 | Temple Bar | 185 | 188 | .. | 8.1b | 4.3 | 32.9 |
| 353 | 272 | Throgmorton | 353 | 356 | +1 | 13.7 | 3.9 | 38.7 |
| 285 | 269 | Throg Dual | 275 | 285 | | | | |
| 237 | 180 | Trans Oceanic | 235 | 239 | ●+3 | 6.1 | 2.6 | 51.5 |
| 171 | 126 | Tribune | 168 | 177 | -1 | 4.0 | 2.4 | 48.7 |
| 85 | 85 | Tuplevest Inc | 85 | 86 | .. | 17.1 | 20.0 | 7.7 |
| 336 | 247 | US Debenture | 333 | 336 | +1 | 9.3 | 2.8 | 87.3 |
| 47 | 36 | Value Inc Tst | 46 | 48 | | 1.8b | 3.8 | .. |
| 54 | 33 | Viking Resources | 46½ | 47½ | | 2.9 | 6.2 | 23.2 |
| 76 | 53 | Westpool | 71 | 73 | ● .. | 2.3 | 3.2 | 35.5 |
| 207 | 95 | Witan | 123½ | 125 | ● .. | 2.6b | 2.1 | 70.7 |

# FINANCIAL TRUSTS

| 1986 High | Low | Company | Price Bid | Offer | Ch'nge | Gross div p | Yld % | P/E |
|---|---|---|---|---|---|---|---|---|
| 47½ | 30¼ | American Express | 45¼ | - | ●+¼ | | | |
| 121 | 65 | Argyle | 112 | 115 | +1 | 1.4 | 1.2 | 61.0 |
| 33 | 25 | Boustead | 29 | 31 | +1 | | | 83.8 |
| 159 | 142 | Britannia Arrow | 158 | 160 | +3 | 6.0 | 3.8 | 18.6 |
| 31½ | 18 | Daily Mail | 30½ | 31½ | ●+2 | 65.7 | 2.8 | 15.8 |
| 30 | 17½ | Do 'A' | 29½ | 30½ | ●+2 | 85.7 | 2.9 | 16.2 |
| 174 | 153 | Electra | 173 | 175 | ●+1 | 5.9 | 3.4 | 40.2 |
| 179 | 91 | Eng Trust | 177 | 180 | | 4.3 | 2.4 | 19.8 |
| 309 | 204½ | Exco | 306 | 310 | +2 | 5.9 | 1.9 | 19.8 |
| 115 | 88 | Exploration | 110 | 115 | ● .. | 3.3 | 2.9 | 14.8 |
| 820 | 600 | Framlington | 810 | 830 | | 12.9 | 1.6 | 21.4 |
| 133 | 106 | Frost Gp | 123 | 128 | +3 | 7.1 | 5.6 | 13.5 |
| 223 | 180 | GT Management | 208 | 213 | -4 | 4.3 | 2.0 | 15.9 |
| 210 | 75 | Goode (D & M) | 187 | 192 | -1 | 2.5n | 1.3 | 28.7 |
| 18 | 826 | Henderson Admin | 10½ | 10¾ | .. | 22.1 | 2.1 | 20.3 |
| 220 | 153 | ICH | 210 | 213 | -1 | 12.9 | 6.1 | 9.4 |
| 479 | 338 | MAI | 477 | 480 | +1 | 25.0 | 5.2 | 10.1 |
| 11¼ | 220 | M & G | 275 | 278 | | 6.1 | 2.2 | 33.7 |
| 408 | 252 | Mercantile House | 365 | 370 | -17 | 20.0 | 5.4 | 7.0 |
| 145 | 124½ | Pacific Inv Tst | 140 | 141 | +½ | 0.5 | 0.4 | .. |
| 30½ | 27½ | Do Warrants | 46 | 47½ | | | | |
| 195 | 148 | Smith New Court | 152 | 155 | +1 | 10.0 | 6.5 | 7.6 |

# COMMODITIES



Aluminium has been firm this week with good trade buying noted. Offtake has also been seen from Japan where latest statistics indicate a sharp run down in stocks in 1986. The market also features talk of tightness centred on March option expiry dates, however major resistance is seen around $1,200. Comment by GNI.

**INTERNATIONAL PETROLEUM EXCHANGE**
Supplied via Commodity Market Services Ltd

**HEAVY FUEL OIL**

| | |
|---|---|
| Feb | 95.50-97.0 |
| Mar | 95.50-97.0 |
| Apr | 93.00-94.5 |
| May | 87.00-98.0 |
| Vol: | 25 |

**GAS OIL**

| | |
|---|---|
| Feb | 160.25-60.00 |
| Mar | 157.50-57.00 |
| Apr | 153.75-53.25 |
| May | 149.00-48.50 |
| Jun | 148.50-48.00 |
| Jul | 148.50-46.50 |
| Aug | 152.00-43.00 |
| Sep | 152.00-43.00 |
| Oct | 152.00-43.00 |
| Vol: | 3763 |

**LONDON COMMODITY EXCHANGE**
G W Joynson and Co report

**SUGAR (From C. Czarnikow)**
FOB

| | |
|---|---|
| Mar | 177.6-77.2 |
| May | 178.8-70.4 |
| Aug | 181.0-79.8 |
| Oct | 182.0-81.6 |
| Dec | 184.0-82.0 |
| Mar | 190.0-88.0 |
| Vol: | 5082 |

**COCOA**

| | |
|---|---|
| Mar | 1319-16 |
| May | 1348-47 |
| Jul | 1377-75 |
| Sep | 1407-04 |
| Dec | 1438-35 |
| Mar | 1468-62 |
| May | 1486-80 |
| Vol: | 2960 |

**COFFEE**

| | |
|---|---|
| Jan | 1620-610 |
| Mar | 1625-622 |
| May | 1628-625 |
| Jul | 1655-650 |
| Sep | 1680-675 |
| Nov | 1705-700 |
| Jan | 1730-710 |
| Vol: | 1730-710 |

**SOYABEAN**

| | |
|---|---|
| Feb | 130.0-25.0 |
| Apr | 126.5-26.0 |
| Jun | 119.0-18.5 |
| Aug | 115.5-15.0 |
| Oct | 117.5-17.0 |
| Dec | 120.0-19.2 |
| Feb | 123.0-20.0 |
| Vol: | 133 |

**LONDON METAL EXCHANGE**
Unofficial prices
Official Turnover figures
Price in £ per metric tonne
Silver in pence per troy ounce
Rudolf Wolff & Co. Ltd. report

**COPPER GRADE A**

| | |
|---|---|
| Cash | 874.50-875.00 |
| Three Months | 896.50-897.00 |
| Vol | 4150 |
| Tone | Barely Steady |

**STANDARD CATHODES**

| | |
|---|---|
| Cash | 865.00-857.00 |
| Three Months | 878.00-879.00 |
| Vol | 100 |
| Tone | Quiet |

**LEAD**

| | |
|---|---|
| Cash | 294.00-295.00 |
| Three Months | 295.00-295.50 |
| Vol | 1700 |
| Tone | Steadier |

**ZINC HIGH GRADE**

| | |
|---|---|
| Cash | 480.00-482.00 |
| Three Months | 475.00-475.50 |
| Vol | 2300 |
| Tone | Easier |

**SILVER LARGE**

| | |
|---|---|
| Cash | 363.00-365.00 |
| Three Months | 373.00-375.00 |
| Vol | Nil |
| Tone | Idle |

**SILVER SMALL**

| | |
|---|---|
| Cash | 363.50-375.00 |
| Three Months | 373.00-375.00 |
| Vol | Nil |
| Tone | Idle |

**ALUMINIUM**

| | |
|---|---|
| Cash | 784.00-785.00 |
| Three Months | 793.50-794.00 |
| Vol | 3025 |
| Tone | Firm |

**NICKEL**

| | |
|---|---|
| Cash | 2335-2340 |
| Three Months | 2380-2385 |
| Vol | 270 |
| Tone | Steady |

**MEAT AND LIVESTOCK COMMISSION**
Average fatstock prices at representative markets on January 28

GB: Cattle, 92.37p per kg lw (-2.79)
GB: Sheep 154.68p per kg* (-24.49)
GB: Pigs, 71.40p per kg lw (-1.42)
* est. dead carcase weight

England and Wales:
Cattle nos. down 12.0 %, ave. price, 92.72p(-2.88)
Sheep nos. up 0.8 %, ave. price, 166.13p(-23.57)
Pig nos. down 15.5 %, ave. price, 71.40p(-1.42)

Scotland:
Cattle nos. down 21.9 %, ave. price, 90.74p(-2.14)
Sheep nos. up 5.3 %, ave. price, 154.25p(-30.85)
Pig nos. n/a %, ave. price, n/a

**LONDON MEAT FUTURES**
Live Pig Contract p. per kilo

| Month | Open | Close |
|---|---|---|
| Feb | unq. | 94.0 |
| Apr | unq. | 94.5 |
| Jun | unq. | 94.5 |
| | | Vol: 30 |

Pig Meat vol: 0

Live Cattle Contract
p. per kilo

| Month | Open | Close |
|---|---|---|
| Feb | unq. | 97.0 |
| Apr | unq. | 99.0 |
| Jun | unq. | 99.0 |
| | | Vol: 2 |

**LONDON GRAIN FUTURES**
£ per tonne

| Month | Wheat Close | Barley Close |
|---|---|---|
| Mar | 114.95 | 112.45 |
| May | 117.55 | 114.10 |
| Jul | 119.80 | unq. |
| Sep | 100.50 | 100.20 |
| Nov | 102.60 | 102.85 |
| Jan | 105.65 | 105.75 |
| Vol: Wheat | | 440 |
| Barley | | 29 |

**LONDON POTATO FUTURES**
£ per tonne

| Month | Open | Close |
|---|---|---|
| Feb | 112.50 | 114.00 |
| Apr | 154.50 | 155.00 |
| May | 177.50 | 178.80 |
| Nov | 89.00 | 88.80 |
| | | Vol: 686 |

**BIFFEX**
G.N.I. Freight Futures Ltd Dry Cargo Report ($10 per point)

| | High/Low | Close |
|---|---|---|
| Jan 87 | 860.0-858.0 | 859.5 |
| Apr 87 | 775.0-760.0 | 775.0 |
| Jul 87 | 667.0-665.0 | 661.0 |
| Oct 87 | 768.0-768.0 | 767.0 |

Vol: 122 lots Open intst: 2450
Spot market commentary:
Dry cargo index:
863.5 up 0.5 on 27/1/87

THE TIMES

# GENERAL APPOINTMENTS

January 29, 1987

## Civilian engineers play a growing part in the work of today's changing Defence Ministry, says Donald Spiers

Civilian engineers in the Ministry of Defence play an increasingly important role in the development, support and procurement of advanced equipment for the armed forces. The scope of the work is vast: from basic research into advanced electronic guidance systems, the certification of aero engines and the development of new methods of quality assurance, to leading project teams responsible for the procurement of multi-billion-pound projects such as Tornado and the Type 23 Frigate.

Engineers are in the forefront of our efforts to sharpen competition among our suppliers and to ensure value for money from the £8 billion we spend every year with British industry.

We are making radical changes to the way we recruit and manage our civilian engineers for a number of reasons:

● The nature of the work has changed considerably as detailed design and supervision has been increasingly devolved to industry. As a result fewer engineers are required, but their importance is increasing as technology develops rapidly and the substantial variety of tasks remaining within the ministry require engineering staff with a wide range of specialist skills.

The 13,000 civilian engineers in the department, more than 2,000 of whom are professionally qualified, must include some of the highest calibre. They must be capable of the management of all aspects of increasingly complex procurement and support operations, and capable of operating comfortably and authoritatively in overseeing both the business and technical aspects of the ministry's interface with its contractors.

● The variety of technologies used and the expertise required by engineers in the ministry are becoming increasingly common throughout. Some specializations must continue, but electronics, for example, is rapidly becoming the common language of defence systems.

● The national security of qualified engineers makes it imperative for the ministry to use to best effect those it employs and to offer a career package that will encourage them to remain.

We have therefore set up a new group – the Defence Engineering Service – to bring together all our civilian engineers from Navy, Army, Air Force, Procurement Executive and support establishments into one professional body. The objective of the Defence Engineering Service is to make better use of our engineers' skills – and to improve their status and opportunities.

We will do this by removing artificial barriers to their employment within the ministry, by using them more widely in key areas of all kinds, and by developing the most talented to fill more of our most senior general management jobs at the heart of our managerial and policy-making operations.

To meet the new challenge of defence engineering, we must recruit engineers of the highest calibre and groom those who combine a broad knowledge of the main engineering disciplines with the ability to relate engineering considerations to wider financial, social and political factors. In my experience, good engineers who receive appropriate training and development are very adaptable.

One of our senior engineers has recently moved to Munich to a key post in the new international organization set up to manage the European Fighter Aircraft project. This will demand not only outstanding engineering ability, but also diplomatic, commercial and negotiating skills of a high order. If the ministry is to obtain a fair share of the most talented engineers against strong competition from other employers, we must do more to attract them.

In addition to our existing engineering recruitment, therefore, we have decided to establish a new fast stream recruitment scheme to attract up to 15 highly talented graduates every year. These recruits will be given special training, stretching jobs with early responsibility and accelerated promotion. This scheme will match the long-established procedures for recruiting and developing fast stream administrators.

We aim in short to recruit and develop a new breed of "technological mandarin", who will bring about a significant change in the culture of the Ministry of Defence.

The establishment of the Defence Engineering Service provides greater opportunities for all its engineers, as well as challenging and immensely varied work, much of it at the forefront of technology. The 100 or so graduates we recruit every year can look forward to a richly rewarding professional career on work of national importance.

Many of our engineers are responsible for ensuring that advanced equipment is developed and manufactured on time, within budget and to meet the specification of the armed forces.

One of our youngest project directors is responsible for the procurement of the Skynet 4 communication satellite, for collaboration with Nato on communications projects and for making alternative launch plans after the shuttle disaster. He works very closely with British Aerospace and we are delighted at their success in winning the Nato competition for communications satellites.

Many young engineers have gained first-hand experience of defence engineering through our sponsorship schemes. We have an active programme offering 100 places every year on a traditional 1-3-1 sandwich scheme, which combines full training and vacation work with a bursary of £1,000 a year.

Our student engineer training centre at Farnborough offers superb facilities and we are planning additional features at Malvern. We are also expanding our programme by pioneering the use of more flexible arrangements such as mid-course sponsorship. Altogether, we currently sponsor well over 500 science and engineering students on degree courses.

Training naturally plays an important part in the development of competent engineers. A degree or basic qualification is only a starting point. We encourage staff to gain membership of one of the professional institutions and I entirely endorse the view expressed recently in these columns by the director general of the Engineering Council (January 8) that professional engineers need continually to update their expertise if they are to keep pace with rapidly developing technology.

The Ministry of Defence runs a major programme of training courses of both a technical and a managerial nature. Both are important. We are currently reviewing the complete range of training we provide for potential project managers to ensure that we adequately develop financial communications and commercial as well as technical skills. And we are taking steps to ensure that all engineers with potential receive appropriate training.

I believe that mid-career training warrants a higher priority if we are to keep our engineers abreast with the latest technology and enhance their effectiveness.

There are welcome signs nationally that the vital role that engineers play in a modern society is being increasingly recognized. The creation of the Defence Engineering Service is an important signal that the Ministry of Defence shares this perception and is acting upon it. There is a bright future for the best professional engineers.

*Donald Spiers is head of profession for the Defence Engineering Service*

**APPOINTMENTS PHONE: 01-481 4481 – APPOINTMENTS PHONE: 01-481 4481**

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# A Healthy Challenge

Crookes Products is a leading name in U.K. Healthcare and a prestigious division of the Boots Group. Our success depends upon the recruitment of high-calibre management and our continued growth has created this career opportunity for an experienced innovative marketeer.

## Group Product Manager (Healthcare)

**up to £20k + Car**

Responsible for the development of 40% of Crookes' business your brief will be to define and direct the Healthcare groups' marketing strategies in the U.K. This will involve control of substantial advertising and promotional budgets and close liaison with the other marketing groups and U.K. sales management.

We're looking for exceptional qualities in the manager who will lead the marketing team for such distinguished brand-leaders as Nurofen, Optrex, Karvol and Strepsils.

These are blue chip brands and yours will be a background to match. After graduation you will have spent several years building up your product management experience, which must include OTC brands and a thorough grounding in T.V. advertising. Excellent communication skills, creative flair and the potential to guide and motivate a team of four enthusiastic Senior Product Managers are essential.

NUROFEN Strepsils Karvol Optrex

If you're the calibre we're looking for, we can offer you genuine career prospects and an excellent benefits package which includes profit sharing, staff discount and where appropriate a generous relocation allowance.

**Write with full c.v. to: Wendy Horsfield, Senior Recruitment Officer,**
**The Boots Company PLC, Head Office, Nottingham NG2 3AA.**
**Tel. Nottingham (0602) 592321.**

CROOKES Healthcare

*CROOKES PRODUCTS LIMITED*

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# IT Project Managers

**develop your career in**

# MANAGEMENT CONSULTANCY

**London and Regional Centres** **to £30,000 + car**

We are acting for **Coopers & Lybrand**, one of the most prominent and prestigious international management consultancies. Their rapidly expanding and highly successful IT consulting practice, with over 250 professionals in the UK, undertakes important assignments for some of the most respected organisations in the private and public sectors – typically managing the development of critical, high investment IT projects involving the application of leading edge computer/communications technology to solve complex and challenging business problems.

With increasing emphasis being placed on the effective management of such major projects, C&L now seeks additional professionals to take leading roles within the expanding Project Management consulting team. This group specialises in all aspects of the latest project management techniques, working with state-of-the-art methodologies and tools to enable clients to implement change effectively and efficiently, thus to gain maximum competitive advantage. Your activities will include:

- definition and preparation of management plans
- top level management of major client projects
- guidance and advice to senior client management
- provision of control systems, project reviews and audits

**Probably aged 25-35, you are likely to be holding a position of responsibility within a major consultancy, systems house, computer manufacturer or advanced user; possibly you commenced your career in engineering project management and moved subsequently to IT. Certainly you should possess the following:**

- **a degree or professional qualification**
- **at least five years progressive IT experience**
- **practical management experience of substantial IT projects**
- **knowledge of project management, systems analysis and design methodologies**
- **familiarity with project management software packages**

Individuals appointed to these posts will benefit from rapid merit-based progression, backed up by excellent formal training and a wide variety of challenging assignments. Above all, you will have the opportunity to develop as a specialist in the use of sophisticated project management techniques in all business sectors. You should display the potential to rise swiftly within the organisation, and to contribute actively to the growth and development of the firm as a whole.

*To discuss, in confidence, contact Jenny Riley MA MBCS on the number below, (or on 01-660 8665 after 8.30pm and weekends); alternatively send a cv. quoting Ref. ST.3571 to:*

BL Barry Latchford Associates
International Recruitment
10, Sedley Place, Mayfair, London W1R IHG
Tel: (01) 629 7594

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## TRAINEE ACCOUNT EXECUTIVE

**Executive Recruitment – I.T.**

**Mayfair £10-12,000**

We are market leaders in assignment based specialist recruitment, operating across Banking, Insurance, and High Technology. Our Executive Search abilities are highly respected and we have a reputation for producing highly innovative, award-winning recruitment advertising.

To assist in the development of our expanding, largely blue-chip client base, we urgently require an additional Trainee Account Executive for our Technology division.

Responsibilities will include canvassing new and existing clients, research, and monitoring the computer press in order to arrange for our relevant specialist to secure new business.

You should be of graduate calibre and in your mid 20's, with some commercial experience, which should include an understanding of the computer industry. Any formal telesales training will be a distinct advantage. The ambitious candidate can expect to progress to Account Executive within a year where earnings are unlimited and include a company car.

For further information please telephone or write (in confidence) to Gary Phillips, Account Director of Information Technology, quoting reference GP022.

Lloyd Chapman Associates
International Search and Selection
160 New Bond Street, London W1Y 0HR
Telephone: 01-408 1670

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## SALES PROFESSIONALS

**For the Better Things in Life join Yellow Pages Sales in 1987**

Every year Yellow Pages, the UK's most successful Directory is delivered to 20 million homes throughout the country. We are now seeking Sales Representatives to start in February.

Candidates must be able to demonstrate a successful track record in Sales and should have the presence of mind and personality to impress and sell to our customers.

You will probably be aged 24-40 and will have a high energy level together with the desire to succeed.

The remuneration is excellent and includes a no ceiling commission package with on target earnings of £14,500 which should enable you to earn in excess of £20,000 p.a.

Additional benefits will include a company car, 22 days' holiday, BUPA, free life assurance, comprehensive training and outstanding career prospects.

Yellow Pages Sales Limited is a subsidiary of British Telecom, covering London, the South and East of England – so if you want to share in our success, phone Andrea Turner now on: (0753) 77707 or write to:

**Central Personnel Department,**
**Yellow Pages Sales Limited,**
**Directories House,**
**Sussex Place, Slough, Berkshire SL1 1NQ**

YELLOW PAGES

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# SALES - ONLY THE BEST

Dynamic Co with high profile need ambitious sales people.

Nationwide campaign with media backup starting soon.

Top people required immediately. High rewards.

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pfw

## TECHNICAL ACCOUNT EXECUTIVE FLAVOURINGS FOR FOOD INDUSTRY

**The COMPANY:** Part of a major American corporation, we are an autonomous, highly successful, research based manufacturer with an extensive range of quality, Flavourings, Fragrances and Chemicals tailored to suit individual customer needs.

**The JOB:** Requires an ability to develop close working relationships with food technologist/marketeers within major manufacturers in the Food, Drink and Allied Industries. The Account Executive must accurately transmit customer requirements back to our creative flavouring and food technology laboratories, check their progress and suitability, before making final presentations to the client.

**The PERSON:** Probably aged 25-30 years with a strong technical bias, preferably a Degree or Diploma in Food Technology or similar field. Experience in selling to the Food Industry would be an advantage, but the ability to communicate accurately is more essential.

**The REWARDS:** A salary commensurate with that expected of a world leader in this specialised industry. Car and pension provided.

**APPLICATION:** Apply directly in strict confidence to the Personnel Manager, PFW Ltd., P.O. Box 18, Greenford, Middlesex, UB6 7JH.

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AEtna

**The UK arm of the largest publicly quoted insurance group in the world has a career opportunity for a**

## UNIT TRUST EXECUTIVE.

Launched in the UK less than two years ago AEtna has established a reputation for innovative products and effective marketing.

As evidence of our commitment to become a major force in the financial services industry, we recently took over the Tyndall Group of Companies. Following this acquisition, we now manage a comprehensive range of unit trusts and seek a Unit Trust Executive to join our Head Office team in London.

The Executive will work closely with the Marketing Department, solicitors, trustees and the DTI in the development of new unit products. In addition, the person appointed will provide a technical service to colleagues, intermediaries and investors, research industry practice, make presentations and provide training.

The benefits include a non-contributory pension scheme, PHI, luncheon vouchers, free BUPA, relocation package where appropriate, and a choice of mortgage subsidy or car. The salary will be in the range of £13,500 to £17,500.

If you have at least three years' experience in the unit trust industry, communicate well and want to find out more about this challenging opportunity, telephone Veronica France on 01-833 1256, extension 456 or write to her at: AEtna Life Insurance Company Limited, 401 St John Street, London EC1V 4QE.

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## MANUFACTURING MANAGER

**SOUTH EAST** **£25,000 + car**

Our Client is the International Division of a medium sized US corporation involved in manufacturing and marketing a successful and developing range of computer products. Projected restructuring postures the corporation for rapid growth and creates a position for a professional Manufacturing Manager to become involved in creating a new assembly unit.

The successful applicant will be an Engineer with several years experience managing a complete production organisation, hold unquestionable people skills, commercial acumen and management expertise at a senior level. This is an exciting opportunity to join the company at a time of rapid expansion and establish a key new role in the management team.

Applications in confidence to.

**Mike Smith, Intec Recruitment,**
**41 High Street, Frimley, Surrey GU16 5HJ. Tel: Camberley (0276) 682051.**

INTEC

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## INTERIOR DESIGNER/PROJECT MANAGER

Required for expanding design and decorating consultancy based in Bath with London office. Applicants must have a minimum of five years experience with a high degree of design and organizational skills including project management and site experience. You will be responsible for running projects ranging from individual homes to hotels, restaurants, offices and residential developments leading your own design team. Please apply in writing with full CV and salary required to:

**Julie Kent Interiors Ltd,**
**19-21 Barton Street, Baths, BA1 1HG.**

# GENERAL APPOINTMENTS

DEFENCE ENGINEERING SERVICE

## THE NEW ENVIRONMENT FOR TOP ENGINEERING GRADUATES

'Nowadays, going to the top in defence engineering doesn't mean putting on a uniform.'

The defence sector has always been one of the most challenging areas in which the professional engineer can work. The launch of the Defence Engineering Service means unprecedented opportunities for talented and ambitious civilian engineers to reach the most senior management levels within the Ministry of Defence.

We're currently looking for engineers to join a fast-stream development programme within the MOD. This scheme has been specifically designed for highly talented people like you; it incorporates 'grade-skipping' to speed your rise through the organisation, and a training programme that helps you realise both your technical and managerial potential.

In the first few years you will gain 'hands-on' experience in challenging engineering assignments at our various specialist establishments around the country. At the same time, structured training and individual management will prepare you for the wider strategic decisions you will face as you move on in your career.

## Nowhere does responsibility come so early

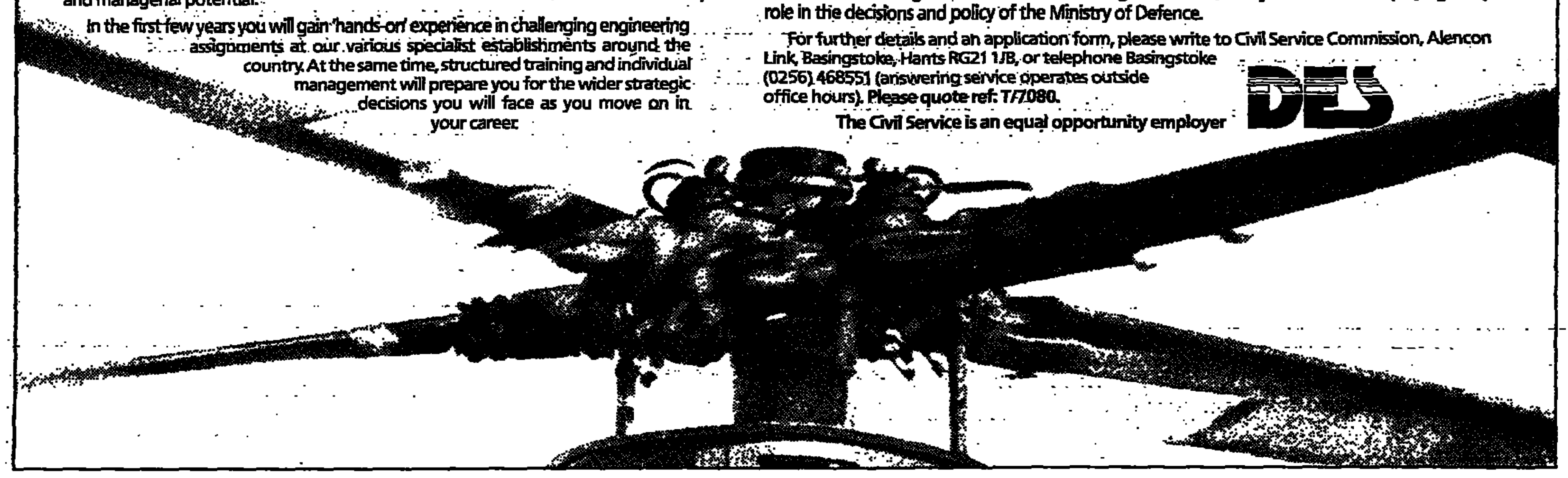
As well as holding at least a 2.1 honours degree in an engineering discipline, you must be versatile, flexible and quick to grasp problems in unfamiliar areas. You must also demonstrate strong leadership potential.

Technical training will lead to Chartered Engineer status, and you will soon be playing a key role in the decisions and policy of the Ministry of Defence.

For further details and an application form, please write to Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours). Please quote ref: T/7080.

The Civil Service is an equal opportunity employer

DES



Commercially-orientated

## Company Secretary

over £20,000 + 2-litre car

The £35m-turnover Sterling Greengate Cable Company is a successful member of the highly diversified international Raytheon group. We employ some 700 people on two sites in the manufacture of a wide range of specialised electrical cables and accessories for worldwide markets.

We are looking for a Chartered Secretary who seeks close involvement in an organisation's commercial activities. Reporting to the Financial and Commercial Director and based at our Aldermaston HQ, you will be responsible for the normal run of secretarial, legal and property matters while also contributing to the success of the business by applying your professional skills and knowledge in contracts negotiations and related commercial affairs.

Probably aged over 30, you must have at least five years' relevant experience preferably gained in manufacturing industry.

Salary, in excess of £20,000 is geared to experience and qualifications and supported by benefits which include family BUPA, contributory pension, life assurance, and a full relocation package.

To apply, please send full cv, indicating current salary, to Steve Drew, Personnel Director, Sterling Greengate Cable Company Limited, Bath Road, Aldermaston, Reading, Berkshire RG7 5QD.

**Sterling Greengate**
A Raytheon Company

## Unemployed? Which way ahead?

Many people assume that redundancy and unemployment are the end of the road.

After all those phone calls and unsuccessful interviews it's easy to believe you're unemployed and unemployable.

Chusid Lander can change all that.

We are a group of specialist career consultants who, for over 30 years, have been helping executives and professional people earning £15,000 plus find their true potential and realise future objectives.

We have guided others in the right direction – *now* it's your turn. To arrange an early confidential appointment without obligation, **telephone your nearest office,** (24 hour answerphone in London.)

| | | | |
|---|---|---|---|
| LONDON | 01-580 6771 | MANCHESTER | 061-228 0089 |
| BIRMINGHAM | 021-643 8102 | NOTTINGHAM | 0949 37911 |
| BRISTOL | 0272 22367 | GLASGOW | 041-332 1502 |
| BELFAST | 0232 621824 | | |

**CHUSID LANDER**
35/37 Fitzroy Street, London W1P 5AF

## Assistant Company Secretary

Bovis Construction Limited, one of the U.K.'s largest building contractors, is offering a challenging career as an Assistant Company Secretary.

Working closely with the Company Secretary, you will be mainly concerned with commercial and contracting matters and negotiations. Previous experience of the construction industry would therefore be an advantage and you should be a Chartered Secretary or Solicitor.

For the person we appoint, we are prepared to negotiate a salary which reflects the importance we attach to this position. Valuable additions will include a company car, and pension with life cover.

We are an Equal Opportunities Employer.

If you would like to work in a stimulating environment, which offers job satisfaction and good prospects in our flourishing company, write with personal and career details to:

Brian Robinson, Personnel Manager,
Bovis Construction Limited,
Bovis House, Northolt Road,
Harrow, Middlesex HA2 0EE.
Telephone: 01-422 3488.

1837 P&O 1987

**Bovis**
Bovis Construction Limited

## OFFICE MANAGER

Required for busy, expanding City, financial, corporate PR and Advertising Agency, with UK and overseas clientele.

The successful applicant should be male/female, aged 25+, of smart appearance, and seeking a challenging long-term commitment.

It is an executive position reporting to the Chairman and Finance Director of the Company.

Experience is preferable but not essential. The ideal person should be naturally outgoing, a decision-maker, able to take initiative and capable of handling the administration of two office buildings, over 40 employees, and be responsible for ordering office equipment and stationery. Some mechanical aptitude would be useful.

Competitive negotiable salary, commensurate with the position. Annual bonus and profit sharing.

**Contact John Redford on 01 489 1441.**

## GENERAL MANAGER

**Reading based c £35,500**

West Berkshire Health Authority is looking for a special person with exceptional qualities to accept this demanding appointment. The General Manager will take responsibility for an annual budget approaching £70m. and a staff of over 7,500 which serves a population of some 430,000.

Candidates must be able to demonstrate a high level of management competency, a convincing level of achievement in the public or private sector and a capacity to operate successfully in a complex multi-disciplinary environment.

The appointment will be for a fixed term of between 3 and 5 years, renewable by agreement. The current salary is £35,510 per annum inclusive of 6% discretionary supplement. A further performance related supplement may also be earned.

Informal enquiries may be made direct to Kevan Jones, Head of Personnel (tel. Reading (0734) 586161 Ext. 278).

**West Berkshire Health Authority**

Full details, including an information package are available from the Head of Personnel, Great Western House, Station Road, Reading, RG1 1LU (Tel. Reading (0734) 586161 Ext. 278).

Closing date for applications 19th Febuary 1987.

## Research Associate

Executive Search

We are a leading executive search consultancy founded 28 years ago and wish to add to our research capability.

An experienced person is required to join an expanding research department which employs advanced computer systems. Reporting to the Managing Director, you will contribute to the future development of the department.

The successful candidate, probably aged 25–35, will have several years' search experience. An attractive remuneration package will be negotiated.

*Please apply in confidence to Cathy Lee,*

CLIVE & STOKES INTERNATIONAL
14 Bolton Street, London W1Y 8JL. Tel: 01-493 1811.

## COMPOSITES

Courtaulds plc, a major company in the manufacture of chemicals and fibres, including carbon fibre, has formed an Advanced Materials Group to extend its manufacturing capabilities using composite materials.

Exciting opportunities exist for those experienced in the use of these materials to join one of the new companies being established. The Advanced Fabrications company wishes to make the following appointments.

### HEAD OF ENGINEERING

responsible for running the engineering department which controls design, stress analysis and preproduction activities.

### MANUFACTURING MANAGER

responsible for the control of the workforce, production manufacture and plant and equipment, including autoclaves.

These positions report directly to the managing director and their seniority is reflected in the excellent salary being offered plus a company car.

We are also looking for enthusiastic, self-motivated individuals with experience in composites in the following areas:

DESIGN, STRESS ANALYSIS, AUTOCLAVE PROCESSING,
PRODUCTION ENGINEERING, FILAMENT WINDING

**Please write including you c.v. and telephone number, to the Managing Director,
Advance Fabrications,
PO Box 16, Foleshill Road, Coventry CV6 5AE.**

## £400 MILLION GROWTH IN 12 MONTHS.

## FACT OR FAIRYTALE?

Our success story is based firmly on hard economic facts. We've grown to be the country's 12th largest unit trust company in just seven years.

The UK Unit Trustmarket is one of the most competitive in the world, and we have been one of the most competitive companies. For the past two quarters we have achieved the third highest sales of all 134 groups competing in the UK market-place. And it's this level of performance which will make us one of the top 5 companies within the next few years.

## MARKETING EXECUTIVES.

Exceptional Opportunities for Growth

We now require 5 Marketing Executives to work in our Retail marketing Division. This is an excellent career opportunity for highly motivated people as you will have the potential of becoming a manager after two years.

A graduate or graduate calibre, you should be aged between mid and late twenties with two to three years experience in marketing-especially in the areas of planning, writing and the production of promotional literature, direct mail, video and other below-the-line material. Although not essential, a knowledge of the financial industry would be an advantage.

As you will be reporting to senior members of the Retail Marketing team, you will probably be based in the City, but you could work from our administrative H.Q. in Tonbridge and liaise closely with our London Office.

A Competitive Package

We are offering a generous salary negotiable in line with experience, together with a performance related bonus, non-contributory pension, private health scheme and free life assurance.

**If you would like the opportunity of growing with a highly successful organisation please write to: Alan Ainsworth, Executive Director-Retail Marketing, Fidelity Investment Services Limited, 25 Lovat Lane, London EC3 8LL.**

Fidelity
INVESTMENT SERVICES

## SALES ENGINEERS-
## Fastening Systems (circa £14,000)

THE COMPANY A young, aggressive company, Henrob Limited successfully launched its Furma Self-Piercing Riveting System during 1985/6 both in the UK and internationally. Expansion plans now require the appointment of two further Sales Engineers.

THE POSITION In addition to normal day-to-day sales functions, the position will have a heavy involvement in the creation of purpose-designed self-piercing riveting machines to meet the specific needs of customers products.

THE CANDIDATE Aged 30+ and ideally has a background in either design or production engineering. The appointment will lead to a Sales Management position within 12 to 18 months. It is therefore unlikely that anyone with less than 5 years sales experience would be successful. Location is not important, as a fairly large geographical area will be involved initially.

THE REWARDS Salary will be a package including a company-related bonus giving first year earnings of approx £14,000. The benefits, including a 2 litre car and expenses, will reflect the importance of the positions within a young growing company.

Applications should be in writing to Henrob Ltd., Aber Park, Flint, Clwyd CH6 5EX Tel: (03526) 62555.

HENROB

## LAND MANAGER

To facilitate our continual growth Abbey Homesteads (Developments) Ltd. require a Land Manager to identify and acquire residential land in the Berks/Hants/Dorset area.

The successful applicant will have recent experience with a residential developer and a good range of contacts within the property sector in the designated area.

Self motivation and enthusiasm are essential personal qualities for this demanding position, which commands an excellent salary, company car and the usual large group benefits.

**Apply with full career details to:
Richard Payne,
Abbey Homesteads (Developments) Ltd.
Star House, Mutton Lane, Potters Bar,
Hertfordshire EN6 2QP. Tel: (0707) 51288.**

ABBEY NEW HOMES
A MEMBER OF THE Abbey PLC GROUP OF COMPANIES

# GENERAL APPOINTMENTS

## TRAINEE BROKERS

We are a well established and highly successful West End brokerage providing a wide range of ideas/concepts in the financial services market to both the private and corporate sectors.

Due to continued expansion we now require four trainee brokers. No relevant experience is necessary but you will need to be ambitious, able to thrive in a competitive environment, and aged between 23-35.

If you are the right person we offer a full training programme, leading to a full professional qualification. High earning potential. Plus the usual benefits associated with a company excelling in its field.

If you want the opportunity to dictate your own future and think you can satisfy our requirements contact:

**The Recruitment Officer on**

**01-493 6432**

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## *STRATEGY MANAGEMENT CONSULTANCY*

### *There's the good, the very good... and the outstanding*

OC&C are a new force in the strategic management consultancy business. Small but fast-growing, we recognise the exacting demands of this marketplace.

We know that to be successful in one of the most intellectually stimulating and demanding professions, to be good is, simply, not good enough. It is essential that we strive for overall excellence in every aspect of our work.

We are uniquely positioned, have backing from a *major city firm, and are committed to large* scale international expansion, building a team of high-quality individuals. One of our first steps is the recruitment of a number of outstanding graduates to join us as **Associate Consultants.**

The people we're looking for will have graduated **– with a first or upper second class degree –** *from a major university within the last two* years. Equally important to your success will be numeracy skills, a pragmatic approach, combined with the confidence and presentation skills to liaise at very senior levels. You will be able to demonstrate creativity and analytical ability, and – most of all – a very impressive level of continuous personal achievement. A record of having set yourself, and met, the most demanding of goals.

For those few who meet our criteria, the rewards are outstanding. We offer continuous on-the-job training (plus, if you wish, an MBA sponsorship scheme), rapid career progression, an unbeatable financial package, and an unrivalled exposure to the widely diverse challenges of modern industry and finance.

**If you would like to talk to us, start by sending a full c.v. to Jim Grover at the address below:**

**Outram Cullinan & Company,**
**42 Shoe Lane, London EC4A 3AX.**
**01-822 4542/4547**

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## Technical Support Manager

**£16K-£18K**
**Brighton**

*This is a challenging opportunity for an ambitious* computer professional who has a proven record of achievement in the implementation and support of operating systems and associated software.

Applicants for this senior post should have at least 10 years experience in data processing, and will have been responsible for supporting the ICL VME operating system and associated superstructure products for the past 5 years with a major computer user. Proven technical and communications skills are considered to be essential attributes, together with the ability to solve problems, manage and motivate a dedicated team of skilled system programmers.

Your Technical Support Team will be responsible for the implementation, *development, and third level problem* solving for the VME operating system and associated superstructure products which include the full ICL range of relational and quick build tools including CAFs, IDMSX, TPMS, and DDS. The team is also responsible for providing a capacity planning service, and supporting operating systems and associated *system software on distributed computer systems* and work stations.

The Information Systems Division is situated in a modern office building at Falmer, BRIGHTON and provides an extensive TP and multi-access service, operated on a 48 mb ICL Superdual 2988 running under VME (SV211), connected into a fully integrated digital voice and computer communications network covering the south eastern corner of England.

In addition to the highly competitive salary full relocation allowances will be paid together with other large company benefits.

Applications detailing your career history and technical experience, should be submitted to the Personnel Manager, Information Systems Division, Southern Water, Lewes Road, Falmer, *Brighton BN1 9PY.*

The closing date for receipt of applications is 6th February 1987.

**Southern Water**
***making water work***

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## OPPORTUNITY IN TECHNOLOGY MANAGEMENT

*Mayflower require a technology manager* to help develop and support a rapidly expanding base of DOS and UNIX based systems. Responsibilities would include analysis of clients requirements, *supervision of installation, maintenance* and support. In addition the successful applicant would be required to provide support to sales and marketing, and be involved in the development of future-*systems. This new position would be* ideal for a graduate who wishes to join a successful and aggressive company.

Please send a detailed CV to Mayflower Business Systems, Mayflower House, 42 Hendon Lane, London N3 1TT, Telephone 01-346-6300

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## NATIONAL HOME IMPROVEMENT COUNCIL

seeks a **GENERAL MANAGER** for

**NEIGHBOURHOOD REVITALISATION SERVICES SCHEME (NRS)**

The National Home Improvement Council brings together all those who recognise the value of home improvements and supports that mutual interest in various practical ways.

Its membership comprises trade associations, professional and financial institutions, manufacturers, merchants, distributors and retailers and fuel industries. A primary aim is to ensure that every household in the U.K. has a home fit to live in.

NHIC Now seeks an experienced person to set up an additional 25 projects and be responsible for the overall management of its NRS scheme. NRS is in a developmental stage and this expansion, which is financed through a £2m Government grant-in-aid, is expected to improve areas of older housing in partnership with local authorities and to identify the main sources *of funding for the scheme after* the next two years.

Sound organisational and leadership skills, and personal qualities of energy, initiative and vision will be essential to develop opportunities in the interest of business, local authorities and the community.

Salary by negotiation, which will fully reflect the importance of this position. The candidate may come from a variety of background experience but an essential requirement will be to lead and motivate people at all levels.

Please write in confidence, enclosing a c.v. to **Ernest Cantle, Director, NHIC, 26 Store Street, London WC1E 7BT.**

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## EXPLORATIONISTS

Tullow Oil Plc is an Irish independent oil company actively involved as Operator in exploration and development both overseas and in Ireland.

We now need experienced Geologists and Geophysicists to play key roles in our future development. They will become members of a small, highly professional team, involved in prospect generation and field development in present and in future exploration plays worldwide.

Applicants must be highly motivated professionals with a relevant high academic qualification, preferably to at least M.S.c. level, and with at least eight years experience. *Preference will be given to candidates who* have an extensive background in the analysis of well log information and in the integration of geological and geophysical information in both exploration and field development projects.

We offer competitive employment contracts and excellent prospects for career development with an agressive company.

Please apply direct to the Technical Director, enclosing an up-to-date Curriculum Vitae and indicating your current salary, to Tullow Oil plc, 90 St. Stephen's Green, Dublin 2, IRELAND.

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JonathanWren

## FINANCIAL SOFTWARE IMPLEMENTATION

### Options and Futures Systems

We have been retained by Devon Systems Ltd., an acknowledged leader in off-balance sheet instruments software, to identify candidates for its London support staff.

The position involves pre-installation consultation, training, and post-training support of the Company's application software packages. *Responsibilities include liaising with the Software Development staff to* specify enhancements requested by clients.

The ideal candidate will have a detailed understanding of off-balance sheet instruments, have experience at a City financial institution or trading firm; demonstrate effective communciation skills, and be self-directed.

This position is well suited for an individual who wishes to further a career in the financial markets in an entrepreneurial environment.

**Applicants with appropriate backgrounds are invited to forward a detailed career summary or to contact Michael Hutchings.**

LONDON BRUSSELS HONG KONG SYDNEY

**JonathanWren**
Recruitment Consultants
No. 1 New Street (off Bishopsgate), London EC2M 4TP.
Telephone: 01-623 1266

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## PURCHASING AND MATERIALS MANAGEMENT

Our services to Purchasing and Materials executives have two major objectives.
- to advise and assist talented, ambitious people in developing their careers:
- to meet our clients continuing needs for high-calibre personnel.

The majority of our assignments are not advertised but invariably require able, well-qualified professionals. Why not contact us today for details of how we can help you?

Our confidential services are entirely free to applicants.

PURCON (CONSULTANTS) LIMITED
40 Lower Kings Road, Berkhamsted, Herts HP4 2AA
Telephone: 04427-75931/2

THE MATERIALS PROFESSIONALS - NATIONWIDE AND OVERSEAS

PURCON

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**Diamond Shamrock**
Netherlands Petroleum B.V.

## SENIOR GEOPHYSICIST

Diamond Shamrock Netherlands Petroleum B.V. and its subsidiaries are responsible for exploration activities in several countries as part of Diamond Shamrock Exploration Company, a U.S.-based energy company.

We require a

**SENIOR GEOPHYSICIST**

to work on international and national projects with the following experience and qualificiations:

- *Dutch National preferred, will* consider other EEC applicants.
- University degree in an appropriate field.
- Minimum of 8 years industry experience.
- Current experience with marine and land acquisition, processing and interpretation of seismic data.
- Knowledge of Dutch / Spanish / French desirable.

Responsibilities:

- Acquisition-selection of contractors, determine acquisition parameters, quality control.
- Processing-selection of contractors, determine processing parameters, quality control.
- Interpretation-perform and/or supervise interpretations.
- Some international travel.

Salary:
A salary/benefits package will be *offered commensurate with* experience.

Interested parties should send a detailed resume/c.v. and salary *history to:*

**Diamond Shamrock Netherlands Petroleum B.V.**
**Attn: Exploration Manager**
**Groot Hertoginnelaan 8**
**2517 EG The Hague**
**The Netherlands.**

*No agencies please.*

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## An open door into the world of property management

**£9,550+ Central London**

Drivers Jonas - a well-established firm of Chartered Surveyors - have an excellent opportunity for someone with experience of office administration, preferably within an Estate Management context, (though this is not essential).

Working with the Estate Management Surveyors the job involves all aspects of commercial property administration, including maintenance of all computerised records and plans, insurance administration, authorization of payments and ensuring that all deadlines for lease expiries are met. Some site inspection will be involved, to check the external appearance of properties.

Good communication skills are essential as is excellent organisational ability - you will be dealing with our clients and ensuring that their best interests are looked after in their property dealings. Keyboard skills would also be an asset.

The salary of £9,550 together with good promotional prospects make this a first class opportunity for someone looking to move up *into the world of property management.*

**Interested? Then please apply in handwriting with cv to: John Angel, Personnel Manager, Drivers Jonas, Chartered Surveyors and Planning Consultants, 16 Suffolk Street, London SW1Y 4HQ. Tel: 01-930 9731.**

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## ACCOUNTANT/FINANCIAL CONTROLLER

required by small manufacturing company. Subsidiary of a large international group based in South London.

To control all administration and company secretarial work, excellent opportunity for a young preferably qualified accountant, ideally 25-30 years. Salary C £16,000 pa + company car.

Please telephone Alan Jacobs on 01-583 1661 or send C.V. in confidence to A.S.B. Recruitment, 50 Fleet Street, London EC4Y 1BE.

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## HIGH EARNING ADVERTISING SALES OPPORTUNITY

with top Covent Garden publishing house. If you can communicate effectively by telephone, there may be a place for you working on our established international publications. On target earnings £30k p.a.

**Please call David Conway - 01-836 8801.**

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## CORPORATE FINANCIAL SERVICES PERSONAL ASSISTANT

We are looking for a Personal Assistant for the Chief Executive of a young, prestigious professional company, offering a comprehensive range of corporate financial services, primarily to new and recently established ventures. Applications are invited from men and women of graduate calibre with experience in say the financial, consulting and/or research sectors and ideally qualification, or part, in the financial, company secretarial or allied disciplines. An open, perceptive analytical mind combined with a market ability to communicate orally and *in writing are important qualities. Starting to c.£13,000 with* considerable potential.

**Write Managing Director, Massey's Executive Selection, 100, Baker Street, London W1. 01-935 8694.**

# GENERAL APPOINTMENTS

## CJA

**RECRUITMENT CONSULTANTS**
35 New Broad Street, London EC2M 1NH
Tel: 01-588 3588 or 01-588 3576
Telex No. 887374 Fax No. 01-256 8501

Prospects of Board appointment within Group subsidiary in 1-2 years

### GROUP PERSONNEL CONTROLLER – TELEVISION SOUTH

**MAIDSTONE, KENT** **ATTRACTIVE SALARY AND GENEROUS BENEFITS**

**TVS TELEVISION – EXPANDING SUCCESSFUL INDEPENDENT TELEVISION CONTRACTOR – SUBSIDIARY OF TELEVISION SOUTH PLC**

Following re-organisation, we invite applications for this new appointment from graduates, or equivalent, qualified M.I.P.M. and aged 35-45. We require a minimum of eight years in line personnel management with substantial, fast moving organisations noted for their personnel policies and procedures and not less than three years heading a similar professional personnel operation. A background in broadcasting, publishing or a related industry will be advantageous. Reporting to a Main Board Director, the successful candidate will be responsible for the provision and on-going development, co-ordination and implementation of all aspects of a multi-site personnel function. This includes strategy for organisation development and planning, salary and staff administration, training and IR in accord with the best modern practices. Essential qualities are the ability to make an overall contribution to the company's continued progress, the will to deliver with the minimum of direction and supervision plus imagination, leadership and communication skills. Initial attractive salary negotiable, commensurate with experience, car, contributory pension with life assurance, medical insurance and assistance with relocation expenses, if necessary. Applications in strict confidence under reference GPC4461/TT, to the Managing Director: CJA.

A challenging and varied appointment with prospects of becoming a Director in 1-2 years

### GROUP COMPANY SECRETARY AND ADMINISTRATOR

**LONDON** **£25,000–£35,000 + CAR**

**SUBSTANTIAL SPECIALIST BRITISH MANUFACTURING GROUP – PROMINENT IN INTERNATIONAL MARKETS – SUBSIDIARY OF MAJOR WORLD-WIDE ORGANISATION**

For this appointment, we seek candidates, aged 30-40, qualified A.C.I.S., with a broad background covering company secretarial, general administration, corporate relations and the personnel function. We require evidence of achievement in these fields in substantial and successful, fast-moving commercial or industrial organisations noted for their methods and performance. Reporting to the Executive Chairman, the successful candidate will be responsible for the provision of a comprehensive Group Secretarial service, including legal advice, a high level of administrative support, corporate P.R. and close liaison on the Human Resources front. Key to the success of this appointment and future prospects are business judgement, commercial acumen and the ability to contribute to overall strategy as a full member of a small senior management group working to tight deadlines in a demanding environment. Initial salary negotiable £25,000–£35,000, car, non-contributory pension, life assurance, free BUPA and assistance with relocation expenses, if necessary. Applications in strict confidence under reference GCSA4462/TT, to the Managing Director: CJA

### ALPS — COST AND FINANCIAL ACCOUNTANTS

Our clients, one of the world's leading chemicals, plastics and electronics manufacturing companies, with a T/O of $7 billion, offers excellent career prospects for qualified or finalist Accountants (ACMA/ACCA) in their production plants in North/South Wales and Wiltshire. Practical experience in a manufacturing environment using sophisticated mainframe or micro-computerised accounting systems would be an advantage. We invite applications for the following positions:

**COST ACCOUNTING MANAGER – SOUTH WALES** **£15,000–£18,000**

**COST ACCOUNTANTS – NORTH/SOUTH WALES & WILTSHIRE** **£11,000–£14,000**

Responsibilities of the Cost Accountants will cover production cost and inventory accounting, preparing forecasts, budgets, standard cost data and variance analysis, cost reduction programmes and various ad hoc projects. The Cost Accounting Manager will supervise the team, liaising directly with local production management and European HQ-based product managers/analysts, with an emphasis on ensuring the data is accurate and realistic.

**FINANCIAL ACCOUNTANT – NORTH WALES** **£11,000–£14,000**

Responsibilities include production of monthly accounts, forecasting, financial modelling, asset accounting and systems development/implementation.

A formalised induction training scheme is being developed to enable successful candidates to make an early, effective contribution to this progressive and lively environment as part of a flexible and professional accounting team. Initial salary negotiable within the above ranges + non-contributory pension, free life assurance, travel/accident cover and assistance with removal expenses, if necessary. Applications in strict confidence, under reference CAFA131/TT, specifying location and position preferred, to the Managing Director: ALPS.

**35 NEW BROAD STREET, LONDON EC2M 1NH. TELEPHONE: 01-588 3588 OR 01-588 3576. TELEX: 887374. FAX: 01-256 8501.**

**ORGANISATIONS REQUIRING ASSISTANCE ON RECRUITMENT – PLEASE TELEPHONE 01-628 7539**

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## BCL

Boehringer Corporation (London) Ltd.

### We need the "Magnificent Seven"

Expansion into innovative markets and outstanding sales success of our Clinical Analysers have created seven opportunities for you to join the respected U.K. division of a world leader in Medical Laboratory Diagnostics.

Benefits of a good basic salary, attractive car, plus a bonus package could be yours if you can match your experience/skills and location to the grid below.

| EXPERIENCE / LOCATION | HOSPITAL SALES | CLINICAL CHEMISTRY LABORATORY | HOSPITAL PRODUCT(S) MANAGEMENT |
|---|---|---|---|
| NORTHERN ENGLAND | | 1 Diagnostic Representative | |
| N.W. HOME COUNTIES | | 2 Diagnostic Representative | |
| MIDLANDS | | 3 Diagnostic Representative | |
| NORTHERN U.K. | 4 Specialist Representative | | |
| SOUTHERN U.K. | 5 Specialist Representative | 6 Applications Specialist | |
| E. SUSSEX | | | 7 Immunoassay Product Manager |

Your experience is your passport to joining our young, dynamic, customer orientated organisation, as relocation assistance can be offered to outstanding applicants.

Full product and sales training will be provided in both W.Germany and the U.K.

Your next move is to phone our recruitment consultant Clare Donovan, on (0323) 21954 (24hrs) or send your C.V. and a covering letter to: The Workshop Scientific, 16 Gildredge Road, Eastbourne, East Sussex BN21 4RL.

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## ASSISTANT COMPANY SECRETARY

An opportunity has arisen for an Assistant Secretary to join our Group Secretariat based in Central London.

You will be a fully qualified Chartered Secretary in your late 20's/early 30's having the benefit of a practical commercial background preferably in a publicly quoted company.

The knowledge and experience which you have gained can now be used in this challenging position which will lead to further opportunities as our business growth continues.

You will report to the Group Company Secretary forming part of a small, highly professional team who are making a significant contribution to our business activities.

Salary is negotiable and will reflect the importance placed upon this position.

Application in writing enclosing a full curriculum vitae to: Mr P F Chignell, Management Resourcing Executive, Group Personnel, 12 Sherwood Street, London W1V 7RD.

**Trusthouse Forte PLC**

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## THE BUILDING SOCIETIES ASSOCIATION

### ASSISTANT SECRETARY (INTERNATIONAL)

The Building Societies Association is seeking a young graduate to play a major part in its international work. It is envisaged that the right person will develop this newly-created role which will include European Community matters of relevance to building societies and work for the International Union of Building Societies and Savings Associations. A certain amount of overseas travel is involved.

The successful applicant must be able to work on his or her own initiative and be able to write well when under pressure. A degree in law or other relevant subject is required, together with appropriate academic or practical experience. Proficiency in at least one foreign language would be an advantage.

The remuneration package will comprise a salary in the range £11,750 - £15,000 (depending on experience) and generous benefits which include an immediate mortgage subsidy and a non contributory pension scheme.

Please write with full CV to

Mrs Jane Jones, (Assistant Secretary, Staff Relations) at
3 Savile Row, London, W1X 1AF. Tel: 01 437 0655.

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## NUMERATE APPROACH

Use your interest in figures to become an invaluable assistant to our small friendly accounts team. This is a new opportunity for a young, bright person to get involved in all aspects of our well-established recruitment consultancy. If you are keen to get started, or ready to make a move and are aged 18-22 with at least 5 "O" levels (including maths and English), keyboard skills and a good telephone manner this could be the job for you. Salary c£[illegible] + L.V.s + PPP. Please ring Judith Green now on 434-4512.

**Crone Corkill**
**RECRUITMENT CONSULTANTS**

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## PHILATELIST

A leading Philatelic Auctioneer has a vacancy for an enthusiastic [illegible] an interesting opportunity to develop [illegible] their established interest in Stamps or Postal History.

Applicants should have a good general Philatelic knowledge as well as in depth interest in some specific areas.

An ability to handle clients in a helpful and enthusiastic manner is essential but previous work experience in an auction house is not.

Applications with full CV should be sent to BOX H87.

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## ENERGY/FINANCIAL RATES REPORTERS

**Salary: c. £9.5K**

Our client is recognised as an international leader in the provision of on-line energy/financial information for major clients in the City of London. Their commitment to providing their customers with accurate and timely information, together with outstanding service, prompts their requirement to appoint additional energy and financial rates reporters. The role will be to gather trading information from the markets, assess that information and then to input that validated information into the system. Considerable customer contact both by telephone and in person is required.

*The successful candidates are likely to be aged in their early 20's, will be intelligent, well-presented, articulate individuals who after a period of in-house training will be competent and confident in dealing with executives within the challenging City environment.*

*The salary package includes a regular review procedure together with major company benefits. There are also excellent opportunities for career development within this successful organisation.*

**For further information would you please contact Nicola Ogilvie or Sue Consiglio on 01 222 7766 or alternatively write to them at the address given below quoting Reference Number NM0855.**

OGILVIE EXECUTIVE
PERSONNEL AND MANAGEMENT CONSULTANTS

Buckingham Court, 78 Buckingham Gate, London SW1E 6PE. Telephone: 01-222-7766.

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## Hoggett Bowers

*Executive Search and Selection Consultants*

*BIRMINGHAM, BRISTOL, CARDIFF, GLASGOW, LEEDS, LONDON, MANCHESTER, NEWCASTLE, SHEFFIELD and WINDSOR*

### *Manufacturing Manager*

***Plastic Extrusion***

***Northern Home Counties***

***c £23,000, Car, Benefits***

The company is a medium sized and profitable manufacturer of polythene film refuse sacks and bags and they supply a wide range of customers both in the UK and overseas. Current turnover is around £12 million and expanding rapidly. This is a new position and the successful candidate will assume total responsibility for nearly 200 staff in the production, production engineering, quality control, materials and production planning departments. The key objective is to introduce the management style and techniques which will significantly improve productivity and cost of sales. Candidates, ideally graduates aged between 28 and 40 must have production management experience in a high volume manufacturing engineering environment. Proven ability to direct and motivate a qualified management team and to achieve improvements to performance is vital. There are excellent long term career prospects.

Male or female candidates should submit in confidence a comprehensive c.v. or telephone for a Personal History Form to *M. Stein*, HOGGETT BOWERS plc, *1/2 Hanover Street*, LONDON, *W1R 9WB*, 01-734 6852, quoting *Ref: 8031/TT.*

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## International Sales Executive Required For Institutional Investor Magazine

This is an excellent opportunity for someone with experience of financial markets or proven sales and marketing skills to work in our Special Projects Division. The Division publishes sponsored supplements to Institutional Investor magazine.

A background in Investment Banking or stockbroking would be useful - though not essential. Age range 24-35, degree required and fluency in a second European language (preferably French, German or Italian).

Excellent salary + bonus.

**Please send C.V. to:**
**Michael Ter-Berg, Director Special Projects**
**Institutional Investor**
**Imperial Buildings**
**56 Kingsway London WC2B 6DX**
**Tel: 01-430 0881**

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## THE DIRECT LINE TO YOUR NEW CAREER

You are a senior executive earning over £20,000 p.a., successful, hard working and suddenly –

**UNEMPLOYED.**

Over 75% of the top positions are never advertised!

Fletcher Hunt & Associates are a specialist team established to help redundant, expat. or those seeking a change to find the right position, through the unadvertised job market.

Consultancy income is often available to our clients who are out of work.

We are specialists on the re-deployment of senior executives.

For a free confidential discussion

**Tel. Paul Crow 01-434 0511**

**FLETCHER HUNT & ASSOCIATES**
Premier House, 77 Oxford Street, W1R 1RB.
Tel: 01-434 0511

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## THE Eastern GROUP

Eastern Capital is an international stock and commodity broker based in the United States and Europe.
We are currently members of the US exchanges and licensed dealers in securities and will be applying for membership of the London Stock Exchange.
We have recently expanded our retail equity sales team and now require a

### RETAIL SALES DIRECTOR DESIGNATE

and

### TRAINEE BROKERS

***TO ASSIST IN OUR DEVELOPMENT AND MARKETING***

**An attractive performance-related remuneration package is offered**

*Interested applicants are invited to write with full curriculum vitae details to:*

C. R. Relph, Managing Director
EASTERN CAPITAL GROUP
Walsingham House, 35 Seething Lane, London EC3N 4AH
Tel: 01-488 1761

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## SUPPORT CONSULTANTS PROJECT MANAGEMENT SOFTWARE

PSDI (UK) Limited is the European headquarters of Project Software and Development Inc. the world's largest independent project management software company.

To support the continued expansion of our European client base, we are seeking experienced software consultants to:

- ★ provide customer support
- ★ assist our sales team
- ★ conduct seminars and training courses
- ★ undertake short-term consultancy assignments

To fulfil these demanding responsibilities ideal candidates will have experience from the following:

- ○ Project Management
- ○ Customer Support/Training
- ○ Relational Database Systems
- ○ IBM & VAX Systems
- ○ Microcomputers
- ○ Application Development

Good interpersonal and presentation skills are essential and knowledge of a foreign language highly desirable.

You will join a dynamic team with an established international company. A generous salary package plus benefits will be offered commensurate with experience.

Please send CV to Bob Fowler, PSDI (UK) Limited, Berkeley Square House, London W1X 5LA or telephone 01-491 4468 for further details.

**PSDI (UK) Limited**

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## SURVEY MANAGER & LAND SURVEYOR

### SURVEY MANAGER

We require a Survey Manager, based in our Central London Offices to co-ordinate our expanding field operation and survey production.

Applicants should have an appropriate professional qualification + a minimum of 10 years relevant experience in topographic mapping and architectural surveys. They should also be familiar with the latest surveying instruments and have a working knowledge of CAD TECHNIQUES. A proven ability in Project Management and client liaison is also required.

Though the position will be based in London, it is likely to involve some travel throughout the UK and possibly overseas.

### LAND SURVEYOR

We also require a Land Surveyor with an appropriate professional qualification + a minimum of 2 years relevant experience in topographic mapping and architectural surveys. A knowledge of CAD TECHNIQUES would be an advantage.

This post will also be based in our London offices, but will involve travel throughout the UK and possibly overseas.

Conditions for both positions include flexible working hours, 4 weeks holiday, christmas bonus and pension scheme. Salary negotiable.

Please apply in writing with a full CV quoting refs. REC/B/249 (Survey Manager) or REC/B/250 (Land Surveyor) to:

**G.K. Jarvis**
**ACRE SURVEYS LTD**
**136 Long Acre**
**London WC2E 9AE**

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## SALES CAREER

***£1,000 per month RETAINER (including car allowance) PLUS Commission, bonuses and incentive awards***

*A European Promotions Company has vacancies in its NORTH LONDON office, serving Hertfordshire, Bedfordshire, Middlesex, Northamptonshire and North London.*

*No direct experience is required as thorough training is provided for the right people.*

*You need to be intelligent, well groomed and articulate to secure this prestige career position with the opportunity, after a twelve month qualifying period, to transfer to one of our European offices.*

*Media back-up and continuous promotional activity ensures strong interest at all levels of management and guaranteed repeat business to provide a genuine £25,000 plus package.*

*For initial interview telephone*
***Mr MADDOCKS on 01-445 6629/6620.***

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## COMPUTER CONSULTANTS

**MAJOR SOFTWARE HOUSE** requires: Top financial software sales professionals, to sell to major corporations at highest levels. Proven track record essential. Basic to £24K - OTE £40K + quality car. (London).

**SUPERMINI MANUFACTURER** requires: Professional UNIX Solutions negotiators with management potential. Proven track record required. Knowledge of vertical market useful. Basic to £20K - OTE £45K + car and usual company benefits. (London & Midlands).

**TOP CITY SYSTEMS HOUSE** requires: Top PC Sales Executives. Good track record and major accounts experience essential. Basic £25K - OTE £50K + BMW and company benefits.

**EXPERIENCE IN GOVERNMENT OR FINANCE SECTOR HARDWARE OR SOFTWARE SALES?** Top positions available in most areas for aggressive achievers. No limit on earnings.

Phone, or CV's to:

**THE ACTIVE GROUP**
**Martin Mellish**
**01 388 3111**
LONDON'S LEADING COMPUTER SALES CONSULTANCY

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## COPIER/FAX/COMP/SALES

Excellent conditions and full back-up. Vacancies exist in London, Suffolk and Essex. OTE £25-40K. 3 years' experience required.

Phone James on 01 408 1444

**ANGEL ASB INTERNATIONAL RECRUITMENT**

We specialise in providing first-class applicants for all sales/retail appointments.

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## EXECUTIVE JOB SEARCH

Are you earning £20,000—£100,000 p.a. and seeking a new job?

Connaught's discreet and successful Executive Marketing Programme provides professional excellence in helping you to identify those unadvertised vacancies.

Contact us for a free and confidential meeting to assess if we can help you. If you are currently abroad ask for our Executive Expat Service.

**Telephone: 01-734 3879 (24 hours)**

*Connaught*

32 Savile Row, London, W1
The Executive Job Search Professionals

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## A CHANGE OF DIRECTION

If your career is at a dead end and you are considering a change of direction, this could be the opportunity you are looking for.

Opportunities exist for self motivated people with ability and business acumen to train for a career within the financial services industry.

Exciting opportunities for personal success and career development are linked with excellent training and the prospect of a very high income.

Without obligation, find out about our direction.

Please contact:

Anthony [illegible],
Allied Dunbar Assurance Plc,
[illegible] House, 56 Mortimer
Street, LONDON W1N 7DG.
Tel 01-631 1818.
(London and Home Counties only)

**ALLIED DUNBAR**

We are an equal opportunities Group. Applications are welcome regardless of sex, marital status, ethnic origin [illegible]

# GENERAL APPOINTMENTS

## Coopers & Lybrand. Where people find success.

Coopers
&Lybrand

Plumtree Court,
London EC4A 4HT

### Financial Services Consultancy

In order to meet the growing demands and opportunities in City markets we are seeking experienced professionals who wish to use their skills in the challenging and dynamic environment of financial services consultancy.

The goal of our Financial Services Division is to help clients improve their performance and profitability through the provision of high-quality advice and assistance. Clients include major banks, insurance companies, building societies, securities houses, investment management companies and pension funds. The consulting services we offer include business planning, marketing and product development, organisation studies, performance and resource management, and the design of financial information systems.

Aged 25 to 40, with a degree, and a further business qualification in most instances, you can demonstrate an impressive career path in major financial institutions. You have an outgoing and ambitious personality, the communication skills to deal with all levels of management, and a proven ability to produce high quality results to strict deadlines. The attractive remuneration package includes a car. Please send a full career resumé to Murray MacFarlane quoting reference no. T01/38.

### Manufacturing Consultants (Pharmaceutical Industry)

Our need is for consultants who understand the *Pharmaceutical industry* and the approaches necessary to bring about the benefits from modern control techniques: the kind of individual who has had practical experience in implementing an MRPII System, who is aware of, and shares our recognition of MRPII, JIT and CIM as vital tools in the increasingly competitive manufacturing world and who has the ability and determination to enhance and progress our outstanding track record for managing *rapid and successful implementations* in the pharmaceutical industry.

Your background may be as a Materials Manager; a Production Manager or Controller, a Factory Manager, or in systems. Our key requirement is practical experience in the industry. Our clients expect results in terms of a system that works specifically for their company; not just another data processing system which is why our consultants are expected to help resolve all the organisational, procedural and operational problems as well as educate managers and users, define requirements, select the most appropriate system and advise on how to set up data and use the system. Our work is difficult. Challenging. And definitely not routine.

If you feel ready to meet our challenge please send your resumé, including daytime telephone number and quoting reference no. T03/11 to: Andrew Owen,
Coopers & Lybrand,
Harman House, 1 George Street,
Uxbridge UB8 1QQ.

### Young Qualified Accountants

Opportunities currently exist within our Business Performance Improvement division, where some of the most advanced business analysis and corporate planning work is undertaken. The people we need are fully qualified ACA, ACMA, or ACCA, with a good university degree and probably aged between 25 and 33.

Much more important, however, is your business experience to date. You should have a grounding in financial investigation and business analysis with good general management accounting expertise – including experience of one of the following: corporate planning, budgeting, management reporting or production costing.

We will also be looking for some financial systems experience, preferably in the selection and implementation of financial application packages, or the know-how to build up financial models and decision support systems.

Please write, with full details of your career to date, to Allan McNab quoting *reference no. T01/1.*

**All of these appointments offer an excellent remuneration package, including attractive salaries, a car, private health insurance, plus the chance to join one of the most innovative and professional firms in the business community.**

**All applications to London address unless otherwise stated.**

C&L

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## SYSTEMS, SAFETY & RELIABILITY ENGINEERS

***"We rely on safety. Can we rely on you?"***

**SALARY PACKAGE:- Excellent + Relocation if necessary.**

**BASED:- We are based in the beautiful Cheshire countryside in purpose built modern offices equipped with the latest computer technology.**

The NNC carry out the design and construction of nuclear power stations and associated facilities.

We have a number of projects both in the UK and abroad and are actively involved in a variety of work tackling a wide range of challenging tasks in high technology fields.

Understandably safety is vital and as the industry develops so must the safety standards.

To improve present and future projects we are looking for a number of Systems, Safety & Reliability Engineers to join our specialist teams in Knutsford and Risley.

It's a demanding and challenging role and you'll need a degree and relevant professional qualifications as well as several years sound experience in appropriate disciplines. These should include mathematical modelling techniques and a background in one of the following areas:

- **Functional Specification and Design of High Integrity Systems.**
- **Assessment of Hazards from Fires, Pipe whip, Earthquakes, Aircraft Crash, etc.**
- **Systems Reliability Assessment using Event Tree and Fault Tree Analysis.**
- **Operator Actions and Error Analysis.**

There's a generous salary up to c.£17k and a whole list of benefits including pension scheme, life assurance, 22 days holiday, and relocation if necessary. But on top of this we also offer on-going training and excellent opportunities to develop your career in a number of fields. In fact at NNC we have such a wide scope of projects, we can often tailor the job to suit the person – offering you the position you want with the prospects you seek.

If you're interested in joining our elite team of professionals we'd like to hear from you. We'd also like to hear from experienced Graduates in other safety related areas, such as reactor physics, kinetics and shielding.

**For more information contact Keith Sykes, quoting ref. R127/TM on:**

**0925 51291 ext. 288 or 337.**
**National Nuclear Corporation, Booths Hall,**
**Knutsford, Cheshire. WA16 8QZ**

NNC **National Nuclear Corporation Limited**

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## Member Services Co-ordinators
### Charge Card Company

AirPlus

Operations

The AirPlus Company Limited is a new company with a new product, the AirPlus *charge card for business travellers. After an* intensive nine month study, 13 major European airlines have formed the company to launch the AirPlus card, which will provide corporate business expense services relating to air travel, car hire, hotel and restaurant charges.

The Company will appoint four Member Services staff to co-ordinate all the operational requirements of the AirPlus Charge Card Programme with the participating airlines. The appointees' first priority will be to assist in setting up the card operations, interfacing with each airline's operating staff to solve problems, provide advice, and give support. To do this they will be liaising constantly with the airlines' commercial and DP departments.

The jobs require candidates with well developed interpersonal and organisational skills and with previous experience in *operations dealing with members,* establishments or subscribers in a card business. Successful applicants are therefore likely to have a good educational background, be in their mid to late 20s, with the desire to travel in Europe and some knowledge of other European languages.

The new company is likely to be located west of London, and is offering extremely competitive remuneration packages to suitably qualified candidates.

If you are interested please telephone Michael Fahey on 01-353 1070 or write to him in confidence giving concise career, personal and salary details and quoting Ref 903.

**Arthur Young Corporate Resourcing,**
**Citadel House, 5-11 Fetter Lane,**
**London EC4A 1DH.**

**Arthur Young Corporate Resourcing**
A MEMBER OF ARTHUR YOUNG INTERNATIONAL

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## CITY OPPORTUNITY
### Tele-sales Professionals

- ★ £30,000
- ★ Fully qualified leads
- ★ Full sales back-up and training
- ★ New City offices
- ★ Bonus incentives

We offer excellent career prospects for well spoken intelligent and very determined people who pass our training course.

We urgently require ambitious tele-sales professionals with the talent to earn commissions in excess of £30,000 in their first year. Fully qualified leads, complete sales back up and a comprehensive bonus incentive will give you the opportunity to maximise your achievement potential.

OUR NEXT TRAINING COURSE STARTS ON MONDAY 2ND FEBRUARY

**Call Mr. Stan Langsman now on 01 236 2332.**

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## SECURITIES
### PART QUALIFIED ACCOUNTANT
### C £13,000 + BENEFITS

Our Client is a leading British owned market maker in securities, currently enjoying rapid growth both intrinsically and by acquisition.

This post is newly created and will entail responsibility for all areas of the accounting function. The successful candidate will gain significant exposure to the major changes currently taking place in The City and can expect real prospects of a senior management role upon qualification.

The ideal candidate will be aged 23-27, with a proven track record and be looking to qualify, preferably as a Certified Accountant, within 18 months.

For further details phone SIMON MALLONI on 01-930 7850 or write to:–

ROBERT • WALTERS • ASSOCIATES

RECRUITMENT CONSULTANTS

66-68 Haymarket London SW1Y 4RF Telephone: 01-930 7850

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## RECRUITMENT CONSULTANCY
### CENTRAL LONDON

WE – Have had seventeen years of sustained growth and success giving us a pedigree no-one else in our business can match.
– Offer a training, career development and salary package mix good enough to satisfy the most ambitious.

YOU – Have a record of achievement in your education or your career or whatever you have done with your life so far.
– Want to work in an environment which rewards initiative, hard word and positive thinking.
– *Want to be the best and quite* naturally want to work for the best.

US – To make 1987 a success story for you telephone Gordon Montgomery on 01-638 3955, or write to him at:-

**Accountancy Personnel** *Placing Accountants First*
**63/65 Moorgate,**
**London EC2R 6BH**

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## ALGARVE, PORTUGAL

Europe's leading 5 star property and tourism development in the Algarve have the following two openings in their villa management department.

- **Assistant Club Manager** - articulate, English speaking person to help administer villa management services and accounts on behalf of it's property owners. This position involves daily contact in person and in writing with owners, and previous experience in tourism and/or accounting environment is preferable. Second European language desirable.

- **Accounts Coordinator** - articulate, numerate, English speaking person to coordinate villa management accounts and be responsible for collection of fees. Diplomacy and the ability to communicate at all levels is essential.

Please send full c.v. to Vale do Lobo, 31 St George Street, London W1R 9FA.

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## SALES PROFESSIONALS
### Career Opportunities in Decorative Products

**Excellent Salary + Car** **London**

The UK division of an international group with manufacturing facilities in a number of countries and worldwide distribution of its products, is now committed to further expanding its position as a surface materials market leader with the opening of a Central London sales office.

They seek to recruit two additonal highly motivated individuals; the brief - to increase sales of decorative products to the construction industry, ie architects and designers within Central London and extending to the M25 boundary. Probably in your late 20's you are well-educated, keen to learn and have a professional approach enabling you to communicate at all levels in a conscientious and thorough manner. Previous sales experience is essential, preferably within the construction industry - perhaps from a shopfitting background.

Successful candidates will receive first class benefits packages commensurate with the responsibilities of these positions, plus other fringe benefits in keeping with an international company of this standing.

*Applicants m/f please telephone John Gallacher on 01-637 8212 or 01-631 3780 or write with full career details enclosing a recent photograph and quoting ref JG/981/TT*

***IPG Sales & Marketing Interface*** LIMITED

*Julco House, 26-28 Great Portland St., London W1N 5AD. Tel: 01 631 3780 (24 hrs).*

**Professionals in Selection & Search**

IPG

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## DRAEGER LIMITED
## PRODUCT MANAGER UK

*Our Client is the* UK subsidiary of the German Dräger Group, which specialises in high quality gas detection equipment, breathing apparatus and medical equipment. As part of this range, DRAEGER Gas Detection Tubes have an outstanding reputation as the industry standard, and the Group intends to enhance its already strong market position.

Accordingly, the UK Company now wishes to appoint a Product Manager for DRAEGER Tubes, who will report to the Marketing Director. Responsibilities will include:

- technical support to the field sales force and preparation of marketing support information
- liaison with industrial customers at senior technical level and with Government safety officials
- initiation and evaluation of new product proposals
- liaison with the West German Headquarters and other Group Companies.

This is a senior appointment and the successful candidate will hold a BSc in Chemistry and be able to demonstrate current technical knowledge of the techniques associated with Detector Tubes. The individual will also be both persuasive and literate.

Based in attractive new offices in Hertfordshire, a competitive remuneration package will be offered, which will include a company car.

Please telephone for an initial discussion, or send a detailed CV to:-

Roger Meldrum
JSP Selection
10 Haymarket
London SW1Y 4BP
Telephone: 01-839 4954

Dräger

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## ORGANISME INTERNATIONAL
## REGION PARISIENNE
### recherche
## INTERPRETE DE CONFERENCE/
### (consecutive)
## TRADUCTEUR TECHNIQUE
### (Anglais/Francais - Francais/Anglais)

Connaissances en electronique et informatique souhaitees. Serieuses qualifications et plusieurs annees d'experience exigees. Rumeration et avantages interessants.

Adresser candidatures et C.V. a :
BP 552, 78008 VERSAILLES CEDEX, France.

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## FINANCIAL FUTURES

An opportunity to build a career in Financial Futures. Come and help us expand our brokerage services by joining a team of professionals to market a computerised trading system.

Good sales or industry experience would be an advantage.

Presentable articulate graduates with drive will be considered.

Call Paul Greenwood Today
on 628 7296.

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## HI-TECH SALES
### to £36,000 OTE + Car ++

As a leading Recruitment Consultancy in the placement of Sales and Marketing Staff, we now have on file a great number of openings for experienced Sales Executives within the Computer Industry. An indication of the variety of available opportunities includes:

**THIRD PARTY MAINTENANCE SALES**
**DATA COMMS SALES**
**GOVERNMENTAL ACCOUNTS**
**MAJOR ACCOUNTS**
**PACKAGE SOLUTIONS**
**TRAINING (ie the selling of)**
**Etc., etc......**

All Applicants should have significant (and successful) Sales experience within computing or related industries, and the preferred age range is 25 to 35. All positions offer generous basic salaries and a guarantee period is usually available.

Initially you should phone John Coates on 01-437 3344 or send a copy of your CV to him at:

**DAVIS COMPUTER RECRUITMENT LTD**
**13/14 DEAN STREET, LONDON W1V 5AH**
**Telephone 01-437 3344 (24 hrs)**

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## EDITOR/RESEARCHER ARABIC/ISLAMIC AFFAIRS

Required by weekly Arabic language publication based in London. Applicants must have B.A. Journalism in "Arabic Language" and have completed University studies in the following subjects: Holy Quran, Islamic Jurisprudence, International Affairs/Information. Research Procedures. Press and Publishing and English Language. The selected applicant will have to be able to undertake research on all the subjects listed (with special regard to the Sudan) and then to prepare for publication a series of articles on the given subjects. REply in the first instance with full C.V. and if applicable any work experience to:

The General Manager
*PO Box BOX H71*

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## NOW HEAR THIS!

We are a 200-year old firm and still growing! We offer high income potential with a possible future in management. Start with an average earning of better than £200 (gross) per retail sale. Work from direct enquiries and appointments. No canvassing – no delivering – no collecting. A full training programme.

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| Glasgow | 041-221 5891 |
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| Manchester | 061-873 7386 |
| Birmingham | 021-355 4201 |
| Bristol | 0272 298654 |
| Cardiff | 0222 382283 |
| North of the Thames | 01-482 5238 |
| South of the Thames | 01-689 9229 |

**Interviews will be held locally.**

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## GRADUATES £10-£12K
### or good 'A' levels

We work with prestigious companies who seek young and dynamic sales executives. You must be under 30 with at least 6 months' experience in a commercial tele-sales or field-sales environment. Rewards include a high basic salary plus commission plus car. First class training and career development prospects. For immediate consideration call or send CV to **Lindsay Heggie.**

**SALES & MARKETING APPOINTMENTS**
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# GENERAL APPOINTMENTS

## Underwriter

### Chance für HUK-Profi in Hamburg, Frankfurt oder München

Für unseren Kunden, einen namhaften Versicherer, der sich durch hohes fachliches Know-how, innovative und marktorientierte Produkte und ein ausgeprägtes Dienstleistungsverständnis auszeichnet, suchen wir qualifizierte Haftpflichtspezialisten, die mit Erfahrung und dem notwendigen Quantum Intuition das Haftpflichtgeschäft weiter mit ausbauen.

Wenn Sie

- fundierte Kenntnisse im industriellen Haftpflichtgeschäft besitzen,
- sicher sind, für Haftpflichtrisiken und Wagnisse das jeweils passende Deckungskonzept zu finden,
- den Makler- und Mehrfachvermittlermarkt kennen,
- sich eine hochinteressante Vertriebsaufgabe zutrauen,

rufen Sie uns an. — **Wir sichern Ihnen absolute Vertraulichkeit zu!**

Sie erwartet eine Aufgabe mit hoher Eigenverantwortung und Selbständigkeit, entsprechend umfangreichen Vollmachten und ein Team, in dem Fairness und Offenheit groß geschrieben werden. Erwähnenswert sind Wille und Bereitschaft des Unternehmens, in die Qualifikation und Entwicklung seiner Mitarbeiter zu investieren.

Hamburg
Mülheim/Ruhr
Frankfurt
Stuttgart
München

SCS scicon

Bitte richten Sie Ihre Bewerbung unter der Kennziffer 2052-GB an die SCS Personalberatung GmbH, Brunshofstr. 12, D-4330 Mülheim/Ruhr. Für weitere Informationen und einen ersten vertraulichen Kontakt stehen Ihnen Herr Jürgen C. König und Herr Peter Mohrmann (01049-208-37 88 200) zur Verfügung. Rufen Sie uns an – wir bürgen für Diskretion und vertrauliche Behandlung Ihrer Bewerbung.

**Personalberatung**

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GRADUATES

## WE'RE LOOKING FOR THE CRYPTIC FACTOR.

What do crossword experts and Tax Inspectors have in common? Quite a lot actually. We've found over the years that the graduates who do well with us are those who enjoy getting to grips with puzzles and problems. They are the people with highly-developed reasoning powers and intellectual rigour. And that isn't surprising when you consider what the job entails.

We are looking for people who can analyse complex circumstances. We don't pretend that learning the necessary skills and diplomacy to agree tax liabilities, investigate evasion and negotiate settlements is an easy undertaking, but it could hold a very promising future. After a few months training you will be accepting your own casework, and making your own decisions. Subject to successful progress, you can expect your first promotion within 4-5 years. Eventually, you can look forward to running your own tax district.

You must be under 36 with a first or second class honours degree in any subject or an acceptable equivalent. Final year students may apply.

Salary according to qualifications and experience starts from £7320 rising to £24,300. Working in Central London you would receive £18,700 on your first promotion. Beyond this there are opportunities for promotion to the most senior levels in the Civil Service. Salaries are higher in London. Training can normally begin at an office in the area of your choice.

To find out more and for an application form please write to the Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours). **Please quote ref: A/87/320/133.**

**The Civil Service is an equal opportunity employer**

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## PERSONAL FINANCIAL ADVISERS

### DEMANDING WORK-£50,000 p.a. POTENTIAL EARNINGS

**WE OFFER:**

- EARNINGS UP TO £40K COMMON. £50-£100K FOR THE HIGH FLIERS.
- GUARANTEED STARTING SALARY UP TO £15K REVIEWED AFTER SIX MONTHS
- PENSION, LIFE COVER AND OTHER BENEFITS.
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- ALL NEW LEADS PROVIDED TOGETHER WITH CLIENT BANK TO SERVICE.
- EXCELLENT TECHNICAL AND BACK UP SUPPORT.
- COMPREHENSIVE TRAINING PROGRAMME.

**WE LOOK FOR:**

- MINIMUM £50K PERSONAL INCOME OBJECTIVE.
- NEGOTIATING AND SALES ABILITY.
- DRIVE AND INTEGRITY RATHER THAN PREVIOUS EXPERIENCE.
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- AVAILABILITY FOR TRAINING COURSE STARTING 6TH APRIL.
- RESIDENCE WITHIN COMMUTING DISTANCE OF ONE OF OUR OFFICES.
- AGE 25-55

WE HAVE VACANCIES IN OUR OFFICES IN WINDSOR, LEEDS, EDINBURGH AND BELFAST. WRITE FOR APPLICATION FORM TO: J.V.A. CUTHBERT, TOWRY LAW AND COMPANY LIMITED, TOWRY LAW HOUSE, HIGH STREET, WINDSOR, BERKSHIRE, SL4 1LX, OR TELEPHONE 0753 868244.

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## MANAGEMENT ASSISTANT

### Salary c £10,000 pa

Combine your skill with figures, typing and administrative flair to become a management 'right hand' with our client, a small, pleasant paper-importing company in St Johns Wood.

The job involves liaison with customers, suppliers and transport companies, progressing and administering orders and issuing computerised invoices (training given). We need someone mature and flexible, with a meticulous approach to figure work, combined with good communications skills.

**Please write to: Gillian England, McCall England & Assocs (Rec Cons), 480 Fulham Rd, SW6 5NH. Tel: 01-381 1345.**

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## How are you fixed for income? Interested?

## Eurobond Sales

Our client, a major US securities house, is looking for two sales professionals to join their substantial yet continually expanding teams in London selling a wide variety of instruments to:

- ★ Japanese institutions in Europe
- ★ Institutions in France and Belgium.

You must demonstrate

- ★ Dynamism
- ★ Proven sales skills
- ★ A minimum of two years' relevant experience
- ★ Linguistic ability (not essential)

Remuneration and career prospects are fully consistent with the importance of these roles. Neither will disappoint.

Please contact Sally Poppleton or Andrew Stewart on 01-404 5751 for a confidential discussion or write to them at 39-41 Parker Street, London WC2B 5LH.

MP

Michael Page City

International Recruitment Consultants
London Brussels New York Paris Sydney

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## CONTEC GROUP PLC

Are expanding their PABX/Keysystem sales team. If you have experience and a good track-record in Telecomms sales and would like to know more, call our consultants Headcount on **0296 625362.**

**HEADCOUNT, MEXX HOUSE, HIGH STREET, WENDOVER, BUCKS. HP22 6DU**

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We are one of North Germany's leading and most prestigious catering establishments and invite applications for the position of

## Head Chef

in our very exclusive Park-Restaurant Bristol-Grill.

Our clientel comprises not only distinguished Hanover society but also the most discriminating visitors from all over the world.

You are young, ambitious and have a highly developed sense of appreciation of quality and a matching sense of responsibility. You are capable of motivating a young supporting team to the very highest degree, and of producing a diverse and modern cuisine using only the very best of fresh products. You will be answerable for the whole process from buying through calculation to accountability for the end results.

Close cooperation with the restaurant manager is paramount to overall success, but you will enjoy a maximum possible degree of independent action and be exclusively and directly responsible to the board of directors.

The excellent remuneration is commensurate with the position.

Applications in writing with detailed c.v. should be addressed to.

HANNOVER

CONGRESS-CENTRUM STADTPARK

Theodor-Heuss-Platz 1-3
D-3000 Hannover 1, West-Germany

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## International Securities Settlements

### Systems background or ACA with board potential?

### £30 - £35k + Car & Banking Benefits.

One of the leading International Securities Houses seeks an exceptional individual to fill a challenging role within its settlements area.

Our client is anxious that the candidate appointed should have the abilities and determination to justify promotion to Operations Director within 4-5 years.

Probably in your late 20's - early 30's, you should have either an ACA from a top London firm with Banking exposure or a strong systems background probably gained within an International Bank, a top firm of Chartered Accountants, or the Insurance Market.

Excellent managerial and interpersonal skills are essential requirements as well as the ability to learn about new products and their administrative requirements and communicate on an equal basis with business managers.

The remuneration and benefits package reflects the importance our client attaches to this appointment.

Please send your C.V. to James Jarratt at Tom Kerrigan Associates Ltd., 2nd Floor, 20 Wormwood Street, Bishopsgate, London EC2M 1RQ, or telephone him on 01-588 4303.

TOM KERRIGAN ASSOCIATES LTD
RECRUITMENT CONSULTANTS

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## PARTNERSHIP SECRETARY

Merz and McLellan who are a firm of Consulting Engineers of international reputation mainly concerned with electrical power and allied projects invite applications for a Partnership Secretary.

The successful candidate will take responsibility for the Accounting and General Services Group and for all aspects of the financing, secretarial and administrative functions and will be the firm's main point of contact with various external organisations including financial and legal advisers, consulting actuaries and pension fund managers.

Applicants, aged between 30 - 45, must be experienced in the application of computers and previous experience with a professional partnership would be an advantage. There is a strong preference for a qualified accountant or Chartered Secretary but other applicants with exceptional relevant experience and personal qualities will be considered.

The salary is negotiable depending on qualifications and experience and there is a contributory pension plan. Relocation assistance would be given if necessary.

Applicants should send a comprehensive career resume including salary history to:-

D.C.Tucker, Merz and McLellan, Amberley, Killingworth, Newcastle upon Tyne NE12 0RS.
Telephone (091) 268 3838.

Merz and McLellan
Consulting Engineers
MM

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## SENIOR SALES EXECUTIVES OF OUTSTANDING ABILITY

Currently earning £35,000 to £50,000.

City Recruitment Consultants are specialists in EXECUTIVE RECRUITMENT.

We are currently extending our sphere of operations and would like to hear from people with outstanding ability in the above areas aged 32-42 who feel that in developing their careers over the next few years should not rule out the possiblity of moving into a more varied job in another organisation.

Contact in strictest confidence
Margaret Donnelly on 01 623 4688

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Woodstock

## SHOWROOM ADMINISTRATOR

Woodstock design and make fine hardwood furniture. We require another professional, efficient person with relevant experience for our busy WC1 office/showroom.

This is a demanding position offering job satisfaction and career prospects. Typing and sense of humour essential!

**Telephone 01 833 0404.**

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## FINANCIAL ACCOUNTANT

Reg. No. A1/46

A vacancy exists within a high calibre company for an accountant looking for a challenging career with excellent prospects. If you would like to earn **£18,000 p.a.**, plus a car, BUPA, profit share and many other benefits, then

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01-626 9621
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## CHANGE OF CAREER? C£15,000

If you are ambitious and have senior management potential, we may be able to offer you a unique opportunity. With a young team, we have been highly successful in specialist recruitment. Having opened a second company in the West End, we are now investigating diversifying into other sectors, ie, estate agency, property development, leisure. A commercial mind and the will to succeed are what you need; we will provide the rest. Please phone for more information:

**Philip Macdonald**
**01-606 2686**

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Quraishi Constantine

## NEGOTIATOR

Dynamic, resourceful and hardworking 25/35 + to join our successful rental team. Experience preferred but not essential. Must be car owner. Apply in writing to

Managing Director
270 Earls Court Rd SW5 9AS

**01-244 7353**

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## INTERIOR DESIGN FURNISHERS

Seek Showroom Manager ass with retail furnishing experience. Good basic salary plus generous commission

Please send CV applications as soon as possible to

J Vuarnoz,
Antartica Design,
48 Fulham Road,
London SW3 6HH

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**RECRUITMENT Consultant Chep + Comm** You are a recruitment/personnel professional with London based experience in the temporary and/or permanent placement field (office and secretarial). You are successful and enjoy selling in a service industry. We are a small team at West End Staff established over 20years and expanding under new management. Telephone in confidence Jean McDougal 01 629 0538

**GUIDE** Overseas Visitors around Britain. Interesting, lucrative, full/part-time work for car owners based in Central London. Languages an advantage. Training course starts Feb 87. British Tours Ltd. 01 629 5267

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WHITMAN PORTER

## RESIDENTIAL LETTINGS NEGOTIATOR

Required for busy expanding department in Chiswick W4. Generous salary arrangement and excellent scope for advancement

Contact Margaret A Gilroy, Personnel Manager, 1st Floor, 273 Chiswick High Road, London W4 4PU.

Telephone: 01-994 7595

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## SUN, SAND AND SALES

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Call us now if you are 25+, determined, enthusiastic and have commission only sales exp. (ie. D/G, kitchen, insurance). Commission in excess of £30,000 p.a. Accommodation and training provided.

**Please call (0603) 506339**
**10 a.m. to 5 p.m.**

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## EXPORT AREA MANAGER— TRAINEE

German based international flavours and ingredients company, seeks young business studies graduate or other graduate with commercial experience. Will be based in Darmstadt near Frankfurt. Languages an advantage but not essential. Liason with UK subsidiary.

Write in confidence with CV to:

**Director,**
**Dohler UK Ltd.**
**Willmott House,**
**Hampden Road,**
**London N8.**

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**BIG BANG** Earn while you learn. Prominent North American options market-making firm offering a creative career as a market-maker on Stock Exchange options. You must be a hard worker, ethical, with a desire to learn and succeed. Send your C.V. to [illegible] McNeil Mantha Inc. 1080 Beaver Hall Hill, Montreal, Canada H2Z 1S8.

**SKI INSTRUCTORS** wanted for 1 to 2 weeks work. 14th - 27th February in Europe. Ring [illegible] 01 940 7782

# GENERAL APPOINTMENTS

## BBC APPOINTMENTS

### RADIO PRODUCER
**Radio Clwyd**
**Mold**

We are looking for a young talented Producer to join our successful production team at Radio Clwyd, based in Mold. You will be required to contribute to both general programmes as well as to the news output. As a Producer, you will be involved in the production and presentation of programmes, initiating and developing programme ideas, conducting interviews and writing and presenting news bulletins.

You will need to have sound journalistic experience, a *wide range of interests and, preferably, will have worked in* radio either on a professional or voluntary basis. You must have a current driving licence and must be prepared to work at odd hours and at weekends. You must, of course, have an informed interest in North East Wales. If successful we would expect you to live in Clwyd and if appropriate relocation expenses would be provided.

Salary £10,412—£14,725*. (Ref. 6606/T)

Completed application forms should be returned by 6th February, 1987.

### RADIO JOURNALISTS
**Cardiff**

Radio Wales News is looking for Sub Editors to work in an integrated team producing bulletins, news specials, the *4, 5, 6* daily sequence and the weekly current affairs *programme Eye on Wales. Your specific duties will include* sub-editing, studio production, briefing of correspondents, writing and reading of voice reports and some reporting in the field. Use of the newsroom computer system will also be involved. The work is on a shift basis, including weekends.

Proven journalistic experience and sound editorial judgement is essential. You should be able to learn and employ the techniques of radio journalism within a busy newsroom, have a lively mind, and demonstrate a well-informed interest in Wales, UK and international affairs. Current driving licence also required.

Salary £10,412—£14,725* (according to qualifications and experience). (Ref. 6133/T)

### REPORTER
**Radio WM**
**(Based Birmingham)**

Are you a young, ambitious reporter with at least three years' journalistic experience? If so, Radio WM have a vacancy that may interest you. The work is primarily reporting, interviewing, bulletin writing and newsreading. Good microphone voice and current driving licence essential.

Salary £8,954—£11,110*. (Ref. 6141/T)

**We are an equal opportunities employer**

**Relocation expenses considered.**
***Plus an allowance of £597 p.a.**
**Contact us immediately for application form (quote appropriate ref. and enclose s.a.e) BBC Appointments, London W1A 1AA. Tel. 01-927 5799.**

**SECRETARY / Office Organizer** Part or full time required for beauty business Chelsea. Book keeping experience important, could suit woman with with children at school ,flexible hours. ring 589 4226.

**WANT** to be rich? Join an expanding company as a trainee broker, and earn £12,000 in your first year. Group incentives. No experience only ambition required. 20-35. phone 01 222 5140 for immediate details.

**GRADUATES** required. Three trainee executives age 21+ required for established London consultancy. Anticipated first year earnings £12,000. Tel:- 01-828 2462.

**HIGH QUALITY CV's** compiled. Contact Lutterworth Wordscan (04555) 56734 for details.

**SOCIETY MAGAZINE** requires an efficient salesperson. £12,000 p.a. Tel:01- 821 1253

## SALES & MARKETING MANAGER

THE Rapid Results College, the UKs best known correspondence college, requires a manager to be responsible for the world wide sales and marketing of its courses. This involves:

- * Supervision of sales staff based in Wimbledon
- * Control of overseas representatives
- * Preparation of direct response advertising and mailing schedule
- * Preparation of conversion material

As a member of the management team there will be opportunities to contribute to new product research and development.

Suitable applicants are likely to be in the age range of 25-35, suitably qualified and with at least two years relevant experience. Essential qualities include energy, enthusiasm and the ability to communicate at all levels.

**Starting salary c£15,000 + car. Please apply with full C.V. to G. E. Dawson, Managing Director, 5c, Francis Grove, London SW19 4DT.**

## FINANCIAL SERVICES (23+)

We are a rapidly expanding group in the financial services sector. We are looking for 2 management trainees to work at our Oxford st. branch. If you seek full training, rapid progression into management, opportunity to earn over £20,000 pa and share participation, then Contact Tony Hill on:

**01 734 8786.**

**ARTICULATE** person wanted for expanding tele-sales company. Experience unnecessary. Basic plus commission. 01 580 2167

**TOUR GUIDES** needed in early March for British and French tours. Driving licence essential. Residential training course Feb 18-22. 0963 70783.

**PATRICIA ROBERTS** Requires a cheerful and enthusiastic sales assistant's for new clothes shop at Brompton Road. Telephone 01 379 6660

**RYE** Art gallery Trust seeks manager to develop potential of its two adjacent galleries. Details from: Hon Sec. Underhill Farmhouse, Wittersham, kent. Tel 07977 655.

**ANTIQUE SILVER** - Holborn area, sales person, experience not essential. 405 6402.

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Taking vital exams?

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90 Gloucester Place, W1
01-935 5452 (24 hrs)

**LETTINGS NEGOTIATOR** 24-30 required by Estate Agents in SW1. Intelligence, initiative and driving licence necessary. Salary by negotiation. Cootes 01 828 1437.

## Two Exceptional Executive Assistants

**Late 20's - early 30's**
**City based to £15,000**

**LARGE CITY PRACTICE**

Ideally, you are a graduate with a bright, fast mind and secretarial skills (including APRICOT P.C.). These qualities with the experience you have gained at senior boardroom level will help you to organise this senior partner's life with charm, discretion and efficiency. There will possibly be some overseas travel. Ref. No. 70104

**FUND MANAGEMENT**

With your penchant for figures ('O' or 'A' level maths) & talent for organisation, you will be indispensable to the Managing Director of this Division. He will particularly appreciate a businesslike and efficient attitude to your work. There will be contact with people at all levels so an ability to communicate clearly, concisely and tactfully is important. Non-smoker. Excellent benefits. Ref. No. 70103.

*Reply to Charlotte Smith, Sense Executive Recruitment, 39 Floral Street, London WC2E 9DG. Telephone: 01-831 1603.*

SENSE
EXECUTIVE RECRUITMENT

Videograph Computer got two job openings for experienced

## Electronic Engineers

Required are the knowledge of "INTEL" micro processors like 8085 and the 16 bit series. Applicants should be able to design hard and software for and around these processors. Also of interest is the understanding of computer graphics based on modern graphic designs. Knowledge of assembly language for the above processors is essential.

Videograph Computer is a well known, fast growing company near Frankfurt. The major business is done on the development and the production of digitizers and graphic cards for IBM-PC's and compatibles.

The conditions of employment is just a question of consideration.

Please send your resume and your job and salary history to the attention of Mr. H. Barowski.

**Videograph Computer GmbH,**
**Postfach 1264, 6458 Rodenbach,**
**West Germany.**

## SALES/APPLICATIONS ENGINEERS

**(Acoustic/Vibration Analysis)**

Bruel & Kjaer is an international company specialising in instrumentation for acoustics, vibration, thermal and illumination measurement, analysis and recording.

We are expanding our sales team in the South of England and are seeking applicants who have a Physics or Engineering degree with industrial experience, preferably involving vibration or acoustics.

Our Field Applications Engineers are responsible for sales in a defined geographical area providing technical liaison with existing and potential customers involving the application and measurement techniques, including Dual Channel FFT, Sound Intensity and Modal Analysis.

We offer continually progressive technical back-up and training plus excellent salary/bonus, car, pension scheme and BUPA. If you are self-motivated, enthusiastic and a good communicator we'd like to hear from you. Please send C.V. in confidence to: A.C. Gibson, Director.

**Bruel & Kjaer (UK) Ltd.**

92 Uxbridge Road,
Harrow HA3 6BZ
Tel: 954 2366

### BRIGHT PEOPLE WITH PERSONALITY

Required as Driver-Guides to overseas visitors in London & Europe. Applicants, age 23-45, must own (or have us of) 4-door car and live (or have base in) Central London. Full/part-time guaranteed work. Free training.

TAKE-A-GUIDE LTD
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**CV SERVICE** based on telephone or personal interview. Also interview training. Berkhamsted (04427) 72209

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**CV TYPING** service. Post or phone your c.v. details for immediate response. 01 937 2972

**UK AND OVERSEAS** agricultural vacancies. Telephone 0622-693479 (agy.)

# BANKING & ACCOUNTANCY

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35 New Broad Street, London EC2M 1NH
Tel: 01-588 3588 or 01-588 3576
Telex No. 887374 Fax No. 01-256 8501

**A key position with prospect of appointment as Finance Director within 1-2 years**

### COMPANY ACCOUNTANT — INVESTMENT MANAGER

**LONDON — WEST END** **£30,000-£40,000 + CAR**

**INTERNATIONAL INVESTMENT MANAGEMENT COMPANY**

This is a new position for which we invite applications from Chartered Accountants, aged 30-40, with at least 2 years' practical experience in the international securities markets and a good knowledge of micro-computerised accounting systems. The successful candidate, reporting to the Managing Director, will be a self-starter with a shirtsleeves approach, motivated by the challenge of developing and implementing accounting and control systems for securities investments (stocks, bonds, futures, foreign currency dealing), daily portfolio valuations, international settlements and management reports. Responsibilities will also include the production of monthly/annual accounts, forecasts, budgets, payroll, VAT/PAYE, statutory returns and setting up contracts between the company and business partners in the U.K. and U.S.A.

The wide-ranging nature of the duties calls for both attention to detail and quick, incisive reaction to commercial decision-making in a sophisticated environment. Initial salary negotiable £30,000-£40,000 + car. Applications in strict confidence, under reference CA 129/TT to the Managing Director: ALPS

**ACCOUNTANCY & LEGAL PROFESSIONS SELECTION LTD, 35 NEW BROAD STREET, LONDON EC2M 1NH**
**TELEPHONE: 01-588 3588 OR 01-588 3576. TELEX: 887374. FAX NO: 01-256 8501.**

## Opportunities in finance

Chevron Petroleum (UK) Limited, the wholly-owned subsidiary of Chevron Corporation, is heavily involved in oil production and exploration activities in the North and Irish Seas.

Our Finance Department controls expenditure on many £multimillion projects and deals with the complete range of accounting functions: accounts payable; fixed asset accounting; joint-venture accounting; production accounting; corporate accounting; tax and statutory accounting with special responsibilities not only to management but to the other partners of the various projects we operate.

It is against this background that we now require Accounting Assistants to work within our various accounting units.

Candidates should be aged 23-28 with a commercial degree, preferably in accounting, finance and economics. Enthusiasm, common sense, initiative and the ability to work under pressure, often to strict deadlines, are essential. Ideally candidates will also be in the process of gaining a professional qualification.

A very competitive salary would be offered commensurate with experience, and benefits are those expected of a major international company.

Please write with details of your qualifications and career to date to Mary Gilfillan, Advisor, Human Resources, Chevron Petroleum (UK) Limited, 2 Portman Square, London W1H 0AN. Telephone: 01-493 8040 ext 3505.

Chevron

## Jonathan Wren

### JERSEY CHANNEL ISLANDS

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The Jersey branch of a 'Top 8' firm is currently seeking three qualified audit seniors to join their thriving audit teams. The firm offers the unique opportunity to deal with high level 'City' type audits and investigations within the scenic and rural surroundings of Jersey. *Benefits include first class* CPE, subsidised accommodation, 20% local tax and highly competitive salaries — all supplemented by the natural and financial delights of Jersey.

**To arrange an initial interview, either locally or in Jersey, telephone or send a detailed cv to Carol Jardine.**

LONDON BRUSSELS HONG KONG SYDNEY

**Jonathan Wren**
**Recruitment Consultants**
No.1 New Street, (off Bishopsgate), London EC2M 4TP.
Telephone: 01-623 1266

### Young Chartered Accountant

East Anglian Practice with Partnership Prospects £13,000–£16,000

Bland Fielden is a successful, long established East Anglian firm of chartered accountants with offices in Colchester, Witham and Frinton looking to continue its recent growth and expansion. The partners wish to recruit a preferably young newly or recently qualified chartered accountant to initially be the personal assistant to the resident partner at our Witham office. Knowledge of micro-computers would be advisable.

There are prospects of partnership in the medium term and an attractive remuneration package of £13,000 – £16,000 is offered.

Applications in writing with a detailed C.V. to:-

**P J Whittle, Staff Partner, Bland Fielden,**
**11 Sir Isaac's Walk, Colchester,**
**Essex. CO1 1JL**

BLAND FIELDEN
*Chartered Accountants*

## Investment Banking

### Accountants

**Who are:**
bright, energetic, ambitious and personable: recently qualified with excellent academic and professional examinations records.

**Interested in:**
Corporate Finance roles with a UK merchant bank or stockbroker;
Capital Markets transactions with an international investment bank.

**To earn:**
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**Who are:**
*highly qualified, enthusiastic, competitive and lively* with significant experience of banking related work in a City law firm.

**Interested in:**
Corporate Finance roles with a UK institution;
Capital Markets documentation with a US or foreign investment bank.

**To earn:**
£17-22,000 + benefits

Contact Mark Hartshorne or Lindsay Sugden ACA on 01-404 5751, or write to them at Michael Page City, 39-41 Parker Street, London WC2B 5LH.

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## SYSTEMS ACCOUNTANT

**EC4** **Salary circa £16k**

Our client is a national news agency with an annual turnover in excess of £15m. Following recent expansion the company is in the process of implementing a computerised accounting system. They are seeking a Systems Accountant to complement the existing management team in the accounts department.

Reporting to the Development Accountant, the Systems Accountant will be responsible for the development, maintenance and day-to-day operation of the new computer system - a VAX 11/730 - ensuring the timely production of accounting information and reports.

Hands-on computer experience is essential and a knowledge of DEC equipment is highly desirable. To be a recently qualified or part-qualified ACMA or ACA with 2-3 years accounting experience would be a further distinct advantage. The right person must also demonstrate good communication skills and the ability to lead a small team.

CV's and recent salary details should be sent in the first instance to Mandy Davies,

ROBSON RHODES
Chartered Accountants
**Management Consultancy Division**
186, City Road, London, EC1V 2NU.

## STOCKBROKING SECTION

Atlas was founded in 1947 and is now part of a large public company. With forty years experience in recruitment we pride ourselves on the fast and efficient service that we provide to both our clients and applicants alike.

**CONTRACTS CLERK**
**to £16,000 EC3**
With a minimum of 6 months experience you could enter this exciting prestigious city brokers and benefit from working in a busy and friendly environment along with excellent perks including BUPA Mortgage subsidy and 5 wks holidays.
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**to £16,000 EC3**
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**SETTLEMENTS MANAGER**
**£20,000 EC4**
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**£20,000 EC2**
This well known city brokers require a very experienced Dividends clerk to help run their busy department. Member Firm experience is preferable. A good package of benefits accompanies the more than generous salary.
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Applicants are interviewed confidentially in comfortable surroundings, and often find it a welcome change to chat to people who understand their experience and career aims, and who have the ability to help them advance and gain suitable remuneration.

If you are interested in any of the above opportunities or have experience in the many other fields of Stockbroking our specialist consultants, Miss Lesley Phillips and Miss Debbie Dixon would like to talk to you. Call us NOW on 01-628 7491

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**Banking and Accountancy also appears on page 35**

# GRADUATE APPOINTMENTS

## THE FOUNDATION HAS BEEN PREPARED

**Now, with B&Q, your career development can really begin.**

**B&Q needs graduates. During 1987 over 100 graduate posts will become available for individuals who believe they can play a significant managerial role in the future growth and development of our organisation.**

B&Q has 200 stores throughout Britain, from the Channel Islands to Inverness. The company's success and rate of growth is directly attributable to an aggressive approach and a carefully planned development strategy. We want graduates who can apply their knowledge and talents to our industry and thereby ensure that our dynamic expansion plans continue to be realised.

Our graduate training scheme, one of the most respected in our industry, will expose you to the challenging world of retailing – The B&Q way. You will learn every aspect of our business from the 'Shop Floor' up, reflecting our commitment towards comprehensive management training – a commitment which will be upheld throughout your entire career with B&Q.

If you have never considered retail management as a potential career – now is the time to think again. The challenges are considerable and the prospects and rewards will certainly reflect your own high level of achievement.

In addition to a competitive salary we offer an excellent benefits package which includes profit sharing, Christmas and holiday bonuses, permanent health insurance, life assurance, pension scheme and generous staff discounts.

**To discover what B&Q can offer contact Ruth Dawkes, Staff Development Officer, B&Q (Retail) Ltd., Nelson Gate, Commercial Road, Southampton, Hampshire SO9 1RF.**

B&Q (Retail) Ltd Committed to Growth.

**D.I.Y Supercentres** B&Q

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# MEDIA TRAINEES

A leading London Media Department requires graduate trainees to work in both media buying and planning. Successful applicants should be numerate, outgoing and be able to combine academic and practical skills in solving media problems.

Interested parties should write with their C.V. to

**Beth Rosenthal**
**Secretary to Media Director**
**12 Bishops Bridge Road,**
**Paddington**
**London W2 6AA**

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*Somerset County Council*

AN EQUAL OPPORTUNITIES EMPLOYER

## GRADUATING IN 1987?

## CAREER OPPORTUNITIES IN LOCAL GOVERNMENT ADMINISTRATION

Professional administration in local government is challenging but highly rewarding. In Somerset we're preparing for the demands of the 1990s by recruiting high calibre graduates to develop with us.

Salaries are competitive : starting as a Professional Administrative Trainee you would earn between £6,606 and £7,881 and be able to look forward to rapid progression in the 450 or so local authorities and associated organisations, where senior manager salaries can take you to £30,000 and beyond.

If the prospect of helping to deliver essential services to the community appeals, you are halfway towards matching our requirements. In addition, you will need to be a good oral and written communicator, relatively numerate, flexible and open-minded. In return, we will offer you pre-professional training and career development to the highest standards.

**Find out more about these opportunities by 'phoning Julie Biggs (tel: 0823 73451 ext.5072) or writing to her c/o Personnel Mangement Services Department, County Hall, Taunton, Somerset TA2 4DY.**

*Closing date : Friday 20th February 1987.*

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# CAD/CAM - A NEW DIRECTION FOR ACTIVE CAREER GROWTH

## Experienced engineering/science graduates starting at £11,500

We are looking for graduates with 1-2 years' experience to join our unique programme. Whether you're looking for a new direction for your career or are eager to progress your CAD/CAM experience, we will familiarise you with our business through **immediate** involvement in live work. So from the word go you will gain cross-functional experience from participation in demanding assignments embracing all areas of industry from automotive to aerospace.

CAD/CAM is one of today's fastest growing and technically stimulating technologies. As an international leader in the field, Computervision depends on the imagination and expertise of professionally qualified people to continue an impressive record of innovation and achievement. So we can provide the ideal environment in which to develop your career potential to maximum capacity.

Our workstyle will make high demands on your personal motivation and creativity, but a successful performance should result in initial appointments within 12 months to responsible positions in sales, sales support, systems and applications engineering, marketing or software development. We are interested in response from graduates working in a hi-tech, engineering or manufacturing environment, ideally with some practical CAD/CAM experience.

For the right people, career progression and rewards are extremely rapid. A competitive salary is backed up by a valuable benefits package including BUPA, profit-sharing, pension, and free life assurance.

Please write, with full cv to Peter Murray, Senior Personnel Officer, Computervision, Central House, New Street, Basingstoke, Hants RG21 1DP.

COMPUTERVISION

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## 1987 - YOUR CRUCIAL YEAR?

Changing your career?
Finding employment?
Taking vital exams?

NOW IS THE TIME to consult us for expert assessment and guidance. Free brochure.

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01-935 5452 (24 hrs)

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**GRADUATES 86/87** c£8250 for Chartered Accountancy training with a high profile 20 partner firm in London. Full study support and excellent training. Good academic record essential. Interviewing immediately. Ring Karen Filbeul at Harrison Willis on 01-629 4463 (Agy.).

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# 1987 Graduates

# International Finance Careers

British-American Tobacco Company – part of B.A.T Industries – is one of the world's premier organisations with manufacturing companies in over 50 countries.

Each year, we recruit a small number of graduates to our head office in London. The objective, quite simply, is to open up an outstanding career path leading both to CIMA (ex ICMA) membership and the highest levels of Financial and General Management in our organisation.

Prior to qualification, there is a development programme that centres in the Finance Department. With responsibility in a specific job the individual will be gaining rapid and relevant experience whilst at the same time completing professional studies.

Upon qualifying, you will be eligible for an international assignment which could be anywhere in our worldwide sphere of operations – Latin America, the Caribbean, Africa, Europe or the Far East – which will be planned to develop your management skills.

We are looking for men and women, aged under 26, who expect to graduate in 1987 ideally in a discipline related to business, economics or accountancy. We require evidence of leadership potential and communication skills together with a keen interest in travel and international business affairs.

Please write for an application form and further information to:

**Geraldine Cable,**
**British-American Tobacco Company Limited,**
**Westminster House, 7 Millbank, London SW1P 3JE**

Alternatively telephone 01-222 2610 and listen for details.
Closing date for receipt of applications is February 16th.

B·A·T

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## HORIZONS

A guide to career development

# A model guide for women on their way

WOMEN GRADUATES WITH TEN YEAR PLAN AND ON THEIR WAY UP DEPT.
SALES DEPT.
DEPT.
Take a letter...

Becoming a graduate is all very well, but what do you do with the rest of your life? *The Graduate Working Women Casebook** offers some insight into what happens when graduates go out into the world – of what?

As Carolyn Faulder, consultant editor of the Casebooks, says: "Women may not yet be conspicuous in the boardrooms but they are becoming much more visible as managers, entrepreneurs and professionals in all fields. Their numbers are increasing and their qualifications and experience are improving all the time."

The Casebook gathers together the experience of 36 women graduates, no names involved, and outlines their careers, their training and the different ways in which they found themselves in their present job.

Beginning with A (for the Army) and ending with VSEL (weapons system design) the careers cover a very wide range, from the Tax Inspectorate to Tesco, from Littlewoods to Rolls-Royce.

Take the Army: "I decided to apply to the Women's Royal Army Corps while I was still at school. What attracted me was the variety of work and the travel. At Exeter University, where I did a joint honours degree in politics and sociology, I was a keen member of the Officers' Training Corps."

Before she was accepted and went to Sandhurst, she did a year at Rhode Island College in the United States, studying management. Now she is a troop commander and squadron administration officer, in charge of the welfare and discipline of up to 180 young men, whose average age is 19.

Her next promotion will be to captain (a matter of time) and then to major (which needs another qualification). At the moment the most senior woman in the Army is a brigadier.

Serious final-year options for another graduate were a PhD or going into advertising. She did neither, but on her father's advice went into accountancy.

To have a father who is not only interested in a daughter's career, but makes really helpful suggestions, is a piece of luck. "He pointed out that chartered accountancy was a flexible qualification, enabling me to work within or outside industry, in private practice, or to set up on my own."

She applied to six firms, all of which had good training schemes, but "I chose Binder Hamlyn because they genuinely seemed the most friendly. They sent me to lunch with an articled clerk (now called a student) who pulled no punches and made me realize what I must expect".

She was their first female articled clerk and the qualifications have never been flexed, in that she has stayed on, while having her children, and is now a senior manager in the London Business Clients' department with her own portfolio of 20 clients who consult her for any kind of financial advice, on tax, pensions, sales of shares or companies. "It's hard work, and always has been. Working under pressure is crucial to this job. I love it."

Traditionally women are pigeonholed as "good with people" and find themselves stuck in personnel, with nowhere to go. To be a staff manager at British Home Stores brings a large number of qualities and abilities into play. The graduate who is now a staff manager had no clear idea of what she wanted to do (except that she did not want to teach).

> Women graduates today are told the sky's the limit but they often need help to release their true potential, says **Philippa Toomey**

Paradoxically, she now finds herself a teacher, "but it is within the framework of developing people in the world of work".

Training plans, budgets, selection of staff, health and safety, administration, counselling and disciplinary interviews have to be kept in mind, at the same time remembering that her aim is to ensure that everyone enjoys, and therefore succeeds, in whatever they do.

In the Casebook Irene Graham, herself a manager, recommends a career plan. First you look critically at your skills, strengths and weaknesses. The maximum plan is for 10 years, the minimum for five. It should also include short-term targets.

"Secondly, you have to develop confidence in yourself and your own ability; being competent is a matter of confidence." Thirdly, there is speaking up for yourself, stating clearly what you want and think.

All women walk the tightrope between what is assertive or aggressive — both qualities are considered admirable in men, but not in women. The fourth problem is to avoid both the masculine model or the defensive "silly me".

How, then, does the graduate fare in management? The graduate who works for Esso joined eight years ago, with a BA Honours degree from UCL. Since then, she has had six jobs within the company including "retail repping for three dozen service stations, wholesale and retail price analysis, evaluation of competitors and retail sales management".

Now she is corporate planning adviser, responsible to the chairman and the board for energy conservation and efficiency, energy demand forecasting, and the annual report to the American-based holding company.

As she says, it may seem odd for a fuel company to be interested in energy conservation, but they themselves spend approximately £116 million a year in fuel costs. She has to coordinate energy forecasts up to the year 2000, in domestic and commercial fields. How many households will be centrally heated, or what fuels will they use? How many people will be working in shops, offices and hospitals? How much growth will there be?

The Casebook also gives useful profiles of the companies involved, together with the name of the recruitment centre. Any graduate who is hesitating about her future, or has no idea where to turn next, or wants a little encouragement, or 36 role models, could find the Casebook not only helpful, but inspirational.

● ***The Graduate Working Women Casebook*, published by Hobsons Ltd., Bateman St. Cambridge, CB2 1LZ for the Careers Research and Advisory Centre (CRAC) is available free of charge from university and polytechnic careers services and academic departments, and from the publishers.**

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# RAF OFFICER CAREERS FOR GRADUATES

Your degree can not only help you earn a commission in the RAF, but give you the opportunity to get more management experience at an early age than you will find in civilian life. Within months of joining the RAF, you'll be given responsibilities that are vital to the defence of Britain and our NATO allies. You'll be taught to lead and to manage teams of highly skilled professionals to keep our Stations running smoothly and to ensure that our airspace is protected 24 hours a day.

There are dozens of different careers available in the RAF right now, for men and women who would enjoy doing a job which is more exciting and rewarding than just about any other career.

A commission in the RAF can be for as little as three years in the Ground Branches. But from Aircrew, we expect at least five years' productive service. (It costs over one million pounds to train one Pilot.) Longer commissions are also available in all Branches. With the exception of Aircrew, most posts are open to both men and women.

### PILOT & NAVIGATOR.

It takes two to fly a Tornado. The Pilot concentrates on getting where you're going fast. The Navigator concentrates on what you're doing, choosing the weapons systems and the Electronic Counter Measures you'll need. Together, you make the Tornado one of the most effective weapons in NATO's vital front-line defence.

If you already know something about flying, that's great. If you don't, we'll teach you everything you need to know for your part in the Tornado's double-act. For instance, we'll take a Pilot from flying a Chipmunk on to a Jet Provost. Then to a Hawk and on to a Tornado GR1 travelling at 510 mph at 250 feet.

To apply to join the RAF as a Pilot or Navigator you must be at least 17. The upper age limit for Pilots on entry is 24, and for Navigators 26.

### ELECTRONIC ENGINEERING.

If you've an interest in the very latest technology, we'll give you the chance to work with some of the world's most sophisticated computer hardware and software and radar systems. Our computer-driven mobile radar system, for example, provides high-speed identification through the use of solid-state and 3D techniques with phased array aerials and has a self-diagnosing fault tracer.

From telecommunications and ground-based navigational aid to airborne early warning and satellite communications; the RAF relies on its Electronic Engineers, to make sure that all our hardware and software remains the state-of-the-art.

Age on entry up to 39.

### AIR TRAFFIC CONTROL.

You will be responsible for controlling the flow of traffic on a busy RAF airfield at home or abroad, or at an area radar unit with control over large areas of the United Kingdom.

Your "customers" will range from heavy transports to fast jet fighters and the instructions you give them will ensure that they operate safely and efficiently by day and by night in all weather conditions.

You may find yourself alongside civilian air traffic controllers, and you will certainly be able to use your training in the RAF for a later career in civilian life. Air Traffic Control is a challenging and fascinating task where no two days are ever the same. Age on entry normally up to 30.

### FIGHTER CONTROL.

Become the eyes and ears of Britain's first line of defence. You'll lead a team whose job is to identify and monitor every aircraft in the sector for which it is responsible.

If potentially hostile or unidentified aircraft enter our airspace, you'll give our interceptor aircraft the order to scramble and you will guide our aircraft onto the target.

You'll be in charge of highly advanced radars and computers, operating from the air or from the ground and tracking any air threat, from low-flying aircraft to satellites.

You may also be given the highly specialised training required to maintain and develop the extremely sophisticated software which is the heart of our air defence system.

Age on entry normally up to 30.

### EDUCATION & TRAINING.

The main requirement in the Education Specialisation is for graduates in engineering, mathematics, physics and computer science, preferably with a postgraduate certificate in Education or with some teaching experience. But we can also teach you how to teach.

Other degrees will also be considered, particularly foreign languages.

The job is to keep our key personnel up to date with the latest advances in electronics, computer technology, radar and electrical engineering. You'll help to construct and manage training programmes and teach in some of the best equipped training schools in the country with students who are eager to learn. Age on entry up to 39.

### WHAT NOW?

The qualifications needed to join the RAF vary according to the Branch in which you are interested, from a few 'O' levels up to a university degree.

If you are studying for 'A' levels or planning to go to university, ask us about RAF Sponsorships.

To find out more, call in at any RAF Careers Information Office (in the phone book under Royal Air Force) or write to Group Captain Paul Terrett, OBE, at (OD) Officer Careers (09/26/01), Stanmore HA7 4PZ, giving your date of birth and your present and/or intended qualifications.

The Armed Forces are Equal Opportunity Employers under the terms of The Race Relations Act 1976

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THE COMPLETE PROFESSIONAL CHALLENGE

# GRADUATE ENGINEERS AND NAVAL ARCHITECTS

The Royal Corps of Naval Constructors is a highly professional body of civilian Electrical Engineers, Mechanical Engineers and Naval Architects controlling the design, construction and maintenance of naval defence systems in a rapidly changing high-tech industry. The Corps is now part of the Defence Engineering Service which has just been established to enhance the status of and opportunities for all engineers in the MOD.

To join us as a graduate trainee, you must have (or obtain in 1987) at least a 2.1 degree in a subject relevant to your chosen specialism. You will spend a year at the Constructors Training Office at Manadon in Plymouth. This will be followed by an appropriate MSc degree at University College London. A management training period followed by experience at sea will complete your preparation for a career in the RCNC.

With increasing experience, your career will develop across the full spectrum of warship technology, including procurement management. The product itself guarantees variety. You could for example be concerned with nuclear or gas turbine propulsion systems; with the most sophisticated electronic communications equipment; with computer controlled weaponry or with developing the technology to reduce underwater noise. Whatever the problem you will see it right through – designing, modifying and perfecting – until the total concept is to your entire satisfaction.

For further details and an application form (to be returned by 15 May 1987) write to Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours). **Please quote ref: T/7121.**

**The Civil Service is an equal opportunity employer**

## The Royal Corps of Naval Constructors

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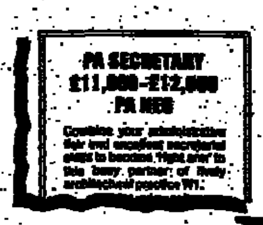

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£11,000–£12,000
PA NEG
Combine your administrative flair and excellent secretarial skills to become 'right arm' to this busy partner of lively architectural practice W1.

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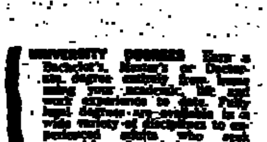

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# BANKING & ACCOUNTANCY

## AMBITIOUS BANKERS

### Looking for career progress?

**£14,000 – £24,000 + benefits London**

TSB England & Wales plc continues its rapid development in personal and commercial banking. We are growing not only in size and the range of services we offer to our customers, but also in the opportunities we offer to career minded bankers – especially in London.

We are therefore seeking to recruit a number of ambitious and successful bankers who, after a short assimilation period, will be ready for appointment to a range of managerial posts, from Assistant Branch Manager to Senior Branch Manager, within our network.

Our requirements are very specific. Applicants will be qualified Associates of the Institute of Bankers and be able to demonstrate an impressive record of achievement in their careers to date. In addition, you must be adaptable, have the potential to make a significant personal contribution to the continued development of the Bank and be prepared to work in London.

In return for your commitment to TSB England & Wales, we offer:

- Immediate career progression
- Exceptional career development opportunities for the future
- An attractive remuneration package including the usual banking benefits
- London Allowance
- A generous relocation package where applicable

If you would like a faster return on the investment of your talent, please apply in writing including a full C.V. and details of your present remuneration to:

**Mr. R. Bentley, Development & Training Manager, TSB England & Wales plc, Administration Centre, 100 Lower Thames Street, London EC3R 6AQ.**

If, before applying, you wish to discuss the range of opportunities available, please telephone **01-623 6000 Ext 2473.**

*Closing date for applications is 13th February 1987.*

TSB
BANK

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## TULLETT & TOKYO (GILTS) LTD

require

### EXPERIENCED GILT PERSONNEL

**for our IDB operation**

Applicants should have experience as Salesmen or Traders with preferably Stock Exchange Floor experience.

The salary package will be negotiable and reflect the applicant's ability.

*All applicants should supply full details and curriculum vitae to:*

Mr. Peter R. Doney
Joint Managing Director
TULLETT & TOKYO FOREX INTERNATIONAL
Ormond House, 63 Queen Victoria Street
London EC4N 4ST
Telephone: 01-236 5761

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Jonathan Wren

## PASSED PE1

**from £10,500**

A highly respected International firm of Chartered Accountants based in the City of London seek competent, first time pass students who wish to expand their audit experience and benefit from their first class in-house training.

**For further details telephone, or send a detailed cv to Carol Jardine.**

LONDON BRUSSELS HONG KONG SYDNEY

Jonathan Wren

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**EXPERIENCED** Chartered Accountant required to assist senior partner in busy Harrow practice. Write with full particulars to BOX H40.

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BANKING & ACCOUNTANCY ALSO APPEARS ON PAGE 33

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# EXECUTIVE CRÈME

**CLIMB TO THE HEIGHTS OF SUCCESS £12,000-£14,000**
This must be the opportunity of the year for top class PA with personnel and secretarial experience where your chances of rising to the top are assured if you have definite management potential.

**MONEY STATUS CAREER £13,000 + EXC 3 MONTHS REVIEW**
A challenging role for a PA with excellent secretarial and admin skills assisting a brilliant Chairman of this world-renowned property company.

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A brilliant move for a first class PA to the MD of this prestigious Merchant Bank where you will be involved on the private client side. Literacy, good admin and social skills essential plus a City Banking or Financial background.

**For immediate interview contact one of our professional consultants today**

**01-283 3464**

Secretarial & Commercial Div.
City Recruitment Consultants,
58 Houndsditch, London
EC3A 7DL

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## PRESTIGIOUS MAYFAIR CO

seek directors secretary, must have good organisational ability together with excellent SH and WP skills. Aged mid 20's, 5 weeks holiday. Salary £10,000.

Contact Paul or Francis at:
PMJ Personal Services
Tel: 01 748 5757.

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Recruitment Consultants

## LADY'S PA

**£10,000 PLUS.**

60% Admin in this Fashion Fabric Marketing Board. Deal with personnel, computer services, phone chasing, important meetings. Some typing, inevitably, for a super lady director. 80/50.

FIVE WEEKS HOL, BIG LV'S, EARLY REVIEW.

Your very own massive office.

**Call 01 434 0030**

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## COMPANY SECRETARY/ PERSONNEL

## SECRETARY/PA

A leading W1 Advertising Agency seeks a first class secretary/PA to work for the Company Secretary and in addition provide back-up secretarial support in the Personnel function.

The ideal candidate should have a legal/ financial background, the ability to work under pressure and enjoy a busy, hectic environment. A good sense of humour and lively personality is essential.

We require someone with good short-hand and typing skills and with a mature approach to the confidential nature of the work.

Excellent salary offered to the right candidate.

If interested please submit your application in writing, including C.V., to:

Personnel Department
Foote, Cone & Belding Ltd
82 Baker Street
London W1M 2AE

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## SECRETARY

**£10,032 to start**

The head of our busy Professional and Scientific division needs an experienced secretary to work with him on a wide range of topics such as medical-ethical dilemmas and public health issues including diet and health.

This is an excellent opportunity for an 'organiser' who enjoys a fast-moving environment offering lots of job interest.

If you have top class secretarial skills (shorthand/audio and WP), experience at a senior level, a good telephone manner, an interest in health matters and do not smoke we would like to hear from you.

Benefits include 24 days' leave, season ticket loan, subsidised staff restaurant.

Please apply in writing to:

Anne Chatterton,
Personnel Department,
BMA, BMA House,
Tavistock Square,
London, WC1H 9JP.

BMA

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## £12,500+ SECRETARY

This position is a superb opportunity for a 'tip-top' SH secretary to work at executive management level in a large modern City Co. You would be fully involved with world-wide travel organisation, meetings and liaison with the top people in the Company Internationally. Of course you must be an excellent secretary - well presented, well spoken, articulate and with impeccable skills, shorthand/audio/WP. Overtime paid on top of already excellent salary. What more could you ask for?

Please call Jane Wilson
01 236 2481
Ecco Employment Agency

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### TEMPTING TIMES

**THRIVING TEMPS!**

We are looking for high calibre W.P. Temporaries to join our team of professionals. We have varied and interesting assignments in W.End and/or City.

Please call:
Amanda (West End)
01-439 4344
Christine (City)
01-377 2665

WORD PLUS+
The WP Consultants

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**RECEPTIONIST** City Brokers. Young professional. No typing. £8,500. Masterlock Recruitment 938 1944 (Agy)

**TELEPHONIST/RECEPTIONIST.** 22+, presentable and responsible. Salary a.a.e. Tel: Emma/Anne 629-8101.

**TOP SECS** with WP exp reqd for immed assignments (short and long term). X-training on WPs, hol + B/hol pay and top rates. Ring Moira now on 01-229 9244, Drake Office Overload Agy.

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## MAKE A PART-TIME COMEBACK

We have excellent opportunities for well trained S/H and audio secretaries, computorised and manual book keepers up to accountants, receptionist and general clerical staff who want a permanent part-time job working 1, 2, 3 or 4 days per week or part of everyday.

If you are looking for a part time position please phone:

Julie McIndoe or Ann Lee
for an appointment
01 437 3103
Part-Time Careers Ltd
10 Golden Square
London, W1.

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### NON-SECRETARIAL

**BEGIN** Monday for a busy February temping in highly interesting bookings at top rate Covent Garden Bureau. 110 Fleet St. EC4 353 7696

**THAW OUT! WAKE UP!** Come out of hibernation and ring Secretaries Plus for the warmth of our welcome and immediate work. Our clients are discerning but appreciative! We need shorthand and audio secretaries, copy typists and telephonists for the City and West End. Minimum 50 wpm typing. 100 shorthand. Call Rosemary Hamer of Secretaries Plus - The Secretarial Consultants on 01-377 8600.

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### PART TIME VACANCIES

## CREME DE LA CREME

**PART TIMERS**

Interesting and challenging PART TIME opportunities for a personal assistant and also advanced word processor operators. Well organised with energy and personality for diversified assignments. Leafy premises near Henley-on-Thames.

Telephone
073522 4141

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## PART TIME

Shorthand typist/secretary required for head office of expanding company based in SW1. 90/50 required. Good salary negotiable. Immediate start. 10.30-3.30, 5 days per week.

**01-245 1061**

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**SECRETARY** required with FLUENT French and bookkeeping. Little Spanish and experience of or interest in tax for lawyer in SW7. Generous salary negotiable. International Secretaries (rec cons) 01-491 7100.

**Secretary** required with FLUENT French and bookkeeping. Little Spanish and experience of or interest in tax for lawyer in SW7. Generous salary negotiable. International Secretaries (rec cons) 01-491 7100

**YOUNG** Architectural practice in Covent Garden seek secretary. Ideally suit 'young Mum' returning to work, to help out with general sec duties. 2 days per week initially. Tel: 240-2430 for immediate interview.

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### SITUATIONS WANTED

**FRENCH** woman, 27, a graduate with fluent English, permanent resident in UK with work experience as a teacher, is looking for position using languages. Call Claire Bes on 0799 40483.

**LADY.** Early 40's army family background is seeking interesting stimulating job. Preferably S or SW England. Typing. Versatile, good sense of humour, suggestions? Reply to BOX A08

**HOW CHALLENGING ARE YOU?** Independant young Cambridge graduate. French/Russian degree, theatre experience, musician, reader, sports-mad seeks interesting work - long/short term... UK/abroad. (un)related to above. 0962 61943

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# LA CRÈME DE LA CRÈME

## FIRST JOB IN BANKING to £8,500 + Bonus

Join this international bank as secretary to two executives in their banking services department. Super chance to become involved in many varied duties. A confident personality is required together with good secretarial skills (80/50). Excellent benefits include mortgage subsidy and free fares. Please telephone 01-240 351.

**Elizabeth Hunt**
Recruitment Consultants
2 Bow Lane London EC4

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## SECRETARY TO MD

S/H, excellent telephone manner and personality essential. Own office in modern building in Shepherds Bush. Company is long established in travel industry but successful applicant will be involved in other group interests. Assistance with holidays, salary around £9,000.

*C.V. in writing to:*
MD
SUNCREST HOLIDAYS LTD
Aldine House
9-15 Aldine Street, W12 8AW.

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## WINE TRADE

Two established French wine companies seek Secretary/P.A. to work in their London office in S.W. area.

French spoken and written essential, plus normal secretarial skills, shorthand etc, required.

Applicant must be a self starter able to run this small but busy office. Friendly atmosphere, pleasant surroundings. Wine knowledge helpful but not essential. Salary 9,500 pa approx, depending on qualifications

Applications in writing with C.V. to BOX H50.

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## X-RAY SECRETARY £7,500 pa

Applicants must be fast accurate audio typist with a medical background and an excellent telephone manner. Hours 10 am to 6 pm Mon - Fri.

The Hospital offers an excellent benefits package.

For an application form please telephone the Personnel Dept. on 01 586 5959 ext. 2706/2710

**Humana Hospital Wellington**
Wellington Place,
London NW8 9LE

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## WP Audio Sec

**W1 £10,000**

This fabulous fast expanding company are looking for an enthusiastic secretary to work for a top man. Ideally you will have 2-3 years sec. experience and be able to work on your own initiative. Lots of admin.

**If you are 24+ and nicely presented, call Kim Prentice on 01-834 0031, The St. Stephen's Secretariat Ltd., 316 Vauxhall Bridge Road, London SW1Y 1AA (Rec. Cons).**

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## SECRETARY

Required by one of Londons leading catering companies. Ideally you will have WP experience, an excellent telephone manner and enjoy working under pressure as part of a team within a small office. Shorthand is not essential. Please send hand written letter to accompany C.V's to:

CAROL DAVIES
CATERING & ALLIED
SERVICES LTD.
12-15 HANGER GREEN
LONDON W5 3EL

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## PARTNERS SECRETARY

(60/90 MIN) - £9,000

For busy Chartered Surveyors office in WC1 close Central Line. Varied and interesting work with client contact. Must be quick, capable and well turned out with good client manner.

Telephone
Caroline Spires
on 637 2669
for details

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## PA MAGAZINE PUBLISHING, W1

**£10,000**

As PA to a really charming editor of an exceptional, renowned magazine, you'll ideally be a graduate with sound secretarial skills of 90+/55+.

Qualities needed to succeed are tact, confidentiality, ability to liaise at all levels professionally + sense of humour and excellent telephone manner when dealing with readers enquiries. Age 25+.

**Bernadette of Bond St.**
Recruitment Consultants
No 55 (next door to Fenwicks)
01-629 1204

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## SECRETARY

with WP and audio experience required for busy Estate Agents in Clapham. A good personality and ability to work under pressure is important. Excellent salary c.£8,000 negotiable. Apply to Richard Barclay & Company 01 228 8588 Ref SLT.

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## SECRETARY

A specializing dentist in private practice and convenient W1 location requires a reliable and efficient organiser with accurate typing to take overall responsibility. Salary a.a.e.

**Tel 01 580 4082**

Continued on page 36

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# SUPER SECRETARIES

## A NEVER A DULL MOMENT OPPORTUNITY!

Our Chairman is in desparate need of an excellent shorthand secretary with a PR and Marketing bias. You will need speeds of 90/50 wpm and WP experience would be an advantage but above all you must posses a cool and calm manner and have the ability to organise a busy diary. Competative salary for the sucessful applicant. If the world of import/export of luxury products appeals and you would enjoy dealing with Middle East clients, then please apply in writing with C.V. to:

**Miss Theresa Weir, JCD CREATIONS LTD, 27 Sackville Street, London W1X 1DA.**

**ROLLS-ROYCE MOTOR CARS** LTD require a Receptionist to work in their Mayfair Showroom. Interesting and varied duties include operating a switchboard, telex & typing. Applicants should be of smart appearance, well-spoken and adaptable. Age 20+ Salary £7,500+ Please contact Sands Holmes 01 629 8646.

**AUDIO SECRETARY/PA** Partner of West End firm of Chartered Surveyors requires experienced Secretary PA. Pleasant small office with friendly atmosphere. Salary c.£10,000 per annum. CV in writing to B J Thomson, Alexander Reece & Thomson, 11 Welbeck Street, London, W1.

**PERSONAL SEC** £10,000 in PR Dept of well-known fashion co W1. Many additional perks including flexitime and 5 wks hols in exchange for good secretarial skills a flexible nature and ability to take on responsibility. Call me now. Denise Belshaw OFFICE ANGELS Rec Cons 01 434 9545

**PERSONNEL** Secretary £8,000 Would suit mature, confident 2nd jobber with 60wpm typing. Responsible for admin of busy and expanding dept, lots of telephone work. Discount on clothes, 4 wks hol. STL. Immediate start. Call Denise Belshaw OFFICE ANGELS Rec Cons 01 434 9545

**RECEPTIONIST/ADMINISTRATOR** required to work in West End Language School. Duties to include typing, telexing and general office administration. Salary £7,800. Please apply in writing to: Miss Elizabeth Huntley, Language Studies Ltd, 10-12 James Street, London W1.

**INTERNATIONAL** US Oil Company near Green Park seek an executive level secretary with rusty shorthand and good typing (X-train WP) to work for M.D. and small team. Outstanding offices and benefits offered: this is an excellent career move for secretary with one plus years experience. Age 21+ £9,500 package. Bernadette of Bond St. (rec cons) 01-629 1204.

**PA £14,000** + disc on hols. High calibre sec with good skills is req. for friendly Co. Complete job involvement offered. 283 5914 Keystone Emp Agy.

**LARGE** International Bank seek PA/Sec for their small London office. Well organised person with good typing and WP skills. Able to hold the fort when boss is away. 25-30 to £12,000. Covent Garden Bureau 110 Fleet St. EC4. 353 7696

**EFFICIENT/Unflappable** PA secretary required to work in W 1. If you are able to work on own initiative, have fast SH/typ skills and enjoy hard work this could be a challenge. In return you will be offered £9,200 aae + generous holidays. Ring now on 01-318 5050 for immediate interview. Cranbrook Rec Cons

**S/H SEC/RECEP** up to £9,200 for good 2nd jobber. Based in busy personnel dept of this int engineering c in West End. Plenty of organising and responsibilities with interesting pressures. 90/50 skills please. Profit share scheme. Call Jill Perry OFFICE ANGELS Rec Cons 01 434 9545

**WANG WP OP** Starting £8,500 using lots of advanced functions, mostly copy typing with occasional audio. Plenty of phone work and arranging client - lunches. Profit share scheme and 20 days. 60 wpm typing skills please. Call Sylvia Lang OFFICE ANGELS Rec Cons 01 434 9545

**INTERIOR DESIGN** North London based Designer needs a P.A. (30+) with knowledge of the business, good admin skills and P.R. awareness. Run small office and do own correspondence. c£12,000 Jaygar Careers (Sloane Square) Ltd. 01-730 9379.

**KNIGHTSBRIDGE** Property Development Company require PA secretary to chairman. Some personal work much of it 'horse' oriented! Very young fun company, must enjoy working as part of a team whilst running the office. Sense of humour essential. Skills 80/50. Age 20+ £10,000 + excellent bonus and free lunches. Bernadette of Bond St. (rec cons) 01-629 1204.

**WATFORD, HERTS** £10,500 Use your initiative as well as shorthand, WP and communications skills as Executive Secretary to 2 high-flying Managers of a major company. German useful. 5 weeks holiday. Call 01 377 8600 (City) or 01-439 7001 (West End) SECRETARIES PLUS The Secretarial Consultants.

**PERSONNEL** type work. Sh secs up to £8,000, suit college leaver or 2nd jobber, good skills and 'O' levels required. Call Sue Pemberton on 01 242 0785 (answer phone after business hours)

**SECRETARIES** for Architects & Designers. Permanent & Temporary positions AMSA specialist rec cons 01 734 0532

**GERMAN/ENGLISH PA** Hounslow. 26+. English SH. £10,000 Language Staff Agy 485-8922

**DANISH** translator/secretary for City. Carrefour Agy 01 404 4858

**S/H SEC** £8,000 for professional body WC1. Usual secretarial skills required for this demanding and very varied position. Lots of telephone and diary work. May train on WP. Subsid restaurant. 21 days hols. Call Jill Perry OFFICE ANGELS Rec Cons 01 434 9545

**TOP** People's China and gift shop in Mayfair require PA with experience to work for 2 dynamic directors. Flexible and mature disposition and the ability to liaise at all levels. Skills 90/50. Own office. Age 25-35 Salary £9,000 + 25% discount and subsidised lunches. Bernadette of Bond St. (rec cons) 01-629 1204.

**THEATRE ORGANISATION** in Covent Garden seek bright literate secretary, 20 + 100/50. Lively and varied position c£8,000 Call Sarah Cowan on 01 235 0393 KNIGHTSBRIDGE SECRETARIES 4 Pont Street London SW1.

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## TOP CHAUFFEURS AVAILABLE NOW!

39 yrs, Met. Police advanced class 1 cert. fully exp anti-terrorist/kidnap driving technique.

Also Rolls Royce trained exp private chauffeur, 25 yrs up.

Both candidates well presented, immpeccable refs.

Tel: HYDE PARK INTERNATIONAL
(0962) 64123

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### RENTALS

Keith Cardale Groves
THE INDEPENDENT PROFESSIONALS

**MAYFAIR W1** Exceptional interior designed 3rd flr maisonette in exclusive block. Ent hall, recep, dining rm, ff kitch, 2 beds, 2 baths, floodlit roof terrace, undergrnd garage. 24 hr porter. £500 pw neg

**KENSINGTON W8** Bright garden flat in charming converted Victorian hse. Ent hall, recep/dining area, kitchen, 2 dble beds, bathrm, patio £220 pw neg

01-629 6604

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## STOCKWELL SW9

Newly decorated self-contained studio flat with own k & b. Available to responsible company tenant only. £50 p.w.

01 581 2216

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barnard marcus

**RANNOCH ROAD W14**
Very pretty 3 bed house. Elle recep, clkrm, kit/break, garden. £220 p.w. Available now Co s only
West London Office.
01 602 2428

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### SWITZERLAND

**SWITZERLAND**
Sale to foreigners authorised
Lake Geneva & Mountain resorts

You can own an APARTMENT or CHALET in: MONTREUX, CRANS-MONTANA, VERBIER, VILLARS, GRUYERES, CHATEAU-D'OEX, GSTAAD, LES DIABLERETS, LEYSIN, JURA, Thermal Center in the Rhône Valley, etc. From Sfr. 125'000- Mortgages 50% at 6% interest.

REVAC S.A.
52 rue de Montbrillant - CH-1202 Geneva
Tel: 41 22/34 15 40 - Telex 22030

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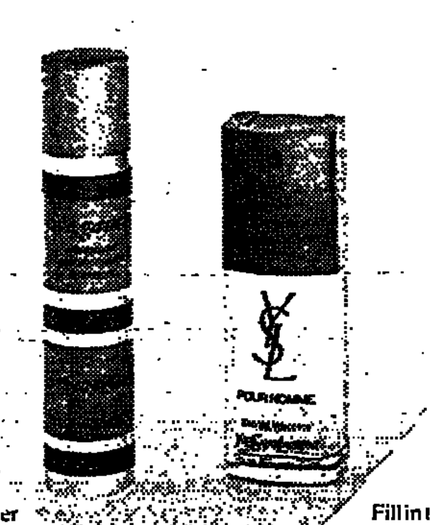
YVES SAINT LAURENT

## Send a message to your Valentine and The Times will add three little words.



And what better way of saying I love you than with a gift of Yves Saint Laurent.

Because when you place a personal message to a loved one in The Times on February 14th, we will send them a romantic fragrance on your behalf.

FOR HER. She will receive a 30ml Rive Gauche Eau de Toilette. FOR HIM. He will receive a 30ml YSL Pour Homme Eau de Toilette.

We will post your gift in time for Valentines Day – and add a reminder to look for your personal message in The Times.

Fill in the coupon below to reach us by February 7th, and send it together with your cheque, postal order or Access/Visa/Diners/Amex card number to Times Newspapers Ltd., Classified Advertisement Dept., P.O. Box 484, Virginia Street, London E1.

Minimum message: 3 lines (approximately 28 characters per line including spaces and punctuation) for only £18.80. Message without a gift only £13.80 all inclusive of VAT. Any additional lines £4.60 including VAT per line. Fragrances only available to UK readers.

ALL VALENTINES DAY MESSAGES MUST BE PREPAID.
Please attach your message on a separate piece of paper. Messages must be received no later than February 7th 1987. I enclose a cheque for £________
Charge my Access/Visa/Diners/Amex card: ☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐
My name and address________
________ Day time phone no:________
Recipients name and address________
________ HIS ☐ HERS ☐ please tick which
For office use only: TT________

THE TIMES

# LA CRÈME DE LA CRÈME

Wir sind im deutschen Baby - und Kinderpflegemarkt führend.

Diese Position konnen wir nur ausbauen, wenn unsere Mitarbeiter ihre Aufgaben mit Können und Engagement *ausführen*.

Wir suchen zum baldmöglichtsten Zeitpunkt

## - Fremdsprachen - Sekretärin -

**(englische Sprache)**

für das Geschäftsleitungssekretariat, die im wesentlichen englischsprachige Korrespondenz nach Diktat, Text oder Stichworten führen kann und ferner in der Lage ist bei Konferenzen zu übersetzen.

Mehrjährige Berufserfahrung in gleicher oder vergleichbarer Position sowie perfekte englische und deutsche Sprachkenntnisse sind Voraussetzung.

Vorzugsweise sollten diese Erfahrungen in englischen oder amerikanischen Unternehmen erworben worden sein.

Weiterhin setzen wir die Beherrschung der Sekretariatsarbeit, absolute Vertrauenswürdigkeit und Diskretion, sowie freundliches Auftreten und gepflegtes Äusseres voraus.

Bitte senden Sie Ihre vollständigen Bewerbungsunterlagen, dabei Anschreiben und Lebenslauf in deutscher und englischer Sprache, an unsere Personalabteilung.

**DR. RIESE & CO.**

RHÖNDORFER STRASSE 30 · D-5340 BAD HONNEF 1
POSTFACH 1680 · TELEFON (0 22 24) 18 70

**PENATEN** BABYPFLEGE

**bebe** KINDERPFLEGE

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## SUPER CHANNEL

**SUPER CHANNEL, Europes new satellite television station backed by ITV and the Virgin Group has a vacancy for a**

### FINANCE SECRETARY
### Salary approx £10,500

to work for the Head of Finance and his small team. This is a demanding and pressurized role for a person with fast accurate typing/word processing abilities, able to work to strict deadlines. A good academic record is required, and experience in a similiar capacity will be a major advantage. Ideal age 25 plus.

We offer the opportunity to be involved at the launch of this exciting new venture as a member of a young enthusiastic team, attractive salary, pension scheme, BUPA and 5 weeks holiday a year.

**Please ring Tessa Maude, Personnel Manager, on 01 631 5050
or send C.V. to her at
Super Channel, Vision House,
19-21 Rathbone Place, London W1P 1DF
Strictly No Agencies.**

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## Ring 01-839 4833

### STEP INTO SALES £9,500

This American company are seeking a competent secretary with WP experience for their brand new London office. Working for a Sales/Marketing Manager, you will have plenty of telephone contact with Head Office and clients in the States. Cross training provided on Quodrotron WP. If you're keen, opportunity to get involved with telesales.

**Please contact Joanne Osborne quoting ref. 023X/0788**

Ask ALFRED MARKS
RECRUITMENT CONSULTANTS
41 Pall Mall. SW1

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### CHAIRMAN'S PA - STOCKBROKERS £13,000 + bonus

As PA to the Chairman of this prestigious firm of stockbrokers, you will be the lynch-pin of this well-established organisation.

He is charming, highly successful and needs you to manage him faultlessly through his hectic schedule.

You will be totally involved in all aspects of his work and he will expect you to use your initiative and take responsibility.

Educated ideally to graduate level, your excellent social skills will allow you to tackle this prestigious position with confidence.

Age 25-35 Skills 90/60

**CITY OFFICE
01-726 8491**

ANGELA MORTIMER

---

Applications are invited for the following position in our busy Test Tube Baby Unit

### AUDIO MEDICAL TYPIST £7,500 PA

Candidates must have accurate audio typing skill. Previous medical experience preferred but not essential. Word processing training will be given.

Hours of work are 9 am - 5.30 pm Mon - Fri.

For an application form please telephone the Personnel Dept. on 01 586 5959 ext. 2706/2710

**Humana Hospital Wellington**
Wellington Place.
London NW8 9LE

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### Steps Into Banking

Due to expansion, this prestigious Merchant Bank are currently recruiting enthusiastic, bright secretaries at all levels. If you have 90/50, and want a busy, involved position with an above average salary and the best range of benefits we've ever seen, please ring ASAP.

01-408 0424

Tate APPOINTMENTS

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## Ring 01-631 5262

### BUILD UP THIS OFFICE up to £10,000

Set up the office from scratch working for the Partner in this new property company in the West End. Your secretarial experience and strong personality will enable you to arrange meetings, prepare own correspondence and reports, maintain accurate records. New WP being installed so any previous experience an advantage, but training provided. Benefits include: 4 weeks holiday.

**Please contact Fiona Archery quoting ref. 1538/1886**

Ask ALFRED MARKS
RECRUITMENT CONSULTANTS
100 Oxford St. W1

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### PERSONNEL SECRETARY

Bright enthusiastic secretary (age 20 - 22) required for busy personnel department of leading W1 advertising agency. Experience preferred. Must have accurate typing at 60 wpm and 80 shorthand. Pleasant offices and friendly working environment. Good salary and benefits.

**Please telephone Linda Lism on 01 636 5060**

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### SECRETARY FOR AMERICAN LAW FIRM

London branch office near St Pauls has position for secretary with some administrative resposnsibility. Audio, fast and accurate typing and good organisational skills essential; wang word processing helpful. Standard hours with occasional paid overtime. 4 weeks annual holiday. Salary negotiable according to experience.

***Please write enclosing CV to:***

BINGHAM, DANA & GOULD,
5 CHEAPSIDE,
LONDON. EC2V 6AA
No agencies please.

---

### AUDIO SECRETARY

required for Tutorial College in South Kensington. Accurate typing essential. Suitable for College leaver; must be educated to 'A' level. Working in a busy lively office. Salary £7,500.

Please phone for application form
**01-373 5432.**

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## LEGAL LA CREME EVERY TUESDAY
## To Advertise Phone: 01 481 4481 NOW

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## SALES EXECUTIVES

Macro Marketing, a £40 million, 400 strong, sales and marketing company in the high technology field is very interested in your views.

A progressive, unpretentious company, Macro owes much of its success to the employment of women in key positions, 2 directors, 5 senior managers and the majority of our field sales force are female. **Macro is looking for field sales executives throughout the U.K. to expand and develop our 60 strong force.**

The company offers the opportunities to reach senior management positions, a competitive salary (which is not commission based), a company car and accommodation during training.

If you want to work in an exceptionally stimulating environment please contact:

**Harriet Green**
**Macro Marketing Limited**
Burnham Lane
Slough Berks. SL1 6LN

Tel: (06286) 4383

*APPLICATIONS ARE WELCOME FROM BOTH WOMEN AND MEN*

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## NEWSPAPER PROMOTIONS

Leading newspaper group seeks two top notch secretaries to join this bustling promotions team.

Our work is interesting and varied, ranging across competitions, sponsorship, events, offers and newspaper games on several different national titles.

We need good organisers, with accurate, fast typing and good shorthand. A friendly personality and helpful manner will secure a salary of £10,500 plus for the right people.

We also need a responsible clerk/typist with book-keeping skills. Word-processing an advantage, but training can be given.

**For more details, call
SHARON SMITH (01) 837 3966.**

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## Ring 01-629 0111

### EYE FOR DETAIL up to £9,500

Use your Displaywrite III WP experience at this *West End multinational oil* and gas group. Their legal department are looking for a methodical shorthand or audio secretary to prepare reports and agreements. Responsibility for proof-reading important contracts so your grammar and spelling ability will be an advantage. Excellent benefits include: 23 days hols, STL, BUPA, LV's, discount on travel.

**Please contact Richard Lyons quoting ref. 0175/2944**

Ask ALFRED MARKS
RECRUITMENT CONSULTANTS
487 Oxford St. Marble Arch.

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The Westbury Hotel

## PERSONNEL SECRETARY

We are looking for a young enthusiastic person to join our Personnel and Training Department.

A bright, caring personality, smart appearance and good Secretarial skills (60wpm typing) are essential, as well as being willing to work as part of our team.

Full training will be given to the right person.

We offer a competitive salary and excellent company benefits, including meals on duty.

**For further information, please telephone Sally Fortt on 01-629 7755.**

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## Ring 01-834 9591

### MD's PA/SECRETARY up to £10,500

Rapidly expanding holding company in SW1 require an experienced shorthand secretary with good skills and WP experience to assist their MD. This responsible position offers opportunity to get really involved. Compose own correspondence, use IBM displaywrite III and prepare spreadsheets on Lotus 123. Supervise the smooth running of the office.

Benefits still under negotiation.

**Please contact Elizabeth Anderson quoting ref. 0337/2061**

Ask ALFRED MARKS
RECRUITMENT CONSULTANTS
205 Victoria St. SW1

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## MAJOR US LAW FIRM
### (GREEN PARK)

requires audio secretary with initiative to work in small friendly office. No legal experience necessary.
Salary £10,000 pa + X-mas bonus.
Hours 9 to 5.30
4 weeks holiday
Free lunches

**Contact Sharon Upham on: 01 493 8913.
No agencies**

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## PA SECRETARY

An efficient and responsible person is required to act as PA to the Principal of a Consulting Engineering Practice. Good secretarial skills plus a flair for administration required. The position offers a varied role with wide responsibilities. Own office in Georgian building, WC1. Salary by negotiation.

**Ring 636 7102**

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## Humberts

### ADVERTISING ASSISTANT MARKETING DEPARTMENT

Humberts, a national firm of Chartered Surveyors, is seeking an Assistant to be responsible for the day-to-day running of advertising. Experience of media buying and production preferred. The ability to type and work under pressure are essential. Salary by negotiation. Full curriculum vitae in confidence to:

Eric Shearman
(Marketing Manager)
Humberts
(Chartered Surveyors)
25 Grosvenor Street
London W1X 9FE

01-629 6700

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### 2 LEGAL SECRETARIES
£8 - 9,000

No Legal exp. nec. while working in the West End for this high profile lady solicitor in media environment. You will enjoy meeting and talking to celebrities of today. To qualify you need an out going personality along with good shorthand and typing.

For further details call Julia or Kate 01 831 7372

Kingsland
LONDON W1R 9FE TEL. 01 734 7821

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## Ring 01-499 5881

### PA/SEC WITH WP £9,000

Opportunity to develop your own role in this new position assisting the Financial Director of large holding company in the West End. Organise diary, arrange travel and meetings. Involvement with client liaison, research and setting up your own systems. Your WP experience and sense of humour will be appreciated at this friendly firm. Good benefits include: 22 days hols, LV's, staff restaurant.

**Please contact Jean Hamilton quoting ref. 1090/2475**

Ask ALFRED MARKS
RECRUITMENT CONSULTANTS
16 Lansdowne Row Berkeley Sq.

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## SECRETARY/PA TO MANAGING DIRECTOR

CBS Songs Ltd, is one of the world's leading Music Publishers and are seeking a Secretary/PA for the Managing Director of the U.K. operation, based in W1.

The successful candidate should have good *shorthand and typing skills* together with being a self-starter, and a need to become involved. Duties will also include the Office Manager role.

We will offer a very competitive salary together with the benefits associated with a successful company.

Write in the first instance with a full CV of history to date to: Phyllis Morgan, Personnel Manager, CBS, 17/19 Soho Square, LONDON. W1V 6HE.

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## Ring 01-283 2104

### INSURE YOUR FUTURE up to £8,500

Friendly and flexible shorthand secretary with WP needed to assist the Head of Admin. in this insurance underwriters. Prepare correspondence, minutes and reports with cross-training on internal WP and telex systems. Situated in lovely refurbished offices, this unpressurised position may suit someone returning to office life? Excellent Benefits include: 4 weeks hols, flexi-time, LV's, mortgage subsidy.

**Please contact Sue Brady quoting ref. 1120/2806**

Ask ALFRED MARKS
RECRUITMENT CONSULTANTS
88 Leadenhall St. EC3

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**PIANO**, 'Barnes' [illegible] Condition. [illegible]

**STEINWAY** [illegible]

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Royal Dee beats up for auction

Court of Appeal

Effective date of dismissal from job

# Skating prospers as the ice-mania cometh

**By John Hennessy**

The unlikely alliance of a group of profit-motive entrepreneurs on the one hand, and various socially-aware local authorities on the other, is leading to an explosion of ice rinks in this country. It has reached such a point that almost every other month seems to produce a new opportunity for would-be Torvill and Dean couples.

Shortly before Christmas, Slough and Cardiff came on-stream. Next month, Romford joins the company, followed in March by Chelmsford. Other rinks near completion include the ambitious John Nike Leisuresport complex at Bracknell, in Berkshire, where an Olympic-sized 60 x 30-metre ice rink, the first in England, will join the artificial ski slopes already in operation there. Parallel developments are going ahead in Scotland, and the Irish have just installed a 60 x 30m rink at Dundonald.

The growth of ice skating, partly *encouraged by television in the first* instance, has received a regular four-year shot in the arm from the Winter Olympics, with John Curry successful in 1976, Robin Cousins in 1980 and, memorably, Jayne Torvill and Christopher Dean in 1984.

Alas, domestic inspiration seems to be at an end for the time being, since no amount of wishful thinking can point to an Olympic title, or even a medal of any hue, in the next Games at Calgary in 1988.

A number of forces are now at work. The first of the new breed of rinks, built at Peterborough in 1982, owed its origin to the business acumen of Sports Nationwide, a member of the Greene King & Sons brewery group. Dennis Adams, Sports Nationwide's managing director, explained that his company was able to allay existing suspicions of high risk in raising capital for ice rinks by offering a facility which could revert to industrial *development in the event of* failure. The ice would be in the form of a removable pad.

The Peterborough arena has been a spectacular success and is the first of five that Sports Nationwide originally had in mind. The second was Cardiff and the third, in association with the local borough council, is Chelmsford. Adams is cagily unforthcoming about the other two sites.

The Bracknell complex is owned privately by John Nike, who is anxious to make clear that he has no connection with the sports outfitters *of the same name.* Nike, a latecomer to the joys of skiing, erected a 150 x 20-metre dry ski-slope on his own land at Bracknell, together with a 65 m nursery slope, in November 1985. It has prospered to such purpose that the attendance, he says, has multiplied this year two-and-a-half times.

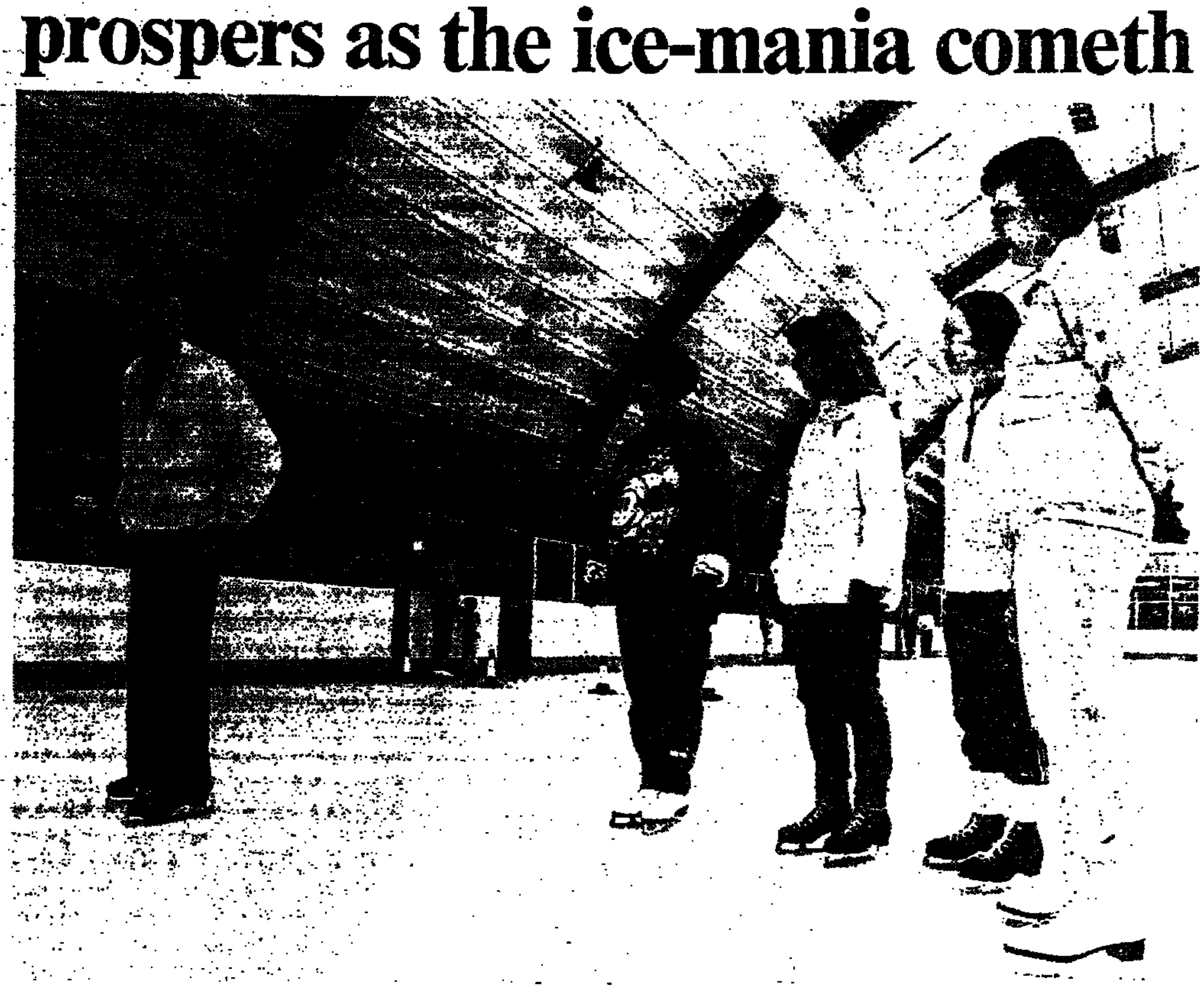
He is bold enough, and wealthy enough, to defy the present convention, *which decrees that a full-size* rink, 60 x 30m, is commercially impracticable, and that the most popular size nowadays is 56 x 26m, but Nike believes that he will be able to accommodate 600 to 800 people in his rink, compared with 400 to 500, with correspondingly greater spectator accommodation.

He reckons to provide seating for 2,500 to 3,000 for ice hockey (itself a new boom sport) and, perhaps, British figure skating champion*ships and ice galas.*

That, he believes, will well compensate for the extra operating costs, running at about 30 per cent higher than in the now conventionally-sized rinks.

His enterprise, costing £6 million, has the full support of the Sports Council, who want to encourage 60 x 30m rinks. "Otherwise our competitive skaters are at a disadvantage," John Scott, one of the Council's officers, said. "And, anyway, it has not yet been proved that the bigger rinks would not be commercially viable." Nike's rink, a declaration of faith with its refrigeration a permanent fixture and no provision for conversion to other purposes, will soon offer reliable proof, one way or the other.

"We are anxious to provide ice skating for a number of reasons," Scott said. "First, skating has a long lifespan. You can do it aged from five to 70 in your own time and space. It can draw in all members of the community by careful programming. An ice rink can meet both sporting and social needs.



Women's hour: John Barry, the coach at Slough's Ice Arena, training at a women's 'coffee break' morning session (Photograph: Mark Pepper)

## Skating appeals to the young at many levels

*"There's an excitement going into* an ice rink that appeals especially to teenagers, the chill atmosphere and the smell of the ice, the bustle and sense of adventure. Rinks are bright and colourful, not institutionalized. Ice skating is also cheap. You don't need any special equipment, no plimsolls, no whites, no rackets. You can turn up in casual clothes, hire a pair of skates and just get on with it. And it appeals to young people on several levels, figure skating for the artistic types, speed skating for the go-getters and hockey for the physically inclined, girls as well as boys."

The new rinks, with Bracknell again a conspicuous exception, are employing a new philosophy in the use of ice time. They veer away from the traditional three long public sessions a day, to shorter periods for the general public and special arrangements for groups. Peterborough, for instance, welcomes curling players, birthday parties, schools and colleges, families and children's hockey. Slough has a similar programme, plus a 'coffee break' group for women.

A competition this Saturday at the municipal Lee Valley rink in north London highlights the growth of the new movement. It is one of *many matches involving clubs all* over the country in the Skate Electric Challenge, an event which will come to a climax with a televised final in spring. Saturday's match embraces no fewer than three of the new rinks – Lee Valley (opened in 1984), Peterborough (1982) and Gillingham (1984) – together with Streatham, a dowager of honourable antiquity.

*But there are difficulties*, principally in the matter of staffing. Only a limited number of people are qualified to manage an ice rink and a careful selection process is needed if Britain is not to suffer the experience of the United States. There, a large number of the rinks opened in the seventies had to close before the eighties, in the wake of the Middle East energy crisis and steeply-rising running costs.

Similarly, there is a big demand for teachers, which has led to some tension between some rink managers and the British Ice Teachers Association, spearheaded by Betty Callaway, the mentor of Torvill and Dean in their golden years. BITA would like all teachers to be members of their organization, having passed the appropriate entrance examinations. Some rinks, however, insisting on the right to *manage, are prepared to engage* any skater, whether or not he or she has shown prowess in teaching.

Mrs Callaway is the particular feather in Slough's cap, where she has been engaged as their consultant. Jimmy Young, trainer of Karen Barber and Nicky Slater, is also on the teaching staff, so that Slough, another municipal rink, likes to think of itself as a future Mecca for ice dancers in particular.

This is a golden age for skaters with a professional career in mind. Cardiff has two recent British champions on its staff, in Debbie Cottrill and Susan Garland, while Steven Williams, a member of the once-formidable British ice dance team led by Torvill and Dean, combines teaching there with the post of assistant manager. What would any rink manager not give to have Torvill and Dean themselves as resident principals of its skating academy?

## SQUASH RACKETS

# Canons aimed for battle raging above

**By Colin McQuillan**

The race for the American Express Premier League championship has intensified with the stage set for a close finish. Last year the title went to Canons Club in London on a games countback after they finished the last fixture of the season level with Ardleigh Hall on points, matches and rubbers. This year competition is just as tense.

Canons Club are in contention again, this time with healthy sponsorship from InterCity, the high speed passenger service of British Rail, but they are cur*rently headed by the high flying* Dunnings Mill squad, suitably supported by the British Airways Poundstretcher and the Skol Lager team from Oadby, near Leicester.

*Arrow* Village, the Manchester side which entered as a late replacement for Edgbaston Priory and who have never been out of the basement, seem certain to achieve instant relegation.

Nottingham, Visco Monroe and Ardleigh Hall, this year reduced to fielding a young near-voluntary squad, all carry obvious possibilities for a similar fate. The well-heeled leading group has yet to separate itself emphatically from the workaday attentions of Manchester Northern and Chapel Allerton.

It is likely that the Leeds side, which recently attracted financial support from an American health drink and now called Gatorade Chapel Allerton, may yet have a significant say in the distribution of honours. Led by the ever-improving national champion, Bryan Beeson, the Gatorade group manage through consistency what others seek to achieve by force of arms.

With Stuart Hailstone, of South Africa, at second string and the experienced David Pearson, they peg away with the sort of 3-2 victory achieved this week over Halls West Country and hold fifth place

**RESULTS:** InterCity Cannons (London) 4, Central-Skol Oadby (Leicester) 1. Poundstretcher Dunnings Mill (East Grinstead) 4, Ardleigh Hall (Colchester) 1; Halls West Country (Weston-super-Mare) 2, Chapel Allerton (Leeds) 3. Home Ales Nottingham 4, Visco Monroe (Wakefield) 1. Arrow Village (Prestwick) 1, Manchester Northern 4

**American Express Premier League**

| | W | L | Pts |
|---|---|---|---|
| Dunnings Mill | 11 | 2 | 66 |
| Skol Leicester | 10 | 2 | 64 |
| InterCity Cannons | 10 | 3 | 62 |
| *Manchester Nthn* | 9 | 4 | 59 |
| *Chapel Allerton* | 9 | 3 | 55 |
| Halls West Cty | 5 | 7 | 40 |
| Nottingham HA | 3 | 9 | 29 |
| Ardleigh Hall | 3 | 10 | 27 |
| Visco Monroe | 2 | 10 | 25 |
| Arrow Village | 0 | 12 | 7 |

*Chapel Allerton*'s joker may lay in a delayed match against second placed Skol Leicester, which must be played on Monday February 16.

On that day Leicester could be missing either or both of their important middle order men, Martin Bodimeade and Paul Carter, should they reach the competitively scheduled Bovis Homes International final

The following night Leicester must meet Visco Monro, led by Australia's former world No 2 Chris Dittmar, whereas Chapel Allerton have virtual banker points from a home match against struggling Arrow Village.

## SCHOOLS FOOTBALL

# Haileybury blow hot in the freeze

**By George Chesterton**

At last the Lent Term football schools have been able to get their programme underway. Not all have been totally restricted by the weather, and **Haileybury** were able to play against **St Alban's** on artificial turf, a surface which was more to their liking than their opponents', whom they defeated 6-2.

*They have since demonstr*ated that this was no flash in the pan by beating **Kimbolton** 3-1. Their strength lies in midfield, with two skilful players in Victor Chukwuemeka and An*drew Gallal.*

**Wellington** have also won twice, first when they entertained **Epsom**, then, later, **Marlborough**. They defeated the former 2-1, and the latter 2-0. *James Hodgson, one of their* most promising forwards, scored in each match.

**Christ's Hospital** have seven in their side from last year, including Philip Messenger who played in last year's Lent Term representative XI at full back. He scored in their 5-0 victory over **Rutlish School**, with the other four goals being shared by John and Andrew Gardner, brothers playing in their first match.

**Clifton**, playing only for the second time on grass this year had a 5-1 win against **Oratory**, *all their goals coming from* different players including one by Iain Niven, better known as their rugby union captain, playing at centre half.

It is almost a contradiction to *think of Rugby as a football* school. Nonetheless they make an important contribution to the Lent Term Schools XI. This week they went down 2-0 to a **Malvern** XI, a goal being scored *in each half.*

**Oundle** will be pleased with their opening result: for the first time ever, they defeated **Bedford School**, and by the convincing margin of 7-2, which included two penalties.

## FISHING

# Royal Dee beats up for auction

**By Conrad Voss Bark**

The Queen, four dukes and a couple of countesses are among the owners of salmon fishing rights who have given from a day to a week's free fishing for this season to the Atlantic Salmon Trust, which sells it to the highest bidder in a postal auction and uses the money for conservation

Last year's auction fetched *£32,000, money which was used* for conservation on the Tweed, for a scientific conference and research into salmon habits

Beats on the Balmoral Estate's water on the Dee, which is *fished by the Queen Mother* and the Prince of Wales, are among those available this year. They could be expensive, but there are 27 beats on offer on the Tweed, some of which might go for a song depending on the bidders' interest.

There is a good deal of trout water on offer as well. Catalogues can be obtained from the Atlantic Salmon Trust, Moulin, Pitlochry, Perthshire and bids have to be in by February 16.

## GLIDING: IF YOU THOUGHT SPYING ON OTHERS WAS CONFINED TO THE MI5 OR THE KGB, READ ON

# When espionage rules the airwaves

**By Maxwell Fendt**

"I think it is almost time we did Trish; I've got the Fiddler, the Baker, Bader and Mister Nasty with me — let's see them go first".

Quite. And the earth-bound team managers at the world championships listening to this radio transmission from a competitor are probably as much in the dark as you are — but it is all to do with winning.

Familiarity with the aircraft and manipulation of the controls are taken for granted. So taken that all these skills are equal how does one win? One of the innumerable ways — apart from the necessary flying skills — is spying.

Although the contestants are scored individually, team cooperation and support can come from various ploys. To find out what other countries' pilots are doing, it is common and legitimate to monitor the radio frequencies of other teams. Here, the British are at a disadvantage; almost every pilot understands and speaks English whereas the Britons', Dutch, Danish or Finnish is a bit rusty.

Counter-espionage involves, of course, as with any restricted information, the use of codes: names for reported position out on task, for other competitors and for true and "spoof" start times. This can lead to some strange transmissions like the *one in the opening paragraph.*

This is hardly up to Enigma cryptology and it sometimes confuses the team itself. Much is, anyway, given away by the tone of voice; it is not much use adopting "black" for "good" and "white" for "bad" lift, say, if the pilot's voice is an octave higher than usual with excitement and in the background his audio climb-sink metre is screaming maximum ascent.

Some teams, though, are very open — almost careless — about giving commentary on their position, forgetting the ears of most of the other team managers and 108 pilots from 33 countries.

Spying apart, the championships are a test of character, judgement and above all consistency, in getting the best out of the weather.

Stopping to turn in a thermal — like soaring birds on lazy, hot summer day in Britain — is wasting precious time. These pilots avoid it whenever possible, preferring to travel along in a straight line close to the track to the next turning point. In championships, though, this has to be almost second nature to allow competitors to keep their eyes on attention to the opposition and their tactics.

*A gaggle of say five to 15* gliders, particularly in "blue" conditions (where lift is not marked by cumulus clouds because of the relative dryness of the air), will travel much faster *collectively than one on its own,* because of the wider collective search area. The glider pilot who leaves will often win the day because he can spot the group ahead, fly fast to catch it up in the certainty there is lift marked as available and, perhaps, by thus conserving some height in hand over the gaggle, race past to be first home.

No pilot likes to be a marker for others — leastways not for other countries' pilots. This leads to some strange cat and mouse tactics at the start line (which is time photographed). Leading competitors record a start — they are allowed to restart later —and go off down track only to double back in the hope of throwing off their followers.

This can lead to some very late-in-the day starts. For example, on the first day, with tasks of nearly 500km, many pilots started after 3pm; it was perhaps not surprising that this was the worst day for task completions, when only four gliders (in the Open, unlimited span class) finished, the others landing out for distance scores only.

Gliding is clearly a minority sport which presumably will never achieve the spectactor interest of those which are accessible to television cameras throughout the match. German television, however, hit upon the idea of using a two-seat motor-assisted glider, with the engine mostly retracted, to photograph the German team.

Many objections were raised that this could unfairly assist the Germans by indicating the thermals or radioing additional information. Supporters of its presence said the television coverage must be good for gliding and that every facility should be extended; the German pilots themselves alleged that the television glider was a *thorough nuisance* and *spoilt* their concentration. Other team managers contended, like Mandy Rice-Davies, that "they would say that, wouldn't they?"

Such is the suspicious nature of man — and particularly world glider pilots.

# Spreckley regains the lead

*The splendid British team* flying at the twentieth World Gliding championships in Benalla, Australia, yesterday, enabled Brian Spreckley to regain the lead in the the 15 metres class (Maxwell Fendt writes).

Spreckley and Dave Watt harmonized their campaign against the Frenchman, Gilles Navas, to such good effect that they came fourth and second for the day. Spreckley gained 20 minutes and leads by a point

**PROVISIONAL RESULTS: (Ninth day): Open:** (529 1km triangle): 1, M Gavazzi (It), 120.8kph, 1,000 pts; 2, M Schroeder (Fr) 112.4kph, 843; 3, I Renner (Aus), 111.3kph, 835. **15m:** (536 1km quadr): 1, I Wienberg (Den), 107.9kph, 1,000 pts; 2, D *Watt (GB) 107.5kph, 992* 3, A Pettersson (Swe), 106.6kph, 973; 4, B Spreckley (GB), 106.4kph, 969. **Standard:** (501.2km triangle): 1, J Aboulin (Fr), 99.9kph, 1,000 pts; 2, A Delylle (Fr), 95.8kph, 958; 3, J Andersen (Den), 96.5kph, 919. **Other British positions:** 14, J Wills, 93.5kph, 847; 17, A Davis, 93.3kph, 843, 39, C *Garton, 85.2kph, 602.* ***Overall (nine days) provisional:*** **Open:** 1, Renner, 7943 pts, 2, Schroeder, 7827; 3, B Gantenbrink (WG) 7776. **15m:** 1, Spreckley, 7694 pts; 2, G Navas (Fr), 7593; 3, D Jacobs (US), 7368. **Other British 15m:** 5, Watt, 7267; 11, M Wells 7003. **Standard:** 1, M Kuittinen (Fin), 7655 pts, 2, M Opitz (US), 7490; 3, *Aboulin, 7386.* **Other British positions:** 11, Wills, 6843; 18, Davis 6294, 23, Garton, 5971.

## TABLE TENNIS

# England lose Prean

Carl Prean has been forced to withdraw from the England team to travel to New Delhi, India, for the World championships from February 19 to March 1. Prean, the English No 2 from the Isle of Wight, will miss the event because of a knee injury he suffered while playing for his German League club, GW Bad Hamm, two weeks ago.

Prean tested the injury during the English national championships at Crawley last weekend, but suffered a reaction and surprisingly lost to Nicky Mason in the quarter-finals. His place for the World championships will be taken by the Reading schoolboy, Matthew Syed. Parker hopes Prean will be fit for a vital European League match against West Germany in April.

## FENCING

# A gamble on success in Seoul

*Liz Thurley and Fiona* McIntosh are both putting their business careers "on hold" in an attempt to win medals for Britain at next year's Seoul Olympics. Mrs Thurley, aged 28, the national champion from Leytonstone, is a computer consultant with NCR and Miss McIntosh, the British No 2, is a 26-year-old teacher from East Dulwich. Both want to spend more time training.

Lesley Drennan, a spokeswoman for the AFA said: "Lack *of training time is considered to* be the sticking point for most British fencers. Their European counterparts receive individual and club sponsorship to the extent that these countries can support full-time fencers."

This weekend Mrs Thurley, the holder, and Miss McIntosh will face opponents from Europe, Canada and the United States in the de Beaumont Cup, the top international women's foil competition in Britain, at London's Swiss Cottage Centre.

## Court of Appeal

## Law Report January 29 1987

# Effective date of dismissal from job

**Batchelor v British Railways Board**

Before Sir John Donaldson, Master of the Rolls, Lord Justice Fox and Lord Justice Bingham

[Judgment January 28]

The day on which an employee was told in writing that "You are *dismissed with immediate* effect" constituted the effective date of termination of her contract of employment under section 67(2) of the Employment Protection (Consolidation) Act 1978, even if such an immediate dismissal was in breach of a disciplinary code incorporated into her contract of employment.

The Court of Appeal so held, allowing an appeal by the employers, British Railways Board, from a decision of the Employment Appeal Tribunal on April 11, 1986, that the *effective date of the* termination of the contract of employment of the employee, Linda Jane Batchelor, was not the date on which she received the notice of dismissal but the later date when *the appeal procedure* under the disciplinary code had been exhausted.

Mr Timothy J. Dutton for the employers; Mr Roy Lemon for the employee.

LORD JUSTICE FOX said that under section 67(2) a complaint to an industrial tribunal had to be made within *three months* of the "effective date of termination" of the employee's contract of employment, that is, the date on which such termination had effect.

On February 5, 1985, the employee, *having been charged* with two disciplinary irregularities, was given a standard form memorandum (Form No 2) on which had been typed the words "You are dismissed with immediate effect". The form then set out what steps the employee should take if she wished to appeal.

There was then a further paragraph *which had been* crossed out, but which would have stated that "No steps will be taken to give effect to the decision until a period of seven days has elapsed when, in the absence of an appeal, *it will be* carried out . . .".

The employee did in fact appeal and was notified on February 25, 1985, that her appeal had been disallowed. She was given no further notice and was not paid after February 5.

If, as was contended on her behalf, the effective date of termination was February 25, *then* her application to the industrial tribunal on May 13, 1986, was within time.

But the employers argued that the effective date of termination *was February 5 and* that therefore her application had been made out of time under section 67(2) of the 1978 Act.

On July 5, 1985, the industrial tribunal decided the matter on a preliminary issue in favour of the employee, and on appeal by the employers the Employment Appeal Tribunal by a majority affirmed that decision.

It was common ground that the disciplinary procedure formed part of the contract of employment, and that the case was not one involving exceptionally grave misconduct such *as to warrant summary* dismissal.

The appeal tribunal had been much influenced by the words in paragraph 5 of that procedure which provided for a right of appeal "against the punishment to be inflicted", which appeared to point to the future rather than contemplating a dismissal which had already occurred.

*But the form of notice given* to the employee, with the final paragraph crossed out, seemed to his Lordship inappropriate to the disciplinary procedure.

The plain meaning of the words used was that the employee had been dismissed with immediate effect on February 5. That that was the obvious intention of the employers was emphasized both by the words used and the deletion of that final paragraph.

It might well be that such immediate dismissal was contrary to the disciplinary code incorporated in the contract of employment, and that the employee might have a claim for breach of contract, but that was not for their Lordships to say.

*The fact* that the *employers* did not operate the correct procedure did not alter the fact that the effective date of termination was February 5, and that the employee's application *to the industrial tribunal* had therefore been made out of time.

Lord Justice Bingham and the Master of the Rolls, delivered concurring judgments.

Solicitors: Mr M. G. Baker, St Pancras; Pattinson & Brewer.

# Industrial levy not payable

**Norsk Hydro Polymers Ltd v Plastics Processing Industry Training Board**

Before Sir John Donaldson, Master of the Rolls, Lord Justice *Ralph Gibson and Lord Justice* Bingham

[Judgment January 28]

The production of PVC compound from PVC resin by the process of compounding was "the manufacture of plastics material" within the meaning of paragraph 2(*c*)(xviii) of the Schedule to the Industrial *Training (Plastics Processing* Board) Order (SI 1982 No 923), so that no industrial training levy was payable in respect of it.

The Court of Appeal dismissed an appeal by the Plastics Processing Industry Training Board from a decision of Mr Justice Nolan on July 30, 1986 who had allowed an appeal by Norsk Hydro Polymers Ltd against a decision of a London industrial tribunal that they were liable to pay an industrial training levy in respect of the compounding of PVC resin which was carried on at their factory in Havant.

Mr Christopher Carr, QC and Mr Donald Broatch for the board; Mr Eldred Tabachnik, QC and Mr Charles S. Taylor for Norsk.

The MASTER OF THE ROLLS said that he did not accept the board's first submission, that since PVC resin and PVC compound were both *plastics materials the process of* compounding did not lead to the manufacture of plastics material.

At the beginning Norsk had PVC resin, which was a plastics material, but at the end they had a wholly different plastics material, namely PVC compound.

The board's second submission was that paragraph 2 of the Schedule was not designed to produce exceptions to paragraph 1 [which set out activities of the plastics processing industry] so much as to catalogue *the obverse of it.*

The answer to that was that the words "Notwithstanding anything contained in this Schedule" would be unnecessary if that were the true *construction.*

Norsk's activities at Havant fell within the literal words of the exemption. The appeal should be dismissed.

Lord Justice Ralph Gibson agreed and Lord Justice Bingham delivered a concurring judgment.

Solicitors: Frere Cholmeley; Addison Sons & Madden, *Chichester.*

## Chancery Division

# Tenant can sue after assignment

**City and Metropolitan Properties Ltd v Greycroft Ltd**

Before Mr John Mowbray, QC

[Judgment January 23]

A tenant who had suffered loss as a result of a breach of a landlord's covenant committed while he was tenant could sue the landlord for the loss after he had assigned the lease.

Mr John Mowbray, QC sitting as a deputy judge in the Chancery Division, so held in a reserved judgment in an action by the plaintiff claiming damages resulting from the breach of his repairing covenant.

Mr David Neuberger for the plaintiff tenant; Mr Gabriel Moss for the defendant landlord.

HIS LORDSHIP said that under a lease dated July 16, *1979 the landlord, Greycroft* Ltd, was liable to the tenant, City and Metropolitan Properties Ltd, for breaches of its repairing covenants.

The tenant acquired the lease on August *11, 1982* for *£28,000.* The tenant brought an action for specific performance of the landlord's repairing covenants but the repairs were not completed until December 1984.

The tenant assigned the lease to a purchaser on December 20, 1984 for £50,950 but maintained that had the structural repairs been done promptly in *August 1982 about £50,000* would have been obtained on September 29, 1982 on a quick resale.

The tenant therefore claimed from the landlord losses sus*tained while it was the tenant,* including the costs of an abortive sale by auction and the running losses of the flat while the disrepair was delaying its resale.

The landlord's defence was that when the tenant assigned the lease all its rights passed to the assignee including any right to damages under section 142(1) of the Law of Property Act 1925 [concerning the burden of the landlord's covenants running with the reversion]. Accordingly the tenant had no cause of *action left to support its claim.*

His Lordship thought that that defence was not well founded though there was no authority on the precise question whether a tenant who had *assigned his lease could after*wards recover damages from the landlord for the breach of the landlord's covenants committed while the tenant held the lease.

It was common ground that a tenant who had assigned his lease remained liable to the landlord for breaches of covenant which he committed while tenant. Further, both the liability and the benefit of the landlord's covenants ran with the lease at common law by privity of estate.

There was a close analogy between the two and his Lordship took the view that both by that analogy and on a proper construction of section 141(1) of the 1925 Act [concerning the benefit of the tenant's covenants running with the reversion] and section 142(1) the landlord's liability to the tenant for existing breaches survived the assignment of the lease in the same way as the tenant's liability to the landlord.

His Lordship therefore directed an inquiry on the heads of damage claimed

Solicitors: Stein Swede Jay & Co; Charles Caplin & Co.

RACING: CHAMPION HURDLE CONTENDER REVERTS TO HANDICAP COMPANY

# Corporal Clinger should assert authority over Taunton rivals

By Mandarin

**Corporal Clinger**, without a win for more than a year, can put himself back in the Champion Hurdle picture by giving weight and a beating to a good field in the Unity Farm Holiday Centre Limited Handicap Hurdle at Taunton today.

Martin Pipe's eight-year-old has not run in handicap company since May 1985 when he won the valuable Swinton Insurance Brokers Trophy at Haydock Park. His six subsequent races have all been in good-class conditions races and he is expected to relish the return to this slightly lower grade.

Last season Corporal Clinger was so impressive in winning his first two races at Cheltenham that he started second favourite behind See You Then for the Champion Hurdle. A faller in that race, he suffered a similar fate when returning to Prestbury Park for his first run of the current campaign.

His shrewd trainer wisely gave him a change of scene for his latest race, sending him to Ireland for the Sean P Graham Memorial Hurdle where he looked well treated by the conditions and was subsequently sent off even-money favourite in a field of 10.

His neck second to Derrymore Boy at Leopardstown was a slightly disappointing effort but he was probably in need of the run and Paul Leach was at pains not to subject him to too hard a race. That outing seems sure to act as a confidence restorer and Leach's tenderness can reap its reward in what is the most valuable race run at the West Country course.

Pipe can initiate a double half an hour earlier with the progressive **North Lane**, who is chasing his third success in five weeks after scoring at Wincanton on Boxing Day and Newton Abbot the day racing resumed after the freeze.

The Wellington trainer has improved the 10-year-old's jumping out of all recognition this season and while it still leaves something to be desired, North Lane remains well-handicapped and is fancied to end Tudor Road's winning sequence.

My other principal fancy at the Somerset course is **Maladiction**, who showed considerable improvement to win at Wincanton on Boxing Day and has an excellent opportunity to follow up in the EBF Novices' Hurdle Qualifier.

Maladiction's trainer, Mercy Rimell, just back from Australia, should also be on the mark at Huntingdon where **Vipsania** can open her account in the first division of the Offord Novices' Hurdle.

In the second division I shall pin my hopes on the consistent and versatile **Weight Problem**, whose recent second to Firm Price at Edinburgh was advertised yesterday when the third horse, Weardale, won at Sedgefield.

A winner over fences at Sedgefield earlier in the season, Weight Problem has to concede weight all round here but his experience may prove decisive against the likes of Cockpit Crew.

Jimmy Fitzgerald, who trains Weight Problem, has an interesting runner in the Bet With The Tote Novices' Chase in Mossmorran. A good staying hurdler three seasons ago when trained by Andy Scott, Mossmorran lost his form subsequently.

Whether Fitzgerald can bring the eight-year-old back to his best remains to be seen but, in any case, he is likely to need the run today and the consistent **Foyle Fisherman** is preferred. Josh Gifford's novice has run well over two and 2½ miles but today's three miles may prove his optimum trip.

The No.1 combination: Richard Dunwoody and West Tip, last year's victorious Grand National team, were named 12-1 favourites for an Aintree encore following yesterday's announcement of the 98 entries for this year's race on April 4.

## TAUNTON

### Selections

By Mandarin

1.30 Maladiction.
2.00 Bold Petal.
2.30 North Lane.
3.00 CORPORAL CLINGER (nap).
3.30 Fire Drill.
4.00 Ekaytee.

Michael Seely's selection: 2.30 North Lane.

### Going: good (chase course), good to soft (hurdles)

**1.30 EBF NOVICE HURDLE (Qualifier: £1,633: 2m 1f) (14 runners)**

| | | | | | |
|---|---|---|---|---|---|
| 1 | 601 | HIGHWAY EXPRESS (M White) R Hodges 6-11-10 | R Linley | 90 | 8-1 |
| 2 | 0-114 | PEACEFULL MEMBER (A Strange) L Kennard 6-11-10 | D Morrow (7) | 85 | 9-2 |
| 16 | | LEISURETIME SMILE (S Freeman) J Edwards 6-11-0 | P Barton | — | 14-1 |
| 17 | F- | LUCKY MUDDLE (G Stickland) G Stickland 5-11-0 | Mr S Stickland | — | 25-1 |
| 18 | P | LYTCHETT BAY (F Crumpler) R Hodges 5-11-0 | S Earle (4) | — | 20-1 |
| 19 | 491 | MALADICTION (Mrs D Gelt) Mrs M Rimell 6-11-0 | S Sherwood | ● 99 | 3-1 |
| 24 | 0P-30 | RIVER TROUT (J Taylor) C Trietline 6-11-0 | J Bryan | 86 | 14-1 |
| 26 | 12 | ROWLANDSONS JEWELS (Rowlandsons Ltd) D Murray Smith 6-11-0 | C Brown | — | F9-4 |
| 27 | P-P | RUSTY RAILS (D Carey) D Carey 5-11-0 | G Davies | — | 25-1 |
| 30 | PP0 | TAMBLIN (Dr H Davies) W R Williams 5-11-0 | C Gray | — | 20-1 |
| 31 | 034 | TANGENT (Miss L Watson) R Frost 7-11-0 | J Frost | 83 | 6-1 |
| 33 | 0P | VITAL EXPORT (Mrs A Millar) D Elsworth 5-11-0 | R Arnott | — | 16-1 |
| 34 | 0FPP0P- | BIT OF SPACE (R Preece) G Ham 7-10-9 | — | — | 25-1 |
| 42 | 000 | LEGAL AID (P Hill) L Kennard 7-10-9 | B Powell | — | 10-1 |

1986: No Corresponding Race

**FORM** HIGHWAY EXPRESS (11-0) made all to beat Doddycross (10-9) a length, with TANGENT (11-0) a further 22l back in 4th, at Newton Abbot (2m 150y, £2453, heavy, Dec 26, 10 ran) TANGENT previously (11-0) ran just over 7l 3rd to Maygon (10-9) at Newton Abbot (2m 150y, £1456, soft, Nov 25, 11 ran). *PEACEFULL MEMBER (11-7), returning from a lengthy absence, only a shade below best with a 12½l 4th to* Duart (10-2) at Devon (2m 1f, £2368, soft, Jan 1, 17 ran). RIVER TROUT (10-12) finished 11l 3rd to Ramadi Dawn (10-12) at Stratford (2m, £685, good, Nov 6, 17 ran) with MALADICTION (10-7), running on in the latter stages, a further 5l away in 4th. MALADICTION subsequently (11-0) confidently ridden to beat Spring Philtre (11-6) 7l at Wincanton (2m, £958, good to soft, Dec 26, 18 ran) to confirm promise of 2 previous runs.
Selection: MALADICTION

**2.0 PICKERIDGE NOVICE SELLING HURDLE (4-Y-O: £503: 2m 1f) (12 runners)**

| | | | | | |
|---|---|---|---|---|---|
| 3 | PP | DEAR BOB (M Tindall) M Pipe 10-7 | R Atkins | — | 5-1 |
| 4 | P0 | FLEET FOOTED (P Collins) P Haynes 10-7 | A Webb | 98 | 16-1 |
| 5 | 0P | JULTOWN LAD (S Birkett) H Beasley 10-7 | D McKeown | — | 20-1 |
| 7 | 00 | OUR TILLY (M Channon) J H Baker 10-7 | C Brown | — | 14-1 |
| 8 | 00P0 | STADIA PUBLICITY (J Bridger) J Bridger 10-7 | R Goldstein | — | 25-1 |
| 9 | 300 | BOLD PETAL (M Pomton) D Burchell 10-2 | D J Burchell (7) | 94 | 20-1 |
| 10 | 004 | GOLDEN AZELIA (R Brazington) R Brazington 10-2 | R Beggan | 92 | 3-1 |
| 12 | 0000P | PARKES SPECIAL (Mrs J Wonnacott) Mrs J Wonnacott 10-2 | D Wonnacott (7) | — | 15-1 |
| 13 | 3304 | SOLENT EXPRESS (Mrs M Saunders) B Stevens 10-2 | S Moore | 98 | 8-1 |
| 14 | F100 | TYRANNISE (D Ball) B McMahon 10-2 | T Wall | ● 99 | F2-1 |
| 15 | P03 | WATENDLATH (BF) (R Frost) R Frost 10-2 | J Frost | 93 | 7-2 |
| 16 | P | ZINDELINA (A Elliott) D Jermy 10-2 | G Old | — | 25-1 |

1986: GWILLIM ENTERPRISE 10-10 T Wall (14-1) R Juckes 11 ran

**FORM** FLEET FOOTED (10-12) never dangerous when a 26l 6th to Nippy Chippy (11-8) in a non-selling event at Fakenham (2m 80y, £685, good to soft, Dec 19, 15 ran) BOLD PETAL, always behind last time, previously (10-2) made some progress in the latter stages to finish 27½l 6th to Careen (11-7) at Ludlow (2m, £927, soft, Dec 16, 16 ran), a race in which TYRANNISE (10-6) weakened into 9th after leading until after the 3rd last. TYRANNISE previously (10-7) beat the Ute (10-12) 20l, with SOLENT EXPRESS (10-7) a further length away in 3rd, at Southwell (2m 4f, £822, good to soft, Dec 5, 9 ran). SOLENT EXPRESS put up best effort on previous outing when (10-2) 3l 3rd to Labrag (10-7), with WATENDLATH (10-6) pulled up after saddle slipped at Devon (2m 1f, £483, good, Oct 31, 11 ran) WATENDLATH recently (10-5) ran well for a long way before finishing 18l 3rd to La Grande Dame (10-6) at Newton Abbot (2m150y, £666, heavy, Jan 22, 7 ran) with DEAR BOB (10-7) and ZINDELINA (10-2) both pulled up. Selection: TYRANNISE

**2.30 HUSBANDS HANDICAP CHASE (£1,671: 3m 1f) (7 runners)**

| | | | | | |
|---|---|---|---|---|---|
| 2 | 30-UU11 | NORTH LANE (D) (G C Bisgrove Ltd) M Pipe 10-11-9 | M Perrett | 98 | F9-4 |
| 3 | 0-22111 | TUDOR ROAD (CD) (A Stoddart) L Kennard 12-11-7 | B Powell | 94 | 5-2 |
| 4 | 0-P0210 | NOTRE CHEVAL (D) (Mrs J Morris) J Honeyball 8-11-5 | Peter Hobbs | 96 | 12-1 |
| 6 | F4P-3P4 | TRISKA (B,C,D) (A Hunt) L Kennard 11-11-5 | P Richards | — | 12-1 |
| 7 | 121042 | RIVER WARRIOR (D) (J M Bradley) J M Bradley 9-11-2 | G Davies | 98 | 8-1 |
| 8 | 2/F30F4 | LE GRAN BRUN (D) (Mrs A Pollard) J King 9-10-12 | S McNeill | 97 | 3-1 |
| 10 | 030-U03 | MEARLIN (C House) J Old 8-10-6 | S Sherwood | ● 99 | 9-1 |

1986: (2m 3f) EASTER CARNIVAL 10-10-12 P Richards (8-1) K Bishop 12 ran

**FORM** NORTH LANE (10-0) on a hat-trick after beating Brown Trix (11-7) 6l at Newton Abbot (3m2f, £3127, heavy, Jan 22, 7 ran) a race in which NOTRE CHEVAL (10-3) was a well beaten 6th. TUDOR ROAD (10-0) left clear by the last fence fall of LE GRAN BRUN (10-0) when beating No Pardon (11-3) 3l at Worcester (3m, heavy) with TRISKA (10-1) 20l further away in 3rd. Previously TUDOR ROAD (10-2) beat NOTRE CHEVAL (10-7) 4l here (3m 1f, £2290, good, Dec 4, 6 ran). On subsequent outing NOTRE CHEVAL (10-6) relished the testing conditions when beating the subsequently demoted Upham Kelly (10-5) 7l at Hereford (3m 1f, £2570, heavy, Dec 18, 11 ran). RIVER WARRIOR (11-0) caught at the last when 8l 2nd to Rogairio (11-8) at Stratford (3m2f, £3013, good to soft, Dec 29, 6 ran). LE GRAN BRUN (11-0) best judged on a 13l 3rd to Cerimau (11-12) at Leicester (3m, £1766, good, Nov 28, 7 ran). MEARLIN (10-0) 19l 3rd to Vodkatini (10-1) at Devon (2m1f, £2381, soft, Jan 1, 4 ran). Selection: LE GRAN BRUN

**3.0 UNITY FARM LIMITED HANDICAP HURDLE (£4,533: 2m 1f) (8 runners)**

| | | | | | |
|---|---|---|---|---|---|
| 2 | 112F-F2 | CORPORAL CLINGER (BF) (Jay Dee Racing) M Pipe 8-11-7 | P Leach | 95 | F5-4 |
| 3 | U121P-3 | SOUTHERNAIR (Southern Air Ltd) P Haynes 7-10-13 | A Webb | ● 99 | 9-2 |
| 4 | 110F-02 | RIVA ROSE (W Goff) Mrs J Pitman 6-10-13 | B de Haan | 96 | 4-1 |
| 5 | 1-14112 | SAFFRON LORD (D) (A Hunt) L Kennard 5-10-3 | B Powell | 98 | 4-1 |
| 7 | 11-1000 | ORYX MINOR (R Trumper) S Mellor 7-10-0 | G Landau (4) | 95 | 16-1 |
| 8 | 021F-10 | PREDOMINATE (501 Racing Club Group) O Sherwood 6-10-0 | S Sherwood | 89 | 8-1 |
| 10 | 112114 | BUTLERS PET (D) (Mrs J Hicks) T Hallett 8-10-0 | P Richards | 84 | 25-1 |
| 14 | 222042 | DEADLY GOING (Mrs M Bridgwater) K Bridgwater 8-10-0 | W Worthington | 79 | 33-1 |

1986: ROBIN WONDER 8-11-8 G Bradley (5-2) D Elsworth 9 ran

**FORM** CORPORAL CLINGER, ran well in Ireland last time, but has not shown best form since (12-0) 5l 2nd to Stan's Pride (11-5) at Cheltenham 12 months ago, (2m 4f, £4542, good to soft, Jan 25, 8 ran). SAFFRON LORD was right up to best when (10-11) 3l 2nd to Juven Light (10-9) at Newbury, SOUTHERNAIR (11-10) 12l back in 3rd, (2m 100y, £4948, good to soft, Jan 3, 10 ran). SOUTHERNAIR needed that race and is sure to come on considerably for it, he showed better form when (11-4) beating Ra Nova (11-7) 2½l at Windsor last season (2m 30y, £7349, good to soft, Jan 1, 5 ran). RIVA ROSE is fast improving and (11-4) was a highly respectable ¾l 2nd to Cats Eyes (11-0) at Cheltenham last time, (2m 4f £2992, soft, Dec 31, 6 ran). ORYX MINOR looks out of his depth here and most recent victory was (11-10) a ½l defeat of Freemason (11-5) at Kempton (2m, £2574, good to soft, Nov 20, 10 ran).
Selection: SOUTHERNAIR

**3.30 SHEPTON MALLET HANDICAP CHASE (£1,319: 2m 1f) (10 runners)**

| | | | | | |
|---|---|---|---|---|---|
| 1 | F-13433 | AKRAM (S Allen) R Hodges 9-11-10 | R Linley | 97 | 6-1 |
| 2 | 42-4P22 | FIRE DRILL D (P Norman) K Bishop 12-11-9 | P Richards | ● 99 | 3-1 |
| 3 | 013-101 | ATATAHO (CD) (B Snell) J D Roberts 11-11-6 | P Nicholls | 96 | 7-2 |
| 5 | 432212 | DOUBLETON (B,D) (A Ford) L Kennard 6-11-0 | B Powell | 98 | F5-2 |
| 7 | 12-0310 | VODKATINI (D,BF) (Dick Richardson Horse Racing) P Haynes 8-10-12 | A Webb | 96 | 7-1 |
| 9 | P10U4/P- | CAL MAL (K Dunn) K Dunn 9-10-0 | — | — | 33-1 |
| 10 | 0U00FU | INDIAN SIGNAL (W Castrey) G Ham 8-10-0 | — | — | 33-1 |
| 12 | 2F00/RP | HILLBILLY (E Tucker) C Popham 11-10-0 | G Davies | — | 33-1 |
| 13 | 30F30-P | SCOTTISH AIR (B Scriven) B Scriven 10-10-0 | Mr G Upton (7) | 71 | 25-1 |
| 14 | P00/00P | LAPLEIGH RIDGE (R Reed) T Keenor 10-10-0 | R Millman | — | 25-1 |

1986: ATATAHO 10-10-13 C Gray (7-2) S Pattemore 7 ran

**FORM** Course specialist ATATAHO (11-6) returned to best when beating DOUBLETON (11-6) 3l, with SCOTTISH AIR (10-1) *pulled up, over this course and distance* (£2209, soft, Dec 30, 8 ran). On previous outing DOUBLETON (10-7) not extended to beat The Floorlayer (10-3) 8l at Devon (2m1f, £1291, soft, Dec 5, 11 ran) a race in which FIRE DRILL (11-10) was a well beaten 4th. On penultimate start VODKATINI (10-1) easily beat FIRE DRILL (11-7) 12l, with INDIAN SIGNAL (10-1) behind when an 8th fence casualty at Devon (2m 1f, £2381, soft, Jan 1, 4 ran). FIRE DRILL (11-10) returned to best on latest start when a head 2nd to Tern (11-5) with AKRAM (11-11) 6l away 3rd at Newton Abbot (2m, £2257, heavy, Jan 22, 5 ran). AKRAM (10-0) has been below form since an excellent 7½l 3rd to Pearlyman (11-13) at Cheltenham (2m, £4565, good, Dec 6, 7 ran).
Selection: DOUBLETON

**4.0 YARCOMBE NOVICE HANDICAP HURDLE (£699: 2m 1f) (14 runners)**

| | | | | | |
|---|---|---|---|---|---|
| 5 | 0/0264P- | MISTY PARK (J Browntigg) G H Jones 8-11-7 | G Jones | 87 | 16-1 |
| 6 | 0-01P | ARENA AUCTION (CD) (Mrs S Pattemore) S Pattemore 5-11-6 | C Gray | 83 | 12-1 |
| 9 | 222P-00 | DIAPHANTINE (N Lake) R Frost 5-11-2 | J Frost | 97 | 6-1 |
| 10 | 00P0-01 | CUTTING EDGE (B Isaac) B Isaac 7-11-2 | R Millman | 98 | 4-1 |
| 11 | 000-03 | HIGHTOWN FONTANA (Hightown Finance) R Hodges 6-11-1 | R Linley | 94 | 8-1 |
| 12 | 0P0-04P | SKYLARK WONDER (A Hunt) L Kennard 5-11-1 | B Powell | 97 | 16-1 |
| 13 | 4831 | MY DERYA (B) (Mrs H Akyuz) B McMahon 4-11-1 | T Wall | 90 | F3-1 |
| 14 | 30-P313 | TUDOR SQUIRE (D Tucker) D Tucker 10-11-1 | A Dicks (7) | 94 | 9-1 |
| 15 | 0000/ | MEDES (W Price) W Price 6-11-0 | A Price (7) | — | 33-1 |
| 16 | 2430/00 | LAUTREC (D White) C Popham 9-10-13 | G Davies | — | 25-1 |
| 17 | P0-000R | LOVER COVER (B,BF) (Mrs A Garrett) J King 5-10-12 | S McNeill | 89 | 33-1 |
| 18 | 030-0 | ROWLANDS LAD (Mrs A De La Cerda-Gaustad) P Hobbs 7-10-12 | Peter Hobbs | 90 | 25-1 |
| 20 | 023004 | EKAYTEE (G Tanner) I Wardle 5-10-9 | K Townsend (7) | ● 99 | 5-1 |
| 21 | 02202 | SANDRON (G Scholey) B Stevens 4-10-8 | S Moore | 83 | 10-1 |

1986: MIGHTY STEEL 6-10-4 A Webb (5-2 fav) N Lee-Judson 15 ran

**FORM** CUTTING EDGE is in good form at present and ran a fine race (11-1) to beat Polar Glen (11-1) a head at Newton Abbot on latest outing, (2m, £892, heavy, Jan 22, 8 ran). HIGHTOWN FONTANA showed best form to date when (11-0) 8½l 3rd to Maladiction (11-0) at Wincanton but could find EKAYTEE (11-0) who was ½l back in 4th (2m, £958, good to soft, Dec 26, 18 ran). SKYLARK WONDER, disappointing last time, previously (10-8) was 6½l 4th to Spring Philtre (10-3) at Wincanton. EKAYTEE (10-4) 2½l back in 6th, (2m, £863, good to soft, Nov 27, 16 ran). TUDOR SQUIRE was not disgraced when (11-0) stepping up out of selling company and finishing 15l 3rd to Handy Lane (11-1) at Newton Abbot, (2m, £2558, heavy, Dec 26, 13 ran). LOVER COVER is of dubious temperament but holds a claim on (10-6) on 19½l 5th to the useful Spanish Reel (11-2) at Wolverhampton (2m, £1719, firm, Nov 10, 7 ran).
Selection: EKAYTEE

### Course specialists

| TRAINERS | Winners | Runners | Per Cent | JOCKEYS | Winners | Rides | Per Cent |
|---|---|---|---|---|---|---|---|
| S Mellor | 5 | 13 | 38.5 | P Leach | 17 | 104 | 16.3 |
| S Pattemore | 12 | 32 | 37.5 | C Brown | 14 | 97 | 14.4 |
| M Pipe | 28 | 174 | 16.1 | P Richards | 13 | 95 | 13.7 |
| L Kennard | 15 | 109 | 13.8 | Peter Hobbs | 7 | 60 | 11.7 |
| D Elsworth | 6 | 48 | 12.5 | P Nicholls | 8 | 71 | 11.3 |
| R Hodges | 12 | 126 | 9.5 | B Powell | 12 | 109 | 11.0 |

# Quality international entry for first £100,000 National

By George Rae

The Grand National has a strong international flavour this year with four overseas horses — the American Bewley's Hill, the French-trained Nupsala and the Czechoslovakian pair Valencio and Zeleznik — among the 98 entries. The race, to be run on April 4, carries £100,000 added prize money, making it the richest National Hunt race in Britain.

Bewley's Hill, the 1984 Maryland Gold Cup winner, was an intended runner in last season's National before being ruled out by injury. He will make his National challenge from John Webber's Banbury stable and will be ridden by his owner, Dixon Stroud junior. Jay Trump, the winner in 1965, and Ben Nevis, 1980, are two recent National winners to have come from the United States.

Nupsala, considered one of the three best steeplechasers in France, has finished second in the *Grand Steeplechase de Paris*, the equivalent of the Cheltenham Gold Cup. He is trained at Chantilly by Francois Doumen, who is probably best known for the achievements of the filly Double Bed, second in last year's Phoenix Park Champion Stakes.

Valencio, winner of the arduous Grand Pardubice Steeplechase in Czechoslovakia, and Zeleznik are scheduled to join trainer Ben Wise in Sussex next month. Essex, the horse which created so much interest when running last year, has been below his best this season and has not been entered.

The first three at Aintree last season, West Tip, Young Driver and Classified are entered again, as is Door Latch, strongly fancied but a first-fence casualty.

Jenny Pitman, the first woman to train a Grand National winner, has entered Gold Cup victor Burrough Hill Lad in addition to a former National winner, Corbiere, Smith's Man and Macoliver.

The Irish-trained Greasepaint will be running in his fifth National and among the other Irish entries is Attitude Adjuster, who won the Christies Foxhunter Challenge Cup at last year's Cheltenham festival at the age of six.

The Tote have installed West Tip as their 12-1 favourite with Plundering, Door Latch, Lucky Vane and Burrough Hill Lad coupled on 16-1.

## The Aintree possibles

SEAGRAM GRAND NATIONAL HANDICAP CHASE (4m 4f): Androma 10 years, Another City 8, Arctic Beau 9, Attitude Adjuster 7, Ballinacurra Lad 12, Ballymilan 10, Basils Choice 12, Bewley's Hill 10, Big Brown Bear 10, Blackhawk Star 13, Bold Agent 11, Bright Dream 11, Brit 8, Brown Trix 9, Brown Veil 12, Burrough Hill Lad 11, By The Way 9, Centre Attraction 8, Choice Of Critics 11, Classified 11, Colonel Christy 12, Corbiere 12, Course Hunter 9, Covent Garden 9, Cranlome 9, Dalmore 9, Darc Hansel 9, Dark Ivy 11, Door Latch 9, Doubleuagain 13, Doubtful Venture 11, Dr Pepper 10, Drumlargan 13, Duncombe Prince 8, Durham Edition 9, Eamons Owen 10, Gala Prince 10, Gearys Cold Rolled 10, Glenrue 10, Gornahoe Boy 11, Greasepaint 12, Greenbank Park 10, Hard Case 9, Hi Harry 9, Hill Of Slane 11, Howarth Highway 11, Insure 9, Jimbrook 10, Knock Hill 11, Kumon Sunshine 10, Lean Ar Aghaidh 10, Lean Ort 9, Le Bambino 10, Leney Dual 12, Little Polveir 10, Lord Leney 9, Lucisis 8, Lucky Rew 12, Lucky Vane 12, Macoliver 9, Major Knight 13, Manna Reef 9, Maori Venture 11, Marcolo 10, Master Tercel 11, Mister Donovan 11, Moe Greene 7, Monanore 10, Mr Baker 9, Northern Bay 11, Nupsala 8, Pat McGee 7, Plundering 10, Pollys Pal 9, Preben Fur 10, Quick Trip 8, Rainbow Warrior 10, Rhyme 'N' Reason 8, Run To Me 12, Sign Again 9, Smartside 12, Smith's Man 9, Southdown Spirit 11, Spartan Orient 11, Straight Accord 12, Strands Of Gold 8, Sunlit River 10, Tacroy 13, The Ellier 11, The Thinker 9, The Tsarevich 11, Tracys Special 10, Valencio 10, West Tip 10, Why Forget 11, Young Driver 10, You're Welcome 11, Zeleznik 9. To be run at Liverpool, April 4.

# Princess Anne in charity ride at Cheltenham

**Princess Anne will ride Grand National winner Aldaniti over one mile of Cheltenham racecourse on the opening day of the Festival meeting in March as part of the attempt to raise £500,000 for the Bob Champion Cancer Trust.**

**It was originally thought the Princess would ride the first mile of Aldaniti's 250-mile walk to Aintree out of the Royal Mews on March 1, but it has been confirmed she will be at Cheltenham.**

**The first mile will now be taken by the former champion jockey, Jonjo O'Neill, who is himself undergoing treatment for cancer. Bob Champion, who rode the horse to victory in the 1981 National after his own recovery from cancer, will ride the last mile to Aintree racecourse on April 4. In between the horse will be ridden in one-mile sections by celebrities, each of whom will raise £1,000 in sponsorship.**

# Bobsline survives error to land nineteenth win

By Our Irish Racing Correspondent

Bobsline achieved the nineteenth victory of his career and his fifth at Punchestown when easily landing the odds of 1-3 laid on him in the six-runner Dunshane Chase yesterday.

For the greater part of the journey, First Noel cut out the running with Bobsline jumping well on the bridle. The favourite came through to lead narrowly going to the second last fence but stumbled on landing and was lucky not to come down.

Frank Berry stayed in the saddle and Bobsline, despite losing some ground, found no difficulty in regaining the lead before going on to beat First Noel by eight lengths.

His trainer Francis Flood said afterwards that his plan of campaign would take in the Vincent O'Brien Gold Cup at Leopardstown, the P.Z. Mower Chase at Thurles and the Queen Mother Champion Chase at Cheltenham.

Fred Winter may be opposed to the concept of the Daily Express Triumph Hurdle but his misgivings are not shared by Irish trainers who once again will be fielding a substantial number of the runners.

The latest to join the list is Master Don, who completed a treble in the Ballynure Four-year-old Hurdle, jumping with far greater fluency than the favourite, Tradehimin.

Disaster once again overtook Herbert United in his attempt to win a steeplechase. He was going well within himself despite some careless jumps when unseating Harry Rogers three fences out in the Mullacullen Novices' Chase.

Afterwards his disappointed trainer, Des McDonogh, said: "I will now switch him back to hurdling and will run him in the Wessel Cable Champion Hurdle at Leopardstown before having another go at the Champion Hurdle at Cheltenham."

## HUNTINGDON

### Selections

By Mandarin

1.15 Vipsania.
1.45 Suny Me.
2.15 Weight Problem.
2.45 Foyle Fisherman.
3.15 Landing Board.
3.45 Unicol.

By Michael Seely
2.15 CONE ALONE (nap). 3.45 Stray Shot.
The Times Private Handicapper's top rating: 2.15 CONE ALONE.

### Guide to our in-line racecard

| | | | | | | |
|---|---|---|---|---|---|---|
| 103 | (12) | 0-0432 | TIMESFORM (CD,BF) (Mrs J Ryley) B Hall 9-10-0 | B West (4) | 88 | 7-2 |

Racecard number. Draw in brackets. Six-figure form (F-fell. P-pulled up. U-unseated rider. B-brought down. S-slipped up. R-refused). Horse's name (B-blinkers. V-visor. H-hood. E-Eyeshield. C-course winner. D-distance winner. CD-course and distance winner. BF-beaten favourite in latest race). Owner in brackets. Trainer. Age and weight. Rider plus any allowance. The Times Private Handicapper's rating. Approximate starting price.

### Going: good to soft (chase course); soft (hurdles)

**1.15 OFFORD NOVICE HURDLE (Div I: £1,215: 2m 5f 50yd) (21 runners)**

| | | | | | |
|---|---|---|---|---|---|
| 6 | .244 | CHARTER HARDWARE (Charter Racing Ltd) Mrs J Pitman 5-11-3 | P Scudamore | 96 | 8-1 |
| 7 | FFF | COOLOUGHTER (N Roberts) J Webber 6-11-3 | G Mernagh | — | 25-1 |
| 9 | | DROWSY (M Pierrot) O Sherwood 5-11-3 | C Cox | — | 14-1 |
| 11 | P00-233 | KNOBI OBI (P Hannen) Miss E Sneyd 8-11-3 | L Harvey (4) | 96 | 12-1 |
| 13 | 341 | NIKOOLA EVE (D Cooper) J Glover 5-11-6 | S Johnson | 98 | 4-1 |
| 15 | 04 | PICADILLY LORD (BF) (P Michael) G Hutler 6-11-3 | J McLaughlin | 78 | 10-1 |
| 16 | 89F-04 | PRIVATE AUDITION (P H Betts Ltd) M Tompkins 5-11-3 | S Smith Eccles | 96 | 10-1 |
| 17 | PP | QUARTER TOWN (Mrs J O'Sullivan) P Butler 7-11-3 | A T O'Gorman (7) | — | 25-1 |
| 18 | 0 | ROBINCROWN (J Perris) P W Harris 5-11-3 | R Stronge | — | 25-1 |
| 19 | | SENZA PARI (J Huckle) C Trietline 5-11-3 | J Suthern | — | 33-1 |
| 22 | 000 | SURGE (B) (C Jerdein) Mrs J Pitman 6-11-3 | G Bradley | 87 | 20-1 |
| 24 | | ARCLID GIRL (Mrs T Harvey) F Harvey 5-10-13 | J Tuite (7) | — | 33-1 |
| 25 | 003-002 | EYE FLASHER (B) (H Maddever) R Carter 5-10-12 | C Grant | 88 | 14-1 |
| 26 | 0/0P | RAYNE PARK (R Barlow) J Bosley 6-10-12 | M Bosley (4) | — | 33-1 |
| 27 | 2-03 | VIPSANIA (M Meade) Mrs M Rimell 6-10-12 | H Davies | 98 | 6-1 |
| 28 | 033 | BOLD IN COMBAT (J Browne Constr Co Ltd) T Casey 4-10-9 | R Dunwoody | 94 | 5-1 |
| 29 | | CUDDY DALE (G Hubbard) G Hubbard 4-10-9 | Miss G Armytage (4) | — | 25-1 |
| 30 | 204 | DUNSTON (T Ramsden) A Bailey 4-10-9 | G McCourt | ● 99 | F6-4 |
| 31 | 0 | MSHATTA PALACE (R Pegg) D Ringer 4-10-9 | J Barlow | — | 20-1 |
| 32 | 0 | ALCEBA (Miss P Thompson) H O'Neil 4-10-4 | R Chapman (4) | — | 25-1 |
| 33 | PP | LADY BISHOP (B) (Mrs B Carey) R Champion 4-10-4 | M Richards | — | 33-1 |

1986: WOODGATE 5-11-10 H Davies (5-4 fav) T Forster 21 ran

**1.45 ST NEOTS CONDITIONAL JOCKEYS SELLING HANDICAP CHASE (£1,266: 2m 200yd) (15 runners)**

| | | | | | |
|---|---|---|---|---|---|
| 1 | 022014 | TIN BOY (T Fry) W Kemp 8-11-10 | L Sommers | 88 | 12-1 |
| 2 | 2U03U4 | CHESTNUT PRINCE (I Burston) P Pritchard 12-11-9 | Penny Ffitch-Heyes | 91 | 12-1 |
| 3 | 0/041-00 | MOOD MUSIC (S Richards) R Hodges 15-11-6 | W Irvine | 94 | 8-1 |
| 4 | PP-F303 | SUNY ME (R Scholey) R Scholey 9-11-4 | R Marley | ● 99 | 4-1 |
| 5 | 004001 | DOWNPAYMENT (M Bolton) M Bolton 13-11-1 | M Bowlby | 98 | 4-1 |
| 6 | 00FF/1-P | LANDAS ROCKET (Mletnan Ltd) G G Gracey 9-11-1 | L Harvey | 84 | 16-1 |
| 7 | 2-00003 | HARVEST (Benningtons Furniture Ltd) O O'Neill 7-11-1 | P Grassick | 83 | 8-1 |
| 8 | 0-F0F04 | JUVENILE PRINCE (B) (Hingley & Callow Oils Ltd) M Oliver 9-10-12 | E Buckley | 90 | F3-1 |
| 9 | U0F4FP | STRETCH OUT (Mrs B Bacon) A Moore 9-10-10 | — | 85 | 20-1 |
| 10 | 334233 | POSTDYNE (D Dick) W Mann 12-10-6 | W Humphreys | 98 | 10-1 |
| 11 | P/4P-PFU | SALDATORE (B Byford) B Byford 10-10-3 | T Woolley | — | 20-1 |
| 12 | 00-PP02 | UNCLE DAI (E Treacy) J Bridger 8-10-3 | Candy Moore | — | 14-1 |
| 13 | P03-3P4 | THESEUS (J Blundell) J Blundell 10-10-3 | A J Quinn | 91 | 14-1 |
| 14 | F00300 | FADING DAWN (O Henley) P Butler 10-10-3 | C Warren | — | 20-1 |
| 15 | P/0U-000 | TOUCH OF RHYTHM (P O'Connell) P Butler 6-10-3 | A T O'Gorman | — | 25-1 |

1986: CAPTAIN DAWN 10-11-0 E Murphy (4-5 fav) J Gifford 8 ran

### Course specialists

| TRAINERS | Winners | Runners | Per Cent | JOCKEYS | Winners | Rides | Per Cent |
|---|---|---|---|---|---|---|---|
| Jimmy Fitzgerald | 8 | 30 | 26.7 | M Dwyer | 6 | 10 | 60.0 |
| M Ryan | 9 | 39 | 23.1 | G Bradley | 5 | 20 | 25.0 |
| P W Harris | 8 | 40 | 20.0 | E Murphy | 9 | 40 | 22.5 |
| J Gifford | 30 | 160 | 18.8 | S Smith Eccles | 29 | 130 | 22.3 |
| J Jenkins | 9 | 51 | 17.6 | H Davies | 15 | 83 | 18.1 |
| J Spearing | 7 | 40 | 17.5 | G McCourt | 15 | 93 | 16.1 |

**2.15 OFFORD NOVICE HURDLE (Div II: £1,245: 2m 5f 50yd) (22 runners)**

| | | | | | |
|---|---|---|---|---|---|
| 3 | 122212 | WEIGHT PROBLEM (J Ferragher) Jimmy Fitzgerald 10-11-10 | M Dwyer | 89 | F3-1 |
| 6 | 0F0/F4F | BEECH COPSE (D Milburn) A Turnell 8-11-3 | Steve Knight | — | 16-1 |
| 7 | 3 | *COCKPIT CREW (R Simmons) O Sherwood 6-11-3* | C Cox | 80 | 8-1 |
| 8 | 000-2 | CONE ALONE (G Phillips) A J Wilson 6-11-3 | G Bradley | ● 99 | 4-1 |
| 9 | 40-2P3 | DAVY'S WEIR (Mrs R Lacy) J Gifford 7-11-3 | R Rowe | 87 | 5-1 |
| 10 | 0 | DYNASTIC BIT (G Vergette) G Vergette 5-11-3 | Miss J Saunders | — | 33-1 |
| 12 | 002 | FOCHE (B Doody) J Webber 6-11-3 | G Mernagh | 87 | 16-1 |
| 14 | 0 | HELLO ROCKY (R Shaw) Miss E Sneyd 6-11-3 | — | — | 25-1 |
| 15 | 243 | ICKWORTH (Lord Bristol) Mrs D Haine 5-11-3 | S Smith Eccles | 78 | 10-1 |
| 17 | 0000P-P | LETCHWORTH (C Driscoll) H O'Neill 6-11-3 | R Chapman (4) | 73 | 33-1 |
| 19 | 300 | MAMORA BAY (Mrs E Hitchins) Mrs J Pitman 5-11-3 | P Scudamore | 78 | 12-1 |
| 23 | 4 | OVER THE SLANEY (H Mo) F Winter 6-11-3 | V Kennedy (7) | 84 | 10-1 |
| 25 | 00/2303 | POLYNOR (D Thompson) M Ryan 6-11-3 | G McCourt | 73 | 12-1 |
| 26 | 02F04 | RODNEY BAY (R Scott) J Blundell 5-11-3 | M Brennan | 77 | 16-1 |
| 27 | PP0 | SEAL COURT (Mrs M Giles) J Scallan 5-11-3 | M Furlong | — | 33-1 |
| 33 | 000-000 | CELTIC MARY (A Godrich) J Spearing 7-10-12 | P Dever | — | 20-1 |
| 36 | 00-P0P | HILLY-DOWN LASS (P Hannen) Miss E Sneyd 6-10-12 | — | — | 33-1 |
| 38 | FP/0- | RAGESCA (Mrs B Dukes) P Dukes 8-10-12 | L Harvey (4) | 70 | 33-1 |
| 41 | 00 | SINTON BAVARD (Mrs M Oliver) M Oliver 6-10-12 | R Dunwoody | — | 25-1 |
| 42 | 000 | SWEET STORM (Berhale Constr Ltd) T Casey 5-10-12 | — | — | 25-1 |
| 43 | 00-03 | TRIKKALA STAR (Mrs H Noonan) B Cambidge 5-10-12 | — | 80 | 20-1 |
| 46 | | JUBILEE JAMBOREE (R Steward) J Scallan 4-10-4 | J McLaughlin | — | 33-1 |

1986: KITTO 6-11-10 M Bosley (2-1 fav) F Winter 15 ran

**2.45 BET WITH THE TOTE NOVICE CHASE (Qualifier: £1,787: 3m) (18 runners)**

| | | | | | |
|---|---|---|---|---|---|
| 5 | 030F-03 | ALSIRI (M Dance) P W Harris 8-10-10 | R Stronge | 85 | 16-1 |
| 6 | 000-00 | BILL CORNWALL (Mrs C Hodgson) Mrs I McKie 8-10-10 | M Bosley (7) | — | 25-1 |
| 7 | 0P40 | BOREEN KING (G P S Print Ltd) S Mellor 6-10-10 | M Harrington | 75 | 20-1 |
| 8 | 00-200F | CAMELLA'S CHOICE (M Kingsley) S Mellor 6-10-10 | Mr T Mitchell (7) | — | 25-1 |
| 10 | 000P4 | DOUBLE UP (Mrs P Hargreaves) Mrs P Hargreaves 10-10-10 | J White | — | 25-1 |
| 12 | 1-23F23 | FOYLE FISHERMAN (Mrs K Hutchinson) J Gifford 8-10-10 | R Rowe | ● 99 | F6-4 |
| 15 | 0F04-00 | GREEN IVY (Mrs C Williams) A Turnell 6-10-10 | P Scudamore | 84 | 10-1 |
| 18 | 03004-3 | INDIAN RANGE (Mrs L Sewell) Mrs M Rimell 7-10-10 | S Morshead | 87 | 7-1 |
| 19 | 03-1200 | JACUZZI (B) (N Leggett) P Haynes 7-10-10 | G Bradley | 70 | 14-1 |
| 24 | 00300- | MOSSMORRAN (D Armstrong) Jimmy Fitzgerald 8-10-10 | M Dwyer | — | 2-1 |
| 26 | 4F0F3 | NETHER WALLOP (Miss S Webber) J Webber 10-10-10 | G Mernagh | 75 | 16-1 |
| 28 | | OYDE HILLS (Mrs B Bletsoe) K Morgan 8-10-10 | G McCourt | — | 33-1 |
| 30 | 3443/3-2 | QUIET FALL (Mrs M Williams) J Glover 6-10-10 | S Johnson | 86 | 12-1 |
| 33 | 3/00 | ROMAN SON (Maj D Chappell) N Gaselee 9-10-10 | D Browne | — | 20-1 |
| 36 | F | *SUNFORT GUY (S M Demolition Kent Ltd) W Kemp 7-10-10* | S Shilston | — | 33-1 |
| 37 | 0P10/P | THE UNDERGRADUATE (P Wood) C Trietline 8-10-10 | J Suthern | — | 33-1 |
| 39 | 3F00-0P | KOHINOOR DIAMOND (P Hannen) Miss E Sneyd 7-10-5 | — | — | 33-1 |
| 40 | 001/0-00 | MISS FELHAM (F Lipscomb) T Casey 6-10-5 | M Richards | — | 20-1 |

1986: No corresponding race

**3.15 PAXTON HANDICAP CHASE (£2,190: 2m 4f) (9 runners)**

| | | | | | |
|---|---|---|---|---|---|
| 1 | F02112 | GEE-A (C) (G Hubbard) G Hubbard 8-12-2 | Miss G Armytage (4) | ● 99 | F3-1 |
| 3 | P44933 | AUGHRA BOURA (CD) (Mrs L Simpson) J Gifford 11-11-7 | R Rowe | 98 | 7-2 |
| 4 | 323-3U0 | LANDING BOARD (D) (Mrs P Harris) P Harris 9-11-7 | R Stronge | 95 | 4-1 |
| 8 | 00F34F | OATLANDS LAD (D) (R Scott) J Blundell 7-11-1 | M Brennan | — | 14-1 |
| 10 | 3/F11-P0 | SOUTHERN PRINCE (D) (H Hodge) H Hodge 8-10-10 | Miss J Hodge | 92 | 16-1 |
| 12 | 134-PFF | BROWN'S STAR (D) (R Tonkin) D Oughton 7-10-5 | P Double | 88 | 20-1 |
| 15 | 33-2413 | BRONWYN (BF) (T Hayward) Mrs S Davenport 10-10-1 | P Scudamore | 95 | 9-2 |
| 17 | P-00223 | SMILING CAVALIER (A Madwar) A Madwar 11-10-0 | E Murphy | 88 | 14-1 |
| 18 | P-P00P4 | MARUBENI (T Rollingson) T Rollingson 10-10-0 | M Furlong | 87 | 20-1 |

1986: (3m 100yd) CELTIC SLAVE 9-10-2 R Dunwoody (7-4 fav) T Forster 11 ran

**3.45 SAPLEY HANDICAP HURDLE (£1,431: 3m 1f) (25 runners)**

| | | | | | |
|---|---|---|---|---|---|
| 1 | 22-0140 | RED ROCKY (B Burrough) Mrs J Pitman 7-11-12 | W O'Callaghan (7) | 94 | 5-1 |
| 2 | 0/0312-0 | DONEGAL HOPE (C) (F Sheridan) P Davis 11-11-9 | G Bradley | 86 | 10-1 |
| 3 | P23101 | STRAY SHOT (G Hubbard) G Hubbard 9-11-11 (5ex) | Miss G Armytage (4) | ● 99 | F9-2 |
| 4 | F24/4P-P | SILENT MEMBER (Mrs D Stamp) G Gracey 12-11-4 | E Murphy | — | 25-1 |
| 5 | 0P1033- | NORTH WEST (F Hill) A Moore 12-11-0 | Candy Moore | 92 | 12-1 |
| 7 | 24P04P | HELLO KILLINEY (J Bostock) J Jenkins 10-10-12 | F Leahy | — | 25-1 |
| 8 | 04100 | LOCKNER LAD (D Heath) R Parker 7-10-11 | H Davies | 85 | 16-1 |
| 9 | 00-0000 | FORTY GRAND (N Howley) P Charlton 6-10-10 | M Dwyer | 92 | 20-1 |
| 10 | 30FP-40 | AIRBORNE DEAL (K Higson) A Moore 8-10-9 | G Moore | 99 | 16-1 |
| 11 | | GREAT DEVELOPER (Lady Oaksey) D J Bell 10-10-8 | Mr M Bradstock (7) | — | 33-1 |
| 12 | 000-020 | PREFALAS (P Connolly) K Ivory 7-10-8 | M Richards | 98 | 10-1 |
| 13 | 11F/FPP- | SANDMOOR COURT (C) (Mrs K Judge) J Payne 9-10-5 | J McLaughlin | — | 20-1 |
| 14 | 332-020 | UNICOL (B) (Unicol Group Ltd) S Mellor 5-10-5 | M Harrington | 94 | 7-1 |
| 15 | 00220 | ITALIAN SUNRISE (P Woodward) D Oughton 7-10-4 | P Double | 86 | 10-1 |
| 16 | 21FP-04 | KNIGHT'S HEIR (C) (R Riley) H Whiting 5-10-4 | — | 87 | 16-1 |
| 17 | F-P3100 | BARDSEY (D) (Ryland Vehicle Group Ltd) R Hollinshead 7-10-0 | P Dever | 98 | 5-1 |
| 18 | 00403-0 | *ZIPARIB (P Wright) N Lee-Judson 9-10-0* | M Kinane | 87 | 8-1 |
| 19 | 001-000 | WINSOR BOND (D) (Steel Plate & Sections Ltd) P Cundell 9-10-0 | Mr S Cowley (7) | 93 | 16-1 |
| 20 | 3-29320 | RISING FAIR (Mrs R Saura-Chacon) D Leslie 8-10-0 | S J O'Neill | 92 | 16-1 |
| 21 | 44FP-P0 | PREACHER'S GEM (G Bloxham) K Bailey 8-10-0 | P Croucher | 88 | 20-1 |
| 23 | 330/0 | PRINCE OF KASHMIR (Sir G Brunton) J Sayers 8-10-0 | C Cox | — | 20-1 |
| 25 | 32-40P3 | WOODLAND GENERATOR (Miss M Preece) P Pritchard 8-10-0 | D Chinn | 85 | 20-1 |
| 26 | 0P0-000 | WHAT WILL I WEAR (Mrs P Spicer) R Spicer 9-10-0 | S Keightley | 86 | 25-1 |
| 27 | U3F8P3 | JUBILEE HEIGHTS (B Gordon) P Pritchard 10-10-0 | R Stronge | 78 | 25-1 |
| 28 | P004-40 | GALE BOY (R Hall) P Allingham 7-10-0 | W Humphreys (7) | 87 | 25-1 |

1986: JENNIE PAT 6-12-0 P Tuck (5-1) G Richards 21 ran

# Results from two meetings

## Wolverhampton

Going: good

1.45 (2m 6f hdle) 1, HASSLE MONEY (J O'Gorman, 9-4); 2, Wild Flyer (F Rafferty, 9-1); 3, Team Challenge (S Selby, 2-1 fav). *ALSO RAN: 7 Galtiero, 12 Mr Rex (4th),* 14 Bee Garden, Hawksworth, Joist, 16 Pharaoh's Lean (6th), 20 Southern Reaper, 33 Pop Dancer (5th), 50 Arctic Bard, Indalution, Spartan Guard (pu), Miss Kinglet (pu), Panto Girl (pu), Rymer's Fancy (pu). 17 ran. 6l, 7l, 5l, 1l, 12l. R Fisher at Ulverston. Tote: £2.70; £1.50, £2.80, £1.10. DF: £17.70. CSF: £24.63.

2.15 (2m ch) 1, LA VERITE (W McFarland, 33-1); 2, John Feather (W Knox, 7-1); 3, Golden Redeemer (S J O'Neill, 9-1). ALSO RAN: 3 fav Deep Prospect (ref), 100-30 Dancer In Paris (4th), 4 Mister Feathers (f), 12 Will's Warrior (6th), 16 Invisible Ring (5th), 33 City Slicker. 9 ran. NR: My Son My Son, Exclusive Fox. 4l, 4l, ¾l, 2½l, 12l. G Yardley at Malvern. Tote: £163.40; £8.40, £2.40, £2.80. DF: £255.20. CSF: £209.21. Tricast: £1,924.36.

2.45 (3m 1f ch) 1, GRANVILLE PARK (G Bradley, 13-8 fav); 2, The Thirsty Farmer (P Murphy, 14-1); 3, Backlog (B de Haan, 8-1). ALSO RAN: 3 Trouvere (f), 5 Hinter City (f), 16 Erica Superba, 20 Haworth Park (4th), 25 Lucky Vintage (5th), 33 Majestic Brandy (pu), Premon's Last (6th), Willie Ally, North Grange, Viceroy Lass (f). 13 ran. NR: Dreams Of Gold. 4l, 12l, nk, 12l, 20l. Mrs M Dickinson at Harewood. Tote: £2.50; £1.40, £3.40, £2.30. DF: £14.00. CSF: £23.75.

3.15 (2m 4f ch) 1, A BOY NAMED SIOUX (P Croucher, 14-1); 2, Turicana (R Dunwoody, 7-2 jt-fav); 3, Manna Reef (Mr M Richards, 7-2 jt-fav). ALSO RAN: 7-2 jt-fav Numerate (ur), 8 County Player (f), 10 Alice's Boy (4th), 12 Royal Mere, Fare Love (6th), 20 Sir Badsworth (5th), 25 Chelsea Island. 10 ran. sh hd, ½l, 4l, 2l, 15l. S T R Stevens at South Molton. Tote: £6.50; £1.10, £1.30, £2.50. DF: £124.90. CSF: £58.66. Tricast: £194.34.

3.45 (2m hdle) 1, BICKERMAN (S Morshead, 11-10 fav); 2, Santa Boy (S J O'Neill, 12-1); 3, Billy's Dancer (S Keightley, 4-1). ALSO RAN: 8 Pentland Hawk, 9 Bedhead, 12 Simon's Fantasy, 14 Grundy's Own (4th), 20 Gregorian Chant (5th), Mrs Peopleater, 25 Sousage, 33 Cagliostro, Eau Courante, Eagle Dale, Houndstooth, Mists Of Time (6th), Royal Rouser, Kelly Lindo. 17 ran. 4l, 2½l, 1l, 10l, nk. J Spearing at Alcester. Tote: £2.50; £1.10, £2.60, £2.50. DF: £6.20. CSF: £17.19.

4.15 (2m hdle) 1, ORBITAL MANOEUVERS (Mr E McMahon, 5-1); 2, Luciates (C Smith, 9-2 fav); 3, Well *Covered* (P Dever, 5-1). ALSO RAN: 5 Pearl Run (5th), 6 London Leader (6th), 7 L O Broadway (4th), Marcellino, 8 Brown Rifle, 12 That's Your Lot, 33 Somers Heir, Clermont Lane, Ambian Hill, Walmer Sands. 13 ran. NR: Petit Pain, Mossat. 2½l, ¾l, 1l, 5l, 3l. B McMahon at Tamworth. Tote: £8.20; £3.00, £2.30, £2.10. DF: £12.70. CSF: £28.22. Tricast: £183.49.

Placepot: £34.75.

## Sedgefield

Going: good

1.30 (2m hdle) 1, WEARDALE (C Grant, 11-10 fav: Mandarin's nap and The Times Private Handicapper's top rating); 2, Own Up (Mr S Whitaker, 20-1); 3, Norton Warrior (L Wyer, 100-30). ALSO RAN: 10 Bella Banus (f), Warchant (4th), 14 Treasure Hunter (6th), Wayside (f), 16 G G Magic, 20 The Fink Sisters (f), 25 Albert The Great, Keskidee, Dercanny (5th), Queen of Timber (f), Shereen Dancer, Stolen Gold (bd), Strongarm (pu), Sing *Lucky Sing* (pu), Whittingham Vale (f). 18 ran. 4l, 10l, 20l, 8l, 1½l. Denys Smith at Bishop Auckland. Tote: £2.40; £1.20, £11.90, £1.10. DF: £37.50. CSF: £25.45.

2.0 (2m 4f ch) 1, SOLITARIO (P Millar, 14-1); 2, Joseph's Coat (G Harker, 11-2), 3, Whistling Steller (R Marley, 16-1). ALSO RAN: 3 fav Canonbury Flyer (6th), 6 Baval (pu), 15-2 Pass Ashore (5th), 9 Bugatti, Carlingford Bay, 12 Good Friendship (pu), 16 Brigadier Green, 20 Victor Dub, 25 Ascot Again (4th), 33 Lady Romoha (f), El-Har-Le-Har. 14 ran. 3l, hd, 8l, 1½l, 1½l. B Preece at Telford. Tote: £20.90; £4.30, £2.50 £7.60. DF: £111.70. CSF: £86.20. Tricast: £1,153.65. No bid.

2.30 (2m 4f) 1, BORDER KNIGHT (R Lamb, 10-1); 2, Go On Joe (Mr A Orkney, 12-1). Only two finished. ALSO RAN: 2 fav Shooler Prince (f), 9-2 Barryphillips Disco (f), 11-2 Ivacop (f), Liverpool Rambler (od), 6 Beau N' Idol (f), 25 Music Season (f), 33 Miss Wood (f). 9 ran. 10l. J Haldane at Kelso. Tote: £11.80; £1.90, £4.00. DF: £105.80. CSF: £107.48.

3.0 (2m ch) 1, BALLY TASK (Miss B Llewellyn, 33-1); 2, Trollena (Mr M Murphy, (3-1); 3, Gowan House (Mr P Johnson, Evens fav). ALSO RAN: 3 Kersil (ur), 10 Paragio (4th). 5 ran. 2½l, 4l, 20l. B Llewellyn at Bargoed. Tote: £36.60; £1.70, £1.90. DF: £27.40. CSF: £113.57.

3.30 (2m ch) 1, EAST PARK (G Harker, 9-2); 2, Clickham Lad (C Dennis, 7-1); 3, Perfect Glen (C Grant, 9-4 fav). ALSO RAN: 7-2 The Cider and Bun (6th), 6 The Wilk (5th), 20 Millstreak (pu), 33 Karls Cherry (4th), Lance of St George (pu). 8 ran. 2l, 2l, 12l, 2l, 3l. F Watson at Sedgefield. Tote: £6.30; £1.30, £1.50, £1.50. DF: £12.90. CSF: £30.38.

4.0 (3m hdle) 1, SOME MACHINE (M Dwyer, 7-2); 2, Swinhoe Croft (C Grant, 3-1 fav); 3, Secret Finale (R Marley, 11-2). ALSO RAN: 5 Smullyan, 6 Crammond Brig (4th), 12 Mallni, Shagayle (5th), 33 Another Flame (6th), 50 Sealed Offer. 9 ran. 3l, 25l, 8l, 12l, 12l. Jimmy Fitzgerald at Malton. Tote: £3.70; £1.90, £1.80, £2.30. DF: £6.30. CSF: £13.39.

Placepot: £119.90.

● *Granville Park* will go for the Sun Alliance Chase at the Cheltenham Festival following his win in the Bromsgrove Novices' Chase at Wolverhampton yesterday. His trainer, Monica Dickinson, will enter King's College Boy for the same race.

## Haydock weights

GREENALL WHITLEY BREWERIES HANDICAP CHASE (3m): Forgive 'N Forget 10yrs 12st 0lb, Burrough Hill Lad 11-11-11, Combs Ditch 11-11-1, Stearsby 8-11-0, Door Latch 9-10-12, Cybrandian 9-10-10, Bolands Cross 8-10-10, The Thinker 9-10-10, Charter Party 9-10-9, West Tip 10-10-9, Townley Stone 8-10-9, Maori Venture 11-10-7, Rainbow Warrior 10-10-6, Simon Legree 10-10-3, Earls Brig 12-10-3, Von Trappe 10-10-3, Broadheath 10-10-3, Plundering 10-10-2, Androma 10-9-10, Carved Opal 9-9-10, Newlife Connection 8-9-8, Repington 9-9-7, Durham Edition 9-9-7, Dark Ivy 11-9-7, Jimbrook 10-9-6, Drive On Jimmy 9-9-5, Strands Of Gold 8-9-5, Sign Again 9-9-5, Bucko 10-9-4, Darc Hansel 9-9-4, The Langholm Dyer 8-9-4, Catch Phrase 9-9-3, Aces Wild 9-9-3, Sacred Path 7-9-3, Buranpour 7-8-12, Macoliver 9-8-10, Strath Leader 9-8-10, Covent Garden 9-8-9, Course Hunter 9-8-9, Cerimau 9-8-9, Greenbank Park 10-8-7, Centre Attraction 8-8-7, Little Polveir 10-8-6, King Jo 7-8-6, Homeson 10-8-3, Singalong Sam 10-7-12. To be run at Haydock Park, March 7.

## Newbury acceptors

TOTE GOLD TROPHY HANDICAP HURDLE (2m 100yd): Bambrook Again 6yrs 12st 0lb, River Ceiriog 6-11-10, Gaye Brief 10-11-6, I Bin Zaidoon 6-11-3, Humberside Lady 6-11-3, Sabin Du Loir 8-11-1, Ra Nova 8-11-0, Little Bay 12-10-13, Southernair 7-10-13, Riva Rose 6-10-13, Tom Sharp 7-10-12, Robin Wonder 9-10-12, Jimsintime 6-10-8, Chrysaor 9-10-7, Mrs Muck 6-10-6, Timely Star 6-10-5, Yabis 6-10-4, Helynsar 6-10-4, Saffron Lord 5-10-3, Ruststone 7-10-1, Jim Thorpe 6-10-1, Sprowston Boy 4-10-0, Beat The Retreat 6-9-13, Jamesmead 6-9-11, Oryx Minor 7-9-11, Polar Bear 7-9-11, Record Harvest 5-9-10, Abu Kadra 6-9-10, Predominate 6-9-10, Bespoke 6-9-10, Neblin 8-9-8, Oppidan 7-9-7, Strabout 7-9-7, Yale 5-9-6, Freemason 6-9-6, Observer Corps 6-9-5, Star Of Ireland 7-9-4, Terryash 8-9-4, Cawarra Lad 8-9-3, Ballyarry 5-9-2, Tangognat 5-9-2, Buck Up 5-9-2, Keynes 7-9-0, String Player 5-9-0, Meningi 6-8-13, Cool Strike 6-8-12, Gallant Buck 7-8-11, Peter Martin 6-8-11, Jimmy Lorenzo 5-8-11, Sonny One Shine 6-8-10, Cocaine 9-8-9, Private Views 5-8-7, Easter Lee 7-8-7, Blackfeet 8-8-6, Mountain Man 11-8-3, Arbitrage 6-8-0, Twian 7-7-10, Chance Ina Million 5-6-6. To be run at Newbury, February 14.

● Hassle Money gained his third successive win in the Boningdale Conditional Jockeys' Novices' Hurdle at Wolverhampton yesterday and is now a possible for the Sun Alliance Novices' Hurdle at Cheltenham.

● Chris Grant returned from injury to ride Weardale to victory in the Ski-ing Novices' Hurdle at Sedgefield yesterday.

هكذا من الأصل

# Gamble on Canada's youth paying off

From David Miller, Chief Sports Correspondent
Crans Montana

Rob Boyd, from Whistler Mountain, jumped off a motor bicycle onto skis and discovered he could go even faster on snow. In downhill speed skiing he has recorded nearly 120 mph. He is the spearhead of Canada's attempt for medals in their own Winter Olympic Games at Calgary next year.

With Felix Belczyk, he holds Canada's hopes here in Saturday's downhill in the world Alpine skiing championships, in which all competition and practice was wiped out yesterday by a heavy snowstorm which severely reduced visibility on the mountain courses but made the novice slopes as comfortable as a sofa.

Brian Stemmle, who suffered a knee injury at Garmisch-Partenkirchen earlier this season, is missing from a Canadian team which includes, besides Boyd, three other 20-year-olds, Rob Bosinger, Dan Moar and Gregg Grossman who are the product of a joint campaign by the government and the Ski Federation to ensure that there is no repeat of the failure of 1976, when the host nation failed to win a gold medal in the Montreal Games.

## New timetable

Yesterday's whiteout led to this rearrangement of the world championships programme: Both the men's and women's combined titles will be decided tomorrow, the two downhills being run off in that order. The slalom part of the women's combined will be held today

Canada's Alpine team is proof that government investment can work if the money is shrewdly spent. Following the Winter Olympics in Sarajevo, the Federal Sports Department initiated a strategy entitled "Best Ever." The grant to the men's and women's Alpine team alone is in excess of £250,000 a year, which together with corporate sponsorship from banks, breweries and the like — 60 per cent of the total budget — gives Canadian skiing an annual sum of £1.5 million.

Sound investments: Felix Belczyk (left) and Doug Lewis study the piste at Crans Montana

Glenn Wurtele was appointed chief coach three years ago. With Read, Podborski and Brooker all past their best after Sarajevo, Wurtele decided the future lay with a national development group of 16-year-olds. Boyd, Stemmle and the others are the result.

Boyd won the World Cup downhill at Val Gardena, and was eleventh at Kitzbühel on Sunday. He is the youngest ranked competitor here by three years, the next being the remarkable Pirmin Zurbriggen, of Switzerland, who could win four gold medals over the two weeks. Belczyk, who is 25, was fourth at Kitzbühel last year and sixteenth last week.

"We have achieved more in a shorter time than I believed was possible", Wurtele says. "Our youngsters have come along very fast, and along the way we were able to salvage Belczyk, who had lost his confidence. With such a gap between the older competitors at Sarajevo and the youngsters, it was a gamble to put the emphasis on youth, but I think events show it has been justified."

The federal ski federation have to provide estimates of their expenditure to the government year by year, with forecasts of competitive expectation. There is a high level of accountability.

"What our budget enables us to do is to blanket the course with coaches", Wurtele says. "We can spread four or five coaches over the length of the course, and together with section times from Omega, we can provide our competitors with analysis and speed measurements of seven or eight sections. We can analyse exactly where the problems are. Including our service personnel on ski equipment, we have twice as many staff here as athletes."

Boyd, by nature a wild young man with the fearless thirst for speed of a Klammer, is none the less a responsible competitor. "What distinguishes him is that he's not here for the money but for the thrill", Wurtele says. "Too many skiers nowadays cease to become artists and become mechanics. They lose the feel. Boyd and Stammle ski for pleasure."

Belczyk, a level-headed, quiet man like Martin Bell, has likewise yet to measure up to his potential in competition. Wurtele thinks he needs to stimulate him a bit more. Whatever the Canadian team may need psychologically, they at least are not wanting for facilities.

GOLF

## Amateurs to play easier courses

From John Ballantine
Pebble Beach, California

In keeping with other significant changes this season like the introduction of Pete Dye's PGA West links into the Stephen Potter world of Bob Hope's Classic and Tom Weiskopf's magnificent Scottsdale "stadium course" into the Phoenix Open, the amateurs in the AT & T Pebble Beach National Pro-Am, which begins here today, will play for the first time off easier tees than their professional partners.

"They will be on forward tees at some holes on the three courses of Pebble Beach, Cypress Point and Spyglass Hill. It will make a difference of about 300 yards at each course," a PGA official, Frank Kavanaugh, explained.

Apparently the change was made because some amateurs complained last year that they had no chance of carrying the fairway bunkers from the tees on holes like the second and fourth at Pebble. This will be a blow to the egos of some "Crosby clams", but, given the bad weather expected, it is a realistic innovation.

In any weather, this enchanting and picturesque coastal area of northern California is unique: rugged cliffs pounded by mountainous seas of blue and white spume, immense dunes strewn with salty grasses, and the variety and sweep of its olive and green vistas of fairways and greens, all pretty much as it was when Robert Louis Stephenson strode its dunes and beaches last century dreaming of Fanny Osborne and *Treasure Island*, or when John Steinbeck sniffed the scents and sounds of Cannery Row.

The format calls for the 180 pairs to play each course in turn, the leading 60 professionals and 25 teams returning to Pebble for the final round on Sunday.

As at the Hope Classic, most celebrities are grouped in one half of the field going off today at Cypress. Clint Eastwood, who is of course the mayor of nearby Carmel as well as being a leading film actor, playing with Greg Norman, Glen Campbell with Scott Verplank, Jack Lemmon with Peter Jacobsen, Andy Williams with Richard Zokol, and James Garner with John Cook. Jack Nicklaus, Lee Trevino, Johnny Miller, and Tom Watson are also in this field.

Rough weather may suit the strong European contingent which includes Bernhard Langer, the Scots Sandy Lyle and Ken Brown, Peter Oosterhuis, and Howard Clark, both here on sponsors' invitations.

**MONEY LEADERS:** (US unless stated): 1, C Pavin $195,050; 2, M Calcavecchia $122,200; 3, P Azinger $108,000; 4, H Sutton $102,200; 5, B Langner (WG) $97,200; 6, M O'Grady $90,000; 7, B Tway $64,357; 8, R Fehr $56,757. Others: 18, G Norman (Aus) $29,800; 28, A Lyle (GB) $22,120; 56, K Brown (GB) $5,632.

## Tipton's Alpine run

Tony Milovsorov and Andy Wilton will lead Tipton Harriers' bid for the European clubs' cross-country title in the Italian Alpine village of Clusone on Sunday. It will be Tipton's sixth appearance as England's representatives. Also in the team are Eddie Wedderburn, John Wheway, Andy Saker and Lee Wooldridge

CRICKET

# Australia has a night out on the sleeping giant

From John Woodcock, Cricket Correspondent, Sydney

By beating West Indies here yesterday by 36 runs, their first victory over them in any sort of cricket for just under two years, Australia drew level with England in the qualifying rounds of the Benson and Hedges World Series Cup.

With a match in hand over Australia and the highest scoring rate of the three sides, England still have the best chance of reaching the final. Batting as they are, West Indies now have the worst. One victory for England from their last three matches and for Australia from their last two would probably leave West Indies on the sidelines.

Although West Indies needed only 195 to win yesterday, after bowling and fielding well, they leaned so heavily on Richards to get them that of the others only Harper reached 20. During the afternoon the crowd of 36,459 had been jeering Australia for making such hard work of their innings. After "high tea", taken from 5.45 until 6.45, they offered them their most uninhibited support.

By no means a bad pitch, it was not a surpassingly easy one either, as the scores suggest. The batsmen on both sides mostly got themselves out, usually in looking to step up the pace. Four of the Australians were run out, and of the West Indians, Haynes and even Richards went to balls of no merit, Haynes bowled by a long hop and Richards caught by the wicketkeeper as he tried to help a leg-side ball on its way.

The Australians are gaining in confidence and Border is captaining them very well. He dared to field at silly point himself when Richards was playing the off spin of Matthews and Taylor, and Richards felt hemmed in. Border also took the catch that finished the match, a good low one at short midwicket. From O'Donnell he got an outstanding opening spell of bowling, which, when followed up by two later wickets, won for O'Donnell the man of the match award.

Like all the best games of one-day cricket, this one created probabilities and then confounded them. Only while Ritchie and Wellham were adding 53 for the fourth wicket in just under 10 overs did Australia seem to be making adequate progress.

Border's decision, after winning the toss, to open with Marsh, though an unselfish one, was not a particular success, his 19 runs taking 21 overs. Despite their various aches and pains the West Indians applied themselves well to their bowling and their fielding was what is expected of them, with Richards setting the standard.

Australia reached 50 for one in their twentieth over, 100 for three in the thirtieth and 150 for four, with Wellham and Waugh progressing quite well, in the fortieth. Getting no more than another 44 from their last 10 overs left Australia needing to bowl very well themselves to have any chance, and they hardly had the attack for that, or so it seemed. Reid is feeling a hamstring, and Border was left with five bowlers of very little achievement at this level.

But West Indies were without Greenidge, as well as Holding, and Richardson had been given a hard time when he was caught at the wicket in the fourth over. Gomes hit O'Donnell back to him, and Logie and Dujon were both caught at short midwicket, attempting something rather too casual on the leg side.

While Richards was still there, he remained a shadow across Australia's hopes. At 114, in the 38th over, he mis-timed a shovel-cum-sweep shot. For some time Richards had clearly not liked what he saw.

He was soon followed by Marshall, who slashed O'Donnell off the front foot straight to Waugh, a long way away, just behind square on the off side. Garner then almost hit the pavilion clock with a pulled drive off Taylor. Another six in the same direction next ball and then a snick for four had meant 16 in the over to Garner when he gave Taylor a nice return catch. The match meant a lot to Australia, and Taylor's complexion showed it.

Richards will be glad of the counsel of Clive Lloyd who has arrived to play in a charity match in Melbourne. Lloyd might start by knocking some sense into Greenidge, whose hamstring injury, unlike Holding's, has a euphemistic ring about it.

Lloyd said here yesterday that he thinks West Indies' poor showing can be accounted for by their having spent Christmas at home, rather than coming to Australia in good time to prepare for their tour. No doubt he has a point. Of their last eight one-day internationals they have lost five, an unthinkable statistic for some years until now.

**AUSTRALIA**

| | |
|---|---|
| G R Marsh c Garner b Walsh | 20 |
| *A R Border hit wkt b Walsh | 19 |
| D M Jones c Richards b Benjamin | 22 |
| G M Ritchie c Haynes b Garner | 35 |
| D M Wellham c Dujon b Marshall | 39 |
| S R Waugh run out | 16 |
| S P O'Donnell run out | 6 |
| †T J Zoehrer run out | 1 |
| G R J Matthews not out | 13 |
| P L Taylor c Dujon b Marshall | 2 |
| S P Davis run out | 3 |
| Extras (b 3, lb 10, w 3, nb 2) | 18 |
| Total (50 overs) | 194 |

FALL OF WICKETS: 1-33, 2-58, 3-89, 4-122, 5-158, 6-170, 7-179, 8-183, 9-187, 10-194.

BOWLING: Marshall 10-1-29-2, Garner 10-1-32-1, Walsh 10-1-41-2, Benjamin 10-0-45-1, Harper 10-0-34-0.

**WEST INDIES**

| | |
|---|---|
| D L Haynes b Matthews | 17 |
| R B Richardson c Zoehrer b O'Donnell | 0 |
| L Gomes c and b O'Donnell | 1 |
| *I V A Richards c Zoehrer b Matthews | 70 |
| A L Logie c Wellham b Waugh | 2 |
| †P J Dujon c Wellham b Waugh | 14 |
| R A Harper not out | 20 |
| M D Marshall c Waugh b O'Donnell | 2 |
| W Benjamin c Zoehrer b O'Donnell | 5 |
| J Garner c and b Taylor | 18 |
| C A Walsh c Border b Matthews | 3 |
| Extras (b 2, lb 2, w 2) | 6 |
| Total (46.1 overs) | 158 |

FALL OF WICKETS: 1-12, 2-14, 3-40, 4-59, 5-89, 6-114, 7-126, 8-133, 9-152, 10-158.

BOWLING: Davis 8-0-29-0, O'Donnell 10-2-19-4, Waugh 10-1-21-2, Matthews 8.1-2-32-3, Taylor 10-0-53-1.

**World Series Cup table**

| | P | W | L | Pts | Run Rate |
|---|---|---|---|---|---|
| England | 5 | 3 | 2 | 6 | 4.46 |
| Australia | 6 | 3 | 3 | 6 | 4.38 |
| West Indies | 5 | 2 | 3 | 4 | 3.60 |

*If points are level after each side has played eight matches, run rates will determine the finalists.*

# Henry's breakthrough recalls mystery of C B Llewellyn

By Ivo Tennant

When Omar Henry, the all-rounder from Stellenbosch, was chosen to play for South Africa at Durban last week, it was thought by cricket historians and authorities on the game that he was the first coloured man to play for his country. Further research suggests that Charles Llewellyn, another all-rounder, who played 15 Tests around the turn of the century, was also of mixed blood, although this is strongly refuted by Agatha Anderton, his daughter, following an article in *The Cricketer* on her father in 1976.

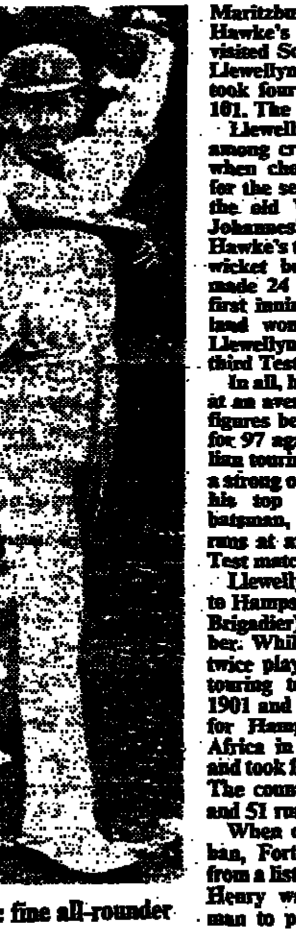
Llewellyn is, of course, a Welsh name. He was born in Pietermaritzburg on September 26, 1876 and, according to Charles Fortune, the commentator, aged 82, and former secretary of the South African Cricket Union, was the son of a Welsh service man and a coloured mother.

Fortune gleaned this information from South African Cricket Association (now Union) minutes, some of which have been destroyed in a fire. There is a photograph of Llewellyn — he looked not unlike Henry and also bowled left-arm spin — in M W Lucken's *History of South African Cricket Volume One*, as well as details of his Test record.

However, in 1976 *The Cricketer* republished Rowland Bowen's claim in *Cricket: A History of its Growth and Development throughout the World* that Llewellyn once took refuge in the toilet from alleged taunting by J H Sinclair and other South African cricketers over his ancestry. But Mrs Anderton then wrote from Chertsey, Surrey in the next month's issue that this was "...utter nonsense. My father was visited when he played in Accrington and Bradford, by many members of the South African touring teams and I well remember the great friendship among them all.

"My father, who often recalled his cricketing days, certainly never referred to any ostracism, except for one incident which concerned Warwick Armstrong, the Australian player. When C B Llewellyn was chosen in England's squad of 14 at Birmingham in 1902, Armstrong, recalling his earlier appearances for South Africa against England, said sarcastically: "I thought we were playing England, not South Africa." This was the only offensive remark ever referred to by my father.

"He broke his thigh in 1960 (the year, incidentally, of his diamond wedding anniversary) and was crippled for the remainder of his life. He died in 1964.


Llewellyn: fine all-rounder

Llewellyn was a slow medium bowler and a forceful batsman who played for Natal and became a successful professional cricketer with Hampshire from 1899 to 1910. He represented Natal in three early Currie Cup tournaments and played for "a Maritzburg XV" against Lord Hawke's English team which visited South Africa in 1895-6. Llewellyn failed to score but took four for 49 and three for 101. The match was drawn.

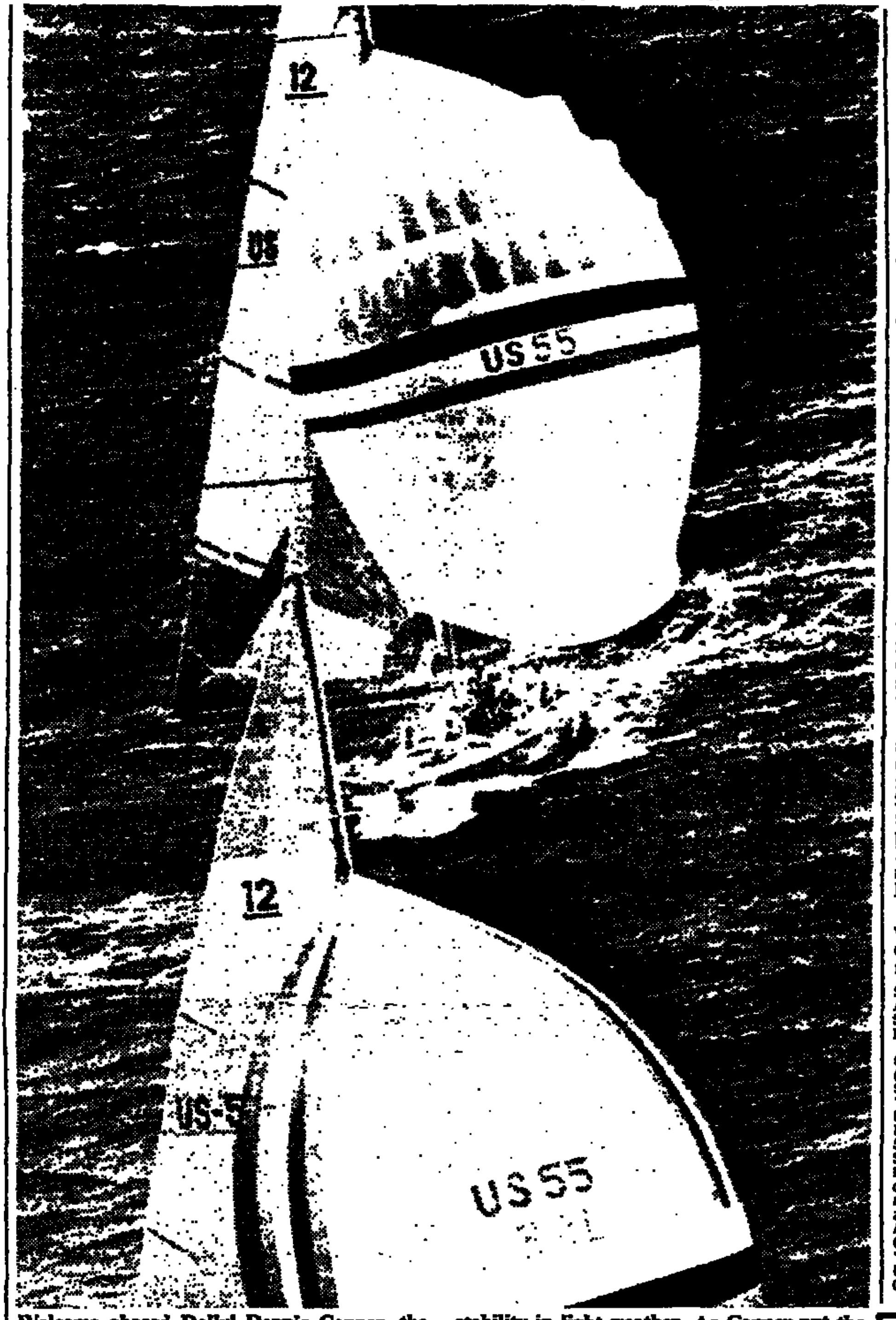
Llewellyn, known as "Buck" among cricketers, was aged 19 when chosen for South Africa for the second of three Tests at the old Wanderers ground in Johannesburg against Lord Hawke's team. He did not take a wicket but, batting at No 10, made 24 out of South Africa's first innings total of 151. England won by an innings and Llewellyn was dropped for the third Test.

In all, he took 48 Test wickets at an average of 29.60, his best figures being six for 92 and six for 97 against the first Australian touring side in 1902. It was a strong one, too — and he made his top score of 90. As a batsman, Llewellyn scored 544 runs at an average of 20.14 in Test matches.

Llewellyn was recommended to Hampshire by a Major (later Brigadier) Poore, a club member. While with the county, he twice played for South African touring teams in England, in 1901 and 1904. Batting at No 5 for Hampshire against South Africa in 1901, he scored 216 and took four for six in six overs. The county won by an innings and 51 runs.

When commentating at Durban, Fortune received a letter from a listener querying whether Henry was the first coloured man to play for South Africa. Summarizing between overs was Brian Close, the former Yorkshire, Somerset and England captain, who recalled that his grandfather executed a hat-trick of stumpings off Llewellyn in a Bradford League match. Llewellyn played in the League towards the end of his career. He played cricket, in fact, until he was 62 and lived to be 87.

Only Henry's selection and the SACA minutes have brought the issue to light again. Wisden's obituary of Llewellyn makes no mention of his colour and Mrs Anderton must know the ancestry of her father better than Mr Fortune's memory of records that have now been destroyed by fire.



Welcome aboard Dolly! Dennis Conner, the skipper of America's Cup challenger, Stars and Stripes, paraded his latest acquisition, the Dolly spinnaker, named after Dolly Parton, the busty country and western singer, in full public view off Fremantle yesterday (Barry Pickthall writes). The radical spinnaker features three rows of pockets running across the top third of the sail, similar to those developed in parachutes, to improve its stability in light weather. As Conner put the sail through its paces, Tom Whidden, the tactician said: "All we have worked on since we got here is our light air speed because the years of practice in Hawaii didn't prepare us for light winds in Australia." Not everyone shares the same high regard for the Dolly spinnaker. Ian Murray, skipper of Kookaburra III, the defending yacht, said he had not asked his sailmakers to develop a similar version.

RUGBY LEAGUE

# French species grows weaker

Rugby League diary by Keith Macklin

There is a tendency among certain species of the animal and insect worlds for healthy members of the herd or flock to turn upon and devour those who become too weak to defend themselves.

I was reminded of this cruel truth from the natural world by the sight of Great Britain at Headingley joining Australia in tearing to pieces what is left of France as an international force.

France limped away to lick their wounds from their two big beatings from the Kangaroos, only to be ambushed by a Great Britain hunting party still smarting from their own treatment by the Australians.

The 52-4 hammering inflicted by Malcolm Reilly's first squad brutally underlined what many international officials fear; that the game in France is so weak and demoralized that the whole future of the 13-a-side code in the country is in doubt.

The Rugby League game, *jeu à treize*, is little more than half a century old in France, having been introduced by a former Rugby Union player, Jean Galia, and other pioneers in the early 1930s. Its popularity peaked in the two decades after the Second World War, when all spectator sports boomed, but the past five years have seen attendances dwindle, playing standards decline and clubs fold, with the French Rugby Union putting the boot in with cynical disregard for sporting morality and the rulings and laws of the International Board.

The present French coach, the Australian-born and multi-lingual Tas Baitieri, was bleakly honest after watching the latest slaughter of his dispirited troops at Headingley. His opening words were: "First the Australians, then the death, now this."

The Australians demolished the French challenge with ease, winning 44-2 and 52-0 in two one-sided internationals. They also mopped up provincial sides before crowds which were often under 1,000. Then came what Baitieri described with clinical simplicity as "the death."

The player concerned, a full back with Carcassonne, was in the thick of the action in a match against Treize Catalan in what Baitieri called, again with some understatement, "a rather virile match." The full back was heavily tackled in the first half but appeared to have recovered. In the second he was the victim of another heavy and multiple tackle, went down and did not get up again. The incident was given world-wide publicity.

The Australians and the fatal accident are, however, short-term problems, but the long-term view is far more frightening. Rugby Union in France is in Baitieri's words "more professional than Rugby League."

International Board rulings are flouted by wealthy Rugby Union clubs who pay huge signing-on fees to players, openly poach young Rugby League players with financial and job inducements and make free and open use of whatever the French term is for boot money. French television gives wide coverage to Rugby Union but gives minimal exposure to Rugby League and it all leads to a vicious circle of declining interest, inability to attract ambitious young players, and poor gates.

The Great Britain manager, Les Bettinson, was speaking with the voice of true professionalism when he said after Saturday's thrashing of the French that Britain were looking for a revival, and if France had to be slaughtered on the way, so be it.

However, international officials of the game in Britain, Australia and New Zealand cannot afford to stand aside with such pragmatic realism if they want the code to survive in France. The number of Rugby League playing countries is not so great that one sickly member of the herd can be left to die or be devoured, and the Rugby League's own international board should place the French question high on its next agenda.

## Funding newcomers

Development areas of the game in new outposts like Cheltenham, Leicester, the West Country and London are to benefit from a new £50,000 development foundation to be set up by the League (Keith Macklin writes).

A management committee recommendation to the Rugby League Council is certain to be adopted and the League and the British Amateur Rugby League Association will co-operate in its administration.

The initial foundation of £50,000 will be added to in future seasons as needs and income grow and the League are treating the setting-up of the development fund as a matter of urgency. The money will be used to help establish new clubs, and give financial support and publicity assistance to existing clubs in outpost areas.

The secretary-general of the League, David Oxley, said: "It is essential that we foster the energy and enterprise of these modern-day pioneers at a time when the 13-a-side code is attracting nationwide acclaim."

● The Hull and Great Britain forward, Lee Crooks, is to appear before the disciplinary committee today following his sending-off in Sunday's game at Salford. The Great Britain party for the return match with France at Carcassonne is due to be announced today and Crooks could be ruled out by suspension.

FRANCE: A Perez (Toulouse); G Benelche (Toulouse), D Bienes (St Gaudens), J Moliner (Lezignan), H Ratier (Lezignan), D Espugna (Lezignan), C Schiocitano (Carpentras); P Alliores (Toulouse), P Trinque (Carcassonne), J-L Rabot (Villeneuve), D Verdes (Villeneuve), M Palanques (Le Pontet, captain), T Bernabe (Le Pontet). Replacements: G Dumas (St Gaudens), P Mongaillard (Catalan). Reserves: P Rocci (Le Pontet), J Conduche (Villeneuve).

HOCKEY

## Win raises Spencer's cup morale

By Sydney Friskin

**Spencer ........ 2**
**Cambridge University ... 1**

Cambridge University, who had slipped to nineteenth place in the Pizza Express London League, lost to Spencer yesterday on the newly-laid artificial turf pitch at Crystal Palace. Spencer, despite a slow start, moved up to eighth and above Guildford, whom they will be meeting in the first round of the Hockey Association Cup on Sunday.

This was a game which could have produced more goals, all three of which were scored in the first half. Spencer dominated the second period but delays in the circle and some splendid saves by Wilson kept the scoring down.

Cambridge were successful at a short corner, their third, in the eighteenth minute, the ball being cleverly worked to Ghauri. Spencer's response was to bring more style and craft into their play and, in the thirtieth minute, Rehncy scooped the ball in after receiving a good pass from Bansal on the left.

Three minutes later, Spencer went ahead from their fourth corner, Plaha scoring with a rasping shot.

SPENCER: A Sharma; T Panesar, J Abbot, M Degun, L Plaha, S Purewal, S Soor, D Rehncy, J Matharu, K Soor, P Bansal.

CAMBRIDGE UNIVERSITY: *S Wilson (Christ's Hospital and Magdalene); *G Simmon (KCS Wimbledon and Downing), *R Pugbe (Wellington and Fitzwilliam), B McKee (Bangor GS and Robinson), P Nienow (King Edward VI Birmingham and St John's, sub: *G Pitcher, St Albans and St Katharine's), C Bell (Bedford and Magdalene), *J Stenner (Perse and Magdalene), *M Partington (Millfield School and Emmanuel), *S Ghauri (Kingston GS and St Katharine's, sub: J Mackenzie, Aylesbury GS and Magdalene), E Castenskiold (Bedford and Magdalene), *A Shafiq (Caterham and Downing).
Umpires: R Munns (Eastern Counties) and C Burton (Southern Counties).
* Denotes a Blue.

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Speedie: pondering the future at his home in Camberley (Photograph: Alan Weller)

### Why David Speedie is feeling unhappy about life at Chelsea

# Prisoner at The Bridge

"I'll probably need a brain transplant at the end of my time here. I'm probably due one now! I'm telling you, my head's buzzing. I don't know whether I'm coming or going."

David Speedie's problem is that he's doing neither. Speedie wants to leave Chelsea — like six other players — and now. And being on the transfer list — "a token gesture. They've accepted my request, but I don't think they've even tried to sell me" — means very little.

There have been enough jokes made already about WestEnders without labouring that point, but it is true that fear and loathing in west London has caused an epidemic of column inches to break out. A blank page? See what's happening at Chelsea. And sure enough, the boys in blue have obliged. This week — so far — has seen Alan Smith of Leicester reject a £1million offer to come to Stamford Bridge and Kerry Dixon ask for a transfer.

While he is happy to talk in vague terms about "certain people" and "certain situations," Speedie is reluctant to open up and answer the one simple question that all the column inches and gossip begs. Why has it all gone so horribly wrong for Chelsea?

In Speedie's view, the widespread belief that last year's Chelsea are not this year's Chelsea is a red herring. "Last year we consolidated and did quite well, but we weren't the same team as we had been before. Things which were expected to happen didn't happen and maybe certain people thought they were let down."

The theory is that the problems started 18 months ago — the time when John Hollins took over from John Neal as manager. Is that the problem? Are the players still pining for Neal, the man who initially structured the team?

"It's possible, but we were very loyal to both of them when John (Hollins) was coach. I mean, I've never known a better coach, but he's found it difficult being manager, and the players have found his sudden change from coach to manager difficult. He's coping better now though."

The discontent amongst the players can largely be attributed to the club's maverick attitude to buying and selling. "OK, so you've got to strengthen your squad, but you don't spend a lot of money on players only to keep them in the reserves. You shouldn't, but you do at our place. And I don't think that offering £1million for Alan Smith has helped. Still, maybe that's why they put up the gate prices, so they could buy players and put them in the reserves.

"John McLaughlin had a great offer to go to Celtic which he really wanted, but they turned that down. What should he think?" Chelsea have just signed Steve Clarke, a highly rated central defender. Joe McLaughlin is a central defender. What should either of them think?

Speedie's own situation is a typical Chelsea story. Tied by contract for another six years, he desperately wants to leave but the club are somewhat reluctant to see him go. First, there was the Barcelona affair. He was approached by a "certain person in the game" and told that Barcelona were interested. Immediately he told Hollins. The next thing he knew was that word had been spread that he had approached Barcelona. The deal was then blocked.

Next, he found himself with a reputation as a "problem player," something he is sure that was manufactured specifically to deter potentially interested clubs. "I know without a shadow of a doubt that somebody within the club — without naming names — has spread these rumours."

Immortalized in the tabloids as "the fiery Scot," off the field he is anything but. A father of two, he lives in Camberley, Surrey, because he finds London "too fast and wild."

"I used to be on the Players' Representative Committee (an internal players union), but I've resigned from that now. I was only carrying messages from the majority of the players, but it didn't help being seen in that light, constantly complaining."

Any discussion about Chelsea must inevitably lead to the name of one certain person: Ken Bates. Was he the problem? "He's been honest in all his dealings with me. With every contract I've had here he's always given me what he's said he would. I can't really say a lot more about him because he's not really done me any harm, though at the end of the day, he's not doing me any good by keeping me here." Is that his decision? "Every decision at Chelsea is his decision." Is that the problem? "Could be."

Does Speedie think that Chairman Bates is unfairly portrayed then? "No. He deserves all the stick he gets because he's too devious. But he's the only chairman I've ever known who comes into the dressing room before every game and wishes each player the best. If we win away, he sticks his hand in his pocket and gives us a few hundred quid for a drink. I think the players appreciate that."

What chance does a manager — a mere hireling — stand against such generosity and influence? "Well, Bates has always been like that. Why should a manager take a job if he knew what the chairman was like and resented it?" I think we may have found our problem.

**Jeremy Novick**

## BOWLS

# Watson wins through

By David Rhys-Jones

John Watson, of Glasgow, overcame a spirited performance from Norma Shaw, England's top woman bowler, to win the first semi-final of the Samson Indoor Classic at Darlington.

After a bad start, dropping a four on the first end, Mrs Shaw, fought back to trail 5-6 in the first set, and held a double for the set before Watson outpointed her lie and won it with a single. Then, in the second set, she recovered from 1-3, scored on five ends out of six, and, helped by a little good fortune, won the set 7-4.

In the third and deciding set, Watson, a former world indoor champion, again started powerfully, to establish a 4-0 lead. Mrs Shaw's spirited reply with a defiant count of three was her last flourish.

When Watson lay game, Mrs Shaw attempted a drive and appeared to be on target, but, for want of weight, the bowl turned away from the head, and a relieved Scotsman could prepare for a final encounter with David Bryant or Willie Wood, who play off in the other semi-final.

**SEMI-FINAL:** J Watson (West of Scotland) bt Norma Shaw (Teesside) 7-5, 4-7, 7-3.

## FOOTBALL: NEWCASTLE LOSE TOP PLAYER BUT McCREERY SET TO RETURN

# Beardsley ruled out of cup tie by badly-swollen knee

Newcastle United's attempt to win a place in the fifth round of the FA Cup for the first time in six years suffered a blow yesterday when they were forced to rule out Peter Beardsley, their England forward, because of a swollen knee.

Beardsley aggravated the injury in Newcastle's defeat at Liverpool over the weekend, and a specialist has advised him to miss Saturday's fourth round match against Preston North End at St James' Park.

"We have to accept this," Willie McFaul, the Newcastle manager, said. "The only way the swelling on his knee will go down is by resting and that is exactly what he will be doing."

There was better news for McFaul on the status of David McCreery, who missed the Liverpool match with a groin injury. The Northern Ireland international announced that he will be fit for the Preston match.

- Russell Osman may have his comeback into Leicester City's first team delayed by a two-match suspension following a booking last night.

The former England central defender was playing in his first match this year since a hamstring injury, sustained against Arsenal on Boxing Day, for Leicester's reserves against Leeds. But a foul 10 minutes from the end earned him the caution, and an adverse referee's report could take him over the 20-point penalty limit.

- Garry Brooke, Norwich City's transfer-listed midfield player, is expected to sign for Groningen, the Dutch first division side, later this week, for a small fee. The former Tottenham Hotspur player spent last week training with them in the Netherlands and was watched by club officials playing in a Norfolk Senior Cup tie for Norwich.

Meanwhile, Norwich's FA Cup fourth round tie against Wigan Athletic is threatened by an outbreak of influenza, which has affected 14 of the Lancashire club's players.

Wigan have already called off matches in the Freight Rover Trophy and Central League this week, and their manager, Ray Mathias, will check the situation today before deciding whether to seek a postponement on the tie.

- Blackburn Rovers are expected to announce their replacement for Bobby Saxton, the manager, early next week. Two candidates were added to a short-list of eight yesterday, but the board failed to make a decision after a long meeting. Tony Parkes will remain as caretaker-manager for Saturday's home game with Oldham Athletic.

- Richard Hill, Northampton's Town's leading scorer, damaged his collarbone in Monday night's Freight Rover Trophy match with Fulham, and will be out of action for two weeks.

Hill, who has scored 28 goals in all competitions this season for the fourth division leaders, has been subject of recent transfer talks, and Graham Carr, the club's manager, may seek a replacement — fuelling further rumours of a move.

### Hooligan campaign

Middlesbrough, the third division leaders, are to have extra stewards and police in the south stand at future home games to act against an unruly element who have caused problems in that section of the ground. Middlesbrough have a trouble-free north stand after introducing a membership card scheme this season.

### Race for Ritchie

Andy Ritchie, the Leeds United forward, is doubtful for Sunday's FA Cup tie at Swindon because of an ankle injury. Micky Adams (ankle) and Ian Baird (foot) are also under treatment, but are expected to be fit.

# Dolan pins his hopes on an upset

By Martin Searby

Bradford City's all-ticket tie with Everton, the FA Cup favourites, is already a sell-out at the rebuilt Valley Parade, with the home allocation bought in under four hours and the Liverpool club disposing of theirs in just 30 minutes.

A 15,500 crowd will provide an intriguing clash with an electric atmosphere and the result will also decide the future of Bradford's caretaker manager, Terry Dolan, who has watched the second division strugglers score 11 times in the last three outings under his leadership. Victory for Bradford would ensure his appointment to the job he has set his heart on, with the club due to make an announcement on Monday.

Dolan's main rival appears to be Colin Appleton, the Exeter City manager, who has worked wonders on low budgets at Scarborough, where he won the FA Trophy three times, Hull City, who missed promotion by a single goal, and in the West Country where last season's re-election candidates are seventh in the fourth division.

Appleton's team lost 1-0 at Goodison Park in the Cup last year and Dolan has found some encouragement for his belief that Bradford can do better and cause a major upset. "I spotted one or two weaknesses in the televised game (on Sunday) which I hope we can exploit," he said. "They have had two defeats in two tough matches, have a few injury problems and it will be different for them again here, playing on a tight ground."

Bradford start their preparation today after resting for the early part of the week and Dolan must decide whether to use his highly-rated Scottish winger John Hendrie, aged 23, wide on the touchline or in the middle, where he has played well in recent games.

"That depends on who they play at left back," he said. "We have been taking it easy after working hard for two or three weeks and we will discuss things fully before deciding our tactics."

## RUGBY UNION

# Bristol University warm up after cold and untidy start

By David Hands
Rugby Correspondent

**Bristol University ......... 31**
**Nottingham University .. 3**

Bristol had not seen the sun for 13 days until yesterday, which, the meteorologists suggest, is a record. The University, too, took some time to thaw out in their UAU quarter-final at Coombe Dingle, but their second-half display made up for early untidiness, carrying them into next month's semi-finals by four goals, a try and a penalty goal to a penalty.

Nottingham had only four survivors from the side that contested last year's UAU final and their prospects always looked limited after they lost Anderson, their composed stand-off half, with an ankle injury late in the first-half. They competed well in the set pieces, notably through Marshall at the lineout, but their role after the first quarter was largely that of defenders.

Bristol concentrated initially on making life hard for themselves. A second minute penalty kicked from close-range by Webb, when Nottingham's backs fell offside, seemed not to have a settling effect and Pinder, their bouncy scrum half, had to purge himself of the desire to monopolize the ball. Once he had done so, it became a different game and Bristol, 9-3 up at the interval, having had first use of the wind, swept away.

Their scrum worked well and the combination of backs and forwards in the second half proved most effective. Swales, the blind-side flanker, had an excellent game as ball winner and link and Baldwin, the hooker, was no slouch about the field.

It was not until first-half injury time that Bristol scored their first try; Nottingham conceded a scrum from a drop-out and Webb ran powerfully to the blind side before sending Perkins over. Nottingham were no respectors of Webb's England trial status, but he created some likely holes that his wings did well to exploit.

Pedlow, whose father, Cecil, played for Ireland in the 1950s, established the position from which Hawkes scored early in the second-half. It followed a splendid drive by Swales, Perkins and Pinder and set the tone for the rest of the match. But the best of Bristol's tries was their fourth when Webb and Perkins combined on the right, the elusive Walker carried the ball into midfield and Baldwin sent Jones in under the posts.

Nottingham, heavily favoured for the scrum feed early in the game, began to concede penalties much more regularly, an indication of increasing pressure. They did well to work Richmond away twice from their own 22, but inevitably the cover caught him and it was fitting that Bristol had the last word, Pinder sending Perkins away for an exciting 50 metre dash to the corner.

**SCORERS:** Bristol: Tries, Perkins (2), Hawkes, Jones, Jeavons-Fellows. Conversions: Webb (4). Penalty: Webb. Nottingham: Penalty: Purdy.

**BRISTOL UNIVERSITY:** J Webb; J Perkins, H Jeavons-Fellows (capt), M Pedlow, T Hawkes; M Walker, S Pinder; R Tice, A Baldwin, B McConnell, S Swales, K O'Shea, A Sibald, C Petit, T Jones.

**NOTTINGHAM UNIVERSITY:** S Purdy; M Thomas, L Eales, H Walsh, P Richmond; L Anderson (rep C Wylie), J Emery; S Kerr, M Humphreys-Evans (capt), A Chalks, M Griffiths, P Marshall, C Brown, R Bridson, R Walker.

**Referee:** J Purnell (Bristol).

- Loughborough University, the holders, who beat Reading 20-13 yesterday, will play Bristol in the UAU semi-finals on February 11. Durham and the University of Wales College of Medicine, 7-0 winners over Bradford yesterday, will play in the other semi-final.

## TODAY'S FIXTURES

7.30 unless stated.

### FOOTBALL

**FOOTBALL COMBINATION:** Fulham v Chelsea (2.0).

**MACBAR SOUTH WEST COUNTIES LEAGUE:** Bournemouth v Torquay (2.0).

**LONDON SENIOR CUP:** First round: Staines v Hayes.

**KNIGHT FLOODLIT CUP:** Rainham v Barking.

### RUGBY UNION

**ARMY (UK) UNITS Final:** 7 Regt Royal Horse Artillery v 1 Batt Royal Regt of Wales (at Aldershot, 2.30).

### OTHER SPORT

**BOWLS:** Samson classic (at Darlington).

**SNOOKER:** Benson and Hedges Masters tournament (at Wembley Conference Centre, 2.0 and 7.0).

- Brentford have confirmed that Steve Perryman, the assistant manager, will take charge after the resignation of Frank McLintock.

## TUESDAY'S RESULTS

**LITTLEWOODS CUP:** Quarter-finals: Southampton 1, Shrewsbury 0; West Ham 1, Tottenham Hotspur 1.

**FREIGHT ROVER TROPHY:** First round: Bolton 2, Burnley 1; Bristol City 1, Southend 0; Rochdale 3, Chesterfield 0; Scunthorpe 1, Wrexham 2; York 0, Mansfield 1.

**THIRD DIVISION:** Rotherham 1, Port Vale 0.

**SCOTTISH PREMIER DIVISION:** Clydebank 0, Aberdeen 5; Motherwell 2, Dundee 0; St Mirren 1, Falkirk 0.

**SCOTTISH FIRST DIVISION:** East Fife 2, Brechin 2; Kilmarnock 1, Dumbarton 2; Partick 3, Queen of the South 0.

**FA TROPHY:** Second round replay: Bath 0, Blyth Spartans 1. (aet: score after 90 min 0-0); Dartford 5, Newcastle Blue Star 1; Gainsborough 1, Whitley Bay 1, (aet; score after 90 min 1-1); Hitchin 0, Barnet 5; Runcorn 2, Yeovil 1; Sutton United 0, Scarborough 2.

**CENTRAL LEAGUE:** First division: Coventry 1, Derby 3; Leeds 2, Leicester 4; Liverpool 2, Sheffield United 2; Middlesbrough 1, Manchester City 3; Oldham 1, Everton 2; Sunderland 2, Newcastle 0. Second division: Grimsby 0, Notts County 3, Preston 5, Huddersfield 1.

**SOUTHERN LEAGUE:** Premier division: Redditch 1, Aylesbury 0. Postponed: Basingstoke v Fareham. Bill Dellow Cup: Gloucester 1, Dorchester 1; Hastings 2, Dover 1; Waterlooville 1, Ruislip 0.

**FOOTBALL COMBINATION:** Bristol Rovers 3, Brighton 2; Millwall 0, Charlton 1; Portsmouth 2, Ipswich 0; Queen's Park Rangers 0, Watford 0.

**VAUXHALL-OPEL LEAGUE:** Premier division: Worthing 2, Walthamstow 3. First division: Billericay 1, Basildon 0; Lewes 0, Staines 0; Oxford City 1, Maidenhead United 2. Second division South: Banstead 2, Chertsey 1.

**LONDON SENIOR CUP:** First round: Clapton 1, Haringey 3; Cheshunt 1, Hampton 5; Woking 1, Fisher 4; Hanwell 0, Hendon 1 (at Hendon); Kingstonian 5, Leyton-Wingate 1; Woodford 0, Hounslow 1.

**BERKS AND BUCKS SENIOR CUP:** Second round: Burnham and Hillingdon 0, Marlow 1; Slough 5, Milton Keynes Borough 1; Wycombe Wanderers 11, Windsor and Eton 1.

**HERTS SENIOR CUP:** Second round: Baldock 0, Boreham Wood 3; Bishop's Stortford 2, Royston 1.

**GREAT MILLS LEAGUE:** Premier division: Clevedon 0, Paulton Rovers 0. League Cup: Plymouth reserves 4, Backwell 0.

**CAPITAL LEAGUE:** President's Cup: First round replay: Orient 4, Wealdstone 1.

**UNDER-17 INTERNATIONAL:** Northern Ireland 0, Republic of Ireland 1.

# Chesterfield's cash lifeline

Chesterfield, the third division club with debts of £500,000, were given a pledge by their chairman, Ken Unwin, to finance them through cash-flow problems until new capital can be raised.

Although the club face pressing demands for £90,000 in overdue income tax, VAT and commercial bills, Unwin said there was no danger of the club closing down, and that discussions were under way to bring in fresh income.

It is believed that a consortium of local businessmen, including Dy Hubbard, a former chairman of Chesterfield, and Norton Lea and Alex Weinrich, both ex-directors, have promised to invest £200,000, but this would be conditional on boardroom resignations.

# Carling at centre of upset by Durham

By a Correspondent

**Durham Univ ................. 12**
**Swansea Univ............... 10**

Durham University pulled off a major surprise by putting Swansea University out of the UAU championship in an extremely hard fought quarter-final at the Racecourse ground, Durham. Swansea beat Newcastle University, 52-10 at home in the previous round, but they found the combination of the long journey to the north-east and a spirited Durham beyond them.

Durham, kicking off with the wind, were first into their stride. Canning opened the scoring with a penalty after only two minutes and the first try came after 15 minutes through a movement involving Durham's backs and forwards, with Carling, the England trials centre, featuring four times to take play to the Swansea line. From the scrum, Durham pushed Swansea over their line and Taylor, the scrum half, scored.

Canning converted but, after a prolonged spell of further Durham pressure, he let Swansea into the game when his drop goal attempt was charged down by D Evans, who kicked ahead and Swansea won the ball on the Durham 22m line, moved it quickly to the right where Spiller, their wing, crossed in the corner. Another penalty by Canning for Durham gave them a half time lead of 12-4.

With the wind at their backs, the big Swansea forwards came into their own. Durham were forced to defend and D Evans kicked two penalties as play became fraught — the second for a punch in a ruck.

Durham somehow held out during the final ten minutes, during which Swansea missed two penalties and a drop goal attempt by D Evans, but finished the match on attack following a breakout by Carling.

**SCORERS:** Durham: Try: Taylor. Conversion: Canning. Penalties: Canning (2). Swansea: Try: Spiller. Penalties: D Evans (2).

**DURHAM UNIVERSITY:** J Squires; S Jones (rep: W Russell), W Carling, I Elliott, R Harris; J Canning, R Taylor; J Close, R Basham, A Mullins (capt), F Peart, M White, S Christianson, J Turley, D Brown.

**SWANSEA UNIVERSITY:** C Bradshaw (rep: C Phillips); D Spiller, G Rowell, J Bird (capt), A Richard (rep: M Lee); D Evans, A Booth; G Evans, S Rogers, E Macedo, M Bennett, M Langley, M Cotton, M Comford, S Bryant.

**Referee:** M Knights (Durham Society)

# Oti shows his paces far too late

By Peter Marson

**Royal Navy........................ 4**
**Cambridge Univ.............. 0**

The Navy fielded a solid, mobile set of forwards at Burnaby Road, Portsmouth, yesterday and it was chiefly their expertise and experience at the set pieces and in the loose that nullified the greater potential in the Cambridge University XV containing 11 blues.

Kelly, the Cambridge captain, did all he could to drum up this potential in numerous sorties of his own during the first half, but the Navy's eight possessed a champion of their own in Woodcock. As he and his shipmates settled, and Livingstone and Whittington lent support at half back, defence became a first priority for Cambridge.

The Navy made a first-rate start, with Livingstone scoring a capital try — and the only points in the match — after only seven minutes. First Griffiths took a strike against the head on the half-way lineand when the Navy's forwards again won the ball at a ruck Livingstone moved to the short side, sold a dummy and stepped inside the cover to score wide out on the right. Whittington's conversion attempt failed.

After Cushing, and later Lord, had failed with their attempts to drop a goal, Cambridge turned at last to Oti, who was five times given the opportunity to show his speed in the last minutes before no-side, but all too late.

**SCORERS:** Royal Navy: Try: Livingstone

**ROYAL NAVY:** MEM F Boon (Dolphin); PO/PT R Penfold (Raleigh, rep. Sub Lt E Gibbs, Manadon), WEA D Oakley (Defiance), Lt C Allcock (Seahawk, captain), Mid M Speakman (BRNC Dartmouth); Cpl R Whittington (40 Cdo, RM), Mne P Livingstone (RM Deal); Sgt J Martin (CTCRM Lympstone), Mne M Griffiths (42 Cdo RM), Lt N Howarth (Sultan), Sgt M Reece (CTCRM Lympstone), LAEM B Woodcock (Daedalus), PO P Elliott (Seahawk), Lt S Hughes (DNR Derby), LAEM G Wood (Osprey, rep: L/S J Griffin, Drake).

**CAMBRIDGE UNIVERSITY:** *T Isaac (Welbeck and Churchill); D A Allchurch (Wakefield and St John's), M Hawkins (Sedbergh and Corpus Christi), *F J Clough (St John Rigby and Magdalen), *C Oti (Millfield and St Edmunds); *K T Wyles (Wymondham and Trinity Hall), *A Cushing (MCS Brackley and Magdalen); *N J Herrod (King Henry VIII Coventry and Clare), * B W Gilchrest (Sevenoaks and Magdalen), J P Freeman (Arwick and St John's), *S Kelly (Richard Huish and Corpus Christi, capt), S Cooper (St John Fisher and Jesus), *N Topping (RGS High Wycombe and St John's), *R Wainwright (Glenalmond and Magdalen), * T A Withyman (Spalding GS and Emmanuel; rep: I Singleton, Wycliffe College and St John's). * Denotes blue

**Referee:** Lt Cdr M Hawthorn (RNRUR Society)

## SNOW REPORTS

| | Depth (cm) L | U | Piste | Conditions Off Piste | Runs to resort | Weather (5pm) - | °C |
|---|---|---|---|---|---|---|---|
| **AUSTRIA** | | | | | | | |
| Kitzbuhel | 65 | 140 | good | heavy | fair | cloud | -1 |
| Most runs in good condition | | | | | | | |
| **FRANCE** | | | | | | | |
| Flaine | 100 | 200 | fair | powder | fair | snow | 2 |
| New snow | | | | | | | |
| Les Arcs | 60 | 140 | good | powder | good | snow | -1 |
| Powder on good base | | | | | | | |
| Tignes | 155 | 185 | good | powder | good | snow | -2 |
| Continuous snow for 24 hours | | | | | | | |
| **ITALY** | | | | | | | |
| Sauze d'Oulx | 30 | 70 | good | varied | fair | fine | -1 |
| New snow on good base | | | | | | | |
| **SWITZERLAND** | | | | | | | |
| Grindelwald | 50 | 110 | good | crust | fair | cloud | -4 |
| Good snow with worn patches | | | | | | | |
| St Moritz | 30 | 45 | fair | crust | fair | cloud | -1 |
| Good skiing in some places | | | | | | | |
| Wengen | 70 | 160 | good | powder | good | snow | -1 |
| New snow on good base | | | | | | | |
| Zermatt | 70 | 170 | good | fair | good | snow | -1 |
| New snow on good base | | | | | | | |

In the above reports, supplied by representatives of the Ski Club of Great Britain, L refers to lower slopes and U to upper, and art to artificial.

### SCOTLAND

**Cairngorm:** upper runs, runs complete, new snow on a firm base; middle runs, runs complete, new snow on a firm base; lower slopes, limited nursery areas, new snow on a firm base; vertical runs, 1600ft, hill roads, clear; main roads, clear; snow level, 2200ft; **Glenshee:** upper runs, some runs complete, hard packed snow drifting badly, middle runs, some runs complete, hard packed snow drifting badly; lower slopes, some runs complete, hard packed snow drifting badly; vertical runs, 1000ft, hill roads, clear; main roads, clear; snow level, 1000ft. **Glencoe (weekends only):** upper runs, runs complete but narrow, hard packed snow with icy patches; lower slopes, limited nursery areas, hard packed snow with icy patches; vertical runs, 1200ft; hill roads, clear; main roads, clear; snow level, 2400ft. **Lecht:** upper runs, some runs complete, new snow with icy patches; middle runs, some runs complete, new snow with icy patches; lower slopes, limited nursery areas, new snow with icy patches; vertical runs, 700ft, hill roads, clear; main roads, clear; snow level, 2000ft. Forecast for today: mainly dry and partly cloudy with light winds freezing at all levels. Outlook for tomorrow: little general change.

- Information supplied by the Scottish Meteorological Office.

# Pratt's concern

Colin Pratt, Cradley Heath's speedway promoter, has yet to sign a single rider for next season. "Unless we can provide some team sponsorship or find some financial support for individual riders, I cannot see how we can maintain the high standard Cradley Heath have maintained over the last 10 years," he said. None of the Cradley Heath riders have yet accepted the new pay rates to be imposed next season.

## SQUASH RACKETS

# Dentists given patent drill on reflecting ball

The decision on the patent for the ball that may revolutionize the game as a television spectacle is still weeks or maybe months away.

At a hearing before Mr Michael F Vivian, examining superintendent, at the Patent Office yesterday, two dentists presented evidence towards their claims to hold the rights for a ball in which holes are drilled in the rubber and reflective material sunk below the surface.

The dispute is between Mr Bill Christie, a director of Viziball Ltd, and Mr Michael C Godin.

The ball, has dimples resembling a golf ball to reflect a special directional lighting beam, similar to cats eyes from a vehicle's headlights. This is considered to be the key to televising the sport that, like other quick-moving sports, suffers from the difficulty of having ordinary balls picked up by cameras when travelling at speeds up to 150mph.

Following yesterday's hearing, Mr Vivian will provide his written decision within weeks

# Lady examiner

Vera Selby, a lecturer, has become the first woman to be appointed an official examiner of billiards and snooker referees. Mrs Selby, a former women's world snooker champion, has been appointed by the Billiards and Snooker Control Council.

## FOR THE RECORD

### ATHLETICS

**SCHOOLS EVENT:** King Henry VIII cross-country relay: Teams: 1, St Cuthbert's Newcastle, 72min 10sec; 2, RGS Newcastle, 72.49; 3, Dr Challoner's Amersham, 73.04. Fastest Laps: 1, T West (St Cuthbert's) 11.28; 2, M Huspeh (St Cuthbert's) 11.28; 3, S Duval (Mallfield) 11.28.

### BASKETBALL

**UNITED STATES:** National Association (NBA): Atlanta Hawks 114, Indiana Pacers 98; Philadelphia 76ers 108, New York Knicks 103; Boston Celtics 105, Chicago Bulls 97; San Antonio Spurs 118, Detroit Pistons 107; Washington Bullets 118, Dallas Mavericks 113; Utah Jazz 92, Houston Rockets 88; Los Angeles Lakers 107, Portland Trail Blazers 100; Milwaukee Bucks 119, Golden State Warriors 115; Sacramento Kings 118, New Jersey Nets 115.

**EUROPEAN CUP WINNERS' CUP:** Men's quarter-finals: At Zagreb: Cibona Zagreb (Yug) bt Elez Pilsen (Tur) 123-78. Semi-finals: At Barcelona: CSKA Moscow (USSR) bt Joventut Badalona (Sp) 106-92.

**KORAC CUP:** Quarter-finals: At Split: Jugoplastika Split (Yug) 93, Olympique Antibes (Fr) 91.

### BOBSLEIGHING

**CRESTA RUN:** Stagni Cup handicap: Net final scores: 1, A Meyer (Switz), 155.31; 2, W Hagmann (Switz), 155.47; 3, R Mathis (Switz), 156.59; 4, E Nuzum (GB), 156.63; 5, T Hill (GB), 157.96; 6, M Stapleton (GB), 158.56.

### CYCLING

**ROTTERDAM:** Six-day race: Fifth day placings: 1, D Clark (Aus) and P-A Bincoletto (It), 238pts; 2, R Hermann (Liech) and P Stevenhagen (Neth), 211; 3, T van Vliet (Neth) and J Kristen (WG) 203. Two laps behind: 4, G Knegsmann (neth) and S Tourne (Bel), 200; 5, J Zoetemelk (Neth) and E de Wilde (Bel), 150; 6, A Doyle (GB) and L Fignon (Fr), 134; Five laps behind: 7, J Worre and J Pedersen (Den), 119; Nine laps behind: 8, A Bondeau and B Vallet (Fr), 86; Ten laps behind: 9, M Vaarten (Bel) and J Schlaphoff (WG), 30; 15 laps behind: 10, S Hermann (Liech) and H-H Oersted (Den), 83.

### FOOTBALL

**EAST AND CENTRAL AFRICA CLUB CHAMPIONSHIP:** Group A: Beta Bullets (Malawi) 1, El-Hilal (Sudan) 0. Group B: Zimbabwe Saints (Zim) 2, AFC Leopards (Ken) 0.

**UAU CHAMPIONSHIP:** First teams: Warwick 1, Loughborough 3; Newcastle 3, Leicester 2; Brunel 1, Southampton 3 (aet); Bangor 0, Kent 1 (aet).

**MACBAR SOUTH WEST COUNTIES LEAGUE:** Newport County 2, Exeter City 3.

### ICE HOCKEY

**NORTH AMERICA:** National League (NHL): Quebec Nordiques 4, Hartford Whalers 2; Pittsburgh Penguins 7, Washington Capitals 5; Winnipeg Jets 2, New York Islanders 2 (OT); St Louis Blues 2, Montreal Canadiens 1 (OT); Vancouver Canucks 4, Edmonton Oilers 4 (OT).

**HEINEKEN LEAGUE:** Premier Division: Murrayfield Racers 8, Fife Flyers 10.

### NORDIC SKIING

**ZWIESEL, West Germany:** British National cross-country and biathlon championships: Men's 15km: 1, J Spotswood, 48min 20sec; 2, T King, 48:28; 3, P Winterton, 48:58; 4, M Croasdale, 49:22; 5, M Dixon, 49:30.4; 6, R Hawden, 49:38.6. 4 x 10km relay: 1, 39th Eng Regt, 2hr 11min 24.9sec; 2, 45 Commando, RM, 2:13:3.4; 3, 42 Commando, RM, 2:14:50. Fastest times: Spotswood, 31:49.4; 2, T King, 32:0.5; 3, M Dixon, 32:17.5). Women: 10km: 1, J Watson, 39min 48sec; 2, H Woolley, 42:54; 3, D Chamberlain, 43:01.

### RUGBY UNION

**UAU CHAMPIONSHIP:** First teams: Durham 12, Swansea 10; UWCM 7, Bradford 0; Bristol 31, Nottingham 3; Loughborough 20, Reading 13.

**CLUB MATCH:** Neath 20, Newbridge 9.

### TENNIS

**AUCKLAND:** New Zealand international women's tournament: Second round: T Phelps (US) bt J Salmon (GB), 6-0, 6-2; S Faulkner (Aus) bt B Cordwell (NZ), 6-4, 6-4; J Richardson (NZ) bt C MacGregor (US), 6-3, 6-3; A Fernandez (US) bt R Bryant (Aus), 6-2, 6-3; L Minter (Aus) bt C Carney (Aus), 6-2, 6-7 (2-7), 6-4; J Golder (US) bt P Jung (US), 6-3, 6-2; M Jaggard (Aus) bt A Scott (Aus), 6-2, 6-1; A Holikova (Cz) bt P Moreno (HK), 6-4, 7-6 (8-6); A Devries (Bel) bt V Nelson-Dunbar (US), 1-6, 6-2, 7-5; S North (US) bt M Dailey (US), 6-1, 6-4; L Field (Aus) bt Y Kozumi (Jap), 6-4, 7-6 (8-6); K Kell (US) bt B Gerken (USA), 2-6, 7-6 (7-2), 6-0; N Provis (Aus) bt B Perry (NZ), 6-2, 6-2; A Dingwall (Aus) bt P Smith (US), 6-1, 6-4; P Vasquez (Peru) bt L O'Neill (Aus), 7-5, 6-0; G Rush (US) bt R Seeman (NZ), 6-2, 6-2.

**SYDNEY:** New South Wales Open tournament: First round: Singles: L Warder (Aus) bt L Shiras (US) 6-4, 6-1; M Mecir (Cz) bt J Frawley, 7-5, 6-3; D Keretic (WG) bt D Dowlen (US) 7-6 (7-4), 7-6 (7-5); R Green (US) bt D MacPherson (Aus) 6-4, 6-4; P Doohan (Aus) bt T Mmoh (Nig) 6-1, 7-5; A Jarryd (Swe) bt K Flach (US), 6-3, 6-7 (2-7), 6-3; J Stoltenberg (Aus) bt S Guy (NZ), 6-4, 3-7, 7-6 (7-4); W Scanlon (US) bt J Fitzgerald (Aus), 7-5, 7-5. Second round: B Drewett (Aus) bt D Visser (SA), 6-4, 6-4; N Odizor (Nig) bt R Green (US), 3-6, 6-4, 6-2. Doubles, first round: R Matuszewski and H Pfister (US) bt T Seigal and M Smith (US), 4-6, 6-3, 6-4.

# Swart makes his mark

By Gordon Allan

In one of the best Hospital's Cup matches for many a day, Charing Cross/Westminster notched up a 24-16 victory over St Bartholomew's. At Cobham yesterday they won by a goal, three tries, and two penalty goals to four tries. In the second round, next Wednesday, they play The London, the holders, on the same ground.

Charing Cross/Westminster led for all but a few minutes of the second half when St Bartholomew's caught up with them to tie the score at 16-16. Then two quick tries settled the argument, the first by Spreadborough and the second by Swart, who ran in three on the left wing.

Swart scored his first when Richards, at stand-off half, changed the direction of attack from a scrum and Greenway gave the final pass on the blind-side. McKelvey converted and soon added a penalty. But before the interval, Evans and White capitalized on sustained St Bartholomew's pressure with a try each: Evans from a break by Williams and White when he followed up a sliced dropped goal attempt by England.

Scores tumbled out thick and fast after the interval. Spreadborough made the running for Swart's second try to make it 13-8 to Charing Cross/Westminster. White riposted for St Bartholomew's in a sweeping movement. McKelvey landed another penalty but Goodwin levelled the score. Once again the conversion was missed. St Bartholomew's failures in the kicking department were crucial.

Spreadborough and Swart made sure there would be no replay. Spreadborough sprinted 40 metres through a hesitant defence and Richards ended the match as he had begun it — by changing the point of attack at a scrum to send in Swart.

**SCORERS:** Charing Cross/Westminster: Tries: Swart (3), Spreadborough. Conversion: McKelvey. Penalties: McKelvey (2). St Bartholomew's: Tries: Evans, White (2), Goodwin.

**CHARING CROSS/WESTMINSTER:** P Greenway; J Griffith, J Spreadborough, I McKelvey, C Swart; J Richards, R Mannings; A Watkins, S Vavasour, L Gould, T-Cookson, M Mason, J Coppack, R Walker, A Stephenson.

**ST BARTHOLOMEW'S:** J Goodwin; C White, A Jennings, L Williams, M Evans; M England, D Clark; S York, G Towlerton, P Brougham, M Wood, R Fisher, P Reynolds, G Cloud, I Whitworth.

**Referee:** D Warren (London).

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# TELEVISION AND RADIO

Edited by Peter Dear
and Peter Davalle

## When auld acquaintance is forgot

Shirley Williams: Woman's Hour, Radio 4, 2.00pm

● One feature in the gentle and tuneful revolution described in Timothy Neat's documentary **The Tree of Liberty** (seen by viewers in the Scottish Television area last Friday night and now available to everyone who tunes in to Channel 4 tonight at 11.20) is as disorientating as being told that from now on, you will have to sing *God Save the Queen* to a different melody. What I am speaking about is nothing less than an amended tune to go with the words of *Auld Lang Syne*. True, much of the old melody remains, but the changes are very marked, and a new wistfulness has crept in with them. This, however, is not why the American musicologist Serge Hovey, to whom Neat's charming film pays tribute, decided to break with tradition. What Hovey has been doing for much of his working life is to

**CHOICE**

restore to Robert Burns's original songs, or to those collected by Burns, the music that went with them when they were first heard. What no tradition-steeped Scot would have dared do, probably for fear of incurring the wrath of his ancestors' ghosts, this American of Russian Jewish extraction audaciously but most sensitively undertook to do – and is still doing, despite a crippling and wasting disease that has meant that when he transmits his wishes about the nature of his musical arrangements for the songs, he has to rely entirely on a letterboard, a computer, and the clicking of his teeth. Many of Hovey's arrangements have already been recorded, and therein lies his indebtedness to the Scots singer Jean Redpath who, in relationship that has in it something of the blind Delius with his amanuensis Eric Fenby, has given a beautiful permanence to Hovey's musical intentions.

● Time alone will tell whether Franco Rosso's film in the *40 Minutes* slot, **Struggle for Stonebridge** (BBC2, 9.30pm), which details the efforts of disgruntled blacks and Asians in the London borough of Brent to convert an old bus garage into a community centre, will end up in the BBC TV archives as a record of a venture that went right or one that went wrong. If, as the film stresses, the plan was to create a social complex that would remain entirely under the control of the local blacks and Asians who formed themselves into the Harlesden People's Community Council, then what we see tonight does not afford them much scope for optimism. And, underlying the film, and poking its head up from time to time to look back at the 1965 bloody riots in Watts, Los Angeles and the more recent inner city rioting in Brixton, Handsworth and Toxteth, is the proposition that if the Stonebridge scheme is taken out of the pioneers' hands and *run* by the local authority along lines that *it* prefers, then the prospect of discontent turning to violence could add the name of Stonebridge to the map of race eruptions.

● Best on radio today – Chausson's opera **Le Roi Arthus** (Radio 3, 2.00), which gives a French interpretation of the knights and nights of the Round Table; and part two of Radio 4's comprehensive analysis of the EEC, **An Ever Closer Union** (7.40pm)

**Peter Davalle**

From left: Delaney Brown, Leonard Johnson, Lawrence Fearon: Struggle for Stonebridge, BBC2, 9.30pm)

### BBC1

6.00 **Ceefax AM.**
6.30 **News headlines** followed by **The Flintstones.** (r) **6.55 Weather.**
7.00 **Breakfast Time** with Frank Bough, Sally Magnusson, and Jeremy Paxman. National and international news at 7.00, 7.30, 8.00 and 8.30; regional news and traffic reports at 7.15, 7.45 and 8.15; weather at 7.25, 7.55 and 8.25.
8.40 **Watchdog.** Consumer complaints investigated **8.55** Regional news and weather.
9.00 **News** and weather **9.05 Day to Day.** With Robert Kilroy-Silk. **9.45 Advice Shop.** Support offered to recently bereaved widows and widowers.
10.00 **News and weather 10.05 Neighbours.** (r) **10.25 Children's BBC. 10.30 Play School. 10.50 Ivor the Engine.** (r)
10.55 **Five to Eleven.** Paul Alexander with a thought for the day **11.00 News** and weather **11.05 Food and Drink.** (r) **11.35 Open Air.** Includes news and weather at noon.
12.20 **The Tom O'Connor Roadshow.** Variety show from Falkirk Town Hall. **12.55** Regional news and weather.
1.00 **One O'Clock News** with Martyn Lewis. Weather. **1.25 Neighbours.** Daphne's grandfather returns from Surfers' Paradise with a new girlfriend. **1.45 The Flumps.** (r)
2.00 **International Snooker.** The first quarterfinal of the Benson and Hedges Masters, a best of nine frames match between Cliff Thorburn and Willie Thorne.
2.35 **Film: Sing As We Go*** (1934) starring Gracie Fields, John Loder, Stanley Holloway, and Dorothy Hyson. Musical comedy about a mill girl who decides to look for work in Blackpool after the mill where she works closes down. Directed by Basil Dean.
3.50 **Fingermouse.** (r) **4.05 The Adventures of Bullwinkle and Rocky.** (r) **4.10 SuperTed.** (r) **4.20 Jackanory.** Joss Ackland with part four of Roald Dahl's Danny - the Champion of the World. **4.30 Thundercats.**
4.55 **John Craven's Newsround 5.05 Blue Peter.** (Ceefax)
5.35 **First Class.** Inter-school video quiz. Dr Challoner's Grammar, Bucks., meet Grosvenor School, Belfast.
6.00 **Six O'Clock news** with Sue Lawley and Philip Hayton. Weather.
6.35 **London Plus.**
7.00 **Top of the Pops** presented by Mike Smith.
7.30 **EastEnders.** Den is worried about the drop in the Queen Vic's trade. (Ceefax)
8.00 **Tomorrow's World.** There is news of a super-stable ladder; computer-controlled diving equipment; a non-stainable carpet; a pianola that reproduces exactly anything that is played on it; and a report on the findings made by Edinburgh University's research into mass breast-screening for cancer in the over-Fifties.
8.30 **International Snooker.** The second quarterfinal of the Benson and Hedges Masters.
9.00 **Nine O'Clock News** with Julia Somerville and Andrew Harvey. Regional news and weather.
9.30 **Crimewatch UK** presented by Nick Ross and Sue Cook, includes reconstructions of the murder in November of a man who ran a London pizza restaurant; and of a Southampton taxi driver whose body was found in a field three miles from the city in the week before Christmas.
10.10 **Question Time.** Sir Robin Day's guests are John Edmonds, Daphne Park, Dick Taverne, and Lord Young.
11.10 **Crimewatch Update.**
11.20 **International Snooker.** The closing frames of the second quarterfinal of the Benson and Hedges Masters.
12.10 **Weather.**

Gracie Fields as the mill girls' champion in the British film Sing as We Go (on BBC1, 2.35pm)

### BBC 2

9.00 **Ceefax.**
9.35 **Daytime on Two:** German conversation for beginners **9.52** The second of a pair of dramas about two teenagers' first emotional experience seen from both points of view **10.15** Science: sliding **10.38** History: America's Twenties boom followed by the Wall Street Crash **11.00** Thinkabout **11.18** A two-part play looking at a case of bullying from two viewpoints.
11.40 Friends and friendship - a documentary **12.12** Scotswomen describe how their lives have changed since the turn of the century **12.45** What is radioactivity? **1.05** French for beginners **1.38** The Romanies of Wales **2.00 News** and weather **2.02** Finding your way **2.15** Music: grouping beats.
2.35 **International Snooker.** Continuing the first quarterfinal of the Benson and Hedges Masters. Includes news and weather at 3.00.
3.50 **News,** regional news, and weather.
4.00 **Pamela Armstrong.**
4.30 **International Snooker.** The closing frames of the first quarterfinal of the Benson and Hedges Masters.
5.30 **Film 87** includes an interview with Harrison Ford. (r)
6.00 **Mission Impossible.** The inventive agents have their work cut out to stop an attempt to overthrow the United States government. (r)
6.50 **World Ski-ing Championships.** The Women's Combined Slalom, from Crans-Montana. Plus, an interview with Britain's Martin Bell.
7.40 **Call My Bluff** presented by Robert Robinson. Arthur Marshall and Frank Muir are joined by Dennis Waterman, Rula Lenska, Sue Cook, and Huw Wheldon.
8.10 **Timewatch.** Peter France introduces two films from past series dealing with men of mystery. In the first, Masterspy, Christopher Andrew reveals the identity of the shadowy founder of MI6; in the second, David Starkey traces the life of Henry VII.
9.00 **The Mistress.** Comedy series, written by Carla Lane, starring Felicity Kendall in the title role.
9.30 **40 Minutes: Struggle for Stonebridge.** The story of the efforts of a group of local youths in a predominantly black area of Harlesden, Brent, to stop the neighbourhood going the way of Brixton, Toxteth, Handsworth, and St Pauls. (Ceefax)
10.10 **Phil Silvers*** Sergeant Bilko's plan to make a girl irresistible to her reluctant fiance backfires when the rest of the platoon are smitten by the girl's charms.
10.35 **Newsnight 11.20 Weather.**
11.25 **Ludwig van Beethoven.** Daniel Barenboim plays the Piano Sonata No 7 Op 10 No 3. Ends at 12.00

### ITV/LONDON

6.15 **TV-am** presented by Mike Morris. Weather at 6.28 and 6.58; news at 6.30; sport at 6.40; and exercises at 6.55.
7.00 **Good Morning Britain** introduced by Anne Diamond and Geoff Meade. News at 7.00, 7.30, 8.00, 8.30 and 9.00; cartoon at 7.25; sport at 7.40; pop music at 7.55; and Jeni Barnett's postbag at 8.35. The After Nine guests include Emmerdale Farm actor, Russ Kemp; and Claire Rayner with advice on personal problems.
9.25 **Thames news headlines.**
9.30 **Schools:** how animated titles are made for films **9.42** Bill Oddie with the story, One Up **9.54** Homes for humans, animals and plants **10.11** Part two of the story, Storm Boy **10.28** The drama of a girl who suffers from anorexia trying to live up to other people's expectations **11.03** Episode one of a ghost story, Interference, by Jan Mark **11.20** Traditional stories from different cultures **11.37** The Second World War - sadness at the front, and new roles for women at home.
12.00 **Creepy Crawlies.** (r) **12.10 Puddle Lane.** Puppet series. **12.30 The Sullivans.**
1.00 **News at One** with Leonard Parkin **1.20 Thames news.**
1.30 **Falcon Crest.** Drama serial. **2.25 Home Cookery Club.** Moules Mariniere. (r)
2.30 **Daytime.** Sarah Kennedy chairs a studio discussion on astrology. Among those taking part is Times cartoonist Barry Fantoni, a devotee of the Chinese system
3.00 **Take Six Cooks.** Albert Roux and his brother Michel prepare the meat course. **3.25 Thames news headlines 3.30 Sons and Daughters.**
4.00 **The Raggy Dolls.** (r) **4.10 Batfink.** (r) **4.20 The Wind in the Willows. 4.45 The Blunders.** (r) **4.50 The Book Tower** presented by Bernard Bresslaw. (Oracle)
5.15 **Connections.** Quiz game for sixth formers.
5.45 **News** with Alastair Stewart **6.00 Thames news.**
6.25 **Help!** Financial assistance for arthritis sufferers.
6.35 **Crossroads.** Will Sid's secret come out at his engagement party?
7.00 **Emmerdale Farm.** There is a woman in Amos's life.
7.30 **Duty Free.** The gauche Neville Thwaite plays gooseberry to David and Linda. (Oracle) (r)
8.00 **Never the Twain.** When Oliver's prospective mother-in-law refuses her daughter permission to marry, Simon decides to help Oliver elope. (Oracle)
8.30 **Minder: Around the Corner.** Arthur acquires a greyhound and dreams of running the animal at the White City - but the dog has other ideas; and 30 video recorders, worth £600 in the shops, are offered to the entrepreneur at a knock-down £150 - can Arthur resist the temptation? (r) (Oracle)
9.30 **This Week: Down and Out in '87.** Peter Gill mingles with the homeless, young and old, who took advantage of the hospitality of St James's Church, Piccadilly, which threw open its doors at night during the recent cold spell, for some 200 people who were sleeping rough in the capital.
10.00 **News at Ten** with Sandy Gall and Carol Barnes. Weather followed by Thames news headlines.
10.30 **Thames Sport Bowls Classic.** A challenge match between the new champion, Andy Thomson, and the World Champion, Tony Allcock.
11.30 **The Jews of London.** Programme two of the four-part series examines Judaism as a religion of the family.
12.00 **Kojak.** The New York detective is curious when a sophisticated thief is unsuccessful in stealing a truck.
12.55 **Night Thoughts.**

Kathleen Burke and Gary Cooper, co-stars of The Lives of a Bengal Lancer (Channel 4, 5.00pm)

### CHANNEL 4

2.15 **Their Lordships' House.** A repeat of last night's programme of highlights of the day's proceedings in the House of Lords.
2.30 **Film: The Shanghai Gesture*** (1941) starring Gene Tierney, Walter Huston, and Victor Mature. Underworld drama, set in Shanghai, about the glamorous owner of a large casino who vows to put an end to the good and the great Sir Guy Charteris who is determined to clean up the corrupt city. Mature plays a mystic brought in by the gambling queen to bring about Sir Guy's downfall. Directed by Josef Von Sternberg.
4.20 **World of Animation** presented by Richard Evans, includes n unusual contribution from Czechoslovakia, Laterna Musica.
4.30 **Jigsaw.** The penultimate round of the knock-out quiz for pairs.
5.00 **Film: Lives of a Bengal Lancer*** (1935) starring Gary Cooper. North-west Frontier adventure about two young officers who have the task of releasing a fellow officer captured by warring tribesmen before he gives away secrets under torture. With Franchot Tone, Richard Cromwell, Sir Guy Standing, and C Aubrey Smith. Directed by Henry Hathaway.
7.00 **Channel 4 News** with Peter Sissons and Christabel King.
7.50 **Comment** from Harold Rosenthal, former editor of Opera magazine. Weather.
8.00 **Opinions: The Red Flag - 1968 and All That.** In this third of four programmes examining the future of socialism in Great Britain, David Widgery, a former editor of Socialist Worker, now an East End of London GP, argues that the improvement in the lot of the disadvantaged will come through the actions of the people rather than through the policies of conventional political parties.
8.30 **Equinox: What They Don't Tell You When They Sell You a Computer.** Among those grousing about computers are Eddy Shah; Brian Elson chief executive of the First Computer company; and software specialist Malcolm Lewis Jones. (r)
9.30 **Film on Four - Take 2: Reflections** (1984) starring Gabriel Byrne. The story of a historian who rents a cottage on an estate in Co Cork to spend the summer writing a book on Isaac Newton. Whilst there he becomes involved with two ladies who live in the mansion of the estate. Directed by Kevin Billington. (Oracle)
11.20 **The Tree of Liberty.** A documentary about Serge Hovey who has spent most of his life researching the songs of the poet Robert Burns. (see Choice)
12.30 **Their Lordships' House.** Ends at 12.45.

### VARIATIONS

**BBC1** WALES 5.35pm-6.00 Wales Today 6.35-7.00 So You Think You Know.. 12.10am-12.15 News SCOTLAND 10.50am-11.00 Dotaman 6.35pm-7.00 Reporting Scotland NORTHERN IRELAND 5.35pm-5.40 Today's Sport 5.40-6.00 Inside Ulster 6.35-7.00 Short Mat 12.10am-12.15 News and weather ENGLAND 6.35pm-7.00 Regional news magazines.

**BBC2** WALES 11.00am-11.18 Gweld a Siarad.

**ANGLIA** As London except: 1.20pm News 1.30-2.30 Fifty Fifty 5.15-5.45 Blockbusters 6.00-6.35 About Anglia 7.00-7.30 Who's the Boss? 10.30 Folio 11.00 Film Last Video and Testament 12.25am Starting Point, Closedown.

**BORDER** As London except: 1.20pm News 1.30-2.30 Hotel 3.30-4.00 Young Doctors 6.00-6.35 Lookaround 10.30 Falcon Crest 11.30 Wanted-Dead or Alive 11.55 Bliss in Concert 12.25am Close

**CENTRAL** As London except: 12.30pm-1.00 Contact 1.20 News 1.30-2.30 Randall and Hopkirk 6.00-6.35 News 10.35 Central Lobby 11.05 Film: Death Wish 12.40am Jobfinder 1.40 Closedown.

**CHANNEL** As London except: 1.20pm News 1.30-2.25 Falcon Crest 3.30-4.00 Country GP 5.15-5.45 Blockbusters 6.00-6.35 Channel Report 10.30 Prisoner Cell Block H 11.30 Lifestyles 12.00 Untouchables 1.00am Closedown

**GRAMPIAN** As London except: 1.20pm News 1.30-2.30 Randall and Hopkirk 5.15-5.45 Blockbusters 6.00-6.35 North Tonight 7.00-7.30 Grampian Sheepdog Trials 10.30 Mike Hammer 11.30 Crann Tara 12.00 Sounds Gaelic 12.30am News, Closedown.

**GRANADA** As London except: 1.20pm Granada Reports 1.30-2.30 Country Practice 3.30-4.00 Young Doctors 6.00 Granada Reports 6.25-6.35 This is Your Right 10.30 Mary 11.00 End of Empire 12.00 All Kinds of Country 12.30am Close

**HTV WEST** As London except: 1.20pm-1.30 News 6.00-6.35 News 10.30 You're The Boss Review 11.00 Weekend Outlook 11.05 West This Week 11.35 Sweeney 12.35am Closedown.

**HTV WALES** As HTV West except: 11.03am-11.18 Looking Forward 6.00pm-6.35 Wales at Six 10.30 Wales This Week 11.05 Sweeney 12.00-12.30am Comedy Tonight.

**SCOTTISH** As London except: 1.20pm News 1.30-2.30 Country Practice 3.30-4.00 Look Who's Talking 5.15-5.45 Blockbusters 6.00-6.35 Scotland Today 7.00-7.30 Paul Coia Show 8.30 Scottish Report 9.00-9.30 Who's the Boss? 10.30 Crime Desk 10.40 McCalmans 11.10 Crann Tara 11.40 Late Call 11.45 Sweeney 12.45am Close

**TSW** As London except: 1.20pm News 1.30-2.30 Quincy 5.15-5.45 Blockbusters 6.00 Today South West 6.35 Amoebas to Zebras 7.05-8.00 Highway to Heaven 10.32 Your Music 11.05 Prisoner Cell Block H 12.00 Worlds Beyond 12.25am Postscript, Closedown

**TVS** As London except: 1.20pm-1.30 News 3.30%4.00 Country GP 5.15-5.45 Blockbusters 6.00-6.35 Coast to Coast 10.30 Prisoner: Cell Block H 11.30 Lifestyles 11.55 Untouchables 12.50am Company.

**TYNE TEES** As London except: 1.20pm News 1.30-2.30 Bowls 6.00-6.35 Northern Life 10.32 Bowls 11.30 Mike Hammer 12.30am God Incognito.

**ULSTER** As London except: 1.20pm Lunchtime 1.30-2.30 Randall and Hopkirk 3.30-4.00 Bygones 6.00 Good Evening Ulster 6.25-6.35 Police Six 8.30-9.30 Falcon Crest 10.30 Counterpoint 11.00 Mysteries of Edgar Wallace* 12.00 Jazz 12.25am News, Closedown.

**YORKSHIRE** As London except: 12.30pm-1.00 Lunchtime Live 1.20 News 1.30-2.30 Carson's Law 6.00 Calendar 10.30 John Briggs Music Show 11.00 European Detective from Germany, Derrick 12.10am Worlds Beyond 12.35 Jobfinder 1.35 Closedown

**S4C** Starts 11.10am Ysgolion 11.45 Interval 12.3-pm Beyond Belief 1.00 Years Ahead 1.45 Their Lordships House 2.00 Jigsaw 2.30 Power Game 3.30 Time To Remember 4.05 Ffalabalam 4.20 Athro Amser 4.25 Hafoc 5.00 Abbott and Costello Show* 5.30 Gardeners' Calendar 6.00 Brookside 6.30 Moneyspinner 7.00 Newyddion Saith 7.30 Blwyddyn Fawr 8.00 Ffermio 8.30 Dinas 9.05 Y Cleciwr 9.35 Hill Street Blues 10.30 Snwcer 11.10 Film: Hope* 12.55am Closedown.

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### Radio 1

MF (medium wave). Stereo on VHF
News on the half-hour from 6.30am until 8.30pm then 10.00 and 12.00 midnight
5.30am Adrian John 7.00 Mike Smith's Breakfast Show 9.30 Simon Bates 12.30 Newsbeat (Rod McKenzie) 12.45 Simon Mayo 3.00 Steve Wright 5.30 Newsbeat (Rod McKenzie) 5.45 Bruno Brookes 7.30 Janice Long 9.00 Virgin — Richard Branson's Immaculate Conception (Part 2) 10.00-12.00 Andy Kershaw. VHF Stereo Radios 1 & 2: 4.00am As Radio 2 10.00 As Radio 1 12.00-4.00am As Radio 2

### Radio 2

MF (medium wave). Stereo on VHF (see Radio 1)
News on the hour. Sports Desks 6.31am, 7.31, 8.31, 12.02pm, 1.05, 2.02, 3.02, 4.02, 5.05, 6.02, 6.45 (mf only), 9.55
4.00 Charles Nove 5.30 Ray Moore 7.30 Derek Jameson 9.30 Ken Bruce 11.00 Jimmy Young 1.05pm David Jacobs 2.00 Gloria Hunniford 4.00 Anne Shelton 5.05 John Dunn 7.00 Wally Whyton 9.00 Rhythm and Blues (Paul Jones) 10.00 Pull the Other One! 10.30 Star Sound Cinema (Nick Jackson) 11.00 Brian Matthew 1.00am Steve Madden 3.00-4.00 A Little Night Music

### WORLD SERVICE

6.00 Newsdesk (until 6.30). 7.00 News. 7.09 Twenty-four Hours. 7.30 Sing Gospel. 7.45 Network UK. 8.00 News. 8.09 Reflections. 8.15 Country Style. 8.30 John Peel. 9.00 News. 9.09 Review of British Press. 9.15 World Today. 9.30 Financial News followed by: Look Ahead. 9.45 Body Talk. 10.00 News. 10.01 Look What They've Done to my Song. 10.30 Two Cheers for January. 11.00 News. 11.09 News About Britain. 11.15 New Ideas. 11.25 A Letter from England (until 11.30). 12.00 Radio Newsreel. 12.15 Multitrack 2 – Top Twenty. 12.45 Sports Roundup. 1.00 News. 1.09 Twenty-four Hours. 1.30 Network UK. 1.45 Patrick Martyn's Music Box. 2.00 Outlook, opening with News. 2.45 Nashville Cats. 3.00 Radio Newsreel. 3.15 The Pleasure's Yours. 4.00 News. 4.09 Commentary. 4.15 Assignment. 4.45 World Today. 5.00 World News. 5.09 A Letter from England (until 5.15). 8.00 News. 8.09 Twenty-four Hours. 8.30 Business Matters. 9.00 News. 9.01 Book Choice. 9.05 In the Meantime. 9.15 A Jolly Good Show. 10.00 News. 10.09 World Today. 10.25 A Letter from England. 10.30 Financial News. 10.40 Reflections. 10.45 Sports Roundup. 11.00 News. 11.09 Commentary. 11.15 Merchant Navy Programme. 11.30 Masterpiece in Miniature. 11.40 Farming World. 12.00 News. 12.09 News About Britain. 12.15 Radio Newsreel. 12.30 Music Now. 1.00 News. 1.01 Outlook. 1.30 Patrick Martyn's Music Box. 1.45 Book Choice. 1.50 In The Meantime. 2.00 News. 2.09 Review of the British Press. 2.15 Hard Knocks. 2.30 After Berlioz. 3.00 News. 3.09 News About Britain. 3.15 World Today. 3.30 Business Matters. 4.00 Newsdesk. 4.30 Country Style (until 4.45). 5.45 World Today. All times in GMT.

### Radio 3

6.55 Weather. 7.00 News
7.05 Morning Concert: Vivaldi (Concerto in E flat, Op 8 No 5, RV 253: Academy of Ancient Music under Hogwood), Haydn (Missa rorate coeli desuper: Choir of Christ Church College, Oxford and Academy of Ancient Music), Zelenka (Sonata No 4 in G minor: with Dombrecht, oboe; Ebbinge, oboe; Bond, bassoon: Richte van der Meer, cello; Robert Kohnen, harpsichord), Holzbauer (Symphony in E flat, La tempesta di mare: Camerata Bern). 8.00 News
8.05 Concert (continued) Auber (Fra Diavolo overture: Monte Carlo PO), Weber (Clarinet Concerto No 1: Sabine Meyer with Dresden State Opera Orchestra), Strauss (the symphonic fantasy Die Frau ohne Schatten: Detroit SO). 9.00 News
9.05 This Week's Composer: Fauré. Sonata in E minor, Op 108: Augustin Dumay, violin, with Jean-Philippe Collard, piano). Nocturne No 12 in E minor, Op 107: Collard, piano). Cello Sonata in D minor, Op 109: Paul Tortelier, cello with Jean Hubeau, piano)
10.00 Chinese New Year: The Guo Brothers. With Xie Lie. Classical and traditional music from the Court of Peking and provinces of Mongolia, South China, Hunan and Taiwan
10.55 Six Continents: foreign radio broadcasts, monitored by the BBC
11.15 Shchedrin: Moscow State Philharmonic SO under Nikolai Anosov play the Symphony No 1
11.50 Mozart: Paul Berkowitz (piano) plays the Sonata in B flat, K 570
12.10 BBC Welsh SO (under Sir Charles Groves), with Gyorgy Pauk (violin). Prokofiev (Violin Concerto No 1), Hindemith (Symphonic metamorphosis of themes by Weber). 1.00 News
1.05 Two Piano Trios: Dartington Ensemble play Clara Schumann's Piano Trio in G minor, and Buxton Orr's Piano Trio. With Clifford Benson, piano
2.00 Le Roi Arthus (King Arthur). Three-act opera by Chausson. Sung in French. New Philharmonic Orchestra of French Radio (under Armin Jordan), French Radio Chorus, and a cast that includes Gino Quilico as Arthus, Teresa Zylis-Gara as Genievre, Gosta Winbergh as Lancelot and Rene Massis as Mordred. With Gilkles Cachemaille as Merlin. 4.55 News
5.00 Mainly for Pleasure: recorded music, presented by Graham Fawcett
6.30 Bandstand: Band of the Royal Marines School of Music, Deal (under Lt Col G A C Hoskins). Henry Russell (A life on the ocean wave). Thomas Knox (Sea Songs). Bram Wiggins (Big Sky Country)
7.00 The Terracotta Army: Gary Geddes poems inspired by some of the 8,000 lifesize soldiers unearthed in China 22 centuries after they were fashioned on the orders of the first Emperor of China
7.30 Concert: English Chamber Orchestra (conducted by Pinchas Zukerman, violin). Part one. Rossini (la Cenerentola overture). Schubert (Symphony No 8)
8.05 One Pair of Ears: the week's music on radio. With Roderick Swanston
8.25 Concert (continued) Beethoven (Violin Concerto)
9.20 Guitar music: Sergio and Odair Assad play works by Astor Piazzolla, Fauré, Albeniz and Sergio Assad (Two Brazilian Dances)
10.00 Music in our Time: Music Projects, London, with Jane Manning (soprano), Michael Finnissy (piano), and Alexander Balanescu (violin). Hopkins (Two Pommes: Sensation and Pendant), Redgate (..of torn pathways), Barraqué (Sequence)
11.15 First Night: Eric Griffiths's verdict on School for Wives at the Lyttelton Theatre
11.15 Medtner: Malcolm Binns (piano) plays Sonata miracocosa, Op 53 No 2, and Sonata idyllica, Op 56. 11.57 News. 12.00 Closedown

### Radio 4

On long wave (s) Stereo on VHF
5.55 Shipping 6.00 News Briefing; Weather 6.10 Farming Today 6.25 Prayer for the Day (s)
6.30 Today, incl 6.30, 7.30, 8.30 News Summary 6.45 Business News 6.55, 7.55 Weather 7.00, 8.00 Today's News 7.35, 8.25 Sport 7.45 Thought for the Day 8.35 Yesterday in Parliament.
8.57 Weather: Travel
9.00 News
9.05 Face the Facts. John Waite and his team of investigators tackle injustice, fraud, abuse of power and inept bureaucracy.
9.30 The Natural History Programme. Fergus Keeling and Lionel Kelleway investigate the conservation and welfare issues involved in the keeping of wild animals in captivity.
10.00 News; Medicine Now. Geoff Watts examines the health of medical care.
10.30 Morning Story: This Little Pig, by Rhoda Watson. Read by Stella McCusker
10.45 An Act of Worship (s)
11.00 News; Travel: The Long and Winding Road. Car manufacturers intend changing the face of motoring in the next decade. Alun Lewis explores how they plan to do this.
11.48 More for Love than Money. Lyn Ten Kate talks to National Trust stewards about their work and workplaces.
12.00 News: You and Yours. Consumer affairs with John Howard.
12.27 The Milligan Papers (new series) Radio's pioneering comic genius invades the airwaves for the start of his own new show.(r) 12.55 Weather
1.00 The World at One: News
1.40 The Archers 1.55 Shipping
2.00 News; Woman's Hour, with Sue MacGregor. Sonia Beesley talks to Shirley Williams and Joan Lestor, both MPs until the last general election.
3.00 News: The Afternoon Play: Return to Go, by Dawson Lowe-Watson. With George Parsons as the salesman who has drastically to reconsider his life after a trivial accident. (s)
4.00 News
4.05 Bookshelf. Presented by Susan Hill. Reviewing the compelling short story collection, The Way Paver, and Cricket on the Hearth.
4.35 Kaleidoscope. A second chance to hear last night's edition. Including items on Salman Rushdie's The Jaguar Smile, and Mirandolina at the Bristol New Vic.
5.50 PM. News magazine 5.55 Weather
6.00 The Six O'clock News; Financial report
6.30 My Music. Steve Race tests the musical knowledge of Frank Muir, John Amis, Denis Norden and Ian Wallace (s)
7.00 News
7.05 The Archers
7.20 Any Answers? John Timpson sifts through listeners' responses to last week's Any Questions.
7.40 An Ever Closer Union. A look at the European Community through portraits of its members. 2: Spain.
9.00 Does He Take Sugar? Magazine for disabled listeners and their families.
9.30 Barry Fantoni's Chinese Horoscopes. Year 12. The Buffalo, supposed to be hard-working, authoritative and born leaders. Who *are* the buffalos?(r)
9.45 Kaleidoscope. Topics include School for Wives at the National Theatre, and Scottish National Opera's The Flying Dutchman.
10.15 A Book at Bedtime. The Quarry, by Friedrich Durrenmatt (4) 10.29 Weather
10.30 The World Tonight
11.15 The Financial World Tonight
11.30 Today in Parliament
12.00 News; Weather 12.33 Shipping
VHF (available in England and S Wales only) as above except: 5.55-6.00am Weather: Travel 9.05-10.45 For schools. 11.00-12.00 For Schools. 1.55-3.00pm For Schools. 5.50-5.55 PM (continued) 12.30-1.10 Schools Night Time Broadcasting.

**FREQUENCIES:** Radio 1:1053kHz/285m;1089kHz/275m; Radio 2: 693kHz/433m: 909kHz/330m; Radio 3: 1215kHz/247m:VHF-90-92.5; Radio 4: 200kHz/1500m: VHF-92-95; LBC:1152kHz/261m: VHF 97.3; Capital: 1548kHz/194m: VHF95.8; BBC Radio London: 1458kHz/206m: VHF 94.9; World Service: MF 648kHz/463m.

# Dreams coming true for Derry

By George Ace

**Derry City, banned from participation in the Irish League following attacks on the buses of visiting teams in 1971, are making heady dreams come true.**

**Derry were forced to seek senior football under the jurisdiction of the Football Association of Ireland, the controlling body in the Republic, when attempts to rejoin the IFA were turned down after consultations with the security forces.**

**Now, after only one season in the first division of the League of Ireland they will, unless something goes badly wrong in the next few weeks, be playing their football in the premier division next season. It is doubtful if any club would be more welcome than Derry to the top flight of football in the Republic.**

**At their Brandywell home Derry rarely play before a crowd of less than 10,000 and invariably take around 7,000 supporters to away fixtures. This is manna from heaven for some of the more needy clubs in the south.**

**Under the astute guidance this season of the general manager, Jim McLoughlin, and the player-manager Noel Ting, Derry's heavy financial gamble on gaining promotion and so being able to challenge Shamrock Rovers for the right to be regarded as the foremost club under the FAI banner is right on course.**

**McLoughlin, a contemporary of Billy Bingham in the Northern Ireland side, played as a winger with Swansea and Shrewsbury before taking over the reins at Dundalk, subsequently moving on to Shamrock. His phenomenal success with both clubs is only matched in Ireland by that of Roy Coyle of Linfield, who is on course to win the Irish League title for a sixth successive season.**

**As a native of Derry, McLoughlin just could not resist an offer to become general manager. Now, with the club five points clear at the top of the first division, he has proved that he has brought a successful formula with him.**

**Derry have assembled something resembling a League of Nations side. Owen Da Gama is a South African; Alex Kristic was born in Yugoslavia, lived in France from the age of eleven and played for Orleans before moving to City while the most recent acquisition is Alan Sunderland the former England and Arsenal forward, who made an impressive debut against Shelbourne in Dublin last weekend. Sunderland scored a dramatic goal two minutes from time to give Derry a 2-1 win. The teams will meet again on Sunday in Dublin in the first round of the FAI Cup.**

**With McLoughlin and King aided by a hardworking committee there seems to be no limit to what Derry may achieve.**

# McMenemy offer to take pay cut of £1,500 a week

By a Special Correspondent

Lawrie McMenemy, the Sunderland manager and managing director, volunteered for a pay cut of £1,500 a week yesterday in the midst of frantic financial activity at the struggling second division club.

McMenemy, who had been earning close to £4,000 a week, made his offer as Bob Murray, the Sunderland chairman, announced a plan to issue a million £1 shares in the club, in order to generate much needed capital.

McMenemy's decision may ease the pressure on him that has resulted from his side's failure to make an impact on the second division since his much publicized arrival from Southampton 18 months ago on a three-year contract.

But the proposed share issue seems likely to prompt another fierce boardroom battle following last year's bitter power struggle between Tom Cowie, the former chairman, and the Sunderland director, Barry Batey.

McMenemy, whose new salary is approximately £125,000 a year, backs the share issue and was clearly impressed yesterday by the chairman's readiness to take up his right to 480,000 shares if the plan goes ahead.

McMenemy said: "As a gesture of commitment to the cause, I will go back to what I was on at Southampton. I am trying to lend my support to the chairman and the club."

Murray said: "I take no credit for his decision. Lawrie volunteered to take the pay cut. His reduced commitment will be for the remainder of the initial contract with the club and as a gesture of goodwill. This will hopefully delete any speculation about his future and allow his energy and ability to be channeled into bringing success to the club".

Murray's own energy will now be directed towards the expected conflicts with Batey, who is likely to see the planned share issue not only as an attempt to raise badly needed money, but also as a maneouvre to lessen his power within the club.

Batey, who voted against the proposal at a board meeting this week, has more than 25 per cent of the shares, sufficient to block the issue when it comes before an extraordinary general meeting next month.

Yesterday, Murray and McMenemy were campaigning strongly for support. Both emphasized the club's financial problems and described the issue as an opportunity for Sunderland's loyal supporters to buy a stake in their team.

Sunderland, once known as the Bank of England Club for their activity in the transfer market, were £500,000 overdrawn at the end of last season and expect to go another £200,000 into the red by this summer.

Murray said: "This is about the future of the club. Can't you see it drifting? We could end up like Wolves if this share issue doesn't go ahead. I know money doesn't guarantee success, but it is one of the ways you measure a big club and £1 million is a tremendous platform to start from.

"This town needs Sunderland Football Club to prosper and be a flagship. The only flagship now is the support. In volume and behaviour, they have never let us down.

"I have some money and it is my privilege to put myself up front and get this done. If we don't do it, God knows what will happen. It would be the kiss of death. People have been shouting for years for some shares and this is a chance to stand up and be counted."

Murray is determined to remove Batey from the board at the EGM if he doesn't back the proposal. "I don't think anybody could walk around the town after voting against it," he said. "If Mr Batey wants to stop Sunderland having £1 million and stop fans having shares, it's my duty to remove him. The supporters would demand his head and I would deliver it".

The chairman insisted that the short term future of the club was secure and McMenemy stressed that the share issue was not a panic measure. "It's a genuine attempt to say this is your club and you have a chance to be part of it," said McMenemy.

"We are trying to creep forward gradually, but we all want better than that. Success would come in time with hard work, but we want it now. This money would give us a chance to improve the team and a better opportunity to get out of the second division.

"My message to Barry Batey would be that he shouldn't let personal vendettas come into this. If he is against the share issue, let us have valid reasons. Let's be constructive rather than destructive.'

More football, page 40

# EEC talks on foreign player law

**The European Commission announced yesterday that it would step up moves to allow footballers to play professionally anywhere in the European Community. Señor Manuel Marin, the EEC Commissioner for Social Affairs, said he would open talks with the European Football Union UEFA and national football associations over laws in each member country which prevent clubs hiring more than two or three foreign players.**

**The Common Market's European Court of Justice ruled in 1976 that clubs were breaking EEC rules by preventing the free movement. But, although the Commissioner would not detail his goals, it was clear that Brussels would not demand complete freedom for clubs to field all-foreign teams.**

TV AND SPORT

WHO'S CALLING THE SHOTS?

This week, Sportsweek Magazine takes a penetrating look at TV Sport and the men who control it. Why millions switch on for snooker. Why squash is such a turn-off. And hockey's bid for the big time.

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SPORTSWEEK

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# Clough joins the anti-plastic party

By Clive White

With the timing of a swift Nottingham Forest counter-attack, Brian Clough, their manager, placed his support yesterday vigorously behind West Ham United's proposal to arrest the spread of artificial pitches. Voting on the proposal, at an extraordinary meeting of the Football League's 92 clubs in Birmingham today, threatens to be separated by no more than a blade of grass.

Clough broke his silence on one of football's most controversial issues to say: "We have got to get these pitches out of the game. Matches played on them are totally alien and so far removed from the real thing that the difference is quite staggering. Supporters get an artificial game, players get sore backsides and don't tell me clubs who have them don't get an advantage."

Clough, who fears that the game will never be the same again if more artificial pitches are installed, was not the only manager to oppose them yesterday. Seventy-six per cent of the League's managers favour a total ban. FLESA, the League's Executive Staffs Association, announced the result of their own poll, in which Bobby Robson, the England manager, was among those who voted.

The other 24 per cent only favoured the use of such pitches outside the first division. Members also thought that undersoil heating should be compulsory for all first division clubs.

The West Ham proposal seeks to suspend further introduction of synthetic surfaces for three years, rather than an outright ban on those already in existence at Luton Town, Queen's Park Rangers, Oldham Athletic and Preston North End.

Len Cearns, the West Ham chairman, said: "This will not be a vote for or against artificial pitches. We just want to delay the laying down of any more for three years while clubs and manufacturers work on improvements. At the end of that time we can try to reach agreement on whether or not to have artificial pitches and, if so, which type."

Unlike Kenny Dalglish, the Liverpool manager, who suggested recently that the plastic pitches should all be dug up, Cearns said that that was not his intention. "We just feel more time is needed to consider all aspects of the problem." he said.

Whether manufacturers will see much point in spending large sums of money on further development of pitches catering for football's specific needs without any guarantee that they have a future, seems unlikely. Don Gordon, the chairman of En-Tout-Cas, the company which laid the surfaces at Luton, Oldham and Preston, sent a message to all League chairmen, urging them to vote against the proposal to "allow development to advance and enable clubs to prosper".

The message read: "A moratorium on the Wright brothers would have stopped the evolution of the jet airliner; a moratorium on Dr Christian Barnard would have stopped the progress of heart transplant operations; a moratorium on "plastic pitches" would block the advancement of the game.

Ian Stott, chairman of Oldham and a member of the League's management committee who support the proposal, said: "I hope we can keep clubs together without going out on a limb. We don't want a public split." The West Ham proposal may be more acceptable to the clubs than that of Leicester City last May, which was for a total ban. That was comprehensively defeated, principally because of the second division's overwhelming opposition. Clubs from the lower divisions have more reason to appreciate the financial benefits of a durable, all-weather, multi-purpose surface.

To allay their fears as well as those of first division clubs the proposal could be amended to apply only to the first division. Leicester, one of the leading campaigners against the artificial surface, will recommend consideration of a "grass-plastic" hybrid which they believe could provide the answer to the problem.

# Dixon under scrutiny

**Arsenal remained among the front runners yesterday for the signature of Kerry Dixon, the Chelsea and England centre forward, who handed in a written transfer request on Tuesday (Clive White writes). George Graham, the Arsenal manager, has made no secret of the fact that he considers his squad insufficiently staffed to sustain a championship challenge.**

**Rangers, the Scottish club, are still looking to extend their shopping spree in England and a forward remains a priority. They could offer Ally McCoist in part exchange.**

**● The West Bromwich defender Derek Statham yesterday insisted he was 100 per cent fit – and still hopes his move to Liverpool can go ahead. The league champions pulled out of the £250,000 deal last Friday when Statham failed a medical. Talks between the clubs on any renegotiation of the transfer are not likely until next week.**

Troubled waters: Macdonald (left), the Oxford president, and Cadoux-Hudson at Marlow (Photograph: Hugh Routledge)

# Isis ultimatum to Oxford rebels

By Jim Railton

Donald Macdonald, Oxford University Boat Club president, yesterday announced he was prepared to promote Isis, the reserve crew, to be the Boat Race eight if his rebel oarsmen did not step into line.

He backed up this latest threat in the Boat Race fiasco by dashing off to Marlow to practice and to watch Isis, and he said he was again available for selection, even though he had offered to back down on Tuesday in a major concession to dissenting crew members.

Macdonald sensibly left the door open for selection, just in case any of his top oarsmen decide to quit the rebellion that has followed the dropping of Chris Clark, one of five Americans in the Oxford squad. He has indicated that Tony Ward (Oriel), Gavin Stewart (Wadham), Tom Cadoux-Hudson (New College) and Richard Hull (Oriel), might be ready to abandon the rebellion.

However, Macdonald, aged 31, said: "If they don't want to race, then they have to drop out altogether and let our Isis reserve boat step in and represent Oxford. The decision on the crew has been democratically made and it is final. We are not going to reconsider.

"The team was picked after a long meeting on Sunday and only one coach out of eight – Mike Spracklin – disagreed with the choice. He has since made his feelings known, but before the selection meeting took place it was decided that the majority view should prevail. It was unanimously decided that collective responsibility should be the order of the day and yet Mike has not stood by this."

The presence of the Americans is a result of Oxford University's present policy of taking in more special scholarship students from overseas. Macdonald said: "In a normal situation we wouldn't have the Americans here anyway. Our club this year is a very strong one and if Isis were to take over as Oxford's top crew, they would still do very well. There are a lot of top quality oarsmen ready to take their place in the Boat Race.

"But at the moment the Isis crew are fed up with the position they are being put in. They are being harassed by members of the 'A' boat, being asked to sign this and support that. Sooner or later we will have to resolve this ridiculous affair and get on with preparing for the race."

Macdonald, whose gesture to step down himself was made "because it might allow people to come together", will not hesitate to include himself in the Isis boat against Cambridge, if the rebels refuse to conform. His hand appears to be strengthened after receiving a phone call at his home in Botley from the Cambridge president, Steve Peel, yesterday, "assuring me that Cambridge University Boat Club would accept the challenge for the Boat Race on March 28 only from the Oxford president" (which is the established convention)

Macdonald made his move yesterday when he had heard nothing from his offer on Tuesday to drop himself from the Oxford eight and bring in Isis oarsman Paul Gleeson in his place. But the key bargaining condition was that Clark would not be reinstated, although Clark's supporters feel that the boat functions best when he is in the crew. It appears that Macdonald heard from reporters yesterday morning that his offer had been rejected.

Macdonald clearly hopes that the top oarsmen will return but again he emphasized: "As far as I am concerned, Chris Clark is out!" The Isis squad yesterday was Andy Lobbenburg (cox), Gleeson, Hugh Pelham, Pete Gish, Chris Chinn, Matthew Ridgewell, Justin Cheetle, Pete Baird and Tom Race (bow).

## Clark says dispute is not a rebellion

**Chris Clark said last night: "The dispute involves the whole crew. It just happens there are Americans involved. No way is this a US rebellion and there is nothing that should indicate that it is US incited or led. This involves the entire crew no matter what nationality we are. It is the culmination of a few years of friction. It appears to be a battle between the establishment and us, but it's not. We are just seeking compromise."**

**Clark, aged 27, who stands 6ft 5in tall, added: "We're good rowers. We just want to row. The publicity backs people into corners."**

# Cambridge a picture of contentment

By a Special Correspondent

Peel: Oxford attitude bad for race

**In the build-up to the annual row down the Thames that is the Boat Race, there is one man smiling, ready and waiting to embrace success. For while Oxford frantically tread water, seemingly intent on self-destruction, the bright yellow Cambridge boat – "the Hell Boat" – glides contentedly along the Great Ouse in Ely.**

**And Steven Peel, the Cambridge president, oozes contentment. "We can't complain. Things are going very well for us. We based our training on last year's schedule and seem to have done most things right." With Neil Campbell, the Canadian Olympic coach, again helping out and "a couple of very good freshmen" who have come through the ranks, there seems to be every reason for Cambridge to feel confident.**

**With everything going so well, Peel, a land economy student, aged 21, has time to spare a thought for Donald Macdonald, his opposite number, over Oxford's controversial policy of recruiting American internationals to bolster their team. This win-at-all-costs attitude which has led to internal warfare among the Dark Blues, causes Peel to reflect: "From what I hear, it's all very sad. Donald has obviously quite a problem on his hands, but in a way the problem is one of their own making."**

**Peel's reaction is typical of the familiar Cambridge facade of English reasonability: "We feel that it is very bad for the Boat Race, full stop. It should be for undergraduates and a scratching of postgraduates only – genuine students. I am really not too sure what some of their guys are doing here. It's not something that we would do at Cambridge.**

**"It's not the way to go forward and it doesn't benefit the club. We like to encourage oarsmen coming in through schools and help them develop. I am not sure where this recruiting thing has come from or why they do it. I just really don't think it's good for the race."**

**Why they do it is quite simple. They do it to win, though perhaps Peel's magnaminity is understandable given the present situation. "Ringers aren't really the point anyway. You have to develop teams, encourage people and move with the times. Relying on outsiders is no substitute for any of them," he says.**

**Still, it must be tempting for Peel to gloat, or maybe indulge in a small snigger. He's up, they're down, and all is well. "No, not really. It's not that kind of sport. There's no physical contact or anything. We just train very hard to produce a quick crew and I suppose they do the same."**

## SPORT IN BRIEF

### Test ban deplored

Dr Ali Bacher, managing director of the South African Cricket Union, said yesterday that any moves by the West Indies and Zimbabwe to ban from Tests cricketers who have played or coached in South Africa would be futile. Many of those who would be affected, he said, were the ones who helped the development of non-white youths.

"If this move went through it would deprive some 70 English cricketers of their rightful living" he said, complaining the "the cricket world is becoming increasingly hostile towards us".

### Kenyon out

Lancashire, the inter-county squash champions, will be defending their title without the services of Philip Kenyon, English number one, at the West Byfleet club, Surrey, this weekend. He did not play in last year's final when Lancashire beat Yorkshire 3-2. With Yorkshire including Mark Maclean, runner-up in the intercity national championships, another Roses final is in prospect.

Leonard: over the limit

### Leonard ill

A virus bug has badly hit Sugar Ray Leonard's preparations for his comeback fight against Marvin Hagler, for the world middleweight title, in Las Vegas on April 6. While training in Palm Springs he fell sick and was put on antibiotics and spent three days in bed. He was several pounds over the middleweight limit before being struck down.

### Indoor treat

Greg Foster, Renaldo Nehemiah, Carl Lewis and Evelyn Ashford provide the focus of interest in the 80th Millrose Games at Madison Square Garden, New York tomorrow

### It's Spotswood

Spotswood, out of favour most of the ski cross-country season, returned with a vengeance from his Swiss training hideaway yesterday to win the 15km national Nordic championship staged at Zwiesel, West Germany. He then went on to clock the fastest time of 31min 48.4sec in the 4 x 10km relay, dragging the Royal Marines up to second place.

### Stevens goes

John Stevens, the director of the popular Horse of the Year Show held at Wembley each October, is retiring after 10 years in office. Stevens, a former producer of West End plays, took over as director when the Show's joint founder, Colonel Sir Michael Ansell, retired in 1976. The new director is Mr John Blakeway, a former chairman of the British Show Jumping Association.

### Nastase nudge

Ilie Nastase has criticized today's young tennis players as lazy and mercenary. "The players today are just in it for the money." Nastase, who is 40, told reporters in Los Angeles. "The kids today are not in love with the game " he said.

## SNOOKER

### Reardon bows out to a dour Johnson

Ray Reardon's 13-year association with the Benson and Hedges Masters Tournament at Wembley Conference Centre must have come to an end yesterday.

The event is restricted to the top 16 players in the world ranking list and Reardon, currently ranked No. 15, is slipping down the list so quickly he has little chance of maintaining his standing. Reardon is one of only two players – the other is Alex Higgins – to have competed in the Masters each year since it began in 1975. Yesterday, though, was a sad one for the 54-year-old Welshman who was beaten 5-2 by world champion Joe Johnson, who is himself struggling to come to terms with his form after a disappointing season to date.

Reardon and Johnson were on level terms at 2-2 at the interval but Johnson stepped up a gear on the resumption. He went in front with a 69-37 success in the fifth frame and won a dour 37-minute sixth.

A break of 49 proved sufficient to give him the next frame, the match and a quarter-final against Higgins.

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